GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: http://www.GSAAdvantage.gov.

Federal Supply Schedule: MAS

Information Technology – IT Services & Professional Services – Business Administrative Services

Contract Number GS-35F-0556V

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at www.fss.gsa.gov.

Contract Period: July 1, 2009 through June 30, 2024

Mod Number: PS-0029

Effective Date: 07/23/2020

Contractor: Bluecrane, Inc.
655 Deep Valley Drive, Suite 300
Rolling Hills Estate, CA 90274

Telephone: 310-793-0000
Fax: 310-792-6246

Contract Administrator: Allen Mills, CEO
allen.mills@bluecranesolutions.com

Business size: Small Business
CONTRACTOR INFORMATION:

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

   - 54151S – Information Technology Professional Services
   - 541611 – Management and Financial Consulting, Acquisition and Grants Management Support and Business Program and Project Management Services
   - OLM - Order Level Materials (OLMs)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

   See Appendix B

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.

   See Appendix A

2. Maximum order: $500,000 – SIN 54151S

   $1,000,000 – SIN 541611

   $250,000 – SIN OLM

3. Minimum order: $100

4. Geographic coverage (delivery area): Domestic Delivery Only

5. Point(s) of production (city, county, and State or foreign country). N/A

6. Discount from list, prices or statement of net price. All prices are net.

7. Quantity discounts: None

8. Prompt payment terms: NET 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin) None.

10a. Time of delivery: Determined with ordering office

10b. Expedited Delivery: Determined with ordering office. Items available for expedited delivery are noted in this price list.

10c. Overnight and 2-day delivery: Determined with ordering office.

10d. Urgent Requirements: Determined with ordering office

11. F.O.B. point(s): Destination.

12a. Ordering Address: Bluecrane, Inc.

   655 Deep Valley Drive, Suite 300
   Rolling Hills Estate, CA 90274
12b. ORDERING PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment Address: Bluecrane, Inc.
   655 Deep Valley Drive, Suite 300
   Rolling Hills Estate, CA 90274


15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable) Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable) Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). None

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants) None

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can he found at www.Section508.gov/. Not Applicable

23. Unique Entity Identifier (UEI) Number: CL2BNAZ1MZP7

24. Notification Regarding Registration in System for Award Management (SAM) Database: Contractor has an active registration in the SAM database.
APPENDIX A – Labor Descriptions for SIN 54151S & 541611

1. Title: Project Director

Minimum/General Experience: Core skills in leadership, communication, problem solving, and organization and culture development. Minimum 15 years consulting/industry experience. In-depth industry knowledge.

Functional Responsibility: Lead client engagements of all sizes and complexities. Responsible for partnering with the client and ensuring the overall success of the engagement.

Minimum Education: MBA, advanced degree in relevant discipline, or Bachelor's degree with 20 years of relevant experience.

2. Title: Senior Project Manager

Minimum/General Experience: Core skills in leadership, project management, communications, problem solving, organization and culture development. Minimum 10 years consulting or other relevant professional experience.

Functional Responsibilities: Lead the project team for a particular initiative within a client engagement. Responsible for the overall delivery of the project and for meeting the varied needs that the client's business demands. Specific tasks include developing and managing the project plan, implementing the issues management program, and ensuring the overall timeliness and quality of the delivered solution.

Minimum Education: Bachelor's degree or 20 years of relevant experience.

3. Title: Project Manager

Minimum/General Experience: Core skills in leadership, project management, communications, problem solving, organization and culture development. Minimum five (5) years consulting or other relevant professional experience.

Functional Responsibilities: Lead the project team for a particular initiative within a client engagement. Responsible for the overall delivery of the project and for meeting the varied needs that the client's business demands. Specific tasks include developing and managing the project plan, implementing the issues management program, and ensuring the overall timeliness and quality of the delivered solution.

Minimum Education: Bachelor's degree or 10 years of relevant experience.

4. Title: Senior Consultant

Minimum/General Experience: Core skills in strategic planning, business analysis, requirements development, organizational assessment, and/or delivery of general consulting services. Minimum 10 years consulting or relevant industry experience.

Functional Responsibilities: Delivers professional services in the areas of: business analysis, requirements development, organizational assessment, and/or delivery of general consulting services.

Minimum Education: Bachelor's degree or 15 years of relevant experience.

5. Title: Consultant

Minimum/General Experience: Core skills in strategic planning, business analysis, requirements development, organizational assessment, and/or delivery of general consulting services. Minimum five (5) years consulting or relevant industry experience.

Functional Responsibilities: Delivers professional services in the areas of: business analysis, requirements development, organizational assessment and/or delivery of general consulting services.
Minimum Education: Bachelor's degree or 10 years of relevant experience.

6. **Title: Technical Architect**

Minimum/General Experience: Core skills in problem solving; communication; leadership; and technical areas such as: system, object and database design; product, system, facility, and business analysis; programming; distributed architectures; application servers; commerce servers; content management servers; database management systems; business-to-business integration; personalization servers; modeling tools; legacy architectures; data center operations and maintenance; data center security; critical operations continuance planning; disaster recovery planning. Minimum eight (8) years consulting or relevant industry experience.

Functional Responsibilities: Provide overall technical vision for the solution. Depending on the project needs, this role could require specialized knowledge in one or more of the following: broadband solutions; mobile solutions; security, including application-level, system-level, facility (e.g., data center), and other security, also includes business continuity; infrastructure, including system-level, facility-level (e.g., data center), and other IT infrastructure.

Minimum Education: Bachelor's degree or 12 years of relevant experience.

7. **Title: Data Architect**

Minimum/General Experience: Core skills in solution design, problem solving, system analysis, programming languages, distributed architectures, database management systems, database administration, reporting tools, source control, data modeling and backup and recovery.

Functional Responsibilities: Responsible for architecting the relevant business and application logic into the solution and establishing replicated and distributed environments.

Minimum Education: Bachelor's degree or 12 years of relevant experience.

8. **Title: Database Administrator**

Minimum/General Experience: Core skills in the design, implementation, and maintenance of large-scale commercial databases. Minimum five (5) years relevant industry experience.

Functional Responsibilities: Translates data models into database schemas and implements those schemas on a commercial database platform. Performs database tuning and optimizations. Develops software in Structured Query Language (SQL) to extract information from databases and generate reports.

Minimum Education: Bachelor's degree or 12 years of relevant experience.

9. **Title: Web Designer**

Minimum/General Experience: Core skills include Web graphical design, visualization and information design.

Functional Responsibilities: Responsible for the creation of identity and visual language systems that align with the client's vision and that exemplify the brand and support usability thereby delivering a measurable, desirable and intentional user experience.

Minimum Education: Bachelor's degree or 12 years of relevant experience.

10. **Title: Senior Programmer**

Minimum/General Experience: Core skills in the area of object and test design, system analysis, scripting, distributed architectures, application servers, content management servers, database management and operating systems, development and modeling tools.

Minimum Education: Bachelor's degree or 12 years of relevant experience.
11. **Title: Programmer**

**Minimum/General Experience:** Core skills in the area of object and test design, system analysis, scripting, distributed architectures, application servers, content management servers, database management and operating systems, development and modeling tools.

**Minimum Education:** Bachelor’s degree or 12 years of relevant experience.

12. **Title: Project Coordinator**

**Minimum/General Experience:** Five (5) years or more in government employment, including at least two (2) years working in the information technology field, or five (5) years experience in the private sector, including at least two (2) years working on government projects.

**Functional Responsibilities:** The business analyst provides staff services that include project guidance and implementation support activities.
## APPENDIX B – GSA Rates for SIN 54151S & 541611

### GSA Rates

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>GSA Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Project Director</td>
<td>$226.68</td>
</tr>
<tr>
<td>Sr. Project Manager</td>
<td>$222.99</td>
</tr>
<tr>
<td>Project Manager</td>
<td>$151.01</td>
</tr>
<tr>
<td>Sr. Consultant</td>
<td>$161.01</td>
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<tr>
<td>Consultant</td>
<td>$124.93</td>
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<tr>
<td>Technical Architect</td>
<td>$146.10</td>
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<tr>
<td>Data Architect</td>
<td>$125.94</td>
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<tr>
<td>Database Administrator</td>
<td>$125.94</td>
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<tr>
<td>Web Designer</td>
<td>$100.75</td>
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<tr>
<td>Senior Programmer</td>
<td>$125.94</td>
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<tr>
<td>Programmer</td>
<td>$70.53</td>
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<tr>
<td>Project Coordinator</td>
<td>$80.80</td>
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