



Government Solutions

**Schedule for:
Information Technology Schedule 70 (IT-70)**

A+ Government Solutions, Inc.

Contract No.: GS-35F-0565T

Awarded: July 27, 2007

Contract Period: July 27, 2007 – July 26, 2012

Contact Information:

A+ Government Solutions, Inc.
PO Box 4058, Arlington, VA 22204-9998

Phones: (703) 340-8406 voice
(888) 675-4521 toll free

Fax: (703) 349-5299
(703) 531-0007

Emails: J. Eduardo Marques, PMP – President and CEO
emarques@aplusgov.com

Mike Blank – Executive Vice President
mblank@aplusgov.com

GSA Advantage: Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. <https://www.gsaadvantage.gov>

Federal Supply Service: For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>

Addressing Your Needs

A+ Government Solutions, Inc., (A+) was founded by our President & CEO, J. Eduardo Marques, in 2006 and is headquartered in Arlington, VA. A+ was certified by the Small Business Administration (SBA) in August 2007 as a participant in the SBA 8a Program.

The A+ management team brings more than 50 years of solid experience in planning, managing and executing major management consulting, program management and information technology projects. They have reputations for delivering high quality products and “value added” services. Our staff’s wide array of solid technical skills coupled with the strong management and leadership abilities of our principals serve as the foundation upon which A+ is being built.

A+ DELIVERS!

A+ Government Solutions, Inc., is committed to working with our clients to develop the best solutions to meet their business needs at competitive prices. Our business lines are concentrated in four primary areas of business that play to the experience of our corporate management team.

Information Technology

- Independent Validation and Verification
- IT Project Planning & Management
- Earned Value Management
- Requirements Analysis
- Feasibility and Option Analysis
- Federal HR/Pay Systems

Health Programs

- Program/Project Management Support
- Start-up/Logistical Support
- Financial Management
- Budget Formulation and Execution
- Planning and Evaluation
- Technical Assistance & Capacity Building
- Conference/Meeting Planning, Logistics and Facilitation
- Global Health Project/Initiative Design & Development

Management Consulting Services

- Workforce Planning
- Performance Management
- Organizational Assessment
- Business Process Reengineering
- Business Transformation
- Change Management
- Shared Services

Staffing Augmentation

- Administrative Operations
- Budget & Financial Management
- Travel Management
- Federal Human Resources
- Pay Administration
- Acquisitions & Grants Management



A+ GOVERNMENT SOLUTIONS, INC.
Information Technology Professional Services Price List
Schedule 70 IT Labor Category Descriptions

Commercial Job Title: Project Manager

Minimum/General Experience: Must have at least 8 years of relevant work experience and a BA/BS degree in a related field of study or 12 years of relevant work experience and an undergraduate degree in a related field of study.

Functional Responsibility: Responsible for the planning and execution of all activities related to a contract delivery order in functional areas such as IT project management; earned value management; systems design, development, implementation and operations; independent validation and verification; human resources management and operations; contract administration or finance and budget. Ensures that all personnel assigned to a task meet government qualification standards and receive necessary training.

Minimum Education: A minimum of a BA/BS degree in a related discipline is required. A graduate degree is preferred.

Commercial Job Title: Consultant

Minimum/General Experience: Must have at least ten years of relevant work experience providing a high level of technical expertise as part of a technical staff involved in information technology systems design, development or implementation.

Functional Responsibility: Has specialized experience in one or more information technology systems life cycles. May be responsible for the development of architecture to include software, hardware and communications components to support the total requirements for an IT project.

Minimum Education: Must have at least 6 years of relevant work experience and a BS degree in computer science, information systems, decision science or related field.

Commercial Job Title: Senior Analyst

Minimum/General Experience: Must have at least 8 years of experience using mathematical, statistical, econometric or other scientific methods and techniques in analyzing problems of a management or technical nature.

Functional Responsibility: Monitors status of ongoing operations. Alerts key personnel of operational problems and suggest potential solutions. May perform analytical and evaluation tasks in functional areas such as human performance management and operations, logistics, finance, budget and HR systems.

Minimum Education: A BS degree in a related field is required.

Commercial Job Title: Computer Specialist

Minimum/General Experience: Has at least 6 years of work experience in such areas as systems analysis, systems design, functional requirements analysis, testing, systems implementation, architectural design and infrastructure or systems operation and maintenance.

Functional Responsibility: Serve as a member of a technical team assigned to a number of tasks or subtasks simultaneously in one or more of the life cycles of IT Systems Development.

Minimum Education: Must have at least a BS degree.



As of November 01, 2007

INFORMATION TECHNOLOGY PROFESSIONAL SERVICES LABOR RATES

	2007	2008	2009	2010	2011
Occupational Title	GSA Rate with IFF				
Project Manager	\$157.93	\$162.51	\$167.22	\$172.07	\$177.06
Consultant	\$114.86	\$118.19	\$121.61	\$125.14	\$128.77
Senior Analyst	\$110.07	\$113.26	\$116.55	\$119.93	\$123.40
Computer Specialist	\$105.28	\$108.34	\$111.48	\$114.71	\$118.04