



GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: www.GSAAdvantage.gov

Multiple Award Schedule (MAS)

FSC Group: Information Technology

MAS Contract Number	GS-35F-056GA
Contract Period	November 15, 2021 – November 14, 2026

ULTIMATE CONTRACT END DATE: November 14, 2036

Anika Systems Incorporated
161 Fort Evans RD NE Suite #250
Leesburg, VA 20176

Phone number: 703-371-8507
Fax number: 703-740-8655

Contract Administration: Sireesha Gullapalli, President
E-Mail: sireesha@anikasystems.com

Business Size: Small Business

For more information on ordering, go to the following website: <https://www.gsa.gov/schedules>

Price List is current through Modification PA-0030, effective date December 18, 2024

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GSA CONTRACT ORDERING INFORMATION3

STRATEGIC MANAGEMENT SOLUTIONS, LLC’S
LABOR CATEGORIES & RATES6

CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs	Recovery	SIN Title
54151S	54151SRC	Information Technology Professions Services
518210C	518210CRC	Cloud and Cloud-Related IT Professional Services
541611	541611RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
OLM	OLMRC	Order-Level Materials (OLMs)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. *See Below*

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. *See Below*

2. Maximum order:

SINs	Maximum Order
518210C	\$500,000
541611	\$1,000,000
54151S	\$500,000
OLM	\$250,000

3. Minimum order: \$100

4. Geographic coverage (delivery area). *Domestic*

5. Point of production.

161 Fort Evans RD NE Suite#250
Leesburg, VA 20176

6. Discount from list prices or statement of net price. *Government Prices are Net.*

7. Quantity discounts. *None*

8. Prompt payment terms. *None*

9. Foreign items. *Not Applicable*

10a. Time of delivery. *As negotiated between contractor and agency*

10b. Expedited Delivery. *None*

10c. Overnight and 2-day delivery. *Overnight and 2-day delivery are available. Contact the Contractor for rates.*

10d. Urgent Requirements. *Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.*

11. F.O.B. point. *Destination*

12a. Ordering address.

Anika Systems Incorporated
161 Fort Evans RD NE Suite#250
Leesburg, VA 20176
Phone number: 703-371-8507
Fax number: 703-740-8655
E-Mail: kiran.gullapalli@anikasystems.com

12b. Ordering procedures: *See Federal Acquisition Regulation (FAR) 8.405-3.*

13. Payment address.

Anika Systems Incorporated
161 Fort Evans RD NE Suite#250
Leesburg, VA 20176
Phone number: 703-371-8507
Fax number: 703-740-8655
E-Mail: kiran.gullapalli@anikasystems.com

14. Warranty provision. *Standard Commercial Warranty Terms & Conditions*

15. Export packing charges. *Not Applicable*

16. Terms and conditions of rental, maintenance, and repair. *Not Applicable*

17. Terms and conditions of installation. *Not Applicable*

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices. *Not Applicable*

18b. Terms and conditions for any other services. *Not Applicable*

19. List of service and distribution points. *Not Applicable*

20. List of participating dealers. *Not Applicable*

21. Preventive maintenance. *Not Applicable*

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). *Not Applicable*

22b. If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services and show where full details can be found (e.g. contractor's website or other location.) ICT accessibility standards can be found at:

<https://www.Section508.gov/>.

Not Applicable

23. Unique Entity Identifier (UEI) number. *Y9V7J5VN9F68*

24. Notification regarding registration in System for Award Management (SAM) database. *Contractor registered and active in SAM*

Price List – Anika Systems Incorporated Labor Category Rates

Labor Category	GSA Price
Senior SME 2	\$189.58
Senior SME 1	\$182.77
Chief Architect	\$175.00
Senior SME	\$172.80
Senior IT Specialist 2	\$159.54
Senior IT Specialist 1	\$146.33
IT Specialist 2	\$132.86
IT Specialist 1	\$120.27
IT Consultant 2	\$117.57
IT Consultant 1	\$114.74
Cloud Program Manager	\$175.73
Cloud Solution Architect	\$202.93
Cloud Senior Software Developer	\$161.49
Cloud Infrastructure Engineer	\$161.49
Cloud RPA Subject Matter Expert	\$152.00
Cloud Subject Matter Expert	\$167.76
Cloud Administrator	\$121.25
Cloud Senior Project Manager	\$131.00
Senior Cloud Database Engineer	\$131.02
Senior Cloud Business Analyst	\$115.26
Data Analyst	\$112.70
Systems Analyst	\$122.50

Anika Systems Incorporated Labor Categories

Labor Category: IT Consultant 1

Minimum/General Experience: Must have 6 years of computer experience in at least two of the following disciplines: system analysis, system programming, application programming and connected internet system analysis.

Functional Responsibility: Develops, manages, maintains, and evaluates computer hardware, software, and software development tools; evaluates their ability to support specific requirements and interface with other equipment and systems; and makes recommendations for system improvements that will result in optimal hardware and software use.

Education: Bachelor's Degree in Information Systems/ Computer Science/Mathematics/Statistics/Arts or Academic degrees may be substituted for years of experience, and years of experience may be substituted for academic degrees.

1 year of school = 1 year of experience.

Labor Category: IT Consultant 2

Minimum/General Experience: Must have 7 years of computer experience in at least two of the following disciplines: system analysis, system programming, application programming and connected internet system analysis.

Functional Responsibility: Develops, manages, maintains, and evaluates computer hardware, software, and software development tools; evaluates their ability to support specific requirements and interface with other equipment and systems; and makes recommendations for system improvements that will result in optimal hardware and software use.

Education: Bachelor's Degree in Information Systems/ Computer Science/Mathematics/Statistics/Arts or Academic degrees may be substituted for years of experience, and years of experience may be substituted for academic degrees.

1 year of school = 1 year of experience.

Labor Category: IT Specialist 1

Minimum/General Experience: Must have 8 years of computer experience in at least two of the following disciplines: system analysis, system programming, application programming and connected internet system analysis.

Functional Responsibility: Must be able to determine costs for converting computer systems from one language or machine to another by using compilers/simulators and to recommend better utilization of operating systems capabilities for improving system efficiency. Develops, manages, maintains, and evaluates current state-of-the-art computer hardware, software, and software development tools.

Education: Bachelor's Degree in Information Systems/ Computer Science/Mathematics/Statistics/Arts or Academic degrees may be substituted for years of experience, and years of experience may be substituted for academic degrees.

1 year of school = 1 year of experience.

Labor Category: IT Specialist 2

Minimum/General Experience: Must have 9 years of computer experience in at least two of the following disciplines: system analysis, system programming, application programming and connected internet system analysis.

Functional Responsibility: Must be able to determine costs for converting computer systems from one language or machine to another by using compilers/simulators and to recommend better utilization of operating systems capabilities for improving system efficiency. Develops, manages, maintains the Data requirement analysis, Database management systems (DBMS), System analysis and design, Programming, Program design, and Documentation preparation.

Education: Bachelor's Degree in Information Systems/ Computer Science/Mathematics/Statistics/Arts or Academic degrees may be substituted for years of experience, and years of experience may be substituted for academic degrees.

1 year of school = 1 year of experience.

Labor Category: SR IT Specialist 1

Minimum/General Experience: Must have 10 years of computer experience in at least two of the following disciplines: system analysis, system programming, application programming and connected internet system analysis.

Functional Responsibility: Must be able to determine costs for converting computer systems from one language or machine to another by using compilers/simulators and to recommend better utilization of operating systems capabilities for improving system efficiency. Develops, manages, maintains, and evaluates current state-of-the-art computer hardware, software, and software development tools; evaluates their ability to support specific requirements and interface with other equipment and systems; and makes recommendations for system improvements that will result in optimal hardware and software use.

Education: Bachelor's Degree in Information Systems/ Computer Science/Mathematics/Statistics/Arts or Academic degrees may be substituted for years of experience, and years of experience may be substituted for academic degrees.

1 year of school = 1 year of experience.

Labor Category: SR IT Specialist 2

Minimum/General Experience: Must have 12 years of computer experience in Information systems development, Functional and Data requirement analysis, Database management systems (DBMS), System analysis and design, Programming, Program design, and Documentation preparation.

Functional Responsibility: Must be able to determine costs for converting computer systems from one language or machine to another by using compilers/simulators and to recommend better utilization of operating systems capabilities for improving system efficiency. Develops, manages, maintains, and evaluates current state-of-the-art computer hardware, software, and software development tools; evaluates their ability to support specific requirements and interface with other equipment and systems; and makes recommendations for system improvements that will result in optimal hardware and software

use. Prepares milestone status reports and deliveries and presentations on the system concept to colleagues, subordinates, and end user customers.

Education: Bachelor's Degree in Information Systems/ Computer Science/Mathematics/Statistics/Arts or Academic degrees may be substituted for years of experience, and years of experience may be substituted for academic degrees.

1 year of school = 1 year of experience.

Labor Category: Chief Architect

Minimum/General Experience: Must have 14 years of experience in the IT field.

Functional Responsibility: Defines the problems and designs and develops plans and requirements in the subject matter area for moderately complex to complex systems. Provides expert advice and insight concerning strategic direction and applicability of up to date, industry standard solutions. Responsible for providing high level vision to program/project manager and/or senior client leadership to influence objectives of complex efforts.

Education: Bachelor's Degree in Information Systems/ Computer Science/Mathematics/Statistics/Arts or Academic degrees may be substituted for years of experience, and years of experience may be substituted for academic degrees.

1 year of school = 1 year of experience.

Labor Category: Senior Subject Matter Expert

Minimum/General Experience: Must have 12 years of experience in the IT field.

Functional Responsibility: With extensive experience in their specialty, develops requirements from a project's start to its conclusion in the subject matter area for simple to complex systems. Assists other senior consultants with analysis and evaluation and with the preparation of recommendations for system improvements, optimization, development, and/or maintenance efforts in the following specialties: Information systems architecture; Data Analytics; Software life-cycle management; Software development methodologies. Recognized as leader in their field with few to no peers.

Education: Bachelor's Degree in Information Systems/ Computer Science/Mathematics/Statistics/Arts or Academic degrees may be substituted for years of experience, and years of experience may be substituted for academic degrees.

1 year of school = 1 year of experience.

Labor Category: Senior Subject Matter Expert 1

Minimum/General Experience: Must have 14 years of experience in the IT field.

Functional Responsibility: With extensive experience in their specialty, develops requirements from a project's start to its conclusion in the subject matter area for simple to complex systems. Assists other senior consultants with analysis and evaluation and with the preparation of recommendations for system improvements, optimization, development, and/or maintenance efforts in the following specialties: Information systems architecture; Data Analytics; Software life-cycle management; Software development methodologies. Recognized as leader in their field with few to no peers.

Education: Bachelor's Degree in Information Systems/ Computer Science/Mathematics/Statistics/Arts or Academic degrees may be substituted for years of experience, and years of experience may be substituted for academic degrees.

1 year of school = 1 year of experience.

Labor Category: Senior Subject Matter Expert 2

Minimum/General Experience: Must have 16 years of experience in the IT field.

Functional Responsibility: With extensive experience in their specialty, develops requirements from a project's start to its conclusion in the subject matter area for complex systems. Assists other senior consultants with analysis and evaluation and with the preparation of recommendations for system improvements, optimization, development, and/or maintenance efforts in the following specialties: information systems architecture; Data Analytics; Software life-cycle management; Software development methodologies. Provides daily supervision and direction to support staff. Recognized as leader in their field with few to no peers.

Education: Bachelor's Degree in Information Systems/ Computer Science/Mathematics/Statistics/Arts or Academic degrees may be substituted for years of experience, and years of experience may be substituted for academic degrees.

1 year of school = 1 year of experience.

Labor Category: Cloud Program Manager

Minimum Year Experience: 9 Years

Minimum Education: Associate degree

Responsibilities: Deliver cloud-based projects and products using the appropriate agile project management methodology, learning & iterating frequently. Work with the Product Manager to define the roadmap for any given cloud-based product and translate this into user specific narrative. Lead the collaborative, dynamic planning process for cloud-based projects -- prioritizing the work that needs to be done against the capacity and capability of the cloud project team. Matrix-managing a multi-disciplinary team. Ensure all cloud-based products are built to an appropriate level of quality for the stage (alpha/beta/production). Actively and openly share knowledge of best practices involving development and milestones revolving around cloud-based projects under their influence. Provides expert level advice as needed in all phases of cloud development with emphasis on the planning, analysis, testing, integration, documentation, and implementation phases.

Education: Academic degrees may be substituted for years of experience, and years of experience may be substituted for academic degrees.

1 year of school = 1 year of experience.

Labor Category: Cloud Solution Architect

Minimum Year Experience: 9 Years

Minimum Education: Associate degree

Responsibilities: Provides direction on designing cloud infrastructure capable of supporting a number of

applications in the cloud with an emphasis on scalability, automation, performance and availability. Oversees the installation, provisioning, configuration, operation and maintenance of required hardware and software related to cloud computing infrastructure components. Provides guidance and sets standards on migrating internal and external organizational projects to a cloud computing environment including migration of existing data centers to a cloud computing environment. Provides expertise on cloud implementations and research emerging trends and technologies related to cloud engineering. Implements prescribed solutions for various deployment models (Private, Public, and Hybrid) and delivery models including Infrastructure as a Service (IaaS), Platform as a service (PaaS), and Software as a Service (SaaS). Collaborates with security analysts, architects and engineers to define and implement the best solutions for the technical infrastructure layer in a cloud environment.

Education: Academic degrees may be substituted for years of experience, and years of experience may be substituted for academic degrees.

1 year of school = 1 year of experience.

Labor Category: Senior Software Developer (Cloud)

Minimum Year Experience: 5 Years

Minimum Education: Associate degree

Responsibilities: Use cloud programming technologies (e.g., Java, Angular, React, Python, C#) to build and troubleshoot applications. Experience with container technologies (e.g., OpenShift, Docker). Deploy cloud applications on multiple cloud platforms (e.g., Amazon Web Services, Microsoft Azure, Google Cloud). Configure and manage applications on Linux or Windows-based cloud servers.

Education: Academic degrees may be substituted for years of experience, and years of experience may be substituted for academic degrees.

1 year of school = 1 year of experience.

Labor Category: Cloud Infrastructure Engineer

Minimum Year Experience: 2 Years

Minimum Education: Associate degree

Responsibilities: Deploys and configures cloud services using cloud infrastructure as a service providers (e.g., Amazon Web Services, Microsoft Azure, Google Cloud). Configure and manage Linux or Windows-based cloud servers. Debug cluster-based cloud computing architectures. Use scripting or basic cloud programming skills to solve problems. Install and configure cloud management tools (e.g., Chef, Ansible, Salt). Familiar with container technologies (e.g., OpenShift, Docker).

Education: Academic degrees may be substituted for years of experience, and years of experience may be substituted for academic degrees.

1 year of school = 1 year of experience.

Labor Category: RPA Subject Matter Expert- Cloud

Minimum Year Experience: 9 Years

Minimum Education: Associate degree

Responsibilities: Designs RPA cloud infrastructure to meet customers' requirements. Provides expertise in high availability, contingency planning, and automated provisioning for RPA platforms such as UiPath, Microsoft Power Automate. Designs RPA solutions for various deployment models (Private, Public, On-Prem and Hybrid) and service models including Infrastructure as a Service (IaaS), Platform as a service (PaaS), Software as a Service (SaaS).

Education: Academic degrees may be substituted for years of experience, and years of experience may be substituted for academic degrees.

1 year of school = 1 year of experience.

Labor Category: Subject Matter Expert - Cloud

Minimum Year Experience: 9 Years

Minimum Education: Associate degree

Responsibilities: Designs cloud infrastructure, virtual private cloud, virtual private network, relational database services, auto scaling, and compute resources to meet customers' requirements. Provides expertise in high availability, contingency planning, and automated provisioning. Responsible for cloud management and monitoring. Designs solutions for various deployment models (Private, Public, Community and Hybrid) and service models including Infrastructure as a Service (IaaS), Platform as a service (PaaS), Software as a Service (SaaS) and emerging cloud services to optimize the essential characteristics of cloud computing. Advises on storage and security solutions to securely store data in multi-tenancy environments. Collaborates with enterprise architecture team and other stakeholders to determine enterprise tools, technologies and processes. Establishes corporate cloud computing architecture policies and standards in compliance with appropriate security levels and governance in accordance with best practices prescribes by the National Institute of Standards and Technology (NIST), Federal Information Security Management Act (FISMA), Federal Information Processing Standard (FIPS) and Federal Risk and Authorization Management Program (FedRAMP).

Education: Academic degrees may be substituted for years of experience, and years of experience may be substituted for academic degrees.

1 year of school = 1 year of experience.

Labor Category: Cloud Administrator

Minimum Year Experience: 4 Years

Minimum Education: Associate degree

Responsibilities: Responsible for activities related to cloud-based system administration. Ensures long-term requirements of cloud systems operations and administration are included in the overall information systems planning of the organizations cloud-based project needs. Oversees installation, maintenance, configuration, and integrity of computer systems and cloud-based operating environments. Implements operating system enhancements that will improve the reliability and performance of the

cloud-based system(s). Installs, configures, and maintains cloud-based operating system workstations and servers, including cloud web servers, in support of business processing requirements on cloud-based projects. Performs cloud-based software installations and upgrades to cloud operating systems and layered software packages. Schedules installations and upgrades and maintains them in accordance with established IT policies and procedures on assigned cloud-based projects. Monitors and tunes the system to achieve optimum performance levels for cloud systems and software. Ensures workstation/server data integrity by evaluating, implementing, and managing appropriate cloud software and hardware solutions. Ensures data/media recoverability by implementing a schedule of system backups and database archive operations for cloud-based client projects. Develops and maintains a comprehensive cloud-based operating system hardware and software configuration database/library of all supporting documentation based on client's needs.

Education: Academic degrees may be substituted for years of experience, and years of experience may be substituted for academic degrees.

1 year of school = 1 year of experience.

Labor Category: Senior Project Manager

Minimum Year Experience: 9 Years

Minimum Education: Associate degree

Responsibilities: Performs as a Project Manager as required for assigned cloud-based projects and contracts. Provides high level cloud-based functional and IT analysis, design, development, integration, documentation, and implementation assistance on problems which require a thorough knowledge of the related cloud-based technical subject matter for effective cloud system deployment. Participates in all phases of cloud-based systems development. Applies principals and methods of the functional area to problem solve difficult problems in cloud technical areas to arrive at automated solutions. Designs and prepares technical reports and related documentation for cloud project reporting and makes charts and graphs to record results on assigned cloud-based projects. Prepares and delivers presentations and briefings as required by the task order for assigned cloud-based projects.

Education: Academic degrees may be substituted for years of experience, and years of experience may be substituted for academic degrees.

1 year of school = 1 year of experience.

Labor Category: Senior Cloud Database Engineer

Minimum Year Experience: 5 Years

Minimum Education Associate degree

Responsibilities: Participates in the design, creation, and maintenance of cloud databases. Responsible for quality control and auditing of cloud-based databases to ensure accurate and appropriate use of data and data flow. Works with management to develop cloud database strategies to support company needs. Consults with and advises users on access to various cloud-based databases. Works directly with users to resolve data conflicts and inappropriate data usage on assigned cloud-based clients. Directs the maintenance and use of the corporate data dictionary for assigned cloud-based clients and projects.

Education: Academic degrees may be substituted for years of experience, and years of experience may

be substituted for academic degrees.
1 year of school = 1 year of experience.

Labor Category: Senior Business Analyst

Minimum Year Experience: 5 Years

Minimum Education Associate degree

Responsibilities: Performs research to support cloud design assessments, development, and integrations. Works closely with stakeholders to understand business systems requirements and provides insight into specific cloud technologies. Supports the implementation of new business processes. Facilitates change by developing communication strategies to address stakeholder needs.

Education: Academic degrees may be substituted for years of experience, and years of experience may be substituted for academic degrees.

1 year of school = 1 year of experience.

Labor Category: Data Analyst

Minimum Year Experience: 3 Years

Minimum Education Bachelors degree

Responsibilities: Applies knowledge and experience to obtain, integrate and report client data. Develops, updates, and applies data models to generate reports and analysis to inform stakeholders. Retrieve, validate, format, and organize a variety of data from many sources. Conduct data analysis to answer standard or recurring inquiries and identify trends, correlation, and other relationships in data sets. Work across various stakeholders to understand data trends, sources, and analysis goals and connect data to business processes to obtain a deeper understanding of potential considerations and assumptions. Provide data integration by linking data from multiple sources to conduct organizational analysis. Troubleshoot issues in reports related to data. Conduct detail-oriented tasks and analysis projects independently with minimal supervision. Create supporting materials for analysis projects (assumptions, briefings, handouts, written documents, user guides, etc.). Produce written deliverables to include reports, spreadsheets, databases, formal process mapping, technical design, system testing and implementation activities. Develop metrics to identify trends in training and other integral data. Lead the application of analytic techniques and help define project objectives and strategic direction. Resolve complex problems, which require in-depth knowledge of analytic methodologies and principles.

Education: Academic degrees may be substituted for years of experience, and years of experience may be substituted for academic degrees.

1 year of school = 1 year of experience.

Labor Category: Systems Analyst

Minimum Year Experience: 3 Years

Minimum Education Bachelors degree

Responsibilities: Specialized Experience includes the analysis and design of business applications on complex, large-scale systems, including experience in data base management concepts. Knowledge of

state-of-the-art storage and retrieval methods is required, as well as the ability to formulate specifications for computer programmers to use in coding, testing, and debugging of computer programs. Systems analysis experience designing technical applications on computer systems. General experience includes increasing responsibilities in assignments of a technical nature. Proven ability to work independently or under only general direction on complex application problems involving all phases of systems analysis is required.

Education: Academic degrees may be substituted for years of experience, and years of experience may be substituted for academic degrees.

1 year of school = 1 year of experience.