



**AUTHORIZED FEDERAL SUPPLY SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

Contractor has been awarded under the disaster recovery program.

SIN 132-33 Perpetual Software Licenses

FSC Class 7030- Information Technology Software

Microcomputers

Application Software

SIN 132-34- Maintenance of Software

SIN 132-50 Training Courses for Information Technology Equipment and Software (FPDS code U012)

Note: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

NOTE 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

NOTE 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

NOTE 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

SimAuthor, Inc. c/o QinetiQ North America, Inc.

890 Explorer Blvd. Huntsville, AL 35806

256-922-6800 FAX: 256-922-6900

www.QinetiQ-NA.com

Contract Number: GS-35F-0603L

Period Covered by Contract: September 18, 2006 – September 19, 2016

**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE**

Pricelist current through PS-0020, dated November 28, 2011.

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

TABLE OF CONTENTS

INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS	1
TERMS AND CONDITIONS APPLICABLE TO PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33) AND MAINTENANCE (SPECIAL ITEM NUMBER 132-34) OF GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE	7
TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE (SPECIAL ITEM NUMBER 132-50)	11
USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS.....	13
BLANKET PURCHASE AGREEMENT (BPA)	14
BPA FORMAT GUIDELINES.....	15
CONTRACTOR TEAM ARRANGEMENTS.....	16
SIMAUTHOR, INC.'S AUTHORIZED GSA PRICING	17

**INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

SPECIAL NOTICE TO AGENCIES: *Small Business Participation*

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Supply Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION

CONTRACTOR'S ORDERING ADDRESS: SimAuthor, Inc
GSA Orders
890 Explorer Blvd.
Huntsville, AL 35806

CONTRACTOR'S PAYMENT ADDRESS: SimAuthor, Inc.
c/o QinetiQ North America Operations, LLC
100 Sun Avenue NE Suite 500
Albuquerque, NM 87109

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards **will** be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

Fairfax O'Riley (256) 971-5831 or
Charlie Douglas (256) 971-5830

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279

- Block 9: G. Order/Modification Under Federal Schedule
- Block 16: Data Universal Numbering System (DUNS) Number - **130075476**
- Block 30: Type of Contractor - **C. Large Business**
- Block 31: Woman-Owned Small Business – **No**
- Block 36: Contractor's Taxpayer Identification Number (TIN) - **84-1371734**

- 4a. CAGE Code: **1NWJ0**
- 4b. Contractor **has** registered with the Central Contractor Registration Database.

5. FOB DESTINATION

6. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-33	14 Days

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-34	To be negotiated with ordering agency

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-50	To be negotiated with ordering agency

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS

Prices shown are NET Prices; Basic Discounts have been deducted.

- a) Government Educational Institutions receive an additional 35% discount.
- b) Volume Discounts:

Annual Net Revenue

Sales Volume Systems per Site	<\$100k 2	\$100k-\$250k 3-5	\$251k-\$500k 5-10	\$>\$500k >10
Category				
1	15%	20%	25%	30%
2	None	5%	10%	10%
3	None	None	None	None
4	42%	42%	42%	42%

- Category 1 = SimAuthor Software (SIN 132-33)
- Category 2 = Part Numbers: MOD-TOOL, FV-TAT, FV-ENAV, FV-ENAV/PL
- Category 3 = Training, Installation, Integration, & Engineering



Category 4 = Maintenance

- c) For orders of 250+ systems, a 45% discount is offered.

8. TRADE AGREEMENTS ACT OF 1979, as amended

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING

Not Applicable

10. SMALL REQUIREMENTS

The minimum dollar value of orders to be issued is \$100.00

11. MAXIMUM ORDER (ALL DOLLAR AMOUNTS ARE EXCLUSIVE OF ANY DISCOUNT FOR PROMPT PAYMENT.)

- a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:
Special Item Number 132-33 - Perpetual Software Licenses
Special Item Number 132-34 - Maintenance of Software
- b. The Maximum Order value for the following Special Item Number (SIN) is \$25,000:
Special Item Number 132-50 - Training Courses

12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS)

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS)

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.

NOTE: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.

- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.
- (k) Overtime: For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Not Applicable

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following: **Not Applicable**

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

(a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

(b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

(1) For such period as the laws of the State in which this contract is to be performed prescribe; or

(2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO
TERM SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-32), PERPETUAL
SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33) AND MAINTENANCE (SPECIAL
ITEM NUMBER 132-34) OF GENERAL PURPOSE
COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE**

1. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. GUARANTEE/WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.

SimAuthor Inc. (SimAuthor) warrants that its software (SOFTWARE) will perform in accordance with the technical product descriptions and specifications for a period of one (1) year from the date of final acceptance of the SOFTWARE by the customer. This warranty is void if the SOFTWARE is modified or altered by the customer.

If the SOFTWARE fails to comply with the warranty set forth above, SimAuthor will make reasonable effort to correct or replace the SOFTWARE. Any corrected, or replacement, SOFTWARE will be warranted for the remainder of the original warranty period or 30 days, whichever is longer.

OTHER THAN THE EXPRESS WARRANTY SET FORTH ABOVE, SIMAUTHOR MAKES NO OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, WITH REGARD TO THE SOFTWARE. NO REPRESENTATION OR STATEMENT NOT EXPRESSLY CONTAINED IN THIS LIMITED WARRANTY SHALL BE BINDING UPON SIMAUTHOR AS A WARRANTY OR OTHERWISE.

LIMITATION OF LIABILITY: TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, IN NO EVENT WILL SIMAUTHOR, INC. OR ITS SUPPLIERS OR RESELLERS BE LIABLE FOR ANY INDIRECT, SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES ARISING OUT OF THE USE OF OR INABILITY TO USE THE PRODUCT, INCLUDING, WITHOUT LIMITATION, DAMAGES FOR LOSS OF GOODWILL, WORK STOPPAGE, COMPUTER FAILURE OR MALFUNCTION, OR ANY AND ALL OTHER COMMERCIAL DAMAGES OR LOSSES, EVEN IF ADVISED OF THE POSSIBILITY THEREOF, AND REGARDLESS OF THE LEGAL OR EQUITABLE THEORY (CONTRACT, TORT OR OTHERWISE) UPON WHICH THE CLAIM IS BASED. IN ANY CASE, SIMAUTHOR'S ENTIRE LIABILITY UNDER ANY PROVISION OF THIS LIMITED WARRANTY SHALL NOT EXCEED IN THE AGGREGATE THE SUM OF THE FEES LICENSEE PAID FOR THE ASSOCIATED LICENSE AND FEES FOR SUPPORT OF THE PRODUCT RECEIVED BY SIMAUTHOR UNDER A SEPARATE SUPPORT AGREEMENT (IF ANY), WITH THE EXCEPTION OF DEATH OR PERSONAL INJURY CAUSED BY THE NEGLIGENCE OF SIMAUTHOR, INC. TO THE EXTENT APPLICABLE LAW PROHIBITS THE LIMITATION OF DAMAGES IN SUCH CASES. SOME JURISDICTIONS DO NOT ALLOW THE EXCLUSION OR LIMITATION OF INCIDENTAL OR CONSEQUENTIAL DAMAGES, SO THIS EXCLUSION AND LIMITATION MAY NOT BE APPLICABLE.

U.S. GOVERNMENT RESTRICTED RIGHTS. The SOFTWARE and documentation are provided with restricted rights. Use, duplication or disclosure of the SOFTWARE by the Government is subject to restrictions as set forth in subdivision (c) (1) (ii) of DFARS, The Rights in Technical Data and Computer Software clause at 252.227-7013, or a comparable or successor clause. The Contractor/manufacturer is SimAuthor, Inc.,890 Explorer Blvd. Huntsville, AL 35806 .

Computer Hardware Limited Warranty

If SimAuthor is contracted by the customer to procure hardware, then if any of the hardware is purchased from Dell Computer Corporation (Dell), then SimAuthor will procure the PCs with a one (1)-year hardware warranty from Dell. A copy of Dell's warranty provisions, terms and conditions will be supplied to the customer. The following Internet link goes directly to Dell's one-year warranty policy page:

http://www.dell.com/us/en/gen/misc/policy_010_policy.htm#one_year

For all computer hardware not supplied by Dell, SimAuthor will provide/procure a one (1)-year hardware warranty as described in Other Hardware Limited Warranty (below).

Other Hardware Limited Warranty

SimAuthor will provide a limited warranty for hardware components (video cameras, microphones, video capture cards, computers, etc.) supplied by SimAuthor other than those supplied by Dell Computer Corporation. The limited warranty shall take effect upon final acceptance of the associated SOFTWARE and remain in force for a period of one (1) year thereafter. This warranty shall only be effective if the customer (or its authorized representative) notifies SimAuthor within thirty (30) days of customer's discovery of any claimed defect.

This warranty is non-transferable and is provided only to the customer unless agreed to in writing by SimAuthor.

Subject to the terms of this warranty, SimAuthor warrants the hardware components shall be free from defects due to faulty material, design and workmanship, provided that this warranty shall not extend to ordinary wear and tear, consumables items (lamps, fuses, etc.) or defects resulting from misuse of the equipment by the customer. This warranty shall become null and void if the customer makes modifications to the hardware components.

During the warranty period, and following customer's notification to SimAuthor, customer's trained personnel shall remove the defective part and ship the part at customer's expense to SimAuthor's Huntsville Office and, shall install the repaired or replaced part when it is returned to customer. SimAuthor shall, at its own expense, repair any such defective part or, at its option, replace the part with a similar part in comparable condition, but free from defect, and shall pay transportation charges for such part from SimAuthor's Huntsville Office to customer's site.

Except as otherwise expressly set forth in this limited warranty, SimAuthor makes no promises, representations or warranties with respect to hardware components, documentation or other material furnished to buyer in connection therewith or any component thereof, including the implied warranty of fitness for a particular purpose, which warranties are hereby expressly excluded.

In no event shall SimAuthor be liable for any indirect, incidental, including without limitation, any liability for products not being available for use or for lost data or software, special, exemplary, or consequential damages arising out of or otherwise related to the use or performance of the hardware, however caused, even if SimAuthor has been advised of the possibility or likelihood of such damages. The limitation upon damages and claims is intended to apply to all claims of customer.

These provisions apply to SimAuthor's one-year limited warranty for SimAuthor- supplied, non-PC, hardware components only.

- b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.
- c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

3. TECHNICAL SERVICES

SimAuthor will provide customer with telephone and/or e-mail assistance and help on the use of the delivered FlightViz application software (Supported Software) during normal business hours (8:00 a.m. and 5:00 p.m. Mountain Time). A SimAuthor support contact procedure and current telephone number(s) and e-mail address(s) for the support will be provided to customer.

4. SOFTWARE MAINTENANCE

- a. Software maintenance service shall include the following:

Customer agrees to use Supported Software in accordance with good and acceptable practice.

Customer recognizes that efficient use of the Supported Software is dependent on customer providing adequate training for customer's staff, and recognizes that failure to fully train staff on subsequent use of the Supported Software will jeopardize efficient use of the software.

The software maintenance agreement is for a period of one year from the final acceptance of the associated SOFTWARE is installed. Subsequent renewal fees will be calculated at the beginning of the second year of service, based on then-current published fees.

b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

5. PERIODS OF MAINTENANCE (132-34)

a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time. Executable Software License Agreement

This is a legal agreement between the end user (the "LICENSEE"), and SimAuthor, Inc. ("SimAuthor") BY USING ALL OR ANY PORTION OF THE SOFTWARE, CUSTOMER ACKNOWLEDGES THAT IT HAS READ, UNDERSTANDS, AND AGREES TO BE BOUND BY THE TERMS OF THIS AGREEMENT.

OBJECT CODE LICENSE GRANT. SimAuthor grants to LICENSEE a nonexclusive, nontransferable (except as noted below) license to use the SimAuthor FlightViz-based SOFTWARE (the "SOFTWARE") on a single workstation. The SOFTWARE may be removed from that workstation and transferred to another upon written request to Licensor, which shall not be unreasonably withheld.

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a. maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.

b. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

c. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the maintenance is to be terminated at that time. Orders for the continuation of maintenance will be required if the maintenance is to be continued during the subsequent period.

6. UTILIZATION LIMITATIONS - (132-33, AND 132-34)

a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.

b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:

(1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.

(2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the

user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.

(3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.

(4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

DISTRIBUTION TO THE U.S. GOVERNMENT. The software offered in this proposal is commercial computer software programs developed exclusively at private expense. Use, duplication, and disclosure by civilian agencies of the U.S. Government shall be in accordance with FAR 52.227-19 (c) or other agency data rights provisions, as may be applicable. Use, duplication and disclosure by DOD agencies is subject solely to the terms of standard software License Agreement as stated in DFARS 227.7202.

7. SOFTWARE CONVERSIONS - (132-33)

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version.

8. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

9. RIGHT-TO-COPY PRICING

Not available

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL
INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE
(SPECIAL ITEM NUMBER 132-50)**

1. SCOPE

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

3. TIME OF DELIVERY

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

4. CANCELLATION AND RESCHEDULING

- a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
- b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

5. PRICE FOR TRAINING

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

6. INVOICES AND PAYMENT

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

7. FORMAT AND CONTENT OF TRAINING

- a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b. ****If applicable**** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.
- c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.
- d. The Contractor shall provide the following information for each training course offered:
- (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);

- (2) The length of the course;
- (3) Mandatory and desirable prerequisites for student enrollment;
- (4) The minimum and maximum number of students per class;
- (5) The locations where the course is offered;
- (6) Class schedules; and
- (7) Price (per student, per class (if applicable)).

e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.

8. "NO CHARGE" TRAINING

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below –

Not Applicable

**USA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS**

PREAMBLE

SimAuthor, Inc. provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact,

Wendy McGee

Principal Contract Administrator

QinetiQ North America

Systems Engineering Group

890 Explorer Blvd., Bldg. 1

Huntsville, AL 35806

Office: 256-922-8344

Fax: (256)-922-6900

Cell: 256-541-7809

**THE FOLLOWING IS A SUGGESTED
BLANKET PURCHASE AGREEMENT (BPA) FORMAT**

**BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (Ordering Activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

Ordering Activity

Date

Contractor

Date

**BASIC GUIDELINES FOR USING
“CONTRACTOR TEAM ARRANGEMENTS”**

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.

SIMAUTHOR, INC.'S
AUTHORIZED GSA PRICING

SIN	Bundles	Item SKU	GSA Price	Annual Support GSA Price
	Visualization Expert	<i>FV-VE</i>	\$30,973.00	\$4,956.62
132-33	Includes FlightViz with Automatic Terrain and Obstacle Generation, Event Detection, Video Capture (.avi movies of FV sessions), one (1) aircraft and one (1) instrument model from our library of existing models. Also includes Worldwide Terrain Elevation Data and 15m Landsat Imagery for one region. No hardware.			
	Visualization Expert Workstation	<i>FV-VW</i>	\$34,733.00	\$4,956.62
132-33	Includes: Visualization Expert (FV-VE, above) and a PC with two (2) screens.			
	Analysis Expert	<i>FA-AE</i>	\$63,873.00	\$10,655.84
132-33	Includes: Visualization Expert (FV-VE, above) and FlightAnalyst. No hardware.			
	Analysis Expert Workstation	<i>FA-AW</i>	\$67,633.00	\$10,655.84
132-33	Includes: Analysis Expert (FA-AE, above) and a PC with two (2) screens			
	Simulator Debrief (including workstation & DAC PC computers)	<i>DBRIEF</i>	\$46,953.00	\$6,298.94
132-33	Includes: FlightViz Expert Workstation (FV-EW, above), Data Acquisition Software and Data Acquisition Computer. The Workstation PC has two (2) screens and the DAC has one (1) screen. NOTE: Does NOT include Live Data display, which requires a separate quote (see FV-SKT).			
	Simulator Debrief w/ Audio & Video	<i>VBRIEF</i>	\$48,833.00	\$6,320.56
132-33	Includes: Simulator Debrief (DBRIEF, above) and Video/Audio channels with one (1) camera and one (1) microphone.			
	Individually Priced Components			
	FlightViz	<i>FV</i>	\$11,891.00	\$1,784.12
132-33	Includes: FlightViz core software, including 3D scene animation, audio/video playback of recorded streams, navigation chart display, plan/profile view, graph, data spreadsheet, event marking and other features.			
	FlightAnalyst	<i>FA</i>	\$37,999.50	\$5,700.16
132-33	Includes: FlightAnalyst core software, including pre-configured reports, graphing and charting of data and other features. Also includes Microsoft SQL Server, Personal Edition.			
	Authoring	<i>AUTH</i>	\$17,836.50	\$2,675.24
132-33	Functionality that allows users to create custom configurations, layouts, analysis, etc in FlightViz and FlightAnalyst.			
	Data Acquisition Computer software	<i>DAC-SW</i>	\$10,288.30	N/A
132-33	Data Acquisition Computer software – typically part of a simulator debrief system. Can be purchased separately but requires Engineering approval.			
	Terrain and Airport Environment Generator for 3D Scene (includes worldwide 100m elevation data and one 15m Landsat terrain imagery for one (1) region)	<i>FV-TER</i>	\$10,604.14	\$1,590.48
132-33				
132-33	Video (.avi) Recording of FV Session	<i>FV-VC</i>	\$1,809.50	\$271.66
132-33	3D Scene Obstacle Insertion	<i>FV-OG</i>	\$4,084.30	\$612.88
132-33	Event Detector in FlightViz	<i>FV-ED</i>	\$4,653.00	\$698.42
132-33	JeppView integration feature	<i>FV-JV</i>	\$775.50	\$116.56
132-33	Geo-referencing Wizard	<i>FV-GREF</i>	\$5,945.50	\$892.06
132-33	FalconView Integration	<i>FV-FV</i>	\$5,945.50	\$892.06
132-33	Socket (live data capture and display)	<i>FV-SKT</i>	\$8,789.00	\$1,318.82
132-33	Terrain Authoring Toolkit (includes training - Huntsville)	<i>TAT</i>	\$13,390.30	\$2,008.78
132-33	PC Modeling Tool (includes training - Huntsville)	<i>MODT</i>	\$7,703.30	\$1,155.26

	<i>Item SKU</i>	GSA Price	Annual Support GSA Price	
Models				
132-33	Library aircraft model	<i>FV-LIBAM</i>	\$905.22	N/A
132-33	Library instrument panel	<i>FV-LIBIP</i>	\$905.22	
Aircraft Modeling				
132-33	Aircraft, Fixed- or Rotary Wing, Commercial or Military, articulated surfaces	<i>FV-AM</i>	\$3,825.80	N/A
132-33	External Stores / Loads / Weapons / Pods (per type, item or model)	<i>FV-AMSTOR</i>	\$987.00	N/A
132-33	Winglets (one left, one right)	<i>FV-AMWING</i>	\$390.10	N/A
132-33	Livery	<i>FV-AMLVRY</i>	\$775.50	N/A
Instrument Modeling				
132-33	Control Column / Yoke(Wheel) / Pedals	<i>FV-IMCCTL</i>	\$564.00	N/A
132-33	Side Stick control	<i>FV-IMSSCTL</i>	\$775.50	N/A
132-33	Collective / Cyclic / Throttle(s) / Pedals	<i>FV-IMRWCTL</i>	\$775.50	N/A
132-33	Complex Round Dial w/ 3 variables	<i>FV-IMCRD</i>	\$987.00	N/A
132-33	Medium Round Dial w/ 2 unique displays	<i>FV-IMMRD</i>	\$775.50	N/A
132-33	Simple Round Dial (e.g., engine parameters)	<i>FV-IMSRD</i>	\$564.00	N/A
132-33	TCAS Display	<i>FV-IMTCAS</i>	\$5,170.00	N/A
132-33	One PFD page w/ attitude, altitude, heading, airspeed, vertical speed	<i>FV-IMPFD1</i>	\$5,170.00	N/A
132-33	Extra PFD page w/ same layout, modified variable names	<i>FV-IMPFD2</i>	\$2,585.00	N/A
132-33	One MFD nav page w/ no overlays	<i>FV-IMNAVP</i>	\$1,880.00	N/A
132-33	One MFD page w/ 4 parameters for 2 engines & complex color & ranges	<i>FV-IMMFD1</i>	\$5,170.00	N/A
132-33	One MFD page w/ 4 parameters for 2 engines, simple dials, no color	<i>FV-IMMFD2</i>	\$2,585.00	N/A
132-33	Second copy of complex MFD w/ modified variable names	<i>FV-IMMFD3</i>	\$1,880.00	N/A
132-33	Second copy of simple MFD w/ modified variable names	<i>FV-IMMFD4</i>	\$940.00	N/A
132-33	Simple Panel (2-3 unique switches)	<i>FV-IMSIP</i>	\$752.00	N/A
132-33	Medium Panel (4-5 unique switches and 2 unique rotary switches)	<i>FV-IMMIP</i>	\$1,739.00	N/A
132-33	Complex Panel (6-10 unique switches and 4 unique rotary switches)	<i>FV-IMCIP</i>	\$2,820.00	N/A
132-33	Simple Annunciator Panel (6 annunciators)	<i>FV-IMSANN</i>	\$1,175.00	N/A
132-33	Complex Annunciator Panel (24 annunciators w/ different lighting/words)	<i>FV-IMCANN</i>	\$2,820.00	N/A
132-33	Circuit Breakers (10x)	<i>FV-IMCBP</i>	\$1,880.00	N/A

	<i>Item SKU</i>	GSA Price	Annual Support GSA Price	
Terrain Imagery*				
STC Landsat Imagery				
132-33	North America (CONUS)	FV-15M-NA	\$921.20	N/A
132-33	Europe	FV-15M-EU	\$921.20	N/A
132-33	Asia	FV-15M-AS	\$921.20	N/A
132-33	Japan	FV-15M-JP	\$921.20	N/A
132-33	Australia	FV-15M-AU	\$921.20	N/A
132-33	South America	FV-15M-SA	\$921.20	N/A
132-33	Africa	FV-15M-AF	\$921.20	N/A
132-33	Worldwide	FV-15M-WW	\$1,823.60	N/A

* 15 Meter resolution; custom/higher resolutions available

Individual Airport Imagery (60cm resolution)				
132-33	Airport – USA	FV-60CMUS	\$1,065.02	N/A
132-33	Airport – ROW (Rest of World)	FV-60CMWW	\$1,582.02	N/A

Training				
132-50	User Training (4 people, 1 day, in Huntsville)	TRNG-UT	\$1,645.00	N/A
132-50	Authoring (4 people, 3 days, in Huntsville)	TRNG-AUT	\$3,290.00	N/A

Hardware				
132-33	Digital Video / Audio (per channel)	DAC-VA	\$1,809.50	N/A
132-33	Handheld Controller	DAC-HH	\$869.50	N/A

Upgrades and Support (S/W Maintenance & Support)**			12 Mth	24 Mth	36 Mth	Expired Prem*
	Related Product SKU	<i>Item SKU</i>	GSA Price	GSA Price	GSA Price	GSA Price
132-33	FV-VE	<i>MAINT-FV-VE</i>	\$4,956.62	\$8,425.22	\$11,151.22	\$991.70
132-33	FV-VW	<i>MAINT-FV-VW</i>	\$4,956.62	\$8,425.22	\$11,151.22	\$991.70
132-33	FA-AE	<i>MAINT-FV-AE</i>	\$10,655.84	\$18,115.68	\$23,976.58	\$2,130.98
132-33	FA-AW	<i>MAINT-FV-AW</i>	\$10,655.84	\$18,115.68	\$23,976.58	\$2,130.98
132-33	DBRIEF	<i>MAINT-DEBRIEF</i>	\$6,298.94	\$10,707.54	\$14,171.44	\$1,259.60
132-33	VBRIEF	<i>MAINT-VBRIEF</i>	\$6,320.56	\$10,744.20	\$14,220.32	\$1,264.30
132-33	FV	<i>MAINT-FV</i>	\$1,784.12	\$3,032.44	\$4,012.86	\$357.20
132-33	FA	<i>MAINT-FA</i>	\$5,700.16	\$9,689.52	\$12,824.42	\$1,139.28
132-33	AUTH	<i>MAINT-AUTH</i>	\$2,675.24	\$4,548.66	\$6,019.76	\$534.86
132-33	FV-TER	<i>MAINT-FV-TER</i>	\$1,590.48	\$2,704.38	\$3,578.58	\$317.72
132-33	FV-VC	<i>MAINT-FV-VC</i>	\$271.66	\$461.54	\$611.00	\$54.52
132-33	FV-OG	<i>MAINT-FV-OG</i>	\$612.88	\$1,041.52	\$1,378.04	\$122.20
132-33	FV-ED	<i>MAINT-FV-ED</i>	\$698.42	\$1,186.28	\$1,570.74	\$140.06
132-33	FV-JV	<i>MAINT-FV-JV</i>	\$116.56	\$197.40	\$261.32	\$23.50
132-33	FV-GREF	<i>MAINT-FV-GREF</i>	\$892.06	\$1,516.22	\$2,006.90	\$178.60
132-33	FV-FV	<i>MAINT-FV-FV</i>	\$892.06	\$1,516.22	\$2,006.90	\$178.60
132-33	FV-SKT	<i>MAINT-FV-SKT</i>	\$1,344.20	\$2,240.96	\$2,966.64	\$268.84
132-33	TAT (no multi-year discount)	<i>MAINT-TAT</i>	\$2,008.78	\$4,017.56	\$6,025.40	\$401.38
132-33	MODT (no multi-year discount)	<i>MAINT-MODT</i>	\$1,155.26	\$2,311.46	\$3,466.72	\$231.24

* Additional fee equal applied to 12/24/36 month cost if maintenance is not currently active or >24 months expired

(Note: If expired more than 12 mo or 1 major release, requires the inclusion of a training course)

** NOTE: First year's Upgrade and Support is included in the Software Product pricing as listed in the Products section of this document.

Software Maintenance as a Service

		Item SKU	Hourly GSA Price
132-34	S/W Engineer	<i>LB-SEG</i>	\$67.66
132-34	Sr. S/W Engineer	<i>LB-SSEG</i>	\$116.40
132-34	Field Engineer (PEM)	<i>LB-FE</i>	\$76.26
132-34	Program Manager	<i>LB-PM</i>	\$125.33
132-34	Technical Expert / Site Manager	<i>LB-TE</i>	\$81.01
132-34	Technical Training Expert	<i>LB-TTE</i>	\$61.25

Discounts (Software Only)

	Price of Software		
	<i>>\$100,000</i>	<i>>\$250,000</i>	<i>>\$500,000</i>
All SimAuthor software products, <u>excluding</u>:			
· Terrain Elevation & Imagery (see below)			
· JeppView	15%	20%	25%
· Crystal Reports			
· Visualization Support Tools (TAT & MODT)			