

**Reference Text File for ARKIVAL TECHNOLOGY CORPORATION GS-35F-0611L**

**AUTHORIZED FEDERAL SUPPLY SERVICE INFORMATION TECHNOLOGY SCHEDULE PRICELIST  
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE  
AND SERVICES FSC GROUP 70**

***Arkival Technology Corporation***

**SIN 132-51 - INFORMATION TECHNOLOGY PROFESSIONAL SERVICES**  
**FPDS Class D308 Programming Services**  
**FPDS Class D310 IT Backup and Security Services**  
**FPDS Class D399 Other Information Technology Services, Not Elsewhere  
Classified**

**ARKIVAL TECHNOLOGY CORPORATION**  
**34 Franklin St.**  
**NASHUA, NH 03064**  
**www.ARKIVAL.com**  
**603 881 3322**

**Contract Number: GS-35F-0611L**  
**Period Covered by Contract: 09/21/2006 - 09/20/2011**  
**General Services Administration**  
**Federal Supply Service**

**Pricelist Current as of August, 2008**

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist is also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing Federal Supply Services' Home Page via the Internet at <http://www.fss.gsa.gov/>.

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### **Who we are**

Arkival is an Information Technology (IT) professional services firm with expertise in all forms of digital and analog storage, recording and archiving. The company provides services, software and products to the government and commercial clients for applications involving electronic data, video and imaging technology. Arkival Technology Corporation, was founded and incorporated in New Hampshire in 1996 and has been providing information services to the Federal Government since 2001. The company is located in Nashua, New Hampshire. **Arkival Technology is dedicated to customer satisfaction and to ensuring their customers realize the maximum value for their investment.**

### **What we do**

Arkival Technology does evaluation, measurement, development, research and study in data storage, magnetic recording and magnetic materials, optical recording and optical materials. The company has a recognized expertise in digital and analog video analysis, data analysis, and imaging analysis. Arkival Technology performs measurement and analysis services as well as evaluations, research, environmental testing and study services. The company also supplies software and software services for specialized applications involving electronic data, images, video and electronic records.

Arkival Technology's staff has been involved in the development of information technology for more than thirty years, supporting both commercial customers and the National Archives & Records Administration. Our personnel have an extraordinary record of success in providing low cost, fixed price solutions to information and information storage programs.

Arkival has played key roles in the evaluation of storage media and storage systems, frequently analyzing the requirements, supporting applications, developing software, testing and establishing parameters for performance. In recent years, Arkival has expanded the scope of these data engineering services to include archival studies in both electronic data and video applications. Services have included storage system evaluations for the migration of legacy information and the design and application of new archive monitoring software.

Under this schedule contract, Arkival Technology provides information technology professional services in several functional areas and labor categories. The functional areas are:

- IT Systems Analysis Services
- Programming Services
- IT Backup and Security Services

These are areas in which Arkival possesses extensive knowledge, expertise, and proven experience. Moreover, Arkival's capabilities extend beyond these selected areas, which enables the Company to provide a comprehensive range of information technology professional services that increase productivity, improve efficiency, lower costs, and enhance services. Our professionals have proven expertise in leading-edge, multi-platform, enabling technologies including Database Management and Data Warehousing, Imaging and Legacy System Integration.

Design, develop, test and implement technical products such as engineering applications, engineering tools, relational databases and graphics display. Programming experiences cover a wide range of languages, with extensive use of C and C++ and the state-of-the-art software and hardware listed below.

Design, procure, fabricate, document and monitor hardware/software performance for routine backup of data and the archiving of data for permanent storage. Collect performance data using an electronic format while operating in the background. Once collected, the information is uploaded to a database from any remote site. No longer does medium performance data go unreported. By using real-time data the solution ensures that no vital performance information is lost.

**ARKIVAL TECHNOLOGY CORPORATION  
TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)  
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)**

**GSA Group 70 Information Technology Schedule  
Special Item Number (SIN) 132-51 Information Technology (IT) Professional Services  
FPDS Code D308  
FPDS Code D310  
FPDS Code D399**

**DESCRIPTION OF IT SERVICES AND PRICING**

**IT PROFESSIONAL SERVICES**

**TECHNICAL AND ADMINISTRATIVE SERVICES HOURLY RATES**

ARKIVAL has identified below a series of service offerings performed under SIN 132-51. For each service, ARKIVAL has listed the title of the professionals to perform the service and the hourly rates for each. The rates vary by services and skill category and on the complexity of the task involved and the experience/education required. The technical/experience level or systems expertise required for a particular task shall be determined by ARKIVAL in conjunction with the end user's requirements. ARKIVAL may substitute applicable and directly related experience for education (using 2 years experience for 1 year of college).

<b>Skill Level</b>	<b>Position/Title</b>	<b>HOURLY RATE</b>
<b>A</b>	<b>Program Manager</b>	<b>214.62</b>
<b>B-1</b>	<b>Scientist/Technical Specialist- 1</b>	<b>75.46</b>
<b>B-2</b>	<b>Scientist/Technical Specialist-2</b>	<b>97.02</b>
<b>B-3</b>	<b>Scientist/Technical Specialist-3</b>	<b>170.52</b>
<b>G</b>	<b>Technician</b>	<b>47.04</b>

The hourly rates above apply to both on and off premises.

**EXPERIENCE/SKILL LEVEL DESCRIPTIONS**

**A - Program Manager.** Education & Experience: BS, MS or Ph.D in science, engineering, computer science or related. Up to and possibly exceeding 25 years experience in computer technology, software Project Management. Functions/Responsibility: Serves as a representative and customer point of contact, and is responsible for overall task order performance. Responsible for developing program plans and administering performance standards. Assigns schedules, reviews work, and supervises technical personnel. Ensures that schedules and technical objectives are attained within schedule and budget requirements.

**B- Scientist/Technical Specialist.** Education & Experience: BS, MS or Ph.D in science, engineering, computer science or related. Up to and possibly exceeding 25 years experience in performing analysis and/or research and/or implementation of complex problems, processes or projects, including physical sciences, physics, chemistry, statistics and mathematics, signal processing, communications, database management, software or other science/engineering/technical specialties for application projects. Functions/Responsibility: Performs high-level analysis and/or research and/or implementation of complex problems, processes or projects relating to the subject matter. May augment project teams or advise and participate in all phases of solution development by providing high level analysis, design,

integration, documentation, and complementation advice on complex problems which require education and experience in the subject matter. Participates as needed in all phases of solution development/delivery with emphasis on the planning, analysis, testing, integration, documentation, and acceptance phases. May direct and participate in the design and development of operational prototypes. Thinks and works independently and may provide technical direction to others. Responsible to interface with and communicate with other technical personnel, clients, managers, and subordinates. Prepares technical reports and related documentation. Prepares presentation materials summarizing results and project status.

#### **Level Education/Experience**

1. MS/BS/A with 15+ years experience or PhD w/ 5+ years experience
2. MS/BS/A with 20+ years experience or PhD w/ 10+ years experience
3. MS/BS/A with 25+ years experience or PhD w/ 15+ years experience

**G. Technician. Education & Experience:** BS, A or experience in science, engineering, computer science or related. Up to and possibly exceeding 5 years experience in assisting engineers, scientists in the implementation of technical problems, processes or projects, including physical sciences, physics, chemistry, statistics and mathematics, signal processing, communications, database management or other science/engineering/technical specialties for application projects. **Functions/Responsibility:** May augment project teams and participate in all phases of solution development by providing assistance, design, integration, documentation

### **USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS**

#### **PREAMBLE**

ARKIVAL provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

#### **COMMITMENT**

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities please contact: Mr. Ronald D. Weiss, President, (603) 881-3322, fax: (603) 883-1021.

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a customer agency requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts. Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract. Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors. Customers should refer to FAR 9.6 for specific details on Team Arrangements.

### FPDS Code D308 **Programming Services**

- Languages
  - C & C++ (Visual)
  - Java
  - JavaScript
  - Visual Basic
  - SQL, PL/SQL
  - HTML
  - PERL
  - XML
  - UNIX Shell Scripting
- Platforms
  - UNIX
  - Solaris
  - HP/UX
  - LINUX
  - MS Windows 98, ME, XP, NT, 2000
- Databases
  - Oracle
  - Sybase
  - MS Access
  - SQL Server
- Tools
  - Symantec Visual Café
  - Borland JBuilder
  - InstallShield
  - Visual C++
  - IBM Eclipse
  - MS Developer Studio
- Internet & Intranet
- HTTP and Proxy Server
- Security
- Firewalls
- E-Mail Server (SMTP and POP3)
- Web Page Design (HTML, JAVA, ASP)

### FPDS Code D310 **IT Backup and Security Services**

- Database Administration
  - Design and Implementation of Backup Strategies
- Systems Security
  - Public Key Infrastructure Facilities
  - Network Security
  - Secure Transmission Across Security Environments
  - Firewalls
  - C-2 compliance
- Shared Data Environment
  - Release Policy Definition and Management
  - Web Product Signing
  - Web Product Review and Release

**FPDS Code D399 Other IT Services**

*Web-Enabled Data Entry, Display, and Retrieval Services*

- Web Database Interfaces
  - Secure Web Access Services
  - User Authentication
  - Database Isolation and Protection
  - Dynamic Web pages
- Web Report Generation
- Web Display
  - Web Site Design and Development
  - Web-Enabled Cross Database Views
  - Style Sheets
  - JavaScript
  - Active Server Pages
  - Java Server Pages
  
- Business Systems Analysis
- Software Migration
- Platform Migration
- Operational Automation Design

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ARKIVAL TECHNOLOGY CORPORATION s/ /b/ 132-51 INFORMATION TECHNOLOGY SERVICES