



**AUTHORIZED FEDERAL SUPPLY SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

SIN 132-32 / 132-32STLOC / 132-32RC - TERM SOFTWARE LICENSES

FSC CLASS 7030 - INFORMATION TECHNOLOGY SOFTWARE

Large Scale Computers - Application Software, Utility Software

Microcomputers - Utility Software

SIN 132-34 / 132-34STLOC / 132-34RC - MAINTENANCE OF SOFTWARE

SIN 132-51 / 132-51STLOC / 132-51RC- INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS Code D302 - IT Systems Development Services

FPDS Code D306 - IT Systems Analysis Services

FPDS Code D307 - Automated Information Systems Design and Integration Services

FPDS Code D308 - Programming Services

FPDS Code D311 - IT Data Conversion Services

FPDS Code D317 - Creation/Retrieval of IT Related Automated News Services, Data Services, or

Other Information Services (All other information services belong under Schedule 76)

FPDS Code D399 - Other Information Technology Services, Not Elsewhere Classified

NOTE 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

NOTE 2: Offerors and Agencies are advised that the Group 70 - Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

NOTE 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

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Business Size/Status: Large

Contract Number: GS-35F-0617S

Period Covered by Contract: 08/30/06 - 08/29/11

GENERAL SERVICES ADMINISTRATION

FEDERAL SUPPLY SERVICE

Pricelist current through FX51, dated 01/16/08.

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

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4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279

Block 9: G. Order/Modification Under Federal Schedule
 Block 16: Data Universal Numbering System (DUNS) Number - **623361433**
 Block 30: Type of Contractor – **C. Large Business**
 Block 31: Woman-Owned Small Business – **No**
 Block 36: Contractor's Taxpayer Identification Number (TIN) - **26-0019204**

4a. CAGE Code: **1XU53**

4b. Contractor **has** registered with the Central Contractor Registration Database.

5. FOB DESTINATION

6. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-32 / 132-32STLOC / 132-32RC	5 business days
132-34/ 132-34STLOC / 132-34RC	5 business days
132-51/132-51STLOC / 132-51RC	To be negotiated with ordering agency

SPECIAL ITEM NUMBER	EXPEDITED DELIVERY TIME (Days ARO)
132-32 / 132-32STLOC / 132-32RC	To be negotiated with ordering agency
132-34/ 132-34STLOC / 132-34RC	To be negotiated with ordering agency
132-51/132-51STLOC / 132-51RC	To be negotiated with ordering agency

SPECIAL ITEM NUMBER	OVERNIGHT & 2- DAY DELIVERY TIME (Days ARO)
132-32 / 132-32STLOC / 132-32RC	To be negotiated with ordering agency
132-34/ 132-34STLOC / 132-34RC	To be negotiated with ordering agency
132-51/132-51STLOC / 132-51RC	To be negotiated with ordering agency

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS

Prices shown are NET Prices; Basic Discounts have been deducted.

a. Prompt Payment: **0% - 30 days** from receipt of invoice or date of acceptance, whichever is later.

b. Quantity: **For WebInsight Product Line (SIN 132-32/132-32STLOC / 132-32RC) Only**

# of Users	End Users
0 – 1 User	0% Discount
2 – 10 Users	0% to 61% Discount
11 – 25 Users	62% to 71% Discount
26 – 50 Users	72% to 84% Discount
51 – 100 Users	85% to 90% Discount
≥101 Users	91% to 93% Discount

- c. Dollar Volume: None
- d. Government Educational Institutions: Offered the same discounts as all other Government customers
- e. Other: None

8. TRADE AGREEMENTS ACT OF 1979, as amended

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING

Not Applicable

10. SMALL REQUIREMENTS

The minimum dollar value of orders to be issued is \$100.00.

11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)

- a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:
 - Special Item Number 132-32 / 132-32STLOC / 132-32RC- Term Software Licenses
 - Special Item Number 132-34 / 132-34STLOC / 132-34RC - Maintenance of Software
 - Special Item Number 132-51 / 132-51STLOC / 132-51RC - Information Technology (IT) Professional Services

12. ORDERING PROCEEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS)

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS)

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication

Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.
NOTE: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.
- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.gsaadvantage.gov>.

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Not Applicable

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8

23. SECTION 508 COMPLIANCE

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following: **Not Applicable**

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

(a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

(b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

(1) For such period as the laws of the State in which this contract is to be performed prescribe; or

(2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO
TERM SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-32 / 132-32STLOC / 132-32RC) AND
MAINTENANCE (SPECIAL ITEM NUMBER 132-34 / 132-34STLOC / 132-34RC) OF GENERAL
PURPOSE COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE**

1. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. GUARANTEE/WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.

1. Warranties

1.1.1 Services. Provider warrants that the Services will be performed in a safe and workmanlike manner in accordance with all applicable laws and the standard for Services of the type provided under the applicable Contract Module. Any claim for a breach of the foregoing warranty must be made by written notice to Provider no later than ninety (90) days after delivery of the Services, or else any such claim is thereby waived. Client's sole remedy for breach of the foregoing warranty shall be either, at Provider's option, (i) Provider's re-performance of the Services or (ii) Provider's reimbursement for the fees paid to Provider for such deficient Services.

1.1.2 Media. Provider warrants, for a period of ninety (90) days from the date of delivery, that (i) the media on which any Licensed Product is delivered to Client will be free from defects in material and workmanship, including being free from viruses and any computer code designed to alter, destroy or inhibit such media or Client's processing environment, and (ii) the Licensed Product will operate substantially as specified by Provider. Client's sole remedy for breach of the foregoing warranty shall be either, at Provider's option, (a) Provider's replacement of such deficient media or Licensed Product or (b) Provider's reimbursement for the fees paid to Provider for such deficient media or Licensed Product. Any modification of such media or Licensed Product by any person other than Provider or its authorized representative, or any use of such media or Licensed Product with infringing or misappropriated software or data or any application program other than SAP, shall void the foregoing warranty.

1.1.3 Licensed Products. The data contained in the Licensed Products has been obtained from selected United States Government, international and other sources that Provider believes to be dependable, and Provider has used commercially reasonable efforts to provide for the accuracy and completeness of this data. However, the nature and volume of the information contained in the Licensed Products are such that occasional errors of fact, omission and judgment cannot be completely excluded. WITHOUT LIMITING THE OTHER PROVISIONS OF THIS SECTION OR ANY OTHER SECTION HEREIN, THE PROVIDER EXPRESSLY DISCLAIMS ANY REPRESENTATION OR WARRANTY AGAINST, OR LIABILITY FOR, SUCH OCCASIONAL ERRORS.

1.2 Limited Warranties. EXCEPT AS EXPRESSLY SET FORTH IN THIS SECTION, PROVIDER MAKES NO REPRESENTATIONS OR WARRANTIES WHATSOEVER, WHETHER EXPRESS OR IMPLIED, TO CLIENT IN RESPECT OF THE SERVICES, THE LICENSED PRODUCTS OR ANY DELIVERABLES, AND THE PROVIDER SPECIFICALLY DISCLAIMS ANY STATUTORY OR IMPLIED WARRANTIES, INCLUDING ANY WARRANTY OF NON-INFRINGEMENT, MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSES.

2. Infringement of Third Party Rights

The Provider for which Client obtained the deliverables at issue will indemnify Client and hold Client harmless against costs, expenses and liabilities based upon any claim by any third party that any deliverables provided under this Master Agreement infringe upon any copyright, trademark or trade secret rights of such third party; provided, however, that: (a) Client notifies such Provider promptly in writing of any notice of any such claim; (b) Client cooperates with such Provider in all reasonable respects in connection with the investigation and defense of any such claim; (c) such Provider will have control of the defense of any action on any such claim and all negotiations for its settlement or compromise and can effect a settlement of

any such claim without consent of Client; and (d) should any deliverables or Licensed Product become, or in such Provider's or Client's opinion be likely to become, the subject of a claim of copyright, patent or trademark infringement or trade secret misappropriation, Client will permit such Provider, at such Provider's option and expense, either to: (x) procure for Client the right to continue using the deliverables or Licensed Product; or (y) replace or modify the same so that it becomes non-infringing; or (z) terminate the license of any such Licensed Product and give Client a pro rata refund of the license fees paid by Client with respect thereto. Notwithstanding anything herein to the contrary, however, such Provider will have no obligation or liability to Client under this Section if any copyright, patent or trademark infringement or trade secret misappropriation claim is based upon Client's use of the deliverables in a manner other than that for which they were furnished by such Provider or upon any deliverables which have been modified by or for Client in such a way as to cause them to become infringing. This Section states such Provider's entire liability for infringement or other violation of the intellectual property rights of any third party.

3. Limitations of Liability

TO THE FULLEST EXTENT PERMITTED BY LAW AND NOTWITHSTANDING ANY OTHER PROVISION OF THIS MASTER AGREEMENT, THE TOTAL LIABILITY IN THE AGGREGATE OF PROVIDER, ITS AFFILIATES AND THEIR RESPECTIVE OFFICERS, DIRECTORS, SHAREHOLDERS, PARTNERS, EMPLOYEES, AGENTS, CONSULTANTS AND SUBCONSULTANTS, AND ANY OF THEM, TO CLIENT AND ANYONE CLAIMING BY, THROUGH OR UNDER CLIENT FOR ANY AND ALL CLAIMS, LOSSES, LIABILITIES, COSTS OR DAMAGES OF ANY NATURE WHATSOEVER ARISING OUT OF, RESULTING FROM OR IN ANY WAY RELATED TO THIS MASTER AGREEMENT (INCLUDING, WITHOUT LIMITATION, TO NEGLIGENCE, PROFESSIONAL ERRORS OR OMISSIONS, STRICT LIABILITY, OR BREACH OF CONTRACT OR WARRANTY, EXPRESS OR IMPLIED) SHALL NOT EXCEED THE TOTAL COMPENSATION RECEIVED BY THE PROVIDER AS A RESULT OF THIS MASTER AGREEMENT FOR THE CALENDAR YEAR IN WHICH THE EVENT OCCURRED ON WHICH A CLAIM OF LIABILITY IS BASED. THE PARTIES FURTHER AGREE ON BEHALF OF THEMSELVES, THEIR EMPLOYEES AND AGENTS THAT IN NO EVENT SHALL ANY PARTY BE RESPONSIBLE TO ANOTHER PARTY FOR ANY LOSS OF USE, LOSS OF INCOME OR PROFITS, OR OTHER CONSEQUENTIAL OR INCIDENTAL DAMAGES ARISING OUT OF, RESULTING FROM OR IN ANY WAY RELATED TO THIS MASTER AGREEMENT. CLIENT ACKNOWLEDGES THAT THE FOREGOING LIMITATIONS OF LIABILITY ARE MATERIAL TERMS OF THIS MASTER AGREEMENT FOR PROVIDER AND HAVE BEEN SPECIFICALLY BARGAINED FOR, AND PROVIDER'S PRICING (AND GENERAL WILLINGNESS TO ENTER INTO THIS MASTER AGREEMENT) IS CONDITIONED ON SUCH LIMITATIONS.

- b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.
- c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

3. TECHNICAL SERVICES

The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number 888-274-3572 for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available 24 hours a day, 7 days a week, 365 days a year.

4. SOFTWARE MAINTENANCE

- a. Software maintenance service shall include the following:

Support to the underlying technology infrastructure, updates and upgrades to software

- b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

5. PERIODS OF TERM LICENSES (132-32 / 132-32STLOC / 132-32RC) AND MAINTENANCE (132-34 / 132-34STLOC / 132-34RC)

- a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.

- b. Term licenses and/or maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.
- c. Annual Funding. When annually appropriated funds are cited on an order for term licenses and/or maintenance, the period of the term licenses and/or maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the term licenses and/or maintenance orders citing the new appropriation shall be required, if the term licenses and/or maintenance is to be continued during any remainder of the contract period.
- d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.
- e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the term licenses and/or maintenance is to be terminated at that time. Orders for the continuation of term licenses and/or maintenance will be required if the term licenses and/or maintenance is to be continued during the subsequent period.

6. CONVERSION FROM TERM LICENSE TO PERPETUAL LICENSE NOT OFFERED

- a. The ordering activity may convert term licenses to perpetual licenses for any or all software at any time following acceptance of software. At the request of the ordering activity the Contractor shall furnish, within ten (10) calendar days, for each software product that is contemplated for conversion, the total amount of conversion credits which have accrued while the software was on a term license and the date of the last update or enhancement.
- b. Conversion credits which are provided shall, within the limits specified, continue to accrue from one contract period to the next, provided the software remains on a term license within the ordering activity.
- c. The term license for each software product shall be discontinued on the day immediately preceding the effective date of conversion from a term license to a perpetual license.
- d. The price the ordering activity shall pay will be the perpetual license price that prevailed at the time such software was initially ordered under a term license, or the perpetual license price prevailing at the time of conversion from a term license to a perpetual license, whichever is the less, minus an amount equal to % of all term license payments during the period that the software was under a term license within the ordering activity.

7. TERM LICENSE CESSATION NOT OFFERED

- a. After a software product has been on a continuous term license for a period of _____ * months, a fully paid-up, non-exclusive, perpetual license for the software product shall automatically accrue to the ordering activity. The period of continuous term license for automatic accrual of a fully paid-up perpetual license does not have to be achieved during a particular fiscal year; it is a written Contractor commitment which continues to be available for software that is initially ordered under this contract, until a fully paid-up perpetual license accrues to the ordering activity. However, should the term license of the software be discontinued before the specified period of the continuous term license has been satisfied, the perpetual license accrual shall be forfeited.
- b. The Contractor agrees to provide updates and maintenance service for the software after a perpetual license has accrued, at the prices and terms of Special Item Number 132-34 / 132-34STLOC / 132-34RC, if the licensee elects to order such services. Title to the software shall remain with the Contractor.

8. UTILIZATION LIMITATIONS - (132-32 / 132-32STLOC /132-32RC AND 132-34 / 132-34STLOC / 132-34RC)

- a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.
- b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:
- (1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.
 - (2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use

the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.

(3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.

(4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

(5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

9. SOFTWARE CONVERSIONS - NOT OFFERED

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a term license (132-32 / 132-32STLOC / 132-32RC), conversion credits which accrued while the earlier version was under a term license shall carry forward and remain available as conversion credits which may be applied towards the perpetual license price of the new version.

10. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

11. RIGHT-TO-COPY PRICING

NOT OFFERED

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51 / 132-51STLOC / 132-51RC)**

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 / 132-51STLOC / 132-51RC Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
 - (1) Cancel the stop-work order; or

(2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

(1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and

(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services–Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

9. INDEPENDENT CONTRACTOR

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors

at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003)) applies to labor-hour orders placed under this contract.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT SERVICES AND PRICING

Please refer to the information provided on page # 19

**USA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS**

PREAMBLE

Ariel Research Corporation provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact

Scott Baur

Phone: (800) 360-3220

E-mail: sbaur@3ecompany.com

Fax: (760) 918-4014

**BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and Ariel Research Corporation enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) GS-35F-0617S

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

Ordering Activity	Date	Contractor	Date
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(CUSTOMER NAME)
 BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) **GS-35F-0617S**, Blanket Purchase Agreements, **Ariel Research Corporation** agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customer's needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer's requirement.
- Customers make a best value selection.

GSA LABOR CATEGORY DESCRIPTIONS

Education/Experience Substitutions

2 Years Experience	Equals	AA Degree
2 Years Experience + AA Degree	Equals	BS Degree
4 Years Experience	Equals	BS Degree
3 Years Experience + BS	Equals	Masters Degree
7 Years Experience	Equals	Masters Degree
4 Years Experience + MS	Equals	PhD

Commercial Job Title: Implementation Project Lead

Minimum/General Experience: 5 years experience

Functional Responsibility:

Overall project manager with SAP EH&S technical experience and a proven track record with leading Data Integration implementations at various customer locations. Strong client-relationship and team skills. Tasks and responsibilities include project coordination and management, technical strategy lead and main customer point-of-contact for system design. Lead on technical support and troubleshooting of customer solution, documentation of project work.

Minimum Education: Associates Degree in General Studies

Commercial Job Title: Consultant

Minimum/General Experience: 4 years experience

Functional Responsibility:

A domain expert in EH&S regulatory data coverage and its technical application to regulatory compliance. Possesses full knowledge of Ariel regulatory processes. Provides expertise for regulatory scope and approach discussions, support of future regulatory requirements, and regulatory training. Develops needs requirements, defines and implements solution. Performs technical installation including ADM/SAP software onto clients systems. Additional functions may include moving data from the development stage to the production stage, updating software and providing software training.

Minimum Education: Bachelors Degree in General Studies

Note: Any labor categories that fall under the Service Contract Act of 1965, as amended, must be incidental to and used solely to support hardware, software, and/or professional services, and cannot be purchased separately.

GSA LABOR RATES –132-51/132-51STLOC/132-51RC

Labor Category	GSA Hourly Rate w/ IFF
Implementation Project Lead	\$195.46
Consultant	\$180.80

GSA PRODUCT PRICE LIST – SIN(s) 132-32/132-32STLOC/132-32RC AND 132-34/132-34STLOC/132-34RC

WebInsight Product Line

SIN	Product Name	Product Number	Product Description	Unit of Issue	Qty	GSA Rate w/ IFF
132-32/132-32STLOC	WebInsight-Global Inventories Database	20-202	Annual Subscription to Ariel Global Inventories module provides the most comprehensive and easy-to-use chemical inventory coverage available. The database includes hundreds of thousands of substances listed on chemical inventories from around the world. Ariel's Global Research Team incorporates newly published inventories as they are released. All Ariel content is supported and enhanced by Ariel Generics, which is information that helps identify regulatory requirements for chemicals that are not specifically named in the regulations, but are nonetheless regulated as members of over 4,500 classes of chemical substances.	User	1	\$2,004
132-32/132-32STLOC	WebInsight-North America Database	20-203A	Annual Subscription to Ariel North America Module provides convenient, targeted coverage of the region's most important product clearance and environmental, health and safety (EH&S) regulations from U.S. federal and state governments, Canada and Mexico – plus advisory lists from non-governmental organizations. Ariel's Global Research Team works closely with regulatory agencies at the federal, state and provincial levels to ensure the most accurate data is available. All Ariel content is supported and enhanced by Ariel Generics, which is information that helps identify regulatory requirements for chemicals that are not specifically named in the regulations, but are nonetheless regulated as members of over 4,500 classes of chemical substances.	User	1	\$1,336
132-32/132-32STLOC	WebInsight-North America Full Text	20-203B	Annual Subscription to selected full text coverage of the U.S. federal, the U.S. states and Canadian regulations for product clearance and EH&S laws and regulations are available through a subscription to Ariel WebInsight. Monthly updates from periodicals, the Federal Register, and non-governmental organizations provide customers with regulatory changes. Users can link to the full text of the corresponding laws and regulations directly from database search results.	User	1	\$668
132-32/132-32STLOC	WebInsight-Western Europe Database	20-204A	Annual Subscription to Ariel Western Europe Module contains hundreds of thousands of chemical listings derived from European Union (EU) legislation, national regulations and guidelines for both EU member states and European Economic Area (EEA) countries. All Ariel content is supported and enhanced by Ariel Generics, which is information that helps identify regulatory requirements for chemicals that are not specifically named in the regulations, but are nonetheless regulated as members of over 4,500 classes of chemical substances.	User	1	\$1,486
132-32/132-32STLOC	WebInsight-Western Europe Full Text	20-204B	Annual Subscription to Ariel WebInsight contains full text of major chemical laws, regulations and governmental agency guidelines of EH&S legislation in the EU. Full text coverage includes both English-language legislative abstracts for most member states, as well as English and native-language full text of national legislation for a number of European countries.	User	1	\$891

SIN	Product Name	Product Number	Product Description	Unit of Issue	Qty	GSA Rate w/ IFF
132-32/132-32STLOC	WebInsight-Asia Pacific Database	20-205A	Annual Subscription to Ariel Asia-Pacific Module provides convenient, targeted coverage of the region's most important product clearance and hazard communication regulations. Ariel's Global Research Team works closely with regulatory agencies to ensure the most accurate data is available. All Ariel content is supported and enhanced by Ariel Generics, which is information that helps identify regulatory requirements for chemicals that are not specifically named in the regulations, but are nonetheless regulated as members of over 4,500 classes of chemical substances.	User	1	\$1,486
132-32/132-32STLOC	WebInsight-Asia Pacific Full Text	20-205B	Annual Subscription to Ariel WebInsight contains English language full text for the major chemical laws, regulations and governmental agency guidelines. In addition, the Ariel Global Research Team maintains valuable consolidated versions of certain laws and regulations in this region. These consolidated texts enable users to read the up-to-date text of a law or regulation in one document without referring back to its multiple amendments.	User	1	\$891
132-32/132-32STLOC	WebInsight-Latin America Database	20-206A	Annual Subscription to Ariel WebInsight Latin America Module provides convenient, targeted coverage of the region's most important product clearance and environmental, health and safety (EH&S) regulations. Ariel's Global Research Team works closely with regulatory agencies to ensure the most accurate data is available. All Ariel content is supported and enhanced by Ariel Generics, which is information that helps identify regulatory requirements for chemicals that are not specifically named in the regulations, but that are regulated as members of over 4,500 classes of chemical substances.	User	1	\$1,336
132-32/132-32STLOC	WebInsight-Latin America Full Text	20-206B	Annual Subscription to Ariel WebInsight contains full text of chemical laws and regulations in Spanish and Portuguese. Issues covered include: Occupational Exposure Limits; Toxic/Dangerous/Controlled Substances; Health & Safety; Transportation Laws; Cosmetic and Product Registration; Environmental Laws & Regulations	User	1	\$668
132-32/132-32STLOC	WebInsight-Central-Eastern Europe DB	20-207A	Annual Subscription to Ariel Central & Eastern Europe Module contains hundreds of thousands of chemical listings derived from European Union (EU) legislation, national regulations and guidelines for EU member states as well as non-member states. All Ariel content is supported and enhanced by Ariel Generics, which is information that helps identify regulatory requirements for chemicals that are not specifically named in the regulations, but are nonetheless regulated as members of over 4,500 classes of chemical substances.	User	1	\$1,336
132-32/132-32STLOC	WebInsight-Central-Eastern Europe FT	20-207B	Annual Subscription to Ariel WebInsight contains English language full text of major chemical laws, regulations and governmental agency guidelines related to EH&S legislation throughout the region in addition to English language legislative abstracts for several central and eastern European countries. All chemical substances in the database lists are made available in both English and the native language of the regulation. Regulatory notes are provided in English and the native language of the regulation, where available.	User	1	\$668

SIN	Product Name	Product Number	Product Description	Unit of Issue	Qty	GSA Rate w/ IFF
132-32/132-32STLOC	WebInsight-Mid-East & Africa Database	20-208A	Annual Subscription to Ariel Mid-east / Africa Module provides convenient, targeted coverage of the region's most important product clearance and hazard communication regulations. Ariel's Global Research Team works closely with regulatory agencies to ensure the most accurate data is available.	User	1	\$1,152
132-32/132-32STLOC	WebInsight-Dangerous Goods Database	20-230A	Annual Subscription to Ariel Regulatory Content related to the transportation of dangerous goods encompasses regulations from around the world, spanning multiple modes of transportation, jurisdictional boundaries and language requirements. Transportation content is available in two formats: as a reference product via an add-on module to Ariel WebInsight™, or as an add-on module to Ariel Data Manager/Staging Area for SAP, which is used to integrate data into SAP EH&S. All Ariel content is supported and enhanced by Ariel Generics, which is information that helps identify regulatory requirements for chemicals that are not specifically named in the regulations, but are nonetheless regulated as members of over 4,500 classes of chemical substances.	User	1	\$1,699

ADM/Staging Area

SIN	Product Name	Product Number	Product Description	Unit of Issue	Qty	GSA Rate w/ IFF
132-32/132-32STLOC	ADM/Staging Area Software License	20-400	Ariel Data Manager (ADM)/Staging Area for SAP seamlessly integrates with SAP EH&S, facilitating increased operational efficiencies and informed decision-making. The software was jointly developed with TechniData AG. Comprehensive, centralized global chemical and regulatory information is needed to ensure overall product and facility compliance. ADM/Staging Area for SAP can provide the relevant information required for making critical decisions related to a number of business issues that have to be considered when manufacturing and marketing products, such as: Making sure (Material) Safety Data Sheets (MSDSs/SDSs) are compliant within the markets in which the products are sold Ensuring safe storage, handling, transport and disposal of substances Identifying what the exposure limits are for specific ingredients used in the manufacturing process Ensuring products can be sold in the intended markets	Instance	1	\$14,810
132-34/132-34STLOC	ADM/SA Software Maintenance	20-401	Maintenance for ADM/Staging Area Software	Instance	1	\$4,937
132-32/132-32STLOC	ADM/SA-Global Inventories Database	20-402A	Annual Subscription to Optimized data (see corresponding WebInsight data description) for integration in to SAP EH&S	Instance	1	\$9,491
132-32/132-32STLOC	ADM/SA-North America Database	20-402B	Annual Subscription to Optimized data (see corresponding WebInsight data description) for integration in to SAP EH&S	Instance	1	\$9,491
132-32/132-32STLOC	ADM/SA-Western Europe Database	20-402C	Annual Subscription to Optimized data (see corresponding WebInsight data description) for integration in to SAP EH&S	Instance	1	\$9,491
132-32/132-32STLOC	ADM/SA-Asia Pacific Database	20-402D	Annual Subscription to Optimized data (see corresponding WebInsight data description) for integration in to SAP EH&S	Instance	1	\$9,491
132-32/132-32STLOC	ADM/SA-Latin America Database	20-402E	Annual Subscription to Optimized data (see corresponding WebInsight data description) for integration in to SAP EH&S	Instance	1	\$9,491
132-32/132-32STLOC	ADM/SA-Central-Eastern Europe Database	20-402F	Annual Subscription to Optimized data (see corresponding WebInsight data description) for integration in to SAP EH&S	Instance	1	\$9,491

SIN	Product Name	Product Number	Product Description	Unit of Issue	Qty	GSA Rate w/ IFF
132-32/132-32STLOC	ADM/SA-Dangerous Goods Database	20-404A	Annual Subscription to Optimized data (see corresponding WebInsight data description) for integration in to SAP EH&S	Instance	1	\$10,358
132-32/132-32STLOC	ADM/SA-Phys/Chem/Tox/Ecotox Database	20-405	Annual Subscription to PCTEC (Physical, Chemical, Toxicological and Eco-toxicological Content) is available for easy integration into SAP EH&S through Ariel Data Manager/Staging Area for SAP. This comprehensive set of data provides chemical property and hazard information for various endpoints that are used in the creation of compliance documents such as Material Safety Data Sheets (MSDS), as well as in rules that calculate product values. Save time and increase efficiency by gaining instant access to a broad set of easy-to-integrate physical, chemical, toxicological and eco-toxicological data, which can be configured to automatically populate your property tree in SAP EH&S.	Instance	1	\$10,358
132-32/132-32STLOC	ADM/SA-Phrase Library License	20-260	Multilingual library of risk and safety phrases for use in SAP EH&S	Instance	1	\$21,722
132-34/132-34STLOC	ADM/SA-Phrase Library Maintenance	20-261	Maintenance of risk and safety phrase library for use in SAP EH&S	Instance	1	\$10,861