



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is: <http://www.gsaadvantage.gov>

**WORLDWIDE FEDERAL SUPPLY SCHEDULE CONTRACT
SCHEDULE TITLE: GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE, AND SERVICES
FSC GROUP: 70**

CONTRACT NUMBER:
GS-35F-0626L

PERIOD COVERED BY CONTRACT:
September 28, 2011 - September 27, 2016

DecisionOne Corporation
426 W Lancaster Ave
Devon, PA 19333-1510
(P) 888-287-9202
(F) 610-296-6112
www.decisionone.com

Contractor's Administration Source: sandra.ross@decisionone.com

General Services Administration
Management Services Center Acquisition Division
Modification # **23**, dated **6/24/14**
Business Size: **Large**
DUNS: **195007570**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>.

GSA AWARDED TERMS AND CONDITIONS DECISIONONE CORPORATION

1a. **TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)**

<u>SIN 132-8:</u>	Purchase of New Equipment
<u>SIN 132-12:</u>	Maintenance of Equipment, Repair Services and/or Repair/Spare Parts
<u>SIN 132-51:</u>	Information Technology Professional Services
<u>SIN 132-52:</u>	Electronic commerce and Subscription Services

1b. **LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:**

Refer to Pricelist

1c. **HOURLY RATES (Services Only):** Refer to Pricelist

2. **MAXIMUM ORDER*:**

SIN 132-8:	\$25,000
SIN 132-12:	\$25,000
SIN 132-51:	\$500,000
SIN 132-52:	\$500,000

*If the “best value” selection places your order over this Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement; (2) offer the lowest price available under this contract; or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the Schedule contract in accordance with FAR 8.404

3. **MIMINUM ORDER:** \$100

4. **GEOGRAPHIC COVERAGE:** 48 Contiguous States including D.C.

5. **POINT(S) OF PRODUCTION:** 426 W Lancaster Ave. Devon, PA 19333

6. **DISCOUNT FROM LIST PRICES:** Net GSA pricing is listed in the attached pricing table

7. **QUANTITY DISCOUNT(S):** None

8. **PROMPT PAYMENT TERMS:** 0%, Net 30 Days

9a. Government purchase cards *are accepted* at or below the micro-purchase threshold

9b. Government purchase cards *are not accepted* above the micro-purchase threshold

10. **FOREIGN ITEMS:** None

11a. **TIME OF DELIVERY:** As negotiated between Contractor and Ordering Activity

- 11b. **EXPEDITED DELIVERY:** As negotiated between Contractor and Ordering Activity
- 11c. **OVERNIGHT AND 2-DAY DELIVERY:** As negotiated between Contractor and Ordering Activity
- 11d. **URGENT REQUIREMENTS:** Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery
12. **FOB POINT:** Destination
- 13a. **ORDERING ADDRESS:**
DecisionOne Corporation
426 W Lancaster Ave
Devon, PA 19333-1510
P: 888-287-9202
F: 610-296-6112
- 13b. **ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in FAR 8.405-3
14. **PAYMENT ADDRESS:**
DecisionOne Corporation
Attention: Accounts Receivable
PO Box 7777 W4140
Philadelphia, PA 19175
15. **WARRANTY PROVISION:** DecisionOne Corporation's only obligations shall be to replace such quantity of this product proved not to meet DecisionOne Corporation's specifications. The foregoing warranty is made in lieu of all other warranties, express or implied, and DecisionOne Corporation specifically disclaims the implied warranty of merchantability and fitness. DecisionOne Corporation shall not be liable for any damages, direct, consequential, or incidental, regardless of the legal theory asserted.
16. **EXPORT PACKING CHARGES:** N/A
17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:**
Accepted at and below the micro-purchase threshold
18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (if applicable).** N/A
19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A
20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A
- 20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** N/A
21. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A
22. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A

- 23. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A
- 24a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. **Section 508 Compliance for EIT:** As applicable
- 25. **DUNS NUMBER:** 195007570
- 26. **NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** Active in SAM. CAGE Code 5H263

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY NEW EQUIPMENT
(SPECIAL ITEM NUMBER 132-8)**

1. MATERIAL AND WORKMANSHIP

All equipment furnished hereunder must satisfactorily perform the function for which it is intended.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders and BPAs, telephone orders are permissible.

3. TRANSPORTATION OF EQUIPMENT

FOB DESTINATION. Prices cover equipment delivery to destination, for any location within the geographic scope of this contract.

4. INSTALLATION AND TECHNICAL SERVICES

a. **INSTALLATION.** When the equipment provided under this contract is not normally self-installable, the Contractor's technical personnel shall be available to the ordering activity, at the ordering activity's location, to install the equipment and to train ordering activity personnel in the use and maintenance of the equipment. The charges, if any, for such services are listed below, or in the price schedule:

Refer to Pricelist

b. **INSTALLATION, DEINSTALLATION, REINSTALLATION.** The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or SIN 132-9.

c. OPERATING AND MAINTENANCE MANUALS. The Contractor shall furnish the ordering activity with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.

5. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any equipment that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming equipment at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

6. WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

d. If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows: ____

7. PURCHASE PRICE FOR ORDERED EQUIPMENT

The purchase price that the ordering activity will be charged will be the ordering activity purchase price in effect at the time of order placement, or the ordering activity purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

8. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.

9. TRADE-IN OF INFORMATION TECHNOLOGY EQUIPMENT

When an ordering activity determines that Information Technology equipment will be replaced, the ordering activity shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding disposition of information technology excess personal property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the policies and procedures on exchange/sale contained in the FPMR (41 CFR part 101-46).

**TERMS AND CONDITIONS APPLICABLE TO MAINTENANCE, REPAIR
SERVICE AND REPAIR PARTS/SPARE PARTS FOR GOVERNMENT-OWNED
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, RADIO/TELEPHONE EQUIPMENT, (AFTER EXPIRATION OF
GUARANTEE/WARRANTY PROVISIONS AND/OR WHEN REQUIRED SERVICE IS NOT
COVERED BY GUARANTEE/WARRANTY PROVISIONS) AND FOR LEASED EQUIPMENT
(SPECIAL ITEM NUMBER 132-12)**

1. SERVICE AREAS

- a. The maintenance and repair service rates listed herein are applicable to any ordering activity location within a N/A mile radius of the Contractor's service points. If any additional charge is to apply because of the greater distance from the Contractor's service locations, the mileage rate or other distance factor shall be negotiated at the Task Order level.
- b. When repair services cannot be performed at the ordering activity installation site, the repair services will be performed at the Contractor's plant(s) listed below:

3423 Southpark Pl. Grove City, OH 43123

20 Forbes Rd. Northborough, MA 01532

12760 Danielson Ct., Suite F Poway, CA 92064

2. MAINTENANCE ORDER

- a. Agencies may use written orders, EDI orders, credit card orders, or BPAs, for ordering maintenance under this contract. The Contractor shall confirm orders within fifteen (15) calendar days from the date of receipt, except that confirmation of orders shall be considered automatic for renewals for maintenance (Special Item Number 132-12). Automatic acceptance of order renewals for maintenance service shall apply for machines which may have been discontinued from use for temporary periods of time not longer than 120 calendar days. If the order is not confirmed by the Contractor as prescribed by this paragraph, the order shall be considered to be confirmed by the Contractor.
- b. The Contractor shall honor orders for maintenance for the duration of the contract period or a lesser period of time, for the equipment shown in the pricelist. Maintenance service shall commence on a mutually agreed upon date, which will be written into the maintenance order. Maintenance orders shall not be made effective before the expiration of any applicable maintenance and parts guarantee/warranty period associated with the purchase of equipment. Orders for maintenance service shall not extend beyond the end of the contract period.
- c. Maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice, or shorter notice when agreed to by the Contractor; such notice to become effective thirty (30) calendar days from the date on the notification. However, the ordering activity may extend the original discontinuance date upon written notice to the Contractor, provided that such notice is furnished at least ten (10) calendar days prior to the original discontinuance date.
- d. Annual Funding. When annually appropriated funds are cited on a maintenance order, the period of maintenance shall automatically expire on September 30th of the contract period, or at the end of the contract period, whichever occurs first. Renewal of a maintenance order citing the new appropriation shall be required, if maintenance is to continue during any remainder of the contract period.
- e. Cross-year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month, fiscal year period, the ordering activity may place an

order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

f. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of maintenance service, if maintenance is to be terminated at that time. Orders for continued maintenance will be required if maintenance is to be continued during the subsequent period.

3. REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS ORDERS

a. Agencies may use written orders, EDI orders, credit card orders, blanket purchase agreements (BPAs), or small order procedures for ordering repair service and/or repair parts/spare parts under this contract. Orders for repair service shall not extend beyond the end of the contract period.

b. When repair service is ordered, only one chargeable repairman shall be dispatched to perform repair service, unless the ordering activity agrees, in advance, that additional repair personnel are required to effect repairs.

4. LOSS OR DAMAGE

When the Contractor removes equipment to his establishment for repairs, the Contractor shall be responsible for any damage or loss, from the time the equipment is removed from the ordering activity installation, until the equipment is returned to such installation.

5. SCOPE

a. The Contractor shall provide maintenance for all equipment listed herein, as requested by the ordering activity during the contract term. Repair service and repair parts/spare parts shall apply exclusively to the equipment types/models within the scope of this Information Technology Schedule.

b. Equipment placed under maintenance service shall be in good operating condition.

(1) In order to determine that the equipment is in good operating condition, the equipment shall be subject to inspection by the Contractor, without charge to the ordering activity.

(2) Costs of any repairs performed for the purpose of placing the equipment in good operating condition shall be borne by the Contractor, if the equipment was under the Contractor's guarantee/warranty or maintenance responsibility prior to the effective date of the maintenance order.

(3) If the equipment was not under the Contractor's responsibility, the costs necessary to place the equipment in proper operating condition are to be borne by the ordering activity, in accordance with the provisions of Special Item Number 132-12 (or outside the scope of this contract).

6. RESPONSIBILITIES OF THE ORDERING ACTIVITY

a. Ordering activity personnel shall not perform maintenance or attempt repairs to equipment while such equipment is under the purview of a maintenance order, unless agreed to by the Contractor.

b. Subject to security regulations, the ordering activity shall permit access to the equipment which is to be maintained or repaired.

c. If the Ordering Activity desires a factory authorized/certified service personnel then this should be clearly stated in the task or delivery order.

7. RESPONSIBILITIES OF THE CONTRACTOR

a. For equipment not covered by a maintenance contract or warranty, the Contractor's repair service personnel shall complete repairs as soon as possible after notification by the ordering activity that service is required. Within the service areas, this repair service should normally be done within 4 hours after notification.

b. If the Ordering Activity task or delivery order specifies a factory authorized/certified service personnel then the Contractor is obligated to provide such a factory authorized/certified service personnel for the equipment to be repaired or serviced, unless otherwise agreed to in advance between the Agency and the Contractor.

8. MAINTENANCE RATE PROVISIONS

a. The Contractor shall bear all costs of maintenance, including labor, parts, and such other expenses as are necessary to keep the equipment in good operating condition, provided that the required repairs are not occasioned by fault or negligence of the ordering activity.

b. REGULAR HOURS

The basic monthly rate for each make and model of equipment shall entitle the ordering activity to maintenance service during a mutually agreed upon nine (9) hour principal period of maintenance, Monday through Friday, exclusive of holidays observed at the ordering activity location.

c. AFTER HOURS

Should the ordering activity require that maintenance be performed outside of Regular Hours, charges for such maintenance, if any, will be specified in the pricelist. Periods of less than one hour will be prorated to the nearest quarter hour.

d. TRAVEL AND TRANSPORTATION

If any charge is to apply, over and above the regular maintenance rates, because of the distance between the ordering activity location and the Contractor's service area, the charge will be negotiated at the Task Order level.

e. QUANTITY DISCOUNTS

Quantity discounts from listed maintenance service rates for multiple equipment owned and/or leased by a ordering activity are indicated below:

None

9. REPAIR SERVICE RATE PROVISIONS

a. CHARGES. Charges for repair service will include the labor charge, computed at the rates set forth below, for the time during which repairmen are actually engaged in work, and, when applicable, the charge for travel or transportation.

b. MULTIPLE MACHINES. When repairs are ordered by a ordering activity on two or more machines located in one or more buildings within walking distance of each other, the charges will be computed from the time the repairman commences work on the first machine, until the work is completed

on the last machine. The time required to go from one machine to another, or from one building to another, will be considered actual work performance, and chargeable to the ordering activity, provided the time consumed in going between machines (or buildings) is reasonable.

c. TRAVEL OR TRANSPORTATION

(1) AT THE CONTRACTOR'S SHOP

(a) When equipment is returned to the Contractor's shop for adjustments or repairs which are not covered by the guarantee/warranty provision, the cost of transportation, packing, etc., from the ordering activity location to the Contractor's plant, and return to the ordering activity location, shall be borne by the ordering activity.

(b) The ordering activity should not return defective equipment to the Contractor for adjustments and repairs or replacement without his prior consultation and instruction.

(2) AT THE ORDERING ACTIVITY LOCATION (Within Established Service Areas)

When equipment is repaired at the ordering activity location, and repair service rates are established for service areas or zones, the listed rates are applicable to any ordering activity location within such service areas or zones. No extra charge, time, or expense will be allowed for travel or transportation of repairmen or machines to or from the ordering activity office; such overhead is included in the repair service rates listed.

(3) AT THE ORDERING ACTIVITY LOCATION (Outside Established Service Areas)

(a) If repairs are to be made at the ordering activity location, and the location is outside the service area as shown in paragraph 1.a, the repair service and mileage rates negotiated per subparagraphs 1.a and 8.d will apply.

(b) When the overall travel charge computed at the above mileage rate is unreasonable (considering the time required for travel, actual and necessary transportation costs, and the allowable ordering activity per diem rate for each night the repairman is required to remain overnight at the ordering activity location), the ordering activity shall have the option of reimbursing the Contractor for actual costs, provided that the actual costs are reasonable and allowable. The Contractor shall furnish the ordering activity with a report of travel performed and related expenses incurred. The report shall include departure and arrival dates, times, and the applicable mode of travel.

d. LABOR RATES

(1) REGULAR HOURS

The Regular Hours repair service rates listed herein shall entitle the ordering activity to repair service during the period 8:00 a.m. to 5:00 p.m., Monday through Friday, exclusive of holidays observed at the ordering activity location. There shall be no additional charge for repair service which was requested during Regular Hours, but performed outside the Regular Hours defined above, at the convenience of the Contractor.

(2) AFTER HOURS

When the ordering activity requires that repair service be performed outside the Regular Hours defined above, except Sundays and Holidays observed at the ordering activity location, the After Hours repair service rates listed herein shall apply. The Regular Hours rates defined above shall apply when repair service is requested during Regular Hours, but performed After Hours at the convenience of the Contractor.

(3) SUNDAYS AND HOLIDAYS

When the ordering activity requires that repair service be performed on Sundays and Holidays observed at the ordering activity location, the Sundays and Holidays repair service rates listed herein shall apply. When repair service is requested to be performed during Regular Hours and/or After Hours, but is performed at the convenience of the Contractor on Sundays or Holidays observed at the ordering activity location, the Regular Hours and/or After Hours repair service rates, as applicable, shall apply.

REPAIR SERVICE RATES

AND LOCATION	MINIMUM CHARGE*	REGULAR HOURS PER HOUR**	AFTER HOURS PER HOUR**	SUNDAYS HOLIDAYS PER HOUR
CONTRACTOR'S SHOP	<u>N/A</u>	<u>N/A</u>	<u>N/A</u>	<u>N/A</u>
ORDERING ACTIVITY LOCATION (WITHIN ESTABLISHED SERVICE AREAS)	<u>\$300</u>	<u>\$150</u>	<u>\$187.50</u>	<u>\$187.50</u>
ORDERING ACTIVITY LOCATION (OUTSIDE ESTABLISHED SERVICE AREAS)	<u>Labor Hours Plus Travel</u>	<u>Labor Hours Plus Travel</u>	<u>Labor Hours Plus Travel</u>	<u>Labor Hours Plus Travel</u>

*MINIMUM CHARGES INCLUDE 2 FULL HOURS ON THE JOB.

**FRACTIONAL HOURS, AT THE END OF THE JOB, WILL BE PRORATED TO THE NEAREST QUARTER HOUR.

10. REPAIR PARTS/SPARE PARTS RATE PROVISIONS

All parts, furnished as spares or as repair parts in connection with the repair of equipment, unless otherwise indicated in this pricelist, shall be new, standard parts manufactured by the equipment manufacturer. All parts shall be furnished at prices indicated in the Contractor's commercial pricelist dated N/A, at a discount of N/A% from such listed prices.

11. GUARANTEE/WARRANTY—REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS

a. REPAIR SERVICE

All repair work will be guaranteed/warranted for a period of Standard Manufacturer Warranty

b. REPAIR PARTS/SPARE PARTS

All parts, furnished either as spares or repairs parts will be guaranteed/warranted for a period Standard Manufacture Warranty.

12. INVOICES AND PAYMENTS

a. Maintenance Service

(1) Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

(2) Payment for maintenance service of less than one month's duration shall be prorated at 1/30th of the monthly rate for each calendar day.

b. Repair Service and Repair Parts/Spare Parts

Invoices for repair service and parts shall be submitted by the Contractor as soon as possible after completion of work. Payment under blanket purchase agreements will be made quarterly or monthly, except where cash payment procedures are used. Invoices shall be submitted separately to each ordering activity office ordering services under the contract. The cost of repair parts shall be shown as a separate item on the invoice, and shall be priced in accordance with paragraph #10, above. PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)**

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I OCT 2008) (DEVIATION I – FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

9. INDEPENDENT CONTRACTOR

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional Services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal

Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

- (a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
 - (1) The offeror;
 - (2) Subcontractors; and/or
 - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 132-51 IT Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

The following is an example of the manner in which the description of a commercial job title should be presented:

EXAMPLE: Commercial Job Title: System Engineer

Minimum/General Experience: Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices.

Functional Responsibility: Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies.

Minimum Education: Bachelor's Degree in Computer Science

**TERMS AND CONDITIONS APPLICABLE TO
ELECTRONIC COMMERCE AND SUBSCRIPTION SERVICES (SPECIAL IDENTIFICATION
NUMBER 132-52)**

1. SCOPE

The prices, terms and conditions stated under Special Item Number 132-52 Electronic Commerce (EC) Services apply exclusively to EC Services within the scope of this Information Technology Schedule.

2. ELECTRONIC COMMERCE CAPACITY AND COVERAGE

The Ordering Activity shall specify the capacity and coverage required as part of the initial requirement.

3. INFORMATION ASSURANCE

- a. The Ordering Activity is responsible for ensuring to the maximum extent practicable that each requirement issued is in compliance with the Federal Information Security Management Act (FISMA)
- b. The Ordering Activity shall assign an impact level (per Federal Information Processing Standards Publication 199 & 200 (FIPS 199, “*Standards for Security Categorization of Federal Information and Information Systems*”) (FIPS 200, “*Minimum Security Requirements for Federal Information and Information Systems*”) prior to issuing the initial statement of work. Evaluations shall consider the extent to which each proposed service accommodates the necessary security controls based upon the assigned impact level. The Contractor awarded SIN 132-52 is capable of meeting at least the minimum security requirements assigned against a low-impact information system (per FIPS 200).
- c. The Ordering Activity reserves the right to independently evaluate, audit, and verify the FISMA compliance for any proposed or awarded Electronic Commerce services. All FISMA certification, accreditation, and evaluation activities are the responsibility of the ordering activity.

4. DELIVERY SCHEDULE.

The Ordering Activity shall specify the delivery schedule as part of the initial requirement. The Delivery Schedule options are found in *Information for Ordering Activities Applicable to All Special Item Numbers*, paragraph 6. *Delivery Schedule*.

5. INTEROPERABILITY.

When an Ordering Activity requires interoperability, this requirement shall be included as part of the initial requirement. Interfaces may be identified as interoperable on the basis of participation in a sponsored program acceptable to the Ordering Activity. Any such access or interoperability with teleports/gateways and provisioning of enterprise service access will be defined in the individual requirement.

6. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering electronic services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all electronic services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

7. PERFORMANCE OF ELECTRONIC SERVICES

The Contractor shall provide electronic services on the date agreed to by the Contractor and the ordering activity.

8. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character.

9. RIGHTS IN DATA

The Contractor shall comply FAR 52.227-14 RIGHTS IN DATA – GENERAL and with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character.

10. ACCEPTANCE TESTING

If requested by the ordering activity the Contractor shall provide acceptance test plans and procedures for ordering activity approval. The Contractor shall perform acceptance testing of the systems for ordering activity approval in accordance with the approved test procedures.

11. WARRANTY

The Contractor shall provide a warranty covering each Contractor-provided electronic commerce service. The minimum duration of the warranty shall be the duration of the manufacturer's commercial warranty for the item listed below:

Refer to EULA

The warranty shall commence upon the later of the following:

- a. Activation of the user's service
- b. Installation/delivery of the equipment

The Contractor, by repair or replacement of the defective item, shall complete all warranty services within five working days of notification of the defect. Warranty service shall be deemed complete

when the user has possession of the repaired or replaced item. If the Contractor renders warranty service by replacement, the user shall return the defective item(s) to the Contractor as soon as possible but not later than ten (10) working days after notification.

12. MANAGEMENT AND OPERATIONS PRICING

The Contractor shall provide management and operations pricing on a uniform basis. All management and operations requirements for which pricing elements are not specified shall be provided as part of the basic service.

13. TRAINING

The Contractor shall provide normal commercial installation, operation, maintenance, and engineering interface training on the system. If there is a separate charge, indicate below:

Refer to Pricelist

14. MONTHLY REPORTS

In accordance with commercial practices, the Contractor may furnish the ordering activity/user with a monthly summary ordering activity report.

14. ELECTRONIC COMMERCE SERVICE PLAN

(a) Describe the electronic service plan and eligibility requirements.

Refer to EULA

(b) Describe charges, if any, for additional usage guidelines.

Refer to Pricelist

(c) Describe corporate volume discounts and eligibility requirements, if any.

Refer to Pricelist

AS400 Price Matrix -- SIN 132-12

MANUFACTURER	PART NUMBER	MAINTENANCE DESCRIPTION	MONTHLY CHARGE	REPAIR GUARANTEE	S.I.N.
IBM	9401-150	24x7 4HR Response	\$51.87	30 Days	132-12
IBM	9401-P02	24x7 4HR Response	\$74.05	30 Days	132-12
IBM	9402-100	24x7 4HR Response	\$88.15	30 Days	132-12
IBM	9402-200	24x7 4HR Response	\$72.03	30 Days	132-12
IBM	9402-236	24x7 4HR Response	\$68.71	30 Days	132-12
IBM	9402-236B	24x7 4HR Response	\$53.31	30 Days	132-12
IBM	9402-400	24x7 4HR Response	\$68.71	30 Days	132-12
IBM	9402-436	24x7 4HR Response	\$67.60	30 Days	132-12
IBM	9402-600	24x7 4HR Response	\$65.49	30 Days	132-12
IBM	9402-C04	24x7 4HR Response	\$100.85	30 Days	132-12
IBM	9402-C06	24x7 4HR Response	\$118.49	30 Days	132-12
IBM	9402-D02	24x7 4HR Response	\$88.15	30 Days	132-12
IBM	9402-E02	24x7 4HR Response	\$88.15	30 Days	132-12
IBM	9402-E04	24x7 4HR Response	\$100.85	30 Days	132-12
IBM	9402-F02	24x7 4HR Response	\$88.15	30 Days	132-12
IBM	9402-Y10	24x7 4HR Response	\$70.53	30 Days	132-12
IBM	9404-200	24x7 4HR Response	\$77.58	30 Days	132-12
IBM	9404-400	24x7 4HR Response	\$77.58	30 Days	132-12
IBM	9404-500	24x7 4HR Response	\$185.49	30 Days	132-12
IBM	9404-600	24x7 4HR Response	\$70.53	30 Days	132-12
IBM	9404-B10	24x7 4HR Response	\$123.42	30 Days	132-12
IBM	9404-B20	24x7 4HR Response	\$177.73	30 Days	132-12
IBM	9404-C10	24x7 4HR Response	\$123.42	30 Days	132-12
IBM	9404-C20	24x7 4HR Response	\$177.73	30 Days	132-12
IBM	9404-E10	24x7 4HR Response	\$107.55	30 Days	132-12
IBM	9404-E20	24x7 4HR Response	\$154.87	30 Days	132-12
IBM	9404-F10	24x7 4HR Response	\$102.27	30 Days	132-12
IBM	9404-F20	24x7 4HR Response	\$177.73	30 Days	132-12
IBM	9404-F25	24x7 4HR Response	\$224.88	30 Days	132-12
IBM	9406-170	24x7 4HR Response	\$51.62	30 Days	132-12
IBM	9406-300	24x7 4HR Response	\$185.49	30 Days	132-12
IBM	9406-310	24x7 4HR Response	\$331.95	30 Days	132-12
IBM	9406-320	24x7 4HR Response	\$611.23	30 Days	132-12
IBM	9406-500	24x7 4HR Response	\$151.03	30 Days	132-12
IBM	9406-530	24x7 4HR Response	\$633.46	30 Days	132-12
IBM	9406-600	24x7 4HR Response	\$57.43	30 Days	132-12

MANUFACTURER	PART NUMBER	MAINTENANCE DESCRIPTION	MONTHLY CHARGE	REPAIR GUARANTEE	S.I.N.
IBM	9406-620	24x7 4HR Response	\$141.85	30 Days	132-12
IBM	9406-640	24x7 4HR Response	\$500.79	30 Days	132-12
IBM	9406-720	24x7 4HR Response	\$157.28	30 Days	132-12
IBM	9406-D35	24x7 4HR Response	\$262.36	30 Days	132-12
IBM	9406-D45	24x7 4HR Response	\$323.02	30 Days	132-12
IBM	9406-D60	24x7 4HR Response	\$794.96	30 Days	132-12
IBM	9406-D70	24x7 4HR Response	\$924.63	30 Days	132-12
IBM	9406-E35	24x7 4HR Response	\$236.13	30 Days	132-12
IBM	9406-E45	24x7 4HR Response	\$286.10	30 Days	132-12
IBM	9406-E50	24x7 4HR Response	\$472.89	30 Days	132-12
IBM	9406-E60	24x7 4HR Response	\$716.01	30 Days	132-12
IBM	9406-E70	24x7 4HR Response	\$832.16	30 Days	132-12
IBM	9406-E80	24x7 4HR Response	\$1,395.20	30 Days	132-12
IBM	9406-E95	24x7 4HR Response	\$2,542.84	30 Days	132-12
IBM	9406-F35	24x7 4HR Response	\$221.14	30 Days	132-12
IBM	9406-F45	24x7 4HR Response	\$244.57	None	132-12
IBM	9406-F50	24x7 4HR Response	\$457.88	None	132-12
IBM	9406-F60	24x7 4HR Response	\$704.64	None	132-12
IBM	9406-F70	24x7 4HR Response	\$818.96	30 Days	132-12
IBM	9406-F80	24x7 4HR Response	\$1,373.06	30 Days	132-12
IBM	9406-S20	24x7 4HR Response	\$139.28	30 Days	132-12
IBM	9406-S30	24x7 4HR Response	\$234.07	30 Days	132-12

HP Server Price Matrix - SIN 132-12

MANUFACTURER	PART NUMBER	MAINTENANCE DESCRIPTION	MONTHLY CHARGE	REPAIR GUARANTEE	S.I.N.
HP	A2339A	24x7 4HR Response	\$678.89	30 Days	132-12
HP	A3284A	24x7 4HR Response	\$487.35	30 Days	132-12
HP	A3310A	24x7 4HR Response	\$666.49	30 Days	132-12
HP	A3454A	24x7 4HR Response	\$429.52	30 Days	132-12
HP	A3560A	24x7 4HR Response	\$108.05	30 Days	132-12
HP	A3641A	24x7 4HR Response	\$474.66	30 Days	132-12
HP	A3663A	24x7 4HR Response	\$259.95	30 Days	132-12

RISC 6000 Price Matrix - SIN 132-12

MANUFACTURER	PART NUMBER	MAINTENANCE DESCRIPTION	MONTHLY CHARGE	REPAIR GUARANTEE	S.I.N.
IBM	7006-42W	24x7 4HR Response	\$70.53	30 Days	132-12
IBM	7006-42T	24x7 4HR Response	\$81.10	30 Days	132-12
IBM	7008-M20	24x7 4HR Response	\$69.11	30 Days	132-12
IBM	7009-C10	24x7 4HR Response	\$93.09	30 Days	132-12
IBM	7009-C20	24x7 4HR Response	\$93.09	30 Days	132-12
IBM	7010-120	24x7 4HR Response	\$9.64	30 Days	132-12
IBM	7010-130	24x7 4HR Response	\$14.10	30 Days	132-12
IBM	7010-140	24x7 4HR Response	\$16.33	30 Days	132-12
IBM	7010-150	24x7 4HR Response	\$18.52	30 Days	132-12
IBM	7010-160	24x7 4HR Response	\$22.21	30 Days	132-12
IBM	7011-22x	24x7 4HR Response	\$52.89	30 Days	132-12
IBM	7011-23x	24x7 4HR Response	\$61.36	30 Days	132-12
IBM	7011-250	24x7 4HR Response	\$61.36	30 Days	132-12
IBM	7011-25T	24x7 4HR Response	\$61.36	30 Days	132-12
IBM	7012-320	24x7 4HR Response	\$56.21	30 Days	132-12
IBM	7012-32x	24x7 4HR Response	\$55.31	30 Days	132-12
IBM	7012-340	24x7 4HR Response	\$80.40	30 Days	132-12
IBM	7012-34H	24x7 4HR Response	\$69.11	30 Days	132-12
IBM	7012-350	24x7 4HR Response	\$144.58	30 Days	132-12
IBM	7012-355	24x7 4HR Response	\$102.27	30 Days	132-12
IBM	7012-360	24x7 4HR Response	\$80.40	30 Days	132-12
IBM	7012-370	24x7 4HR Response	\$104.78	30 Days	132-12
IBM	7012-375	24x7 4HR Response	\$138.39	30 Days	132-12
IBM	7012-37T	24x7 4HR Response	\$123.53	30 Days	132-12
IBM	7012-380	24x7 4HR Response	\$172.24	30 Days	132-12
IBM	7012-390	24x7 4HR Response	\$201.71	30 Days	132-12
IBM	7012-397	24x7 4HR Response	\$199.59	30 Days	132-12
IBM	7012-39H	24x7 4HR Response	\$218.35	30 Days	132-12
IBM	7012-G02	24x7 4HR Response	\$48.66	30 Days	132-12
IBM	7012-G30	24x7 4HR Response	\$225.69	30 Days	132-12
IBM	7012-G40	24x7 4HR Response	\$209.47	30 Days	132-12
IBM	7013-520	24x7 4HR Response	\$173.50	30 Days	132-12
IBM	7013-52H	24x7 4HR Response	\$173.50	30 Days	132-12
IBM	7013-530	24x7 4HR Response	\$254.60	30 Days	132-12
IBM	7013-53H	24x7 4HR Response	\$218.23	30 Days	132-12
IBM	7013-550	24x7 4HR Response	\$323.85	30 Days	132-12

MANUFACTURER	PART NUMBER	MAINTENANCE DESCRIPTION	MONTHLY CHARGE	REPAIR GUARANTEE	S.I.N.
IBM	7013-55E	24x7 4HR Response	\$423.87	30 Days	132-12
IBM	7013-55L	24x7 4HR Response	\$157.98	30 Days	132-12
IBM	7013-560	24x7 4HR Response	\$343.47	30 Days	132-12
IBM	7013-570	24x7 4HR Response	\$184.02	30 Days	132-12
IBM	7013-57F	24x7 4HR Response	\$198.18	30 Days	132-12
IBM	7013-580	24x7 4HR Response	\$278.41	30 Days	132-12
IBM	7013-58F	24x7 4HR Response	\$319.49	30 Days	132-12
IBM	7013-58H	24x7 4HR Response	\$383.68	30 Days	132-12
IBM	7013-590	24x7 4HR Response	\$398.38	30 Days	132-12
IBM	7013-591	24x7 4HR Response	\$464.78	30 Days	132-12
IBM	7013-595	24x7 4HR Response	\$336.85	30 Days	132-12
IBM	7013-59H	24x7 4HR Response	\$585.39	30 Days	132-12
IBM	7013-J30	24x7 4HR Response	\$423.87	30 Days	132-12
IBM	7013-J40	24x7 4HR Response	\$436.57	30 Days	132-12
IBM	7013-J50	24x7 4HR Response	\$363.22	30 Days	132-12
IBM	7015-930	24x7 4HR Response	\$481.00	30 Days	132-12
IBM	7015-950	24x7 4HR Response	\$642.51	30 Days	132-12
IBM	7015-970	24x7 4HR Response	\$763.12	30 Days	132-12
IBM	7015-98B	24x7 4HR Response	\$601.61	30 Days	132-12
IBM	7015-98F	24x7 4HR Response	\$792.54	30 Days	132-12
IBM	7015-990	24x7 4HR Response	\$763.12	30 Days	132-12
IBM	7015-99F	24x7 4HR Response	\$763.12	30 Days	132-12
IBM	7015-99J	24x7 4HR Response	\$715.87	30 Days	132-12
IBM	7015-R00	24x7 4HR Response	\$23.27	30 Days	132-12
IBM	7015-R10	24x7 4HR Response	\$311.03	30 Days	132-12
IBM	7015-R20	24x7 4HR Response	\$521.21	30 Days	132-12
IBM	7015-R24	24x7 4HR Response	\$690.47	30 Days	132-12
IBM	7015-R30	24x7 4HR Response	\$531.78	30 Days	132-12
IBM	7015-R40	24x7 4HR Response	\$557.18	30 Days	132-12
IBM	7015-R50	24x7 4HR Response	\$362.31	30 Days	132-12
IBM	7015-R5U	24x7 4HR Response	\$476.77	30 Days	132-12
IBM	7015-S70	24x7 4HR Response	\$755.36	30 Days	132-12
IBM	7025-F30	24x7 4HR Response	\$84.42	30 Days	132-12
IBM	7025-F40	24x7 4HR Response	\$169.27	30 Days	132-12
IBM	7025-F50	24x7 4HR Response	\$184.78	30 Days	132-12
IBM	7030-3AT	24x7 4HR Response	\$189.72	30 Days	132-12
IBM	7030-3BT	24x7 4HR Response	\$221.46	30 Days	132-12
IBM	7030-3CT	24x7 4HR Response	\$242.61	30 Days	132-12

Desktop Pricing - SIN 132-12

PC Configuration

- One (1) Intel based CPU
- 64 MB RAM - *memory*
- One (1) Hard Drive up to 9.1 GB
- 3 112" or 5 114" Floppy
- CD-Rom Drive - Internal
- Keyboard and Mouse
- One (1) Network Interface Card - NIC
- One (1) Internal Modem up to 56kbs
- SVGA Color Monitor <= 17"

Desktop Pricing Criteria

- Pricing applies to Tier and Tier 2 manufacturers (excludes Apple)
- Applies only to designated service areas
- No performance penalties are to be included in the contract
- Excludes RISC processors, servers, and laptops
- Excludes asset tracking
- Excludes software support and additional IMAC services
- Standard Maintenance Agreement applies

Tier 1 & 2 Manufacturers

Tier 1 PC Manufacturers	Tier 1 Printer Manufacturers	Tier 2 PC Manufacturers	Tier 2 Printer Manufacturers
Compaq	Epson	AST	Canon
Dell	HP	Gateway	Panasonic
HP	IBM	NEC	
IBM	Lexmark	Packard Bell	
Micron	Okidata		

Desktop Pricing

Equipment Type	Model	Tier 1 Products	
		Next Day 9 x 5 Coverage Monthly Charge	Same Day 9 x 5 Coverage Monthly Charge
Desktop PC	IBM Compatible	\$10.07	\$13.39

Features and Upgrades

Memory	Ram per 4MB	\$0.26	\$0.35
Storage Internal	Hard Drive >18.2gb	\$4.71	\$6.26
	CDIDVD ROM Read/Write	\$2.14	\$2.85
Storage External	Hard Drive -- <4.3gb	\$5.13	\$6.83
	Hard Drive <10gb	\$5.99	\$7.96
	Hard Drive --<20gb	\$8.56	\$11.39
	Hard Drive -- >20gb	\$13.70	\$18.22
	CDIDVD ROM	\$2.57	\$3.41
	CDIDVD ROM- Read/rite	\$3.00	\$3.98
	ZIP Drive	\$3.86	\$5.13
	Ext Floppy 3 1/2" or 5 1/4 "	\$2.57	\$3.41
External Modem	External Modem <= 56kbs	\$2.14	\$2.85
Monitors	Color Monitor 19/20 in	\$6.85	\$9.10
	Color Monitor 21, in	\$8.56	\$11.39

Printers

Equipment Type	Model	Tier 1 Products	
		Next Day 9 x 5 Coverage Monthly Charge	Same Day 9 x 5 Coverage Monthly Charge
Impact	Dot Matrix <=400cps	\$8.56	\$11.39
	'Dot Matrix>400	\$11.13	\$14.81
Laser	Lasers=12pp	\$11.13	\$14.81
	Laser >12<=117ppm	\$14.56	\$19.36
	Laser >17. <=24ppm	\$32.54	\$43.28
	Color. Laser,	\$47.10	\$62.65
Inkjet	<= 600dpi	\$6.87	\$9.10
	>= 600dpi	\$8.56	\$11.39

Equipment Type	Model	Tier 2 Products	
		Next Day 9 x 5 Coverage Monthly Charge	Same Day 9 x 5 Coverage Monthly Charge
Desktop PC	IBM Compatible	\$14.51	\$19.34

Features and Upgrades

Memory mm	Ram (per 4MB)	\$0.32	\$0.42
Storage Internal	Hard Drive ->18.29b	\$5.65	\$7.52
	CDIDVD ROM - Read Write	\$2.57	\$3.41
Storage External	Hard Drive - <4.3gb	\$6.16	\$8.19
	Hard Drive - <10gb	\$7.19	\$9.57
	Hard Drive - <20gb	\$10.27	\$13.67
	Hard Drive ->20gb	\$16.43	\$21.87
	CDIDVD ROM	\$3.08	\$4.09
	CDIDVD ROM - Read/Write	\$3.60	\$4.78
	ZIP Drive	\$4.62	\$6.14
	Ext Floppy 3 1/2" or 5"	\$3.08	\$4.09
External Modem	External Modem < 56kbs	\$2.57	\$3.41
Monitors	Color Monitor 19120 in	\$8.21	\$10.93
	Color Monitor - 21 in	\$10.27	\$13.67

Printers

Equipment Type	Model	Tier 2 Products	
		Next Day 9x5 Coverage Monthly Charge	Same Day 9 x Coverage Monthly Charge
Impact	Dot Matrix <=400cps	\$10.27	\$13.67
	Dot Matrix X400	\$13.35	\$17.77
Laser	Laser<=12ppm	\$13.35	\$17.77
	Laser >12<=17ppm	\$17.47	\$23.23
	Laser X17<=24ppm	\$39.05	\$ 51.93
	Color Laser	\$56.52	\$75.17
Inkjet	<= 600dpi	\$8.21	\$10.93
	>= 600dpi	\$10.27	\$13.67

Server Specifications - SIN 132-12

Server Configurations - SIN 132-12

Feature/Option	Small Business	Workgroup	Departmental	Enterprise
Single CPU	Standard	Standard	Standard	Standard
Memory	32 - 512 MB	64MB - 1 GB	64MB - 3GB	128MB - 4GB
Qty of Hard Drives	2	3	4	5
Storage Capacity	36 GB	54 GB	72 GB	90 GB
1.44 MB Diskette Drive	Standard	Standard	Standard	Standard
CD-Rom Drive - Internal	Standard	Standard	Standard	Standard
One (1) SCSI-3 Network Controller	Option	Option	Standard	Standard
One (1) Network Controller	Standard	Standard	Standard	Standard
One (1) Internal Modem up to 56kbs	Standard	Standard	Standard	Standard
Monitor	Option	Option	Option	Option
Keyboard and Mouse	Standard	Standard	Standard	Standard

Server Pricing Criteria - SIN 132-12

- Pricing applies to Tier 1 and Tier 2 manufacturers
- Servers under this program are all Intel-based CPUs (excludes Apple and RISC)
- Applies only to designated service areas
- Response Time for same day is 4 Hours
- Excludes asset tracking
- Excludes software support and additional IMAC services
- Standard Maintenance Agreement applies with no performance penalties

Server Pricing:

Tier 1 & 2 Manufacturers

Tier 1 Server Manufacturers	Tier 2 Server Manufacturers
Compaq	AST
Dell	Gateway
HP	NEC
IBM	Packard Bell
Micron	

Equipment Type	Model	Tier	Products
		Same Day 9 x 5 Coverage Monthly Charge	Same Day 24 x 7 Coverage Monthly Charge
Tier 1	Small Business Server	\$51.39	\$77.07
Tier 1	Workgroup Server	\$59.94	\$89.92
Tier 1	Departmental Server	\$85.64	\$128.46
Tier 1	Enterprise Server	\$107.90	\$161.81
Tier 1	Enterprise Plus Server	\$162.71	\$244.08
Tier 1	Storage Subsystem	\$42.82	\$56.52

Server Pricing - Features and Upgrades - Tier 1

Equipment Type	Model	Tier 1 Products	
		Same Day 9 x 5 Coverage Monthly Charge	Same Day 24 x 7 Coverage Monthly Charge
Memory	Ram (per 4MB)	\$0.27	\$0.41
CPU	Additional CPU	\$8.57	\$12.85
Storage Internal (Add.)	Hard Drive - >18.2gb	\$3.42	\$5.13
	Hard Drive - 30gb	\$4.72	\$7.06
	CDIDVD ROM - Read/Write	\$2.14	\$3.21
Storage External	Hard Drive - <4.3gb	\$5.14	\$7.71
	Hard Drive - <10gb	\$5.99	\$7.96
	Hard Drive- <20gb	\$8.56	\$11.39
	Hard Drive - >20gb	\$13.70	\$18.22
	CDIDVD ROM	\$2.57	\$3.41
	CDIDVD ROM -- Read/Write	\$3.00	\$3.98
	ZIP Drive	\$3.86	\$5.13
	Ext Floppy 3'z"or 5 Y4"	\$2.57	\$3.41
	Fiber Chan Tape Controller	\$47.10	\$62.65
	15130 DLT Tape Drive	\$32.54	\$43.28
	20140 DLT Tape Drive	\$41.10	\$54.67
35170 DLT Tape Drive	\$56.51	\$75.17	
Ext. Modem	External Modem <, 56kbs	\$2.14	\$2.85
Console Switch	2 port	\$1.29	\$1.71
	4 Port or 8 Port	\$2.57	\$3.41
	2 x 8 Port or DC version	\$3.00	\$3.98
Monitors	Color Monitor <=17"	\$3.42	\$4.55
	Color Monitor 19"/20"	\$6.85	\$9.10
	Color Monitor- 21"	\$8.56	\$11.39

Equipment Type	Model	Tier 2 Products	
		Same Day 9 x 5 Coverage Monthly Charge	Same Day 24 x 7 Coverage Monthly Charge
Tier 2	Small Business Server	\$61.66	\$92.49
Tier 2	Workgroup Server	\$71.93	\$107.80
Tier 2	Departmental Server	\$102.77	\$154.16
Tier 2	Enterprise Server	\$129.47	\$194.25
Tier 2	Enterprise Plus Server	NA	NA
Tier 2	Storage Subsystem	NA	NA

Server Pricing - Features and Upgrades - Tier 2

Equipment Type	Model	Tier 2 Products	
		Same Day 9 x 5 Coverage Monthly Charge	Same Day 24 x 7 Coverage Monthly Charge
Memory	Ram (per 4MB)	\$0.33	\$0.49
CPU	Additional CPU	\$10.27	\$15.42
Storage Internal (Add.)	Hard Drive - >18.2gb	\$4.11	\$5.48
	Hard Drive - >30gb	\$5.65	\$7.54
	CDIDVD ROM - Read/Write	\$2.57	\$3.42
Storage External	Hard Drive - <4.3gb	\$6.16	\$8.14
	Hard Drive - 10gb	\$7.19	\$9.57
	Hard Drive - <20gb	\$10.27	\$13.67
	Hard Drive - >20gb	\$16.43	\$21.87
	CDIDVD ROM	\$3.08	\$4.09
	CDIDVD ROM -- Read/Write	\$3.60	\$4.78
	ZIP Drive	\$4.62	\$6.14
	Ext Floppy 3 1/2" or 5 1/4"	\$3.08	\$4.09
	Fiber Chan Tape Controller	\$56.52	\$75.17
	15130 DLT Tape Drive	\$39.05	\$51.93
	20140 DLT Tape Drive	\$49.33	\$65.61
35170 DLT Tape Drive	\$67.82	\$90.21	
Ext. Modem	External Modem <= 56kbs	\$2.57	\$3.41
Console Switch	2 port	\$1.54	\$2.05
	4 Port or 8 Port	\$3.08	\$4.09
	2 x 8 Port or DC version	\$3.60	\$4.78
Monitors	Color Monitor <= 17"	\$4.10	\$5.46
	Color Monitor 19"120"	\$8.21	\$10.93
	Color Monitor-21"	\$10.27	\$13.67

GSA Schedule GS-35F-0626L Document Management Solutions Digital Products/Service GSA Price List

Document Management Solutions Digital Service US Price List

Pricing effective October 1, 2004

<p>GSA Service Pricing</p> <p>Schedule No. GS-35F-0626L</p>

KIP PRINTER SERVICE

DecisionOne KIP Digital Printer/Plotters Service Pricing for Zone One (Add TYPE ONE Zone Charges if Applicable)

Starprint	2710 (1)		4000		5000		9000 (1)		<i>This section left blank</i>
Service Model	K-48		K-57		K-42		K-25		
	Quarter	Year	Quarter	Year	Quarter	Year	Quarter	Year	
Base Rate	N/A	N/A	\$381	\$1,524	\$900	\$3,600	N/A	N/A	
Square feet allow	N/A	N/A	6,000	24,000	27,000	108,000	N/A	N/A	
Over Allowance (Per 100 Sq. Ft.)	N/A		\$2.90		\$2.50		N/A		

Notes: Overages to allowances billed quarterly in arrears. Prices are Per 100 Sq. Ft.
 Service also includes photoconductive drum. Excludes paper and toner/developer.
 (1) Not on GSA Schedule....Refer to Retail Price List for Commercial Pricing

DecisionOne KIP Digital Printer/Plotters Service Pricing for Zone One (Add TYPE ONE Zone Charges if Applicable)

KIP Printer	2001/2002/2003		6000		8000		<i>This section left blank</i>
Service Model	K-66-1, K-66-2, K-66-3		K-96-2, K-96-2-C, K-96-4		K-77		
	Quarter	Year	Quarter	Year	Quarter	Year	
Base Rate	\$252	\$1,008	\$1,251	\$5,004	\$3,021	\$12,084	
Square feet allow	-	-	66,000	264,000	210,000	840,000	
Over Allowance (Per 100 Sq. Ft.)	\$2.30		\$1.60		\$1.50		

Notes: Overages to allowances billed quarterly in arrears.
 Allowance Prices are Per 100 Sq. Ft.
 Service also includes photoconductive drum. Excludes paper and toner/developer.

DecisionOne KIP Digital Printer/Plotters Service Pricing for Zone One (Add TYPE ONE Zone Charges if Applicable)

KIP Printer	1230		1880 (1) (2)		KIP Printer	2436		<i>This section left blank</i>
Service Model	K-53		KIP1880		Service Model	K-55		
	Quarter	Year	Quarter	Year		Quarter	Year	
Base Rate	\$348	\$1,392	N/A	N/A	Base Rate	\$348	\$1,392	
Lineal Feet Allow.	1,950	7,800	N/A	N/A	A-A4 Print Size Allow	-	-	
Over Allowance (Per 100 Lin. Ft.)	\$6.00		N/A		Over Allowance (Per 100 A-A4 Size)	\$1.50		

Notes: Overages to allowances billed quarterly in arrears.
 Allowance Prices are Per 100 Lineal Ft.
 Service also includes photoconductive drum EXCEPT KIP 1880.
 (1) Type Two Svc Zone Charge applies to KIP 1880.
 (2) Not on GSA Schedule....Refer to Retail Price List for Commercial Pricing.

Notes: Overages to allowances billed quarterly in arrears.
 Allowances to Prices are Per 100 A-A4 Size
 Service also includes photoconductive drum.

KIP SCANNER SERVICE

DecisionOne KIP Digital Scanner Service Pricing for Zone One (Add TYPE TWO Zone Charges if Applicable)

Scanner	2050		2080		2120		2160		2021 (1)		2040 (1)	
Service Model	K-75-50		K-75-80		K-75-120		K-75-160		K-49		K-40	
	Quarter	Year	Quarter	Year	Quarter	Year	Quarter	Year	Quarter	Year	Quarter	Year
Base Rate	\$462	\$1,848	\$486	\$1,944	\$507	\$2,028	\$537	\$2,148	N/A	N/A	N/A	N/A

Scanner	2022 (1)	
Service Model	K-63	
	Quarter	Year
Base Rate	N/A	N/A

Type Two Zone Charges apply to above Scanners

(1) Not on GSA Schedule....Refer to Retail Price List for Commercial Pricing

FINISHING SYSTEM SERVICE

DecisionOne KIP and Printfold Finishing System Service Pricing for Zone One (Add TYPE TWO Charges if Applicable)

Finishing System	Bay 7000A		Bay BEE		Printfold 2500		Printfold 2755		Printfold 3150		This section left blank
Service Model	BAY700-1		BAY700-2		PF2500		PF2755		PF3150		
	Quarter	Year	Quarter	Year	Quarter	Year	Quarter	Year	Quarter	Year	
Base Rate	\$975	\$3,900	\$975	\$3,900	\$783	\$3,132	\$783	\$3,132	\$816	\$3,264	

Type Two Zone Charges apply to above Finishing Systems

DecisionOne KIP and Printfold Finishing System Service Pricing for Zone One (Add TYPE TWO Charges if Applicable)

Finishing System	500F Folder		2000F Folder		6000F Folder		8000F Folder		This section left blank
Service Model	K-74		KIP2000F		KIP6000F		KIP8000F		
	Quarter	Year	Quarter	Year	Quarter	Year	Quarter	Year	
Base Rate	\$111	\$444	\$567	\$2,268	\$330	\$1,320	\$330	\$1,320	

Type Two Zone Charges apply to above Finishing Systems

DecisionOne KIP and Printfold Finishing System Service Pricing for Zone One (Add TYPE TWO Charges if Applicable)

Finishing System	KIP 200 Stacker		KIP 300 VS Stacker		KIP 1200 Stacker		This section left blank
Service Model	K-76		K300		K-54		
	Quarter	Year	Quarter	Year	Quarter	Year	
Base Rate	\$108	\$432	\$108	\$432	\$552	\$2,208	

Type Two Zone Charges apply to above Finishing Systems

CONTEX AND MICROBOX EQUIPMENT SERVICE

Contex Large Format Document Scanners Annual Service Pricing for Zone One (Add TYPE ONE Zone Charges if Applicable)

Model	Media Type	Applicable Models	W/O PC Service		This section left blank
			Quarter	Year	
All Monochrome (1)	Paper	FSS, Panorama and Crystal Series	N/A	N/A	
All Color (1)	Paper	FSC, Magnum, Chroma and Chameleon Series	N/A	N/A	
All Aperture Card	Card	ACS 4100,4200/4600 Series	\$ 651	\$ 2,604	

Notes: If PC is attached, see DELLKIPI below for pricing
 Not on GSA Schedule....Refer to Retail Price List for Commercial Pricing

Microbox Scanners Annual Service Pricing for Zone One (Ad Zone Charges if Applicable)

Microbox	Polyscan 400 (1)		CADMIC Wet/Dry		Polycom Film (3)		This section left blank
	Polyscan		CADMIC, CADMIC D		MBPolycom		
	Quarter	Year	Quarter	Year	Quarter	Year	
Base Rate	768	\$ 3,072	1,869.00	\$7,476	N/A	N/A	
Plot Charges (1)	-	-	(2)	16,000	N/A	N/A	
Over Allowance	-	-	\$10.00				
(Per 100 Plots)							

- (1) TYPE TWO Zone Pricing applies to Polyscan 400 (CADMIC & Polyscan add TYPE ONE Zone Charge)
- (2) CADMIC Plot Charges: Billed Semiannual in arrears (Includes 8,000 plots per semiannual)
- (3) Not on GSA Schedule....Refer to Retail Price List for Commercial Pricing

EXTERNAL CONTROLLER SERVICE

Service Add On for External Controller for KIP Scanner or Printer (Includes Monitor)			
	Quarter	Annual	
Single Processor (DELLKIP1)	\$57	\$228	
Dual Processor (DELLKIP2)	\$72	\$288	

ADD-ON SERVICE ZONE PRICING

TYPE ONE Service Agreement Zone Pricing

ZONE CHG ADD ON	Quarter	Annual
Zone 1	\$0	\$0
Zone 2	\$60	\$240
Zone 3	\$90	\$360
Zone 4	\$120	\$480
Zone 5	\$150	\$600

TYPE TWO Service Agreement Zone Pricing

ZONE CHG ADD ON	Annual
Zone 1	\$0
Zone 2	\$75
Zone 3	\$150
Zone 4	\$225
Zone 5	\$300

GSA Schedule GS-35F-0626L

Document Management Solutions Digital Products/Service GSA Price List

DIGITAL QUANTIMATIC SERIES SIN 132-8 IT Purchase of Purchase

Microbox Polyscan 400 with KIP Printer and integrated software -- Government Net Price

Model	KIP Model	Scanner Model	Description	GSA Price	Install
Digital Quantimatic	1230	400	2-24" roll card printer system	\$44,788	\$1,866
Digital Quantimatic	2001	400	1-36" roll card printer system	\$42,673	\$2,053
Digital Quantimatic	2002	400	2-36" roll card printer system	\$45,673	\$2,053
Digital Quantimatic	2003	400	3-36" roll card printer system	\$48,673	\$2,053
Digital Quantimatic	2436	400	24"x36" card printer system	\$46,558	\$2,335
Digital Quantimatic	4000	400	2-36" roll card printer system	\$49,208	\$2,063
Digital Quantimatic	5000	400	3-36" roll card printer system	\$56,765	\$2,162
Digital Quantimatic	8000	400		\$78,430	\$3,179

KIP Printer Options -- Government Net Price

Item	KIP Item Number	Cust. Software	Description	GSA Price	Applicable Models	Install
PowerScript3 for 1230			PDF/JPEG	\$632	KIP 1230	\$0
PowerScript3 for 2436			PDF/JPEG	\$1,194	KIP 2436	\$0
PowerScript3 for 4000			PDF/JPEG	\$801	KIP 4000	\$0
PowerScript3 for 5000			PDF/JPEG	\$1,100	KIP 5000	\$0
PowerScript3 for 2002			PDF/JPEG	\$580	KIP 2002	\$0
PowerScript3 for 8000			PDF/JPEG	\$1,850	KIP 8000	\$0
KIP 1000 Super Stacker	EQAC015	N/A	Printed Output Stacker	\$838	Printers	\$49
Winlpd UNIX Driver		UNIX	Order 1 per printer	\$465	Printers	\$0
CGM Option (Maint. Extra)		Win NT 4.0	Order 1 per printer	CALL	Printers	\$0
KIP 300 Power Stacker		N/A	Vertical Stacker/Sorter	\$1,685	2720/3620	\$148
Printfold 2500 Folder		N/A	Printfold Folder	\$25,279	All Except 8000	\$839
Second PolyScan 400 (Maint. Extra)			Optional 2nd unit	\$33,171		\$1,278

Printer Consumables -- Government Net Price

Model	Qty	Sq. Feet Per Case**	Description	GSA Price	DQ (KIP Model)
Type 1230 Toner	5/1	27,500	1230 Toner Carts/Cleaning Pad	\$529.86	1230
Type 1230 Container	1	30,000	1230 Waste Container	\$31.11	1230
Type 1230 Startup	2		1230 Startup Toner/Toner	\$218.75	1230
Type 2000 Toner	4		200X Toner Bottles	\$330.55	200X
Type 2000 Startup	4/1		200X Toner Carts/Start Btl	\$510.41	200X
Type 2436 Toner	2	11,200	2436 Toner Bottles	\$179.86	2436
Type 2436 Startup	1/1		2436 Startup Toner/Toner	\$189.58	2437
Type 2436 Container	1	180,000	2436 Waste Container	\$25.28	2438
Type 2950 Toner	10	57,000	2720 Toner Cartridges	\$899.30	2950/4000/2720
Type 2950 Startup	4		2720 Startup Toner	\$359.72	2950/4000/2720
Type 3620E Toner	3/1	32,400	3620 Toner/Waste Btl.	\$420.00	3900/5000/3620
Type 3620E Developer	4	180,000	3620 Dev Toner Premix	\$281.94	3900/5000/3620
Type 8000 Toner	8	78,000	8000 Toner Cartridges	\$578.47	8000

**At approximately 6% coverage.

Annual Service Pricing -- Government Net Price

Zone 1 KIP Printer	Rate/Year KIP 1230	Zone 1 KIP Printer	Rate/Year KIP 200X	Rate/Year KIP 4000	Rate/Year KIP 5000	Zone 1 KIP Printer	Rate/Year KIP 2436
Low Base Rate	\$ 1,289	Low Base Rate	\$ 938	\$ 1,407	\$ 3,342	Low Base Rate	\$ 1,289
Lineal feet allow.	7,800	Square feet allow.	0	24,000	108,000	"A" Face allow	-
Over allow. /ln. ft.	\$0.06	Over allow. /sq. ft.	\$ 0.023	\$0.029	\$0.025	Over allow. /"A"	\$0.015
Mid Base Rate	\$ 3,518	Mid Base Rate	\$ 1,993	\$ 3,459	\$ 5,042	Mid Base Rate	
Lineal feet allow.	78,000	Square feet allow.	48,000	90,000	180,000	"A" Face allow	
Over allow. /ln. ft.	\$0.05	Over allow. /sq. ft.	\$ 0.023	\$0.027	\$0.022	Over allow. /"A"	
High Base Rate		High Base Rate	\$ 5,804	\$ 6,625	\$ 11,140	High Base Rate	\$ 17,531
		Square feet allow.	228,000	192,000	480,000	"A" Face allow	1,440,000
		Over allow. /sq. ft.	\$ 0.018	\$0.026	\$0.021	Over allow. /"A"	\$0.012

Notes: Overages to allowances billed quarterly in arrears. Excludes paper and toner/developer. Service also includes photoconductive drum.

Note: "A" face is 8.5"x11" area equivalents

Annual Service Pricing -- Government Net Price

KIP Printer 8000 (Zone 1)	Plan A	Plan B	Plan C	Plan D
Annual Base Price	\$ 11,140	\$ 18,704	\$ 28,086	\$ 33,539
Square Feet Allowance per Qtr	150,000	300,000	600,000	900,000
Overage Charge per Square Foot	\$0.0200	\$0.0160	\$0.0088	\$0.0070

Scanners Annual Service Pricing -- Government Net Price

Model	Media Type	Zone 1 Service
Polyscan 400	Card Scanner	\$2,926
Contex ACS 4200	Card Scanner	\$2,535

DIGITAL READER-PRINTER APERTURE CARD SCANNING AND PRINTING SYSTEM

KIP Printer with Contex ACS 4200 Aperture Card Scanner --Government Net Price

Model	KIP Model	Scanner Model	Description	GSA Price	Install
Digital R/P	2001	4200	Card scanner & 1 roll printer system	\$26,503	\$1,372
Digital R/P	2002	4200	Card scanner & 2 roll printer system	\$29,299	\$1,372
Digital R/P	2003	4200	Card scanner & 3 roll printer system	\$32,095	\$1,372

Options -- Government Net Price

Description	GSA Price	Install
Dell controller w/SCSI, CD-RW, 128MB RAM, 19" monitor	\$2,061	\$0
Contex WIDEimage scan software V2.3	\$702	\$0
Additional Contex ACS 4200 Aperture Card Scanner (Maintenance Extra)	\$14,906	\$587

iWeb+ Software -- Government Net Price

Software	Price	Seats	Annual Software Maintenance (Required)	Comments
Premiere Package	\$ 10,259	2	\$ 1,172	Includes 4 Days On-Site System Integration, training, including travel. Also includes Microsoft MSDE Database License
Premium Package	\$ 21,545	5	\$ 2,931	Includes 4 Days On-Site System Integration, training, including travel. Also includes Microsoft MSDE Database License
Additional Seats	\$ 2,810	Ea	\$ 586	Price is per Additional Seat
On Site Consulting	\$ 1,405	-	-	Per Day Plus Travel Expenses

Note: Software maintenance must be sold for each seat, it is not optional.

iWorks Software -- Government Net Price

Software	Price		*Annual Software Maintenance (Required)	Comments
iWorks	\$ 5,340		\$ 635	Telephone Support Only
Spicer Scan, View, Edit	\$ 1,119		\$ 210	Spicer Scan, View, Edit software required with iWorks
		Total	\$ 845	Must purchase SA on both

* Customer Hardware must be under service agreement to purchase software maintenance

iWorks will be sold as a front end to various hardware solutions sold by DecisionOne.

The license for iWorks will be a by product license. Customers wishing to use it as a front end

For multiple products will be sold or supplied with copies specific to the product attached.

TECHNICAL DATA SUPPORT LABOR CATEGORY DESCRIPTIONS -- SIN 132-51

Commercial Job Title: IMAC Technician

Minimum/General Experience: Three (3) years of technical experience, which applies to deployment and installation techniques of computer systems, movement of equipment, adds and changes. Requires competence in all phases of systems testing, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure, operating systems and management practices.

Functional Responsibility: Provides installation services, deployment and testing Minimum

Education: Technical certification or related experience

Commercial Job Title: IMAC Technician/Data Migration

Minimum/General Experience: Qualifications of IMAC Technician plus Data Migration expertise. Data Migration is the processes involved in transferring previously stored data from legacy systems to upgraded systems.

Functional Responsibility: All phases of installation/deployment process plus data migration. Minimum

Education: Technical certification or related experience

Commercial Job Title: Field Project Manager

Minimum/General Experience: Manages and supervises IMAC Technicians and IMAC Technicians/Data Migration on projects involving regional coverage. Responsible for customer satisfaction, quality contracts, and maintaining standards of performance contract.

Functional Responsibility: Management of technical personnel

Minimum Education: Technical certification and 2 years personnel and project management

Commercial Job Title: Sr. Project Manager

Minimum/General Experience: Manages and supervises Field Project Managers for deployment and installation projects that are national in scope. Responsible for all levels of national program management, including contractual performance, quality control, and personnel management. Reports to Vice President Operations.

Functional Responsibility: National Program Management

Minimum Education: Technical certification and 4 years personnel and project management