

10800 Lathrop Ln
PO Box 1007
Silverdale, WA 98383-1007
Ph: 360-394-4464 Fax: 360-394-4465
<http://www.TeamATC.net>



AUTHORIZED FEDERAL SUPPLY SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES

Special Item No. 132-51 Information Technology Professional Services

SIN 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS Code D301 IT Facility Operation and Maintenance
FPDS Code D302 IT Systems Development Services
FPDS Code D306 IT Systems Analysis Services
FPDS Code D307 Automated Information Systems Design and Integration Services
FPDS Code D308 Programming Services
FPDS Code D310 IT Backup and Security Services
FPDS Code D311 IT Data Conversion Services
FPDS Code D313 Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services
FPDS Code D316 IT Network Management Services
FPDS Code D317 Creation/Retrieval of IT Related Automated News Services, Data Services, or
Other Information Services (All other information services belong under Schedule 76)
FPDS Code D399 Other Information Technology Services, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

Applied Techniques Corporation (ATC)
10800 Lathrop Ln
PO Box 1007
Silverdale, WA 98383
(360) 394-4464
<http://www.TeamATC.net>

Contract Number: GS-35F-0627M
Period Covered by Contract: July 17, 2007 – July 16, 2012

General Services Administration
Federal Acquisition Service

Pricelist current through Modification #1, dated July 17, 2007.

Applied Techniques Corporation

10800 Lathrop Ln - PO Box 1007 - Silverdale, WA 98383-1007 - Ph: 360-394-4464 - Fax: 360-394-4465 - <http://www.TeamATC.net>

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Acquisition Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

Table of Contents

1	GEOGRAPHIC SCOPE OF CONTRACT	4
2	ORDERING ADDRESS AND PAYMENT INFORMATION.....	4
3	LIABILITY FOR INJURY OR DAMAGE	4
4	STATICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:	5
5	FOB	5
6	DELIVERY SCHEDULE	5
7	DISCOUNTS	5
8	TRADE AGREEMENTS ACT OF 1979, AS AMENDED:.....	5
9	STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:.....	5
10	SMALL REQUIREMENTS:	5
11	MAXIMUM ORDER.....	5
12	ORDERING PROCEEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS	6
13	FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS	6
14	CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003).....	6
15	CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES	7
16	GSA ADVANTAGE!	7
17	PURCHASE OF OPEN MARKET ITEMS	8
18	CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS.....	8
19	OVERSEAS ACTIVITIES	8
20	BLANKET PURCHASE AGREEMENTS (BPAS)	8
21	CONTRACTOR TEAM ARRANGEMENTS	9
22	INSTALLATION, DEINSTALLATION, REINSTALLATION.....	9
23	SECTION 508 COMPLIANCE.	9
24	PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.	9
25	INSURANCE.....	9
26	SOFTWARE INTEROPERABILITY.....	10
27	ADVANCE PAYMENTS.....	10
28	TERMS AND CONDITIONS.....	11

SPECIAL NOTICE TO AGENCIES
Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micro purchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micro purchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1 GEOGRAPHIC SCOPE OF CONTRACT

The geographic scope of this contract is limited to the 48 contiguous states, the District of Columbia, Alaska, Hawaii and Puerto Rico. Worldwide or overseas locations are subject to negotiation, utilizing GSA schedule rates as base rate to negotiate a premium to compensate employees for entering, "high risk," duty areas or countries. All shipping, logistics and support issues will be negotiated with the Ordering Agency.

2 ORDERING ADDRESS AND PAYMENT INFORMATION

Ordering and Payment Address

Applied Techniques Corporation (ATC)
17791 Fjord Dr, #DD
Liberty Bay Marina
Poulsbo, WA 98370-8481

ATC accepts credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

Roger Kraus
(301) 266-3704
East Coast

David Lester
(360) 434-6854
West Coast

3 LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4 STATICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:

Block 9: G. Order/Modification Under Federal Schedule
Block 16: Data Universal Numbering System (DUNS) Number: 059440375
Block 30: Type of Contractor - B. Other Small Business
Block 31: Woman-Owned Small Business - YES
Block 36: Contractor's Taxpayer Identification Number (TIN): 91-2104360

- 4a. CAGE Code: 1VTH7
- 4b. ATC has registered with the Central Contractor Registration Database.

5 FOB

Destination

6 DELIVERY SCHEDULE

- a. TIME OF DELIVERY:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-51	Negotiated individually with the ordering agency

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract. ATC will process each Ordering Agency's request for expedited delivery times on a case-by-case basis. Whenever possible, the Ordering Agency's request will be honored.

7 DISCOUNTS

Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: Net - 30 days from receipt of invoice or date of acceptance, whichever is later.
- b. Quantity None
- c. Dollar Volume None
- d. Government Educational Institutions None
- e. Other None

8 TRADE AGREEMENTS ACT OF 1979, AS AMENDED:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9 STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:

N/A

10 SMALL REQUIREMENTS:

The minimum dollar value of orders to be issued is \$100.00.

11 MAXIMUM ORDER

(All dollar amounts are exclusive of any discount for prompt payment.)

- a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:
Special Item Number 132-51 - Information Technology (IT) Professional Services

12 ORDERING PROCEEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13 FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14 CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003)

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code
-

classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.

- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.
- (k) Overtime: For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

15 CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4)

16 GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

17 PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18 CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19 OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia.

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20 BLANKET PURCHASE AGREEMENTS (BPAS)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21 CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22 INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

23 SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT). Submit request to DavidLester@TeamATC.net.

The EIT standard can be found at: www.Section508.gov/.

24 PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25 INSURANCE

WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

(a) **The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.**

(b) **Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—**

(1) **For such period as the laws of the State in which this contract is to be performed prescribe;**
or

(2) **Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.**

(c) **The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.**

26 SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27 ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

28 TERMS AND CONDITIONS

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the

Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services-Fixed Price (AUG 1996) (Deviation - May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection-Time-and-Materials and Labor-Hour (JAN 1986) (Deviation - May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation - May 2003) Rights in Data - General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

9. INDEPENDENT CONTRACTOR

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT/EC services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003)) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.

(b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—

- (1) The offeror;
- (2) Subcontractors; and/or
- (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT SERVICES AND PRICING

Job Titles, Experience, Functional Responsibility and Education Requirements

Order Number	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
A001	Program Manager II	12 years of project-related experience	Bachelor's degree in engineering, science, business or project-related discipline	Manages the scheduling and allocation of work, provides guidance, coordinates training and recommends/determines personnel actions. Responsible for overall program/project planning, execution and performance. Analyzes and presents cost/schedule summary reports and program reviews to customer technical and management representatives. Oversees multiple projects/programs.
A002	Program Manager I	8 years of project-related experience	Bachelor's degree in engineering, science, business or project-related, discipline	Manages the scheduling and allocation of work, provides guidance and coordinates training, and recommends/determines personnel actions. Responsible for overall program/project planning, execution and performance. Analyzes and presents cost/schedule summary reports and program reviews to customer technical and management representatives.
A003	Senior Analyst	8 years of project-related experience	Bachelor's degree in engineering, computer science, business, technical, instructional technology, education, or other project-related field	Provides direct interface with customer technical and management personnel for postulation of training program strategies and associated strategic planning, business process review and improvement, the assessment of alternative training concepts and technologies, the investigation and resolution of emergent training program problems, and life cycle costing and economic business case analysis. Assesses alternative acquisition strategies and provides high order expertise to specify requirements for the development of training program management plans to support acquisition and life cycle support requirements planning.

Applied Techniques Corporation

10800 Lathrop Ln - PO Box 1007 - Silverdale, WA 98383-1007 - Ph: 360-394-4464 - Fax: 360-394-4465 - http://www.TeamATC.net

Order Number	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
A004	Analyst	6 years of project related experience	Bachelor's degree in engineering, computer science, business, technical, instructional technology, education, or other project-related field	Supervises training specialists in the development of training products and for providing training services, including training course/curricula design and definition, and/or the authoring, media digitization, and graphics implementation of training products. As an analyst, assesses training program requirements and performs resolution of emergent training problems. Performs analyses and develops training program management plans to support acquisition and life cycle support requirements planning.
A005	Junior Analyst	2 years of project-related experience	Associates degree in engineering, computer science, business, technical, instructional technology, education, or other project-related field	As part of a task team develops training products and/or provides training services. Performs training course/curricula design and/or the authoring, media digitization, and graphics implementation of training products. Responsibilities may also include defining curricula and creating course content/materials such as teacher's guides, grading schemes, student handouts, laboratory exercise, tests, and audiovisual presentation materials. Responsible for setting up and conducting classes, soliciting student feedback, and reporting on student performance. Monitors training program schedules and integrates/develops recommendations for corrective or remedial action. Develops content for contract technical packages (SOW, CDRL, Specifications).
A006	Senior Network Analyst	8 years of project-related experience	Bachelor's degree or industry certification	Performs duties to provide LAN/WAN design, and/or implementation; perform network administration, troubleshooting and problem resolution, configure and support servers, routers, ethernet hubs, switches and communications devices. Manages/oversees network analysts activities.
A007	Network Analyst	6 years of project-related experience	Bachelor's degree or industry certification	Performs duties to provide LAN/WAN design, and/or implementation; perform network administration, troubleshooting and problem resolution, configure and support servers, routers, ethernet hubs, switches and communications devices.

Applied Techniques Corporation

10800 Lathrop Ln - PO Box 1007 - Silverdale, WA 98383-1007 - Ph: 360-394-4464 - Fax: 360-394-4465 - http://www.TeamATC.net

Order Number	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
A008	Junior Network Analyst	2 years of project-related experience	Associates degree or industry certification	Assists team efforts with duties to provide LANIWAN design, and/or implementation; perform network administration, troubleshooting and problem resolution, configure and support servers, routers, ethernet hubs, switches and communications devices.
A009	Project Manager / Systems Integration	10 years total experience, with at least 4 years of project-related corporate level experience	Master's degree in engineering, science, business or project-related discipline. (4 years of additional project-related experience may be substituted for Master's Degree)	Supervises technical personnel in project development and subsequent integration of systems produced or being managed. Manages the teams providing requisite support services. Provides technical/administrative expertise for planning and implementing proposed changes to system/equipment hardware and/or software items; develops and/or reviews management plans, technical documentation, specifications or planning/management or logistics data. Supports development or review of engineering change proposals; provides technical support to customer; and participates in technical reviews and functional and physical audits. Develops/reviews content for contract technical packages (SOW, CDRL, Specifications).
A010	Software Project Manager	7 years of experience in aspects of software project management	Bachelor's degree in software engineering or other relevant or project-related field	Provide day-to-day management and coordination of software project activities, resources and processes. Develop, maintain, and monitor a software project plan and schedule with estimates of software size, effort, human resources, schedule, computer resources, and cost. Ensure that product and process quality is achieved. Track and communicate project status. Manage project issues and risks.
A011	Database Management Specialist	10 years of project-related experience	Bachelor's degree in engineering, science, business or project-related discipline	Provide database management, design, creation and configuration, space management and other database maintenance procedures or services. Provide day-to-day management and coordination of DBA activities, resources and processes. Participate in database design and optimization activities. Implement processes and improve the performance of existing queries, stored procedures and triggers.

Applied Techniques Corporation

10800 Lathrop Ln - PO Box 1007 - Silverdale, WA 98383-1007 - Ph: 360-394-4464 - Fax: 360-394-4465 - http://www.TeamATC.net

Order Number	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
A012	Computer Systems Analyst	8 years of programming or project related experience	Bachelor's degree	Analyze, plan, develop and implement computer hardware and software systems and solutions to accommodate a wide range of project-related business or training functions. Analyze user interfaces, system performance, HW/SW external interfaces and proposed system upgrades and/or modifications. Analyze latest COTS tools for project applicability.
A013	Software Program Manager	3 years experience in aspects of software task management	Bachelor's degree in software engineering or other relevant or project-related field	Manage, analyze, define and develop the program specifications and requirements to support project-related objectives and coordinate with programmers to ensure proper implementation of program and system specifications that will meet the projects mission requirements. Provide daily management of software task activities, resources, and procedures, following proper requirements management and configuration management practices.
A014	Systems Engineer	6 years of project-related experience	Bachelor's degree in engineering, Science, business or project-related discipline	Applies systems engineering principles to investigate, analyze, plan, design, develop, implement, test, or evaluate commercial hardware or military weapons systems and ancillary equipment. Applies system engineering experience to perform functions such as system integration, training, configuration management, quality assurance testing, or acquisition and resource management. Reviews and prepares technical analyses, change proposals, training and other technical documentation. Analyzes, designs, develops, implements, tests, or evaluates automated data processing software related to the systems functional requirements.

Applied Techniques Corporation

10800 Lathrop Ln - PO Box 1007 - Silverdale, WA 98383-1007 - Ph: 360-394-4464 - Fax: 360-394-4465 - http://www.TeamATC.net

Order Number	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
A015	Application Engineer	6 years of applications programming or project-related experience	Bachelor's degree in engineering, science, business or project-related discipline. (Two years of additional project-related experience may be substituted for each year short of the required degree)	Provide application support for projects involving a mixture of standard and nonstandard hardware and software items, multiple sites and special applications or processes for implementation. Investigates and analyzes system requirements and specifications; and project requirements in order to define applications modifications. Provides technical and management direction to the applications developers. Prepares program and user level and training documentation. Analyzes and supports current COTS and non-COTS software Applications Programs. Provides on-site and classroom training to system administrators and application specialists.
A016	Principle Systems Engineer / Architect	10 years of experience in Principle / lead engineering positions with demonstrated ability to perform scientific or high order engineering requirements	Bachelor's degree in an engineering discipline	Responsible for working independently and performing direct interface with customer senior technical and management personnel for investigating system concepts, architecture alternatives, design and integration processes, and life cycle support disciplines. Performs high order engineering analyses and provides specialized expertise involving the logical planning and "integration of technology into platform and system concept alternative; and/or formulating operational, technical, and system reference models and architectures as required in initiating the systems engineering process. May perform tasking in any combination of the following areas: program strategic planning, systems concept development and requirements analysis, system/platform interoperability, system architecture trade off analysis, design to ownership, system design and integration, system production, life cycle supportability and life cycle cost analysis.

Applied Techniques Corporation

10800 Lathrop Ln - PO Box 1007 - Silverdale, WA 98383-1007 - Ph: 360-394-4464 - Fax: 360-394-4465 - http://www.TeamATC.net

Order Number	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
A017	Senior Information Engineer	7 years of experience in aspects of software project management	Master's degree in software engineering or other relevant or project-related field	Provide program level management and coordination of information related project activities, resources, and processes. Develop, maintain, and monitor a project development plan and schedule with estimates of systems or software size, effort, human resources, schedule, computer resources and cost. . Plan and provide adequate project resources. Train project and customer team members to perform their roles and responsibilities. Manage product and process quality efforts. Communicate with customers to ensure that key stakeholders are involved throughout the information project life-cycle. Manage project issues and risks and provide project status.
A018	Senior Imaging Specialist	8 years of project-related experience	Bachelor's degree	Manage and perform project-related matters as related to the development of imagery related engineering and training applications. Creates and reviews the design and production of Imagery related products.
A019	Imaging Specialist	5 years of project-related experience	Bachelor's degree	Perform project-related matters as related to the development of imagery related engineering and training applications. Creates and reviews the design and production of Imagery related products.
A020	Junior Imaging Specialist	2 years of project-related experience	Associates degree	Assists with project-related matters as related to the development of imagery related engineering and training applications. Assists with the creation of the design and production of Imagery related products.
A021	Senior Instructional Designer	8 years of experience in aspects of Instructional Design	Bachelor's degree in engineering, science, business or project-related discipline	Manages and provides the assessment, development, design and evaluation of training programs and/or training materials. Develop and design instructional materials in various delivery formats. Organize, plan and deliver group and individual instructional and training sessions. Conduct post-training evaluations. Coordinate and develop various types of instructional materials. (e.g. instructor guides, student guides, requirements analyses, training evaluation reports, media analyses, design guides, and job- aids).

Applied Techniques Corporation

10800 Lathrop Ln - PO Box 1007 - Silverdale, WA 98383-1007 - Ph: 360-394-4464 - Fax: 360-394-4465 - http://www.TeamATC.net

Order Number	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
A022	Instructional Designer	6 years of experience in aspects of Instructional Design	Associates degree in engineering, science, business or project-related discipline	Provides the assessment, development, design and evaluation of training programs and/or training materials. Develop and design instructional materials in various delivery formats. Organize, plan and deliver group and individual instructional and training sessions. Conduct post-training evaluations. Coordinate and develop various types of instructional materials. (e.g. instructor guides, student guides, requirements analyses, training evaluation reports, media analyses, design guides, and job- aids).
A023	Junior Instructional Designer	2 years of experience in aspects of Instructional Design	Associates degree in engineering, science, business or project-related discipline	Assists the assessment, development, design and evaluation of training programs and/or training materials. Develop and design instructional materials in various delivery formats. Organize, plan and deliver group and individual instructional and training sessions. Conduct post-training evaluations. Coordinate and develop various types of instructional materials. (e.g. instructor guides, student guides, requirements analyses, training evaluation reports, media analyses, design guides, and job- aids).
A024	Senior Technical Writer	8 years of project-related documentation experience	Bachelor's degree in engineering, science, business, English or project-related discipline	Manages and develops project documentation, project schedules and various planning and implementation documents. Develops technical content of documentation and standards. Utilizes word processing and desktop publishing software to produce User Manuals, Programmer Manuals, System Manuals, Installation Guides, On-line Help and Training Guides or Course Materials. Drafts technical reports, proposals, manuals and technical instructions.
A025	Technical Writer	5 years of project-related documentation experience	Bachelor's degree in engineering, science, business, English or project-related discipline	Develop project documentation, project schedules and various planning and implementation documents. Develops technical content of documentation and standards. Utilizes word processing and desktop publishing software to produce User Manuals, Programmer Manuals, System Manuals, Installation Guides, On-line Help and Training Guides or Course Materials. Drafts technical reports, proposals, manuals and technical instructions.

Applied Techniques Corporation

10800 Lathrop Ln - PO Box 1007 - Silverdale, WA 98383-1007 - Ph: 360-394-4464 - Fax: 360-394-4465 - http://www.TeamATC.net

Order Number	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
A026	Junior Technical Writer	2 years of project-related documentation experience	Associates degree in engineering, science, business, English or project-related discipline	Assists to develop project documentation, project schedules and various planning and implementation documents. Assists to develop technical content of documentation and standards. Utilizes word processing and desktop publishing software to produce User Manuals, Programmer Manuals, System Manuals, Installation Guides, On-line Help and Training Guides or Course Materials. Drafts technical reports, proposals, manuals and technical instructions.
A027	Senior Training Analyst	6 years of project-related experience	Bachelor's degree or industry certification	Manage, analyze and develop all aspects of tasked or targeted project systems to initiate criteria for providing or developing training. Analyze and evaluate COTS and non-COTS training products and systems for providing training services, training course definition and design, computer generated training, media digitization, and graphics implementation of customer training requirements.
A028	Training Analyst	5 years of project-related experience	Associates degree or industry certification	Analyze and develop all aspects of tasked or targeted project systems to initiate criteria for providing or developing training. Analyze and evaluate COTS and non-COTS training products and systems for providing training services, training course definition and design, computer generated training, media digitization, and graphics implementation of customer training requirements.
A029	Junior Training Analyst	3 years of project-related experience	Associates degree or industry certification	Assist to analyze and develop all aspects of tasked or targeted project systems to initiate criteria for providing or developing training. Analyze and evaluate COTS and non-COTS training products and systems for providing training services, training course definition and design, computer generated training, media digitization, and graphics implementation of customer training requirements.

Applied Techniques Corporation

10800 Lathrop Ln - PO Box 1007 - Silverdale, WA 98383-1007 - Ph: 360-394-4464 - Fax: 360-394-4465 - http://www.TeamATC.net

Order Number	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
A030	Training Instructor/ Course Developer	8 years of project-related experience	Associates degree in engineering, computer science, instructional technology, education field or a related field with or an instructional technology certification	Coordinates training specialists/analysts in the development of training products; and for providing training services, including training course/ curricula design and definition, and / or the authoring, media digitization, and graphics implementation of training products. Monitors training program schedules and integrates / develops recommendations for corrective or remedial action. Develops content for contract technical packages (SOW, CDRL, Specifications).
A031	System Administrator/ Operator	10 years of project management-related experience	Bachelor's degree in engineering, science, software, computer or project-related field.	Develop requirements analysis, and system interoperability documents. Develop and recommend systems integration decisions. Manage all aspects of multiple database configurations and hardware components. Provide corporate level management support to implement new or upgraded features.
A032	Subject Matter Expert III	7 years of project-related experience	Certification or specialized training in field of expertise or Associates degree in related discipline	Provide Subject Matter Expertise on projects related to technical, engineering, business, financial, security, software and/or related hardware projects in area of expertise. Provide management support in the planning and execution of major development projects.
A033	Subject Matter Expert II	5 years of project-related experience	Certification or specialized training in field of expertise or Associates degree in related discipline	Provide Subject Matter Expertise on projects related to technical, engineering, business, financial, security, software and/or related hardware projects in area of expertise. Provide management support in the planning and execution of major development projects.
A034	Subject Matter Expert I	3 years of project-related experience	Certification or specialized training in field of expertise or Associates degree in related discipline	Provide Subject Matter Expertise on projects related to technical, engineering, business, financial, security, software and/or related hardware projects in area of expertise. Provide management support in the planning and execution of major development projects.
A035	Data Entry Clerk / Typist	1 year of experience	High School Diploma	Provide administrative support to technical projects, including data entry, and administrative duties.
A036	Administrative Assistant	3 years of relevant experience	Associates degree	Perform executive level administrative duties in support of software and hardware development teams. Develop and maintain budgets and schedules.

ATC LABOR CATEGORY SUBSTITUTIONS INFORMATION

Applied Techniques Corporation will provide only people who meet or exceed the minimum qualifications within the labor category descriptions stated herein. Applied Techniques Corporation labor categories provide for substituting experience for minimum education requirements and substituting educational degrees for years of experience. These substitutions are allowed for all ATC Security labor categories unless specified in the description.

Allowable Substitutions

The table below presents the allowable substitutions based on the education and experience of the labor categories in the Pricelist. Experience should be professional and job related, however it does not have to be specific to the project to be accomplished. However, if a degree is used in place of experience, the degree should be related to the project or task.

Degree	Experience / Education Substitutions	Related Certification Substitutions
	In general, where it is not stated, the following experience table may be substituted for not having the required degree, unless otherwise specified in the job description.	
Associate's	2 years relevant experience	Trade/Vocational School or Technical Training or Military Training in relevant field
Bachelor's	Associate's + 4 years relevant experience OR 6 years relevant experience	Professional or Industry Standard Technical Certification in a relevant field. (e.g. MCSE, CCNP, CNA, CNE)
Master's	Bachelor's + 4 years relevant experience OR Associate's + 8 years relevant experience OR 10 years relevant experience	Professional License [e.g. Professional Engineer, Registered Communications Distribution Designer (RCDD), Certified Professional Logistician (CPL)]
Doctorate	Master's + 4 years relevant experience OR Bachelor's + 8 years relevant experience OR 14 years relevant experience	

Applied Techniques Corporation

10800 Lathrop Ln - PO Box 1007 - Silverdale, WA 98383-1007 - Ph: 360-394-4464 - Fax: 360-394-4465 - http://www.TeamATC.net

Applied Techniques Corporation (ATC) Rate Summary for Professional Information Technology Services (offered to GSA 70, General Purpose Commercial Information Technology Equipment, Software and Services – effective date July 17, 2007)

Order Number	SIN	Labor Category Title	7/17/07 - 7/16/08	7/17/08 - 7/16/09	7/17/09 - 7/16/10	7/17/10 - 7/16/11	7/17/11 - 7/16/12
A001	132-51	Program Manager II	\$110.09	\$113.94	\$117.93	\$122.06	\$126.33
A002	132-51	Program Manager I	\$93.66	\$96.94	\$100.33	\$103.84	\$107.48
A003	132-51	Senior Analyst	\$95.17	\$98.50	\$101.95	\$105.52	\$109.21
A004	132-51	Analyst	\$73.99	\$76.58	\$79.26	\$82.03	\$84.91
A005	132-51	Junior Analyst	\$55.84	\$57.79	\$59.82	\$61.91	\$64.08
A006	132-51	Senior Network Analyst	\$95.17	\$98.50	\$101.95	\$105.52	\$109.21
A007	132-51	Network Analyst	\$86.16	\$89.18	\$92.30	\$95.53	\$98.87
A008	132-51	Junior Network Analyst	\$75.82	\$78.47	\$81.22	\$84.06	\$87.01
A009	132-51	Project Manager-Systems Integration	\$139.24	\$144.11	\$149.16	\$154.38	\$159.78
A010	132-51	Software Project Manager	\$75.82	\$78.47	\$81.22	\$84.06	\$87.01
A011	132-51	Database Management Specialist	\$71.34	\$73.84	\$76.42	\$79.10	\$81.86
A012	132-51	Computer Systems Analyst	\$59.33	\$61.41	\$63.56	\$65.78	\$68.08
A013	132-51	Software Program Manager	\$62.08	\$64.25	\$66.50	\$68.83	\$71.24
A014	132-51	Systems Engineer	\$63.18	\$65.39	\$67.68	\$70.05	\$72.50
A015	132-51	Application Engineer	\$46.50	\$48.13	\$49.81	\$51.56	\$53.36
A016	132-51	Principle Systems Engineer/Architect	\$139.24	\$144.11	\$149.16	\$154.38	\$159.78
A017	132-51	Senior Information Engineer	\$60.23	\$62.34	\$64.52	\$66.78	\$69.12
A018	132-51	Senior Imaging Specialist	\$46.87	\$48.51	\$50.21	\$51.97	\$53.78
A019	132-51	Imaging Specialist	\$40.33	\$41.74	\$43.20	\$44.71	\$46.28
A020	132-51	Junior Imaging Specialist	\$28.72	\$29.73	\$30.77	\$31.84	\$32.96
A021	132-51	Senior Instructional Designer	\$71.85	\$74.36	\$76.97	\$79.66	\$82.45
A022	132-51	Instructional Designer	\$58.36	\$60.40	\$62.52	\$64.70	\$66.97
A023	132-51	Junior Instructional Designer	\$43.66	\$45.19	\$46.77	\$48.41	\$50.10
A024	132-51	Senior Technical Writer	\$74.99	\$77.61	\$80.33	\$83.14	\$86.05
A025	132-51	Technical Writer	\$58.02	\$60.05	\$62.15	\$64.33	\$66.58
A026	132-51	Junior Technical Writer	\$41.48	\$42.93	\$44.43	\$45.99	\$47.60
A027	132-51	Senior Training Analyst	\$55.78	\$57.73	\$59.75	\$61.84	\$64.01
A028	132-51	Training Analyst	\$51.70	\$53.51	\$55.38	\$57.32	\$59.33
A029	132-51	Junior Training Analyst	\$45.79	\$47.39	\$49.05	\$50.77	\$52.55

Applied Techniques Corporation

10800 Lathrop Ln - PO Box 1007 - Silverdale, WA 98383-1007 - Ph: 360-394-4464 - Fax: 360-394-4465 - <http://www.TeamATC.net>

Order Number	SIN	Labor Category Title	7/17/07 - 7/16/08	7/17/08 - 7/16/09	7/17/09 - 7/16/10	7/17/10 - 7/16/11	7/17/11 - 7/16/12
A030	132-51	Training Instructor/Course Developer	\$58.13	\$60.16	\$62.27	\$64.45	\$66.71
A031	132-51	System Administrator/Operator	\$65.75	\$68.05	\$70.43	\$72.90	\$75.45
A032	132-51	Subject Matter Expert III	\$139.24	\$144.11	\$149.16	\$154.38	\$159.78
A033	132-51	Subject Matter Expert II	\$101.09	\$104.63	\$108.29	\$112.08	\$116.00
A034	132-51	Subject Matter Expert I	\$70.08	\$72.53	\$75.07	\$77.70	\$80.42
A035	132-51	Data Entry Clerk/Typist	\$18.56	\$19.21	\$19.88	\$20.58	\$21.30
A036	132-51	Administrative Assistant	\$25.83	\$26.73	\$27.67	\$28.64	\$29.64

ATC rates are escalated at 3.5%

**USA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS**

PREAMBLE

Applied Techniques Corporation provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact Bonita Malley, 360-394-4464, BonitaMalley@TeamATC.net.