



**GENERAL SERVICES ADMINISTRATION  
(GSA) FEDERAL SUPPLY SERVICE  
(FSS) AUTHORIZED FEDERAL SUPPLY  
SCHEDULE PRICE LIST**

**MULTIPLE AWARD SCHEDULE (MAS)**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The Internet address for GSA Advantage!® is: [GSAAdvantage.gov](http://GSAAdvantage.gov).

*For more information on ordering from Federal Supply Schedule click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).*

**CONTRACT NUMBER:** GS-35F-0637T

**CONTRACT PERIOD:**  
September 10, 2017– September 11, 2022

**Submitted by:** Java Productions, Inc.  
2270 Kraft Dr., STE 1850  
Blacksburg VA 24060

**Phone:** 540-443-9240

**Fax:** 540-301-6418

**Internet Address:** <http://www.jpidev.com.com>

**Business Size:** Small Business Administration (SBA)-  
certified, Historically Underutilized  
Business Zone (HUBZone)

**PRICE LIST:** Current as of Modification #PA-0054,  
effective May 18, 2020.

**CUSTOMER INFORMATION**

**1A. TABLE OF AWARDED SPECIAL ITEM NUMBER(S):**

MAS SIN(s)	Description
54151S	Information Technology (IT) Professional Services
OLM	Order-Level Materials (OLMs)

**1B. IDENTIFICATION OF THE LOWEST PRICED MODEL NUMBER AND LOWEST UNIT PRICE FOR THAT MODEL FOR EACH SIN AWARDED IN THE CONTRACT:** See Page 4, **Authorized Pricelist.**

**1C. DESCRIPTIONS OF ALL CORRESPONDING COMMERCIAL JOB TITLES, EXPERIENCE, FUNCTIONAL RESPONSIBILITY, AND EDUCATION:** See Page 5, **GSA Labor Category Descriptions.**

**2. MAXIMUM ORDER:** \$500,000.00

**3. MINIMUM ORDER:** \$1,000.00

**4. GEOGRAPHIC COVERAGE:** Worldwide

**5. POINT OF PRODUCTION:** Not Applicable

**6. DISCOUNT FROM LIST PRICES:** Government Net Prices are shown on the attached Pricelist. Negotiated discount has been applied and the Industrial Finding Fee (FEE) has been added.

**7. QUANTITY DISCOUNT(S):** None

**8. PROMPT PAYMENT TERMS\*:** 0% Net 30 days

*\*Information for Ordering Offices: Prompt Payment Terms cannot be negotiated out of the contractual agreement in exchange for other concessions.*

**9A. GOVERNMENT PURCHASE CARDS ARE ACCEPTED AT OR ABOVE THE MICRO-PURCHASE THRESHOLD.**

**9B. GOVERNMENT PURCHASE CARDS ARE ACCEPTED ABOVE THE MICRO-PURCHASE THRESHOLD:** Contact Contractor for limit.

**10. FOREIGN ITEMS:** Not Applicable

**11A. TIME OF DELIVERY:** The Contractor shall deliver to destination as agreed to between the Ordering Activity and the Contractor.

**11B. EXPEDITED DELIVERY:** As negotiated between Contractor and the Ordering Activity.

**11C. OVERNIGHT/TWO (2)-DAY DELIVERY:** As negotiated between Contractor and the Ordering Activity.

**11D. URGENT REQUIREMENTS:** When the Federal Supply Schedule (FSS) contract delivery period does not meet the urgent delivery requirements of an Ordering Activity, Ordering Activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within three (3) workdays after receipt (Telephonic replies shall be confirmed by the Contractor in writing). If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

**12. F.O.B. POINT(S):** Destination

**13A. ORDERING ADDRESS:** Please utilize the information listed below to obtain technical and/or ordering assistance concerning Ordering Activities.

<b>ORDERING AND PAYMENT ADDRESS:</b>
<b>Java Productions, Inc. (dba JPI)</b> 2270 Kraft Drive, Suite 1850 Blacksburg, VA 24060 <b>Ordering:</b> contracts@jpidev.com <b>Payment:</b> accounting@jpidev.com <b>Ordering Phone Number:</b> 540-443-9240

**13B. ORDERING PROCEDURES:** For guidance regarding supplies and services and ordering procedures, as well as information on Blanket Purchase Agreements (BPAs), Ordering Activities may reference Federal Acquisition Regulation (FAR) 8.405-3. Furthermore, a sample BPA may be found at the GSA/FSS Schedule homepage ([gss.gsa.gov/schedule](http://gss.gsa.gov/schedule)).

**14. PAYMENT ADDRESS:** Same as Ordering Address.

**15. WARRANTY PROVISIONS:** Not Applicable

**16. EXPORT PACKING CHARGES:** Not Applicable

**17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** Contact Contractor for terms and conditions of Government Purchase Card acceptance.

**18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR:** Not Applicable

**19. TERMS AND CONDITIONS OF INSTALLATION:** Not Applicable

**20. TERMS AND CONDITIONS OF REPAIR PARTS:** Not Applicable

**20A. TERMS AND CONDITIONS FOR ANY OTHER SERVICES:** Not Applicable

**21. LIST OF SERVICE AND DISTRIBUTION POINTS:** Not Applicable

**22. LIST OF PARTICIPATING DEALERS:** Not Applicable

**23. PREVENTIVE MAINTENANCE:** Not Applicable

**24A. ENVIRONMENTAL ATTRIBUTES, E.G., RECYCLED CONTENT, ENERGY EFFICIENCY, AND/OR REDUCED POLLUTANTS:** Not Applicable

**24B. SECTION 508:** Contact Contractor for compliance information. The EIT standards can be found at: <http://www.section508.gov>

**25. DATA UNIVERSAL NUMBERING SYSTEM (DUNS) NUMBER:** 143692858

**26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** Contractor holds current and accurate registration in the SAM Database. Furthermore, Contactor's CAGE Code is 3RPK7.

**AUTHORIZED PRICELIST**

**SCHEDULE PRICELIST FOR SIN 54151S**

<b>LABOR CATEGORY NAME</b>	<b>GSA PRICE*</b>
<b>Program Manager</b>	\$169.62
<b>Senior Project Manager</b>	\$147.40
<b>Project Manager</b>	\$101.18
<b>Project Manager Assistant</b>	\$73.41
<b>Functional Analyst 1</b>	\$188.45
<b>Functional Analyst 2</b>	\$134.00
<b>Senior Business Analyst</b>	\$133.97
<b>Systems Analyst 1</b>	\$64.93
<b>Junior Functional Analyst</b>	\$52.34
<b>IT Systems Architect</b>	\$141.85
<b>IT Senior Consultant</b>	\$143.69
<b>Content Specialist</b>	\$131.88
<b>Developer</b>	\$101.18

*\*Price offered, inclusive of IFF*

## GSA LABOR CATEGORY DESCRIPTIONS

JPI recognizes that successful performance is dependent on having the right people with specialized skills and experience to complete the requirements. As such, each JPI Labor Category is defined according to the requirements for **Minimum General Experience, Job Descriptions & Functional Responsibilities**, and **Minimum Education**. All JPI-awarded Labor Categories are also subject to the below Education and Experience Substitution / Equivalencies guidance:

- **Substitution of Experience for Minimum Education:** Additional experience in excess of the minimum requirement may be substituted for education as follows –
  - Two (2) years of work experience may be substituted for an Associate’s Degree;
  - Four (4) years of work experience may be substituted for a Bachelor’s Degree;
  - Six (6) years of work experience may be substituted for a Master’s Degree;
- **Substitution of Education for Minimum Experience:** Additional education in excess of the minimum requirement may be substituted for experience as follows –
  - Associate’s Degree may be substituted for two (2) years of work experience;
  - Bachelor’s Degree may be substituted for four (4) years of work experience;
  - Master’s Degree may be substituted for six (6) years of work experience;
  - PhD may be substituted for eight (8) years of work experience.

### Program Manager

**Minimum General Experience:** Combination of 10 years IT experience, including three (3) years of experience in management or supervisory capacity, plus three (3) years of experience in the functional area of the project to be managed.

**Job Description & Functional Responsibilities:** Coordinates and monitors the scheduling, pricing, and technical performance of programs. Responsibilities also include aiding in the negotiation of contracts and contractual changes and coordinating preparations of proposals, plans, specifications, and financial conditions of contracts. Develops master plans and schedules, formulates solutions to address program problems, and directs work of resources assigned to program from various projects. Serves as primary point of contact for the customer and oversees all work and takes corrective action as necessary to ensure projects are completed on time and within budget. May serve as Technical Lead for the project.

**Minimum Education Requirement:** Bachelor’s Degree

### Senior Project Manager

**Minimum General Experience:** Eight (8) years of experience, of which at least five (5) years must be supervisory experience. Must have the ability to manage and ensure the successful completion of multiple technical tasks in assigned program(s). Must have the ability to recruit, hire, manage, supervise, train, schedule, coordinate, and evaluate staff as assigned.

**Job Description & Functional Responsibilities:** Responsible for managing very high-risk programs. Directs daily staff and task activities to meet client and corporate work objectives. Supervises assigned technical and administrative staff, including subordinate managers. Ensures quality of task products, services, and deliverables, including participating in reviews, audits, and site visits. Serves as a liaison with clients to coordinate activities, negotiate tasks, and solve problems. Responsible for coordinating and monitoring subcontractor activities.

**Minimum Education Requirement:** Bachelor’s Degree

### Project Manager

**Minimum General Experience:** Eight (8) years of progressive experience managing and delivering complex projects.

**Job Description & Functional Responsibilities:** Manages and coordinates the implementation of program objectives throughout all phases of a system's life cycle. Directs staff to ensure conformance with work requirements associated with accounting, resource allocations, internal management controls, business process improvements, performance measurements, contract deliverables, and all other requirements of the customer's statement of work. Coordinates the work efforts of multiple projects surrounding a common program objective to ensure timely problem resolution, realization of economies of scale, and total customer satisfaction. Reviews deliverables for quality, completeness, and adherence to design concepts and user requirements.

**Minimum Education Requirement:** Bachelor's Degree

#### **Project Manager Assistant**

**Minimum General Experience:** Three (3) years of experience assisting a Project / Program Manager in the management of a contract, project, or task. Requires knowledge of and experience using specialized financial and project tracking software systems in addition to commercial and off-the-shelf office automation software packages.

**Job Description & Functional Responsibilities:** Provides management assistance in project coordination and execution. Assists the Project / Program Manager with project schedules, deadlines, budgets, resource assignments, and monitors progress of project. Prepares status reports for upper management to review. Tracks project staffing, budget, prioritization, and other personnel matters.

**Minimum Education Requirement:** Associate's Degree

#### **Functional Analyst 1**

**Minimum General Experience:** This position requires a minimum of seven (7) years of experience, of which at least three (3) years must be specialized. Specialized experience includes developing functional requirements for complex integrated systems. Must demonstrate the ability to work independently or under only general direction.

**Job Description & Functional Responsibilities:** Analyzes user needs to determine functional requirements. Performs functional allocation to identify required tasks and their interrelationships. Identifies resources required for each task. Provides daily supervision and direction to support staff.

**Minimum Education Requirement:** Bachelor's Degree

#### **Functional Analyst 2**

**Minimum General Experience:** This position requires a minimum of three (3) years of experience, of which at least two (2) years must be specialized in large scale IT projects. Specialized experience must be in the desired specialized work stream (e.g., large-scale IT program management, IT governance development, strategic planning for Enterprise Systems, etc.). Must demonstrate the ability to work independently or under only general direction.

**Job Description & Functional Responsibilities:** Works directly with client or client teams on large-scale IT projects in a subject matter expert capacity. For large development projects, performs functional allocation to identify required tasks and their interrelationships. Identifies client technical tasks required and resources needed to complete tasks. Provides daily supervision and direction to support staff.

**Minimum Education Requirement:** Bachelor's Degree

#### **Senior Business Analyst**

**Minimum General Experience:** Seven (7) years of experience in an area of specialization associated with the requirement. Experience with Government or industry standards, processes, procedures, methodologies, or tools that support analysis as relative to the requirement.

**Job Description & Functional Responsibilities:** Provides minimally supervised support for difficult analysis and evaluation assignments. Performs analysis and evaluation of existing or proposed processes, applications, systems, or software. Performs, and/or may direct, project planning, scope, control, management, tracking, or review. Performs analysis and evaluation throughout the process, application, system, or software development life cycle which includes, but is not limited to: planning, requirements, design, acquisition, development, integration, installation / deployment, performance tuning, testing, and training. Performs, or may direct, document development / preparation at various stages of a project life cycle (e.g., planning through implementation) to detail analysis results and solution recommendations. Facilitates meetings and serves as a liaison between functional and technical specialists. Assists with testing to support the project life cycle, as applicable. Uses methodologies, modeling / estimating techniques, tools, applications, systems, software, or databases at advanced levels to perform assigned tasks. Ensures compliance with, and/or may develop, the standards and organization requirements relative to specific assignments. Provides staff supervision or management.

**Minimum Education Requirement:** Bachelor's Degree

#### Systems Analyst 1

**Minimum General Experience:** Three (3) years of experience in the field or in a related area. Familiar with a variety of concepts, practices, and procedures.

**Job Description & Functional Responsibilities:** Reviews, analyzes, and evaluates complex systems and user needs to enhance the overall operational system. Documents and gathers user requirements, defines scope and objectives, and formulates systems to meet overall business strategies. Develops specifications and procedures to enable programmers and engineers to code programs and systems. Resolves operational issues, coordinates work with programmers, and orients users to new system.

**Minimum Education Requirement:** Associate's Degree

#### Junior Functional Analyst

**Minimum General Experience:** This position requires at least one (1) year directly related experience in a specific functional area. Specialized experience includes developing functional requirements for complex integrated systems.

**Job Description & Functional Responsibilities:** Analyzes user needs to determine functional requirements. Performs functional allocation to identify required tasks and their interrelationships. Identifies resources required for each task.

**Minimum Education Requirement:** Bachelor's Degree

#### IT Systems Architect

**Minimum General Experience:** This position requires 10 years of technical experience which applies to systems analysis, project management, and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts, and methods; also requires knowledge of available hardware, system software, input / output devices, and structure and management practices.

**Job Description & Functional Responsibilities:** Provides expert, independent services, and leadership in IT and Information Management development and deployment. Provides expertise on an as-needed basis to all task assignments. Provides expert advice and assistance in technologies such as imaging, document management, automated workflow, Internet / intranet / Web, messaging, and various development platforms. Senior managers utilize this expertise to develop IT policy and procedures as well as other organizational guidance. Coordinates with the lead customer technologist / architect to ensure that project / program objectives have been properly defined and that the solution(s) will satisfy

the customer's requirement.

**Minimum Education Requirement:** Bachelor's Degree

#### **IT Senior Consultant**

**Minimum General Experience:** This position requires seven (7) years of experience in the field or in a related area. Familiar with a variety of concepts, practices, and procedures.

**Job Description & Functional Responsibilities:** Designs, modifies, develops, writes, and implements software programming applications. Performs system analysis, testing, and evaluation activities to ensure the integration of software, hardware, and maintainability / stability of the system. Formulates operational concepts, mission, and functional analyses, as well as conducts requirements and information analysis, cost-benefit analysis, system trade studies, and risk analysis. Supports and/or installs software applications / operating systems. Leads the testing process through test review, analysis, testing, and certification of software. Familiar with various concepts, practices, and procedures.

**Minimum Education Requirement:** Bachelor's Degree

#### **Content Specialist**

**Minimum General Experience:** This position requires five (5) years of experience in writing, designing, editing, and preparing business or technical documentation. Experienced with and demonstrated knowledge of Department of Defense (DoD), Federal Information Processing (FIP), Government Printing Office (GPO), or commercial documentation standards as appropriate to the assignment.

**Job Description & Functional Responsibilities:** Responsible for documentation design, development, and preparation throughout the production cycle that can include: technical writing / editing, editorial consultation, copy design / editing, proofreading, or overall documentation review. Works with Management, Technical Personnel, authors, and Subject Matter Experts to define documentation content, guidelines, specifications, and development schedules. Prepares required documentation in an appropriate format. Adheres to required configuration management or quality assurance standards. Analyzes the data and user requirements to ensure that documentation is clear, concise, and valid. Performs substantive editing that ensures document organization and quality. Ensures that documents follow the appropriate style guide. May be responsible for any activity in the production cycle through document delivery and maintenance. Coordinates or supervises resources during the production cycle.

**Minimum Education Requirement:** Bachelor's Degree

#### **Developer**

**Minimum General Experience:** This position requires six (6) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts, and methods. Requires knowledge of available hardware, system software, input / output devices, structure and management practices.

**Job Description & Functional Responsibilities:** Provides leadership in the definition of program specifications and architectures. Leads a team of programmers who develop and modify software programs. Leads the project through development and life cycle maintenance. Develops logic for and codes, tests, modifies, and debugs software packages to suit the operating environment (e.g., client server, mainframe, web, etc.). Responsible to the Project / Program Manager for development of reliable designs and programs. Responsible for meeting schedule and performance objectives for the development project. Installs and maintains software products on the computer systems. Analyzes and fixes problems associated with the software packages and forwards them to the appropriate vendor for problem resolution. Monitors systems; corrects any errors or inconsistencies.

**Minimum Education Requirement:** Bachelor's Degree

### **SERVICE CONTACT LABOR STANDARDS**

The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when JPI adds SCLS labor categories / employees to the contract through the modification process, JPI must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. JPI understands that the failure to do so may result in cancellation of the contract.