



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**MULTIPLE AWARD SCHEDULE
FSC GROUP MAS**

**CLOUDSHAPE, LLC
9111 Edmonston Rd.
Suite 202
Greenbelt, MD 20770
Phone: 301-220-0004 ext 101
Internet Address: cloud-shape.com
Contract Administrator: James B Osborne
Email: brad@cloud-shape.com
Business Size: Small Business**

Contract Number: GS-35F-063DA

Period Covered by Contract: November 30, 2015 through November 29, 2025

General Services Administration

Federal Supply Service

Price List is current through modification #PO-0013, signed November 30, 2020

For more information on ordering from Federal Supply Schedule click on the FSS Schedules button at fss.gsa.gov. On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!TM, a menu-driven database system. The INTERNET address for GSA Advantage!TM is: <http://www.GSAAdvantage.gov>.

- 1a. Table of awarded special item numbers with appropriate cross-reference to item descriptions and awarded prices.
Special Item Number 33411/RC/STOLC Purchasing of new electronic equipment
Special Item Number 54151S/RC/STOLC Information Technology Professional Services
Special Item Number 54151ECOM/RC/STOLC Electronic Commerce and Subscription Services
Special Item Number OLM/RC/STOLC Order-Level Materials (OLMs)
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
See Approved GSA Pricing
- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided.
See pricing below
2. Maximum order.
SINs 33411, 54151S, & 54151ECOM: \$500,000
SIN OLM: \$250,000
3. Minimum order.
\$100
4. Geographic coverage.
The Geographic Scope of Contract will be Domestic and Overseas delivery.
5. Point of production.
9111 Edmonston Rd.
Suite 202
Greenbelt, MD 20770
6. Discount from list prices or statement of net price.
Prices shown are NET Prices; Basic Discounts have been deducted.
7. Quantity discounts.
54151ECOM - An Additional 2% for 500- 999 units.
An additional 5% for 1000 units or more
8. Prompt payment terms.
0% - net 30 days from receipt of invoice or date of acceptance, whichever is later. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

- 9. Foreign items.
All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

- 10a. Time of delivery.

<i>SPECIAL ITEM NUMBER</i>	<i>DELIVERY TIME (Days ARO)</i>
<i>33411</i>	<i>As negotiated</i>
<i>54151S</i>	<i>As negotiated</i>
<i>54151ECOM</i>	<i>30 Days</i>
<i>OLM</i>	<i>As negotiated</i>

- 10b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery.
As negotiated on the task order level.

- 10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery.
As negotiated on the task order level.

- 10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery.
As negotiated on the task order level.

- 11. F.O.B. point.
Destination

- 12a. Ordering address.
*9111 Edmonston Rd.
Suite 202
Greenbelt, MD 20770*

- 12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), are found in Federal Acquisition Regulation (FAR) 8.405-3.

- 13. Payment address.
*9111 Edmonston Rd.
Suite 202
Greenbelt, MD 20770*

- 14. Warranty provision.

- 15. Export packing charges are *not applicable*.

- 18. Terms and conditions of rental, maintenance, and repair are *not applicable*.

19. Terms and conditions of installation are *not applicable*.
- 18a. Terms and conditions of repair parts are *not applicable*.
- 18b. Terms and conditions for any other services.
See critical information section for SIN specific warranty information.
19. List of service and distribution points:
*9111 Edmonston Rd.
Suite 202
Greenbelt, MD 20770*
20. List of participating dealers is *not applicable*.
21. Preventive maintenance is *not applicable*.
- 22a. Special attributes such as environmental attributes are *not applicable*.
- 22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
cloud-shape.com
23. Data Universal Number System (DUNS) number: *078772276*
24. Notification regarding registration in SAM.gov database: *6ZDK3*

LABOR CATEGORY DESCRIPTIONS

Solution Architect

Functional Responsibility: Maintain awareness of technological developments and industry trends. Duties include information and requirements gathering, creation of high-level design, making product selection or recommendations, development of detailed design, coordination of deployment teams, coordinates system validation and testing, reviews and validates system documentation and acts as a subject matter expert for level 3 troubleshooting and diagnostics.

Minimum Education: Bachelor's Degree in related field or equivalent professional experience.

Minimum/General Experience: At least eight (8) years of experience.

System Engineer

Functional Responsibility: Responsible for moderately complex installations configurations, upgrades, and troubleshooting systems hardware and software. Help plan installation, configuration, testing, troubleshooting, and maintenance of hardware and software systems.

Minimum Education: Bachelor's Degree in related field or equivalent professional experience.

Minimum/General Experience: At least six (6) years of experience.

Project Manager

Functional Responsibility: The Project Manager possesses experience planning, managing and the execution of IT projects. Perform the day-to-day management of assigned projects including the communication between the customer and contractor. Provide technical and functional guidance to the project teams and monitor the progress of tasks and deliverables. Track and reports the project status and ensures that all critical project issues are addressed.

Minimum Education: Bachelor's Degree in related field or equivalent professional experience.

Minimum/General Experience: At least six (6) years of experience.

Engineer

Functional Responsibility: Responsible for installations configurations, upgrades, and troubleshooting systems hardware and software. Help plan installation, configuration, testing, troubleshooting, and maintenance of hardware and software systems.

Minimum Education: Bachelor's Degree in related field or equivalent professional experience.

Minimum/General Experience: At least four (4) years of experience.



**Cloudshape, LLC
GSA Labor Rates**

SIN	Labor Category	GSA Price 12/16/2019- 11/29/2020	GSA Price 11/30/2020- 11/29/2021	GSA Price 11/30/2021- 11/29/2022	GSA Price 11/30/2022- 11/29/2023	GSA Price 11/30/2023- 11/29/2024	GSA Price 11/30/2024- 11/29/2025
54151S	Solution Architect	\$256.61	\$261.75	\$266.98	\$272.32	\$277.77	\$283.32
54151S	System Engineer	\$205.29	\$209.40	\$213.59	\$217.86	\$222.21	\$226.66
54151S	Project Manager	\$205.29	\$209.40	\$213.59	\$217.86	\$222.21	\$226.66
54151S	Engineer	\$169.37	\$172.75	\$176.21	\$179.73	\$183.33	\$186.99



GSA Pricelist

SIN	MANUFACTURER NAME	MFR PART NO	PRODUCT NAME	PRODUCT DESCRIPTION	GSA PRICE (inclusive of the .75% IFF)	QUANTITY/VOLUME DISCOUNT	WARRANTY
33411	Cloudistics	IGN- SCG-4x32	Storage Block Guardian Edition	Storage Block Guardian Edition, 32 drives of 3840GB	\$434,063.48	None	SCW
33411	Cloudistics	IGN- SCS-4x32	Storage Block Spark Edition	Storage Block Spark Edition, 32 drives of 3840GB	\$425,769.27	None	SCW
33411	Cloudistics	IGN- SCG-4x24	Storage Block Guardian Edition	Storage Block Guardian Edition, 24 drives of 3840GB	\$341,543.58	None	SCW
33411	Cloudistics	IGN- SCS-4x24	Storage Block Spark Edition	Storage Block Spark Edition, 24 drives of 3840GB	\$333,249.37	None	SCW
33411	Cloudistics	IGN- SCG-2x32	Storage Block Guardian Edition	Storage Block Guardian Edition, 32 drives of 1920GB	\$255,244.33	None	SCW
33411	Cloudistics	IGN- SCS-2x32	Storage Block Spark Edition	Storage Block Spark Edition, 32 drives of 1920GB	\$246,950.13	None	SCW
33411	Cloudistics	IGN- SCG-4x16	Storage Block Guardian Edition	Storage Block Guardian Edition, 16 drives of 3840GB	\$242,605.54	None	SCW
33411	Cloudistics	IGN- SCS-4x16	Storage Block Spark Edition	Storage Block Spark Edition, 16 drives of 3840GB	\$234,311.34	None	SCW
33411	Cloudistics	IGN- SCG-2x24	Storage Block Guardian Edition	Storage Block Guardian Edition, 24 drives of 1920GB	\$207,453.90	None	SCW
33411	Cloudistics	IGN- SCS-2x24	Storage Block Spark Edition	Storage Block Spark Edition, 24 drives of 1920GB	\$199,159.70	None	SCW
33411	Cloudistics	IGN- SCG-1x32	Storage Block Guardian Edition	Storage Block Guardian Edition, 32 drives of 960GB	\$179,806.55	None	SCW
33411	Cloudistics	IGN- SCS-1x32	Storage Block Spark Edition	Storage Block Spark Edition, 32 drives of 960GB	\$171,512.34	None	SCW
33411	Cloudistics	IGN- SCG-2x16	Storage Block Guardian Edition	Storage Block Guardian Edition, 16 drives of 1920GB	\$153,344.08	None	SCW
33411	Cloudistics	IGN- SCG-1x24	Storage Block Guardian Edition	Storage Block Guardian Edition, 24 drives of 960GB	\$151,764.23	None	SCW
33411	Cloudistics	IGN- SCG-4x8	Storage Block Guardian Edition	Storage Block Guardian Edition, 8 drives of 3840GB	\$150,184.38	None	SCW
33411	Cloudistics	IGN-CCG-18512	Compute Block Guardian Edition	Compute Block Guardian Edition, 36 Cores, 512GB RAM Config	\$148,604.53	None	SCW
33411	Cloudistics	IGN- SCS-2x16	Storage Block Spark Edition	Storage Block Spark Edition, 16 drives of 1920GB	\$145,049.87	None	SCW
33411	Cloudistics	IGN-CCS-18512	Compute Block Spark Edition	Compute Block Spark Edition, 36 Cores, 512GB RAM Config	\$144,457.43	None	SCW
33411	Cloudistics	IGN- SCS-1x24	Storage Block Spark Edition	Storage Block Spark Edition, 24 drives of 960GB	\$143,470.03	None	SCW
33411	Cloudistics	IGN- SCS-4x8	Storage Block Spark Edition	Storage Block Spark Edition, 8 drives of 3840GB	\$141,890.18	None	SCW
33411	Cloudistics	IGN-CCG-14512	Compute Block Guardian Edition	Compute Block Guardian Edition, 28 Cores, 512GB RAM Config	\$117,106.30	None	SCW
33411	Cloudistics	IGN- SCG-1x16	Storage Block Guardian Edition	Storage Block Guardian Edition, 16 drives of 960GB	\$115,625.19	None	SCW
33411	Cloudistics	IGN-CCS-14512	Compute Block Spark Edition	Compute Block Spark Edition, 28 Cores, 512GB RAM Config	\$112,959.19	None	SCW
33411	Cloudistics	IGN-CCG-12512	Compute Block Guardian Edition	Compute Block Guardian Edition, 24 Cores, 512GB RAM Config	\$110,490.68	None	SCW
33411	Cloudistics	IGN-CCG-18384	Compute Block Guardian Edition	Compute Block Guardian Edition, 36 Cores, 384GB RAM Config	\$107,330.98	None	SCW
33411	Cloudistics	IGN- SCS-1x16	Storage Block Spark Edition	Storage Block Spark Edition, 16 drives of 960GB	\$107,330.98	None	SCW
33411	Cloudistics	IGN-CCS-12512	Compute Block Spark Edition	Compute Block Spark Edition, 24 Cores, 512GB RAM Config	\$106,343.58	None	SCW
33411	Cloudistics	IGN-CCG-10512	Compute Block Guardian Edition	Compute Block Guardian Edition, 20 Cores, 512GB RAM Config	\$105,849.87	None	SCW

SIN	MANUFACTURER NAME	MFR PART NO	PRODUCT NAME	PRODUCT DESCRIPTION	GSA PRICE (inclusive of the .75% IFF)	QUANTITY/VOLUME DISCOUNT	WARRANTY
33411	Cloudistics	IGN- SCG-2x8	Storage Block Guardian Edition	Storage Block Guardian Edition, 8 drives of 1920GB	\$105,553.65	None	SCW
33411	Cloudistics	IGN-CCS-18384	Compute Block Spark Edition	Compute Block Spark Edition, 36 Cores, 384GB RAM Config	\$103,183.88	None	SCW
33411	Cloudistics	IGN-CCS-10512	Compute Block Spark Edition	Compute Block Spark Edition, 20 Cores, 512GB RAM Config	\$101,702.77	None	SCW
33411	Cloudistics	IGN-CCG-14384	Compute Block Guardian Edition	Compute Block Guardian Edition, 28 Cores, 384GB RAM Config	\$99,925.44	None	SCW
33411	Cloudistics	IGN-CCG-18256	Compute Block Guardian Edition	Compute Block Guardian Edition, 36 Cores, 256GB RAM Config	\$98,938.04	None	SCW
33411	Cloudistics	IGN-SSD-4x8	Storage Drives with SLED	Storage Drives with SLED, 8 drives of 3840GB	\$98,938.04	None	SCW
33411	Cloudistics	IGN- SCS-2x8	Storage Block Spark Edition	Storage Block Spark Edition, 8 drives of 1920GB	\$97,259.45	None	SCW
33411	Cloudistics	IGN-CCS-14384	Compute Block Spark Edition	Compute Block Spark Edition, 28 Cores, 384GB RAM Config	\$95,778.34	None	SCW
33411	Cloudistics	IGN-CCS-18256	Compute Block Spark Edition	Compute Block Spark Edition, 36 Cores, 256GB RAM Config	\$94,790.93	None	SCW
33411	Cloudistics	IGN-CCG-12384	Compute Block Guardian Edition	Compute Block Guardian Edition, 24 Cores, 384GB RAM Config	\$93,309.82	None	SCW
33411	Cloudistics	IGN-SD-4x8	Storage Drives without SLED	Storage Drives without SLED, 8 drives of 3840GB	\$92,421.16	None	SCW
33411	Cloudistics	IGN-CCS-12384	Compute Block Spark Edition	Compute Block Spark Edition, 24 Cores, 384GB RAM Config	\$89,162.72	None	SCW
33411	Cloudistics	IGN-CCG-10384	Compute Block Guardian Edition	Compute Block Guardian Edition, 20 Cores, 384GB RAM Config	\$88,767.76	None	SCW
33411	Cloudistics	IGN- SCG-1x8	Storage Block Guardian Edition	Storage Block Guardian Edition, 8 drives of 960GB	\$87,484.13	None	SCW
33411	Cloudistics	IGN-CCS-10384	Compute Block Spark Edition	Compute Block Spark Edition, 20 Cores, 384GB RAM Config	\$84,620.65	None	SCW
33411	Cloudistics	IGN-CCG-18128	Compute Block Guardian Edition	Compute Block Guardian Edition, 36 Cores, 128GB RAM Config	\$81,954.66	None	SCW
33411	Cloudistics	IGN- SCS-1x8	Storage Block Spark Edition	Storage Block Spark Edition, 8 drives of 960GB	\$79,189.92	None	SCW
33411	Cloudistics	IGN-CCS-18128	Compute Block Spark Edition	Compute Block Spark Edition, 36 Cores, 128GB RAM Config	\$77,807.56	None	SCW
33411	Cloudistics	IGN-CCG-14256	Compute Block Guardian Edition	Compute Block Guardian Edition, 28 Cores, 256GB RAM Config	\$76,425.19	None	SCW
33411	Cloudistics	IGN-CCS-14256	Compute Block Spark Edition	Compute Block Spark Edition, 28 Cores, 256GB RAM Config	\$72,278.09	None	SCW
33411	Cloudistics	IGN-CNG-18512	Compute Block Guardian Edition	Compute Block Guardian Edition, 36 Cores, 512GB RAM Config	\$70,698.24	None	SCW
33411	Cloudistics	IGN-CCG-12256	Compute Block Guardian Edition	Compute Block Guardian Edition, 24 Cores, 256GB RAM Config	\$69,908.31	None	SCW
33411	Cloudistics	IGN-CNS-18512	Compute Node Spark Edition	Compute Node Spark Edition, 36 Cores, 512GB RAM Config	\$66,551.13	None	SCW
33411	Cloudistics	IGN-CCS-12256	Compute Block Spark Edition	Compute Block Spark Edition, 24 Cores, 256GB RAM Config	\$65,761.21	None	SCW
33411	Cloudistics	IGN-CCG-10256	Compute Block Guardian Edition	Compute Block Guardian Edition, 20 Cores, 256GB RAM Config	\$65,267.51	None	SCW
33411	Cloudistics	IGN-CCG-14128	Compute Block Guardian Edition	Compute Block Guardian Edition, 28 Cores, 128GB RAM Config	\$62,601.51	None	SCW
33411	Cloudistics	IGN-CCS-10256	Compute Block Spark Edition	Compute Block Spark Edition, 20 Cores, 256GB RAM Config	\$61,120.40	None	SCW
33411	Cloudistics	IGN-CCS-14128	Compute Block Spark Edition	Compute Block Spark Edition, 28 Cores, 128GB RAM Config	\$58,454.41	None	SCW

SIN	MANUFACTURER NAME	MFR PART NO	PRODUCT NAME	PRODUCT DESCRIPTION	GSA PRICE (inclusive of the .75% IFF)	QUANTITY/VOLUME DISCOUNT	WARRANTY
33411	Cloudistics	IGN-CCG-12128	Compute Block Guardian Edition	Compute Block Guardian Edition, 24 Cores, 128GB RAM Config	\$55,985.89	None	SCW
33411	Cloudistics	IGN-CNG-14512	Compute Block Guardian Edition	Compute Block Guardian Edition, 28 Cores, 512GB RAM Config	\$54,998.49	None	SCW
33411	Cloudistics	IGN-SSD-2x8	Storage Drives with SLED	Storage Drives with SLED, 8 drives of 1920GB	\$54,109.82	None	SCW
33411	Cloudistics	IGN-CCS-12128	Compute Block Spark Edition	Compute Block Spark Edition, 24 Cores, 128GB RAM Config	\$51,838.79	None	SCW
33411	Cloudistics	IGN-CNG-12512	Compute Block Guardian Edition	Compute Block Guardian Edition, 24 Cores, 512GB RAM Config	\$51,740.05	None	SCW
33411	Cloudistics	IGN-CCG-10128	Compute Block Guardian Edition	Compute Block Guardian Edition, 20 Cores, 128GB RAM Config	\$51,345.09	None	SCW
33411	Cloudistics	IGN-CNS-14512	Compute Node Spark Edition	Compute Node Spark Edition, 28 Cores, 512GB RAM Config	\$50,851.39	None	SCW
33411	Cloudistics	IGN-CNG-18384	Compute Block Guardian Edition	Compute Block Guardian Edition, 36 Cores, 384GB RAM Config	\$50,061.46	None	SCW
33411	Cloudistics	IGN-CNG-10512	Compute Block Guardian Edition	Compute Block Guardian Edition, 20 Cores, 512GB RAM Config	\$49,370.28	None	SCW
33411	Cloudistics	IGN-SD-2x8	Storage Drives without SLED	Storage Drives without SLED, 8 drives of 1920GB	\$47,790.43	None	SCW
33411	Cloudistics	IGN-N100	Network Block of 100 GbE	Network Block of 100 GbE, 32 x 100 Gbe Ports	\$47,691.69	None	SCW
33411	Cloudistics	IGN-CNS-12512	Compute Node Spark Edition	Compute Node Spark Edition, 24 Cores, 512GB RAM Config	\$47,592.95	None	SCW
33411	Cloudistics	IGN-CCS-10128	Compute Block Spark Edition	Compute Block Spark Edition, 20 Cores, 128GB RAM Config	\$47,197.98	None	SCW
33411	Cloudistics	IGN-CNG-14384	Compute Block Guardian Edition	Compute Block Guardian Edition, 28 Cores, 384GB RAM Config	\$46,408.06	None	SCW
33411	Cloudistics	IGN-CNS-18384	Compute Node Spark Edition	Compute Node Spark Edition, 36 Cores, 384GB RAM Config	\$45,914.36	None	SCW
33411	Cloudistics	IGN-CNG-18256	Compute Block Guardian Edition	Compute Block Guardian Edition, 36 Cores, 256GB RAM Config	\$45,914.36	None	SCW
33411	Cloudistics	IGN-CNS-10512	Compute Node Spark Edition	Compute Node Spark Edition, 20 Cores, 512GB RAM Config	\$45,223.17	None	SCW
33411	Cloudistics	IGN-CNG-12384	Compute Block Guardian Edition	Compute Block Guardian Edition, 24 Cores, 384GB RAM Config	\$43,149.62	None	SCW
33411	Cloudistics	IGN-CNS-14384	Compute Node Spark Edition	Compute Node Spark Edition, 28 Cores, 384GB RAM Config	\$42,260.96	None	SCW
33411	Cloudistics	IGN-CNS-18256	Compute Node Spark Edition	Compute Node Spark Edition, 36 Cores, 256GB RAM Config	\$41,767.25	None	SCW
33411	Cloudistics	IGN-CNG-10384	Compute Block Guardian Edition	Compute Block Guardian Edition, 20 Cores, 384GB RAM Config	\$40,779.85	None	SCW
33411	Cloudistics	IGN-CNS-12384	Compute Node Spark Edition	Compute Node Spark Edition, 24 Cores, 384GB RAM Config	\$39,002.52	None	SCW
33411	Cloudistics	IGN-CNG-18128	Compute Block Guardian Edition	Compute Block Guardian Edition, 36 Cores, 128GB RAM Config	\$37,422.67	None	SCW
33411	Cloudistics	IGN-CNS-10384	Compute Node Spark Edition	Compute Node Spark Edition, 20 Cores, 384GB RAM Config	\$36,632.75	None	SCW
33411	Cloudistics	IGN-SSD-1x8	Storage Drives with SLED	Storage Drives with SLED, 8 drives of 960GB	\$36,139.04	None	SCW
33411	Cloudistics	IGN-CNG-14256	Compute Block Guardian Edition	Compute Block Guardian Edition, 28 Cores, 256GB RAM Config	\$34,657.93	None	SCW
33411	Cloudistics	IGN-CNS-18128	Compute Node Spark Edition	Compute Node Spark Edition, 36 Cores, 128GB RAM Config	\$33,275.57	None	SCW
33411	Cloudistics	IGN-N10	Network Block of 10GbE	Network Block of 10GbE, 48x10Gbe, 6x40Gbe ports	\$31,596.98	None	SCW

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33411	Cloudistics	IGN-CNG-12256	Compute Block Guardian Edition	Compute Block Guardian Edition, 24 Cores, 256GB RAM Config	\$31,399.50	None	SCW
33411	Cloudistics	IGN-CNS-14256	Compute Node Spark Edition	Compute Node Spark Edition, 28 Cores, 256GB RAM Config	\$30,510.83	None	SCW
33411	Cloudistics	IGN-CNG-10256	Compute Block Guardian Edition	Compute Block Guardian Edition, 20 Cores, 256GB RAM Config	\$29,029.72	None	SCW
33411	Cloudistics	IGN-SD-1x8	Storage Drives without SLED	Storage Drives without SLED, 8 drives of 960GB	\$28,141.06	None	SCW
33411	Cloudistics	IGN-CNG-14128	Compute Block Guardian Edition	Compute Block Guardian Edition, 28 Cores, 128GB RAM Config	\$27,746.10	None	SCW
33411	Cloudistics	IGN-CNS-12256	Compute Node Spark Edition	Compute Node Spark Edition, 24 Cores, 256GB RAM Config	\$27,252.39	None	SCW
33411	Cloudistics	IGN-CNS-10256	Compute Node Spark Edition	Compute Node Spark Edition, 20 Cores, 256GB RAM Config	\$24,882.62	None	SCW
33411	Cloudistics	IGN-CNG-12128	Compute Block Guardian Edition	Compute Block Guardian Edition, 24 Cores, 128GB RAM Config	\$24,388.92	None	SCW
33411	Cloudistics	IGN-CNS-14128	Compute Node Spark Edition	Compute Node Spark Edition, 28 Cores, 128GB RAM Config	\$23,598.99	None	SCW
33411	Cloudistics	IGN-CNG-10128	Compute Block Guardian Edition	Compute Block Guardian Edition, 20 Cores, 128GB RAM Config	\$22,117.88	None	SCW
33411	Cloudistics	IGN-CNS-12128	Compute Node Spark Edition	Compute Node Spark Edition, 24 Cores, 128GB RAM Config	\$20,241.81	None	SCW
33411	Cloudistics	IGN-CNS-10128	Compute Node Spark Edition	Compute Node Spark Edition, 20 Cores, 128GB RAM Config	\$17,970.78	None	SCW
54151ECOM	Cloudshape LLC	Cloudshape VDI Managed Desktop	Cloudshape VDI Managed Desktop	CloudShape VDI Managed Desktop - Monthly Charge Per Desktop: includes software Licenses and server hardware for backend VDI processing; deployment on-going support, maintenance, and system management; Minimum of 300 total desktops, and minimum 1 year term	\$125.04	An Additional 2% (for a total of 29%) for 500-999 units. An additional 5% (for a total of 32%) for 1000 units or more	SCW
54151ECOM	Cloudshape LLC	CloudShape Managed Service Start-Up	CloudShape Managed Service	CloudShape VDI Managed Site - A onetime fee equivalent to one month of total desktop fees	\$125.04	An Additional 2% (for a total of 29%) for 500-999 units. An additional 5% (for a total of 32%) for 1000 units or more	SCW