GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

MULTIPLE AWARD SCHEDULE (MAS)
FSC GROUP: INFORMATION TECHNOLOGY

Standard Communications Inc.
P.O. Box 173
5402 Leeds Manor Road
Hume, Virginia 22639
(540) 364-3688
www.scinow.com

Contract Administrator: Bob Waizenegger
E-Mail: Bob.Waizenegger@SCINow.com

Contract Number: GS-35F-0648N

Period Covered by Contract: May 29, 2013 through May 28, 2023

Price List current through Modification PA-0023, signed August 15, 2022

For more information on ordering from Federal Supply Schedule click on the FSS Schedules button at fss.gsa.gov. On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: http://www.GSAAdvantage.gov.
CUSTOMER INFORMATION

1a. Table of Awarded Special Item Numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>Recovery</th>
<th>Cooperative Purchasing</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>54151S / RC</td>
<td>54151S / STLOC</td>
<td>Information Technology Professional Services</td>
</tr>
<tr>
<td>OLM</td>
<td>OLM / RC</td>
<td>OLM / STLOC</td>
<td>Order Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See below.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See below.

2. Maximum Order: $500,000.00

3. Minimum Order: $100.00


5. Points of production (city, county, and state or foreign country): Services are usually provided on the client site. Offices are maintained in Virginia and Massachusetts.

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: None

8. Prompt payment terms: Net 30 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin): None

10a. Time of Delivery (Contractor insert number of days): Standard Communications, Inc. provides professional services and delivers them in accordance with the mutually agreed to delivery schedules in each delivery order, typically Monday through Friday, 08:00 a.m. through 5:00 p.m. Local Time except for Government specified Holidays.

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Standard Communications, Inc.
10b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Standard Communications, Inc. provides professional and technical services and does not anticipate the need for expedited delivery, however, it does respond to emergency situations when they occur on an expedited basis.

10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery is available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Standard Communications, Inc. provides professional and technical services and does not anticipate the need for expedited overnight and 2-day delivery, however, it does respond to emergency situations when they occur on an expedited basis.

10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to affect a faster delivery: Standard Communications, Inc. provides professional and technical services and it does respond to emergency situations when they occur on an expedited basis. When the Federal Acquisition Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact Standard Communication Inc. for the purpose of obtaining accelerated delivery. Standard Communication Inc. will reply to the inquiry within 3 workdays after receipt. (Telephonic replies will be confirmed by the Standard Communication Inc. in writing.) If Standard Communication Inc. offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

11. F.O.B Points: Destination

12a. Ordering Address: Same as Contractor

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address: Same as Contractor

14. Warranty provision: Standard Communications Inc. warrants its work for a period of one year from the date of Acceptance.

15. Export Packing Charges (if applicable): Export packing is available at extra cost outside the scope of this contract.

16. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

17. Terms and conditions of installation (if applicable): N/A

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

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GS35F-0648N Standard Communications, Inc.
18b. Terms and conditions for any other services (if applicable): N/A

19. List of service and distribution points (if applicable): N/A

20. List of participating dealers (if applicable): N/A

21. Preventive maintenance (if applicable): N/A

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/.

23. Unique Entity Identifier (UEI) number: GNGPUJ9F9AC9

24. Notification regarding registration in System of Award (SAM) database: Registered (1SZ84)
APPLICATIONS SYSTEMS ANALYST
Functional Responsibility: Reviews, analyzes, and modifies programming systems including encoding, testing, debugging and installing to support an organization's application systems. Consults with users to identify current operating procedures and to clarify program objectives. May be expected to write documentation to describe program development, logic, coding, and corrections. Writes manuals for users to describe installation and operating procedures. Must have a working knowledge of relational databases and client-server concepts. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. Typically reports to a project leader or manager. A wide degree of creativity and latitude is expected.
Minimum Education/Experience: Bachelor’s degree and one year of experience or an equivalent combination of education and experience.

CONFIGURATION/LOGISTICS SPECIALIST
Functional Responsibility: Responsible for maintaining and documenting Configuration Management and control of installed Equipment and Software releases on a location-by-location basis. Configures complex solutions and purchases materials, equipment, and supplies from vendors. Evaluates vendor quotes and services to determine most desirable suppliers. Schedules and expedites delivery of systems, equipment, peripherals and software. Conducts and verifies inventory with client counterpart. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May report to an executive or a manager. A wide degree of creativity and latitude is expected.
Minimum Education/Experience: Bachelor’s degree & two years relevant experience or an equivalent combination of education & experience.

NETWORK PLANNING ANALYST
Functional Responsibility: Conducts Network Assessments to ascertain bottlenecks for new VOIP installations. Reviews, plans, and evaluates network systems, troubleshoots network systems issues and recommend improvements to network. Provides documentation/project tracking and management reporting. Provides tactical and strategic input on overall network planning and related projects. Demonstrates expertise in a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May provide consultation on complex projects and is considered to be the top-level contributor/specialist. A wide degree of creativity and latitude is expected.
Typically reports to a manager or head of a unit/department.
Minimum Education/Experience: Bachelor’s Degree & eight years of relevant experience or an equivalent combination of education & experience.

OPERATING SYSTEMS PROGRAMMER
Functional Responsibility: Reviews, analyzes, develops, installs, and modifies computer operating systems. Analyzes and resolves problems associated with operating systems. Detects, diagnoses, and reports related problems. Has knowledge of commonly used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under the immediate supervision of a Senior Operating Systems Programmer. Primary job functions do not typically require exercising independent judgment.
Minimum Education/Experience: Associate’s degree & two years of relevant experience or an equivalent combination of education & experience.
SENIOR OPERATING SYSTEMS PROGRAMMER
Functional Responsibility: Reviews, analyzes, develops, installs, and modifies computer operating systems. Analyzes and resolves problems associated with operating systems. Detects, diagnoses, and reports related problems. Has knowledge of commonly used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions typically require exercising independent judgment. Typically reports to a project leader or manager. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department. Minimum Education/Experience: Bachelor’s degree & seven years of relevant experience or an equivalent combination of education & experience.

SUBJECT MATTER EXPERT
Functional Responsibility: For any profession or discipline specific or multi-disciplined program, consults with applicable client management and professional (medical, scientific, engineering, etc.) personnel to minimize costs and maximize efficiency in achieving the stated requirements. Advises program leadership on all pertinent activities of a large-scale program, series of projects, technologies, or clients. Can be responsible for audit or investigative aspects of fact finding, with regard to project management, technical work, quality of work, standards compliance, schedule, and costs associated with various issued orders. Ensures that all activities conform to terms and conditions of a contract and ordering procedures. Acts as liaison between the applicable client representatives and corporate management. Recommends performance metrics, methodologies to be used, and any and all program/task related activities, draws upon senior support staff, engineering and technical experts to resolve contractual and technical problems. Minimum Education/Experience: Bachelor’s degree and ten years of experience or an equivalent combination of education and experience.

SYSTEMS AND SECURITY EXECUTIVE
Functional Responsibility: Develops and implements security standards and procedures. Ensures that all applications are functional and secure. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to top management. Minimum Education/Experience: Bachelor’s degree & fifteen years of relevant experience or an equivalent combination of education & experience.

TELECOMMUNICATIONS TECHNICIAN – Level 2
Functional Responsibility: Installs, troubleshoots, repairs and maintains telecommunications equipment, cabling solutions and systems. Provides reports, completes requests for new service, determines methodology for installing telephone service,. Installs new and upgrades for telecommunications equipment, systems and cabling solutions including MDFs, IDF and BDF including the installation of surge protection systems. Has knowledge of commonly used telecommunications concepts, practices, and procedures. Relies on instructions and pre-established procedures and guidelines to perform the functions of the job. Works independently with assistance of a Telecommunications Technician (Level 1). Primary job functions sometimes require exercising independent judgment. Typically reports to a more experienced Telecommunications Technician or a Senior Telecommunications Technician. Minimum Education/Experience: High School Diploma and three years of military and/or relevant experience; has OEM certification.
SENIOR TELECOMMUNICATIONS TECHNICIAN
Functional Responsibility: Installs, troubleshoots, repairs and maintains telecommunications equipment, cabling solution and systems. Provides reports, completes requests for new service, determines methodology for installing telephone service, determines appropriateness of moderate equipment changes or modifications, call switches, test trunks, test links and installs communication circuits. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. Typically reports to a more experienced Senior Telecommunications Technician, a Telecommunications Supervisor, a Telecommunications Manager or designated Project Manager. A wide degree of creativity and latitude is expected.
Minimum Education/Experience: Associate’s Degree and five years of military and/or relevant experience has OEM certification.

TELECOMMUNICATIONS SUPERVISOR
Functional Responsibility: Oversees a team of telecommunications technicians and analysts who maintain and support voice, data and video communication systems within the organization. Identifies issues and appropriate courses of action. Researches and oversees implementation of new technologies. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to a Telecommunications Manager or head of a unit/department.
Minimum Education/Experience: Bachelor’s Degree and four years of military or relevant technical experience, or an equivalent combination of education and experience.

TELECOMMUNICATIONS ENGINEER
Functional Responsibility: Analyzes overall telecommunications functions of organizations including voice, data, video, Wi-Fi, Satellite, and Internet. Works to develop, improve, maintain, and implement network. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May lead and direct the work of others. A wide degree of creativity and latitude is expected. Typically reports to a manager or an IT/Telecommunications Executive.
Minimum Education/Experience: Bachelor’s degree and eight years of relevant experience or an equivalent combination of education and experience.
TELECOMMUNICATIONS EXECUTIVE
Functional Responsibility: Oversees all aspects of an organization's business and telecommunications functions. Responsible for planning and directing the design, development, and implementation of network systems. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to top management.
Minimum Education/Experience: Bachelor’s Degree and fifteen years of relevant experience or an equivalent combination of education and experience.

GSA HOURLY RATES

<table>
<thead>
<tr>
<th>LABOR CATEGORY</th>
<th>BURDENED RATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applications Systems Analyst</td>
<td>$91.63</td>
</tr>
<tr>
<td>Configuration/Logistics Specialist</td>
<td>$71.94</td>
</tr>
<tr>
<td>Network Planning Analyst</td>
<td>$128.46</td>
</tr>
<tr>
<td>Operating Systems Programmer</td>
<td>$70.22</td>
</tr>
<tr>
<td>Senior Operating Systems Programmer</td>
<td>$123.32</td>
</tr>
<tr>
<td>Subject Matter Expert</td>
<td>$202.10</td>
</tr>
<tr>
<td>Systems and Security Executive</td>
<td>$247.49</td>
</tr>
<tr>
<td>Telecommunications Technician – Level 2</td>
<td>$61.66</td>
</tr>
<tr>
<td>Sr. Telecommunications Technician – Level 2</td>
<td>$75.36</td>
</tr>
<tr>
<td>Telecommunications Supervisor</td>
<td>$83.92</td>
</tr>
<tr>
<td>Telecommunications Manager</td>
<td>$91.63</td>
</tr>
<tr>
<td>Telecommunications Engineer</td>
<td>$138.73</td>
</tr>
<tr>
<td>IT/Telecommunications Executive</td>
<td>$184.12</td>
</tr>
</tbody>
</table>

All Rates are for Government Site and Contractor Site

The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

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