

**AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST**

**GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY  
EQUIPMENT, SOFTWARE AND SERVICES**

**SIN 54151S – Information Technology (IT) Professional Services 54151SSTLOC - IT Professional Services**

<b>FPDS Code D301</b>	<b>IT Facility Operation and Maintenance</b>
<b>FPDS Code D302</b>	<b>IT Systems Development Services</b>
<b>FPDS Code D306</b>	<b>IT Systems Analysis Services</b>
<b>FPDS Code D307</b>	<b>Automated Information Systems Design and Integration Services</b>
<b>FPDS Code D308</b>	<b>Programming Services</b>
<b>FPDS Code D311</b>	<b>IT Data Conversion Services</b>
<b>FPDS Code D316</b>	<b>IT Network Management Services</b>
<b>FPDS Code D399</b>	<b>Other Information Technology Services, Not Elsewhere Classified</b>

**Axiom Corporation**

**425 Mabry Place NE, Atlanta, GA 30319**

**Phone: (404) 995-8880 Fax (404) 995-8887**

**[www.axiom-corp.com](http://www.axiom-corp.com)**

**Contract Number: GS-35F-0666T**

**Period Covered by Contract: 27 Sep 2017 - 26 Sep 2022**

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**General Services Administration (GSA)**

**Federal Supply Service (FSS)**

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

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**INFORMATION FOR ORDERING ACTIVITIES  
APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

**SPECIAL NOTICE TO AGENCIES: Small Business Participation**

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micro-purchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!<sup>™</sup> on-line shopping

service ([www.fss.gsa.gov](http://www.fss.gsa.gov)). The catalogs/pricelists, GSA Advantage!™ and the Federal Supply Service Home Page ([www.fss.gsa.gov](http://www.fss.gsa.gov)) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micro-purchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

### **1. GEOGRAPHIC SCOPE OF CONTRACT:**

*Domestic delivery* is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

*Overseas delivery* is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

For Special Item Number 132-53 Wireless Services ONLY, if awarded, list the limited geographic coverage area:

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### **2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:**

Ordering Address:  
Axiom Corporation  
Attn: GSA Program Manager  
425 Mabry Place NE  
Atlanta, GA 30319  
Telephone (404) 995-8880  
Fax (404) 995-8887

Payment Address:  
Axiom Corporation  
Attn: Accounts Receivables  
425 Mabry Place NE  
Atlanta, GA 30319  
Telephone (404) 995-8880  
Fax (404) 995-8887

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

**Telephone (404) 995-8880**

When Authorized Dealers are allowed by the Contractor to bill ordering activities and accept payment, the order and/or payment must be in the name of the Contractor, in care of the Authorized Dealer.

### **3. LIABILITY FOR INJURY OR DAMAGE**

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

**4. STATICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:**

Block 9: G. Order/Modification Under Federal Schedule

Block 16: Data Universal Numbering System (DUNS) Number: 604596874

Block 30: Type of Contractor - Small Disadvantaged Business

- A. Small Disadvantaged Business
- B. Other Small Business
- C. Large Business
- G. Other Nonprofit Organization
- L. Foreign Contractor

Block 31: Woman-Owned Small Business - No

Block 36: Contractor's Taxpayer Identification Number (TIN): 54-1474104

4a. CAGE Code: 0FGA8

4b. Contractor has registered with the Central Contractor Registration Database.

**5. FOB DESTINATION**

**6. DELIVERY SCHEDULE**

- a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
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54151S (IT Services)	As stated in order
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- b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

**7. DISCOUNTS:** Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: 1% - 20 days (Option 1)
- b. Quantity: Additional discounts may be available based on the number of labor hours ordered (negotiated on an individual basis).
- c. Dollar Volume: Additional discounts may be available based on dollar volume (negotiated on an individual basis).
- d. Government Educational Institutions are offered the same discounts as all other Government

customers.  
e. Other: none offered.

**8. TRADE AGREEMENTS ACT OF 1979, as amended:**

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

**9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:**

N/A

**10. Small Requirements:** The minimum dollar value of orders to be issued is \$100.

**11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)**

a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:  
Special Item Number 54151S - Information Technology (IT) Professional Services

**12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS**

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

**13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS**

**REQUIREMENTS:** ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

**13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):** Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

**13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):** Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver

has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDs should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

#### **14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003)**

- (a) **Security Clearances:** The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) **Travel:** The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) **Certifications, Licenses and Accreditations:** As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) **Insurance:** As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) **Personnel:** The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) **Organizational Conflicts of Interest:** Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) **Documentation/Standards:** The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) **Data/Deliverable Requirements:** Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) **Government-Furnished Property:** As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) **Availability of Funds:** Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.
- (k) **Overtime:** For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

**15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES:** Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

**16. GSA ADVANTAGE!**

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

**17. PURCHASE OF OPEN MARKET ITEMS**

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

**18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS**

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

- b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

#### **19. OVERSEAS ACTIVITIES**

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

The terms and conditions of this contract shall apply to the 48 contiguous states, the District of Columbia, Alaska, Hawaii, and the commonwealth of Puerto Rico.

Upon the request of the Contractor, the Ordering Activity may provide the Contractor with logistics support, as available, in accordance with all applicable Ordering Activity regulations. Such Ordering Activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

#### **20. BLANKET PURCHASE AGREEMENTS (BPAs)**

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

#### **21. CONTRACTOR TEAM ARRANGEMENTS**

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

#### **22. INSTALLATION, DEINSTALLATION, REINSTALLATION**

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

#### **23. SECTION 508 COMPLIANCE.**

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

The EIT standard can be found at: [www.Section508.gov/](http://www.Section508.gov/).

**24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.**

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (b) The following statement:  
This order is placed under written authorization from \_\_\_\_\_ dated \_\_\_\_\_. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

**25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997) (FAR 52.228-5)**

- (a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- (b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—
  - (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
  - (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- (c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

**26. SOFTWARE INTEROPERABILITY.**

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

**27. ADVANCE PAYMENTS**

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)  
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 54151S)**

**1. SCOPE**

- a. The prices, terms and conditions stated under Special Item Number 54151S Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

**2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)**

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

**3. ORDER**

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

**4. PERFORMANCE OF SERVICES**

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

**5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)**

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

**6. INSPECTION OF SERVICES**

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I OCT 2008) (DEVIATION I – FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

**7. RESPONSIBILITIES OF THE CONTRACTOR**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

**8. RESPONSIBILITIES OF THE ORDERING ACTIVITY**

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

## **9. INDEPENDENT CONTRACTOR**

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

## **10. ORGANIZATIONAL CONFLICTS OF INTEREST**

### **a. Definitions.**

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

## **11. INVOICES**

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

## **12. PAYMENTS**

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition. As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.

(b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—

- (1) The offeror;
- (2) Subcontractors; and/or
- (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

**13. RESUMES**

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

**14. INCIDENTAL SUPPORT COSTS**

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

**15. APPROVAL OF SUBCONTRACTS**

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

**16. DESCRIPTION OF IT SERVICES AND PRICING**

See attachments:

Attachment A - Axiom GSA IT Services Labor Category Descriptions

Attachment B - Axiom GSA IT Pricing & Services Rates

**ATTACHMENT “A”**

**AXIOM GSA IT SERVICES LABOR CATEGORY DESCRIPTIONS**

**Senior Project Manager/Program Manager/Advisor:**

**Experience** – Twelve years of experience in the management and supervision of programs or projects and seven years specific experiences in the management and supervision of IT programs or projects.

**Functional Responsibilities** – Functions as the director or manager of IT programs and projects or advises on the management and execution of IT programs or projects. Advises, directs, and performs planning, budgeting, scheduling, auditing, execution, and project recovery. Advises, directs, and performs software and hardware efforts related to systems development including requirements definition and trades-offs, planning, costing, design, installation, testing, modification, maintenance, review, analysis, evaluation, configuration management, and documentation. Develops and coordinates program plans and criteria for a variety of projects to be executed by others. Supervises, coordinates, and reviews the work of a staff of engineers, analysts, and technicians; estimates personnel needs, schedules work assignments, and assigns work to meet completions dates.

**Education** – Advanced degree in engineering, physical science, mathematics, computer related field, business, or management or equivalent experience.

**Principal Systems Engineer:**

**Experience** – Ten years of current experience in the systems requirements, analysis, design, development, testing, and maintenance of IT systems with specific experience in the development of systems tailored to customer needs. Additionally, specific experience in the development of computer systems software. Four years of experience in the planning, requirements analysis, design, generation, integration, testing, and maintenance of computer applications and support software.

**Functional Responsibilities** – Directs and performs hardware and software efforts related to IT system development including requirements definition and trade-offs, planning, design, development, installation, integration, testing, modification, maintenance, review, analysis, evaluation, logistics, support, configuration management, documentation, training, and software quality assurance.

**Education** – Advanced degree in engineering, physical science, mathematics, and computer related field or equivalent experience.

**Senior Systems Engineer:**

**Experience** – Five to ten years of current experience in the systems requirements, analysis, design, development, testing, and maintenance of IT systems with specific experience in the development of systems tailored to customer needs. Additionally, specific experience in the development of computer systems software. Minimum of two years of experience in the planning, requirements analysis, design, generation, integration, testing, and

maintenance of computer applications and support software.

**Functional Responsibilities** – Directs and performs hardware and software efforts related to IT system development including requirements definition and trade-offs, planning, design, development, installation, integration, testing, modification, maintenance, review, analysis, evaluation, logistics, support, configuration management, documentation, training, and software quality assurance.

**Education** – Advanced degree in engineering, physical science, mathematics, and computer related field or equivalent experience.

### **Systems Engineer:**

**Experience** – Two to five years of current experience in the systems requirements, analysis, design, development, testing, and maintenance of IT systems with specific experience in the development of systems tailored to customer needs. Additionally, specific experience in the development of computer systems software. Support experience in the planning, requirements analysis, design, generation, integration, testing, and maintenance of computer applications and support software.

**Functional Responsibilities** – Performs hardware and software efforts related to IT system development including requirements definition and trade-offs, planning, design, development, installation, integration, testing, modification, maintenance, review, analysis, evaluation, logistics, support, configuration management, documentation, training, and software quality assurance.

**Education** – Bachelor's degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **Associate Systems Engineer:**

**Experience** – Zero to two years of current experience in the systems requirements, analysis, design, development, testing, and maintenance of IT systems. Additionally, specific training in the development of computer systems software. Knowledge of the planning, requirements analysis, design, generation, integration, testing, and maintenance of computer applications and support software.

**Functional Responsibilities** – Performs hardware and software efforts related to IT system development including requirements definition and trade-offs, planning, design, development, installation, integration, testing, modification, maintenance, review, analysis, evaluation, logistics, support, configuration management, documentation, training, and software quality assurance.

**Education** – Bachelor's degree in engineering, physical science, mathematics, or computer related field.

### **Principal Consultant:**

**Experience** – Ten years of current experience in the planning, requirements analysis, development and operational performance evaluation of IT applications and support software.

**Functional Responsibilities** – Utilizes state of the art methodology to analyze and improve current business processes to align with corporate/business objectives. Utilizes knowledge of system analysis and design techniques to recommend and implement complex computer systems in a broad area such as manufacturing, finance management, engineering, accounting, statistics, logistics planning, material management, software quality assurance, configuration management, system management, testing, integration, etc. Applies all phases of systems analysis techniques, concepts, and methods to the requirements and trade-offs of new systems, and to the evaluation of legacy systems including recommendations for future direction and enhancements.

**Education** – Advanced degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **Senior Consultant:**

**Experience** – Five to ten years of current experience in requirements, analysis, design, development, testing, and maintenance of IT systems with specific experience in the development of IT products to meet customer needs. Additionally, specific experience in the development of computer systems software.

**Functional Responsibilities** – Utilizes state of the art methodology to analyze and improve current business processes to align with corporate/business objectives. Utilizes knowledge of system analysis and design techniques to recommend and implement complex computer systems in a broad area such as manufacturing, finance management, engineering, accounting, statistics, logistics planning, material management, software quality assurance, configuration management, system management, testing, integration, etc. Applies all phases of systems analysis techniques, concepts, and methods to the requirements and trade-offs of new systems, and to the evaluation of legacy systems including recommendations for future direction and enhancements.

**Education** – Advanced degree in engineering, physical science, mathematics, and computer related field or equivalent experience.

### **Consultant:**

**Experience** – Two to five years of current experience in requirements, analysis, design, development, testing, and maintenance of IT systems with specific experience in the development of IT products to meet customer needs. Additionally, specific experience in the development of computer systems software.

**Functional Responsibilities** – Utilizes state of the art methodology to analyze and improve current business processes to align with corporate/business objectives. Utilizes knowledge of system analysis and design techniques to recommend and implement complex computer systems in a broad area such as manufacturing, finance management, engineering, accounting, statistics, logistics planning, material management, software quality assurance, configuration management, system management, testing, integration, etc. Applies all phases of systems analysis techniques, concepts, and methods to the requirements and trade-offs of new systems, and to the evaluation of legacy systems including recommendations for future direction and enhancements.

**Education** – Bachelor's degree in engineering, physical science, mathematics, or computer related field or equivalent experience.

### **Associate Consultant:**

**Experience** – Two to five years of current experience in requirements, analysis, design, development, testing, and maintenance of IT systems with specific experience in the development of IT products to meet customer needs. Additionally, specific experience in the development of computer systems software.

**Functional Responsibilities** – Utilizes state of the art methodology to analyze and improve current business processes to align with corporate/business objectives. Utilizes knowledge of system analysis and design techniques to recommend and implement complex computer systems in a broad area such as manufacturing, finance management, engineering, accounting, statistics, logistics planning, material management, software quality assurance, configuration management, system management, testing, integration, etc. Applies all phases of

systems analysis techniques, concepts, and methods to the requirements and trade-offs of new systems, and to the evaluation of legacy systems including recommendations for future direction and enhancements.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, or computer related field or equivalent experience.

### **Principal Analyst:**

**Experience** – Ten years of current experience in requirements, analysis, design, development, testing, and maintenance of IT systems with specific experience in the development of IT products to meet customer needs. Additionally, specific experience in the development of computer systems software. Four years of experience in the planning, requirements analysis, development and operational performance evaluation of IT applications and support software.

**Functional Responsibilities** – Designs and directs IT system analysis projects. Interfaces with customer as a basis supporting systems analysis. Applies system analysis and design techniques to complex computer systems in a broad area such as manufacturing, finance management, engineering, accounting, statistics, logistics planning, material management, software quality assurance, configuration management, system management, testing, integration, etc. Applies all phases of systems analysis techniques, concepts, and methods to the requirements and trade-offs of new systems, and to the evaluation of legacy systems including recommendations for future direction and enhancements.

**Education** – Advanced degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **Senior Analyst:**

**Experience** – Five to ten years of current experience in requirements, analysis, design, development, testing, and maintenance of IT systems with specific experience in the development of IT products to meet customer needs. Additionally, specific experience in the development of computer systems software. Four years of experience in the planning, requirements analysis, development and operational performance evaluation of IT applications and support software.

**Functional Responsibilities** – Designs and coordinates IT system analysis projects. Interfaces with customer as a basis supporting systems analysis. Applies system analysis and design techniques to complex computer systems in a broad area such as manufacturing, finance management, engineering, accounting, statistics, logistics planning, material management, software quality assurance, configuration management, system management, testing, integration, etc. Applies all phases of systems analysis techniques, concepts, and methods to the requirements and trade-offs of new systems, and to the evaluation of legacy systems including recommendations for future direction and enhancements.

**Education** – Advanced degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **Analyst:**

**Experience** – Two to five years of current experience in requirements, analysis, design, development, testing, and maintenance of IT systems with specific experience in the development of IT products to meet customer needs. Additionally, specific experience in the development of computer systems software. Four years of experience in the planning, requirements analysis, development and operational performance evaluation of IT applications and

support software.

**Functional Responsibilities** – Applies system analysis and design techniques to complex computer systems in a broad area such as manufacturing, finance management, engineering, accounting, statistics, logistics planning, material management, software quality assurance, configuration management, system management, testing, integration, etc. Applies all phases of systems analysis techniques, concepts, and methods to the requirements and trade-offs of new systems, and to the evaluation of legacy systems including recommendations for future direction and enhancements.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, or computer related field or equivalent experience.

### **Associate Analyst:**

**Experience** – Two to five years of current experience in requirements, analysis, design, development, testing, and maintenance of IT systems with specific experience in the development of IT products to meet customer needs. Additionally, specific experience in the development of computer systems software. Four years of experience in the planning, requirements analysis, development and operational performance evaluation of IT applications and support software.

**Functional Responsibilities** – Applies system analysis and design techniques to complex computer systems in a broad area such as manufacturing, finance management, engineering, accounting, statistics, logistics planning, material management, software quality assurance, configuration management, system management, testing, integration, etc. Applies all phases of systems analysis techniques, concepts, and methods to the requirements and trade-offs of new systems, and to the evaluation of legacy systems including recommendations for future direction and enhancements.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, or computer related field or equivalent experience.

### **Principal Programmer:**

**Experience** – Ten years of experience in the analysis and programming of IT systems software.

**Functional Responsibilities** – Designs complex software systems to match customer requirements. Defines and establishes programming environments and procedures. Recommends the redesign of programs, investigates and analyzes feasibility and program requirements, develops program specifications, defines operating environments and hardware needs. Develops, modifies, and maintains complex programs. Integrates software components into operational systems. Develops programs for the solution of major scientific computational or business problems requiring the analysis and development of logical or mathematical descriptions of functions programmed.

Tests, documents, and writes operating instructions for all efforts. Leads and performs software IV&V and quality assurance.

**Education** – Advanced degree in engineering, physical science, mathematics, computer related field, programming certificates, or equivalent experience.

### **Senior Programmer:**

**Experience** – Five to ten years of experience in the analysis and programming of IT systems software.

**Functional Responsibilities** – Designs complex software systems to match customer requirements. Defines and

establishes programming environments and procedures. Recommends the redesign of programs, investigates and analyzes feasibility and program requirements, develops program specifications, defines operating environments and hardware needs. Develops, modifies, and maintains complex programs. Integrates software components into operational systems. Develops programs for the solution of major scientific computational or business problems requiring the analysis and development of logical or mathematical descriptions of functions programmed. Tests, documents, and writes operating instructions for all efforts. Leads and performs software IV&V and quality assurance.

**Education** – Advanced degree in engineering, physical science, mathematics, computer related field, programming certificates, or equivalent experience.

### **Programmer:**

**Experience** – Two to five years of experience in the analysis and programming of IT systems software.

**Functional Responsibilities** – Develops, maintains, and modifies computer programs. Makes approved changes by amending flow charts, developing detailed processing logic, and coding changes. Tests and documents modifications and writes operator instructions. Writes new programs using prescribed specifications including conferring with engineering personnel to clarify requirements, procedures, and processes.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field, programming certificates, or equivalent experience.

### **Associate Programmer:**

**Experience** – Zero to two years of experience in the analysis and programming of IT systems software.

**Functional Responsibilities** – Develops, maintains, and modifies computer programs. Makes approved changes by amending flow charts, developing detailed processing logic, and coding changes. Tests and documents modifications and writes operator instructions. Writes routine new programs using prescribed specifications including conferring with engineering personnel to clarify requirements, procedures, and processes.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field, programming certificates, or equivalent experience.

### **Senior Network Engineer:**

**Experience** – Five to Ten years of experience in the requirements, analysis, design, development, testing, and maintenance of IT systems and networks with specific experience in the development of systems tailored to customer needs. Additionally, specific experience in the development of computer networks. Support experience in the planning, requirements analysis, design, generation, integration, testing, and maintenance of network applications and support software.

**Functional Responsibilities** – Performs hardware and software efforts related to IT system network development including requirements definition and trade-offs, planning, design, development, installation, integration, testing, modification, maintenance, review, analysis, evaluation, logistics, support, configuration management, documentation, and training.

**Education** – Advanced degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **Network Engineer:**

**Experience** – Two to five years of experience in the systems requirements, analysis, design, development, testing, and maintenance of IT systems and networks with specific experience in the development of systems tailored to customer needs. Additionally, specific experience in the development of computer networks. Support experience in the planning, requirements analysis, design, generation, integration, testing, and maintenance of network applications and support software.

**Functional Responsibilities** – Performs hardware and software efforts related to IT system network development including requirements definition and trade-offs, planning, design, development, installation, integration, testing, modification, maintenance, review, analysis, evaluation, logistics, support, configuration management, documentation, and training.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **Associate Network Engineer:**

**Experience** – Zero to two years of experience in the requirements, analysis, design, development, testing, and maintenance of IT systems and networks with specific experience in the development of systems tailored to customer needs. Additionally, specific experience in the development of computer networks. Support experience in the planning, requirements analysis, design, generation, integration, testing, and maintenance of network applications and support software.

**Functional Responsibilities** – Performs hardware and software efforts related to IT system network development including requirements definition and trade-offs, planning, design, development, installation, integration, testing, modification, maintenance, review, analysis, evaluation, logistics, support, configuration management, documentation, and training.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **Senior Computer Scientist:**

**Experience** – Five to ten years of experience in the requirements, analysis, design, development, testing, and maintenance of IT systems with specific experience in the development of systems tailored to customer needs. Additionally, specific experience in the design and development of computer systems software and software systems. Four years of experience in the planning, requirements analysis, design, generation, integration, testing, and maintenance of computer applications and support software.

**Functional Responsibilities** – Directs and performs computer systems application to IT system development including requirements definition and trade-offs, planning, design, development, installation, integration, testing, modification, maintenance, review, analysis, evaluation, logistics, support, configuration management, documentation, training, and software quality assurance. Designs and implements complex computer applications.

**Education** – Advanced degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **Systems Training Specialist:**

**Experience** – Five years experience in IT systems training requirements, course design, training material and course conduct. Experience in the analysis of the effectiveness of training material and course presentation.

**Functional Responsibilities** – Supports the development and maintenance of IT systems through the design, development, and presentation of training courses including systems training requirements definition, specification writing, analysis of training effectiveness, review of technical and operational manuals, planning and scheduling, and instruction. Application and use of Web based training procedures and distance learning techniques will be used to enhance training as appropriate.

**Education** – Bachelor’s degree in Education, Education/Instructional Technology, Psychology, Behavioral Science or closely related field. or related experience.

### **Senior Data Base Administrator:**

**Experience** – Five to ten years of experience in the requirements, analysis, design, development, testing, and maintenance of IT systems data bases with specific experience in the development of systems tailored to customer needs. Additionally, specific experience in the design and development of computer systems data bases.

**Functional Responsibilities** – Supports IT system data base development including requirements definition and trade-offs, planning, design, development, installation, integration, testing, modification, maintenance, review, analysis, evaluation, configuration management, documentation, and training. Applies expertise in data base technology to complex system requirements, designs and implements the interrelationships between various segments of the IT systems hardware and software, data structures and products. Applies data base technology to assist in the solution of complex computational and systems problems.

**Education** – Advanced degree in engineering, physical science, mathematics, computer related field or DBA Certification or equivalent experience.

### **Data Base Administrator:**

**Experience** – Two to five years of experience in the requirements, analysis, design, development, testing, and maintenance of IT systems data bases with specific experience in the development of systems tailored to customer needs. Additionally, specific experience in the design and development of computer systems data bases.

**Functional Responsibilities** – Supports IT system data base development including requirements definition and trade-offs, planning, design, development, installation, integration, testing, modification, maintenance, review, analysis, evaluation, configuration management, documentation, and training. Applies expertise in data base technology to complex system requirements, designs and implements the interrelationships between various segments of the IT systems hardware and software, data structures and products. Applies data base technology to assist in the solution of complex computational and systems problems.

**Education** – Advanced degree in engineering, physical science, mathematics, computer related field or DBA Certification or equivalent experience.

### **Associate Data Base Administrator:**

**Experience** – Zero to two years of experience in the requirements, analysis, design, development, testing, and maintenance of IT systems data bases with specific experience in the development of systems tailored to customer

needs. Additionally, specific experience in the design and development of computer systems data bases.

**Functional Responsibilities** – Supports IT system data base development including requirements definition and trade-offs, planning, design, development, installation, integration, testing, modification, maintenance, review, analysis, evaluation, configuration management, documentation, and training. Applies expertise in data base technology to complex system requirements, designs and implements the interrelationships between various segments of the IT systems hardware and software, data structures and products. Applies data base technology to assist in the solution of complex computational and systems problems.

**Education** – Bachelors degree in engineering, physical science, mathematics, computer related field or DBA Certification or equivalent experience.

### **Documentation Specialist:**

**Experience** – Zero to five years of experience in the design, development, writing, and maintenance of software and system documentation in the style and format specified by customer standards.

**Functional Responsibilities** – Develops documentation systems to meet customer and project requirements. Develops drafts, revises, and edits documentation associated with IT systems design, installation, and maintenance such as requirements documents; system, software and network design documents; drawings; user manuals; and training aids. Uses engineering level notes as original resource material and interprets information obtained through research or provided by technical specialists. Maintains and uses engineering and technical data bases, technical libraries, and web-based resources. Applies knowledge of technical publications, directives, specifications, standards, and library indexing systems to design and implement documentation systems.

**Education** – Bachelor's degree or equivalent experience.

### **Program Support Specialist:**

**Experience** – Zero to five years experience in support of the development and maintenance of IT programs and systems.

**Functional Responsibilities** – Performs analysis, testing, maintenance, quality control, configuration management, of IT systems and programs. Develops technical reports and systems documentation.

**Education** – High School Diploma

### **Netbackup Engineer**

**Experience** – Five to Ten years of experience in the requirements, analysis, design, development, testing, and maintenance of IT systems and networks with specific experience in the development of systems tailored to customer needs. Additionally, specific experience in engineering and administering Netbackup platforms.

**Functional Responsibilities** – Performs hardware and software efforts related to Netbackup systems including requirements definition and trade-offs, planning, design, development, installation, integration, testing, modification, maintenance, review, analysis, evaluation, logistics, support, configuration management, documentation, and training.

**Education** – Bachelor's degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **IT Business Analyst**

**Experience** – Five to Ten years of experience in the requirements, analysis, design, development, testing, and maintenance of IT business systems and processes. Specific experience in analysis of business processes used in work environments.

**Functional Responsibilities** – Applies system analysis and design techniques to complex business systems in a broad area such as manufacturing, finance management, engineering, accounting, statistics, logistics planning, material management, software quality assurance, configuration management, system management, testing, integration, etc. Applies all phases of business analysis techniques, concepts, and methods to the requirements and trade-offs of new systems, and to the evaluation of legacy systems including recommendations for future direction and enhancements.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **UNIX Administrator**

**Experience** – Five to Ten years of experience in the requirements, analysis, design, development, testing, and maintenance of IT systems and networks with specific experience in the development of systems tailored to customer needs. Additionally, specific experience in administering UNIX environments.

**Functional Responsibilities** – Supports Unix based systems including requirements definition and trade-offs, planning, design, development, installation, integration, testing, modification, administration, maintenance, review, analysis, evaluation, configuration management, documentation, and training. Applies expertise in UNIX platforms to complex system requirements, designs and implements the interrelationships between various segments of the IT systems hardware and software, data structures and products. Applies UNIX technology to assist in the solution of complex computational and systems problems.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **Information Security Specialist**

**Experience** – Two to Five years of experience in the requirements, analysis, design, development, testing, and maintenance of IT systems and networks with specific experience in the development of systems tailored to customer needs. Additionally, specific experience in information assurance and security aspects of information technology.

**Functional Responsibilities** – Directs and performs efforts related to information assurance and security including requirements definition and trade-offs, planning, design, integration, testing, review, analysis, evaluation, logistics, support, configuration management, documentation, training, and certification and accreditation (C&A).

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **Digital Imaging Specialist**

**Experience** – Two to Five years of experience in the requirements, analysis, design, development, testing, and maintenance of IT systems and networks with specific experience in the development of systems tailored to customer needs. Additionally, specific experience in digital imaging.

**Functional Responsibilities** – Performs support for digital imaging systems.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **Simulation Center Technician**

**Experience** – Two to Five years of experience in the requirements, analysis, design, development, testing, and maintenance of IT systems and networks with specific experience in the development of systems tailored to customer needs. Support experience in the integration, testing, and maintenance of applications, support software, and computing hardware.

**Functional Responsibilities** – Performs hardware and software efforts related to simulation and training centers including design, development, installation, integration, testing, modification, maintenance, logistics, support, configuration management, documentation, and training.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **Application Software Engineer**

**Experience** – Two to Five years of experience in the requirements, analysis, design, development, testing, and maintenance of IT systems and networks with specific experience in the development of systems tailored to customer needs. Additionally, specific experience in administering systems and software development.

**Functional Responsibilities** – Develops, maintains, and modifies computer programs. Makes approved changes by amending flow charts, developing detailed processing logic, and coding changes. Tests and documents modifications and writes operator instructions. Writes new programs using prescribed specifications including conferring with engineering personnel to clarify requirements, procedures, and processes. Administers systems including maintenance of systems, security, and software updates.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **Desktop Engineer**

**Experience** – Two to Five years of experience in the requirements, analysis, design, development, testing, and maintenance of IT systems and networks with specific experience in the development of systems tailored to customer needs. Support experience in the planning, requirements analysis, design, generation, integration, testing, and maintenance of computer equipment and software.

**Functional Responsibilities** – Performs hardware and software efforts related to desktop systems including installation, integration, testing, modification, maintenance, logistics, support, configuration management, documentation, and training.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **SCCM Administrator**

**Experience** – Two to Five of experience in the requirements, analysis, design, development, testing, and maintenance of IT systems and networks with specific experience in the development of systems tailored to customer needs. Additionally, specific experience in administration of environments using Microsoft’s System

Center Configuration Manager (SCCM).

**Functional Responsibilities** – Supports SCCM systems including requirements definition and trade-offs, planning, design, development, installation, integration, testing, modification, administration, maintenance, review, analysis, evaluation, configuration management, documentation, and training. Applies expertise in SCCM technology to complex system requirements, designs and implements the interrelationships between various segments of the IT systems hardware and software, data structures and products. Applies SCCM technology to assist in the solution of complex computational and systems problems.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **OS Deployment Engineer**

**Experience** – Two to Five years of experience in the requirements, analysis, design, development, testing, and maintenance of IT systems and networks with specific experience in the development of systems tailored to customer needs. Support experience in deploying software and hardware across organizations.

**Functional Responsibilities** – Performs hardware and software efforts related to deployment of operating systems and software including requirements definition and trade-offs, planning, design, development, installation, integration, testing, modification, maintenance, review, analysis, evaluation, logistics, support, configuration management, documentation, and training.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **SCCM Tier 2**

**Experience** – Two to Five years of experience in the requirements, analysis, design, development, testing, and maintenance of IT systems and networks with specific experience in the development of systems tailored to customer needs. Additionally, specific experience with Microsoft’s System Center Configuration Manager (SCCM) .

**Functional Responsibilities** – Supports SCCM systems including requirements definition and trade-offs, planning, design, development, installation, integration, testing, modification, administration, maintenance, review, analysis, evaluation, configuration management, documentation, and training. Applies expertise in SCCM technology to complex system requirements, designs and implements the interrelationships between various segments of the IT systems hardware and software, data structures and products. Applies SCCM technology to assist in the solution of complex computational and systems problems.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **Sr. SCCM Applications Packager**

**Experience** – Two to Five years of experience in the requirements, analysis, design, development, testing, and maintenance of IT systems and networks with specific experience in the development of systems tailored to customer needs. Additionally, specific experience with packaging applications for use with Microsoft’s System Center Configuration Manager (SCCM) .

**Functional Responsibilities** – Supports SCCM package development. Applies expertise in applications and packaging for SCCM. Applies SCCM technology to assist in the solution of complex computational and systems problems.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **Knowledge Manager**

**Experience** – Five to Ten years of experience in the requirements, analysis, design, development, testing, and maintenance of systems and processes. Specific experience in organizational development, process improvement, and strategies in using experiences in organizational development.

**Functional Responsibilities** – Applies organizational and process analysis and design techniques to in a broad area such as manufacturing, finance management, engineering, accounting, statistics, logistics planning, material management, software quality assurance, configuration management, system management, testing, integration, etc. Applies all phases of analysis techniques, concepts, and methods to the requirements and trade-offs of new systems, and to the evaluation of organizations, processes, and legacy systems including recommendations for future direction and enhancements.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **Business Analyst**

**Experience** – Five to Ten years of experience in the requirements, analysis, design, development, testing, and maintenance of IT systems and networks. Specific experience in analysis of business processes used in work environments.

**Functional Responsibilities** – Applies business process analysis and design techniques to complex systems in a broad area such as manufacturing, finance management, engineering, accounting, statistics, logistics planning, material management, software quality assurance, configuration management, system management, testing, integration, etc. Applies all phases of business process analysis techniques, concepts, and methods to the requirements and trade-offs of new systems, and to the evaluation of legacy systems including recommendations for future direction and enhancements.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **Software Developer**

**Experience** – Five to Ten years of experience in the requirements, analysis, design, development, testing, and maintenance of IT systems and networks with specific experience in the development of systems tailored to customer needs. Additionally, specific experience in software development.

**Functional Responsibilities** – Develops, maintains, and modifies computer programs. Makes approved changes by amending flow charts, developing detailed processing logic, and coding changes. Tests and documents modifications and writes operator instructions. Writes new programs using prescribed specifications including conferring with engineering personnel to clarify requirements, procedures, and processes.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **Quality Improvement Analyst**

**Experience** – Two to Five years of experience in the requirements, analysis, design, development, testing, and maintenance of IT systems and networks with specific experience in the development of systems tailored to customer needs. Additionally, specific experience in analysis of process and functions with focus on quality improvement.

**Functional Responsibilities** – Applies quality process analysis and design techniques to complex systems in a broad area such as manufacturing, finance management, engineering, accounting, statistics, logistics planning, material management, software quality assurance, configuration management, system management, testing, integration, etc. Applies all phases of quality process analysis techniques, concepts, and methods to work functions, including recommendations for future direction and enhancements.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **Senior Information Assurance Analyst**

**Experience** – Five to ten years of experience in the requirements, analysis, design, testing, and policies for security of IT information and systems.

**Functional Responsibilities** – Applies information assurance and security analysis and design techniques to complex systems to ensure security of data, information, and systems. Supports compliance to FISMA, OMB, and MIST guidelines and regulations. Applies knowledge of federal requirements along with technical analysis to provide recommendations for future direction and enhancements of security programs.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **Information Assurance Analyst**

**Experience** – Two to five years of experience in the requirements, analysis, design, testing, and policies for security of IT information and systems.

**Functional Responsibilities** – Applies information assurance and security analysis and design techniques to complex systems to ensure security of data, information, and systems. Supports compliance to FISMA, OMB, and MIST guidelines and regulations. Applies knowledge of federal requirements along with technical analysis to provide recommendations for future direction and enhancements of security programs.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **Senior IT Auditor**

**Experience** – Five to ten years of experience in the review, analysis, design, policies, and processes for IT systems, software, and networks.

**Functional Responsibilities** – Gather information on current state of IT technology utilized by organization. Assess current state and analyze based on goals of organization, current processes, and compliance with requirements. Provides deficiency reports and recommendations.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **IT Auditor**

**Experience** – Two to five years of experience in the review, analysis, design, policies, and processes for IT systems, software, and networks.

**Functional Responsibilities** – Gather information on current state of IT technology utilized by organization. Assess current state and analyze based on goals of organization, current processes, and compliance with requirements. Provides deficiency reports and recommendations.

**Education** – Bachelor’s degree in engineering, physical science, mathematics, computer related field or equivalent experience.

### **Technical Writer**

**Experience** – Five to Eight years of experience in the design, development, writing, and maintenance of software and system documentation in the style and format specified by customer standards.

**Functional Responsibilities** – Develops documentation systems to meet customer and project requirements. Develops drafts, revises, and edits documentation associated with IT systems design, installation, and maintenance such as requirements documents; system, software and network design documents; drawings; user manuals; and training aids. Uses engineering level notes as original resource material and interprets information obtained through research or provided by technical specialists. Maintains and uses engineering and technical data bases, technical libraries, and web-based resources.

Applies knowledge of technical publications, directives, specifications, standards, and library indexing systems to design and implement documentation systems.

**Education** – Bachelor’s degree or equivalent experience.

### **Oracle Functional Lead**

**Experience** – Ten or more years of industry experience.

**Functional Responsibilities** – Analyzes user needs and performs research and functional analysis on a variety of projects at a highly technical level; may have supervisory responsibility; serves as technical advisor to clients in assigned subject areas; recommends functional changes, and identifies areas for further investigation; generates recommendations in the form of technical briefings, reports, and other major documents provided to senior level client personnel; serves as primary client liaison and coordinates with sub-contractors, government personnel, and technical experts; serves as technical team or task lead.

**Education** – Master’s degree in related field.

**ATTACHMENT “B”**

**AXIOM GSA IT PRICING & SERVICE RATES**

**TRAINING**

<b>Course Title</b>	<b>Minimum No. Participants</b>	<b>Maximum No. Participants</b>	<b>Delivery Duration</b>
<b>Project Management</b>	<b>Four (4)</b>	<b>Twelve (12)</b>	<b>Sixteen (16) hours/2 days</b>

**Total cost of course is \$3,000.**

**Total cost for additional participants is \$350 per person in sessions that exceed 12 students**

**Course Description:**

This topic provides IT strategies that enable students to inform, persuade, and motivate others through written, verbal and non-verbal communications; personal styles and interpersonal communications. Participants learn why good communications is so vital in IT projects and how to insure that their communications efforts lead to mutual understanding.

**TOPICS COVERED**

- Create a working definition of the term “project management”
- Identify the distinguishing characteristics of projects vs. other processes in an IT organization
- Employ commonly used techniques for selecting IT projects from a list of candidate projects
- Determine how project management knowledge can be used to improve project performance
- Name the key stakeholders in an IT project and determine ways of keeping them “on task” during the phases of a project
- Break an IT project into logical phases and specify the primary activities that occur in each phase
- Effectively use the components of a project charter and appropriately scale each of them based on the size of the project
- Document and clearly communicate project assumptions
- Develop a procedure for managing changes in the project once it is under way
- Create a Work Breakdown Structure (WBS) for an IT project
- Sequence activities within a project based on the mandatory and discretionary dependencies
- Estimate activity durations and make appropriate adjustments as needed
- Understand the role of “the triple constraint” in an IT project

**ATTACHMENT "B"**

**AXIOM CORPORATION GSA IT PRICING & SERVICE RATES**

<b>Labor Category</b>	<b>GSA Rate</b>
<b>Sr. Project Manager/Program Manager/Advisor</b>	<b>154.75</b>
<b>Principal Systems Engineer</b>	<b>130.67</b>
<b>Senior Systems Engineer</b>	<b>99.75</b>
<b>Systems Engineer</b>	<b>82.62</b>
<b>Associate Systems Engineer</b>	<b>55.52</b>
<b>Principal Consultant</b>	<b>126.13</b>
<b>Senior Consultant</b>	<b>103.16</b>
<b>Consultant</b>	<b>82.53</b>
<b>Associate Consultant</b>	<b>61.90</b>
<b>Principal Analyst</b>	<b>120.90</b>
<b>Senior Analyst</b>	<b>100.75</b>
<b>Analyst</b>	<b>82.53</b>
<b>Associate Analyst</b>	<b>61.90</b>
<b>Principal Programmer</b>	<b>130.67</b>
<b>Senior Programmer</b>	<b>103.16</b>
<b>Programmer</b>	<b>79.48</b>
<b>Associate Programmer</b>	<b>61.90</b>
<b>Senior Network Engineer</b>	<b>102.68</b>
<b>Network Engineer</b>	<b>82.53</b>
<b>Associate Network Engineer</b>	<b>61.90</b>
<b>Senior Computer Scientist</b>	<b>103.16</b>
<b>Systems Training Specialist</b>	<b>75.65</b>
<b>Senior Data Base Administrator</b>	<b>95.71</b>
<b>Data Base Administrator</b>	<b>71.78</b>
<b>Associate Data Base Administrator</b>	<b>61.90</b>
<b>Documentation Specialist</b>	<b>47.61</b>
<b>Program Support Specialist</b>	<b>37.83</b>
<b>Netbackup/Storage Engineer</b>	<b>126.72</b>
<b>IT Business Analyst</b>	<b>80.04</b>
<b>UNIX Administrator</b>	<b>96.73</b>
<b>Information Security Specialist</b>	<b>86.02</b>
<b>Digital Imaging Specialist</b>	<b>92.88</b>
<b>Healthcare Simulation Center Technician</b>	<b>49.15</b>
<b>Application Software Engineer</b>	<b>97.65</b>
<b>Desktop Engineer</b>	<b>75.02</b>
<b>SCCM Administrator</b>	<b>75.02</b>

<b>OS Deployment Engineer</b>	<b>74.89</b>
<b>SCCM Tier 2</b>	<b>74.89</b>
<b>SCCM Applications Packager</b>	<b>75.02</b>
<b>Knowledge Manager</b>	<b>108.55</b>
<b>Business Analyst</b>	<b>84.38</b>
<b>Software Developer</b>	<b>103.41</b>
<b>Quality Improvement Analyst</b>	<b>87.76</b>
<b>Sr. Information Assurance Analyst</b>	<b>94.26</b>
<b>Information Assurance Analyst</b>	<b>88.71</b>
<b>Senior IT Auditor</b>	<b>169.71</b>
<b>IT Auditor</b>	<b>121.22</b>
<b>Oracle Functional Lead</b>	<b>126.72</b>
<b>Technical Writer</b>	<b>80.04</b>

**ATTACHMENT “C”**

**USA COMMITMENT TO PROMOTE SMALL BUSINESS**  
**PARTICIPATION PROCUREMENT PROGRAMS**

PREAMBLE

(Name of Company) provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact

**Axiom Corporation**

GSA Contract Administrator  
425 Mabry Place NE  
Atlanta, GA 30319  
Mr. Sam Harris  
Phone (404) 995-8880  
Fax (404) 995-8887  
e-mail address: [samharris@axiom-corp.com](mailto:samharris@axiom-corp.com)

**ATTACHMENT “D”**

**BEST VALUE**  
**BLANKET PURCHASE AGREEMENT**  
**FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) \_\_\_\_\_.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

_____	Date	_____	Date
Ordering Activity		Contractor	

BPA NUMBER \_\_\_\_\_

(CUSTOMER NAME)  
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) \_\_\_\_\_, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____

\_\_\_\_\_

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be \_\_\_\_\_.

(4) This BPA does not obligate any funds.

(5) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

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**ATTACHMENT “E”**

**BASIC GUIDELINES FOR USING  
“CONTRACTOR TEAM ARRANGEMENTS”**

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.