



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SERVICE CATALOG/PRICE LIST**

SCHEDULE TITLE: Federal Supply Schedule 70 - Information Technology Schedule Pricelist General Purpose Commercial Information Technology Equipment, Software And Services

Special Item No. 132-50 Training Courses

Special Item No. 132-51 Information Technology Professional Services

CONTRACT NUMBER: GS-35F-0669P

CONTRACT PERIOD: July 13, 2004 – July 12, 2019

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at www.fss.gsa.gov.

CONTRACTOR: Standard Technology, Incorporated

CONTRACTOR'S ADMINISTRATION SOURCE:

Standard Technology, Incorporated

201 Peachtree St NE

Atlanta, Georgia 30303

404-410-7387 (Contracts)

404-522-3472 (Facsimile)

www.standardtechnology.us

BUSINESS SIZE: Small



CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN 132-50 Training Courses

SIN 132-51 Information Technology Professional Services

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN: See pricelist below.

1c. HOURLY RATES (Services only): See pricelist below.

2. MAXIMUM ORDER THRESHOLD:

SIN 132-50 \$100,000

SIN 132-51 \$500,000

NOTE TO ORDERING ACTIVITIES: If the best value selection places your order over the Maximum Order identified in this catalog/price list, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. MINIMUM ORDER THRESHOLD: \$100

4. GEOGRAPHIC COVERAGE: Domestic delivery

5. POINT(S) OF PRODUCTION: USA

6. DISCOUNT FROM LIST PRICES: GSA Net Prices can be found in Pricing Matrixes below. Negotiated discounts have been applied and the Industrial Funding Fee has been added.

7. QUANTITY DISCOUNT(S): Contact the contractor for volume discounts.

8. PROMPT PAYMENT TERMS: Net 30

9.a. Government Purchase Cards are accepted at or below the micro-purchase threshold.

9.b. Government Purchase Cards are accepted above the micro-purchase threshold.

10. FOREIGN ITEMS: None

11a. TIME OF DELIVERY: Negotiated with the Ordering Agency at the Task Order level

11b. EXPEDITED DELIVERY: Negotiated with the Ordering Agency at the Task Order level

11c. OVERNIGHT AND 2-DAY DELIVERY: Contact the contractor for Overnight and 2-day rates.

11d. URGENT REQUIRMENTS: Ordering Agencies are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

12. FOB POINT: Destination

13a. ORDERING ADDRESS: Same as Contractor's address.



13b. ORDERING PROCEDURES: Ordering Activities shall use the ordering procedures described in Federal Acquisition Regulation (FAR) 8.405-3 when placing an order or establishing a BPA for supplies or services. The ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule Homepage (fss.gsa.gov/schedules).

14. PAYMENT ADDRESS:

Standard Technology, Incorporated
Bank of America
225 Peachtree Street NE
Atlanta, Georgia, 30303

15. WARRANTY PROVISION: Standard Commercial Warranty.

16. EXPORT PACKING CHARGES: Not applicable.

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: Accepted at or below and above the micro-purchase level.

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): Not applicable.

19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): Not applicable.

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): Not applicable.

20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): Not applicable.

21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): Not applicable.

22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): Not applicable.

23. PREVENTIVE MAINTENANCE (IF APPLICABLE): Not applicable.

24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): Not applicable.

24b. Section 508 Compliance for EIT: Not applicable.

25. DUNS NUMBER: 05-806-5090

26. NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE: Contractor has an active registration in the System for Award Management (SAM) database.



**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL
INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE
(SPECIAL ITEM NUMBER 132-50)**

1. SCOPE

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

3. TIME OF DELIVERY

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

4. CANCELLATION AND RESCHEDULING

- a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
- b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

5. FOLLOW-UP SUPPORT

The Contractor agrees to provide each student with unlimited telephone support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.



6. PRICE FOR TRAINING

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

7. INVOICES AND PAYMENT

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

8. FORMAT AND CONTENT OF TRAINING

a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.

b. ****If applicable**** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.

c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.

d. The Contractor shall provide the following information for each training course offered:

- (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
- (2) The length of the course;
- (3) Mandatory and desirable prerequisites for student enrollment;
- (4) The minimum and maximum number of students per class;
- (5) The locations where the course is offered;
- (6) Class schedules; and
- (7) Price (per student, per class (if applicable)).

e. For those courses conducted at the ordering activity’s location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.

9. “NO CHARGE” TRAINING

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.



**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)**

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT/EC Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.



5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services-Fixed Price (AUG 1996) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection-Time-and-Materials and Labor-Hour (JAN 1986) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation - May 2003) Rights in Data - General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

9. INDEPENDENT CONTRACTOR



All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11 INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT/EC services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), Alternate I (APR 1984) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), Alternate II (DEC 2002) applies to labor-hour orders placed under this contract.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS



The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT SERVICES AND PRICING

a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 132-51 and 132-52. IT/EC Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices.

- Applications Programmer
 - Devises or modifies procedures to solve complex problems considering computer equipment capacity and limitations, operating time, and form of desired results.
 - Designs, codes, tests, debugs, and documents.
- Applications Systems Analyst/Programmer
 - Formulates/defines system scope and objectives.
 - Devises or modifies procedures to solve complex problems considering computer equipment capacity and limitations, operating time, and form of desired results.
 - Prepares detailed specifications from which programs will be written and designs, codes, tests, debugs, and documents those programs.
- Business Process Consultant
 - Analyzes process and re-engineering, with an understanding of technical problems and solutions as they relate to the current and future business environment.
 - Creates process change by integrating new processes with existing ones and communicating these changes to impacted Business Systems teams.
 - Recommends and facilitates quality improvement efforts.
- Business Subject Matter Specialist
 - Provides technical knowledge and analysis of highly specialized applications and operational environments, high-level functional systems analysis, design, integration, documentation and implementation advice on exceptionally complex problems that need extensive knowledge of the subject matter for effective implementation.
 - Participates as needed in all phases of software development with emphasis on the planning, analysis, testing, integration, documentation, and presentation phases.
- Business Systems Analyst
 - Reviews, analyzes, and evaluates business systems and user needs. Formulates systems to parallel overall business strategies.
 - Writes detailed description of user needs, program functions, and steps required to develop or modify computer programs.
 - Provides consultation on complex projects and is considered to be the top level contributor/specialist.
- Chief Information Security Officer
 - Ensures that all information systems are functional and secure.



- Client/Server Database Manager
 - Projects long-range requirements for client/server database administration in conjunction with other managers in the information systems function as well as business function managers.
 - Prepares activity and progress reports regarding the client/server database management section.
- Client/Server Network Architect
 - Develops strategy of client/server system and the design infrastructure necessary to support that strategy.
 - Advises on selection of technological purchases with regards to processing, data storage, data access, and applications development. Sets standards for the client/server relational database structure for the organization (SQL, ORACLE, SYBASE, etc.).
 - Advises of feasibility of potential future projects to management.
- Communications Analyst
 - Assists in the planning, design, and implementation of communications networks.
 - Conducts feasibility studies for large projects, develops requests for proposal, evaluates vendor products, and makes recommendations on selection.
 - Provides guidance and training to less experienced analysts.
- Communications Facility Engineer
 - Provides technical direction and engineering knowledge for communications systems infrastructure activities, including planning, designing, and implementing communications infrastructure requirements for buildings and systems.
 - Ensures that adequate and appropriate planning is provided to direct building architects and planners in building communications spaces and media pathways meet industry standards.
- Communications Installer
 - Assists in the planning, design, and implementation of communications networks. Responsible for providing assistance and technical support for network design activities.
 - Assists in the review/assessment of user needs. Performs feasibility studies for small projects.
 - Assists in the evaluation and selection of equipment.
- Communications Transmission Engineer
 - Provides technical direction and engineering knowledge for communications activities including planning, designing, installing and maintaining large communications networks.
 - Develops, operates, and maintains voice, wireless, video, and data communications systems.
 - Provides complex engineering or analytical tasks and activities associated with one or more technical areas within the communications function.
- Computer Programmer
 - Assists project team and works closely with the Project Manager and analysts to translate client descriptions and requirements into workable, readable, and well-documented code solutions. Tests and debugs applications and systems following a test design provided by analysts.
- Consultant
 - Works with end user groups to evaluate and solve technical problems.
 - Evaluates existing systems and/or user needs to analyze, design, recommend, and implement system changes.



- Curriculum Developer
 - Provides program support to include the testing and installation of computers, peripherals, and/or other hardware, including the installation of enhancements and upgraded versions.
 - Provides program support to include the installation, and documentation of client developed and/or commercially available software, including the installation of enhancements and upgraded versions.
- Data Architect
 - Designs and builds relational databases.
 - Develops strategies for data acquisitions, archive recovery, and implementation of a database.
 - Works in a data warehouse environment, which includes data design, database architecture, metadata and repository creation.
 - Translates business needs into long-term architecture solutions.
 - Defines, designs, and builds dimensional databases.
 - Develops data warehousing blueprints, evaluating hardware and software platforms, and integrating systems.
 - Evaluates reusability of current data for additional analyses.
 - Reviews object and data models and the metadata repository to structure the data for better management and quicker access.
- Data Communication Manager
 - Ensures that adequate and appropriate planning is provided for remote hardware and communications facilities to develop and implement methodologies for analysis, installation and support of distributed processing client/server systems.
- Data Security Analyst
 - Maintains systems to protect data from unauthorized users.
 - Identifies, reports, and resolves security violations.
- Data Warehousing Administrator
 - Coordinates the data administration technical function for both data warehouse development and maintenance.
 - Facilitates change control, problem management, and communication among data architects, programmers, analysts, and engineers.
 - Establishes and enforces processes to ensure a consistent, well managed, and well integrated data warehouse infrastructure.
- Data Warehousing Analyst
 - Designs, implements and supports data warehousing. Implements business rules via stored procedures, middleware, or other technologies.
 - Defines user interfaces and functional specifications.
- Data Warehousing Programmer
 - Provides product support and maintenance of the data warehouse.
 - Performs data warehouse design and construction.
 - Prepares/implements data verification and testing methods for the data warehouse.



- Data/Configuration Management Specialist
 - Provides configuration management planning.
 - Describes provisions for configuration identification, change control, configuration status accounting, and configuration audits.
 - Regulates the change process so that only approved and validated changes are incorporated into product documents and related software.
- Database Analyst/Programmer
 - Designs, implements, and maintains complex databases with respect to JCL, access methods, access time, device allocation, validation checks, organization, protection and security, documentation, and statistical methods.
 - Includes maintenance of database dictionaries, overall monitoring of standards and procedures, and integration of systems through database design.
- Database Manager/Administrator
 - Provides all activities related to the administration of computerized databases.
 - Projects long-range requirements for database administration and design in conjunction with other managers in the information systems function.
- Disaster Recovery Administrator
 - Designs and administers programs to include policies, standards, guidelines, training programs, and a viable quality assurance process for disaster recovery.
 - Oversees and reviews the testing and implementation of software, data systems, and data networks to ensure that the integrity and security of all electronic data and data systems are adequately protected.
 - Facilitates the preparation of an organization-wide business resumption plan.
- Disaster Recovery Analyst
 - Assists in the coordination and establishment of disaster recovery programs and business resumption planning across mainframe and client server platforms.
 - Coordinates and monitors simulation testing across all platforms.
 - Designs and administers programs to include policies, standards, guidelines, training programs, and a viable quality assurance process for disaster recovery.
- E-Business Manager
 - Sets direction and guides action plans and priorities of electronic commerce, marketing and communications.
 - Develops and facilitates organizational models and structure changes needed to meet the evolving electronic business strategies.
 - Establishes and implements enterprise-wide business systems.
- Electronic Data Interchange (EDI) Specialist:
 - Analyzes, designs, and develops specifications for enhancements and extensions with EDI application interfaces and maps.
 - Coordinates EDI testing and trading partner implementation initiatives.
 - Provides support for EDI database analysis, design, and operations. Establishes and maintains communications within organization and with partners.
 - Conducts and manages product evaluations. Provides product installation, configuration, and training.



- Performs systems maintenance to update records, specifications, and operating procedures of partner systems.
 - Maintains EDI account transaction activities.
- Electronic Mail Coordinator
 - Monitors servers, replication, and mail routing. Creates user accounts and maintains security levels on databases.
 - Provides first-level telephone support and troubleshoots. Monitors existing messaging infrastructure and server usage, ensuring proper working order.
- Engineering Subject Matter Specialist
 - Provides technical knowledge and analysis of highly specialized applications and operational environment, high-level functional systems analysis, design, integration, documentation, and implementation advice on exceptionally complex problems that necessitate high-level knowledge of the subject matter for effective implementation.
 - Participates as needed in all phases of software development with emphasis on the planning, analysis, modeling, simulation, testing, integration, documentation and presentation phases.
- ERP Analyst
 - Assists with the development and maintenance of the Enterprise Resource Planning (ERP) program. Customizes and configures workflow to allow the integration of client/server applications.
 - Tests ERP layout to ensure the system is meeting corporate needs.
- ERP Business/Architectural Specialist
 - Adapts functional business requirements and processes to technical solutions based upon comprehensive enterprise application solution sets.
 - Enterprise resource planning and management processes, including but not limited to: knowledge management, investment analysis, data warehousing, e-commerce, return on investment analysis, human resource analysis, material management and logistics, supply chain management, procurement, ordering, manufacturing, decision support, and information dissemination.
- Geographic Information Systems Analyst/Programmer
 - Provides complex application programming and development support on networks and/or PC's.
 - Codes, designs new and/or modifying programs; modify scripts as required; control system testing: debugs, reviews and approves output; prepares user, operation and program documentation based upon established policies.
- Geographic Information Systems Manager
 - Creates and designs interactive web pages using such software as, but not limited to: ArcIMS for various interactive mapping themes, Arcview(ESRI), ArcIMS(ESRI), AutoCAD 2000NT, Dreamweaver HTML editor, Adobe Photoshop, Adobe Acrobat & PDFWriter, and numerous other programs running on a clients Intra/Extranet servers.
- Graphics Designer
 - Produces graphic art and visual materials for promotions, advertisements, films, packaging, and informative and instructional material through a variety of media outlets such as websites and CD-ROMs.
 - Generates and manipulates graphic images, animations, sound, text and video into consolidated and seamless multimedia programs.



- Groupware Specialist
 - Provides the implementation, maintenance, and support of company messaging system.
 - Provides technical support on local groupware replication and client dial-up access issues.
- Hardware Engineer
 - Provides functional and empirical analysis related to the design, development, and implementation of hardware for products including, but not limited to, the circuit design of components, development of structure specifications of a personal computer, and the design of a computer display unit.
 - Plans and conducts assignments, generally involving the larger and more important projects or more than one project.
 - Evaluates progress and results and recommends major changes in procedures.
- Help Desk Coordinator
 - Provides ensuring the timely process through which problems are controlled.
 - Includes problem recognition, research, isolation, resolution, and follow-up steps.
- Help Desk Specialist
 - Provides support to end users on a variety of issues.
 - Identifies, researches, and resolves technical problems.
 - Responds to telephone calls, email and personnel requests for technical support.
 - Documents, tracks, and monitors the problem to ensure a timely resolution.
- Help Desk Support Service Specialist
 - Provides second-tier support to end users for either PC, server, or mainframe applications and hardware.
 - Interact with network services, software systems engineering, and/or applications development to restore service and/or identify and correct core problem.
 - Simulates or recreates user problems to resolve operating difficulties.
 - Recommends systems modifications to reduce user problems.
- Information Assurance Development Engineer
 - Analyzes and defines security requirement for computer systems which may include mainframes, workstations, and personal computers.
 - Designs, develops, engineers, and implements solutions that meet security requirements.
 - Provides integration and implementation of the computer system security
- Information Assurance Engineer
 - Establishes and satisfies complex system-wide information security requirements based upon the analysis of user, policy, regulatory, and resource demands.
 - Supports customers at the highest levels in the development and implementation of doctrine and policies.
 - Applies know-how to government and commercial common user systems, as well as to dedicated special purpose systems requiring specialized security features and procedures.



- Information Assurance Network Specialist
 - Analyzes general information assurance-related technical problems and provides basic engineering and technical support in solving these problems.
 - Designs, develops, engineers, and implements solutions that meet network security requirements.
 - Performs vulnerability/risk analyses of computer systems and applications during all phases of the system development life cycle.
- Information Assurance Systems/Network Specialist
 - Installs, configures and maintains organization's operating systems. Analyzes and resolves problems associated with server hardware, NT, applications software.
 - Detects, diagnoses, and reports NT related problems on both NT server and NT desktop systems.
 - Performs a wide variety of tasks in software/hardware maintenance and operational support of NT Server systems.
- Information Center Specialist
 - Advises and assists users in problem-solving activities using information center tools.
 - Evaluates new and existing hardware and software products.
- Information Security Business Analyst
 - Determines enterprise information security standards.
 - Develops and implements information security standards and procedures. Ensures that all information systems are functional and secure.
- Information Systems Administration and Planning Manager
 - Coordinates the preparation, review and consolidation of client information systems, budgets, acquisitions and business plans.
 - Ensures adherence to budgets and business plans through periodic review of financial reports and capital appropriation requests.
 - Provides assistance for proposing, implementing and enforcing policies, standards and methodologies.
- Information Systems Training Specialist
 - Designs and conducts company training programs.
 - Monitors and reports the effectiveness of training on employees during the orientation period and for career development.
 - Participates in initial plan design and existing plan enhancements.
- Instructional Technologist
 - Assesses, designs and conceptualizes training scenarios, approaches, objectives, plans, tools, aids, curriculums, and other state of the art technologies related to training and behavioral studies.
 - Identifies the best approach training requirements to include, but not limited to hardware, software, simulations, course assessment and refreshment, assessment centers, oral examinations, interviews, computer assisted and adaptive testing, behavior-based assessment and performance, and team and unit assessment and measurement.
- IT Subject Matter Specialist
 - Provides extremely high-level subject matter proficiency for work described in the task.
 - Provides advanced technical knowledge and analysis of highly specialized applications and operational environment, high-level functional systems analysis, design, integration, documentation, training, and



- implementation advice on complex problems that require doctorate level knowledge of the subject matter for effective implementation.
- LAN Support Technician
 - Monitors and responds to complex technical control facility hardware and software problems utilizing a variety of hardware and software testing tools and techniques.
 - Provide LAN server support.
 - LAN/WAN Administrator
 - Monitors LAN, WAN, and servers. Provides batch monitoring, tape back-up, and restoration.
 - Administers mail system and implements new database architecture. Monitors and conducts performance evaluation of networks.
 - Supports, installs, maintains, and troubleshoots all local area and wide area networking devices and related software for branch offices and internal and external networks.
 - LAN/WAN Integrator
 - Provides the overall integration of the enterprise-wide network including the planning, design, installation, maintenance, management, and coordination of the corporate LAN/WAN (may include local, metropolitan, and wide area networks).
 - Works with Voice and/or Data Communications Analysts.
 - LAN/WAN/MAN Administrator
 - Monitors LAN, WAN, MAN, and servers.
 - Provides batch monitoring, tape back-up, and restoration.
 - Supports, installs, maintains, and troubleshoots all local area and wide area networking devices and related software for branch offices and internal and external networks.
 - Modeling and Simulation Specialist
 - Specialist in modeling and simulation functions or operations such as, but not limited to exercises, plans, coordination, demonstrations, and instruction in the fields such as, but not limited to health, environmental, transportation, law enforcement, and security for military, and civil agencies.
 - Supports live, constructive, or virtual training.
 - Network Control Technician
 - Tests and analyzes all elements of complex network facilities (including power, software, communications devices, lines, modems, and terminals).
 - Monitors and controls the performance and status of the network resources.
 - Utilizes software and hardware tools and identifies and diagnoses complex problems and factors affecting network performance.
 - Network Engineer
 - Manages the purchase, installation, and support of network communications, including LAN/WAN systems.
 - Evaluates current systems.
 - Plans large-scale systems projects through vendor comparison and cost studies.
 - Network Planning Analyst
 - Plans and evaluates complex existing network systems and makes recommendations for resources required to maintain and/or expand service levels.



- Provides highly skilled technical assistance in network planning, engineering, and architecture.
 - Develops technical standards and interface applications, identifies and evaluates new products, and provides resolution for network problems.
- Network Systems Administrator
 - Provides system administration of Network, Web, and/or communication systems, including Local Area Network (LAN) and Wide Area Network (WAN) systems, involving network security.
 - Prepares technical implementation plans that provide integrated solutions including actions, milestones, timelines and critical paths required for complete solutions.
- Network Systems Manager
 - Supervises all personnel engaged in the operation and support of network facilities, including all communications equipment in large scale or multi-shift operations.
 - Supervises complex operations that involve two or more additional functions such as, but not limited to, network operations, systems security, systems software support, and production support activities.
- Network/Hardware Support Technician
 - Monitors and responds to hardware, software, and network problems.
 - Provides the routine testing and analysis of all elements of the network facilities (including power, software, communications machinery, lines, modems, and terminals).
 - Monitors and controls the performance and status of the network resources.
- Operations Manager - Data Communications
 - Manages all aspects of the daily operation for data network(s) in either a stand-alone data network environment in a voice and data separated network environment.
 - Develops project plans for the implementation of new telecommunications technology and systems.
 - Directs technical analysis of complex software, hardware, and transmission systems.
 - Coordinates with vendors involved in providing communication activities.
- Operations Manager - Voice Communications
 - Manages all aspects of the daily operation for voice network(s) in either a stand-alone voice network OR in a voice and data separated network environment.
 - Develops project plans for the implementation of new telecommunications technology and systems.
 - Directs technical analysis of complex software, hardware, and transmission systems.
- Operations Systems Manager
 - Provides assistance and oversight for all information systems operations activities, including computer and telecommunications/communications operations, data entry, data control, operations support, operating systems programming, system security policy procedures, and/or web strategy and operations.
 - Provides input to policy level discussions regarding standards and budget constraints.
- Operations/Network LAN Administrator
 - Supports, monitors, tests, and troubleshoots hardware and software problems pertaining to LAN.
 - Recommends and schedules repairs.
 - Provides end users support for all LAN- based applications.
 - Installs and configures workstations.



- Operations/Technical Support Analyst
 - Provides technical guidance for directing and monitoring information systems operations.
 - Implements machine modifications to increase the capacity of the system.
 - Directs compilation of records and reports concerning production, machine malfunctioning and maintenance.
- Operations/Technical Support Manager
 - Provides technical guidance for planning, directing, and monitoring information systems operations.
 - Plans and recommends machine modifications or additional equipment to increase the capacity of the system.
 - Prepares operational cost estimates for current and proposed projects. Evaluates vendor proposals for purchases of hardware.
 - Directs compilation of records and reports concerning production, machine malfunctioning, and maintenance.
 - Consults on organizational, procedural, and work-flow plans, methods, and procedures analysis.
 - Analyzes the results of workflow plans, monitors the operating system(s) and recommends changes to improve processing and utilization.
- Project Engineer
 - Manages long-term IT engineering projects.
 - Performs engineering design evaluations and works to complete projects within budget and scheduling restraints.
 - Develops, implements, and monitors information systems policies and controls to ensure data accuracy, security, and regulatory compliance.
 - Reviews reports of computer and peripheral equipment production, malfunction, and maintenance to determine and address problems.
- Project Manager
 - Leads team on large projects or significant segment of large complex projects.
 - Analyzes new and complex project related problems and creates innovative solutions involving finance, scheduling, technology, methodology, tools, and solution components.
- Publications Analyst
 - Administers publication policies and procedures that cover two or more functional areas in the publication job family.
- Quality Assurance Specialist
 - Provides development of project Software Quality Assurance Plan and the implementation of procedures that conforms to the requirements of the contract.
 - Provides an independent assessment of how the project's software development process is being implemented relative to the defined process and recommends methods to optimize the organization's process.
- Scientific Subject Matter Specialist
 - Provides technical knowledge and analysis of highly specialized applications and operational environment, high-level functional systems analysis, design, integration, documentation and



- implementation advice on exceptionally complex problems that require graduate level knowledge of the subject matter for effective implementation.
- Applies principles, methods and knowledge of the functional area of capability to specific task order requirements, advanced mathematical principles and methods to exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to arrive at automated solutions.
 - Security Coordinator
 - Coordinates, develops, and evaluates security programs for an organization.
 - Site Manager
 - Provides applications systems analysis and programming activities for a Government site, facility or multiple locations.
 - Prepares long and short-range plans for application selection, systems development, systems maintenance, and production activities and for necessary support resources.
 - Software Architect
 - Designs and develops new software products or major enhancements to existing software.
 - Addresses problems of systems integration, compatibility, and multiple platforms. Responsible for project completion.
 - Performs feasibility analysis on potential future projects to management.
 - Software Developer
 - Resolves problems with software and responds to suggestions for improvements and enhancements. Acts as team leader on projects.
 - Participates in development of software user manuals.
 - Instructs, assigns, directs, and checks the work of other software developers on development team.
 - Software Systems Engineer
 - Formulates/defines specifications for complex operating software programming applications or modifies/maintains complex existing applications using engineering releases and utilities from the manufacturer.
 - Designs, codes, tests, debugs, and documents those programs.
 - Provides overall operating system, such as sophisticated file maintenance routines, large telecommunications networks, computer accounting, and advanced mathematical/scientific software packages.
 - Assists all phases of software systems programming applications.
 - Evaluates new and existing software products.
 - Strategic Planner
 - Provides strategic planning of large projects or a significant segment of a strategic planning portion of a large complex project.
 - Provides the overall approach to clarify mission statements so they can be used as springboards in envisioning their desired future.
 - Assists in developing mission and vision statements, subsequent goal delineation, provides guidance for building operational plans and specifying measurable outcomes to include capital outlay planning efforts in a consolidated strategic planning process and prioritizes those initiatives.



- Systems Administrator
 - Installs new software releases, system upgrades, evaluates and installs patches and resolves software related problems.
 - Performs system backups and recovery. Maintains data files and monitors system configuration to ensure data integrity.
- Systems Analysis and Programming Director
 - Develops software within an organization.
 - Directs the software engineering function in developing, releasing, and maintaining software applications/operating systems according to business needs.
- Systems Engineer
 - Performs a variety of systems engineering tasks and activities that are broad in nature and are concerned with major systems design, integration, and implementation, including personnel, hardware, software, budgetary, and support facilities and/or equipment.
 - Provides quality assurance review and the evaluation of new and existing software products.
- Systems Management Technologist
 - Analyzes, develops, operates, and maintains software libraries and catalogs.
 - Provides support and direction for user groups in the use of the software/hardware systems and programs to support an integrated system.
- Technical Editor
 - Reviews content of technical documentation.
 - Ensures that documents follow the style laid out in the company's style guide.
- Technical Subject Matter Specialist
 - Applies subject matter knowledge to high-level analysis, collection, assessment, design, development, modeling, simulation, integration, installation, documentation, and implementation.
 - Resolves problems, which necessitates an intimate knowledge of the related technical subject matter.
- Technical Writer
 - Writes a variety of technical articles, reports, brochures, and/or manuals for documentation for a wide range of uses.
 - Coordinates the display of graphics and the production of the document.
- Telecommunications Analyst/Technician
 - Provides maintenance of the switching equipment.
 - Performs more complex activities for routine maintenance on switch.
 - Reads and interprets circuit diagrams and electrical schematics.
- Telecommunications Engineer/Analyst
 - Supports complex engineering and/or analytical tasks and activities associated with one or more technical areas within the telecom function such as, but not limited to, network design, engineering, implementation, or operations/user support.
- Telecommunications Manager - Multiple Incumbents
 - Addresses the needs of individual customer groups (e.g., company divisions or business lines) or may reflect total management responsibilities (including planning, engineering, implementation, and operations) for either voice or data communications in a separated network environment.



- Manages/coordinates day-to-day planning, design, operations, maintenance, and resource allocation including client server support and strategic and tactical planning
- Coordinates with customers, vendors, and corporate management.
- Interfaces with Senior/Executive Management to coordinate telecommunication plans with overall business plan.
- Telecommunications Network Help Desk
 - Responds to user complaints to research complex problems associated with the organization's telecommunications networks (voice and/or data).
 - Diagnoses problem source through discussions with users. Coordinates with internal company support and operations groups and/or with vendors to resolve problems.
 - Follows up with users to ensure problem has been resolved. Develops supporting documentation of all activities.
- Telecommunications Programmer/Systems Analyst
 - Develops telecommunications software solutions to address user needs.
 - Interfaces with users to define needs.
 - Designs, develops, and tests complex communications software interface programs.
- Telecommunications Technician
 - Installs, troubleshoots, repairs and maintains telecommunications equipment.
 - Provides reports, completes requests for new service, determines methodology for installing telephone service, determines appropriateness of moderate equipment changes or modifications, call switches, test trunks, test links and installs communication circuits.
- Telecommunications/Communications Integration Engineer
 - Provides technical direction and analysis for telecommunication activities, including planning, designing, integrating, installing and maintaining large-scale telecommunications/ communications networks and services with computer systems.
 - Applies telecommunications/communications engineering principles and theory to propose design and configuration alternatives.
 - Analyzes network performance, usage and traffic flows, accesses and interfaces, transmission techniques, and protocols to interface with computer systems.
- Test Engineer
 - Subject matter specialist providing testing know-how in for the support of user requirements of complex to highly complex software/hardware applications.
 - Directs and/or participates in all phases of risk management assessments and software/hardware development with emphasis on analysis of user requirements, test design and test tools selection.
- Voice Communications Manager
 - Ensures that adequate and appropriate planning is provided for remote hardware and communications facilities to develop and implement methodologies for analysis, installation and support of voice communications systems.
- Voice Communications Technician
 - Monitors and responds to complex technical control facility hardware and software problems. Interfaces with vendor support service groups to ensure proper escalation during outages or periods of degraded system performance.



- Maintains PBX/systems and associated hardware.
- Web Content Analyst
 - Provides for development and content that will motivate and entertain users so that they regularly access the website and utilize it as a major source for information and decision-making.
 - Provides managing/performing website editorial activities including gathering and researching information that enhances the value of the site.
- Web Developer
 - Designs, develops, troubleshoots, debugs, and implements software code (such as HTML, CGI, and JavaScript) for a component of the website.
 - Works with graphic designers and other members of a project team to develop the site concept, interface design, and architecture of the website.
 - Deploys large web-based transaction systems using application servers.
 - Researches, tests, builds, and coordinates the integration of new products per production and client requirements.
- Web Security Analyst
 - Performs all procedures necessary to ensure the safety of the organization's website and transactions across the Internet/intranet.
 - Applies Internet firewall technologies to maintain security.
 - Ensures that the user community understands and adheres to necessary procedures to maintain security.
 - Updates and deletes users, monitors and performs follow-up on compliance violations, and develops security policies, practices, and guidelines.



**USA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS**

PREAMBLE

Standard Technology, Incorporated provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact Deborah J. Washington, (866) 322-0133 (ofc), dWASHINGTON@standardtechnology.us, (866) 322-0132 (fax).



**PRODUCTS & SERVICES
PRICE LISTS**



Course Title	Course Length	Minimum Participants	Maximum Participants	Contractor or Customer Site	Domestic or Overseas	Unit of Issue	Price Offered to GSA
CompTIA A+	4 days	6	24	Both	Domestic Only	Per Person	\$ 1,605.79
CompTIA Network+	4 days	6	24	Both	Domestic Only	Per Person	\$ 1,605.79
CompTIA Security+	5 days	6	24	Both	Domestic Only	Per Person	\$ 1,605.79
CompTIA Security+ CEU	5 days	6	24	Both	Domestic Only	Per Person	\$ 1,397.98
CCNA ICND1	5 days	6	24	Both	Domestic Only	Per Person	\$ 2,100.00
CCNA ICND2	5 days	6	24	Both	Domestic Only	Per Person	\$ 2,100.00
CCNP ROUTE	5 days	6	24	Both	Domestic Only	Per Person	\$ 2,719.65
CCNP SWITCH	5 days	6	24	Both	Domestic Only	Per Person	\$ 2,719.65
CCNP TSHOOT	5 days	6	24	Both	Domestic Only	Per Person	\$ 2,719.65
PMI® Certified Associate in Project Management (CAPM)	3 days	6	24	Both	Domestic Only	Per Person	\$ 1,132.75
PMI® Agile Certified Practitioner (ACP)	3 days	6	24	Both	Domestic Only	Per Person	\$ 1,132.75
PMI® Risk Management Professional (RMP)	3 days	6	24	Both	Domestic Only	Per Person	\$ 1,132.75
PMI® Scheduling Professional (SP)	2 days	6	24	Both	Domestic Only	Per Person	\$ 754.91
PMI® Project Management Professional (PMP)	5 days	6	24	Both	Domestic Only	Per Person	\$ 2,263.22



PMI® Program Management Professional (PgMP)	2 days	6	24	Both	Domestic Only	Per Person	\$ 1,435.01
(ISC) ² Systems Security Certified Practitioner (SSCP®)	5 days	6	24	Both	Domestic Only	Per Person	\$ 2,795.21
(ISC) ² Certified Secure Software Lifecycle Professional (CSSLP)	5 days	6	24	Both	Domestic Only	Per Person	\$ 2,969.02
(ISC) ² Certified Information Systems Security Professional (CISSP)	5 days	6	24	Both	Domestic Only	Per Person	\$ 3,021.91
(ISC) ² Certified Information Systems Security Professional (CISSP) CEU	5 days	6	24	Both	Domestic Only	Per Person	\$ 2,190.68
(ISC) ² Healthcare Information Security and Privacy Practitioner (HCISPP)	3 days	6	24	Both	Domestic Only	Per Person	\$ 2,387.15
EC-Council Certified Ethical Hacker (CEH)	5 days	6	24	Both	Domestic Only	Per Person	\$ 2,187.66
EC-Council Certified Ethical Hacker (CEH) CEU	5 days	6	24	Both	Domestic Only	Per Person	\$ 1,812.85
SCRUMstudy Scrum Developer Certified	2 days	6	24	Both	Domestic Only	Per Person	\$ 151.13
SCRUMstudy Scrum Master Certified	2 days	6	24	Both	Domestic Only	Per Person	\$ 981.61
SCRUMstudy Scrum Project Owner Certified	2 days	6	24	Both	Domestic Only	Per Person	\$ 1,026.95
ITIL® Foundation	3 days	6	24	Both	Domestic Only	Per Person	\$ 1,661.71
ITIL® Intermediate	3 days	6	24	Both	Domestic Only	Per Person	\$ 1,960.96
ITIL® Managing Across the Life Cycle	5 days	6	24	Both	Domestic Only	Per Person	\$ 1,960.96



LABOR CATEGORY	RATE
Applications Systems Analyst/Programmer	\$134.02
Business Process Consultant	\$110.38
Business Subject Matter Specialist	\$153.34
Business Systems Analyst	\$120.10
Chief Information Security Officer	\$154.74
Client/Server Database Manager	\$97.52
Client/Server Network Architect	\$113.35
Communication Analyst	\$88.59
Communications Facility Engineer	\$141.92
Communications Installer	\$102.13
Communications Transmission Engineer	\$129.66
Computer Programmer III	\$74.00
Consultant	\$117.65
Curriculum Developer	\$140.04
Data Architect	\$104.09
Data Communication Manager	\$92.24
Data Security Analyst	\$63.90
Data Warehousing Administrator	\$83.82
Data Warehousing Analyst	\$63.41
Data Warehousing Programmer	\$71.66
Data/Configuration Management Specialist	\$90.78
Database Analyst/ Programmer	\$95.47
Database Manager/Administrator	\$88.22
Disaster Recovery Administrator	\$113.09
Disaster Recovery Analyst	\$89.20
E-Business Manager	\$138.20
Electronic Data Interchange (EDI) Specialist	\$90.18
Electronic Mail Coordinator	\$105.27
Engineering Subject Matter Specialist	\$176.76
ERP Analyst	\$107.16



ERP Business/Architectural Expert	\$124.65
Geographic Information Systems Analyst/Programmer	\$94.13
Geographic Information Systems Manager	\$128.78
Graphic Designer	\$68.00
Groupware Specialist	\$77.39
Hardware Engineer	\$178.36
Help Desk Coordinator	\$71.38
Help Desk Specialist	\$59.99
Help Desk Support Service Specialist	\$100.98
Information Assurance Development Engineer	\$108.14
Information Assurance Engineer	\$154.74
Information Assurance Network Specialist	\$100.98
Information Assurance Systems/Network Specialist	\$90.55
Information Center Specialist	\$87.78
Information Security Business Analyst	\$108.80
Information Systems Administration & Planning Mgr.	\$105.42
Information Systems Training Specialist	\$96.90
Instructional Technologist	\$127.81
IT Subject Matter Specialist	\$127.04
LAN Support Technician	\$74.85
LAN/WAN Administrator	\$84.74
LAN/WAN Integrator	\$113.35
LAN/WAN/MAN Administrator	\$84.74
Modeling and Simulation Specialist	\$150.10
Network Control Technician	\$56.62
Network Engineer	\$111.49
Network Planning Analyst	\$98.45
Network Systems Administrator	\$85.92
Network Systems Manager	\$155.44
Network/Hardware Support Technician	\$79.18
Operations Manager - Data Communications	\$155.36
Operations Manager - Voice Communications	\$155.36



Operations Systems Manager	\$179.51
Operations/Technical Support Analyst	\$81.86
Operations/Technical Support Manager	\$155.36
Ops/network LAN Administrator	\$87.68
Project Engineer	\$112.73
Project Manager	\$179.51
Publications Analyst	\$104.33
Quality Assurance Specialist	\$108.83
Scientific Subject Matter Specialist	\$157.18
Security Coordinator	\$95.88
Site Manager	\$214.35
Software Architect	\$105.42
Software Developer	\$87.80
Software Systems Engineer	\$125.28
Strategic Planner	\$175.67
Systems Administrator	\$102.76
Systems Analysis and Programming Director	\$139.34
Systems Engineer	\$122.81
Systems Management Technologist	\$102.76
Technical Editor	\$53.85
Technical Subject Matter Specialist	\$137.80
Technical Writer	\$95.31
Telecommunications Analyst/Technician	\$58.07
Telecommunications Engineer/Analyst	\$109.24
Telecommunications Manager - Multiple Incumbents	\$214.35
Telecommunications Network Help Desk	\$71.38
Telecommunications Programmer/Systems Analyst	\$90.28
Telecommunications Technician	\$56.62
Telecommunications/Communications Integration Engineer	\$125.33
Test Engineer	\$105.29
Voice Communications Manager	\$125.33
Voice Communications Technician	\$61.26



Web Content Analyst	\$61.29
Web Developer	\$84.00
Web Security Analyst	\$92.18



BPA NUMBER _____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;



- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
 - (h) Date of Shipment.
- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.



BASIC GUIDELINES FOR USING
“CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customer's needs, or –
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer's requirement.
- Customers make a best value selection.