



*Applied Data Trends Inc.
Supplemental Pricelist 7/23/07*

Section 1 – Information Technology Services Labor Rates and Descriptions

Section 2 – Tactical Office® Work Station™ (TOWS)™ Pricing

Section 1

ADT Labor Rate Table

Labor Category	Labor Rate CY 2004	Labor Rate CY 2005	Labor Rate CY 2006	Labor Rate CY 2007	Labor Rate CY 2008	Labor Rate CY 2009	Labor Rate CY 2010
05-ESA Senior Staff Engineer/Scientist/Analyst	\$141.17	\$146.39	\$151.66	\$157.12	\$162.77	\$168.63	\$174.71
06-ESA Staff Engineer/Scientist/Analyst	\$116.72	\$121.04	\$125.40	\$129.91	\$134.59	\$139.43	\$144.45
07-ESA Principal Engineer/Scientist/Analyst	\$93.76	\$97.23	\$100.73	\$104.36	\$108.12	\$112.01	\$116.04
08-ESA Senior Engineer/Scientist/Analyst	\$81.89	\$84.92	\$87.97	\$91.14	\$94.42	\$97.82	\$101.34
09-ESA Advanced Engineer/Scientist/Analyst	\$71.75	\$74.40	\$77.08	\$79.85	\$82.73	\$85.71	\$88.79
10-ESA Engineer/Scientist/Analyst	\$60.37	\$62.61	\$64.86	\$67.20	\$69.61	\$72.12	\$74.72
11-ESA Co-Op Software Engineer/Analyst	\$39.59	\$41.05	\$42.53	\$44.06	\$45.65	\$47.29	\$48.99
07-P Senior Programmer	\$94.73	\$98.23	\$101.77	\$105.44	\$109.23	\$113.16	\$117.24
08-P Advanced Programmer	\$82.75	\$85.81	\$88.90	\$92.10	\$95.42	\$98.85	\$102.41
09-P Programmer	\$50.73	\$52.61	\$54.50	\$56.46	\$58.50	\$60.60	\$62.78
10-P Associate Programmer	\$44.77	\$46.42	\$48.09	\$49.82	\$51.62	\$53.48	\$55.40
11-P Programmer Aide	\$39.06	\$40.51	\$41.97	\$43.48	\$45.04	\$46.67	\$48.35
08-T Senior Technician	\$74.94	\$77.71	\$80.51	\$83.41	\$86.41	\$89.52	\$92.75
09-T Technician	\$52.61	\$54.55	\$56.52	\$58.55	\$60.66	\$62.84	\$65.11
10-T Associate Technician	\$39.90	\$41.38	\$42.87	\$44.41	\$46.01	\$47.66	\$49.38
11-T Technical Aide	\$35.06	\$36.36	\$37.67	\$39.02	\$40.43	\$41.88	\$43.39
03-MS Project Management/Technical Staff: Level III	\$134.10	\$139.07	\$144.07	\$149.26	\$154.63	\$160.20	\$165.97
04-M Project Management/Technical Staff: Level II	\$113.81	\$118.03	\$122.27	\$126.68	\$131.24	\$135.96	\$140.86
04-TL Project Management/Technical Staff: Level I	\$97.81	\$101.43	\$105.08	\$108.86	\$112.78	\$116.84	\$121.04
06-AA Staff Administrative Analyst	\$78.13	\$81.02	\$83.94	\$86.96	\$90.09	\$93.33	\$96.69
07-AA Principal Administrative Analyst	\$61.47	\$63.74	\$66.04	\$68.41	\$70.88	\$73.43	\$76.07
08-AA Senior Administrative Analyst	\$47.51	\$49.26	\$51.04	\$52.87	\$54.78	\$56.75	\$58.79
09-AA Advanced Administrative Analyst	\$43.29	\$44.89	\$46.51	\$48.18	\$49.92	\$51.71	\$53.58
10-AA Administrative Analyst	\$38.60	\$40.03	\$41.47	\$42.97	\$44.51	\$46.12	\$47.78
08-AS Advanced Administrative Specialist	\$48.49	\$50.28	\$52.09	\$53.97	\$55.91	\$57.93	\$60.01
09-AS Administrative Specialist	\$38.89	\$40.33	\$41.79	\$43.29	\$44.85	\$46.46	\$48.14
10-AS Junior Administrative Specialist	\$31.48	\$32.64	\$33.82	\$35.03	\$36.30	\$37.60	\$38.96
11-AS Associate Administrative Specialist	\$25.46	\$26.40	\$27.35	\$28.33	\$29.35	\$30.41	\$31.51



Labor Category Descriptions

This document provides descriptions for all ADT Labor Categories offered as a part of the Information Technology proposal provided to the General Services Administration.

1 Engineering

1.1 Senior Staff Software Engineer/Analyst (05-EA)

Minimum/General Experience: Personnel in this category will have a minimum of nineteen (19) years of progressively more complex experience in software design, development and test. Must have the skills and be capable of performing system-level software conceptualization, system level software requirements definition and system-level software design, test and evaluation. Must be familiar with applicable regulations and standards. Should be familiar with probability, reliability, statistical analysis methods, test and evaluation techniques, and data collection.

Minimum Education: Personnel in this category MUST have at least a BS Degree in Computer Science/Engineering/Mathematics/Physics from an accredited college or university. A technical Master's Degree may be substituted for three years experience. A technical Doctorate may be substituted for an additional three years experience.

1.2 Staff Software Engineer/Analyst (06-EA)

Minimum/General Experience: Personnel in this category will have a minimum of fifteen (15) years of progressively more complex experience in software design, development and test. Should have the skills and be capable of performing system-level software requirements definition, design, test and evaluation. Should be capable of system-level software conceptualization and familiar with applicable regulations and standards, probability, reliability, statistical analysis methods, test and evaluation techniques, and data collection.

Minimum Education: Personnel in this category MUST have at least a BS Degree in Computer Science/Engineering/Mathematics/Physics from an accredited college or university. A technical Master's Degree may be substituted for three years experience. A technical Doctorate may be substituted for an additional three years experience.

1.3 Principal Software Engineer/Analyst (07-EA)

Minimum/General Experience: Personnel in this category will have a minimum of eleven (11) years of progressively more complex experience in software design, development and test. Should have the skills and be capable of performing sub-system level software requirements definition, design, test and evaluation. Should be capable of system-level software conceptualization and familiar with applicable standards, probability, reliability, statistical analysis methods, test and evaluation techniques, and data collection.

Minimum Education: Personnel in this category MUST have at least a BS Degree in Computer Science/Engineering/Mathematics/Physics from an accredited college or university. A technical Master's Degree may be substituted for three years experience. A technical Doctorate may be substituted for an additional three years experience.



1.4 Senior Software Engineer/Analyst (08-EA)

Minimum/General Experience: Personnel in this category will have a minimum of seven (7) years of progressively more complex experience in software design, development and test. Should have the skills and be capable of performing unit level software requirements definition, design, test and evaluation. Should be capable of sub-system level software conceptualization and familiar with applicable standards, probability, statistical analysis methods, test and evaluation techniques, and data collection.

Minimum Education: Personnel in this category MUST have at least a BS Degree in Computer Science/Engineering/Mathematics/Physics from an accredited college or university. A technical Master's Degree may be substituted for three years experience. A technical Doctorate may be substituted for an additional three years experience.

1.5 Advanced Software Engineer/Analyst (09-EA)

Minimum/General Experience: Personnel in this category will have a minimum of three (3) years of experience in software design, development and test. Should have the skills and be capable of performing basic software requirements definition, test and evaluation. Should be capable of unit software conceptualization and familiar with applicable standards, test and evaluation techniques, and data collection.

Minimum Education: Personnel in this category MUST have at least a BS Degree in Computer Science/Engineering/Mathematics/Physics from an accredited college or university. A technical Master's Degree may be substituted for three years experience.

1.6 Software Engineer/Analyst (10-EA)

Minimum/General Experience: Personnel in this category will not have a minimum experience requirement. Should have the skills and be capable of performing basic software engineering, scientific and analysis related tasks. Work performed by personnel assigned to this category will be supervised by senior engineers/scientists/analysts. Should be capable of fundamental conceptualization and generally familiar with applicable standards.

Minimum Education: Personnel in this category MUST have at least a BS Degree in Computer Science/Engineering/Mathematics/Physics from an accredited college or university.

1.7 Co-Op Software Engineer/Analyst (11-EA)

Minimum/General Experience: Personnel in this must be enrolled and completed one (1) year of education in an accredited program of computer science, engineering or scientific study.

Minimum Education: The Coop Engineer/Analyst must have a minimum 3.0 grade point average out of a 4.0 and must be enrolled in an official cooperative education/training program at the accredited college or university.

2 Technician

2.1 Senior Technician (08-T)

Minimum/General Experience: Personnel in this category will have a minimum of nine (9) years of progressively more complex technical experience. Should have the skills and be capable of maintaining, testing and troubleshooting military-related equipment and/or applications. Must be able to perform and document tests and measurements of an electronic/electro-mechanical/computer nature, in accordance with military and commercial standards. Must be able to troubleshoot related product malfunctions, modify, wire and fabricate devices related to work, as required. Work performed by personnel assigned to this category may be supervised by senior engineers/scientists/analysts.

Minimum Education: Personnel in this category should have at least a Technical School Degree or Associate's Degree from an accredited college or university. A High School diploma (or GED equivalent) and four (4) years of experience may be substituted for the degree requirement.



2.2 Technician (09-T)

Minimum/General Experience: Personnel in this category will have a minimum of five (5) years of technical experience. Should have the skills and be capable of maintaining, testing and troubleshooting military-related equipment and/or applications. Must be able to perform and document tests and measurements of an electronic/electro-mechanical/computer nature, in accordance with military and commercial standards. Must be able to troubleshoot related product malfunctions, modify, and wire devices related to work, as required. Work performed by personnel assigned to this category will be supervised by senior engineers/scientists/analysts/technicians.

Minimum Education: Personnel in this category should have at least a Technical School Degree or Associate's Degree from an accredited college or university. A High School diploma (or GED equivalent) and four (4) years of experience may be substituted for the degree requirement.

2.3 Associate Technician (10-T)

Minimum/General Experience: Personnel in this category will have a minimum of two (2) years of technical experience. Should have the skills and be capable of maintaining military-related equipment and/or applications. Must be able to perform and document routine tests and measurements of an electronic/electro-mechanical/computer nature, in accordance with appropriate Standards. Work performed by personnel assigned to this category must be supervised by senior engineers/scientists/analysts/technicians.

Minimum Education: A High School diploma (or GED equivalent) is required. Two years of work towards a Bachelor's Degree at an accredited college or university may be substituted for the experience requirement.

2.4 Technical Aide (11-T)

Minimum/General Experience: Personnel in this category will not have a minimum experience requirement. Should have the skills and be capable of being trained to maintain military-related equipment and/or applications. Must be capable of being trained to perform and document limited tests and measurements of an electronic/electro-mechanical/computer nature, in accordance with appropriate Standards. Work performed by personnel assigned to this category must be supervised by senior engineers/scientists/analysts/technicians.

Minimum Education: A High School diploma (or GED equivalent) is required.

3 Project Management/Technical Staff

3.1 Project Management / Technical Staff Level III (03-MS)

Minimum/General Experience: Personnel in this category will have a minimum of fifteen (15) years of progressively more complex experience in management and supervision of substantive military electronics software development. Must have experience and skills necessary to perform the following tasks: Manage substantial military design, development, integration, test and documentation operations for multiple tasks. Organize, direct, and coordinate planning and implementation of contract activities. Interface with government personnel. Formulate and review project feasibility studies, determine costs, ensure conformance to work standards. Interpret policies, purposes, and goals of the organization for subordinates. Must have the skills and be capable of performing system conceptualization, system level requirements definition and system design, test and evaluation. Must be familiar with applicable regulations and standards. Should be familiar with probability, reliability, statistical analysis methods, test and evaluation techniques, and data collection.

Minimum Education: Personnel in this category MUST have at least a BS Degree in Computer Science/Engineering/Mathematics/Physics from an accredited college or university. A Master's Degree may be substituted for three years experience. A Doctorate may be substituted for an additional three years experience.



3.2 Project Management / Technical Staff Level II (04-M)

Minimum/General Experience: Personnel in this category will have a minimum of twelve (12) years of progressively more complex experience in management and supervision of military software systems development. Must have experience and skills necessary to perform the following tasks: Plan, coordinate, schedule, direct, and control all engineering and technical support activities applicable to project execution. Review and evaluate all work performed. Ensure compliance with all management plans, policies and procedures. Provide recommendations for resolution of technical problems. Manage design, development, integration, test and documentation operations for multiple tasks. Must have the skills and be capable of performing system-level software conceptualization, requirements definition and design, test and evaluation. Should be familiar with applicable regulations and standards. Should be familiar with probability, reliability, statistical analysis methods, test and evaluation techniques, and data collection.

Minimum Education: Personnel in this category MUST have at least a BS Degree in Computer Science/Engineering/Mathematics/Physics from an accredited college or university. A Master's Degree may be substituted for three years experience. A Doctorate may be substituted for an additional three years experience.

3.1 Project Management / Technical Staff Level I (04-TL)

Minimum/General Experience: Personnel in this category will have a minimum of nine (9) years of progressively more complex experience in management and supervision of software systems development. Must have experience and skills necessary to perform the following tasks: Plan, coordinate, schedule, direct, and control all engineering and technical support activities applicable to project execution. Review and evaluate all work performed. Provide recommendations for resolution of technical problems. Must have the skills and be capable of performing system-level software conceptualization, requirements definition and design, test and evaluation. Should be familiar with applicable standards. Should be familiar with probability, reliability, statistical analysis methods, test and evaluation techniques, and data collection.

Minimum Education: Personnel in this category MUST have at least a BS Degree in Computer Science/Engineering/Mathematics/Physics from an accredited college or university. A Master's Degree may be substituted for three years experience. A Doctorate may be substituted for an additional three years experience.

4 Programming

4.1 Senior Programmer (07-P)

Minimum/General Experience: Personnel in this category will have a minimum of nine (9) years of progressively more complex technical experience in software application design, development and test. Should have the skills and be capable of coding, testing and debugging complicated military software applications using complex engineering and scientific principals. Work performed by personnel assigned to this category may be supervised by senior engineers/scientists/analysts. Should be capable of application conceptualization and familiar with applicable standards.

Minimum Education: Personnel in this category should have at least a Bachelor's Degree from an accredited college or university. A High School diploma (or GED equivalent) and eight (8) years of experience may be substituted for the Bachelor's Degree.



4.2 Advanced Programmer (08-P)

Minimum/General Experience: Personnel in this category will have a minimum of seven (7) years of progressively more complex technical experience in software application design, development and test. Should have the skills and be capable of coding, testing and debugging advanced military software applications using advanced engineering and scientific principals. Work performed by personnel assigned to this category may be supervised by senior engineers/scientists/analysts. Should be capable of application conceptualization and generally familiar with applicable standards.

Minimum Education: Personnel in this category should have at least a Bachelor's Degree from an accredited college or university. A High School diploma (or GED equivalent) and eight (8) years of experience may be substituted for the Bachelor's Degree

4.3 Programmer (09-P)

Minimum/General Experience: Personnel in this category will have a minimum of five (5) years of technical experience in software application design, development and test. Should have the skills and be capable of coding, testing and debugging military software applications using engineering and scientific principals. Work performed by personnel assigned to this category will be supervised by senior engineers/scientists/analysts.

Minimum Education: Personnel in this category should have at least a Bachelor's Degree from an accredited college or university. A High School diploma (or GED equivalent) and eight (8) years of experience may be substituted for the Bachelor's Degree

4.4 Associate Programmer (10-P)

Minimum/General Experience: Personnel in this category will have a minimum of two (2) years of experience in software application development and test. Should have the skills and be capable of coding, testing and debugging basic military software applications using basic engineering and scientific principals. Work performed by personnel assigned to this category must be supervised by senior engineers/scientists/analysts/programmers.

Minimum Education: A High School diploma (or GED equivalent) is required. Two years of work towards a Bachelor's Degree at an accredited college or university may be substituted for the experience requirement.

4.5 Programmer Aide (11-P)

Minimum/General Experience: Personnel in this category will not have a minimum experience requirement. Should have the skills and be capable of assisting programmers in testing and debugging basic software applications. Work performed by personnel assigned to this category must be supervised by senior engineers/scientists/analysts/programmers.

Minimum Education: A High School diploma (or GED equivalent) is required.



5 Administrative

5.1 Analyst

5.1.1 Staff Administrative Analyst (06-AA)

Minimum/General Experience: Personnel in this category will have a minimum of fifteen (15) years of progressively more complex experience of a professional administrative nature. Must have experience and skills necessary to perform the following tasks: Plan, coordinate, schedule, direct, and control all assigned administrative support activities. Review and evaluate all work performed by employee and subordinates. Ensure assigned tasks are performed in compliance with all management plans, policies and procedures. Develop and maintain Standard Operating Procedures for employee's area of responsibility. Provide recommendations for resolution of problems within employee's area of responsibility. Must be capable of performing career guidance and performance assessment for all assigned subordinates. Must be familiar with applicable policies and standards. Additional specific job requirements may be levied depending on the nature of the position being filled.

Minimum Education: Personnel in this category MUST have at least a BA Degree in Business Administration, Accounting or Administrative Sciences from an accredited college or university. A Master's Degree may be substituted for three years experience. A Doctorate may be substituted for an additional three years experience.

5.1.2 Principal Administrative Analyst (07-AA)

Minimum/General Experience: Personnel in this category will have a minimum of eleven (11) years of progressively more complex experience of a professional administrative nature. Must have experience and skills necessary to perform the following tasks: Plan, coordinate, schedule, direct, and control all assigned administrative support activities. Review and evaluate all work performed by employee and any assigned subordinates. Ensure assigned tasks are performed in compliance with all management plans, policies and procedures. Provide substantial input to Standard Operating Procedures used within employee's area of responsibility. Provide recommendations for resolution of problems within employee's area of responsibility. Must be capable of performing performance assessment for all assigned subordinates. Must be familiar with applicable policies and standards. Additional specific job requirements may be levied depending on the nature of the position being filled.

Minimum Education: Personnel in this category should have a BA Degree in Business Administration, Accounting or Administrative Sciences from an accredited college or university. A High School diploma (or GED equivalent) and four (4) years of applicable experience may be substituted for the Bachelor's degree requirement. A Master's Degree may be substituted for three years experience. A Doctorate may be substituted for an additional three years experience.

5.1.3 Senior Administrative Analyst (08-AA)

Minimum/General Experience: Personnel in this category will have a minimum of seven (7) years of progressively more complex experience of an general administrative nature. Must have experience and skills necessary to perform the following tasks: Plan, schedule, and control all assigned administrative support duties. Review and evaluate all work performed by employee. Ensure assigned tasks are performed in compliance with direction received from superiors. Provide input to Standard Operating Procedures used within employee's area of responsibility. Lead or assist in the resolution of problems within employee's area of responsibility. Must be capable of providing performance assessment for any assigned subordinates. Must be familiar with all applicable policies. Should be familiar with applicable standards. Additional specific job requirements may be levied depending on the nature of the position being filled. Work performed by personnel assigned to this category may be supervised by senior administrative analysts.

Minimum Education: Personnel in this category should have a BA Degree in Business Administration, Accounting or Administrative Sciences from an accredited college or university. A High School diploma (or GED equivalent) and four (4) years of applicable experience may be substituted for the Bachelor's degree requirement. A Master's Degree may be substituted for three years experience. A Doctorate may be substituted for an additional three years experience.



5.1.4 Advanced Administrative Analyst (09-AA)

Minimum/General Experience: Personnel in this category will have a minimum of three (3) years of progressively more complex experience of an routine administrative nature. Must have experience and skills necessary to perform the following tasks: Execute all assigned administrative support duties. Review and evaluate all work performed by employee. Ensure assigned tasks are performed in compliance with direction received from superiors. Understand and utilize company Standard Operating Procedures for work performed within employee's area of responsibility. Assist in the resolution of problems within employee's area of responsibility. Should be familiar with all applicable policies and standards. Additional specific job requirements may be levied depending on the nature of the position being filled. Work performed by personnel assigned to this category should be supervised by senior administrative analysts.

Minimum Education: Personnel in this category should have a BA Degree in Business Administration, Accounting or Administrative Sciences from an accredited college or university. A High School diploma (or GED equivalent) and four (4) years of applicable experience may be substituted for the Bachelor's degree requirement. A Master's Degree may be substituted for three years experience.

5.1.5 Administrative Analyst (10-AA)

Minimum/General Experience: Personnel in this category will not have a minimum experience requirement. Should have the skills and be capable of being trained to perform administrative-related tasks in accordance with appropriate policies and procedures. Work performed by personnel assigned to this category must be supervised by senior administrative analysts.

Minimum Education: Personnel in this category should have a BA Degree in Business Administration, Accounting or Administrative Sciences from an accredited college or university. A High School diploma (or GED equivalent) and four (4) years of applicable experience may be substituted for the Bachelor's degree requirement.

5.2 Specialist

5.2.1 Advanced Administrative Specialist (08-AS)

Minimum/General Experience: Personnel in this category will have a minimum of nine (9) years of progressively more complex experience of an administrative nature. Must have experience and skills necessary to perform the following tasks: Execute all assigned administrative support duties in compliance with applicable policies, procedures or direction received from superiors. Provide input to Standard Operating Procedures used within employee's area of responsibility. Assist in the resolution of problems within employee's area of responsibility. Must be capable of providing performance assessment for any assigned subordinates. Must be familiar with all applicable policies. Should be familiar with applicable standards. Additional specific job requirements may be levied depending on the nature of the position being filled. Work performed by personnel assigned to this category may be supervised by senior administrative analysts.

Minimum Education: A High School diploma (or GED equivalent) is required.



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5.2.2 Administrative Specialist (09-AS)

Minimum/General Experience: Personnel in this category will have a minimum of five (5) years of progressively more complex experience of an administrative nature. Must have experience and skills necessary to perform the following tasks: Execute all assigned administrative support duties in compliance with direction received from superiors. Assist in the resolution of problems within employee's area of responsibility. Should be familiar with all applicable policies and standards. Additional specific job requirements may be levied depending on the nature of the position being filled. Work performed by personnel assigned to this category will be supervised by senior administrative analysts.

Minimum Education: A High School diploma (or GED equivalent) is required.

5.2.3 Junior Administrative Specialist (10-AS)

Minimum/General Experience: Personnel in this category will have a minimum of two (2) years of experience of an administrative nature. Must have experience and skills necessary to execute all assigned administrative support duties in compliance with direction received from superiors. Additional specific job requirements may be levied depending on the nature of the position being filled. Work performed by personnel assigned to this category must be supervised by senior administrative analysts.

Minimum Education: A High School diploma (or GED equivalent) is required.

5.2.4 Associate Administrative Specialist (11-AS)

Minimum/General Experience: Personnel in this category will not have a minimum experience requirement. Employees assigned to this category will be trained to perform designated administrative tasks. Employee must have the skills and aptitude necessary to understand and complete the training for assigned duties. Additional specific job requirements may be levied depending on the nature of the position being filled. Work performed by personnel assigned to this category must be supervised by senior administrative analysts.

Minimum Education: A High School diploma (or GED equivalent) is required.



Section 2

Tactical Office® Work Station™ (TOWS)™					
Part Number	Description	* 10 – 25 UNITS	26 – 50 UNITS	51 – 75 UNITS	76 – 100 UNITS
TOWS0001	Tactical Office® Work Station™ (TOWS)™	\$11,000.00 Each	\$9,500.00 Each	\$8,000.00 Each	\$7,000.00 Each
TOWS0002	Optional Functional Spare Hard Drive	\$400.00 Each	\$400.00 Each	\$400.00 Each	\$400.00 Each

* Minimum order quantity of 10 units is required

Tactical Office® Work Station™ (TOWS)™ Annual Extended Maintenance and Support				
Part Number	Description	Units	Hours	Price
TOWSEMS0001	Annual Extended Maintenance and Support	10 – 25	Not to Exceed 120 hrs Annually	\$11,250 Annual Fee
TOWSEMS0002	Annual Extended Maintenance and Support	26 – 50	Not to Exceed 240 hrs Annually	\$22,500 Annual Fee
TOWSEMS0003	Annual Extended Maintenance and Support	51 – 75	Not to Exceed 360 hrs Annually	\$33,750 Annual Fee
TOWSEMS0004	Annual Extended Maintenance and Support	76 – 100	Not to Exceed 480 hrs Annually	\$45,000 Annual Fee

Tactical Office® Work Station™ (TOWS)™

The Applied Data Trends, Inc. (ADT) TOWS™ consisting of the hardware, software, and support detailed below will be delivered to the purchaser no later than six (6) months depending on quantity after receipt of a valid purchase order based on the prices listed above.

Hardware Element

The ADT TOWS™ is a tactical planning/training system containing the ADT TOWS™ Linux version of the Tactical Office® software suite.

- An optional functional spare hard-drive is available with each unit, **at time of initial purchase only**, for an additional \$400 per unit.

TOWS™ Linux Version – Tactical Office® Software Suite

The ADT TOWS™ Linux version of the Tactical Office® software suite is an Air Missile Defense Planning tool that is compatible with US Army force operations planners presently deployed with US Army Air Defense Forces at the Battery level and the Battalion levels with the following standard

Characteristics/Description/Limitations:

The operation of the TOWS™-Linux version depends on the presence of the ADT provided USB HASP Key, included with each product order.

- The TOWS™-Linux version operates independent of weapon system components in a separate, stand-alone configuration.

Printers

- The TOWS™-Linux version support for (common) printers is limited to printers for which drivers are available under the ADT provided RedHat Linux Enterprise Workstation operating system.



Documentation

- Each ADT TOWS™ unit is provided with an operations primer outlining necessary system administrative and networking setup. The primer will also include instruction for the operation of the TOWS™ Linux version of the Tactical Office® Software Suite.

Maintenance and Support

- Upon delivery to the customer each ADT TOWS™ unit will be supported by ADT for a period of twelve (12) months from the date of the confirmed acceptance:
 - Malfunctioning hardware returned to ADT (unclassified only) will be replaced within fifteen (15) standard business days of receipt by ADT
 - TOWS™ Linux version of the Tactical Office® Software Suite application software patches and bug fixes as available and certified for release by ADT.
 - Linux Operating system and/or hardware driver patches and bug fixes as available and certified for release by ADT
 - Online trouble reports through the ADT website or by e-mail 24/7 will be responded to within 24 business hours of receipt.
 - ADT will prioritize all trouble reports for response actions.
 - In the event that it is necessary for the customer to provide classified hard-drives or units to support the identification and correction of software problems these hard-drives or units must be transferred to ADT in accordance with a properly executed DD254.
 - The user is responsible for certifying whether or not the system has been declassified according to their security organization procedures.
 - Trouble / problem report response support:
 - not to exceed ten (10) hours per month for ten (10) to twenty five (25) units,
 - not to exceed twenty (20) hours per month for twenty six (26) to fifty (50) units,
 - not to exceed thirty (30) hours per month for fifty – one (51) to seventy five (75) units,
 - not to exceed forty (40) hours per month for seventy six (76) to one hundred (100) units.

Training

- Each ADT TOWS™ order will be provided a training class (CONUS only) to train either the users or instructors.
- Each training class will consist of
 - a three (3) day class in the hands-on use of the ADT TOWS™ Linux version of the Tactical Office® software suite, systems administration, and network configuration,
 - a CD containing the training material.
 - Each training class must be scheduled at least 30 days in advance,
- The maximum number of students allowable for an on-site class is twenty (20).
- Additional off-site (ADT Huntsville Office only) training is available for \$300 per student, subject to availability and class participation of not less than twenty (20) students.
- On-site OCONUS Training is available as a separately negotiated option.



Extended Maintenance and Support

Additional maintenance and support may be purchased in annual increments to continue the level of effort provided during the first year performance period. The extended maintenance and support effort detailed below will be provided after receipt of a valid purchase order based on the prices listed above.

- Malfunctioning hardware returned to ADT (unclassified only) will be replaced within fifteen (15) standard working days of receipt by ADT.
- TOWS™ Linux version of the Tactical Office® Software Suite application software patches and bug fixes as available and certified for release by ADT.
- Linux Operating system and/or hardware driver patches and bug fixes as available and certified for release by ADT
- Online trouble reports through the ADT website or by e-mail 24/7 will be responded to within 24 working hours of receipt.
 - ADT will prioritize all trouble reports for response actions.
 - In the event that it is necessary for the customer to provide classified hard-drives or units to support the identification and correction of software problems these hard-drives or units must be transferred to ADT in accordance with a properly executed DD254.
 - The user is responsible for certifying whether or not the system has been declassified according to their security organization procedures.
- Trouble / problem report response support:
 - not to exceed ten (10) hours per month for ten (10) up to twenty – five (25) units,
 - not to exceed twenty (20) hours per month for twenty – six (26) to fifty (50) units,
 - not to exceed thirty (30) hours per month for fifty – one (51) to seventy – five (75) units,
 - not to exceed forty (40) hours per month for seventy-six (76) to one hundred (100) units.



Tactical Office® Work Station™ TOWS™ Payment

Minimum of ten (10) to a maximum of twenty (20) TOWS™ units

FAR 16.105, Type of Contract (Apr 1984) Applied Data Trends, Inc. contemplates award of a Firm – Fixed – Price contract:

Payment in full is due upon receipt of a properly executed invoice and unit acceptance of delivery by the customer.

Retention of the delivered units beyond ten (10) working days of delivery constitutes acceptance.

Twenty - one (21) or more TOWS™ units

FAR 16.105 -- Type of Contract (Apr 1984) Applied Data Trends, Inc. contemplates award of a Firm – Fixed – Price contract.

FAR 32.113 -- Customary Contract Financing.

Financing of contracts for supplies or services awarded under the competitive negotiation method of procurement in accordance with Part 15, through either progress payments based on costs in accordance with Subpart 32.5, or performance-based payments in accordance with Subpart 32.10 (but not both).

FAR 32.501-1 -- Customary Progress Payment Rates.

The customary progress payment rate is 80 percent, applicable to the total costs of performing the contract. The customary rate for contracts with small business concerns is 85 percent.

Progress Payment

80% of the purchase value in six equal payments due monthly.

(\$1M*.8)/6 = \$134K example

Payment in full of remaining value is due upon receipt of a properly executed final invoice and unit acceptance of delivery by the customer.

Retention of the delivered units beyond ten (10) working days of delivery constitutes acceptance.

Training

FAR 16.105, Type of Contract (Apr 1984) Applied Data Trends, Inc. contemplates award of a Firm – Fixed – Price contract:

Payment in full is due upon receipt of a properly executed invoice.

Course completion documentation will be signed and verified by the customer on the third day of class.

Extended Maintenance and Support

FAR 16.105, Type of Contract (Apr 1984) Applied Data Trends, Inc. contemplates award of a Firm – Fixed – Price contract:

Payment in full is due upon receipt of a properly executed invoice issued immediately upon receipt of a properly executed purchase order.