

GENERAL SERVICES ADMINISTRATION  
Federal Supply Service

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address for GSA Advantage!® is [www.GSAAdvantage.gov](http://www.GSAAdvantage.gov).

MULTIPLE AWARD SCHEDULE  
INFORMATION TECHNOLOGY  
IT HARDWARE

Special Item Number: 33411

Purchasing of New Electronic Equipment

PSC CODES

7010 Information Technology Equipment System Configuration

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at [www.fss.gsa.gov](http://www.fss.gsa.gov).

Contract Number: GS-35F-0733N

Period Covered by Contract: June 25, 2003 through June 24, 2023

Pricelist current through -  
Modification PS-0034 effective January 8, 2020  
Mass Mod PS-A812, dated February 5, 2020

Prices Shown Herein Are Net.

BriarTek, Inc.  
3129 Mount Vernon Avenue  
Alexandria, VA 22305  
(703) 549-7892; Fax: (703) 548-7893  
[www.briartek.com](http://www.briartek.com)

Point of Contact:  
Debbie Landa  
[debbie@briartek.com](mailto:debbie@briartek.com)  
703-548-7892 x208

## CUSTOMER INFORMATION

1. **Pricing, Award and Item Information.** Refer to Attachment 1, Price List , and Attachment 2, Commercial Sales Practices.
2. **Maximum Order.** The Maximum Order Threshold for SIN 33411, Purchasing of New Electronic Equipment, is \$500,000. All dollar amounts are exclusive of any discount for prompt payment.
3. **Minimum Order.** The minimum order pursuant to this contract is \$100. All dollar amounts are exclusive of any discount for prompt payment.
4. **Geographic Coverage (delivery area).** The geographic scope of this contract will be domestic delivery only. Domestic delivery is delivery within the 48 contiguous states, and the District of Columbia. Domestic delivery also includes a port or consolidated point within the aforementioned areas, for orders received from overseas activities.
5. **Points of Production** . All items are produced in Alexandria, Virginia, United States.
6. **Discounts.** Prices shown are NET. Basic discounts have been deducted. The basic discount terms for items under SIN 33411 are 9.19% to 32.72%. See Attachment 1, Price List, for detailed discount information by item. (See Prompt Payment Terms: 2% discount offered when paid within 20 days from receipt of invoice or date of acceptance, whichever is later.)
7. **Quantity Discounts.** There are no quantity discounts available through the GSA. Refer to Attachment 2, Commercial Sales Practices.
8. **Prompt Payment Terms.** Payment terms are 2%, Net 20 or Net 30. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
9. **Government Purchase Cards.**
  - a. Government purchase cards are accepted at or below the micro-purchase threshold.
  - b. Government purchase cards are accepted above the micro-purchase threshold.
  - c. No discount for prompt payment is allowed when a government purchase card is used.
10. **Foreign Items.** Not Applicable
11. **Delivery.**
  - a. **Time of Delivery.** The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below.

Special Item Number  
33411

Delivery Time (Days ARO)  
30 days ARO

- b. Expedited Delivery. All items are available for expedited delivery. Expedited delivery is 20 days ARO.
- c. Overnight and 2-day Delivery. Overnight and 2 -day delivery are available. Agencies should contact the Contractor for applicable rates.
- d. Urgent Requirements. When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Verbal replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

12. **FOB**. Destination

13. **Ordering**.

a. Ordering Address.

BriarTek, Inc.  
3129 Mount Vernon Avenue  
Alexandria, VA 22305

The following telephone number can be used by ordering agencies to obtain technical and/or ordering assistance: (703) 548-7892 ext. 201

- b. Ordering Procedures. Ordering activities shall use the ordering procedures set forth in FAR 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules
  - FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
  - FAR 8.405-2 Ordering procedures for services requiring a statement of work.

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders and BPAs, telephone orders are permissible.

- c. Prime Contractor Ordering from Federal Supply Schedules: Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order -
  - A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

- The following statement: *This order is placed under written authorization from \_\_\_\_\_ dated \_\_\_\_\_. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.*

14. **Payment Address.**

BriarTek, Inc.  
3129 Mount Vernon Avenue  
Alexandria, VA 22305

Payments can also be accepted by telephone: 703-548-7892 x201.

15. **Warranty Provision.**

- a. Unless specified otherwise in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract.
- b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.
- c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.
- d. If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows:

BriarTek, Inc.  
3129 Mount Vernon Avenue  
Alexandria, VA 22305

16. **Export Packing Charges.** Not applicable

17. **Terms and conditions of Government Purchase Card Acceptance.** Government purchase cards are accepted. No discount for prompt payment is available.

18. **Terms and Conditions of Rental, Maintenance, and Repair.** Not applicable

19. **Terms and Conditions of Installation.** Not applicable

20. **Terms and Conditions of Repair Parts, Indicating Date of Parts Lists and Any Discounts from Price Lists.** Not applicable

21. **List of Service and Distribution Points.** Not applicable

22. **List of Participating Dealers.** Not applicable

23. **Preventive Maintenance.** Not applicable

24. **Other.**

- a. Special Attributes. Not applicable
- b. Section 508 Compliance. Not applicable
- c. Trade Agreements Act of 1979, as amended: The Trade Agreements Act is intended to foster fair and open international trade. It requires that the US Government may acquire only products that are US-made or made in countries that are recognized as supporting fair and open international trade. The act further requires that contractors certify that each end product that is to be acquired by a government entity meet the requirements as to place of manufacture.

BriarTek, Inc.'s products meet the requirements of the Trade Agreements Act and are approved to be acquired by the US Government.

- d. Installation and Technical Services: Items included in this pricelist are self-installable. The Contractor's technical personnel is available to provide technical services, as needed, for installation and training. The Contractor shall furnish the ordering activity with one (1) copy of all operating and maintenance manuals, which are normally provided with the equipment being purchased.
- e. Purchase of Open Market Items. Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) – referred to as open market items – to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- All clauses applicable to items not on the Federal Supply Schedule are included in the order.

25. **Data Universal Number System (DUNS) number.** 014260033

26. **System for Award Management (SAM) Database.** Contractor has registered with the System for Award Management (SAM)

**ATTACHMENT 1  
INFORMATION TECHNOLOGY  
IT HARDWARE  
SIN 33411 - Purchasing of New Electronic Equipment  
PRICE LIST**

PRODUCT NUMBER	PRODUCT NAME AND DESCRIPTION	MSRP	GSA PRICE	DISCOUNT
ORCATX-103	<b>Transmitter - Man Overboard Indicator (MOBI):</b> Includes unique identification, meets IP67 watertight standard, manual and saltwater activated, external antenna with strain relief, distress marker light, 121.5 MHz, 9V alkaline battery, Cordura® (nylon) pouch	\$330.00	\$299.66	9%
ORCATX-104	<b>Transmitter - Man Overboard Indicator (MOBI):</b> Includes unique identification, meets IP67 watertight standard, manual and saltwater activated, manual activation battery check, external antenna with strain relief, distress marker light, 121.5 MHz, CR-123 lithium battery, Cordura® (nylon) pouch	\$300.00	\$272.03	9%
ORCATX-106	<b>Transmitter - Man Overboard Indicator (MOBI):</b> Digital Selective Calling (DSC) transmitter with GPS capability, meets IP67 watertight standard, water activated, external VHF and GPS antennae, distress marker light, 156.525 MHz	\$525.00	\$477.75	9%
ORCARX-103	<b>Receiver:</b> Includes db audible alarm, touch screen LCD, "by name" recognition and optional GPS readout at time of event, maintenance tracking, hardened enclosure, 121.5 MHz; 12-24 VD power requirement	\$3,800.00	\$3,458.00	9%
ORCADF-101	<b>Direction Finder (Recovery boat or Ship-mounted) - Man Overboard Indicator (MOBI):</b> Includes direction finder display (P/N: ORCADF-D101), antenna array with 5086 aluminum base (P/N: ORCADF-A101), rigid/flexible antenna elements (P/N: ORCADF-R/FANT1215), meets Grade A Class I shock, RCS compliant, 121.5 MHz, 12 or 24 VDC power requirement	\$5,945.00	\$5,032.46	15%
ORCADF-A101	<b>Direction Finder antenna array (Recovery Boat or Ship-mounted) - Man Overboard Indicator (MOBI):</b> Includes rigid/flexible antenna elements (P/N: ORCADF-R/FANT1215), 5086 aluminum base, meets Grade A Class I shock, RCS compliant, 121.5 MHz	\$3,764.00	\$3,413.01	9%
ORCADF-D101	<b>Direction Finder Display (Recovery Boat or Ship-mounted) - Man Overboard Indicator (MOBI):</b> Includes 360 degree LED and numeric (10 degree increment) bearing indicator, meets Grade A Class I shock, 121.5 MHz	\$2,380.00	\$2,158.07	9%
ORCADFP-HH200	<b>Portable Direction Finder - Handheld:</b> Internally stored direction finder for handheld use	\$8,250.00	\$7,507.50	9%
ORCADFP-BH100	<b>Bracket, Handheld Direction Finder:</b> Bulkhead-mounted bracket for stowing Portable Direction Finder - Handheld (P/N: ORCADFP-HH200), 316 stainless steel	\$385.00	\$350.35	9%
ORCADF-R/FANT1215	<b>Rigid / Flexible Direction Finder Antenna Element - Man Overboard Indicator (MOBI):</b> For ORCADF-A101 antenna array. Rigid brass antenna element with flexible base, overmolded, 121.5 MHz	\$69.00	\$58.94	15%
ORCADFB-H01	<b>Direction Finder Display Hood:</b> Polyurethane-coated nylon hood for DF display on recovery boat or other weather-exposed location, tether strap with grommet for mounting, plastic clip for quick release	\$95.00	\$77.07	19%
ORCADF-SW100CU	<b>Direction Finder Antenna Switch Box - Man Overboard Indicator (MOBI):</b> A-B switchbox for dual direction finder antenna array input, single DF display output, female DB9 connectors, rotary selector switch	\$155.00	\$104.28	33%
ORCARX/DF-PS12D101	<b>Power Supply/Battery Backup - Man Overboard Indicator (MOBI):</b> AC to DC converter (110/220 VAC to 12 VDC) for receiver (P/N: ORCARX-103) and ship mounted direction finder (P/N: ORCADF-101), battery backup function for receiver only (1 hour max), mounting adapter for RX/DF-PS12D100 Rev 1 upgrade as applicable	\$540.00	\$491.40	9%
ORCATX-PO4D	<b>Pouch, transmitter - Man Overboard Indicator (MOBI):</b> Nylon pouch for ORCATX-104. Velcro attachment points, reinforced stitching, loop for belt/strap attachment	\$20.00	\$18.14	9%
ORCATX-PO3D	<b>Pouch, transmitter - Man Overboard Indicator (MOBI):</b> Nylon pouch for ORCATX-103. Velcro attachment points, reinforced stitching, loop for belt/strap attachment	\$20.00	\$18.14	9%

**ATTACHMENT 2**

**Commercial Practices Chart**

**Special Item Number:**

33411

**Manufacturer**

BriarTek,  
Inc.

Type of Customer	Standard Discounts & Pricing	Nonstandard Discounts	Rebates	Prompt Payment Discount	Warranty	FOB Point
Distributors / Agents	5%	None	None	None	1 Year	Origin
Dealers / Resellers (resell to end users)	5%					
VAR / System Integrators	2%: 10-49 units 3%: 50-99 units 5%: 100+ units				1 Year	Origin
Original Equipment Manufacturers (OEM)						
State and Local Governments	2%: 50-249 units 3%: 250-999 units 5%: 1000 - 4999 9%: 5000+ units				1 Year	Origin
Educational and Nonprofit Institutions						
National and Corporate Accounts						
Commercial End Users						
GSA Discounts	9-33%					

\* In order to qualify as a distributor or agent, the customer signs MOUs or NDAs and Distributor or Agent agreements. This type of customer is required to pay for all shipping, duties, taxes. They are responsible for all product testing, country qualifications, demonstrations, and creating new markets for BriarTek's products. Additional discounts may be applied for providing technical assistance.