



**AUTHORIZED FEDERAL SUPPLY SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

Managed Object Solutions, Inc's software, Formula®, is (1) a platform for “enterprise service management” that works by integrating and consolidating management data from disparate sources – including the network and systems management tools, and mainframes provided by a variety of different vendors—into a web-enabled object integration model. This integration is accomplished through a normalization process; (2) software that rationalizes the relationship between the integrated data and the enterprise processes it impacts, and enables enterprises to correlate the state of managed object to the state of enterprise services; and (3) Java software that provides client views into this information which can be presented through a variety of portal views that are customizable and secure and which can provide different individuals and groups with the right information, at the right time, at the right depth of technology. For example, technical staff can access the detailed device or alarm information needed to quickly find and fix problems, while executive staff can view the high-level status of key enterprise services.

Special Item No. 132-33 Perpetual Software Licenses

Special Item No. 132-34 Maintenance of Software

Special Item No. 132-50 Training Courses

Special Item No. 132-51 Information Technology (It) Professional Services

NOTE: Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interfaces may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

SIN 132-33 - PERPETUAL SOFTWARE LICENSES

FSC CLASS 7030 - INFORMATION TECHNOLOGY SOFTWARE

Large Scale Computers

Application Software

Microcomputers

Application Software

SIN 132-34 - MAINTENANCE OF SOFTWARE

SIN 132-50 - TRAINING COURSES FOR INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE (FPDS Code U012)

SIN 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS Code D316

IT Network Management Services

FPDS Code D399

Other Information Technology Services, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Managed Object Solutions, Inc

7925 Westpark Drive

McLean, VA 22102

www.managedobjects.com

Contract Number:

GS-35F-0745N

Period Covered by Contract: [June 27, 2003 through December 22, 2008](#)

[Current through GSA mod PO-0017, effective June 23, 2008](#)

General Services Administration
Federal Supply Service

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

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INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micro purchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Supply Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micro purchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. Geographic Scope of Contract:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

☒ [X] The Geographic Scope of Contract will be domestic and overseas delivery.

2. Contractor's Ordering Address and Payment Information:

Managed Object Solutions, Inc

Attn: Government Sales

7925 Westpark Drive

McLean, VA 22102

Contractors are required to accept the Government purchase card for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Government purchase cards will/will not be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering agencies to obtain technical and/or ordering assistance:

800-930-6076 for Sales and 703-208-3330 for general assistance.

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. Statistical Data for Government Ordering activity Completion of Standard Form 279:

Block 9: G. Order/Modification Under Federal Schedule

Block 16: Data Universal Numbering System (DUNS) Number: 04-365-8199

Block 30: Type of Contractor - B. Other Small Business

Block 31: Woman-Owned Small Business - No

Block 36: Contractor's Taxpayer Identification Number (TIN): 54-1800210

4a. CAGE Code: 1RSW3

4b. Contractor has registered with the Central Contractor Registration Database.

5. FOB Destination for Continental United States (OCONUS) and FOB Destination to Port of Embarkation for Outside Continental United States (OCONUS).

6. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-33	10 days
132-34	10 days
132-50	Per class schedule or as mutually agreed
132-51	As mutually agreed

132-33 and 132-34 Accelerated delivery will be quoted, when requested or available and such delivery shall be FOB Origin.

132-50 As mutually agreed

132-51 As mutually agreed

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. Discounts: Prices shown are NET Prices; Basic Discounts have been deducted.
- a. Prompt Payment: None.
 - b. Quantity – None.
 - c. Dollar Volume – None.
 - d. Government Educational Institutions are offered the same discounts as all other Government customers.**

8. Trade Agreements Act of 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. Statement Concerning Availability of Export Packing: Outside scope of contract.

10. Small Requirements: The minimum dollar value of orders to be issued is \$500.

11. Maximum Order (All dollar amounts are exclusive of any discount for prompt payment.)

- a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:

Special Item Number 132-33 - Perpetual Software Licenses

Special Item Number 132-51 - Information Technology (IT) Professional Services

- b. The Maximum Order value for the following Special Item Numbers (SINs) is \$25,000:

Special Item Number 132-50 - Training Courses

Note: Maximum Orders do not apply to 132-34 Maintenance of Software.

Orders placed pursuant to a Multiple Award Schedule (MAS), using the procedures in FAR 8.404, are considered to be issued pursuant to full and open competition. Therefore, when placing orders under Federal Supply Schedules, ordering activities need not seek further competition, synopses the requirement, make a separate determination of fair and reasonable pricing, or consider small business set-asides in accordance with subpart 19.5. GSA has already determined the prices of items under schedule contracts to be fair and reasonable. By placing an order against a schedule using the procedures outlined below, the ordering activity has concluded that the order represents the best value and results in the lowest overall cost alternative (considering price, special features, administrative costs, etc.) to meet the ordering activity's needs.

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.
- c. Orders exceeding the maximum order threshold. Each schedule contract has an established maximum order threshold. This threshold represents the point where it is advantageous for the ordering activity to seek a price reduction. In addition to following the procedures in paragraph b, above, and before placing an order that exceeds the maximum order threshold, ordering activities shall--

Review additional Schedule Contractors'

- (1) catalogs/pricelists or use the "GSA Advantage!" on-line shopping service;

- (2) Based upon the initial evaluation, generally seek price reductions from the Schedule Contractor(s) appearing to provide the best value (considering price and other factors); and
- (3) After price reductions have been sought, place the order with the Schedule Contractor that provides the best value and results in the lowest overall cost alternative. If further price reductions are not offered, an order may still be placed, if the ordering activity determines that it is appropriate.

NOTE: For orders exceeding the maximum order threshold, the Contractor may:

- (1) Offer a new lower price for this requirement (the Price Reductions clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations);
 - (2) Offer the lowest price available under the contract; or
 - (3) Decline the order (orders must be returned in accordance with FAR 52.216-19).
- d. Blanket purchase agreements (BPAs). The establishment of Federal Supply Schedule BPAs is permitted when following the ordering procedures in FAR 8.404. All schedule contracts contain BPA provisions. ordering activities may use BPAs to establish accounts with Contractors to fill recurring requirements. BPAs should address the frequency of ordering and invoicing, discounts, and delivery locations and times.
- e. Price reductions. In addition to the circumstances outlined in paragraph c, above, there may be instances when ordering activities will find it advantageous to request a price reduction. For example, when the ordering activity finds a schedule supply or service elsewhere at a lower price or when a BPA is being established to fill recurring requirements, requesting a price reduction could be advantageous. The potential volume of orders under these agreements, regardless of the size of the individual order, may offer the ordering activity the opportunity to secure greater discounts. Schedule Contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order.
- f. Small business. For orders exceeding the micro-purchase threshold, ordering activities should give preference to the items of small business concerns when two or more items at the same delivered price will satisfy the requirement.
- g. Documentation. Orders should be documented, at a minimum, by identifying the Contractor the item was purchased from, the item purchased, and the amount paid. If an ordering activity requirement, in excess of the micro-purchase threshold, is defined so as to require a particular brand name, product, or feature of a product peculiar to one manufacturer, thereby precluding consideration of a product manufactured by another company, the ordering activity shall include an explanation in the file as to why the particular brand name, product, or feature is essential to satisfy the ordering activity's needs.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS

REQUIREMENTS: ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS): Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. SECURITY REQUIREMENTS. In the event security requirements are necessary, the ordering activities may incorporate, in their delivery orders, a security clause in accordance with current laws, regulations, and individual ordering activity policy; however, the burden of administering the security requirements shall be with the ordering activity. If any costs are incurred as a result of the inclusion of security requirements, such costs will not exceed ten percent (10%) or \$100,000, of the total dollar value of the order, whichever is less.

NOTE: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES: Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

16. GSA Advantage!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if**-

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

“BPAs may be established with Federal Supply Schedule Contractors, if not inconsistent with the terms of the applicable schedule contract.”

Federal Supply Schedule contracts contain BPA provisions to enable schedule users to maximize their administrative and purchasing savings. This feature permits schedule users to set up “accounts” with Schedule Contractors to fill recurring requirements. These accounts establish a period for the BPA and generally address issues such as the frequency of ordering and invoicing, authorized callers, discounts, delivery locations and times. Agencies may qualify for the best quantity/volume discounts available under the contract, based on the potential volume of business that may be generated through such an agreement, regardless of the size of the individual orders. In addition, agencies may be able to secure a discount higher than that available in the contract based on the aggregate volume of business possible under a BPA. Finally, Contractors may be open to a progressive type of discounting where the discount would increase once the sales accumulated under the BPA reach certain prescribed levels. Use of a BPA may be particularly useful with the new Maximum Order feature. See the Suggested Format, contained in this Schedule Pricelist, for customers to consider when using this purchasing tool.

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

NOTE: Installation must be incidental to, in conjunction with and in direct support of the products sold under SIN 132-8 of this contract and cannot be purchased separately. If the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act apply. In applying the Davis-Bacon Act, ordering activities are required to incorporate wage rate determinations into orders, as applicable.

23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

www.managedobjects.com

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order

—

(a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

(b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

26. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO
PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33) AND
MAINTENANCE (SPECIAL ITEM NUMBER 132-34) OF GENERAL PURPOSE
COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE**

1. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software. The Contractor warrants to Government that for a period of 30 days from the initial delivery of each specific software product by Contractor (the "Warranty Period"), the unmodified software will be capable of operating substantially in conformance with the user documentation and software release notes (Specifications) in effect at the time of delivery of the software products. If, during the Warranty Period, it is determined that the software products do not operate according to such Specifications due to Contractor's fault, Contractor will undertake good faith efforts to cure the nonconformity. Government's only remedy in the event of a nonconformity in the software, or for breach of any warranty is, at Contractor's option, either (i) return of the price paid for the software products or (ii) repair or replacement of the software. The Government may require repair or replacement of nonconforming software at no increase in contract price. The Government must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. GUARANTEE/WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.

LIMITED WARRANTY.

- (a) Contractor warrants to Government that for a period of 30 days from the initial delivery of each specific software product by Contractor (the "Warranty Period"), the unmodified software will be capable of operating substantially in conformance with the user documentation and software release notes (Specifications) in effect at the time of delivery of the software products. If, during the Warranty Period, it is determined that the software products do not operate according to such Specifications due to Contractor's fault, Contractor will undertake good faith efforts to cure the nonconformity. Government's only remedy in the event of a nonconformity in the software, or for breach of any warranty is, at Contractor's option, either (i) return of the price paid for the software products or (ii) repair or replacement of the software.
- (b) Contractor represents and warrants that all software product delivered to Government by Contractor (referred to in this Section as "Compliant Product") is "Year 2000 Compliant" as of their date of delivery to the installation site. "Year 2000 Compliant" means that Compliant Product will accept, process and output data containing any dates falling in the range from 1900 through 2037 without loss of any functionality or any other processing anomalies; Compliant Product will correctly interpret and process every date that other software/hardware may deliver to the Compliant Product in the course of processing data, as long as the date

delivered conforms to the requirements of the Compliant Product, and it will deliver to interfacing software/hardware data that conform to a four-digit year date format unless otherwise agreed; and determination of whether a year is a leap year is made in accordance with the Gregorian calendar. Contractor's representations and warranties in this Section shall be continuing warranties for any software product Contractor licenses to Government.

c) EXCEPT AS SPECIFICALLY PROVIDED IN THIS SECTION, CONTRACTOR MAKES NO WARRANTIES EITHER EXPRESS OR IMPLIED AS TO ANY MATTER WHATSOEVER, INCLUDING, WITHOUT LIMITATION, THE CONDITION OF THE PRODUCT, ITS MERCHANTABILITY, OR ITS FITNESS FOR ANY PARTICULAR PURPOSE.

d) Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the Government for consequential damages resulting from any defect or deficiencies in accepted items.

3. TECHNICAL SERVICES

The Contractor, with additional charge to the Government, shall provide a hot line technical support number 888-208-1079* for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from 24 hours/day, 7 days/week.

Overseas callers may use 703-560-3296

4. SOFTWARE MAINTENANCE

a. Software maintenance service shall include the following:

DEFINITIONS

(a) "Maintenance Charges" means the product of Maintenance Rates percentage applied to the then current list price for all Software Product licensed under this Agreement., unless otherwise set forth in an Exhibit. Maintenance Charges include the right to free upgrades to New Versions and New Releases.

(b) "Maintenance Rates" means 18 percent for Maintenance Services, unless otherwise set forth in an Exhibit.

(c) "Software" is defined as the software component of the Software Product.

(d) "Software Product(s)" means one or more Contractor proprietary computer software programs, in object code format, and their related materials which include the user manuals, documentation, and software release notes associated with them and which products are listed in Contractor's current commercial end user price list, including any New Releases or New Versions of such software programs and documentation as may be provided by Contractor to Licensee from time to time. The specific products licensed hereunder are those product(s) specified in an Exhibit hereto.

(e) The "Current Version" of the Software Product(s) is the most recently released version.

(f) A "New Version" is an upgrade of the Current Version which includes new features and new functionality.

(g) A "New Release" is an update to the Current Version which improves existing features and existing functionality.

MAINTENANCE SERVICES

(a) MAINTENANCE SERVICES. Contractor will provide the following support of the Current Version of Software Products provided to Government (Contractor will also support the previous sequential version of the Software for a period of twelve months) (i) Code Corrections – Supply code corrections to correct substantial deviations of unmodified Software from the then current applicable user documentation and/or software release notes delivered with Software Products ("Specifications"), (ii) Software Product(s) Updates – Supply New Releases

of the Software Product(s) which include improvements, extensions, and other changes to the existing features and existing functionality of the Software Products which Contractor, at its discretion, deems to be logical improvements or extensions of the Current Release, (iii) Software Product(s) Upgrades- Supply New Versions of the Software Product(s) which include new features and new functionality. (iv) Hotline Support – Provide support service via telephone, FAX, and E-Mail on a twenty-four (24) hour per day schedule every day of the year. (v) Fixes – Supply workarounds for problems where known, answer questions and provide patches where they exist, and, (vi) Technical Support – Supply a reasonable amount of assistance by mail or telephone in the event of difficulties in the use of the Software Products or the interpretation of results. If on-site assistance is required and the problem is the failure of the Software Products to perform to Specifications, no charge will be made. If the problem is due to other causes, Contractor Professional Services Fees and Expenses for such services will be applicable and payable by Government.

(b) RENEWAL; CHARGES FOR SUBSEQUENT YEARS. For each subsequent year after the initial maintenance term, Contractor's obligation to provide Maintenance Services as described in subsection (a) above will continue and Government's obligation to pay the current Contractor Maintenance Charges then in effect shall be automatically renewed on either (i) the anniversary date of the first Software Product delivered hereunder or (ii) the consolidated Government annual renewal date (annual billing date) for all such Maintenance Services provided by Contractor for Government's Software Products and which is notified to the ordering activity in writing, unless either Contractor or the ordering activity has given the other prior written notice canceling Contractor's Maintenance Services as defined below. Within ninety (90) days prior to the expiration of ordering activity's maintenance period, Contractor may review Government Installed Software Products to determine the actual quantity and type of Contractor licensed Software Products the ordering activity is using currently at the time.

(c) CANCELLATION; REINSTATEMENT. The ordering activity may cancel Maintenance Services as of the next anniversary by giving written notice to Contractor received prior to the next applicable anniversary, or, if there is an increase in Maintenance Charges over the preceding year, by giving Contractor written notice of cancellation within thirty (30) days of receipt of Contractor's notice showing such increase. The ordering activity may reinstate Maintenance Services at a later time by paying the Maintenance Charge in effect at the time of reinstatement plus a fee equal to the then current Maintenance Charges for the Software Products times the number of annual periods the Maintenance Services was interrupted or fifty percent (50%) of the then current list price for the Software Products at the time the license was purchased, whichever is less.

(d) SCOPE OF COVERAGE. Contractor's maintenance support policy requires that the ordering activity shall bring or keep all licensed Software Products it has licensed at an installation under current, contracted maintenance in order to receive the Maintenance Services defined in Section 4(a) above.

(e) LIMITATIONS ON CONTRACTOR'S OBLIGATIONS. The ordering activity understands and agrees that Contractor may develop and market new or different computer programs or features which use part or all of the Software Products and which perform all or part of the functions performed by the Software Products which include such new product features and functionality. Nothing contained in this Agreement gives Government any rights with respect to such products or such new or different computer programs or features.

(f) Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

5. PERIODS OF MAINTENANCE (132-34)

a. The Contractor shall honor orders for periods for the duration of the contract period or an annual period of time.

d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

e. Ordering activitys should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if maintenance is to be terminated at that time. Orders for the continuation of maintenance will be required if maintenance is to be continued during the subsequent period.

6. UTILIZATION LIMITATIONS - (132-33, AND 132-34)

a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.

b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:

(1) Contractor grants Licensee a non-exclusive, non-transferable, perpetual license to use the Current Version and, provided that all fees for Maintenance Services have been paid, all New Versions and New Releases thereof. Further, Contractor grants Licensee no title or rights of ownership in the Software Products. All Software Products furnished by Contractor, and all copies thereof made by the ordering activity, including translations, compilations, and partial copies, and all patches, revisions, and updates thereto are and shall remain the property of Contractor.

(2) Software licenses are by site and by agency. An agency is defined as a cabinet level or independent agency. The software may be used by any subdivision of the agency (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one agency's site. This would allow other agencies access to one agency's database. For the ordering activity's public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user agency will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user agency's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user agency.

(3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.

(4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for the ordering activity's personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; (

7. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

Managed Object certifies that the product(s) will perform as implied/expressed, provided the proper installation procedures are followed, as well as using the minimum hardware platform configuration recommendations.

8. RIGHT-TO-COPY PRICING

Due to the nature of its products and its methods of license key generation, Managed Object does not offer right-to-copy licenses.

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL
INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE
(SPECIAL ITEM NUMBER 132-50)**

1. SCOPE

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

3. TIME OF DELIVERY

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

4. CANCELLATION AND RESCHEDULING

- a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
- b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

5. FOLLOW-UP SUPPORT

The Contractor agrees to provide each student with unlimited telephone support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

6. PRICE FOR TRAINING

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

7. INVOICES AND PAYMENT

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

8. FORMAT AND CONTENT OF TRAINING

a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.

b. ****If applicable**** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.

c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.

d. The Contractor shall provide the following information for each training course offered:

(1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);

(2) The length of the course;

(3) Mandatory and desirable prerequisites for student enrollment;

(4) The minimum and maximum number of students per class;

(5) The locations where the course is offered;

(6) Class schedules; and

(7) Price (per student, per class (if applicable)).

e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.

Part #	SIN	Description	GSA
PRO1007	132-50	Formula User Training, 1 day course, per person, from 5 to 10 attendees	\$580.37

9. "NO CHARGE" TRAINING

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below. None.

TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)
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1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES

- a. When using a performance based statement of work, performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements, for fixed price tasks, under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.
- d. The above procedures do not apply to Time and Material or labor hour orders.

3. ORDERING PROCEDURES FOR SERVICES (REQUIRING A STATEMENT OF WORK)

FAR 8.402 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINs) within a Schedule. GSA has established special ordering procedures for services that require a Statement of Work. These special ordering procedures take precedence over the procedures in FAR 8.404 (b)(2) through (b)(3).

GSA has determined that the prices for services contained in the contractor's price list applicable to this Schedule are fair and reasonable. However, the ordering activity using this contract is responsible for considering the level of effort and mix of labor proposed to perform a specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.

- (a) When ordering services, ordering activities shall—

- (1) Prepare a Request (Request for Quote or other communication tool):

- (i) A statement of work (a performance-based statement of work is preferred) that outlines, at a minimum, the work to be performed, location of work, period of performance, deliverable schedule, applicable standards, acceptance criteria, and any special requirements (i.e., security clearances, travel, special knowledge, etc.) should be prepared.

- (ii) The request should include the statement of work and request the contractors to submit either a firm-fixed price or a ceiling price to provide the services outlined in the statement of work. A firm-fixed price order shall be requested, unless the ordering activity makes a determination that it is not possible at the time of placing the order to estimate accurately the extent or duration of the work or to anticipate cost with any reasonable degree of confidence. When such a determination is made, a labor hour or time-and-materials proposal may be requested. The firm-fixed price shall be based on the rates in the schedule contract and shall

consider the mix of labor categories and level of effort required to perform the services described in the statement of work. The firm-fixed price of the order should also include any travel costs or other incidental costs related to performance of the services ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal Travel or Joint Travel Regulations. A ceiling price must be established for labor-hour and time-and-materials orders.

(iii) The request may ask the contractors, if necessary or appropriate, to submit a project plan for performing the task, and information on the contractor's experience and/or past performance performing similar tasks.

(iv) The request shall notify the contractors what basis will be used for selecting the contractor to receive the order. The notice shall include the basis for determining whether the contractors are technically qualified and provide an explanation regarding the intended use of any experience and/or past performance information in determining technical qualification of responses. If consideration will be limited to schedule contractors who are small business concerns as permitted by paragraph (2)(i) below, the request shall notify the contractors that will be the case.

(2) Transmit the Request to Contractors:

(i) Based upon an initial evaluation of catalogs and price lists, the ordering activity should identify the contractors that appear to offer the best value (considering the scope of services offered, pricing and other factors such as contractors' locations, as appropriate). When buying IT professional services under SIN 132—51 ONLY, the ordering activity, at its discretion, may limit consideration to those schedule contractors that are small business concerns. This limitation is not applicable when buying supplies and/or services under other SINs as well as SIN 132-51. The limitation may only be used when at least three (3) small businesses that appear to offer services that will meet the ordering activity's needs are available, if the order is estimated to exceed the micro-purchase threshold.

(ii) The request should be provided to three (3) contractors if the proposed order is estimated to exceed the micro-purchase threshold, but not exceed the maximum order threshold. For proposed orders exceeding the maximum order threshold, the request should be provided to

additional contractors that offer services that will meet the ordering activity's needs. ordering activities should strive to minimize the contractors' costs associated with responding to requests for quotes for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement. Oral presentations should be considered, when possible.

(3) Evaluate Responses and Select the Contractor to Receive the Order:

After responses have been evaluated against the factors identified in the request, the order should be placed with the schedule contractor that represents the best value. (See FAR 8.404)

(b) The establishment of Federal Supply Schedule Blanket Purchase Agreements (BPAs) for recurring services is permitted when the procedures outlined herein are followed. All BPAs for services must define the services that may be ordered under the BPA, along with delivery or performance time frames, billing procedures, etc. The potential volume of orders under BPAs, regardless of the size of individual orders, may offer the ordering activity the opportunity to secure volume discounts. When establishing BPAs, ordering activities shall—

(1) Inform contractors in the request (based on the ordering activity's requirement) if a single BPA or multiple BPAs will be established, and indicate the basis that will be used for selecting the contractors to be awarded the BPAs.

(i) SINGLE BPA: Generally, a single BPA should be established when the ordering activity can define the tasks to be ordered under the BPA and establish a firm-fixed price or ceiling price for individual tasks or services to be ordered. When this occurs, authorized users may place the order directly under the established BPA when the need for service arises. The schedule contractor that represents the best value should be awarded the BPA. (See FAR 8.404)

(ii) **MULTIPLE BPAs:** When the ordering activity determines multiple BPAs are needed to meet its requirements, the ordering activity should determine which contractors can meet any technical qualifications before establishing the BPAs. When multiple BPAs are established, the authorized users must follow the procedures in (a)(2)(ii) above and then place the order with the Schedule contractor that represents the best value.

(2) **Review BPAs Periodically:** Such reviews shall be conducted at least annually. The purpose of the review is to determine whether the BPA still represents the best value. (See FAR 8.404)

(c) The ordering activity should give preference to small business concerns when two or more contractors can provide the services at the same firm-fixed price or ceiling price.

(d) When the ordering activity's requirement involves both products as well as executive, administrative and/or professional, services, the ordering activity should total the prices for the products and the firm-fixed price for the services and select the contractor that represents the best value. (See FAR 8.404)

The ordering activity, at a minimum, should document orders by identifying the contractor from which the services were purchased, the services purchased, and the amount paid. If other than a firm-fixed price order is placed, such documentation should include the basis for the determination to use a labor-hour or time-and-materials order. For ordering activity requirements in excess of the micro-purchase threshold, the order file should document the evaluation of Schedule contractors' quotes that formed the basis for the selection of the contractor that received the order and the rationale for any trade-offs made in making the selection.

ordering procedures for other services available on schedule at fixed prices for specifically defined services or tasks should use the procedures in FAR 8.404. These procedures are listed in the pricelist, under "Information for ordering activities," paragraph #12.

4. ORDER

a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

5. PERFORMANCE OF SERVICES

a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.

b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.

c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.

d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

6. INSPECTION OF SERVICES

The Inspection of Services–Fixed Price (AUG 1996) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (JAN 1986) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

(1) Cancel the stop-work order; or

(2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

(1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and

(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

9. INDEPENDENT CONTRACTOR

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11 INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts (Alternate I (APR 1984)) at FAR 52.232-7 applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts (FEB 2002) (Alternate II (FEB 2002)) at FAR 52.232-7 applies to labor-hour orders placed under this contract.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT SERVICES AND PRICING

LEAD CONSULTANT

<u>SIN</u>	<u>DESCRIPTION</u>	<u>PART #</u>	<u>GSA RATE</u>
132-51	<p>BSM Professional Services – Lead Consultant, Price is per day. Responsible for implementation and execution of Statements of Work related to Business Value Assessments and/or services work in support of pre and post-sale prospects and customers, Provides Technical Account Managers with in-depth technical assistance in developing strategy, implementation SOWs, and resolving technical issues and works with Customer Care, Sales, and Development to resolve customer problems during BVAs and other engagements.</p> <p>RESPONSIBILITIES:</p> <p>1. Technical support and implementation of Statements of Work, 2. Conduct technical presentations and product demonstrations for prospects, customers, and potential partners, 3. Scope and deliver professional services engagements to Managed Object customers, 4. Support “Customer Care” Organization in engagements aimed at customer deployment with the objective to deliver maximum satisfaction and 5. Deliver training to Managed Object customers.</p> <p>QUALIFICATIONS:</p> <p>1. Strong technical skills, 2. Flexibility and ability to work in various customer environments, 3. Knowledge In one or more of these areas: XML or JavaScript, 4. Knowledge of current software development technology and network/system management product is required, including working knowledge of at least 4 of the following products: (HP Openview, IBM/Tivoli, BMC Patrol, COMMAND/POST, NetIQ Software, CA Unicenter TNG, Micromuse Netcool).</p>	PRO1002	\$1,741.09

	<p style="text-align: center;">EDUCATION:</p> <p>1. BA or BS in Computer Science or comparable experience (2 -4 years) working with Knowledge of current software development technology and network/system management product is required, including working knowledge of at least 2 of the following products: (HP Openview, IBM/Tivoli, BMC Patrol, COMMAND/POST, NetIQ Software, CA Unicenter TNG, Micromuse Netcool). Note: 1 year of comparable experience equates to 2 yrs. education.</p>		
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USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

Managed Object Solutions, Inc provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact **(Andrew Carter, 800-930-6076, acarter@managedobjects.com, 540-349-8043 fax number).**

BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (Agency) and (Managed Object Solutions, Inc) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the Government that works better and costs less.

Signatures

Agency

Date

Contractor

Date

BPA NUMBER_____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s)_____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering activities):

- (1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

- (2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

- (3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

- (4) This BPA does not obligate any funds.

- (5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

- (6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

- (7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

- (8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;

- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
 - (h) Date of Shipment.
- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

**BASIC GUIDELINES FOR USING
“CONTRACTOR TEAM ARRANGEMENTS”**

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.

Part #	SIN	Desc	GSA
BSD1001P	132-33	Business Service Dashbord- Production	\$21,612.48
BSD1001P-m	132-34	Business Service Dashbord- Production	14% of List /.9925
BSD1001S-B	132-33	Business Service Dashbord- Backup or Lab	\$17,289.97
BSD1001S-B-m	132-34	Business Service Dashbord- Backup or Lab	14% of List /.9925
BSD1001S-L	132-33	Business Service Dashbord- Backup or Lab	\$10,806.24
BSD1001S-L-m	132-34	Business Service Dashbord- Backup or Lab	14% of List /.9925
ENG1001P	132-33	Formula BSM Engine (Now includes old FOR3001, FOR1029, FPS2001, and one FPU-20 pack of 25 users) Production	\$124,812.09
ENG1001P-m	132-34	Formula BSM Engine (Now includes old FOR3001, FOR1029, FPS2001, and one FPU-20 pack of 25 users) Production	14% of List /.9925
ENG1001S-B	132-33	Formula BSM Engine - (includes old FOR3001, FOR1029, FPS2001, and one FPU-20 pack of 25 users) Backup or Lab	\$99,849.67
ENG1001S-B-m	132-34	Formula BSM Engine - (includes old FOR3001, FOR1029, FPS2001, and one FPU-20 pack of 25 users) Backup or Lab	14% of List /.9925
ENG1001S-L	132-33	Formula BSM Engine -(includes old FOR3001, FOR1029, FPS2001, and one FPU-20 pack of 25 users) Backup or Lab	\$70,240.57
ENG1001S-L-m	132-34	Formula BSM Engine -(includes old FOR3001, FOR1029, FPS2001, and one FPU-20 pack of 25 users) Backup or Lab	14% of List /.9925
IDK1001P	132-33	Managed Objects Interface Development Kit™ - Production	\$70,962.46
IDK1001P-M	132-34	Managed Objects Interface Development Kit™ - Production- Maintenance	14% of List /.9925
IDK1001S-B	132-33	Managed Objects Interface Development Kit™ - Second Production Instance or Mirrored Backup	\$56,769.97
IDK1001S-B-M	132-34	Managed Objects Interface Development Kit™ - Second Production Instance or Mirrored Backup- Maintenance	14% of List /.9925
IDK1001S-L	132-33	Managed Objects Interface Development Kit™ - Development Instance	\$35,481.23
IDK1001S-L-M	132-34	Managed Objects Interface Development Kit™ - Development Instance- Maintenance	14% of List /.9925
MCS1003P	132-33	Event Integrator 5-Agent Pack- Production	\$5,029.06
MCS1003P-m	132-34	Event Integrator 5-Agent Pack- Production	14% of List /.9925
MCS1003S-B	132-33	Event Integrator 5-Agent Pack-Backup or Lab	\$4,023.24

Part #	SIN	Desc	GSA
MCS1003S-B-m	132-34	Event Integrator 5-Agent Pack-Backup or Lab	14% of List /.9925
MCS1003S-L	132-33	Event Integrator 5-Agent Pack-Backup or Lab	\$2,514.52
MCS1003S-L-m	132-34	Event Integrator 5-Agent Pack-Backup or Lab	14% of List /.9925
MGT1001P	132-33	Managed Objects Business Data Integrator- Production	\$21,612.48
MGT1001P-m	132-34	Managed Objects Business Data Integrator- Production	14% of List /.9925
MGT1001S-B	132-33	Managed Objects Business Data Integrator- Backup or Lab	\$17,289.99
MGT1001S-B-m	132-34	Managed Objects Business Data Integrator- Backup or Lab	14% of List /.9925
MGT1001S-L	132-33	Managed Objects Business Data Integrator-Backup or Lab	\$10,806.24
MGT1001S-L-m	132-34	Managed Objects Business Data Integrator-Backup or Lab	14% of List /.9925
MGT1002P	132-33	Managed Objects Business Experience Manager™ Adapter (Operates with FOR 3001 and includes 1 BEM and 10 BEM Monitors)- Production	\$45,386.22
MGT1002P-m	132-34	Managed Objects Business Experience Manager™ Adapter (Operates with FOR 3001 and includes 1 BEM and 10 BEM Monitors)- Production	14% of List /.9925
MGT1002S-B	132-33	Managed Objects Business Experience Manager™ Adapter (Operates with FOR 3001 and includes 1 BEM and 10 BEM Monitors)- Backup	\$36,308.97
MGT1002S-B-m	132-34	Managed Objects Business Experience Manager™ Adapter (Operates with FOR 3001 and includes 1 BEM and 10 BEM Monitors)- Backup	14% of List /.9925
MGT1002S-L	132-33	Managed Objects Business Experience Manager™- Backup or lab	\$30,956.37
MGT1002S-L-m	132-34	Managed Objects Business Experience Manager™- Backup or lab	14% of List /.9925
MGT1003P	132-33	Managed Objects Business Service Level Manager - Production	\$41,604.00
MGT1003P-m	132-34	Managed Objects Business Service Level Manager - Production	14% of List /.9925
MGT1003S-B	132-33	Managed Objects Business Service Level Manager - Backup or Lab	\$33,283.19
MGT1003S-B-m	132-34	Managed Objects Business Service Level Manager - Backup or Lab	14% of List /.9925
MGT1003S-L	132-33	Managed Objects Business Service Level Manager - Backup or Lab	\$20,637.56
MGT1003S-L-m	132-34	Managed Objects Business Service Level Manager - Backup or Lab	14% of List /.9925
MGT1004P	132-33	Formula Adapter- Managed Objects SNMP Integrator-Production	\$41,187.99

Part #	SIN	Desc	GSA
MGT1004P-m	132-34	Formula Adapter- Managed Objects SNMP Integrator-Production	14% of List /.9925
MGT1004S-B	132-33	Formula Adapter- Managed Objects SNMP Integrator-Backup or Lab	\$32,950.39
MGT1004S-B-m	132-34	Formula Adapter- Managed Objects SNMP Integrator-Backup or Lab	14% of List /.9925
MGT1004S-L	132-33	Formula Adapter- Managed Objects SNMP Integrator- Backup or Lab	\$19,613.33
MGT1004S-L-m	132-34	Formula Adapter- Managed Objects SNMP Integrator- Backup or Lab	14% of List /.9925
MGT1005P	132-33	Managed Objects Event Integrator Production	\$43,224.97
MGT1005P-m	132-34	Managed Objects Event Integrator Production	14% of List /.9925
MGT1005S-B	132-33	Managed Objects Event Integrator - Backup or Lab	\$34,579.97
MGT1005S-B-m	132-34	Managed Objects Event Integrator - Backup or Lab	14% of List /.9925
MGT1005S-L	132-33	Managed Objects Event Integrator -Backup or Lab	\$21,612.48
MGT1005S-L-m	132-34	Managed Objects Event Integrator -Backup or Lab	14% of List /.9925
MGT1006P	132-33	Managed Objects XML Formula-to-Formula Adapter (F2F)-Production	\$43,224.97
MGT1006P-m	132-34	Managed Objects XML Formula-to-Formula Adapter (F2F)-Production	14% of List /.9925
MGT1006S-B	132-33	Managed Objects XML Formula-to-Formula Adapter (F2F)-Backup or Lab	\$34,579.97
MGT1006S-B-m	132-34	Managed Objects XML Formula-to-Formula Adapter (F2F)-Backup or Lab	14% of List /.9925
MGT1006S-L	132-33	Managed Objects XML Formula-to-Formula Adapter (F2F)-Backup or Lab	\$21,612.48
MGT1006S-L-m	132-34	Managed Objects XML Formula-to-Formula Adapter (F2F)-Backup or Lab	14% of List /.9925
MGT1007P	132-33	Managed Objects Business Service Configuration Manager™ - Production	\$70,962.46
MGT1007P-M	132-34	Managed Objects Business Service Configuration Manager™ - Production- Maintenance	14% of List /.9925
MGT1007S-B	132-33	Managed Objects Business Service Configuration Manager™ - Second Production Instance or Mirrored Backup	\$56,769.97
MGT1007S-B-M	132-34	Managed Objects Business Service Configuration Manager™ - Second Production Instance or Mirrored Backup- Maintenance	14% of List /.9925
MGT1007S-L	132-33	Managed Objects Business Service Configuration Manager™ - Development Instance	\$35,481.23
MGT1007S-L-M	132-34	Managed Objects Business Service Configuration Manager™ - Development Instance- Maintenance	14% of List /.9925
MGT1008P	132-33	Managed Objects SQL™ and Reporting Templates - Production	\$35,481.23
MGT1008P-M	132-34	Managed Objects SQL™ and Reporting Templates - Production- Maintenance	14% of List /.9925
MGT1008S-B	132-33	Managed Objects SQL™ and Reporting Templates - Second Production Instance or Mirrored Backup	\$28,384.98

Part #	SIN	Desc	GSA
MGT1008S-B-M	132-34	Managed Objects SQL™ and Reporting Templates - Second Production Instance or Mirrored Backup-Maintenance	14% of List /.9925
MGT1008S-L	132-33	Managed Objects SQL™ and Reporting Templates - Development Instance	\$17,740.61
MGT1008S-L-M	132-34	Managed Objects SQL™ and Reporting Templates - Development Instance- Maintenance	14% of List /.9925
MGT1011P	132-33	Managed Objects Web Services™ - Production	\$35,481.23
MGT1011P-M	132-34	Managed Objects Web Services™ - Production-Maintenance	14% of List /.9925
MGT1011S-B	132-33	Managed Objects Web Services™ - Second Production Instance or Mirrored Backup	\$28,384.98
MGT1011S-B-M	132-34	Managed Objects Web Services™ - Second Production Instance or Mirrored Backup-Maintenance	14% of List /.9925
MGT1011S-L	132-33	Managed Objects Web Services™ - Development Instance	\$17,740.61
MGT1011S-L-M	132-34	Managed Objects Web Services™ - Development Instance- Maintenance	14% of List /.9925
MGT1012P	132-33	Managed Objects myMO™ - Production	\$35,481.23
MGT1012P-M	132-34	Managed Objects myMO™ - Production-Maintenance	14% of List /.9925
MGT1012S-B	132-33	Managed Objects myMO™ - Second Production Instance or Mirrored Backup	\$28,384.98
MGT1012S-B-M	132-34	Managed Objects myMO™ - Second Production Instance or Mirrored Backup- Maintenance	14% of List /.9925
MGT1012S-L	132-33	Managed Objects myMO™ - Development Instance	\$17,740.61
MGT1012S-L-M	132-34	Managed Objects myMO™ - Development Instance-Maintenance	14% of List /.9925
MGT1013P	132-33	Managed Objects Service Contract Management™ - Production	\$70,962.46
MGT1013P-M	132-34	Managed Objects Service Contract Management™ - Production- Maintenance	14% of List /.9925
MGT1013S-B	132-33	Managed Objects Service Contract Management™ - Second Production Instance or Mirrored Backup	\$56,769.97
MGT1013S-B-M	132-34	Managed Objects Service Contract Management™ - Second Production Instance or Mirrored Backup-Maintenance	14% of List /.9925
MGT1013S-L	132-33	Managed Objects Service Contract Management™ - Development Instance	\$35,481.23
MGT1013S-L-M	132-34	Managed Objects Service Contract Management™ - Development Instance- Maintenance	14% of List /.9925
MGT1014P	132-33	Managed Objects Service Catalog™ - Production	\$35,481.23
MGT1014P-M	132-34	Managed Objects Service Catalog™ - Production-Maintenance	14% of List /.9925
MGT1014S-B	132-33	Managed Objects Service Catalog™ - Second Production Instance or Mirrored Backup	\$28,384.98

Part #	SIN	Desc	GSA
MGT1014S-B-M	132-34	Managed Objects Service Catalog™ - Second Production Instance or Mirrored Backup-Maintenance	14% of List /.9925
MGT1014S-L	132-33	Managed Objects Service Catalog™ - Development Instance	\$17,740.61
MGT1014S-L-M	132-34	Managed Objects Service Catalog™ - Development Instance- Maintenance	14% of List /.9925
MSC1001P	132-33	Business Server Console Users (sold in packs of 10) Production	\$7,204.16
MSC1001P-m	132-34	Business Server Console Users (sold in packs of 10) Production	14% of List /.9925
MSC1001S-B	132-33	Business Server Console Users (sold in packs of 10) Backup or Lab	\$5,763.33
MSC1001S-B-m	132-34	Business Server Console Users (sold in packs of 10) Backup or Lab	14% of List /.9925
MSC1001S-L	132-33	Business Server Console Users (sold in packs of 10) Backup or Lab	\$3,602.08
MSC1001S-L-m	132-34	Business Server Console Users (sold in packs of 10) Backup or Lab	14% of List /.9925
MSC1002P	132-33	Business Service Dashboard Users (sold in packs of 10) Production	\$7,204.16
MSC1002P-m	132-34	Business Service Dashboard Users (sold in packs of 10) Production	14% of List /.9925
MSC1002S-B	132-33	Business Service Dashboard Users (sold in packs of 10) Backup or Lab	\$5,763.33
MSC1002S-B-m	132-34	Business Service Dashboard Users (sold in packs of 10) Backup or Lab	14% of List /.9925
MSC1002S-L	132-33	Business Service Dashboard Users (sold in packs of 10) Backup or Lab	\$3,602.08
MSC1002S-L-m	132-34	Business Service Dashboard Users (sold in packs of 10) Backup or Lab	14% of List /.9925
MSC1003P	132-33	Event Integrator 5-Agent Pack- Production	\$5,280.51
MSC1003S-B	132-33	Event Integrator 5-Agent Pack-Backup or Lab	\$4,224.40
MSC1004P	132-33	BEM Monitor 10-pack- Production	\$7,204.16
MSC1004P-m	132-34	BEM Monitor 10-pack- Production	14% of List /.9925
MSC1004S-B	132-33	BEM Monitor 10-pack- Backup	\$5,763.33
MSC1004S-B-m	132-34	BEM Monitor 10-pack- Backup	14% of List /.9925
MSC1004S-L	132-33	BEM Monitor 5-pack-Backup or Lab	\$3,602.08
MSC1005S-L-m	132-34	BDI Adapter Definitions Backup or Lab	14% of List /.9925
OTS1001P	132-33	Formula Adapters+, Aprisma SPECTRUM Integration supports:Aprisma SPECTRUM version 6.0 Production--Sold per instance of a connected Specrum server.	\$13,729.33

Part #	SIN	Desc	GSA
OTS1001P-m	132-34	Forumula Adapters+, Aprisma SPECTRUM Integration supports:Aprisma SPECTRUM version 6.0 Production--Sold per instance of a connected Specrum server.	14% of List /.9925
OTS1001S-B	132-33	Forumula Adapters+, Aprisma SPECTRUM Integration supports:Aprisma SPECTRUM version 6.0 Backup--Sold per instance of a connected Specrum server.	\$10,983.46
OTS1001S-B-m	132-34	Forumula Adapters+, Aprisma SPECTRUM Integration supports:Aprisma SPECTRUM version 6.0 Backup--Sold per instance of a connected Specrum server.	14% of List /.9925
OTS1001S-L	132-33	Forumula Adapters+, Aprisma SPECTRUM Integration supports:Aprisma SPECTRUM version 6.0 Lab--Sold per instance of a connected Specrum server.	\$6,537.78
OTS1001S-L-m	132-34	Forumula Adapters+, Aprisma SPECTRUM Integration supports:Aprisma SPECTRUM version 6.0 Lab--Sold per instance of a connected Specrum server.	14% of List /.9925
OTS1002P	132-33	BMC Software PATROL ENTERPRISE MANAGER (PEM) Production	\$21,612.48
OTS1002P-m	132-34	BMC Software PATROL ENTERPRISE MANAGER (PEM) Production	14% of List /.9925
OTS1002S-B	132-33	BMC Software PATROL ENTERPRISE MANAGER (PEM) Backup	\$17,289.99
OTS1002S-B-m	132-34	BMC Software PATROL ENTERPRISE MANAGER (PEM) Backup	14% of List /.9925
OTS1002S-L	132-33	BMC Software PATROL ENTERPRISE MANAGER (PEM) Backup	\$10,806.24
OTS1002S-L-m	132-34	BMC Software PATROL ENTERPRISE MANAGER (PEM) Backup	14% of List /.9925
OTS1004P	132-33	BMC Software PATROL Production	\$21,612.48
OTS1004P-m	132-34	BMC Software PATROL Production	14% of List /.9925
OTS1004S-B	132-33	BMC Software PATROL Backup	\$17,289.99
OTS1004S-B-m	132-34	BMC Software PATROL Backup	14% of List /.9925
OTS1004S-L	132-33	BMC Software PATROL Adapter-Backup or Lab	\$10,806.24
OTS1004S-L-m	132-34	BMC Software PATROL Adapter-Backup or Lab	14% of List /.9925
OTS1005P	132-33	CA Unicenter TNG/NSM Production	\$21,612.48
OTS1005P-m	132-34	CA Unicenter TNG/NSM Production	14% of List /.9925
OTS1005S-B	132-33	CA Unicenter TNG/NSM Backup	\$17,289.99
OTS1005S-B-m	132-34	CA Unicenter TNG/NSM Backup	14% of List /.9925
OTS1005S-L	132-33	CA Unicenter TNG/NSM Adapter- Backup or Lab	\$10,806.24
OTS1005S-L-m	132-34	CA Unicenter TNG/NSM Adapter- Backup or Lab	14% of List /.9925
OTS1006P	132-33	Cisco InfoCenter (CIC) Adapter- Production	\$21,612.48
OTS1006P-m	132-34	Cisco InfoCenter (CIC) Adapter- Production	14% of List /.9925
OTS1006S-B	132-33	Cisco InfoCenter (CIC) Adapter-Backup or Lab	\$17,289.99

Part #	SIN	Desc	GSA
OTS1006S-B-m	132-34	Cisco InfoCenter (CIC) Adapter-Backup or Lab	14% of List /.9925
OTS1006S-L	132-33	Cisco InfoCenter (CIC) Adapter-Backup or Lab	\$10,806.24
OTS1006S-L-m	132-34	Cisco InfoCenter (CIC) Adapter-Backup or Lab	14% of List /.9925
OTS1007P	132-33	Formula Adapter- Ciscoworks2000 Devise Fault Manager (DFM)- Production	\$21,612.48
OTS1007P-m	132-34	Formula Adapter- Ciscoworks2000 Devise Fault Manager (DFM)- Production	14% of List /.9925
OTS1007S-B	132-33	Formula Adapter- Ciscoworks2000 Devise Fault Manager (DFM)- Back-up	\$17,289.99
OTS1007S-B-m	132-34	Formula Adapter- Ciscoworks2000 Devise Fault Manager (DFM)- Back-up	14% of List /.9925
OTS1007S-L	132-33	Ciscoworks2000 Devise Fault Manager (DFM) Adapter- Backup or Lab	\$10,806.24
OTS1007S-L-m	132-34	Ciscoworks2000 Devise Fault Manager (DFM) Adapter- Backup or Lab	14% of List /.9925
OTS1008P	132-33	HP ITO Production New Description is (HP Open View for Unix Adapter Production	\$21,612.48
OTS1008P-m	132-34	HP ITO Production New Description is (HP Open View for Unix Adapter Production	14% of List /.9925
OTS1008S-B	132-33	HP ITO Production New Description is (HP Open View for Unix Adapter Backup	\$17,289.99
OTS1008S-B-m	132-34	HP ITO Production New Description is (HP Open View for Unix Adapter Backup	14% of List /.9925
OTS1008S-L	132-33	HP Open View Operations for Unix Adapter (formerly ITO)-Backup or Lab	\$10,806.24
OTS1008S-L-m	132-34	HP Open View Operations for Unix Adapter (formerly ITO)-Backup or Lab	14% of List /.9925
OTS1009P	132-33	HP OpenView Network Node Manager (NNM) Adapter-Production	\$13,729.33
OTS1009P-m	132-34	HP OpenView Network Node Manager (NNM) Adapter-Production	14% of List /.9925
OTS1009S-B	132-33	HP OpenView Network Node Manager (NNM) Adapter-Backup or Lab	\$10,983.46
OTS1009S-B-m	132-34	HP OpenView Network Node Manager (NNM) Adapter-Backup or Lab	14% of List /.9925
OTS1009S-L	132-33	HP OpenView Network Node Manager (NNM) Adapter-Backup or Lab	\$6,537.78
OTS1009S-L-m	132-34	HP OpenView Network Node Manager (NNM) Adapter-Backup or Lab	14% of List /.9925
OTS1010P	132-33	IBM/Tivoli NetView Adapter-Production	\$13,729.33
OTS1010P-m	132-34	IBM/Tivoli NetView Adapter-Production	14% of List /.9925
OTS1010S-B	132-33	IBM/Tivoli NetView Adapter-Backup or Lab	\$10,983.46
OTS1010S-B-m	132-34	IBM/Tivoli NetView Adapter-Backup or Lab	14% of List /.9925
OTS1010S-L	132-33	IBM/Tivoli NetView Adapter-Backup or Lab	\$6,537.78
OTS1010S-L-m	132-34	IBM/Tivoli NetView Adapter-Backup or Lab	14% of List /.9925

Part #	SIN	Desc	GSA
OTS1011P	132-33	IBM/Tivoli T/EC Production	\$21,612.48
OTS1011P-m	132-34	IBM/Tivoli T/EC Production	14% of List /.9925
OTS1011S-B	132-33	IBM/Tivoli T/EC Backup	\$17,289.99
OTS1011S-B-m	132-34	IBM/Tivoli T/EC Backup	14% of List /.9925
OTS1011S-L	132-33	IBM/Tivoli Enterprise Console (T/EC) Adapter-Backup or Lab	\$10,806.24
OTS1011S-L-m	132-34	IBM/Tivoli Enterprise Console (T/EC) Adapter-Backup or Lab	14% of List /.9925
OTS1012P	132-33	IBM/Tivoli T/EC + Production	\$21,612.48
OTS1012P-m	132-34	IBM/Tivoli T/EC + Production	14% of List /.9925
OTS1012S-B	132-33	IBM/Tivoli T/EC + Backup	\$17,289.99
OTS1012S-B-m	132-34	IBM/Tivoli T/EC + Backup	14% of List /.9925
OTS1012S-L	132-33	IBM/Tivoli Enterprise Console (T/EC +) Adapter-Backup or Lab	\$10,806.24
OTS1012S-L-m	132-34	IBM/Tivoli Enterprise Console (T/EC +) Adapter-Backup or Lab	14% of List /.9925
OTS1013P	132-33	IT Masters MasterCell Adapter- Production	\$21,612.48
OTS1013P-m	132-34	IT Masters MasterCell Adapter- Production	14% of List /.9925
OTS1013S-B	132-33	IT Masters MasterCell Adapter-Backup or Lab	\$17,289.99
OTS1013S-B-m	132-34	IT Masters MasterCell Adapter-Backup or Lab	14% of List /.9925
OTS1013S-L	132-33	IT Masters MasterCell Adapter-Backup or Lab	\$10,806.24
OTS1013S-L-m	132-34	IT Masters MasterCell Adapter-Backup or Lab	14% of List /.9925
OTS1014P	132-33	Managed Objects Formula-to-Formula Adapter (F2F) Production	\$21,612.48
OTS1014P-m	132-34	Managed Objects Formula-to-Formula Adapter (F2F) Production	14% of List /.9925
OTS1014S-B	132-33	Managed Objects Formula-to-Formula Adapter (F2F) Backup	\$17,289.99
OTS1014S-B-m	132-34	Managed Objects Formula-to-Formula Adapter (F2F) Backup	14% of List /.9925
OTS1014S-L	132-33	Managed Objects Formula-to-Formula Adapter (F2F)-Backup or Lab	\$10,806.24
OTS1014S-L-m	132-34	Managed Objects Formula-to-Formula Adapter (F2F)-Backup or Lab	14% of List /.9925
OTS1015P	132-33	Micromuse Netcool/OMNIBus Adapter Production	\$21,612.48
OTS1015P-m	132-34	Micromuse Netcool/OMNIBus Adapter Production	14% of List /.9925
OTS1015S-B	132-33	Micromuse Netcool/OMNIBus Adapter-Backup or Lab	\$17,289.99
OTS1015S-B-m	132-34	Micromuse Netcool/OMNIBus Adapter-Backup or Lab	14% of List /.9925
OTS1015S-L	132-33	Micromuse Netcool/OMNIBus Adapter-Backup or Lab	\$10,806.24
OTS1015S-L-m	132-34	Micromuse Netcool/OMNIBus Adapter-Backup or Lab	14% of List /.9925
OTS1016P	132-33	Microsoft Operations Manager (MOM) Adapter-Production	\$13,729.33

Part #	SIN	Desc	GSA
OTS1016P-m	132-34	Microsoft Operations Manager (MOM) Adapter- Production	14% of List /.9925
OTS1016S-B	132-33	Microsoft Operations Manager (MOM) Adapter- Backup or Lab	\$10,460.44
OTS1016S-B	132-33	Microsoft Operations Manager (MOM) Adapter- Backup or Lab	\$10,983.46
OTS1016S-B-m	132-34	Microsoft Operations Manager (MOM) Adapter- Backup or Lab	14% of List /.9925
OTS1016S-B-m	132-34	Microsoft Operations Manager (MOM) Adapter- Backup or Lab	14% of List /.9925
OTS1017P	132-33	Net IQ AppManager Adapter- Production	\$21,612.48
OTS1017P-m	132-34	Net IQ AppManager Adapter- Production	14% of List /.9925
OTS1017S-B	132-33	Net IQ AppManager Adapter- Backup or Lab	\$17,289.99
OTS1017S-B-m	132-34	Net IQ AppManager Adapter- Backup or Lab	14% of List /.9925
OTS1017S-L	132-33	Net IQ AppManager Adapter-Backup or Lab	\$10,806.24
OTS1017S-L-m	132-34	Net IQ AppManager Adapter-Backup or Lab	14% of List /.9925
OTS1018P	132-33	Formula Adapter- System Management Arts (SMARTS) InChargeTM -Production	\$21,612.48
OTS1018P-m	132-34	Formula Adapter- System Management Arts (SMARTS) InChargeTM -Production	14% of List /.9925
OTS1018S-B	132-33	Formula Adapter- System Management Arts (SMARTS) InChargeTM -Backup	\$17,289.99
OTS1018S-B-m	132-34	Formula Adapter- System Management Arts (SMARTS) InChargeTM -Backup	14% of List /.9925
OTS1018S-L	132-33	System Management Arts (SMARTS) InChargeTM Adapter - Backup or Lab	\$10,806.24
OTS1018S-L-m	132-34	System Management Arts (SMARTS) InChargeTM Adapter - Backup or Lab	14% of List /.9925
OTS1019P	132-33	BMC Software Remedy ARS Adapter Production	\$21,612.48
OTS1019P-m	132-34	BMC Software Remedy ARS Adapter Production	14% of List /.9925
OTS1019S-B	132-33	BMC Software Remedy ARS Adapter Backup or Lab	\$17,289.99
OTS1019S-B-m	132-34	BMC Software Remedy ARS Adapter Backup or Lab	14% of List /.9925
OTS1019S-L	132-33	BMC Software Remedy ARS Adapter Backup or Lab	\$10,806.24
OTS1019S-L-m	132-34	BMC Software Remedy ARS Adapter Backup or Lab	14% of List /.9925
OTS1020P	132-33	IBM Tivoli Application Dependency Discovery Manager (Collation) - Production	\$21,288.74
OTS1020P-M	132-34	IBM Tivoli Application Dependency Discovery Manager (Collation) - Production - Maintenance	14% of List /.9925
OTS1020S-B	132-33	IBM Tivoli Application Dependency Discovery Manager (Collation) - Second Production Instance or Mirrored Backup	\$17,030.99

Part #	SIN	Desc	GSA
OTS1020S-B-M	132-34	IBM Tivoli Application Dependency Discovery Manager (Collation) - Second Production Instance or Mirrored Backup- Maintenance	14% of List /.9925
OTS1020S-L	132-33	IBM Tivoli Application Dependency Discovery Manager (Collation) - Development Instance	\$10,644.37
OTS1020S-L-M	132-34	IBM Tivoli Application Dependency Discovery Manager (Collation) - Development Instance- Maintenance	14% of List /.9925
OTS1021P	132-33	Managed Objects Business Technology Insight Adapter™ - Production	\$21,288.74
OTS1021P-M	132-34	Managed Objects Business Technology Insight Adapter™ - Production- Maintenance	14% of List /.9925
OTS1021S-B	132-33	Managed Objects Business Technology Insight Adapter™ - Second Production Instance or Mirrored Backup	\$17,030.99
OTS1021S-B-M	132-34	Managed Objects Business Technology Insight Adapter™ - Second Production Instance or Mirrored Backup- Maintenance	14% of List /.9925
OTS1021S-L	132-33	Managed Objects Business Technology Insight Adapter™ - Development Instance	\$10,644.37
OTS1021S-L-M	132-34	Managed Objects Business Technology Insight Adapter™ - Development Instance- Maintenance	14% of List /.9925
OTS1022P	132-33	Mercury Interactive - Mercury Application Mapping™ Adapter - Production	\$21,288.74
OTS1022P-M	132-34	Mercury Interactive - Mercury Application Mapping™ Adapter - Production- Maintenance	14% of List /.9925
OTS1022S-B	132-33	Mercury Interactive - Mercury Application Mapping™ Adapter - Second Production Instance or Mirrored Backup	\$17,030.99
OTS1022S-B-M	132-34	Mercury Interactive - Mercury Application Mapping™ Adapter - Second Production Instance or Mirrored Backup- Maintenance	14% of List /.9925
OTS1022S-L	132-33	Mercury Interactive - Mercury Application Mapping™ Adapter - Development Instance	\$10,644.37
OTS1022S-L-M	132-34	Mercury Interactive - Mercury Application Mapping™ Adapter - Development Instance- Maintenance	14% of List /.9925
OTS1023P	132-33	EMC ADM™ Adapter - Production	\$21,288.74
OTS1023P-M	132-34	EMC ADM™ Adapter - Production- Maintenance	14% of List /.9925
OTS1023S-B	132-33	EMC ADM™ Adapter - Second Production Instance or Mirrored Backup	\$17,030.99
OTS1023S-B-M	132-34	EMC ADM™ Adapter - Second Production Instance or Mirrored Backup- Maintenance	14% of List /.9925
OTS1023S-L	132-33	EMC ADM™ Adapter - Development Instance	\$10,644.37
OTS1023S-L-M	132-34	EMC ADM™ Adapter - Development Instance- Maintenance	14% of List /.9925
OTS1024P	132-33	Tideway - Foundation™ Adapter - Production	\$21,288.74
OTS1024P-M	132-34	Tideway - Foundation™ Adapter - Production- Maintenance	14% of List /.9925

Part #	SIN	Desc	GSA
OTS1024S-B	132-33	Tideway - Foundation™ Adapter - Second Production Instance or Mirrored Backup	\$17,030.99
OTS1024S-B-M	132-34	Tideway - Foundation™ Adapter - Second Production Instance or Mirrored Backup- Maintenance	14% of List /.9925
OTS1024S-L	132-33	Tideway - Foundation™ Adapter - Development Instance	\$10,644.37
OTS1024S-L-M	132-34	Tideway - Foundation™ Adapter - Development Instance- Maintenance	14% of List /.9925
OTS1025P	132-33	HP Peregrine Service Center Adapter - Production	\$21,288.74
OTS1025P-M	132-34	HP Peregrine Service Center Adapter - Production- Maintenance	14% of List /.9925
OTS1025S-B	132-33	HP Peregrine Service Center Adapter - Second Production Instance or Mirrored Backup	\$17,030.99
OTS1025S-B-M	132-34	HP Peregrine Service Center Adapter - Second Production Instance or Mirrored Backup- Maintenance	14% of List /.9925
OTS1025S-L	132-33	HP Peregrine Service Center Adapter - Development Instance	\$10,644.37
OTS1025S-L-M	132-34	HP Peregrine Service Center Adapter - Development Instance- Maintenance	14% of List /.9925
OTS1026P	132-33	Symantec Clarity Adapter - Production	\$21,288.74
OTS1026P-M	132-34	Symantec Clarity Adapter - Production- Maintenance	14% of List /.9925
OTS1026S-B	132-33	Symantec Clarity Adapter - Second Production Instance or Mirrored Backup	\$17,030.99
OTS1026S-B-M	132-34	Symantec Clarity Adapter - Second Production Instance or Mirrored Backup- Maintenance	14% of List /.9925
OTS1026S-L	132-33	Symantec Clarity Adapter - Development Instance	\$10,644.37
OTS1026S-L-M	132-34	Symantec Clarity Adapter - Development Instance- Maintenance	14% of List /.9925
OTS1027P	132-33	Managed Objects BladeLogic Adapter™ - Production	\$21,288.74
OTS1027P-M	132-34	Managed Objects BladeLogic Adapter™ - Production- Maintenance	14% of List /.9925
OTS1027S-B	132-33	Managed Objects BladeLogic Adapter™ - Second Production Instance or Mirrored Backup	\$17,030.99
OTS1027S-B-M	132-34	Managed Objects BladeLogic Adapter™ - Second Production Instance or Mirrored Backup- Maintenance	14% of List /.9925
OTS1027S-L	132-33	Managed Objects BladeLogic Adapter™ - Development Instance	\$10,644.37
OTS1027S-L-M	132-34	Managed Objects BladeLogic Adapter™ - Development Instance- Maintenance	14% of List /.9925
OTS1028P	132-33	Managed Objects F/X Adapter™ - Production	\$21,288.74
OTS1028P-M	132-34	Managed Objects F/X Adapter™ - Production- Maintenance	14% of List /.9925

Part #	SIN	Desc	GSA
OTS1028S-B	132-33	Managed Objects F/X Adapter™ - Second Production Instance or Mirrored Backup	\$17,030.99
OTS1028S-B-M	132-34	Managed Objects F/X Adapter™ - Second Production Instance or Mirrored Backup- Maintenance	14% of List /.9925
OTS1028S-L	132-33	Managed Objects F/X Adapter™ - Development Instance	\$10,644.37
OTS1028S-L-M	132-34	Managed Objects F/X Adapter™ - Development Instance- Maintenance	14% of List /.9925
OTS1029P	132-33	Managed Objects SNMPC Adapter	\$28,816.12
OTS1029P-m	132-34	Managed Objects SNMPC Adapter - Maintenance™	14% if OTS1029P List/.9925
OTS1029S-B	132-33	Managed Objects SNMPC Adapter Back-up™	\$23,052.90
OTS1029S-B-m	132-34	Managed Objects SNMPC Adapter Back-up - Maintenance	14% of OTS1929S-B List/.9925
OTS1029S-L	133-33	Managed Objects SNMPC Adapter - Lab	\$14,408.06
OTS1029S-L-m	132-34	Managed Objects SNMPC Adapter - Lab - Maintenance™	14% of OTS1029S-L List/.9925
OTS1030P	132-33	Managed Objects Solarwinds Adapter™ - Production	\$21,288.74
OTS1030P-M	132-34	Managed Objects Solarwinds Adapter™ - Production- Maintenance	14% of List /.9925
OTS1030S-B	132-33	Managed Objects Solarwinds Adapter™ - Second Production Instance or Mirrored Backup	\$17,030.99
OTS1030S-B-M	132-34	Managed Objects Solarwinds Adapter™ - Second Production Instance or Mirrored Backup- Maintenance	14% of List /.9925
OTS1030S-L	132-33	Managed Objects Solarwinds Adapter™ - Development Instance	\$10,644.37
OTS1030S-L-M	132-34	Managed Objects Solarwinds Adapter™ - Development Instance- Maintenance	14% of List /.9925
Pro1007	132-50	Formula User Training, 1 day course, per person, from 5 to 10 attendees	\$580.37
SER1002P	132-33	Consulting Services Adapter Managed Objects Universal Adapter Production	\$22,882.22
SER1002P-m	132-34	Consulting Services Adapter Managed Objects Universal Adapter Production	14% of List /.9925
SER1002S-B	132-33	Consulting Services Adapter Managed Objects Universal Adapter- Backup or Lab	\$18,305.77
SER1002S-B-m	132-34	Consulting Services Adapter Managed Objects Universal Adapter- Backup or Lab	14% of List /.9925
SER1002S-L	132-33	Consulting Services Adapter Managed Objects Universal Adapter-Backup or Lab	\$10,896.29
SER1002S-L-m	132-34	Consulting Services Adapter Managed Objects Universal Adapter-Backup or Lab	14% of List /.9925
SER1003P	132-33	Consulting Services Adapter Gensym G2 Adapter- Production	\$27,458.66

Part #	SIN	Desc	GSA
SER1003P-m	132-34	Consulting Services Adapter Gensym G2 Adapter- Production	14% of List /.9925
SER1003S-B	132-33	Consulting services Adapter Gensym G2 Adapter- Backup or Lab	\$21,966.93
SER1003S-B-m	132-34	Consulting services Adapter Gensym G2 Adapter- Backup or Lab	14% of List /.9925
SER1003S-L	132-33	Consulting services Adapter Gensym G2 Adapter- Backup or Lab	\$13,075.55
SER1003S-L-m	132-34	Consulting services Adapter Gensym G2 Adapter- Backup or Lab	14% of List /.9925
SER1004P	132-33	Consulting Services Adapter Mercury Interactive Topaz Adapter Production	\$27,458.66
SER1004P-m	132-34	Consulting Services Adapter Mercury Interactive Topaz Adapter Production	14% of List /.9925
SER1004S-B	132-33	Consulting Sxervices Adapter Mercury Interactive Topaz Adapter- Backup or Lab	\$20,920.88
SER1004S-B-m	132-34	Consulting Sxervices Adapter Mercury Interactive Topaz Adapter- Backup or Lab	14% of List /.9925
SER1004S-L	132-33	Consulting Sxervices Adapter Mercury Interactive Topaz Adapter- Backup or Lab	\$13,075.55
SER1004S-L-m	132-34	Consulting Sxervices Adapter Mercury Interactive Topaz Adapter- Backup or Lab	14% of List /.9925
SER1005P	132-33	Consulting Services Adapter Mercury Interactive SiteScope Log F Adapter Production	\$26,151.11
SER1005P-m	132-34	Consulting Services Adapter Mercury Interactive SiteScope Log F Adapter Production	14% of List /.9925
SER1005S-B	132-33	Consulting Services Adapter Mercury Interactive SiteScope Log F Adapter-Backup or Lab	\$20,920.88
SER1005S-B-m	132-34	Consulting Services Adapter Mercury Interactive SiteScope Log F Adapter-Backup or Lab	14% of List /.9925
SER1005S-L	132-33	Consulting Services Adapter Mercury Interactive SiteScope Log F Adapter-Backup or Lab	\$13,075.55
SER1005S-L-m	132-34	Consulting Services Adapter Mercury Interactive SiteScope Log F Adapter-Backup or Lab	14% of List /.9925
SER1006P	132-33	IBM Tivoli Candle Integration Adapter - Production	\$28,384.98
SER1006P-M	132-34	IBM Tivoli Candle Integration Adapter - Production- Maintenance	14% of List /.9925
SER1006S-B	132-33	IBM Tivoli Candle Integration Adapter - Second Production Instance or Mirrored Backup	\$22,707.99
SER1006S-B-M	132-34	IBM Tivoli Candle Integration Adapter - Second Production Instance or Mirrored Backup- Maintenance	14% of List /.9925
SER1006S-L	132-33	IBM Tivoli Candle Integration Adapter - Development Instance	\$14,192.49
SER1006S-L-M	132-34	IBM Tivoli Candle Integration Adapter - Development Instance- Maintenance	14% of List /.9925
SER1007P	132-33	ABB / IESO Adapter - Production	\$28,384.98

Part #	SIN	Desc	GSA
SER1007P-M	132-34	ABB / IESO Adapter - Production- Maintenance	14% of List /.9925
SER1007S-B	132-33	ABB / IESO Adapter - Second Production Instance or Mirrored Backup	\$22,707.99
SER1007S-B-M	132-34	ABB / IESO Adapter - Second Production Instance or Mirrored Backup- Maintenance	14% of List /.9925
SER1007S-L	132-33	ABB / IESO Adapter - Development Instance	\$14,192.49
SER1007S-L-M	132-34	ABB / IESO Adapter - Development Instance- Maintenance	14% of List /.9925
SER1008P	132-33	BMC Atrium Adapter - Production	\$28,384.98
SER1008P-M	132-34	BMC Atrium Adapter - Production- Maintenance	14% of List /.9925
SER1008S-B	132-33	BMC Atrium Adapter - Second Production Instance or Mirrored Backup	\$22,707.99
SER1008S-B-M	132-34	BMC Atrium Adapter - Second Production Instance or Mirrored Backup- Maintenance	14% of List /.9925
SER1008S-L	132-33	BMC Atrium Adapter - Development Instance	\$14,192.49
SER1008S-L-M	132-34	BMC Atrium Adapter - Development Instance- Maintenance	14% of List /.9925