

**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is <http://www.gsaadvantage.gov>

SCHEDULE TITLE: Multiple Award Schedule

FSC Classes/Product Codes: FSC/PSC Classes: 5805, 5810, 5815, 5895, 5995, 6015, 6020, 6145, 7010, 7025, 7050, N058, D302, D306, D307, D308, D310, D399

CONTRACT NUMBER: GS-35F-074AA

CONTRACT PERIOD: 19 November 2012 – 19 May 2022

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at: <http://fss.gsa.gov/>.



CONTRACTOR: **AUDIO-VIDEO CORPORATION**

Audio Video Corporation
213 Broadway
Albany, NY 12204
Phone number: 518-449-7213
Fax number: 518-449-1205
E-Mail: vanroy@audiovideocorp.com
Website: <https://audiovideocorp.com/>

CONTRACTOR'S ADMINISTRATION SOURCE: **Lawrence Christensen**
15 Regency Drive
East Rochester, NY 14445
Phone number: 585-750-9467
E-Mail: larry@fedcc.net

BUSINESS SIZE: S

CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)/NAICS

NAICS	DESCRIPTION
334290	Other Communications Equipment Manufacturing
SINS:	
33411	(SIN 132-8) Purchase of New Equipment
54151S	(SIN 132-51) Information Technology Professional Services
ANCILLARY	(SIN 132-100) Ancillary Supplies and/or Services
OLM	(SIN 70-500) Order Level Material

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:
(Government net price based on a unit of one)

33411 (SIN 132-8)	Miller GSA Lectern	\$4919.64
54151S (SIN 132-51)	Programmer	\$70.73
ANCILLARY (SIN 132-100)	TRAINER	\$68.01

1c. HOURLY RATES (Services only):

[See price list below.](#)

2. MAXIMUM ORDER*: [\\$500,000 per order \\$500,000 per NAICS](#)

NOTE TO ORDERING ACTIVITIES: *If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contactor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. MINIMUM ORDER: [\\$100](#)

4. GEOGRAPHIC COVERAGE: [The Geographic Scope of Coverage will be domestic delivery only.](#)

5. POINT(S) OF PRODUCTION: [Professional and Subscription Services Only](#)

6. DISCOUNT FROM LIST PRICES: [GSA Net Prices are shown on the attached GSA Pricelist. Negotiated discount has been applied and the IFF has been added.](#)

7. QUANTITY DISCOUNT(S): [None](#)

8. PROMPT PAYMENT TERMS: [0% Net 30 Days](#)

9. FOREIGN ITEMS: [None; the items herein are TAA Compliant. The information used by the Contracting Officer to make this determination was provided by the vendor and verified using all information available to the Government](#)

10a. TIME OF DELIVERY: [30 Days](#)

- 10b. EXPEDITED DELIVERY:** Items available for expedited delivery are noted in this price list or negotiated at the task order level. Expedited delivery can be arranged by calling the Audio Video Sales office at 518-449-7213.
- 10c. OVERNIGHT AND 2-DAY DELIVERY:** N/A
- 10d. URGENT REQUIRMENTS:** Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
- 11. FOB POINT:** Destination, within North Eastern US
- 12a. ORDERING ADDRESS:**
- Audio Video Corporation Headquarters
213 Broadway
Albany, NY 12204
Phone: 518-449-7213
Fax: 518-449-1205
- Audio Video Corporation Burlington Office
145 Pine Haven Shores Rd. Suite 1053
Shelburne, VT 05482
Phone: 802-316-6375
Fax: 315-463-2999
- 12b. ORDERING PROCEDURES:** Ordering activities shall use the ordering procedures described in Federal Acquisition Regulation 8.405-3 when placing an order or establishing a BPA for supplies or services. The ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule Homepage (fss.gsa.gov/schedules).
- 13. PAYMENT ADDRESS:**
- Audio Video Corporation Headquarters
213 Broadway
Albany, NY 12204
- 14. WARRANTY PROVISION:**
AUDIO-VIDEO CORPORATION SYSTEM WARRANTY STATEMENT
- Any product supplied or service performed by AUDIO-VIDEO CORPORATION is warranted in regard to workmanship for the period provided in the equipment manufacturer's warranty. NO OTHER WARRANTY OR GUARANTEE EXPRESSED OR IMPLIED INCLUDING ANY WARRANTY AS TO MERCHANTABILITY OR FITNESS FOR ANY PURPOSE IS MADE UNLESS THE SAME IS SPECIFICALLY SET FORTH WITHIN THE BODY OF THIS QUOTATION/SALES ORDER. Insofar as equipment manufactured and/or fabricated by AUDIO-VIDEO CORPORATION, the liability of AUDIO-VIDEO CORPORATION shall by limited to written warranty policy specifically set forth within the body of this Quotation/Sales Order.
- One-year system guarantee on all of our AVC custom installed systems. This guarantee covers all workmanship, system components, cables, connectors, and expenses related to the repair or replacement of the warranted items. In-house Service repair warranty is (90) days.
- 15. EXPORT PACKING CHARGES:** Not Applicable.
- 16. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):**
Not Applicable.
- 17. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):**
In general, Audio-Video Corp. products offered under SIN 33411 (previously SIN 132-8) are self-installable by qualified A/V technicians. The following outline defines the commercial practices for Installation/De-installation/Re-Installation of audio video equipment supplied by Audio-Video Corporation:

1. Creating AV Solutions
 - a. Conduct site survey
 - b. Gather customer information
 - c. Evaluate site environment (acoustics, lighting, seating, finishing, etc.)
 - d. Recommend changes to its environment (acoustics, lighting, seating, finishing, etc.)
 - i. Develop Functional AV Scope
 - ii. Design AV Solution
 - iii. Sell AV Solution
 - iv. Provide AV Solution
2. Operating AV Solution
 - a. Operate AV Solution
 - b. Conduct Maintenance Activities
 - c. Manage AV Solutions/Operations
3. Conducting AV Management Activities
 - a. Project Manage AV projects
 - b. Evaluate AV personnel competencies
 - c. Conduct Estimating Activities
 - d. Conduct Purchasing Activities
 - e. Conduct Job Costing Activities
4. Servicing AV Solutions
 - a. Troubleshoot AV Solution
 - b. Repair AV Solution

18a. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): [N/A](#)

18b. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): [N/A](#)

19. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):

[Audio-Video Corp. Albany, NY](#)
[Audio-Video Corp. Syracuse, NY](#)
[Audio-Video Corp. Burlington, VT](#)

20. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): [N/A](#)

21. PREVENTIVE MAINTENANCE (IF APPLICABLE): [N/A](#)

22a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): [N/A](#)

22b. Section 508 Compliance for Electronic and Information Technology (EIT): Section 508 compliance information on the supplies and services in this contract are available at the following website address (URL): <http://www.audiovideocorp.com/>

The EIT standard can be found at: www.Section508.gov/.

23. DUNS NUMBER: [002606994](#) and **CAGE CODE:** [7V098](#)

24. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: Contractor has an Active Registration in the SAM database.

Labor Category Descriptions

<u>SIN</u>	<u>Commercial Labor Category</u>	<u>Minimum/General experience and years of experience</u>	<u>Functional Responsibility</u>	<u>Educational Requirements</u>
54151S	Engineering/Project Management	Five years Experience	Supports Sales Staff with Sales quotation, labor cost estimation & system design	Associate of Applied Science A.A.S.
ANCILLARY	Fabrication Technician	Two years Experience	Configuring, assembling, wiring and testing systems prior to delivery to client location.	Associate of Applied Science A.A.S.
ANCILLARY	Install Technician	One year Experience	Assembles, installs, configures and tests systems at client sites	Infocomm Certified Technology Specialist Certification
ANCILLARY	Trainer	Two years Experience	Instructs client re: the proper operation and maintenance of various audio visual equipment	Infocomm Certified Technology Specialist Certification
54151S	Programmer	Two years Experience	Designs, programs, implements and tests audio visual control system software	Bachelor's Degree in Computer Science, Engineering or Information Technology
ANCILLARY	Service Technician	One Year Experience	On-site repair and diagnostic testing	Infocomm Certified Technology Specialist Certification
ANCILLARY	On-Site Technical Staffing	Two Years Experience	On-Site audio visual management, maintenance and System operation	Infocomm Certified Technology Specialist Certification

Price List

Products, Services & Prices

Audio Video Corp Contract GS-35F-074AA

Through Modification PS-0042

Schedule 70 SIN #	Manufacturer / Supplier	MFR Part #	Product Name/ Description	GSA Price (with IFF of .75%)
33411 (132-8)	AVSG	AVSG Multi Media Sensory Feedback System	<i>Includes LG 42" PG20C LCD monitor, Equipment Rack, Installation, Engineering and Project management.</i>	\$14,694.79
33411 (132-8)	AVSG	AVC-AIOL1	<i>AVSG Crestron portable console Lectern</i>	\$15,426.89
33411 (132-8)	Millers Millwork	Miller GSA LECTERN	<i>Classic 3630 Lectern 36"w x 30"d x 48" h Flat work surface constructed of Charcoal Matrix P-lam. Hardwood pencil lip on work surface. Sliding keyboard/mouse shelf. Locking document camera drawer. Installed rack rails in base cabinet. Floor cable access in bottom panel. Full removable locking audience side access panel. Hinged locking doors over the base cabinet.</i>	\$4,919.64
54151S (132-51)	AVSG		<i>Engineering/Project Management</i>	\$70.73
54151S (132-51)	AVSG		<i>Programmer</i>	\$70.73

Ancillary (132-100)	AVSG		<i>Fabrication Technician</i>	\$68.01
Ancillary (132-100)	AVSG		<i>Install Technician</i>	\$68.01
Ancillary (132-100)	AVSC		<i>Trainer</i>	\$68.01
Ancillary (132-100)	AVSC		<i>Service Technician</i>	\$68.01
Ancillary (132-100)	AVSC		<i>On-Site Technical Staffing</i>	\$68.01