

AUTHORIZED FEDERAL SUPPLY SERVICE

INFORMATION TECHNOLOGY SCHEDULE PRICELIST

**GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

Special Item No. 132-50 Training Courses

Special Item No. 132-51 Information Technology Professional Services

FSC Class 70

Training Courses - Special Item Number (SIN) 132-50

Training Courses for Information Technology Equipment & Software	FPDS Code U012
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Information Technology (IT) Professional Services - SIN 132-51

IT Facility Operation and Maintenance	FPDS Code D301
IT Systems Development Services	FPDS Code D302
IT Systems Analysis Services	FPDS Code D306
Automated Information Systems Design & Integration Services	FPDS Code D307
Programming Services	FPDS Code D308
IT Backup and Security Services	FPDS Code D310
IT Data Conversion Services	FPDS Code D311
IT Network Management Services	FPDS Code D316
Automated News Services, Data Services, or other Information Services	FPDS Code D317
Other Information Technology Services, Not Elsewhere Classified	FPDS Code D399

IS, Inc. (Innovative Solutions)
2554 Millcreek Drive
Sacramento, CA 95833
916-920-1700 (Sacramento Phone)
800-877-1707 (Toll Free Phone)
916-920-2246 (fax)
<http://www.isinc.com>

Contract Number: GS-35F-0780J

Period Covered by Contract: 09/21/1999-09/20/2019

General Services Administration
Federal Supply Service

Pricelist current through Modification # PO-0027 , dated 9/18/2014

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

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**INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

**SPECIAL NOTICE TO AGENCIES:
Small Business Participation**

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ Online shopping service (www.fss.gsa.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Supply Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. Geographic Scope of Contract:

The geographic scope of this contract is the 48 contiguous states, the District of Columbia, Alaska, Hawaii, the Commonwealth of Puerto Rico.

2. Contractor's Ordering Address and Payment Information:

IS, Inc. (Innovative Solutions)
2554 Mill Creek Drive
Sacramento, CA 95833
916-920-1700 (Sacramento area phone)
800-877-1707 (Toll free phone)
916-920-2246 (fax)
Sales@ISInc.com (email)

Contractor's Payment Address:

IS, Inc. (Innovative Solutions)
2554 Mill Creek Drive
Sacramento, CA 95833
Attn: Accounts Receivable

Government purchase cards will be acceptable for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Government purchase cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance;

Technical Assistance and/or Ordering Assistance

916-920-1700 (Sacramento CA area)
800-877-1707 (outside Sacramento CA)

3. Liability for Injury or Damage

The Contractor shall not be liable for any injury to Government personnel or damage to Government property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. Statistical Data for Government Ordering Office Completion of Standard Form 279

Block 9: G. Order/Modification Under Federal Schedule
Block 16: Data Universal Numbering System (DUNS) Number: 06-482-3704
Block 30: Type of Contractor: B. Other Small Business
Block 31: Woman-Owned Small Business? YES
Block 36: Contractor's Taxpayer Identification Number (TIN): 68-0032480

4a. CAGE Code: 44311

4b. Contractor has registered with the Central Contractor Registration Database

5. FOB Destination

6. Delivery Schedule

a. **TIME OF DELIVERY:** The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-50	Upon mutual agreement
132-51	Upon mutual agreement

b. **URGENT REQUIREMENTS:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. Discounts:

Prices shown are NET Prices; Basic Discounts have been deducted.

- a. **Prompt Payment:** NONE
- b. **Quantity.** None unless otherwise specified in pricelist
- c. **Dollar Volume.** None unless otherwise specified in pricelist
- d. **Government Educational Institutions.** Government Educational Institutions are offered the same discounts as all other Government customers

- e. **Other.** None unless otherwise specified in the pricelist

8. Trade Agreements Act of 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. Statement Concerning Availability of Export Packing:

Not applicable

10. Small Requirements:

The minimum dollar value of orders to be issued is \$100.

11. Maximum Order (All dollar amounts are exclusive of any discount for prompt payment.)

- a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:

Special Item Number 132-51 - Information Technology (IT) Professional Services
- b. The Maximum Order value for the following Special Item Numbers (SINs) is \$25,000:

Special Item Number 132-50 - Training Courses

12. Use of Federal Supply Service Information Technology Schedule Contracts.

In accordance with FAR 8.404:

[NOTE: Special ordering procedures have been established for Special Item Numbers (SINs) 132-51 IT Professional Services and 132-52 EC Services; refer to the terms and conditions for those SINs.]

Orders placed pursuant to a Multiple Award Schedule (MAS), using the procedures in FAR 8.404, are considered to be issued pursuant to full and open competition. Therefore, when placing orders under Federal Supply Schedules, ordering activities need not seek further competition, synopsise the requirement, make a separate determination of fair and reasonable pricing, or consider small business set-asides in accordance with subpart 19.5. GSA has already determined the prices of items under schedule contracts to be fair and reasonable. By placing an order against a schedule using the procedures outlined below, the ordering activity has concluded that the order represents the best value and results in the lowest overall cost alternative (considering price, special features, administrative costs, etc.) to meet the ordering activity's needs

a. Orders placed at or below the micro-purchase threshold.

Ordering activities can place orders at or below the micro-purchase threshold with any Federal Supply Schedule Contractor.

b. Orders exceeding the micro-purchase threshold but not exceeding the maximum order threshold.

Orders should be placed with the Schedule Contractor that can provide the supply or service that represents the best value. Before placing an order, ordering activities should consider reasonably available information about the supply or service offered under MAS contracts by using the "GSA Advantage!" on-line shopping service, or by

reviewing the catalogs/pricelists of at least three Schedule Contractors and selecting the delivery and other options available under the schedule that meets the ordering activity's needs. In selecting the supply or service representing the best value, the ordering activity may consider--

- (1) Special features of the supply or service that are required in effective program performance and that are not provided by a comparable supply or service;
- (2) Trade-in considerations;
- (3) Probable life of the item selected as compared with that of a comparable item;
- (4) Warranty considerations;
- (5) Maintenance availability;
- (6) Past performance; and
- (7) Environmental and energy efficiency considerations.

c. Orders exceeding the maximum order threshold.

Each schedule contract has an established maximum order threshold. This threshold represents the point where it is advantageous for the ordering activity to seek a price reduction. In addition to following the procedures in paragraph b, above, and before placing an order that exceeds the maximum order threshold, ordering activities shall--

Review additional Schedule Contractors'

- (1) catalogs/pricelists or use the "GSA Advantage!" on-line shopping service;
- (2) Based upon the initial evaluation, generally seek price reductions from the Schedule Contractor(s) appearing to provide the best value (considering price and other factors); and
- (3) After price reductions have been sought, place the order with the Schedule Contractor that provides the best value and results in the lowest overall cost alternative. If further price reductions are not offered, an order may still be placed, if the ordering activity determines that it is appropriate.

NOTE: For orders exceeding the maximum order threshold, the Contractor may:

- (1) Offer a new lower price for this requirement (the Price Reductions clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations);
- (2) Offer the lowest price available under the contract; or
- (3) Decline the order (orders must be returned in accordance with FAR 52.216-19).

d. Blanket purchase agreements (BPAs).

The establishment of Federal Supply Schedule BPAs is permitted when following the ordering procedures in FAR 8.404. All schedule contracts contain BPA provisions. ordering activities may use BPAs to establish accounts with Contractors to fill recurring requirements. BPAs should address the frequency of ordering and invoicing, discounts, and delivery locations and times.

e. Price reductions.

In addition to the circumstances outlined in paragraph c, above, there may be instances when ordering activities will find it advantageous to request a price reduction. For example, when the ordering activity finds a schedule supply or service elsewhere at a lower price or when a BPA is being established to fill recurring requirements, requesting a price reduction could be advantageous. The potential volume of orders under these agreements, regardless of the size of the individual order, may offer the ordering activity the opportunity to secure greater discounts. Schedule Contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order.

f. Small business.

For orders exceeding the micro-purchase threshold, ordering activities should give preference to the items of small business concerns when two or more items at the same delivered price will satisfy the requirement.

g. Documentation.

Orders should be documented, at a minimum, by identifying the Contractor the item was purchased from, the item purchased, and the amount paid. If an ordering activity requirement, in excess of the micro-purchase threshold, is defined so as to require a particular brand name, product, or feature of a product peculiar to one manufacturer, thereby precluding consideration of a product manufactured by another company, the ordering activity shall include an explanation in the file as to why the particular brand name, product, or feature is essential to satisfy the ordering activity's needs.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS:

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.

- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES:

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

16. GSA Advantage!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract.

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));

- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Not within the scope of this contract.

Upon request of the Contractor, the Government may provide the Contractor with logistics support, as available, in accordance with all applicable Government regulations. Such Government support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

Federal Acquisition Regulation (FAR) 13.303-1(a) defines Blanket Purchase Agreements (BPAs) as "...a simplified method of filling anticipated repetitive needs for supplies or services by establishing 'charge accounts' with qualified sources of supply." The use of Blanket Purchase Agreements under the Federal Supply Schedule Program is authorized in accordance with FAR 13.303-2(c)(3), which reads, in part, as follows:

"BPAs may be established with Federal Supply Schedule Contractors, if not inconsistent with the terms of the applicable schedule contract."

Federal Supply Schedule contracts contain BPA provisions to enable schedule users to maximize their administrative and purchasing savings. This feature permits schedule users to set up "accounts" with Schedule Contractors to fill recurring requirements. These accounts establish a period for the BPA and generally address issues such as the frequency of ordering and invoicing, authorized callers, discounts, delivery locations and times. Agencies may qualify for the best quantity/volume discounts available under the contract, based on the potential volume of business that may be generated through such an agreement, regardless of the size of the individual orders. In addition, agencies may be able to secure a discount higher than that available in the contract based on the aggregate volume of business possible under a BPA. Finally, Contractors may be open to a progressive type of discounting where the discount would increase once the sales accumulated under the BPA reach certain prescribed levels. Use of a BPA may be particularly useful with the new Maximum Order feature. See the Suggested Format, contained in this Schedule Pricelist, for customers to consider when using this purchasing tool.

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Contractor's Reports of Sales and 552.238-76, Industrial Funding Fee, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The requisitioning activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, de-installation, and reinstallation services under SIN 132-8.

23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following: www.isinc.com.

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of a Federal Agency, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the Agency with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (b) The following statement:
This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE — WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

- (a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- (b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—
 - (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
 - (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL
INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE
(SPECIAL ITEM NUMBER 132-50)**

1. SCOPE

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

3. TIME OF DELIVERY

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

4. CANCELLATION AND RESCHEDULING

- a. The ordering activity will notify the Contractor at least 10 (ten) business days before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
- b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

5. FOLLOW-UP SUPPORT

The Contractor agrees to provide each student with unlimited telephone support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

6. PRICE FOR TRAINING

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

7. INVOICES AND PAYMENT

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

8. FORMAT AND CONTENT OF TRAINING

- a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b. ****If applicable**** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.
- c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.
- d. The Contractor shall provide the following information for each training course offered:
 - (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
 - (2) The length of the course;
 - (3) Mandatory and desirable prerequisites for student enrollment;
 - (4) The minimum and maximum number of students per class;
 - (5) The locations where the course is offered;
 - (6) Class schedules; and
 - (7) Price (per student, per class (if applicable)).
- e. For those courses conducted at the ordering activity’s location, instructor travel charges (if applicable), including mileage and daily living expenses, must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts.

9. “NO CHARGE” TRAINING

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

None

Testing Services

Take your certification exams at ISI’s Authorized VUE and Prometric testing centers.

Free Refresher Courses for ISI Students

If you would like to take a refresher course, we warmly invite you to retake the course at no cost (subject to space availability). Simply call ISI and let us know you’d like to retake the course. Then, bring our confirmation letter,

identification and your course materials with you on the first day of the class. This offer is valid for as long as the exact version of the course is offered on our public calendar.

ISInc (Innovative Solutions)
 2554 Millcreek Drive
 Sacramento CA 95833
 Phone 916-920-1700 or 800-877-1707
 Fax: 916-920-2246
www.ISInc.com

Public Classroom Training Courses

SIN	Part No.	Product Description	# of Days	GSA Price
COMPTIA				
132-150	CT-01	CompTIA A+ Certification - Comprehensive for All 2009 Exams	5 Days	\$ 2,189.36
132-150	CT-01B	CompTIA A+ Certification - Comprehensive for All 2012 Exams	5 Days	\$ 2,189.36
132-150	CT-02	CompTIA Network+ - Fundamentals of Networking	5 Days	\$ 2,189.36
132-150	CT-03	CompTIA Security+ - Fundamentals of Security	5 Days	\$ 2,189.36
132-150	CT-05	CompTIA Strata Fundamentals- IT Technology	3 Days	\$ 1,228.50
132-150	CT-06	CompTIA - Green IT	1 Day	\$ 434.36
132-150	CT-07	CompTIA Healthcare IT Technician	3 Days	\$ 1,399.61
132-150	CT-08	CompTIA Cloud Essentials	3 Days	\$ 1,228.50
CRYSTAL REPORTS				
132-150	CR8.501	Crystal Reports 8.5 Introduction	2 Days	\$ 609.86
132-150	CR8.502	Crystal Reports 8.5 Advanced	3 Days	\$ 789.75
132-150	CR901	Crystal Reports 9 Introduction	2 Days	\$ 609.86
132-150	CR902	Crystal Reports 9 Advanced	3 Days	\$ 789.75
132-150	CR10-01	Crystal Reports 10 Introduction	2 Days	\$ 609.86
132-150	CR10-02	Crystal Reports 10 Advanced	2 Days	\$ 789.75
132-150	CR11-01	Crystal Reports 11 Level 1	2 Days	\$ 609.86
132-150	CR11-02	Crystal Reports 11 Level 2	2 Days	\$ 609.86
132-150	CR11-03	Crystal Reports 11 Level 3	3 Days	\$ 785.36
132-150	CR2008-01	Crystal Reports 2008/12 Level 1	2 Days	\$ 609.86
132-150	CR2008-02	Crystal Reports 2008/12 Level 2	2 Days	\$ 609.86
132-150	CR2008-03	Crystal Reports 2008/12 Level 3	2 Days	\$ 785.36
GRAPHICS AND DESIGN				
ADOBE/MACROMEDIA				
132-150	ACBT9-01	Adobe Acrobat 9 Level 1	1 Day	\$ 241.31
132-150	ACBT9-2	Adobe Acrobat 9 Level 2	1 Day	\$ 241.31
132-150	ACBTX	Adobe Acrobat X Boot Camp	3 Days	\$ 785.36
132-150	ACBTX-1	Adobe Acrobat X Level 1	1 Day	\$ 241.31
132-150	ACBTX-2	Adobe Acrobat X Level 2	1 Day	\$ 241.31
132-150	ACBT-XI	Adobe Acrobat XI	2 Days	\$ 609.86
132-150	CAPT5-01	Adobe Captivate 5 Level 1	2 Days	\$ 609.86
132-150	CAPT5-02	Adobe Captivate 5 Level 2	3 Days	\$ 609.86

132-150	CAPT6-01	Adobe Captivate 6 Level 1	2 Days	\$	609.86
132-150	CAPT6-02	Adobe Captivate 6 Level 2	2 Days	\$	609.86
132-150	CAPT7-01	Adobe Captivate 7 Level 1	2 Days	\$	609.86
132-150	CAPT7-02	Adobe Captivate 7 Level 2	2 Days	\$	609.86
132-150	CAPT8-01	Adobe Captivate 8 Level 1	2 Days	\$	609.86
132-150	CAPT8-02	Adobe Captivate 8 Level 2	2 Days	\$	609.86
132-150	DRMCS5-1	Adobe Dreamweaver CS5x Level 1	2 Days	\$	307.13
132-150	DRMCS5-2	Adobe Dreamweaver CS5x Level 2	2 Days	\$	307.13
132-150	DRMCS5-BC	Adobe Dreamweaver CS5x Boot Camp	3 Days	\$	785.36
132-150	FLCS5-01	Adobe Flash CS5x Level 1	1 Day	\$	241.31
132-150	FLCS5-02	Adobe Flash CS5x Level 2	1 Day	\$	241.31
132-150	FLCS5-AS	ActionScript 3.0 for Adobe Flash CS5	3 Days	\$	1,048.61
132-150	FLCS5-BC	Adobe Flash CS5x Boot Camp	2 Days	\$	785.36
132-150	ILLCS5-01	Adobe Illustrator CS5x Level 1	2 Days	\$	307.13
132-150	ILLCS5-02	Adobe Illustrator CS5x Level 2	2 Days	\$	307.13
132-150	INDCS4-01	Adobe InDesign CS4 Level 1	2 Days	\$	609.86
132-150	INDCS4-02	Adobe InDesign CS4 Level 2	2 Days	\$	658.13
132-150	INDCS5-01	Adobe InDesign CS5x Level 1	2 Days	\$	307.13
132-150	INDCS5-02	Adobe InDesign CS5x Level 2	2 Days	\$	307.13
132-150	INDCS5-03	Adobe InDesign CS5x Level 3	2 Days	\$	307.13
132-150	PHOCS4-01	Adobe Photoshop CS4 Level 1	2 Days	\$	609.86
132-150	PHOCS4-02	Adobe Photoshop CS4 Level 2	2 Days	\$	658.13
132-150	PHOCS5-01	Adobe Photoshop CS5x Level 1	2 Days	\$	307.13
132-150	PHOCS5-02	Adobe Photoshop CS5x Level 2	2 Days	\$	307.13
132-150	PHOCS5-03	Adobe Photoshop CS5x Level 3	2 Days	\$	307.13
132-150	PHOCS5-BC	Adobe Photoshop CS5x Boot Camp	3 Days	\$	1,048.61
132-150	DRMCS6-01	Adobe Dreamweaver CS6 Level 1	2 Days	\$	609.86
132-150	DRMCS6-02	Adobe Dreamweaver CS6 Level 2	2 Days	\$	658.13
132-150	FLCS6	Adobe Flash CS6 Professional	2 Days	\$	307.13
132-150	ILLCS6-01	Adobe Illustrator CS6 Level 1	2 Days	\$	307.13
132-150	ILLCS6-02	Adobe Illustrator CS6 Level 2	2 Days	\$	307.13
132-150	INDCS6-01	Adobe InDesign CS6 Level 1	2 Days	\$	697.61
132-150	INDCS6-02	Adobe InDesign CS6 Level 1	2 Days	\$	609.86
132-150	PHOCS6-01	Adobe Photoshop CS6 Level 1	2 Days	\$	658.13
132-150	PHOCS6-02	Adobe Photoshop CS6 Level 2	2 Days	\$	307.13
132-150	DRMCC-01	Adobe Dreamweaver CC Level 1	2 Days	\$	609.86
132-150	DRMCC-02	Adobe Dreamweaver CC Level 2	2 Days	\$	609.86
132-150	ILLCC-01	Adobe Illustrator CC Level 1	2 Days	\$	609.86
132-150	ILLCC-02	Adobe Illustrator CC Level 2	2 Days	\$	609.86
132-150	INDCC-01	Adobe InDesign CC Level 1	2 Days	\$	609.86
132-150	INDCC-02	Adobe InDesign CC Level 2	2 Days	\$	609.86
132-150	PHOCC-01	Adobe Photoshop CC Level 1	2 Days	\$	609.86
132-150	PHOCC-02	Adobe Photoshop CC Level 2	2 Days	\$	609.86
132-150	FLCC	Adobe Flash Professional CC	2 Days	\$	658.13
132-150	ART-01	Articulate Storyline	2 Days	\$	658.13
132-150	ART-02	Articulate Studio '13	2 Days	\$	658.13
MICROSOFT					
132-150	VIS2003A	Visio 2003 Level 1	1 Day	\$	224.38
132-150	VIS2003B	Visio 2003 Level 2	1 Day	\$	224.38
132-150	VIS07	Visio 2007	2 Days	\$	534.01
132-150	VIS7-01	Visio 2007 Professional Level 1	1 Day	\$	246.81
132-150	VIS7-02	Visio 2007 Professional Level 2	1 Day	\$	246.81
132-150	VIS10-1	Visio 2010 Professional Level 1	1 Day	\$	224.38
132-150	VIS10-2	Visio 2010 Professional Level 2	1 Day	\$	224.38
132-150	VIS13-1	Visio 2013 Professional Level 1	1 Day	\$	224.38
132-150	VIS13-2	Visio 2013 Professional Level 2	1 Day	\$	224.38

132-150	ISI-1333	Microsoft Visio 2010 - Creating Organization Charts	3 hours	\$	175.50
132-150	PUB10	Microsoft Office Publisher 2010	1 Day	\$	219.38
132-150	PUB13	Microsoft Office Publisher 2013	1 Day	\$	258.86

SOFTWARE DEVELOPMENT

132-150	JSP1	JavaScript Programming Introduction	5 Days	\$	1,118.81
132-150	VBA	Macro Programming Using VBA	3 Days	\$	219.38
132-150	PHP5	PHP 5 Programming	1 Day	\$	2,106.00
132-150	ISI-1090	Ruby on Rails	5 Days	\$	1,711.13
132-150	SQL	SQL Fundamentals of Querying	2 Days	\$	609.86
132-150	CICS	CICS for the COBOL Programmer	4 Days	\$	2,364.86
132-150	COBOL	Mainframe COBOL Programming	2 Days	\$	2,364.86
132-150	DB2	DB2 for the COBOL Programmer	4 Days	\$	2,013.86
132-150	ISI-1136	Introduction to XML and XSLT	4 Days	\$	1,399.61
132-150	ISI-1137	Advanced XML and XSLT	3 Days	\$	1,048.61
132-150	ISI-1270	Designing Forms for SharePoint & Infopath	2 Days	\$	1,316.25
132-150	ISI-1293	JavaScript and jQuery	2 Days	\$	2,277.11
132-150	ISI-1294	JavaScript	3 Days	\$	987.19
132-150	ISI-1295C	jQuery	5 Days	\$	1,399.61
132-150	ISI-1297	HTML 5 & CSS3	2 Days	\$	609.86
132-150	ISI-1328	MySQL	5 Days	\$	2,452.61
132-150	JAVA	Java SE 7 Programming	2 Days	\$	2,452.61
132-150	JAVA-2	Java Servlets and JSP	1 Day	\$	2,452.61
132-150	ISI-1090	Ruby on Rails	1 Day	\$	2,018.25
132-150	EXL-VBA	Microsoft Excel 2007/2010 Programming with VBA	5 Days	\$	609.86
132-150	ACC-VBA	Access 2007/2010 Programming With VBA	5 Days	\$	2,277.11
132-150	GG-01	Introduction to Web Application Development with Groovy and Grails	4 Days	\$	3,505.61
132-150	INF10	Distribute Forms with microsoft Office InfoPath 2010	2 Days	\$	307.13
132-150	ISI-1372	Introduction to HTML5, CSS3 for Web Designers & Developers	5 Days	\$	2,277.11
132-150	ISI-1309	HTML5, CSS3 & jQuery for Experienced Web Developers	5 Days	\$	2,277.11
132-150	PHP5	PHP and MySQL Programming	1 Day	\$	2,277.11
132-150	HTML01	HTML 4.0 Programming Level 1	5 Days	\$	258.86
132-150	HTML-02	HTML Programming level 2	5 Days	\$	307.13
132-150	HTML5-01	A Basic Introduction to HTML	3 Days	\$	522.11
132-150	ISI-1329	Introduction to Programming	4 Days	\$	1,263.60
132-150	ISI-1337	Introduction to Javascript	2 Days	\$	1,399.61
132-150	ISI-1384	Administering and Developing Percona MySQL	2 Days	\$	3,505.61
132-150	ISI-1386	Scaling and Optimization for MySQL - Percona	3 Days	\$	1,227.62
132-150	ISI-1387	Operating and Troubleshooting for MySQL - Percona	3 Days	\$	1,227.62
132-150	ISI-1300	Scrum with Team Foundation Server 2010 (TFS)	2 Days	\$	1,575.11
132-150	ISI-1318	Building InfoPath Forms for SharePoint 2010	3 Days	\$	1,136.36
132-150	ISI-1414	Learning Node.js in Depth	2 Days	\$	1,096.88
132-150	ISI-1415	Professional Hadoop Solutions	4 Days	\$	2,628.11
132-150	ISI-1416	Web Services Testing with soapUI	2 Days	\$	1,096.88
132-150	ISI-1417	GO Language Training	4 Days	\$	2,628.11

LINUX

132-150	LPI-101	Linux Professional Institute - Level 1	4 Days	\$	1,926.11
132-150	GL120	Linux Fundamentals	5 Days	\$	2,277.11
132-150	GL250	Enterprise Linux System Administration	5 Days	\$	2,277.11
132-150	ISI-1383	Red Hat Enterprise Linux Systems Admin I	5 Days	\$	2,628.11
132-150	ISI-1408	Red Hat Enterprise Linux Systems Admin II	5 Days	\$	2,628.11

PROJECT MANAGEMENT

132-150	PRFND	Project Management Fundamentals	1 Day	\$	219.38
132-150	PR-03	Microsoft Project 2003	2 Days	\$	342.23
132-150	PR-03 Day 3	Microsoft Project 2003 Advanced	1 Day	\$	258.86
132-150	PR07	Microsoft Project 2007	2 Days	\$	342.23
132-150	PR-07 Day 1	Microsoft Project 2007 Day 1	1 Day	\$	175.50
132-150	PR-07 Day 2	Microsoft Project 2007 Day 2	1 Day	\$	175.50
132-150	PR07-Day 3	Microsoft Project 2007 Advanced	1 Day	\$	307.13
132-150	PR2010	Microsoft Project 2010	2 Days	\$	394.88
132-150	PR-2010 Day 1	Microsoft Project 2010 Day 1	1 Day	\$	197.44
132-150	PR-2010 Day 2	Microsoft Project 2010 Day 2	1 Day	\$	197.44
132-150	PR2013	Microsoft Project 2013	2 Days	\$	397.86
132-150	PR-2013 Day 1	Microsoft Project 2013 Day 1	1 Day	\$	198.93
132-150	PR-2013 Day 2	Microsoft Project 2013 Day 2	1 Day	\$	198.93
132-150	PR13Adv	Microsoft Project 2013 Advanced	2 Days	\$	522.11
132-150	ISI-1231	Business Analysis Theory and Practice	5 Days	\$	2,189.36
132-150	PMP	Project Management Professional (PMP) Certification	5 Days	\$	2,189.36
132-150	PR10ADV	Microsoft Project 2010 Advanced	1 Day	\$	307.13
132-150	ISI-1315B	ITIL Foundation 2011 Edition	3 Days	\$	1,056.54
132-150	ISI-1376	Survival Skills for Analysts	2 Days	\$	965.25
132-150	ISI-1377	Mastering the Requirements Process	3 Days	\$	1,447.88
132-150	ISI-1378	Estimating and Risk Management	3 Days	\$	1,447.88
132-150	ISI-1302	Communication Strategies	2 Days	\$	437.65
132-150	ISI-1183	Grammar	1 Day	\$	243.14
132-150	ISI-1261	IT Portfolio performance Management	1 Day	\$	2,210.33
132-150	ISI-1276	Managing Enterprise Projects with Project Server 2010	5 Days	\$	2,387.16
132-150	ISI-1380	Microsoft Project 2010 Reports- Overview for Managers	1 Day	\$	263.25
132-150	55034	Managing Enterprise Projects with Project Server 2013	5 Days	\$	2,387.16

SOFT SKILLS

132-150	ISI-1172	Stress Management	1 Day	\$	258.86
132-150	ISI-1174	Business Writing Skills	2 Days	\$	522.11
132-150	ISI-1177	Customer Service	2 Days	\$	609.86
132-150	ISI-1178	Conflict Resolution	2 Days	\$	522.11
132-150	ISI-1183	Grammar	1 Day	\$	241.31
132-150	ISI-1302	Communication Strategies	2 Days	\$	434.36

MICROSOFT CERTIFIED TECHNICAL EDUCATION

ADO.NET

132-150	2389	Programming with ADO.NET	3 Days	\$	1,272.38
132-150	ISI-1187	ADO.NET 3.5, LINQ, and the Entity Framework with C# 2008	5 Days	\$	2,277.11
132-150	ISI-1188	ADO.NET 3.5, LINQ, and the Entity Framework with Visual Basic 2008	5 Days	\$	2,277.11

ASP.NET

132-150	2310	Develop ASP.NET Web Apps w/ Visual Studio.NET	5 Days	\$	2,106.00
132-150	ISI-1133	ASP.NET 3.5 Web Programming with Visual Basic 2008	5 Days	\$	2,277.11
132-150	ISI-1140	ASP.NET 3.5 Web Programming with C# 2008	5 Days	\$	2,277.11
132-150	10267	Introduction to Web Development with Microsoft Visual Studio 2010	5 Days	\$	2,452.61
132-150	10264	Developing Web Applications With Microsoft Visual Studio 2010	5 Days	\$	2,452.61

BIZTALK SERVER

132-150	2933	Develop Solutions Using BizTalk Server 2006	5 Days	\$	2,106.00
132-150	2934	Deploy and Manage BizTalk Server 2006	2 Days	\$	833.63
132-150	ISI-1303	BizTalk 2010 Development & Integration	5 Days	\$	2,803.61

C# PROGRAMMING

132-150	2124	C# Programming for Experienced Developers	5 Days	\$	2,106.00
132-150	2349	Programming the Microsoft .NET Framework (C#)	5 Days	\$	2,106.00
132-150	2555	Developing C#.NET Applications for Windows	5 Days	\$	2,106.00

132-150	2609	C# Programming for New Developers	5 Days	\$	2,106.00
132-150	ISI-1167	Object Oriented Programming Using C# 2008 Level 1	5 Days	\$	2,277.11
132-150	ISI-1194	Object Oriented Programming Using C# 2008 Level 2	5 Days	\$	2,277.11
132-150	ISI-1113	Programming with C# 2008 for Experienced Programmers	5 Days	\$	2,277.11
132-150	10266	Programming with C# Using Microsoft .NET Framework 4	5 Days	\$	2,452.61
132-150	ISI-1288	Object Oriented Programming Using C# 2010 Level 1	5 Days	\$	2,277.11
132-150	ISI-1289	Object Oriented Programming Using C# 2010 Level 2	5 Days	\$	2,277.11
132-150	ISI-1399	Object Oriented Programming Using C# 2012 Level 1	5 Days	\$	2,277.11
132-150	ISI-1340	Object Oriented Programming Using C# 2012 Level 2	5 Days	\$	2,277.11
EXCHANGE SERVER					
132-150	3938	Update Your Skills to Exchange Server 2007	3 Days	\$	1,272.38
132-150	5047	Install & Manage Microsoft Exchange Server 2007	3 Days	\$	1,272.38
132-150	5049	Manage Messaging Security w Exchange Server 2007	1 Day	\$	434.36
132-150	5050	Recover Exchange Server 2007 Servers & Mailboxes	1 Day	\$	434.36
132-150	5051	Monitor & Troubleshoot Exchange Server 2007	2 Days	\$	833.63
132-150	5053	Design a Messaging Infrastructure w Exchange 2007	3 Days	\$	1,272.38
132-150	5054	Design Messaging Soln w Exchange Server 2007	2 Days	\$	833.63
132-150	10135	Config, Manage and Troubleshoot Microsoft Exchange Server 2010	5 Days	\$	2,277.11
132-150	20341	Core Solutions of Microsoft Exchange Server 2013	5 Days	\$	2,471.15
132-150	20342	Advanced Solutions of Exchange Server 2013	5 Days	\$	2,471.15
IIS					
132-150	6427	Configuring & Troubleshooting Internet Information Server (IIS) 7	3 Days	\$	1,487.36
132-150	10972	Administering the Web Server (IIS) Role of Windows Server 2012	5 Days	\$	2,277.11
ISA SERVER 2004					
132-150	2824	Implementing Microsoft ISA Server 2004	5 Days	\$	2,106.00
LYNC SERVER 2013					
132-150	20335	Network Readiness and Assessment for Lync	3 Days	\$	1,575.11
132-150	20336	Core Solutions of Microsoft Lync Server 2013	5 Days	\$	2,559.56
132-150	20337	Enterprise Voice and Online Services with Microsoft Lync Server 2013	5 Days	\$	2,559.56
.NET DEVELOPMENT					
132-150	2362	Deploying Microsoft .NET Applications for Systems Engineers	3 Days	\$	1,272.38
132-150	2363	Microsoft .NET for Cobol Programmers	3 Days	\$	1,272.38
132-150	2364	Microsoft Visual Studio 2005 New Features	3 Days	\$	1,272.38
132-150	2365	Design an Application Migration Strategy to .NET	2 Days	\$	833.63
132-150	2415	Program w/ the MS .NET Framework (MS VB.NET)	5 Days	\$	2,106.00
132-150	2710	Analyze Req & Define MS .NET Soln Architectures	5 Days	\$	2,106.00
132-150	2717	Introduction to Microsoft .NET Development	2 Days	\$	833.63
132-150	10262	Developing Windows Applications with Microsoft Visual Studio 2010	5 Days	\$	2,540.36
132-150	10263	Developing WCF Solutions with Microsoft Visual Studio	5 Days	\$	2,277.11
132-150	10264	Developing Web Applications With Microsoft Visual Studio 2010	5 Days	\$	2,452.61
132-150	10265	Developing Data Access Solutions with Microsoft Visual Studio 2010	5 Days	\$	2,364.86
132-150	10266	Programming with C# Using Microsoft .NET Framework 4	5 Days	\$	2,452.61
132-150	10267	Introduction to Web Development with Microsoft Visual Studio 2010	5 Days	\$	2,452.61
132-150	10550	Program in Visual Basic with Microsoft Visual Studio 2010 for Exp Developers	5 Days	\$	2,277.11
MICROSOFT OFFICE SYSTEM					
132-150	2505	Deploying Microsoft Office XP	2 Days	\$	833.63
132-150	5058	Deploying Office 2007 Professional Plus	2 Days	\$	833.63
SECURITY					
132-150	2300	Developing Secure Web Applications	3 Days	\$	1,272.38

132-150	2823	Securing a Microsoft Windows Server 2003 Network	5 Days	\$	2,106.00
132-150	2830	Designing Security for Microsoft Networks	3 Days	\$	1,272.38
132-150	2840	Implementing Security for Applications	5 Days	\$	2,106.00
SHAREPOINT PORTAL SERVER 2010					
132-150	10174	Configuring, Managing and Troubleshooting Microsoft SharePoint 2010	5 Days	\$	2,452.61
132-150	10175	Microsoft SharePoint 2010, Application Development	5 Days	\$	2,277.11
132-150	ISI-1259	SharePoint 2010 for Power Users	4 Days	\$	1,926.11
132-150	ISI-1234	SharePoint 2010 Designer	4 Days	\$	1,926.11
132-150	ISI-1291	SharePoint 2010 Business Intelligence	3 Days	\$	1,575.11
132-150	10231	Designing a Microsoft SharePoint 2010 Infrastructure	5 Days	\$	2,452.61
132-150	10232	Design and Developing Microsoft SharePoint Server 2010 Applications	5 Days	\$	2,452.61
132-150	ISI-1266	SharePoint 2010 Custom	1 Day	\$	2,189.36
132-150	ISI-1270	Designing Forms for SharePoint & InfoPath	3 Days	\$	609.86
132-150	ISI-1306	Microsoft SharePoint 2010: Create, Update & Manage a Team Site	2 Days	\$	307.13
132-150	ISI-1307	Collaborate & Share Information Using Microsoft SharePoint 2010	1 Day	\$	307.13
132-150	ISI-1318	Building InfoPath Forms for SharePoint 2010	3 Days	\$	1,136.36
132-150	INF10	Create & Distribute Forms with Microsoft Office InfoPath 2010	1 Day	\$	307.13
132-150	50465	PerformancePoint 2010 Design & Implement Scorecards & Dashboards	5 Days	\$	1,587.02
SHAREPOINT PORTAL SERVER 2013					
132-150	20331	Core Solutions of SharePoint Server 2013	5 Days	\$	2,452.61
132-150	20332	Advanced Solutions of SharePoint Server 2013	5 Days	\$	2,452.61
132-150	ISI-1335	SharePoint 2013 for Power Users	5 Days	\$	2,277.11
132-150	20488	Developing Microsoft SharePoint Server 2013 Core Solutions	5 Days	\$	2,452.61
132-150	20489	Developing Microsoft SharePoint Server 2013 Advanced Solutions	5 Days	\$	2,452.61
132-150	55049	PowerPivot, Power View and SharePoint 2013 Business Intelligence Center for Analysts	2 Days	\$	1,048.61
132-150	ISI-1389	Microsoft SharePoint Designer 2013	3 Days	\$	1,224.11
132-150	ISI-1338	Microsoft SharePoint Server 2013 Introduction for Site Owners	1 Day	\$	258.86
132-150	ISI-1342	Microsoft SharePoint Server 2013 Introduction for Site Users	1 Day	\$	258.86
SQL SERVER 2000					
132-150	2030	SQL Server 2000 Reporting Services	3 Days	\$	1,272.38
132-150	2071	Querying Microsoft SQL Server	2 Days	\$	833.63
132-150	2072	Administering a SQL Server 2000 Database	5 Days	\$	2,106.00
132-150	2071-2072 Combo	SQL Server 2000: Querying & Administration	5 Days	\$	2,277.11
132-150	2073	Programming a SQL Server 2000 Database	5 Days	\$	2,106.00
132-150	2074	Designing & Implementing OLAP Solutions	5 Days	\$	2,106.00
132-150	2090	Database Modeling w/ VS.NET Enterprise Architect	3 Days	\$	1,272.38
132-150	2092	Populate a Data Warehouse w SQL 2000 DTS	5 Days	\$	2,106.00
132-150	2093	MDX Solutions with SQL Server 2000	3 Days	\$	1,272.38
132-150	2389	ADO.Net Programming - Visual Studio 2003	3 Days	\$	1,272.38
132-150	2591	Implement Replication Using MS SQL Server 2000	3 Days	\$	1,272.38
132-150	2723	MS SQL 2000 for Experience3d Database Professionals	3 Days	\$	1,272.38
SQL SERVER 2005					
132-150	ISI-1042	SQL Server 2005 Advanced Administration	4 Days	\$	1,667.25
132-150	ISI-1044	SQL Server 2005 Advanced Programming	4 Days	\$	1,667.25
132-150	ISI-1045	Troubleshooting & Optimizing SQL Server 2005	5 Days	\$	2,106.00
132-150	ISI-1046	SQL Server 2005 Reporting Services for Users	3 Days	\$	1,272.38
132-150	ISI-1060	ADO.NET Using C# Visual Studio 2005	4 Days	\$	1,667.25
132-150	ISI-1061	ADO.NET Using C# Visual Studio 2005	4 Days	\$	1,667.25

132-150	ISI-1065	SQL Server 2005 Integration Services (SSIS)	5 Days	\$	2,106.00
132-150	ISI-1076	Querying Microsoft SQL Server 2005	3 Days	\$	1,272.38
132-150	2779	Implement a Microsoft SQL Server 2005 Database	5 Days	\$	2,106.00
132-150	2780	Maintaining a SQL Server 2005 Database	5 Days	\$	2,106.00
132-150	2781	Designing SQL Server 2005 Server-Side Solutions	3 Days	\$	1,272.38
132-150	2782	Design SQL Server 2005 Databases	2 Days	\$	833.63
132-150	2783	Design the Data Tier for SQL Server 2005	1 Day	\$	416.81
132-150	2784	Tuning & Optimizing Queries Using SQL Server 2005	3 Days	\$	1,272.38
132-150	2786	Designing a SQL Server 2005 Infrastructure	2 Days	\$	833.63
132-150	2787	Design Security for SQL Server 2005	2 Days	\$	833.63
132-150	2788	Design Highly Available Database Solns w SQL 2005	3 Days	\$	1,272.38
132-150	2790	Troubleshoot & Optimize SQL Server 2005	2 Days	\$	833.63
132-150	2792	Impl & Maintain SQL Server 2005 Integrat Svcs	3 Days	\$	1,272.38
132-150	2793	Impl & Maintain SQL Server 2005 Reporting Svcs	3 Days	\$	1,272.38
132-150	2794	Design a BI Solution Using SQL Server 2005	2 Days	\$	833.63
132-150	2795	Design an ETL Soln Using Microsoft SSIS	2 Days	\$	833.63
132-150	2796	Design Using SQL Server 2005 Analysis Services	3 Days	\$	1,272.38
132-150	2797	Design a Reporting Solution with SSRS	2 Days	\$	833.63

SQL SERVER 2008

132-150	6231	Maintaining a SQL Server 2008 R2 Database	5 Days	\$	2,277.11
132-150	6232	Programming a Microsoft SQL Server 2008 R2 Database	5 Days	\$	2,277.11
132-150	6234	Design and Develop Solutions with SQL Server 2008 Analysis Services	3 Days	\$	1,487.36
132-150	6235	Impl & Maintain SQL Server 2005/2008 Integration Services (SSIS)	5 Days	\$	2,364.86
132-150	6236	Implementing & Maintaining SQL Server 2008 Reporting Services	3 Days	\$	1,487.36
132-150	ISI-1236	Beginning T-SQL Querying with Microsoft SQL Server 2005/2008	3 Days	\$	1,399.61
132-150	2778	Writing Queries Using SQL Server Transact SQL	3 Days	\$	1,399.61
132-150	10337	Updating your SQL Server 2008 BI Skills to SQL Server 2008 R2	3 Days	\$	1,487.36

SQL SERVER 2012

132-150	10774	Querying Microsoft SQL Server 2012	5 Days	\$	2,277.11
132-150	10775	Administering Microsoft SQL Server 2012 Databases	5 Days	\$	2,277.11
132-150	10776	Developing Microsoft SQL Server 2012 Databases	5 Days	\$	2,277.11
132-150	10777	Implementing a Data Warehouse with Microsoft SQL Server 2012	5 Days	\$	2,364.86
132-150	10778	Implement Data Models and Reports with Microsoft SQL Server 2012	5 Days	\$	2,277.11
132-150	20465	Designing Database Solutions for Microsoft SQL Server 2012	5 Days	\$	2,559.56
132-150	20467	Design Business Intelligence Solutions for Microsoft SQL Server 2012	5 Days	\$	2,559.56
132-150	402-EN	Adv T-SQL Querying, Programming and Tuning for SQL Server 2008-2012	5 Days	\$	3,492.32
132-150	ISI-1079B	SQL Server 2008/2012 Architecture, Internals and Tuning	5 Days	\$	3,492.32
132-150	301-EN	MDX for Creating Business Logic	2 Days	\$	1,587.02
132-150	DMNNG12-401-EN	Data Mining with SQL Server 2012	3 Days	\$	2,077.71
132-150	401-EN	SQL Server High Availability	3 Days	\$	2,077.71
132-150	MDXAD12-301-EN	Advanced MDX Performance, Optimization and the MDX Script	2 Days	\$	1,675.43

SQL Server 2014

132-150	10977	Updating Your SQL Server Skills to Microsoft SQL Server 2014	5 Days	\$	2,540.36
132-150	20461	Querying Microsoft SQL Server 2014	5 Days	\$	2,452.61
132-150	20462	Administering Microsoft SQL Server 2014 Databases	5 Days	\$	2,452.61
132-150	20463	Implementing a Data Warehouse with SQL Server 2014	5 Days	\$	2,452.61
132-150	20464	Developing Microsoft SQL Server 2014 Databases	5 Days	\$	2,452.61
132-150	404-EN	Advanced T-SQL Querying, Programming and Tuning for SQL Server 2008, 2012 & 2014	5 Days	\$	3,950.00

SYSTEMS MANAGEMENT SERVER 2003

132-150	2596	Managing Microsoft SMS 2003	5 Days	\$	2,106.00
132-150	2597	Plan & Deploy Systems Management Server 2003	3 Days	\$	1,272.38
132-150	2596-2597 COMBO	Microsoft Systems Management Server 3.0	5 Days	\$	2,277.11

SYSTEM CENTER

132-150	6451	System Center Configuration Manager 2007 (SCCM)	5 Days	\$	2,277.11
132-150	6331	Deploying and Managing System Center Virtual Machine Manager	3 Days	\$	1,487.36
132-150	10747	Administering System Center 2012 Configuration Manager - SCCM	5 Days	\$	2,452.61
132-150	10748	Deploying System Center 2012 Configuration Manager - SCCM	5 Days	\$	1,575.11
132-150	10750	Monitoring and Operating a Private Cloud with System Center 2012	5 Days	\$	2,452.61
132-150	10751	Configuring and Deploying a Private Cloud with System Center	5 Days	\$	2,452.61
132-150	55004	Installing and Configuring System Center 2012 Operations Manager	5 Days	\$	2,628.11
132-150	50597	Planning, Deploying and Managing Microsoft System Center Service Manager	5 Days	\$	2,979.11
132-150	10964	Datacenter Monitoring with System Center Operations Manager	4 Days	\$	2,101.61
132-150	20409	Server Virtualization with Windows Server Hyper-V and System Center	5 Days	\$	2,364.86
132-150	20696	Managing Enterprise Devices and Apps using SCCM	5 Days	\$	2,628.11
132-150	20695	Deploying Windows Devices and Enterprise Apps	5 Days	\$	2,628.11
132-150	10965	IT Service Management with System Center Service Manager	5 Days	\$	2,628.11

TCP/IP

132-150	2276	TCP/IP on Microsoft Windows Server 2003	2 Days	\$	833.63
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VISUAL BASIC

132-150	2667	Introduction to Programming	3 Days	\$	1,272.38
132-150	1013	Mastering Microsoft Visual Basic 6 Development	5 Days	\$	2,106.00
132-150	1303	Mastering Microsoft Visual Basic 6 Fundamentals	5 Days	\$	2,106.00
132-150	2373	Visual Basic .NET for Experienced Developers	5 Days	\$	2,106.00
132-150	2559	Visual Basic .NET for New VB Programmers	5 Days	\$	2,106.00
132-150	2565	Dev MS .NET Application for Windows (VB.NET)	5 Days	\$	2,106.00
132-150	2571	App Upgrade & Interoperability Using Visual Studio .NET (VB.NET)	2 Days	\$	833.63
132-150	ISI-1053	Windows Forms Using Visual Basic.NET 2005	5 Days	\$	2,106.00
132-150	ISI-1057	.NET Framework Using Visual Basic.NET 2005	3 Days	\$	1,272.38
132-150	ISI-1063	XML Programming Using Visual Basic.Net 2005	4 Days	\$	1,667.25
132-150	ISI-1051	Web Services-Visual Basic.NET 2005 and ASP.NET	4 Days	\$	1,667.25
132-150	10550	Program in Visual Basic with Microsoft Visual Studio 2010 for Exp Developers	5 Days	\$	2,277.11
132-150	ISI-1304	Object Oriented Programming Using Visual Basic 2010 Level 1	5 Days	\$	2,277.11
132-150	ISI-1305	Object Oriented Programming Using Visual Basic 2010 Level 2	5 Days	\$	2,277.11
132-150	ISI-1352	Object Oriented Programming Using Visual Basic 2012 Level 1	5 Days	\$	2,277.11

VISUAL STUDIO 2005

132-150	ISI-1072	Software Testing and Quality Assurance	3 Days	\$	1,272.38
132-150	ISI-1074	Microsoft Enterprise Library & Application Blocks	3 Days	\$	1,272.38
132-150	2631	Software Dev w Microsoft Visual Studio Team System	3 Days	\$	1,272.38
132-150	2541	Core Data Access with Visual Studio 2005	3 Days	\$	1,272.38
132-150	2542	Advanced Data Access with Visual Studio 2005	2 Days	\$	833.63
132-150	2543	Core Web Application Technologies with VS 2005	3 Days	\$	1,272.38
132-150	2544	Adv Web Application Technologies with VS 2005	2 Days	\$	833.63
132-150	2546	Core Windows Form Technologies with VS 2005	3 Days	\$	1,272.38

VISUAL STUDIO 2008

132-150	ISI-1113	Programming with C# 2008 for Experienced Programmers	5 Days	\$	2,277.11
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132-150	ISI-1116	Programming with Visual Basic 2008 for Experienced Programmers	5 Days	\$ 2,277.11
132-150	ISI-1133	ASP.NET 3.5 Web Programming with Visual Basic 2008	5 Days	\$ 2,277.11
132-150	ISI-1140	ASP.NET 3.5 Web Programming with C# 2008	5 Days	\$ 2,277.11
132-150	ISI-1166	Object Oriented Programming using Visual Basic 2008 Level 1	5 Days	\$ 2,277.11
132-150	ISI-1167	Object Oriented Programming Using C# 2008 Level 1	5 Days	\$ 2,277.11
132-150	ISI-1187	ADO.NET 3.5, LINQ, and the Entity Framework with C# 2008	5 Days	\$ 2,277.11
132-150	ISI-1188	ADO.NET 3.5, LINQ, and the Entity Framework with Visual Basic 2008	5 Days	\$ 2,277.11
132-150	ISI-1194	Object Oriented Programming Using C# 2008 Level 2	5 Days	\$ 2,277.11
132-150	ISI-1196	Object Oriented Programming Using Visual Basic 2008 Level 2	5 Days	\$ 2,277.11
132-150	6461	Windows Communication Foundation (WCF) Visual Studio 2008	3 Days	\$ 1,487.36
132-150	6462	Windows Workflow Foundation (WF) Visual Studio 2008	2 Days	\$ 1,048.61

VISUAL STUDIO 2010

132-150	10262	Developing Windows Applications with Microsoft Visual Studio 2010	5 Days	\$ 2,540.36
132-150	10263	Developing WCF Solutions with Microsoft Visual Studio	5 Days	\$ 2,277.11
132-150	10264	Developing Web Applications With Microsoft Visual Studio 2010	5 Days	\$ 2,452.61
132-150	10265	Developing Data Access Solutions with Microsoft Visual Studio 2010	5 Days	\$ 2,364.86
132-150	10266	Programming with C# Using Microsoft .NET Framework 4	5 Days	\$ 2,452.61
132-150	10267	Introduction to Web Development with Microsoft Visual Studio 2010	5 Days	\$ 2,452.61
132-150	ISI-1304	Object Oriented Programming Using Visual Basic 2010 Level 1	5 Days	\$ 2,277.11
132-150	ISI-1305	Object Oriented Programming Using Visual Basic 2010 Level 2	5 Days	\$ 2,277.11
132-150	ISI-1288	Object Oriented Programming Using C# 2010 Level 1	5 Days	\$ 2,277.11
132-150	ISI-1289	Object Oriented Programming Using C# 2010 Level 2	5 Days	\$ 2,277.11
132-150	6461	Windows Communication Foundation (WCF) Visual Studio 2008	3 Days	\$ 1,487.36
132-150	6462	Windows Workflow Foundation (WF) Visual Studio 2008	2 Days	\$ 1,048.61

VISUAL STUDIO

132-150	10553	Fundamentals of XAML and Microsoft Expression Blend	3 Days	\$1,575.11
132-150	10554	Developing Rich Internet Applications Using Microsoft Silverlight 4	5 Days	\$2,452.61
132-150	10953	HTML 5 Programming	5 Days	\$2,277.11
132-150	10958	Programming Fundamentals of Web Applications	5 Days	\$2,277.11
132-150	10960	Programming Windows Store Apps Lab Collection C#	5 Days	\$2,452.61
132-150	10975	Introduction to Programming	3 Days	\$1,487.36
132-150	20480	Programming in HTML5 with JavaScript and CSS3	5 Days	\$2,452.61
132-150	20481	Essentials of Developing Windows Store Apps Using HTML5 and JavaScript	5 Days	\$2,452.61
132-150	20482	Advanced Windows Store App Development Using HTML5 and JavaScript	5 Days	\$2,452.61
132-150	20483	Programming in C# Visual Studio 2012	5 Days	\$2,452.61
132-150	20484	Essentials of Developing Windows Store Apps Using C#	5 Days	\$2,452.61
132-150	20485	Advanced Windows Store App Development Using C#	5 Days	\$2,452.61
132-150	20486	Developing ASP.NET MVC 4 Web Applications	5 Days	\$2,452.61
132-150	20487	Developing Windows Azure and Web Services	5 Days	\$2,452.61
132-150	ISI-1336	Team Foundation Server 2012 Implementation	5 Days	\$2,628.11
132-150	ISI-1345	Introduction to Web Development with Visual Studio 2012	5 Days	\$2,277.11
132-150	ISI-1406	Team Foundation 2013 Implementation	5 Days	\$ 2,628.22

WINDOWS SCRIPTING

132-150	2433	Automate Windows Admin with Windows Scripting	3 Days	\$ 1,272.38
132-150	2439	Using WMI to Dev Windows Administration Scripts	2 Days	\$ 833.63
132-150	ISI-1100	Windows PowerShell Scripting	3 Days	\$ 1,272.38
132-150	10325	Automate Windows Server Administration with PowerShell 2.0	5 Days	\$ 2,277.11
132-150	10961	Automating Administration with Windows PowerShell v3.0	5 Days	\$ 2,277.11
132-150	55039	Windows PowerShell Scripting and Toolmaking	5 Days	\$ 2,452.61
132-150	10962	Advanced Automated Administration with Windows Powershell	3 Days	\$ 1,575.11

WINDOWS 2003

132-150	2087	Implementing Microsoft Windows Clustering	4 Days	\$	1,667.25
132-150	2208	Update Systems Admin Skills from NT 4 to Windows Server 2003	3 Days	\$	1,272.38
132-150	2209	Update Systems Admin Skills from WIN 2000 to WIN Server 2003	2 Days	\$	833.63
132-150	2210	Update Systems Engineer Skills from WIN 2K to WIN Server 2003	3 Days	\$	1,272.38
132-150	2273	Managing & Maintaining a MS Windows Server 2003 Environment	5 Days	\$	2,189.36
132-150	2274	Managing a MS WIN Server 2003 Environment	5 Days	\$	2,106.00
132-150	2275	Maintaining a MS WIN Server 2003 Environment	3 Days	\$	1,272.38
132-150	2274-2275	Manage & Maintain a Server 2003 Environment	5 Days	\$	2,189.36
132-150	2277	Implement, Manage, Maintain WIN Server 2003 Network	5 Days	\$	2,106.00
132-150	2278	Plan & Maintain a WIN Server 2003 Network	5 Days	\$	2,106.00
132-150	2279	Planning, Implementing & Maintaining a MS WIN Server 2003 AD	5 Days	\$	2,106.00
132-150	2282	Design a MS WIN Server 2003 AD and Network Infrastructure	5 Days	\$	2,106.00
132-150	2283	Migrate from NT 4 to Windows Server 2003 Active Directory	3 Days	\$	1,272.38
132-150	2297	Update Support Skills from Windows 2000 to 2003 Server	5 Days	\$	2,106.00
132-150	2299	Update Sys Admin Skills from Windows 2000 to 2003 Server	3 Days	\$	1,272.38
132-150	2395	Network Solns for Small to Medium Size Businesses	3 Days	\$	1,272.38
132-150	ISI-1002	Creating & Understanding Group Policies	3 Days	\$	1,118.81
132-150	ISI-1005	Basic Administration of Microsoft Windows Server 2003	3 Days	\$	1,118.81
132-150	ISI-1016	Microsoft Windows Server 2003 Clustering	4 Days	\$	1,667.25

WINDOWS 2008

132-150	6416	Update Network Infrast and AD Skills to Windows Server 2008	5 Days	\$	2,277.11
132-150	6417	Update Application Infrastructure Skills to Windows Server 2008	3 Days	\$	1,575.11
132-150	6418C	Deploying Windows Server 2008 R2	3 Days	\$	1,487.36
132-150	6419B	Configuring, Managing and Maintain Windows Server 2008 R2 Servers	5 Days	\$	2,277.11
132-150	6420B	Fundamentals of Windows Server 2008 R2	5 Days	\$	2,277.11
132-150	6421B	Config & Troubleshoot a WIN Server 2008 R2 Network Infrastructure	5 Days	\$	2,277.11
132-150	6422	Implement & Manage Windows Server 2008 Hyper-V	3 Days	\$	1,575.11
132-150	6423	Implement & Manage Windows Server 2008 Clustering	3 Days	\$	1,399.61
132-150	6425C	Configure & Troubleshoot Windows Server 2008 AD Domain Svcs	5 Days	\$	2,277.11
132-150	6426C	Configure Identity & Access Solns with Windows Server 2008 AD	3 Days	\$	1,399.61
132-150	6427	Configuring & Troubleshooting Internet Information Server (IIS) 7	3 Days	\$	1,487.36
132-150	6428	Config & Troubleshoot Windows Server 2008 Terminal Services	2 Days	\$	1,136.36
132-150	6429	Configure and Manage Windows Media Services	2 Days	\$	1,136.36
132-150	6430B	Planning for Windows Server 2008 Servers	3 Days	\$	1,399.61
132-150	6431	Manage and Maintain Windows Server 2008 Network Infrastructure	2 Days	\$	1,048.61
132-150	6432	Managing and Maintaining Windows Server 2008 AD Servers	2 Days	\$	1,048.61
132-150	6432-6436	Design, Manage & Maintain Windows Server 2008 AD Servers	5 Days	\$	2,452.61
132-150	6433	Planning and Implementing Windows Server 2008	5 Days	\$	2,277.11
132-150	6434	Automate Windows Server 2008 Admin w PowerShell	3 Days	\$	1,575.11
132-150	6435	Designing a Windows Server 2008 Network Infrastructure	5 Days	\$	2,364.86
132-150	6436	Designing Active Directory for Windows Server 2008	5 Days	\$	2,364.86
132-150	6437	Design a Windows Server 2008 Applications Infrastructure	3 Days	\$	1,399.61
132-150	40365	Windows Server Administration	3 Days	\$	1,575.11

WINDOWS SERVER 2012/R2

132-150	10967	Fundamentals of a Windows Server Infrastructure - Server 2012/R2	5 Days	\$	2,277.11
132-150	10969	Active Directory Services with Windows Server	5 Days	\$	2,277.11
132-150	10970	Networking with Windows Server	5 Days	\$	2,277.11
132-150	10974	Deployng Windows Server 2012	3 Days	\$	2,277.11
132-150	20409	Server Virtualization with Windows Server 2012 Hyper-V and System Center	5 Days	\$	2,277.11

132-150	20410	Installing and Configuring Windows Server 2012	5 Days	\$	2,364.86
132-150	20411	Administering Windows Server 2012	3 Days	\$	2,364.86
132-150	20412	Configuring Advanced Windows Server 2012 Services	5 Days	\$	2,364.86
132-150	20413	Designing and Implementing a Server Infrastructure	5 Days	\$	1,575.11
132-150	20414	Implementing an Advanced Server Infrastructure	5 Days	\$	2,364.86
132-150	20415	Implementing a Desktop Infrastructure	5 Days	\$	2,277.11
132-150	20416	Implementing Desktop Application Environments	5 Days	\$	2,277.11
132-150	55025	Virtualization Essentials	2 Days	\$	2,277.11
132-150	20417	Upgrading Your Skills to MCSA Windows Server 2012	5 Days	\$	2,277.11
132-150	20533	Implementing Microsoft Azure Infrastructure Solutions	5 Days	\$	2,277.11
132-150	20694	Virtualizing Enterprise Desktops and Apps	5 Days	\$	2,364.86

WINDOWS XP

132-150	2261	Supporting Users Running Microsoft Windows XP	3 Days	\$	1,272.38
132-150	2262	Support Users Running Applications on Windows XP Operating System	2 Days	\$	833.63
132-150	2272	Implementing & Supporting Microsoft WIN XP Professional	5 Days	\$	2,106.00
132-150	2285	Install, Configure & Administer MS XP Professional	2 Days	\$	833.63

WINDOWS 7

132-150	6292	Installing and Configuring Windows 7	3 Days	\$	1,487.36
132-150	6292-6294	Plan, Install and Configure Windows 7 in the Enterprise	5 Days	\$	2,979.11
132-150	6293	Troubleshooting and Supporting Windows 7 in the Enterprise	3 Days	\$	1,575.11
132-150	6294	Plan and Manage Windows 7 Deployments and Environments	5 Days	\$	2,277.11
132-150	50292	Administering and Maintaining Windows 7	5 Days	\$	2,277.11
132-150	50311	Updating Your Technology Skills from Windows XP to Windows 7	3 Days	\$	1,399.61
132-150	50321	Windows 7 Configuring Technology Specialist Course	5 Days	\$	2,277.11
132-150	50322	Configuring and Administering Windows 7	5 Days	\$	2,277.11
132-150	50331	Windows 7 Enterprise Desktop Support Technician	5 Days	\$	2,277.11

WINDOWS 8/8.1

132-150	20867	Configuring Windows 8	5 Days	\$	2,277.11
132-150	20688	Managing and Maintaining Windows 8	5 Days	\$	2,277.11
132-150	20689	Upgrading Your Skills to MCSA Windows 8	3 Days	\$	1,662.86
132-150	20415	Implementing a Windows 8 Desktop Infrastructure	5 Days	\$	2,277.11

Office 365/2013

132-150	10968	Designing for Office 365 Infrastructure	3 Days	\$	1,487.36
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XML

132-150	1905	Building XML-Based Web Applications	5 Days	\$	2,106.00
132-150	1913	Exchange & Transform Data Using XML & XSLT	5 Days	\$	2,106.00
132-150	2500	Introduction to XML and the Microsoft .NET Platform	2 Days	\$	833.63
132-150	2524	Develop XML Web Svcs Using Microsoft ASP.NET	3 Days	\$	1,272.38
132-150	2663	Programming w/ XML in the MS.NET Framework	3 Days	\$	1,272.38

NOVELL AUTHORIZED EDUCATION

132-150	3003	Fundamentals of Networking	5 Days	\$	2,106.00
132-150	3014	Novell GroupWise 6.5 Administration	5 Days	\$	2,106.00
132-150	3016	NetWare 6.5 Foundations of Novell Networking	5 Days	\$	2,106.00
132-150	3036	Novell SUSE Linux Fundamentals	3 Days	\$	1,272.38
132-150	3037	Novell SUSE Linux Administration	5 Days	\$	2,106.00
132-150	3038	Novell SUSE Linux Advanced Administration	5 Days	\$	2,106.00
132-150	3041	Novell ZENworks 6.5 Desktop Management	5 Days	\$	2,106.00
132-150	3042	NetWare 6.5 Network Management	5 Days	\$	2,106.00

132-150	3043	NetWare 6.5 Advanced Network Management	5 Days	\$	2,106.00
132-150	3057	SUSE Linux Enterprise Server 9 Network Services	5 Days	\$	2,106.00
132-150	3058	SUSE Linux Enterprise Server 9 - Security	5 Days	\$	2,106.00
132-150	3059	Deploying Novell Open Enterprise Server	5 Days	\$	2,106.00
132-150	3062	ZENworks 7 Desktop Management Administration	5 Days	\$	2,106.00
132-150	3063	Novell GroupWise 7 Administration	5 Days	\$	2,106.00
132-150	3064	Getting Started with Linux	5 Days	\$	2,106.00
132-150	3067	Novell eDirectory 8.8 Design & Implementation	3 Days	\$	1,272.38
132-150	3071	SUSE Linux Enterprise Server 10 Fundamentals	3 Days	\$	1,272.38
132-150	3072	SUSE Linux Enterprise Server 10 Administration	5 Days	\$	2,106.00
132-150	3073	SUSE Linux Enterprise Server 10 Adv Administration	5 Days	\$	2,106.00
132-150	3074	SUSE Linux Enterprise Server 10 Networking Services	5 Days	\$	2,106.00
132-150	3075	SUSE Linux Enterprise Server 10-Security	5 Days	\$	2,106.00
132-150	3076	Upgrading to Certified Linux Engineer 10	2 Days	\$	833.63
132-150	3077	Integrate Novell Open Enterprise Server for Linux	5 Days	\$	2,106.00
132-150	3080	Novell Open Enterprise Server for NetWare	5 Days	\$	2,106.00
132-150	3083	Upgrade to Open Enterprise Server for NetWare	5 Days	\$	2,106.00
132-150	3086	SUSE Linux Enterprise Desktop 10 Administra	5 Days	\$	2,106.00
132-150	3091	Fundamentals of Novell Identity Manager 3.5	5 Days	\$	2,106.00
132-150	8000	Jumpstart - Novell ZENworks 10 Config Mgmt	3 Days	\$	1,623.38
132-150	3114	Novell ZENworks 11 Configuration Management Administration	5 Days	\$	2,452.61

SECURITY

132-150	2350	Develop & Deploy Secure MS .NET Framework Applications	3 Days	\$	1,272.38
132-150	2810	Fundamentals of Network Security	4 Days	\$	1,667.25
132-150	2823	Securing a Microsoft Windows Server 2003 Network	5 Days	\$	2,106.00
132-150	2830	Designing Security for Microsoft Networks	3 Days	\$	1,272.38
132-150	EC400	Ethical Hacking and Countermeasures	5 Days	\$	2,193.75
132-150	EC200	Network Security Administration	5 Days	\$	2,193.75
132-150	CISSP	Certified Information Systems Security Pro	5 Days	\$	2,106.00
132-150	SEC401	SANS Institute Security Essentials Bootcamp	6 Days	\$	3,667.95
132-150	SEC505B	SANS Institute - Hacker Techniques, Exploits and Incident Handling	6 Days	\$	3,948.75
132-150	SEC401C	SANS Institute Security Essentials Bootcamp - 2014	6 Days	\$	3,948.75

VMware

132-150	VM-04	VMware vSphere with ESX 4 and vCenter 4	5 Days	\$	2,500.88
132-150	VM-05T	VMware vSphere 5 Upgrading from vSphere 4	2 Days	\$	873.11
132-150	VM-05	VMware vSphere with ESX 5 and vCenter 5	5 Days	\$	2,500.88
132-150	VM-5.5	VMware vSphere with ESX 5.5 and vCenter 5.5	5 Days	\$	2,500.88

CISCO

132-150	ICNDB-01	Interconnecting Cisco Networking Devices-Part 1	5 Days	\$	2,189.36
132-150	ICNDB-02	Interconnecting Cisco Networking Devices-Part 2	5 Days	\$	2,189.36
132-150	CCNAX	CCNA Bootcamp	5 Days	\$	3,505.61

Desktop Applications

132-150	ISI-1248	Transitioning to Microsoft Office 2010	1 Day	\$	197.44
132-150	ISI-1331	Microsoft Office 2013: Transition from Office 2007/2010	1 Day	\$	258.86

DATABASES

132-150	ACC2K01	Access 2000 Level 1	1 Day	\$	219.38
132-150	ACC2K02	Access 2000 Level 2	1 Day	\$	219.38
132-150	ACC2K03	Access 2000 Level 3	1 Day	\$	219.38
132-150	ACCXP01	Access 2002 (XP) Level 1	1 Day	\$	171.11

132-150	ACCXP02	Access 2002 (XP) Level 2	1 Day	\$	219.38
132-150	ACCXP03	Access 2002 (XP) Level 3	1 Day	\$	219.38
132-150	ACCXP04	Access 2002 (XP) Level 4	1 Day	\$	219.38
132-150	ACC03-1	Access 2003 Level 1	2 Days	\$	342.23
132-150	ACC03-2	Access 2003 Level 2	2 Days	\$	342.23
132-150	ACC03-3	Access 2003 Level 3	2 Days	\$	342.23
132-150	ACC03-4	Access 2003 Level 4	1 Day	\$	342.23
132-150	ACC07-T	Access 2007 New Features	3 Hours	\$	109.69
132-150	ACC07-1	Access 2007 Level 1	2 Days	\$	342.23
132-150	ACC07-2	Access 2007 Level 2	2 Days	\$	342.23
132-150	ACC07-3	Access 2007 Level 3	2 Days	\$	342.23
132-150	ACC07-4	Access 2007 Level 4	1 Day	\$	219.38
132-150	ACC10-1	Microsoft Access 2010 Level 1	2 Days	\$	258.86
132-150	ACC10-2	Microsoft Access 2010 Level 2	2 Days	\$	307.13
132-150	ACC10-3	Microsoft Access 2010 Level 3	2 Days	\$	307.13
132-150	ACC10-VBA	Access 2010 Programming With VBA	5 Days	\$	2,277.11
132-150	ACC13-1	Microsoft Access 2013 Level 1	2 Days	\$	307.13
132-150	ACC13-2	Microsoft Access 2013 Level 2	2 Days	\$	307.13
132-150	ACC13-3	Microsoft Access 2013 Level 3	2 Days	\$	307.13
132-150	ACC13-VBA	Access 2013 Programming With VBA	5 Days	\$	2,277.11
132-150	ACC13-1	Microsoft Access 2013 Level 1			
132-150	FM8-01	FileMaker Pro 8/8.5 Introduction	2 Days	\$	434.36
132-150	FM8-02	FileMaker Pro 8/8.5 Advanced	2 Days	\$	434.36
132-150	FM9-01	FileMaker Pro 9 Introduction	2 Days	\$	434.36
132-150	FM9-02	FileMaker Pro 9 Advanced	2 Days	\$	434.36
132-150	FM10-01	FileMaker 10 Level 1	2 Days	\$	609.86
132-150	FM10-02	FileMaker 10 Pro Developer	4 Days	\$	1,667.25
132-150	FM11-01	FileMaker 11 Level 1	2 Days	\$	609.86
132-150	FM11-02	FileMaker 11 Level 2	2 Days	\$	609.86
132-150	FM11-03	FileMaker 11 Pro Developer	4 Days	\$	1,667.25
132-150	FM12-01	FileMaker Pro 12 Level 1	2 Days	\$	609.86
132-150	FM12-01	FileMaker Pro 12 Level 2	2 Days	\$	609.86
132-150	FM12-SC	FileMaker Pro 12 Calculations & Scripts	2 Days	\$	609.86
132-150	FM12-03	FileMaker 12 Pro Developer	4 Days	\$	1,667.25
132-150	FM13-01	FileMaker Pro 13 Level 1	2 Days	\$	609.86
132-150	FM13-SC	FileMaker Pro 13 Level 2	2 Days	\$	609.86
132-150	FM13-03	FileMaker Pro 13 Developer	4 Days	\$	1,667.25
COMMUNICATIONS					
132-150	GRW1	Novell GroupWise Enduser 6.5 Level 1	1 Day	\$	219.38
132-150	GRW2	Novell GroupWise Enduser 6.5 Level 2	1 Day	\$	219.38
132-150	GW7-01	GroupWise 7 Enduser Level 1	1 Day	\$	219.38
132-150	GW7-02	GroupWise 7 Enduser Level 2	1 Day	\$	219.38
132-150	OUT2K01	Outlook 2000 Level 1	1 Day	\$	219.38
132-150	OUT2K02	Outlook 2000 Level 2	1 Day	\$	219.38
132-150	OUTXP01	Outlook 2002 (XP) Level 1	1 Day	\$	219.38
132-150	OUTXP02	Outlook 2002 (XP) Level 2	1 Day	\$	219.38

132-150	OUT03-1	Outlook 2003 Level 1	1 Day	\$	105.00
132-150	OUT03-2	Outlook 2003 Level 2	1 Day	\$	105.00
132-150	OUT07-1	Outlook 2007 Level 1	1 Day	\$	105.00
132-150	OUT07-2	Outlook 2007 Level 2	1 Day	\$	105.00
132-150	OUT07-3	Outlook 2007 Level 3	1 Day	\$	219.38
132-150	OUT10-1	Microsoft Outlook 2010 Level 1	1 Day	\$	197.44
132-150	OUT10-2	Microsoft Outlook 2010 Level 2	1 Day	\$	197.44
132-150	OUT10-3	Microsoft Outlook 2010 Level 3	1 Day	\$	197.44
132-150	OUT10-T	Transitioning to Microsoft Outlook 2010	1 Day	\$	131.63
132-150	OUT13-1	Microsoft Outlook 2013 Level 1	1 Day	\$	197.44
132-150	OUT13-2	Microsoft Outlook 2013 Level 2	1 Day	\$	241.31
132-150	OUT13-3	Microsoft Outlook 2013 Level 3	1 Day	\$	241.31
OPERATING SYSTEMS					
132-150	WIN2K01	Windows 2000 Introduction	1 Day	\$	219.37
132-150	WIN2K02	Windows 2000 Advanced	1 Day	\$	219.37
132-150	WINXP01	Windows 2002 (XP) Introduction	1 Day	\$	219.37
132-150	VIS-T	Windows Vista New Features	1 Day	\$	105.00
132-150	VIST-01	Windows Vista Level 1	1 Day	\$	219.38
132-150	VIST-02	Windows Vista Level 2	1 Day	\$	219.38
132-150	WIN7-01	Microsoft Windows 7 Level 1	1 Day	\$	197.44
132-150	WIN7-02	Microsoft Windows 7 Level 2	1 Day	\$	197.44
132-150	WIN7-T	Microsoft Windows 7 Transition from Windows XP	1 Day	\$	219.38
132-150	WIN8-01	Windows 8 Level 1	1 Day	\$	258.86
PRESENTATIONS					
132-150	PPT2K01	PowerPoint 2000 Level 1	1 Day	\$	105.00
132-150	PPT2K02	PowerPoint 2000 Level 2	1 Day	\$	105.00
132-150	PPTXP01	PowerPoint 2002 (XP) Level 1	1 Day	\$	105.00
132-150	PPTXP02	PowerPoint 2002 (XP) Level 2	1 Day	\$	105.00
132-150	PPT03-1	PowerPoint 2003 Level 1	1 Day	\$	105.00
132-150	PPT03-2	PowerPoint 2003 Level 2	1 Day	\$	105.00
132-150	PPT07-T	PowerPoint 2007 New Features	3 Hours	\$	109.68
132-150	PPT07-1	PowerPoint 2007 Level 1	1 Day	\$	105.00
132-150	PPT07-2	PowerPoint 2007 Level 2	1 Day	\$	105.00
132-150	PPT10-1	Microsoft PowerPoint 2010 Level 1	1 Day	\$	121.16
132-150	PPT10-2	Microsoft PowerPoint 2010 Level 2	1 Day	\$	197.44
132-150	PPT13-1	Microsoft PowerPoint 2013 Level 1	1 Day	\$	197.44
132-150	PPT13-2	Microsoft PowerPoint 2013 Level 2	1 Day	\$	241.31
SPREADSHEETS					
132-150	EXL2K01	Excel 2000 Worksheets	1 Day	\$	105.00
132-150	EXL2K02	Excel 2000 Charting & Organizing Data	1 Day	\$	105.00
132-150	EXL2K03	Excel 2000 Advanced	1 Day	\$	105.00
132-150	EXLXP01	Excel 2002 (XP) Level 1	1 Day	\$	105.00

132-150	EXLXP02	Excel 2002 (XP) Level 2	1 Day	\$	105.00
132-150	EXLXP03	Excel 2002 (XP) Level 3	1 Day	\$	105.00
132-150	EXL03-1	Excel 2003 Level 1	1 Day	\$	105.00
132-150	EXL03-2	Excel 2003 Level 2	1 Day	\$	105.00
132-150	EXL03-3	Excel 2003 Level 3	1 Day	\$	105.00
132-150	EXL07-T	Excel 2007 New Features	3 Hours	\$	109.68
132-150	EXL07-1	Excel 2007 Level 1	1 Day	\$	105.00
132-150	EXL07-2	Excel 2007 Level 2	1 Day	\$	105.00
132-150	EXL07-3	Excel 2007 Level 3	1 Day	\$	105.00
132-150	EXL10-1	Microsoft Excel 2010 Level 1	1 Day	\$	121.16
132-150	EXL10-2	Microsoft Excel 2010 Level 2	1 Day	\$	121.16
132-150	EXL10-3	Microsoft Excel 2010 Level 3	1 Day	\$	121.16
132-150	EXL10-4	Microsoft Excel 2007/2010 Level 4	1 Day	\$	206.50
132-150	EXL10-T	Transitioning to Microsoft Excel 2010	1 Day	\$	131.63
132-150	ISI-1339	Microsoft Excel 2010 PowerPivot	1 Day	\$	258.86
132-150	EXL10-T	Microsoft Excel 2010 PivotTables	1 Day	\$	144.79
132-150	EXL13-1	Microsoft Excel 2013 Level 1	1 Day	\$	121.16
132-150	EXL13-2	Microsoft Excel 2013 Level 2	1 Day	\$	121.16
132-150	EXL13-3	Microsoft Excel 2013 Level 3	1 Day	\$	121.16
WORD PROCESSING					
132-150	WRD2K01	Word 2000 Level 1	1 Day	\$	105.00
132-150	WRD2K02	Word 2000 Level 2	1 Day	\$	105.00
132-150	WRD2K03	Word 2000 Level 3	1 Day	\$	105.00
132-150	WRDXP01	Word 2002 (XP) Level 1	1 Day	\$	105.00
132-150	WRDXP02	Word 2002 (XP) Level 2	1 Day	\$	105.00
132-150	WRDXP03	Word 2002 (XP) Level 3	1 Day	\$	105.00
132-150	WRD03-1	Word 2003 Level 1	1 Day	\$	105.00
132-150	WRD03-2	Word 2003 Level 2	1 Day	\$	105.00
132-150	WRD03-3	Word 2003 Level 3	1 Day	\$	105.00
132-150	WRD07-T	Word 2007 New Features	3 Hours	\$	109.68
132-150	WRD07-1	Word 2007 Level 1	1 Day	\$	105.00
132-150	WRD07-2	Word 2007 Level 2	2 Days	\$	219.37
132-150	WRD07-3	Word 2007 Level 3	1 Day	\$	105.00
132-150	WRD10-1	Microsoft Word 2010 Level 1	1 Day	\$	121.16
132-150	WRD10-2	Microsoft Word 2010 Level 2	1 Day	\$	121.16
132-150	WRD10-3	Microsoft Word 2010 Level 3	1 Day	\$	197.44
132-150	WRD10-T	Transitioning to Microsoft Word 2010	1 Day	\$	131.63
132-150	WRD13-1	Microsoft Word 2013 Level 1	1 Day	\$	197.44
132-150	WRD13-2	Microsoft Word 2013 Level 2	1 Day	\$	197.44
132-150	WRD13-3	Microsoft Word 2013 Level 3	1 Day	\$	241.31
132-150	WRD13-3	Microsoft Word 2013 Level 3	1 Day	\$	241.31

VOLUME DISCOUNTS

132-150	TechTkt 10	10 Each Technical Tickets; One Technical Ticket/person/class day. Good for any student; Good for all courses except Microsoft & Novell Combo Courses; No Expiration Date	10 Days	\$4000.00 (\$400/Day)
132-150	TechTkt 25	25 Each Technical Tickets; One Technical Ticket/person/class day. Good for any student; Good for all courses except Microsoft & Novell Combo Courses; No Expiration Date	25 Days	\$9600.00 (\$384/Day)
132-150	TechTkt 50	50 Each Technical Tickets; One Technical Ticket/person/class day. Good for any student; Good for all courses except Microsoft & Novell Combo Courses; No Expiration Date	50 Days	\$17775.00 (\$355.50/Day)
132-150	DT Tkt 10	10 Each Desktop Tickets; One Desktop Ticket/person/class day. Good for any student; Good for all desktop application courses; No Expiration Date	10 Days	\$1050.00 (\$105/Day)
132-150	DT Tkt 25	25 Each Desktop Tickets; One Desktop Ticket/person/class day. Good for any student; Good for all desktop application courses; No Expiration Date	25 Days	\$2625.00 (\$105/Day)
132-150	DT Tkt 50	50 Each Desktop Tickets; One Desktop Ticket/person/class day. Good for any student; Good for all desktop application courses; No Expiration Date	50 Days	\$5250.00 (\$105/Day)
132-150	DT Tkt 100	100 Each Desktop Tickets; One Desktop Ticket/person/class day. Good for any student; Good for all desktop application courses; No Expiration Date	100 Days	\$9500.00 (\$95/Day)
132-150	DT Tkt 200	200 Each Desktop Tickets; One Desktop Ticket/person/class day. Good for any student; Good for all desktop application courses; No Expiration Date	200 Days	\$18000.00 (\$90/Day)

Apps A Level - Desktop Training via Instructor Led Training

PUBLIC CLASSES

132-150	DT-PUB-AA	Regularly Scheduled public open enrollment class (rate is per student, per day)	1 Day	\$ 157.50
132-150	DTT-AA	Physical or Virtual Tuition Vouchers 1000+ (1 per day for Apps A Level courses)	1 Day	\$ 114.75

ONSITE CLASSES

132-150	DTON1-AA	Instructor and Manuals at company location for 10 students (rate is per class, per day, in Sacramento)	1 Day	\$ 855.56
132-150	DTON-AAApp	Instructor and Manuals at company location for each student over 10 (rate is per student, per day, in Sacramento)	1 Day	\$ 83.36
132-150	DTON2-AA	Instructor, Manuals and Computers at company location for 10 students (rate is per class, per day, in Sacramento)	1 Day	\$ 1,140.75
132-150	DTON2-AAApp	Instructor and Manuals at company location for each student over 10 (rate is per student, per day, in Sacramento)	1 Day	\$ 96.53
132-150	Dtprep	Applications class prep charge, price per class	1 Day	\$ 526.50

PRIVATE CLASSES (One on One)

132-150	PRC-AA	Instructor, manuals and computers at ISInc facility for 10 students (rate is per class, per day)	1 Day	\$ 1,228.50
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132-150	PRC-AApp	Instructor, manuals and computers at ISInc facility for 10 students (rate is per class, per day)	1 Day	\$	96.53
INSTRUCTOR RENTAL					
132-150	INSTR	Instructor Only - Desktop Applications A (courseware not included)	1 Day	\$	903.83
STUDENT MANUALS					
132-150	APPSAMAN	Student Manuals	1 Day	\$	24.57
Apps B Level - Desktop Training via Instructor Led Training					
PUBLIC CLASSES					
132-150	DT-PUB-AB	Regularly Scheduled public open enrollment class (rate is per student, per day)	1 Day	\$	240.95
132-150	DTT-AB	Physical or Virtual Tuition Vouchers 1000+ (1 per day for Apps B Level courses)	1 Day	\$	225.15
ONSITE CLASSES					
132-150	DTON1-AB	Instructor and Manuals at company location for 10 students (rate is per class, per day, in Sacramento)	1 Day	\$	1,506.75
132-150	DTON1-ABpp	Instructor and Manuals at company location for each student over 10 (rate is per student, per day, in Sacramento)	1 Day	\$	149.45
132-150	DTON2-AB	Instructor, Manuals and Computers at company location for 10 students (rate is per class, per day, in Sacramento)	1 Day	\$	2,149.88
132-150	DTON2-ABpp	Instructor and Manuals at company location for each student over 10 (rate is per student, per day, in Sacramento)	1 Day	\$	214.99
132-150	Dtprep	Applications class prep charge, price per class	1 Day	\$	526.50
PRIVATE CLASSES (One on One)					
132-150	PRC1-AB	Instructor, manuals and computers at ISInc facility for 1 students (rate is per class, per day)	1 Day	\$	2,149.88
132-150	PRC1-ABpp	Instructor, manuals and computers at ISInc facility for 10 students (rate is per class, per day)	1 Day	\$	183.75
INSTRUCTOR RENTAL					
132-150	INSTR-AB	Instructor Only - Desktop Applications B (courseware not included)	1 Day	\$	1,030.00
STUDENT MANUALS					
132-150	APPSBMAN	Student Manuals	1 Day	\$	50.00
Tech A Level - Technical Training via Instructor Led Training					
PUBLIC CLASSES					
132-150	TECH-PUB-TA	Regularly Scheduled public open enrollment class (rate is per student, per day)	1 Day	\$	425.00
132-150	VTT-TA	Physical or Virtual Tuition Vouchers 1000+ (1 per day for Tech A Level courses)	1 Day	\$	425.00
ONSITE CLASSES					
132-150	TON1-TA	Instructor and Manuals at company location for 8 students (rate is per class, per day, in Sacramento)	1 Day	\$	2,065.00
132-150	TON-TApp	Instructor and Manuals at company location for each student over 8 (rate is per student, per day, in Sacramento)	1 Day	\$	425.00
132-150	TON2-TA	Instructor, Manuals and Computers at company location for 8 students (rate is per class, per day, in Sacramento)	1 Day	\$	3,055.00
132-150	DTON2-TApp	Instructor and Manuals at company location for each student over 8 (rate is per student, per day, in Sacramento)	1 Day	\$	425.00
132-150	TTprep	Technical class prep charge, price per class	1 Day	\$	1,000.00
PRIVATE CLASSES (One on One)					
132-150	PRC-TA	Instructor, manuals and computers at ISInc facility for 8 students (rate is per class, per day)	1 Day	\$	3,055.00
132-150	PRC-TApp	Instructor, manuals and computers at ISInc facility for 8 students (rate is per class, per day)	1 Day	\$	425.00
INSTRUCTOR RENTAL					

132-150	INSTR-TA	Instructor Only - Tech A (courseware not included)	1 Day	\$ 2,125.00
STUDENT MANUALS				
132-150	TECHAMAN	Student Manuals	1 Day	\$ 50.00
Tech B Level - Compitia Technical Training via Instructor Led Training				
PUBLIC CLASSES				
132-150	TECH-PUB-TB	Regularly Scheduled public open enrollment class (rate is per student, per day)	1 Day	\$ 518.00
132-150	VTT-TB	Physical or Virtual Tuition Vouchers 1000+ (1 per day for Tech B Level courses)	1 Day	\$ 518.00
ONSITE CLASSES				
132-150	TON1-TB	Instructor and Manuals at company location for 8 students (rate is per class, per day, in Sacramento)	1 Day	\$ 2,865.00
132-150	TON-TBpp	Instructor and Manuals at company location for each student over 8 (rate is per student, per day, in Sacramento)	1 Day	\$ 518.00
132-150	TON2-TB	Instructor, Manuals and Computers at company location for 8 students (rate is per class, per day, in Sacramento)	1 Day	\$ 3,365.00
132-150	TON2-TBpp	Instructor and Manuals at company location for each student over 8 (rate is per student, per day, in Sacramento)	1 Day	\$ 518.00
132-150	TTprep	Applications class prep charge, price per class	1 Day	\$ 1,000.00
PRIVATE CLASSES (One on One)				
132-150	PRC-TB	Instructor, manuals and computers at ISInc facility for 8 students (rate is per class, per day)	1 Day	\$ 2,865.00
132-150	PRC-TBpp	Instructor, manuals and computers at ISInc facility for each student over 8 (rate is per class, per day)	1 Day	\$ 425.00
INSTRUCTOR RENTAL				
132-150	INSTR-TB	Instructor Only - Tech B (courseware not included)	1 Day	\$ 2,125.00
STUDENT MANUALS				
132-150	Student Manuals	1 Day	1 Day	\$ 70.20
Tech C Level - Microsoft Technical Training via Instructor Led Training				
PUBLIC CLASSES				
132-150	TECH-PUB-TC	Regularly Scheduled public open enrollment class (rate is per student, per day)	1 Day	\$ 454.55
132-150	VTT-TC	Physical or Virtual Tuition Vouchers 250-499 (1 per day for Tech C Level courses)	1 Day	\$ 404.04
ONSITE CLASSES				
132-150	TON1-TC	Instructor and Manuals at company location for 8 students (rate is per class, per day, in Sacramento)	1 Day	\$ 2,514.04
132-150	TON-TCpp	Instructor and Manuals at company location for each student over 8 (rate is per student, per day, in Sacramento)	1 Day	\$ 207.20
132-150	TON2-TC	Instructor, Manuals and Computers at company location for 8 students (rate is per class, per day, in Sacramento)	1 Day	\$ 3,040.54
132-150	TON2-TCpp	Instructor and Manuals at company location for each student over 8 (rate is per student, per day, in Sacramento)	1 Day	\$ 284.90
132-150	TTprep	Applications class prep charge, price per class	1 Day	\$ 877.50
PRIVATE CLASSES (One on One)				
132-150	PRC-TC	Instructor, manuals and computers at ISInc facility for 8 students (rate is per class, per day)	1 Day	\$ 2,514.04
132-150	PRC-TCpp	Instructor, manuals and computers at ISInc facility for each student over 8 (rate is per class, per day)	1 Day	\$ 276.25
INSTRUCTOR RENTAL				
132-150	INSTR-TC	Instructor Only - Tech C (courseware not included)	1 Day	\$ 1,864.69
STUDENT MANUALS				
132-150	Student Manuals	1 Day	1 Day	\$ 70.20

Tech D Level – Advanced Technical Training

PUBLIC CLASSES

132-150	TECH-PUB-TD	Regularly Scheduled public open enrollment class (rate is per student, per day) -	1 Day	\$ 614.25
132-150	TECH-PUB-TD	Regularly Scheduled public open enrollment class (rate is per student, per day) - Guest Lecture Series	1 Day	\$ 702.00

ONSITE CLASSES

132-150	PRC-TD	Instructor, manuals and computers at ISInc facility for 8 students (rate is per class, per day)	1 Day	\$ 4,891.19
132-150	PRC-TDpp	Instructor, manuals and computers at ISInc facility for each student over 8 (rate is per person, per day)	1 Day	\$ 614.25
132-150	PRC-TD	Instructor, manuals and computers at ISInc facility for 8 students (rate is per class, per day) - Guest Lecture Series	1 Day	\$ 4,891.19
132-150	PRC-TDpp	Instructor, manuals and computers at ISInc facility for each student over 8 (rate is per student, per day) - Guest Lecture Series	1 Day	\$ 702.00
132-150	PRC-TD	Instructor, manuals and computers at ISInc facility for 8 students (rate is per class, per day)	1 Day	\$ 4,891.19

PRIVATE CLASSES (One on One)

132-150	PRC-TB	Instructor, manuals and computers at ISInc facility for 8 students (rate is per class, per day)	1 Day	\$ 2,865.00
132-150	PRC-TBpp	Instructor, manuals and computers at ISInc facility for each student over 8 (rate is per class, per day)	1 Day	\$ 425.00

INSTRUCTOR RENTAL

132-150	INSTR-TD	Instructor Only - Tech D (courseware not included)	1 Day	\$ 2,277.11
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STUDENT MANUALS

132-150	TECHDMAN	Student Manuals	1 Day	\$ 83.36
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TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the Government location, as agreed to by the Contractor and the ordering office.

2. PERFORMANCE INCENTIVES

- a. When using a performance based statement of work, performance incentives may be agreed upon between the Contractor and the ordering office on individual fixed price orders or Blanket Purchase Agreements, for fixed price tasks, under this contract in accordance with this clause.
- b. The ordering office must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. To the maximum extent practicable, ordering offices shall consider establishing incentives where performance is critical to the agency's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.
- d. The above procedures do not apply to Time and Material or labor hour orders.

3. ORDERING PROCEDURES FOR SERVICES (REQUIRING A STATEMENT OF WORK)

FAR 8.402 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINs) within a Schedule. GSA has established special ordering procedures for services that require a Statement of Work. These special ordering procedures take precedence over the procedures in FAR 8.404 (b)(2) through (b)(3).

GSA has determined that the prices for services contained in the contractor's price list applicable to this Schedule are fair and reasonable. However, the ordering office using this contract is responsible for considering the level of effort and mix of labor proposed to perform a specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.

- (a) When ordering services, ordering activities shall—
 - (1) Prepare a Request (Request for Quote or other communication tool):
 - (i) A statement of work (a performance-based statement of work is preferred) that outlines, at a minimum, the work to be performed, location of work, period of performance, deliverable schedule, applicable standards, acceptance criteria, and any special requirements (i.e., security clearances, travel, special knowledge, etc.) should be prepared.
 - (ii) The request should include the statement of work and request the contractors to submit either a firm-fixed price or a ceiling price to provide the services outlined in the statement of work. A firm-fixed price order shall be requested, unless the ordering office makes a determination that it is not possible at the time of placing the order to estimate accurately the extent or duration of the work or to anticipate cost with any reasonable degree of confidence. When such a determination is made, a labor hour or time-and-materials proposal may be requested. The firm-fixed price shall be based on the rates in the schedule contract and shall consider the mix of labor categories and level of effort required to perform the services described in the statement of work. The firm-fixed price of the order should also include any travel costs or other incidental costs related to performance of the services ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal Travel or Joint Travel Regulations. A ceiling price must be established for labor-hour and time-and-materials orders.

(iii) The request may ask the contractors, if necessary or appropriate, to submit a project plan for performing the task, and information on the contractor's experience and/or past performance performing similar tasks.

(iv) The request shall notify the contractors what basis will be used for selecting the contractor to receive the order. The notice shall include the basis for determining whether the contractors are technically qualified and provide an explanation regarding the intended use of any experience and/or past performance information in determining technical qualification of responses. If consideration will be limited to schedule contractors who are small business concerns as permitted by paragraph (2)(i) below, the request shall notify the contractors that will be the case.

(2) Transmit the Request to Contractors:

(i) Based upon an initial evaluation of catalogs and price lists, the ordering office should identify the contractors that appear to offer the best value (considering the scope of services offered, pricing and other factors such as contractors' locations, as appropriate). When buying IT professional services under SIN 132-51 ONLY, the ordering office, at its discretion, may limit consideration to those schedule contractors that are small business concerns. This limitation is not applicable when buying supplies and/or services under other SINs as well as SIN 132-51. The limitation may only be used when at least three (3) small businesses that appear to offer services that will meet the agency's needs are available, if the order is estimated to exceed the micro-purchase threshold.

(ii) The request should be provided to at least three (3) contractors if the proposed order is estimated to exceed the micro-purchase threshold, but not exceed the maximum order threshold. For proposed orders exceeding the maximum order threshold, the request should be provided to additional contractors that offer services that will meet the agency's needs. Ordering offices should strive to minimize the contractors' costs associated with responding to requests for quotes for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement. Oral presentations should be considered, when possible.

(3) Evaluate Responses and Select the Contractor to Receive the Order:

After responses have been evaluated against the factors identified in the request, the order should be placed with the schedule contractor that represents the best value. (See FAR 8.404)

(b) The establishment of Federal Supply Schedule Blanket Purchase Agreements (BPAs) for recurring services is permitted when the procedures outlined herein are followed. All BPAs for services must define the services that may be ordered under the BPA, along with delivery or performance time frames, billing procedures, etc. The potential volume of orders under BPAs, regardless of the size of individual orders, may offer the ordering office the opportunity to secure volume discounts. When establishing BPAs, ordering offices shall—

(1) Inform contractors in the request (based on the ordering activity's requirement) if a single BPA or multiple BPAs will be established, and indicate the basis that will be used for selecting the contractors to be awarded the BPAs.

(i) SINGLE BPA: Generally, a single BPA should be established when the ordering office can define the tasks to be ordered under the BPA and establish a firm-fixed price or ceiling price for individual tasks or services to be ordered. When this occurs, authorized users may place the order directly under the established BPA when the need for service arises. The schedule contractor that represents the best value should be awarded the BPA. (See FAR 8.404)

(ii) MULTIPLE BPAs: When the ordering office determines multiple BPAs are needed to meet its requirements, the ordering office should determine which contractors can meet any technical qualifications before establishing the BPAs. When multiple BPAs are established, the authorized users must follow the procedures in (a)(2)(ii) above and then place the order with the Schedule contractor that represents the best value.

(2) Review BPAs Periodically: Such reviews shall be conducted at least annually. The purpose of the review is to determine whether the BPA still represents the best value. (See FAR 8.404)

(c) The ordering office should give preference to small business concerns when two or more contractors can provide the services at the same firm-fixed price or ceiling price.

(d) When the ordering office's requirement involves both products as well as executive, administrative and/or professional, services, the ordering office should total the prices for the products and the firm-fixed price for the services and select the contractor that represents the best value. (See FAR 8.404)

(e) The ordering office, at a minimum, should document orders by identifying the contractor from which the services were purchased, the services purchased, and the amount paid. If other than a firm-fixed price order is placed, such documentation should include the basis for the determination to use a labor-hour or time-and-materials order. For agency requirements in excess of the micro-purchase threshold, the order file should document the evaluation of Schedule contractors' quotes that formed the basis for the selection of the contractor that received the order and the rationale for any trade-offs made in making the selection.

Ordering procedures for other services available on schedule at fixed prices for specifically defined services or tasks should use the procedures in FAR 8.404. These procedures are listed in the pricelist, under "Information for Ordering Offices," paragraph #12.

4. ORDER

a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

5. PERFORMANCE OF SERVICES

a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.

b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.

c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.

d. Any Contractor travel required in the performance of IT/EC Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

6. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

(1) Cancel the stop-work order; or

(2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

(1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and

(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

7. INSPECTION OF SERVICES

The Inspection of Services–Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

8. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

9. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT/EC Services.

10. INDEPENDENT CONTRACTOR

All IT/EC Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

11. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such

restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

12. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

13. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003)) applies to labor-hour orders placed under this contract.

14. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

15. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

16. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

17. DESCRIPTION OF IT SERVICES AND PRICING

(1) Commercial Job Title: Journeyman

Minimum/General Experience:

Experienced with client server hardware. Understands Novell and Microsoft operating systems, desktop and BackOffice products, as well as other product technologies used in local area networking.

Functional Responsibility:

Performs well-defined technical assignments in support of senior personnel.. Gathers, revises and updates various documentation and reports. Interfaces with middle management level personnel associated with software, telecommunications, vendors, suppliers and equipment manufacturers, Assists other more senior staff personnel in resolving problems and developing solutions.

Training and Experience:

Formal electronic training and two years experience. Work experience (5 years) may be considered as a substitution for formal education.

(2) Systems Engineer

Minimum/General Experience.

Understands Microsoft technology relationship with Novell/Citrix/other environments. Applies knowledge to support customer management, technical and budget requirements.

Functional Responsibility:

An engineer provides a variety of engineering-related services at a support engineering level by augmenting, supplementing, or directly supporting the Customer's technical staff. Exercises discretion and independent judgment in the investigation of malfunctions of hardware to the subassembly level using diagnostic software or demonstration programs. Troubleshoots standard or special peripherals to the component level, if necessary, and analyzes, prescribes and designs specific solutions to system problems by the use of operating system status words, abort codes, error log, and by the installation of patches and traps with the assistance of software support. Identifies design and/or manufacturing discrepancies and prepares field change requests. Maintains knowledge of installation procedures of the systems and provides technical advice, guidance and information to the customer. Will perform other reasonable and related duties as required.

Training and Experience:

Formal electronic training and training in computer systems, both hardware and software, and three or more years in the computer field. Work experience (7 years) may be considered as a substitution for formal education. Vendor certification on at least one network operating system; e.g.. Novell Certified NetWare Engineer (CNE) or Microsoft Certified Systems Engineer (MCSE).

(3) Senior Systems Engineer

Minimum/General Experience

Five years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices.

Functional Responsibility:

Microsoft or Industry Certified System Engineer. Must be certified in the appropriate Microsoft Back Office products. Acts as senior level technical support working in networking and communications projects. Shall have experience with system network architecture, gateways, bridges, front-end communications processes software protocols and interfaces. Understand client/server relationship, mainframes and peripheral equipment associated with complete system integration. Develops, plans and performs supervisor assignments of substantial variety and complexity. Integrates Microsoft/Novell etc. technologies.

Works closely with the Systems Architect, Program Manager or client and shares major responsibility in managing the systems team and scheduling assignments. May act as the sole Project Manager as needed.

Training and Experience:

Bachelor's degree in engineering or technical discipline with five or more years related experience or high school and technical training and eight or more years experience. Work experience (8 years) may be considered as a substitution for formal education. Vendor certification and advanced knowledge on a minimum of two network operating systems; i.e. . Novell Certified NetWare Engineer (CNE) and Microsoft Certified Systems Engineer (MCSE)

(4) Programmer

Minimum/General Experience

Capable of programming in Visual Basic, Visual Basic for Applications, C++, Java, HTML. Ability to code from a process design document, work on their own or as part of a team. Able to conduct code walk-throughs and provide documentation for all code produced.

Functional Responsibility:

Ability to code from a process design document

Training and Experience;

High school graduate and AA degree from an accredited college and at least 2 years programming experience; or high school graduate and at least 4 years programming experience. Work experience (5 years) may be considered as a substitution for formal education.

(5) Developer

Minimum/General Experience

Ability to develop a project, including defining goals, creating user interfaces, coding modules, implementing and testing applications. Experience with Visual Basic, VBA, C++, Java, HTML, Microsoft BackOffice, Operating Systems, Crystal Reports, C#, Visual Basic.NET

Functional Responsibility

Ability to develop a project, define goals, create user interfaces, code, implement & test.

Training and Experience:

Bachelor's degree in computer science or related field from an accredited college or at least five years application development experience. . Work experience (7 years) may be considered as a substitution for formal education. 2 or more vendor certifications.

(6) Senior Developer

Minimum/General Experience

Ability to design and develop leading-edge enterprise solutions, using development tools and technologies. . Experience with Visual Basic, VBA, C++, Java, HTML, Microsoft BackOffice, Operating Systems, Crystal Reports, C#, Visual Basic.NET

Functional Responsibility:

Ability to develop a project, including defining goals, creating user interfaces, coding modules, implementing and testing applications. Ability to supervise team of developers and programs and manage the project.

Training and Experience:

Bachelor's degree in computer science or related field from an accredited college or at least five years application development experience. . Work experience (8 years) may be considered as a substitution for formal education.

(7) Database Administrator

Minimum/General Experience:

Familiar with data organization, normalization and security issues. Has demonstrated experience on one or more of the following: Sybase, Oracle, Informix, SQL Server, Access and/or FoxPro. Has experience in the maintenance and optimization of large mission critical databases. Is familiar with security measures, data and user rights assignments, backup strategies and report generation.

Functional Responsibility:

Maintenance and optimization of large mission critical databases; security; data and users rights; backup; report generation.

Training and Experience:

Bachelor's degree in computer science or related field from an accredited college and at least four years demonstrated performance in related technology, especially creating and managing large and complex databases on a variety of platforms. Work experience (7 years) may be considered as a substitution for formal education. 2 or more vendor certifications.

**PRICE LIST
INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES
(SPECIAL ITEM NUMBER 132-51)**

Labor Category	Labor Description	Years Experience	Educational Requirement	Functional Description	GSA RATE/Regular Hours*
Journeyman 1 Hour	Novell, Microsoft OS; hardware; desktop apps & basic LAN	Min 2 years	Formal electronic training & 2 years work exp	Performs well-defined technical assignments in support of senior personnel	\$80.79
Engineer 1 Hour	Novell, Microsoft install, diagnosis, troubleshoot, maintain	Min 3 years	Hardware, software, electronic & computer training; vendor certification (min 1)	Applies knowledge to support customer management, technical & budget requirements	\$123.69
Senior Engineer 1 Hour	Novell, Microsoft, Citrix, Cisco & other related products; network architecture, gateways, bridges, communications, software protocols & interfaces	Min 5 years	Bachelor's Degree plus 5 years work exp & 2 or more vendor certifications	Shares major responsibility in managing the systems team & scheduling assignment; may act as Project Manager	\$161.59
Programmer 1 Hour	Visual Basic, VBA, C++, Java, HTML	Min 2 years	AA & 2 years work exp	Ability to code from a process design document	\$80.79
Developer 1 Hour	Visual Basic, VBA, C++, Java, HTML; Microsoft BackOffice; Microsoft NT Windows 2000 & XP; Crystal Reports	Min 4 years	Bachelor's Degree; 4 years work; 1 or more vendor certifications	Ability to dev a project, define goals, create user interfaces, code, implement & test	\$123.69
Senior Developer 1 Hour	Visual Basic, VBA, C++, Java, HTML; Flash; Microsoft BackOffice; Microsoft NT, Windows 2000 and XP; Crystal Reports	Min 5 years	Bachelor's Degree; 5 years work; 2 or more vendor certifications	Ability to supervise a team of developers and programs & manage the project	\$161.59
Database Administrator 1 Hour	SQL Server, Access, FoxPro, Microsoft NT, Windows 2000 and XP Crystal Reports	4 years	Bachelor's Degree; 4 years work; 2 or more vendor certifications	Maintenance & optimization of large mission critical databases; security; date & users rights; backup; report generation	\$188.52

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

IS, Inc. provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact **(IS, Inc. Mike Crawford, 916-920-1700, mike@isinc.com, FAX 916-920-2246).**

**BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

Ordering Activity Date

Contractor Date

**(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or –
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.