

**FEDERAL ACQUISITION SERVICE
AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

Note: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Special Item Number 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS Code D302 IT Systems Development Services

FPDS Code D306 IT Systems Analysis Services

FPDS Code D307 Automated Information Systems Design and Integration Services

FPDS Code D308 Programming Services

FPDS Code D399 Other Information Technology Services, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performed by the publisher or manufacturer or one of their authorized agents.

Applied Mathematics, Inc.

1622 Route 12

P.O. Box 637

Gales Ferry, CT 06335

(860) 464-7259

www.applmath.com

Contract Number: **GS-35F-0810N**

Period Covered by Contract: **JULY 29, 2003 THRU JULY 27, 2018**

General Services Administration
Federal Acquisition Service

Pricelist current through Modification #**PO-0009**, dated **May 23, 2013**.

Products and ordering information in this Authorized FAS Information Technology Schedule Pricelist are also available on the GSA *Advantage!* System. Agencies can browse GSA *Advantage!* by accessing the Federal Acquisition Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

CUSTOMER INFORMATION

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN	DESCRIPTION
132-51	Information Technology (IT) Professional Services

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN: N/A
(Government net price + IFF based on a unit of one)

1c. HOURLY RATES:

Job Title: Project/Program Manager

General Experience: At least 20 years of relevant professional experience. Excellent communication, interpersonal, organizational and analytical skills are required.

Functional Responsibility: Serves as the contractor's single technical point of contact and is the contractor's authorized interface with the Contracting Officer's Representative (COR), designated Government management personnel, or other customer agency representatives. Responsible for the overall management of a specific task order. Responsible for formulating and enforcing work standards, assigning contractor schedules, monitoring work progress, and supervising personnel.

Minimum Education: Ph.D. in a scientific, technical or management discipline.

Job Title: Computer Programmer

General Experience: Working knowledge of programming languages, computer systems, and software application programs.

Functional Responsibility: Assists in all phases of software development. Responsibilities include: develop/verify software specifications; develop/analyze test scenarios, plans and procedures; software programming, testing and analysis; and prepare technical reports and presentations.

Minimum Education: A Bachelor's degree in Mathematics, Computer Science, or Physical Sciences.

Job Title: Senior Analyst

General Experience: At least 10 years of relevant experience. Excellent communications and analytical skills; working knowledge and extensive experience with programming languages, computer systems, and software application programs.

Functional Responsibility: Analyzes and studies complex systems. Designs software tools and manages their implementation. Manages software development and support. Reviews existing programs and assists in making refinements and improving current techniques. Prepare software requirements, design, code or documentation. Prepare technical reports and presentations. May perform team leader responsibilities or supervise various size teams.

Minimum Education: Master's degree in Computer Science, Mathematics, or Physical Sciences.

Job Title: Analyst

General Experience: At least 8 years of relevant experience. Excellent communications and analytical skills; working knowledge and extensive experience with programming languages, computer systems, and software application programs.

Functional Responsibility: Analyzes and studies complex systems. Reviews existing programs and assists in making refinements and improving current techniques. Software programming, testing, and analysis. Prepare technical reports and presentations.

Minimum Education: Bachelor's degree in Computer Science, Mathematics, or Physical Sciences.

Job Title: Operations Analyst III

General Experience: At least 7 years of relevant experience. Excellent communications and analytical skills, working knowledge of programming languages, computer systems and application programs.

Functional Responsibility: Conduct analytic studies and/or scientific studies in physics, mathematics, engineering or related discipline. Analyze, design, document, program or validate decision aid software. Develop computer specifications for computer program development. Develop mathematical formulations and equations. Generate scientific computer programs. Prepare technical reports, memoranda and presentations. May provide technical management and leadership to a group of employees for a given project.

Minimum Education: Ph.D. in a scientific or technical discipline.

Job Title: Operations Analyst II

General Experience: At least 4 years of relevant experience. Excellent communications and analytical skills, working knowledge of programming languages, computer systems and application programs.

Functional Responsibility: Conduct analytic studies and/or scientific studies in physics, mathematics or related discipline. Analyze, design, document, program or validate decision aid software. Develop computer specifications for computer program development. Develop mathematical formulations and equations. Generate scientific computer programs. Prepare technical reports, memoranda and presentations. May provide technical management and leadership to a group of employees for a given project.

Minimum Education: Ph.D. in physics, mathematics or related discipline.

Job Title: Operations Analyst I

General Experience: Excellent communications and analytical skills, working knowledge of programming languages, computer systems and application programs.

Functional Responsibility: Conduct analytic studies and/or scientific studies in physics or related discipline. Analyze, design, document, program or validate decision aid software. Develop computer specifications for computer program development. Develop mathematical formulations and equations. Generate scientific computer programs. Prepare technical reports, memoranda and presentations.

Minimum Education: Ph.D. in a scientific or technical discipline.

Job Title: Technical Expert I

General Experience: Experience qualifications will be determined on a case-by-case basis. Generally requires 25 years of relevant experience. Expert in the technology being addressed.

Functional Responsibility: Provide expert, independent services and leadership in specialized technical areas. Provides expertise on an as-needed basis to all task assignments. Coordinates with the contractor management and Government personnel to ensure that the problem has been properly defined and that the solution will satisfy the Government requirement.

Minimum Education: Ph.D. in a scientific, technical or management discipline.

Job Title: Technical Expert II

General Experience: Experience qualifications will be determined on a case-by-case basis. Generally requires 15 years of relevant experience. Expert in the technology being addressed.

Functional Responsibility: Provide expert, independent services and leadership in specialized technical areas. Provides expertise on an as-needed basis to all task assignments. Coordinates with the contractor management and Government personnel to ensure that the problem has been properly defined and that the solution will satisfy the Government requirement.

Minimum Education: Master's degree in a scientific, technical or management discipline.

Academic degree and years of relevant professional experience may be substituted in accordance with the following table.

DEGREE	DEGREE AND EXPERIENCE & EDUCATION SUBSTITUTIONS
Associate	2 years relevant experience
Bachelor	Associate + 4 years relevant experience
Master	Bachelor + 4 years relevant experience Associates + 8 years relevant experience
Doctorate	Master + 4 years relevant experience Bachelor + 8 years relevant experience

2. MAXIMUM ORDER*: **\$500,000**
3. MINIMUM ORDER: **\$100**
4. GEOGRAPHIC COVERAGE: **Domestic Delivery Only**
5. POINT(S) OF PRODUCTION:

**Applied Mathematics, Inc.
1622 Route 12, P.O. Box 637
Gales Ferry, CT 06335**
6. DISCOUNT FROM LIST PRICES: **Prices shown herein are Net (discounts deducted).**
7. QUANTITY DISCOUNT: **N/A**
8. PROMPT PAYMENT TERMS: **Net 30**
- 9.a Government Purchase Cards must be accepted at or below the micro-purchase threshold.
- 9.b Government Purchase Cards are accepted above the micro-purchase threshold.
10. FOREIGN ITEMS: **N/A**
- 11a. TIME OF DELIVERY: **As mutually agreed to by ordering agency and Applied Mathematics, Inc.**
- 11b. EXPEDITED DELIVERY: **N/A**
- 11c. OVERNIGHT AND 2-DAY DELIVERY: **N/A**
- 11d. URGENT REQUIREMENTS: Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
12. FOB POINT: **Destination**
- 13a. ORDERING ADDRESS: **Applied Mathematics, Inc.
1622 Route 12, P.O. Box 637
Gales Ferry, CT 06335**
- 13b. ORDERING PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3
14. PAYMENT ADDRESS: **Applied Mathematics, Inc.
1622 Route 12, P.O. Box 637
Gales Ferry, CT 06335**

- 15. WARRANTY PROVISION: **N/A**
- 16. EXPORT PACKING CHARGES: **N/A**
- 17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: **N/A**
- 18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): **N/A**
- 19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): **N/A**
- 20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): **N/A**
- 20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): **N/A**
- 21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): **N/A**
- 22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): **N/A**
- 23. PREVENTIVE MAINTENANCE (IF APPLICABLE): **N/A**
- 24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): **N/A**
- 24b. Section 508 Compliance for EIT: **N/A**
- 25. DUNS NUMBER: **039280334**
- 26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: **Registration active.**

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)**

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

(1) Cancel the stop-work order; or

(2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

(1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and

(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I OCT 2008) (DEVIATION I - FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data - General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

9. INDEPENDENT CONTRACTOR

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition. As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.

(b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—

(1) The offeror;

- (2) Subcontractors; and/or
- (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT SERVICES AND PRICING

a. The Contractor shall provide a description of each type of IT Service offered under Special Item Number 132-51. IT Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices.

LABOR CATEGORY DESCRIPTIONS

Job Title: Project/Program Manager

General Experience: At least 20 years of relevant professional experience. Excellent communication, interpersonal, organizational and analytical skills are required.

Functional Responsibility: Serves as the contractor's single technical point of contact and is the contractor's authorized interface with the Contracting Officer's Representative (COR), designated Government management personnel, or other customer agency representatives. Responsible for the overall management of a specific task order. Responsible for formulating and enforcing work standards, assigning contractor schedules, monitoring work progress, and supervising personnel.

Minimum Education: Ph.D. in a scientific, technical or management discipline.

Job Title: Computer Programmer

General Experience: Working knowledge of programming languages, computer systems, and software application programs.

Functional Responsibility: Assists in all phases of software development. Responsibilities include: develop/verify software specifications; develop/analyze test scenarios, plans and procedures; software programming, testing and analysis; and prepare technical reports and presentations.

Minimum Education: A Bachelor's degree in Mathematics, Computer Science, or Physical Sciences.

Job Title: Senior Analyst

General Experience: At least 10 years of relevant experience. Excellent communications and analytical skills; working knowledge and extensive experience with programming languages, computer systems, and software application programs.

Functional Responsibility: Analyzes and studies complex systems. Designs software tools and manages their implementation. Manages software development and support. Reviews existing programs and assists in making refinements and improving current techniques. Prepare software requirements, design, code or documentation. Prepare technical reports and presentations. May perform team leader responsibilities or supervise various size teams.

Minimum Education: Master's degree in Computer Science, Mathematics, or Physical Sciences.

Job Title: Analyst

General Experience: At least 8 years of relevant experience. Excellent communications and analytical skills; working knowledge and extensive experience with programming languages, computer systems, and software application programs.

Functional Responsibility: Analyzes and studies complex systems. Reviews existing programs and assists in making refinements and improving current techniques. Software programming, testing, and analysis. Prepare technical reports and presentations.

Minimum Education: Bachelor's degree in Computer Science, Mathematics, or Physical Sciences.

Job Title: Operations Analyst III

General Experience: At least 7 years of relevant experience. Excellent communications and analytical skills, working knowledge of programming languages, computer systems and application programs.

Functional Responsibility: Conduct analytic studies and/or scientific studies in physics, mathematics, engineering or related discipline. Analyze, design, document, program or validate decision aid software. Develop computer specifications for computer program development. Develop mathematical formulations and equations. Generate scientific computer programs. Prepare technical reports, memoranda and presentations. May provide technical management and leadership to a group of employees for a given project.

Minimum Education: Ph.D. in a scientific or technical discipline.

Job Title: Operations Analyst II

General Experience: At least 4 years of relevant experience. Excellent communications and analytical skills, working knowledge of programming languages, computer systems and application programs.

Functional Responsibility: Conduct analytic studies and/or scientific studies in physics, mathematics or related discipline. Analyze, design, document, program or validate decision aid software. Develop computer specifications for computer program development. Develop mathematical formulations and equations. Generate scientific computer programs. Prepare technical reports, memoranda and presentations. May provide technical management and leadership to a group of employees for a given project.

Minimum Education: Ph.D. in physics, mathematics or related discipline.

Job Title: Operations Analyst I

General Experience: Excellent communications and analytical skills, working knowledge of programming languages, computer systems and application programs.

Functional Responsibility: Conduct analytic studies and/or scientific studies in physics or related discipline. Analyze, design, document, program or validate decision aid software. Develop computer specifications for computer program development. Develop mathematical formulations and equations. Generate scientific computer programs. Prepare technical reports, memoranda and presentations.

Minimum Education: Ph.D. in a scientific or technical discipline.

Job Title: Technical Expert I

General Experience: Experience qualifications will be determined on a case-by-case basis. Generally requires 25 years of relevant experience. Expert in the technology being addressed.

Functional Responsibility: Provide expert, independent services and leadership in specialized technical areas. Provides expertise on an as-needed basis to all task assignments. Coordinates with the contractor management and Government personnel to ensure that the problem has been properly defined and that the solution will satisfy the Government requirement.

Minimum Education: Ph.D. in a scientific, technical or management discipline.

Job Title: Technical Expert II

General Experience: Experience qualifications will be determined on a case-by-case basis. Generally requires 15 years of relevant experience. Expert in the technology being addressed.

Functional Responsibility: Provide expert, independent services and leadership in specialized technical areas. Provides expertise on an as-needed basis to all task assignments. Coordinates with the contractor management and Government personnel to ensure that the problem has been properly defined and that the solution will satisfy the Government requirement.

Minimum Education: Master's degree in a scientific, technical or management discipline.

EXPERIENCE & DEGREE SUBSTITUTION

The above describes the functional responsibilities and education and experience requirements for each labor category. These requirements are a guide to the types of experience and educational background of typical personnel in each labor category.

Academic degree and years of relevant professional experience may be substituted in accordance with the following table.

DEGREE	DEGREE AND EXPERIENCE & EDUCATION SUBSTITUTIONS
Associate	2 years relevant experience
Bachelor	Associate + 4 years relevant experience
Master	Bachelor + 4 years relevant experience Associates + 8 years relevant experience
Doctorate	Master + 4 years relevant experience Bachelor + 8 years relevant experience

GSA SCHEDULE LABOR RATES

Labor Category	7/29/13 - 7/28/14	7/29/14 - 7/28/15	7/29/15 - 7/28/16	7/29/16 - 7/28/17	7/29/17 - 7/28/18
Project/Program Manager	\$242.27	\$246.63	\$251.07	\$255.59	\$260.19
Computer Programmer	\$67.67	\$68.89	\$70.13	\$71.39	\$72.68
Senior Analyst	\$138.43	\$140.92	\$143.46	\$146.04	\$148.67
Analyst	\$99.55	\$101.34	\$103.17	\$105.02	\$106.91
Operations Analyst III	\$138.43	\$140.92	\$143.46	\$146.04	\$148.67
Operations Analyst II	\$112.62	\$114.64	\$116.71	\$118.81	\$120.95
Operations Analyst I	\$104.92	\$106.81	\$108.73	\$110.69	\$112.68
Technical Expert I	\$242.27	\$246.63	\$251.07	\$255.59	\$260.19
Technical Expert II	\$138.43	\$140.92	\$143.46	\$146.04	\$148.67