

Schedule 70

Authorized Federal Supply Schedule

Price List

Contract Number:
GS-35F-0874N

Contract Period:
8/29/03—8/31/08
plus 5-year option



Macro International Inc.
11785 Beltsville Drive, Suite 300
Calverton, MD 20705
Phone: (301) 572-0200
Fax: (301) 572-0999

Macro International Inc.
**is a highly regarded
professional services firm
based in Calverton, Maryland.
Since 1966, we have
helped clients apply
state-of-the-art Internet,
multimedia, security,
software, quality assurance,
database, and IT management
technologies to the needs of
decisionmakers in Federal
Government agencies.**

***Our staff has earned
a reputation for technical
excellence, innovation, and
reliable on-budget and
on-schedule performance
with Federal clients. We strive
to provide our customers with
unparalleled service.***



Professional Information Technology Services (SIN 132-51)

Our Web-based products have streamlined Federal workflow and reporting processes, decreased the burden on survey respondents, made data presentation via the Web easier and more user-friendly, and enhanced communication between the Government and its stakeholder communities. We can help you and your projects by providing the following services:

- ◆ Conversion and Implementation Support
- ◆ Data/Records Management
- ◆ Database Planning and Design
- ◆ Network Services Project Management
- ◆ Programming
- ◆ Resources Management
- ◆ Subscriptions/Publications (Electronic Media)
- ◆ Systems Analysis and Design
- ◆ Web Products
 - Web Site Design
 - Interface Design
 - Design for Usability
 - Multimedia
 - Web Content Inventory
 - Content Management
 - Hosting
 - Information Architecture
- ◆ Web Evaluation
 - Accessibility Audits
 - Section 508 Compliance Issues
 - W3C/WAI Guideline Compliance
 - Usability Analysis
 - User Testing
 - Testing Facilities
 - Types of User/Task Analysis
 - Heuristic Analysis
 - Competitive Site Analysis
- ◆ Database Services
 - Database Development
 - Database Management
 - Data Cleaning
 - Data Matching
 - Data Dissemination Systems
 - Data Collection Systems
 - Collection Activity Monitoring
 - Data Mining
 - Data Fusion
 - Deep Searches
- ◆ Security
 - Managed Security Services
 - NIST Compliance
 - Networked Communications Security
 - Wireless Network Security
 - Computer Security
 - Firewalls
 - Virtual Private Networks
- ◆ Software Application Development
 - Requirements Development
 - Software Development Methodology
 - CMM
 - Quality Assurance
 - Federal Enterprise Architecture
 - Software Testing
 - Testing Methodology
 - Testing Facilities

Pricing Schedule—(SIN 132-51)

Schedule 1—For Projects Below \$500,000

	BASE YEARS				
	Year 1	Year 2	Year 3	Year 4	Year 5
Level I	\$225.06	\$236.32	\$248.13	\$260.54	\$273.57
Level II	\$188.47	\$197.89	\$207.78	\$218.17	\$229.08
Level III	\$150.42	\$157.94	\$165.84	\$174.13	\$182.84
Level IV	\$131.80	\$138.39	\$145.31	\$152.57	\$160.20
Level V	\$116.90	\$122.74	\$128.88	\$135.32	\$142.09
Level VI	\$91.97	\$96.57	\$101.40	\$106.47	\$111.79
Level VII	\$91.58	\$96.16	\$100.96	\$106.01	\$111.31
Level VIII	\$80.41	\$84.43	\$88.65	\$93.08	\$97.74
Level IX	\$69.57	\$73.05	\$76.71	\$80.54	\$84.57
Level X	\$59.42	\$62.39	\$65.51	\$68.78	\$72.22
Level XI	\$52.56	\$55.18	\$57.94	\$60.84	\$63.88

Schedule 2—For Projects \$500,000–\$1,000,000*

	BASE YEARS				
	Year 1 Discount Rate*	Year 2 Discount Rate*	Year 3 Discount Rate*	Year 4 Discount Rate*	Year 5 Discount Rate*
Level I	\$221.68	\$232.78	\$244.41	\$256.63	\$269.47
Level II	\$185.64	\$194.92	\$204.66	\$214.90	\$225.64
Level III	\$148.16	\$155.57	\$163.35	\$171.52	\$180.10
Level IV	\$130.48	\$137.01	\$143.86	\$151.04	\$158.60
Level V	\$115.73	\$121.51	\$127.59	\$133.97	\$140.67
Level VI	\$91.05	\$95.60	\$100.39	\$105.41	\$110.67
Level VII	\$90.66	\$95.20	\$99.95	\$104.95	\$110.20
Level VIII	\$79.61	\$83.59	\$87.76	\$92.15	\$96.76
Level IX	\$68.87	\$72.32	\$75.94	\$79.73	\$83.72
Level X	\$58.53	\$61.45	\$64.53	\$67.75	\$71.14
Level XI	\$51.77	\$54.35	\$57.07	\$59.93	\$62.92

Schedule 3—For Projects Above \$1,000,000*

	BASE YEARS				
	Year 1 Discount Rate*	Year 2 Discount Rate*	Year 3 Discount Rate*	Year 4 Discount Rate*	Year 5 Discount Rate*
Level I	\$218.31	\$229.23	\$240.69	\$252.72	\$265.36
Level II	\$182.82	\$191.95	\$201.55	\$211.62	\$222.21
Level III	\$145.91	\$153.20	\$160.86	\$168.91	\$177.35
Level IV	\$129.16	\$135.62	\$142.40	\$149.52	\$157.00
Level V	\$114.56	\$120.29	\$126.30	\$132.61	\$139.25
Level VI	\$90.13	\$94.64	\$99.37	\$104.34	\$109.55
Level VII	\$89.75	\$94.24	\$98.94	\$103.89	\$109.08
Level VIII	\$78.80	\$82.74	\$86.88	\$91.22	\$95.79
Level IX	\$68.18	\$71.59	\$75.18	\$78.93	\$82.88
Level X	\$57.64	\$60.52	\$63.54	\$66.72	\$70.05
Level XI	\$50.98	\$53.52	\$56.20	\$59.01	\$61.96

Note: All non-professional labor rates must be incidental to and used solely to support hardware, software, or professional services and cannot be purchased separately.

We offer the following services under GSA IT Schedule 70:

Professional Information Technology Services

SIN 132-51

Term Software License

SIN 132-32



“Our unique contribution to Web site development and analysis is our technical expertise in establishing advanced links between the Web, relational databases, and text databases for survey data collection, analysis, and dissemination.”



Labor level descriptions—

Macro International Inc. has a structured pricing schedule. All of the rates are for the 5-year contract base period only, 8/29/03–8/31/08. Prices will vary depending upon the level of staff members assigned to the project. Below is a brief description of each level.

Level I—Executive/Officer

Minimum/General Experience—At least 10 years of progressively more responsible experience in major information technology development and support projects. Demonstrated ability to manage numerous complex and time-sensitive IT support activities and tasks simultaneously.

Functional Responsibility—Responsible for directing financial activities and overseeing project development, with ultimate responsibility for ensuring completion of all work products and deliverables on time, within budget, and to the client's satisfaction.

Minimum Education—M.A., M.S., or M.B.A. in public policy, public administration, information technology, computer science, operations research, or as appropriate.

Level II—Technical Director

Minimum/General Experience—At least 8 years of progressively more responsible experience in the primary discipline required by the project, including at least 1 year supervising IT or programming staff. Demonstrated ability to manage numerous complex and time-sensitive IT support activities and tasks simultaneously.

Functional Responsibility—Responsible for managing technical tasks to meet all deadlines, budgets, and project requirements, and ensuring that problems encountered during the course of a project are identified, remedied, and prevented from reoccurrence.

Minimum Education—B.A. or B.S. in information technology, information systems management, computer science, operations research, statistics, mathematics, or as appropriate.

Level III—Senior Computer Scientist/Programmer

Minimum/General Experience—At least 8 years of progressively more responsible experience in the primary discipline required by the project, and demonstrated experience directly producing client deliverables with the primary programming language or application required by the project, or with comparable languages or applications.

Functional Responsibility—Responsible for providing architecture, design, and programming of computer applications and systems, ensuring standards of quality and applicability to project goals and system specifications.

Minimum Education—B.S. in information technology, computer science, computer programming, information systems, or as appropriate.

Level IV—Project Manager

Minimum/General Experience—At least 6 years of progressively more responsible experience directing major IT development and support projects. Demonstrated ability to manage numerous complex and time-sensitive IT support activities and tasks simultaneously. Has expert knowledge of the functional area addressed by the project; general knowledge of Government IT environments, standards, and procedures. Excellent written and oral communication skills and an ability to work and communicate effectively with technical, managerial, and client staff are essential.

“Web-related projects are one of our core service areas.”

Functional Responsibility—Responsible for coordinating all tasks and activities of a project to ensure accurate communication between client and contractor staff, identifying and resolving issues as they arise, alerting specialists to changes in project scope, and generally ensuring the quality and timeliness of each deliverable.

Minimum Education—B.A. or B.S. in computer science, business administration, project management, information systems or technology management, operations research, or as appropriate.

Level V—Technical Analyst/Systems Analyst

Minimum/General Experience—At least 6 years of experience in analysis, design, and implementation of medium-to-large data processing systems, including 3 years of experience in the general functional area addressed by the project, and 3 years of experience in the design, installation, modification, and maintenance of databases.

Functional Responsibility—Design, analyze, and implement information systems, identify system requirements, and specifications and communicate to client staff about alternatives for system development and design. Ensure that development occurs according to specifications.

Minimum Education—B.S. in information technology, computer science, computer programming, information systems, systems analysis, systems design, or as appropriate.

Level VI—Designer/HF Specialist

Minimum/General Experience—At least 5 years of experience creating system interfaces, graphics, user interaction design, and content structure for Government clients. At least 5 years of experience with industry standard methodology for conducting user testing and human factors research and analyzing data drawn from such testing. Excellent oral and written communication skills. Experience producing interview findings reports for clients or producing print and Web graphics required.

Functional Responsibility—Produce interface and interaction designs to meet project goals; create information architecture; design screen layout and graphic images; work with database designers and programmers to ensure quality interaction between interface links and database backends; and facilitate usability studies and user testing to ensure quality of system.

Minimum Education—B.S. in computer science, computer graphics, information technology, information technology management, media design, multimedia technology, cognitive psychology, human computer interaction, human factors, or as appropriate.

Level VII—Web Developer

Minimum/General Experience—At least 5 years of experience in programming applications for the Web, using industry standard programming languages and techniques. Familiarity with the latest technologies used to develop Web applications and at least 3 years of experience creating Web applications that connect to database systems.

Continued on next page



“We are pioneers in developing systems that link Web sites to all types of client/server databases.”



Functional Responsibility—Responsible for producing Web-based systems under the direction of the Technical Director, Project Manager, or Senior Computer Scientist/Programmer, and to the specifications as required on the project. Also responsible for executing coding standards and quality controls within this production.

Minimum Education—B.S. in computer science, computer programming, information systems management or as appropriate.

Level VIII—Computer Scientist/Programmer

Minimum/General Experience—At least 3 years of progressively more responsible experience in the primary discipline required by the project, and demonstrated experience directly producing client deliverables with the primary programming language or application required by the project, or with comparable languages or applications.

Functional Responsibility—Responsible for producing systems under the direction of the Technical Director, Project Manager, or Senior Computer Scientist/Programmer, and to the specifications as required on the project. Also responsible for executing coding standards and quality controls within this production.

Minimum Education—B.S. in information technology, computer science, computer programming, information systems, or as appropriate.

Level IX—QA Specialist/Tester

Minimum/General Experience—At least 3 years of experience performing quality assurance testing for database management systems, Web applications, and data collection systems. At least 3 years of experience assisting system users with answers to questions, troubleshooting, and testing applications before initial launch. Excellent oral and written communication skills and ability to interact effectively with users required.

Functional Responsibility—Assess system integrity using test scenarios; respond to user inquiries for assistance.

Minimum Education—High school degree.

Level X—Technical Writer/Editor

Minimum/General Experience—At least 3 years of experience writing and editing publications, including technical documentation such as reference manuals, system or online user help, or other materials that contain technical language, such as statistical reports or summaries. Demonstrated excellent written communication skills, ability to analyze system functionality and operation and create technical documents for an intended audience. Requires experience with word processing and other office software, and knowledge of writing, editing, and style guidelines in use by the client and the Government Printing Office.

Functional Responsibility—Prepare and develop system documentation detailing product specifications and design, user help, and administration and maintenance manuals as needed.

Minimum Education—B.A. or B.S. in English, technical writing, or as appropriate.

Level XI—Administrative Support

Minimum/General Experience—At least 18 months of experience performing clerical and administrative duties on medium and large Government contracts.

Functional Responsibility—Duties include note taking, filing, writing business correspondence, and other general office work.

Minimum Education—High school degree.

Term Software License (SIN 132-32)

OnTRAC Makes It Easy

Designed specifically for the OMB Clearance process, OnTRAC makes it easy for your agency to—

- ☑ **Organize** all the documents required by OMB.
- ☑ **Collaboratively author** (create, write, and edit) as well as review all documents, with the assurance that everyone is seeing the same version of the document.
- ☑ **Assign tasks**—authoring, editing, or reviewing—and associated permissions differently for each collection.
- ☑ **View progress at-a-glance**—see what has been done and what is left to do for each document in the clearance package.
- ☑ **Reuse the same documents** in subsequent clearance

Pricing Schedule—(SIN 132-32)

The pricing structure of OnTRAC is based on the idea that different customers/agencies may have different needs. The table below shows the range of support options available. Please [contact us](#) for more information on how to get OnTRAC.

	Level 1*	Level 2**	Level 3**
09/01/2006-08/31/2007	\$97,933	\$127,333	\$171,424
09/01/2007-08/31/2008	\$102,835	\$133,705	\$180,003
09/01/2008-08/31/2009	\$107,976	\$140,391	\$189,003
09/01/2009-08/31/2010	\$113,375	\$147,412	\$198,457
09/01/2010-08/31/2011	\$119,040	\$154,776	\$208,370
Questions & General Support	Email support; 48-hr. response time	Telephone or email; 24-hr. response time	Telephone or email; 24-hr. response time
Group Training Onsite	None	2 Sessions	5 Sessions
Individual Training Onsite	None	None	4 Sessions
Individual Support Onsite	None	4 Sessions	8 Sessions

* Level 1 Service is available only after the first year.

** Level 2 and Level 3 Service packages include limited amounts of historical data migration and customized help pages. Contact us if you have questions about these options.



Terms and Conditions

Prompt Payment Discount: None

Minimum Order: \$100.00

Maximum Order: \$1,000,000.00*

FOB Point: Destination

Government Credit Cards: Macro International Inc. accepts the Government credit card. No additional discounts are offered for payment by Government commercial credit card.

Security Clearances: See your Macro International Inc. representative.

License Fees: Negotiated between Macro International Inc. and individual customer agencies.

Geographic Coverage: Unrestricted

Time of Delivery: To be negotiated

Expected Delivery: To be negotiated

Urgent Delivery: To be negotiated

**Under Federal supply schedules, this amount represents the amount over which agencies are encouraged to ask for volume discounts. There is no price ceiling on individual task orders or on the maximum total amount that can be ordered under this contract.*

Contract Information

Contract Number: GS-35F-0874N

Special Item Numbers Offered (SINs)
Professional Information Technology Services: 132-51

Term Software License: 132-32

Duration: 8/29/03–8/31/08

Plus 5-year option

CONTACTS AND ORDERING ADDRESS

For Contract/Ordering/Billing Information:

GSA Contract Administration
Macro International Inc.
11785 Beltsville Drive, Suite 300
Calverton, MD 20705
Phone: (301) 572-0890
Fax: (301) 572-0999
E-mail: gsacontracts@orcmacro.com

For General/Technical Information:

Janet Hoch
Director, Marketing Services
Macro International Inc.
11785 Beltsville Drive, Suite 300
Calverton, MD 20705
Phone: (301) 572-0215
Fax: (301) 572-0999
E-mail: marketing@orcmacro.com

Payment Address:

Macro International Inc.
c/o Citizens Bank
P.O. Box 7777 (W510546)
Philadelphia, PA 19175-0546
Account no.: 6205881202
ABA no.: 036076150
EIN: 52-0955232

Business Size: Large

DUNS Number: 066783721

Internet Ordering: Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage™, a menu-driven database system. The Internet address for GSA Advantage™ is <http://www.gsaadvantage.gov>.

Prices Effective 10/1/03