Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Professional IT Services

Contract Number: GS-35F-094AA

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract Period: December 6, 2017 – December 5, 2022

Ironclad Technology Services, LLC
200 Golden Oak Ct Ste 320
Virginia Beach, VA 23452
757-493-3572
www.ironcladts.com

Contract Administration Source:
Laura Lumagui
laura.lumagui@ironcladts.com

Business Size: Small
Service Disabled Veteran Owned Small Business

Price list current as of Modification #PS-A812 effective 02/19/2020

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>Recovery</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>54151SRC</td>
<td>Information Technology Professional Services</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMRC</td>
<td>Order-Level Materials (OLM’s)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

<table>
<thead>
<tr>
<th>SINs</th>
<th>Labor Category</th>
<th>GSA Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Administrative Assistant</td>
<td>$48.38</td>
</tr>
</tbody>
</table>

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. Please refer to Ironclad Technology Services’ attached labor category descriptions.

2. Maximum order:

<table>
<thead>
<tr>
<th>SINs</th>
<th>Maximum Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>$500,000</td>
</tr>
<tr>
<td>OLM</td>
<td>$250,000</td>
</tr>
</tbody>
</table>

3. Minimum order: $100

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production (city, county, and State or foreign country):

   Ironclad Technology Services, LLC
   200 Golden Oak Ct Ste 320
   Virginia Beach, VA 23452

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. 1.0% off each single task order exceeding $250,000.
8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days. Prompt payment terms cannot be negotiated outside of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. (Contractor insert number of days.) Contact Contractor

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor

10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor

11. F.O.B. point(s). Destination

12a. Ordering address(es):

Ironclad Technology Services, LLC
200 Golden Oak Ct Ste 320
Virginia Beach, VA 23452

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es):

Ironclad Technology Services, LLC
200 Golden Oak Ct Ste 320
Virginia Beach, VA 23452

14. Warranty provision. Not Applicable

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable
20. List of participating dealers (if applicable). **Not Applicable**

21. Preventive maintenance (if applicable). **Not Applicable**

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). **Not Applicable**

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: [www.Section508.gov](http://www.Section508.gov). **Not Applicable**

23. Data Universal Number System (DUNS) number. **824762053**

24. Notification regarding registration in System for Award Management (SAM) database. **Ironclad Technology Services, LLC is registered and active in SAM.**
Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
The rates listed below contain a 1.7% escalation per year including IFF.

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Data/Functional Analyst 1</td>
<td>$55.87</td>
<td>$56.82</td>
<td>$57.79</td>
<td>$58.77</td>
<td>$59.77</td>
</tr>
<tr>
<td>Data/Functional Analyst 2</td>
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<td>$80.08</td>
<td>$81.45</td>
<td>$82.83</td>
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<tr>
<td>Data/Functional Analyst 3</td>
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<td>$99.58</td>
<td>$101.28</td>
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<td>$104.75</td>
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<tr>
<td>Database Administrator</td>
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<td>$134.18</td>
<td>$136.46</td>
<td>$138.78</td>
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<tr>
<td>Program Manager</td>
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<td>$155.40</td>
<td>$158.04</td>
<td>$160.73</td>
<td>$163.46</td>
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<tr>
<td>Project Manager</td>
<td>$131.86</td>
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<td>$136.38</td>
<td>$138.70</td>
<td>$141.06</td>
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<tr>
<td>Senior Integration Manager</td>
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<td>$178.78</td>
<td>$181.82</td>
<td>$184.91</td>
<td>$188.05</td>
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<tr>
<td>Software/Systems Engineer 1</td>
<td>$107.40</td>
<td>$109.23</td>
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<td>$112.97</td>
<td>$114.89</td>
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<tr>
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<td>$145.59</td>
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<td>$151.40</td>
<td>$153.97</td>
<td>$156.59</td>
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<td>Systems Analyst 1</td>
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<td>Systems Analyst 2</td>
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<td>$177.37</td>
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<td>Systems Analyst 3</td>
<td>$187.18</td>
<td>$190.36</td>
<td>$193.60</td>
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<td>$200.24</td>
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<tr>
<td>Systems Architect</td>
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<td>$203.35</td>
<td>$206.81</td>
<td>$210.32</td>
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<tr>
<td>Administrative Assistant</td>
<td>$212.72</td>
<td>$216.34</td>
<td>$220.01</td>
<td>$223.75</td>
<td>$227.56</td>
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</tbody>
</table>
LABOR CATEGORY DESCRIPTIONS

1. **Job Title:** Data/ Functional Analyst 1  
   **Minimum/General Experience:** 3 years of experience including providing software, communications, networking, and/or related information systems functional analysis support, similar to that described under functional responsibility, and having knowledge and understanding of applicable technical concepts and practices. Ability to support writing, editing, or review of documentation.  
   **Functional Responsibility:** Edits functional descriptions, system specifications, user manuals, special reports, and any other customer deliverables and documents. Analyzes information system user needs to determine functional requirements. Performs functional allocation to identify required tasks and their interrelationships. Identifies resources required for each information system development and/or maintenance task.  
   **Minimum Education:** Bachelor’s degree. In lieu of degree, an additional 4 years of experience or other professional certification relevant to the task requirements may be substituted.

2. **Job Title:** Data/ Functional Analyst 2  
   **Minimum/General Experience:** 5 years of experience including providing software, communications, networking, and/or related information systems functional analysis support, similar to that described under functional responsibility, and having knowledge and understanding of applicable technical concepts and practices. Ability to support writing, editing, or review of documentation. **Functional Responsibility:** Assists in collecting and organizing information for preparation of user manuals, training materials, installation guides, proposals, and reports. Edits functional descriptions, system specifications, user manuals, special reports, and any other customer deliverables and documents. Assists in performing financial and administrative functions.  
   **Minimum Education:** Bachelor’s degree. In lieu of degree, an additional 4 years of experience or other professional certification relevant to the task requirements may be substituted.

3. **Job Title:** Data/ Functional Analyst 3  
   **Minimum/General Experience:** 7 years of experience including providing software, communications, networking, and/or related information systems functional analysis support, similar to that described under functional responsibility, and having knowledge and understanding of applicable technical concepts and practices. Ability to support writing, editing, or review of documentation. **Functional Responsibility:** Assists in collecting and organizing information for preparation of user manuals, training materials, installation guides, proposals, and reports. Edits functional descriptions, system specifications, user manuals, special reports, and any other customer deliverables and documents. Assists in performing financial and administrative functions.  
   **Minimum Education:** Bachelor’s degree. In lieu of degree, an additional 4 years of experience or other professional certification relevant to the task requirements may be substituted.
4. Job Title: Database Administrator

Minimum/General Experience: 7 years of Information Technology experience including the development and maintenance of database systems. Experience with database management systems, system design and analysis, operating systems software, and internal data manipulation languages.

Functional Responsibility: Manages the development of database projects. Supports application developers in planning preparation, load analysis, and backup and recovery of data. When necessary, reallocates resources to maximize benefits. Must be able to prepare and deliver presentations on DBMS concepts.

Minimum Education: Bachelor’s degree. In lieu of degree, an additional 4 years of experience or other professional certification relevant to the task requirements may be substituted.

5. Job Title: Program Manager

Minimum/General Experience: 15 years of Information Technology experience including system management, directly supervising IT software development, integration, maintenance projects, and/or telecommunications systems. Must be capable of leading projects that involve the successful management of teams composed of data processing and other information management professionals.

Functional Responsibility: Performs day-to-day management of overall contract support operations, possibly involving multiple projects and groups of personnel at multiple locations. Organizes, directs, and coordinates the planning and production of all contract support activities. Demonstrates written and oral communication skills. Establishes and alters (as necessary) corporate management structure to direct effective contract support activities.

Minimum Education: Advanced degree. In lieu of advanced degree, an additional 4 years of experience or other professional certification relevant to the task requirements may be substituted.

6. Job Title: Project Manager

Minimum/General Experience: 10 years of Information Technology experience including software management experience and experience in managing of task specific project, to include but not limited: supervising project personnel, scheduling work and direct supervision of IT software development, integration maintenance projects, and/or telecommunications management. Functional Responsibility: Performs day-to-day management of assigned delivery order projects that involve teams of data processing and other information system and management professionals who have previously been involved in analyzing, designing, integrating, testing, documenting, converting, extending, and implementing automated information and telecommunications systems. Demonstrates proven skills in those technical areas addressed by the delivery order to be managed. Organizes, directs, and coordinates the planning and production of all activities associated with assigned delivery order projects.
Minimum Education: Bachelor’s degree. In lieu of degree, additional 4 years of experience or other professional certification relevant to the task requirements may be substituted.

7. Job Title: Senior Integration Manager

Minimum/General Experience: 15 years of Information Technology experience and/or information systems management including direct supervision of integration, maintenance projects, and/or telecommunications systems

Functional Responsibility: Leads projects using advanced technologies that involve the successful management of teams composed of data processing and other information management professionals who have been involved in analysis, design, integration, testing, documenting, converting, extending, and implementing high technology (i.e., Internet or intranet) systems. Demonstrates proven skills that are specified in the delivery order to be managed.

Minimum Education: Advanced degree. In lieu of degree, an additional 4 years of experience or other professional certification relevant to the task requirements may be substituted.

8. Job Title: Software/Systems Engineer 1

Minimum/General Experience: 5 years of Information Technology experience including the application of advanced knowledge across mission-critical projects including responsibility for deliverables and performance metrics. Conducts research and development work on projects of major complexity with the origination and application of new and unique techniques.

Functional Responsibility: Integrates a broad range of solutions in support of client requirements for IT projects. Develops and applies advanced engineering and design methods, theories, and research techniques in the investigation and solution of complex and advanced system requirements, hardware/software interfaces, and applications, and solutions.

Minimum Education: Bachelor’s degree. In lieu of degree, an additional 4 years of experience or other professional certification relevant to the task requirements may be substituted.

9. Job Title: Software/Systems Engineer 2

Minimum/General Experience: 7 years of Information Technology experience including the application of advanced knowledge across mission-critical projects including responsibility for deliverables and performance metrics. Recognized as a practice leader in professional or technical disciplines. Plans, conducts, and manages research and development work on projects of major complexity with the origination and application of new and unique techniques. Leads key technical areas and is responsible for meeting project milestones and deliverables.

Functional Responsibility: Integrates a broad range of solutions in support of client requirements for IT projects. Formulates and defines system scope and objectives,
develops or modifies processes to solve problems for computer systems and business and electronic interfaces to achieve desired results through the use of innovative technologies. Develops and applies advanced engineering and design methods, theories, and research techniques in the investigation and solution of complex and advanced system requirements, hardware/software interfaces, and applications, and solutions.

**Minimum Education:** Bachelor’s degree. In lieu of degree, an additional 4 years of experience or other professional certification relevant to the task requirements may be substituted.

10. **Job Title:** Software/Systems Engineer 3

**Minimum/General Experience:** 12 years of Information Technology experience including the application of advanced knowledge across mission-critical projects including responsibility for deliverables and performance metrics. Recognized as a practice leader in professional or technical disciplines. Plans, conducts, and manages research and development work on projects of major complexity with the origination and application of new and unique techniques. Leads key technical areas and is responsible for meeting project milestones and deliverables.

**Functional Responsibility:** Contributes overall strategic vision and integrates a broad range of solutions in support of client requirements for IT projects. Formulates and defines system scope and objectives, develops or modifies processes to solve complex problems for computer systems and business and electronic interfaces to achieve desired results through the use of innovative technologies. Develops and applies advanced engineering and design methods, theories, and research techniques in the investigation and solution of complex and advanced system requirements, hardware/software interfaces, and applications, and solutions. Responsible for design, development, engineering, integration, and architecture.

**Minimum Education:** Bachelor’s degree. In lieu of degree, an additional 4 years of experience or other professional certification relevant to the task requirements may be substituted.

11. **Job Title:** Systems Analyst 1

**Minimum/General Experience:** 4 years of Information Technology/computer experience including information systems design and management. Experience in analysis and design of business applications for computer systems, or LAN-based systems, including experience in DBMS, and use of programming languages.

**Functional Responsibility:** Analyzes and develops computer software possessing a wide range of capabilities, including numerous engineering, business, and record management duties. Edits functional descriptions, system specifications, user manuals, special reports, and any other customer deliverables and documents. Closely coordinates with programmers to ensure proper implementation of program and system specifications.

**Minimum Education:** Bachelor’s degree. In lieu of degree, an additional 4 years of experience or other professional certification relevant to the task requirements may be substituted.
12. Job Title: Systems Analyst 2

**Minimum/General Experience:** 6 years of computer experience including information systems design and management. Demonstrates ability to work independently, or under only general direction, on requirements that are moderately complex to analyze, plan, program, and implement. Experience in analysis and design of business applications for complex large-scale or mid-tier computer systems, or LAN-based systems, including experience in DBMS, and use of programming languages.

**Functional Responsibility:** Analyzes and develops computer software possessing a wide range of capabilities, including numerous engineering, business, and record management duties. Develops plans for IT systems from project inception to conclusion. Analyzes the problem and the information to be processed. Defines the problem and develops system requirements and program specifications from which programmers prepare detailed flowcharts, programs, and tests. Edits functional descriptions, system specifications, user manuals, special reports, and any other customer deliverables and documents. Closely coordinates with programmers to ensure proper implementation of program and system specifications. In conjunction with functional users, develops system alternative solutions.

**Minimum Education:** Bachelor’s degree. In lieu of degree, an additional 4 years of experience or other professional certification relevant to the task requirements may be substituted.

13. Job Title: Systems Analyst 3

**Minimum/General Experience:** 8 years of experience including analysis and design of business applications for complex large-scale or mid-tier computer systems, or LAN-based systems. Experience in database management systems (DBMS), and use of programming languages. Knowledge of current storage and retrieval methods and demonstrated ability to formulate specifications for computer programmers to use in coding, testing, and debugging of computer programs.

**Functional Responsibility:** Provides technical and administrative direction for personnel performing software development tasks, including the review of work products for correctness, adherence to the design concept and to user standards, and progress in accordance with schedules. Must coordinate with the Program Manager to ensure solutions to problems and user satisfaction. Makes recommendations, if needed, for approval of major systems installations. Prepares milestone status reports and deliveries and presentations on the system concept to colleagues, subordinates, and end user representatives. Provides daily supervision and direction to support staff.

**Minimum Education:** Bachelor’s degree. In lieu of degree, an additional 4 years of experience or other professional certification relevant to the task requirements may be substituted.

14. Job Title: Systems Architect

**Minimum/General Experience:** 15 years of Information Technology experience directly related and to include analytical problem solving related to information technology work flow, organization, and planning. Required to have skills specified in delivery order.

**Functional Responsibility:** Provides technical, managerial, and administrative direction
for problem definition, analysis, requirements development, and implementation for complex to extremely complex systems in the subject matter area. Makes recommendations and advises on organization-wide system improvements, optimization or maintenance efforts

**Minimum Education:** Bachelor’s degree. In lieu of degree, an additional 4 years of experience or other professional certification relevant to the task requirements may be substituted.

15. **Job Title:** Administrative Assistant

**Minimum/General Experience:** 4 years of experience, including word processing, spreadsheet development, documenting management issues, financial analysis, data collection, report processing, brief preparation, read milestone schedules and send and receive emails.

**Functional Responsibility:** Produces, maintains, and updates document, reports and correspondence utilizing standard office automation software

**Minimum Education:** Associate’s degree. In lieu of degree, an additional 4 years of experience may be substituted.