



RyOne Incorporated

GSA IT 70 Schedule

RYONE, Inc.  
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**Contract Number: GS-35F-098CA**  
**Solicitation Number: FCIS-JB-980001-B**  
**Special Item No. 132-51 Information Technology**  
**Professional Services**



## INFORMATION TECHNOLOGY SCHEDULE PRICELIST

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**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)  
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)**

**1. SCOPE**

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

**2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)**

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

**3. ORDER**

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

**4. PERFORMANCE OF SERVICES**

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.



- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT/IAM Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

**5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)**

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

**6. INSPECTION OF SERVICES**

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT



TERMS AND CONDITIONS –COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

**7. RESPONSIBILITIES OF THE CONTRACTOR**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

**8. RESPONSIBILITIES OF THE ORDERING ACTIVITY**

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

**9. INDEPENDENT CONTRACTOR**

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

**10. ORGANIZATIONAL CONFLICTS OF INTEREST**

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

**11. INVOICES**

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional Services. Progress payments may be authorized by the ordering activity on individual orders if appropriate.



Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

## **12. PAYMENTS**

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

- (a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
  - (1) The offeror;
  - (2) Subcontractors; and/or
  - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

## **13. RESUMES**

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

## **14. INCIDENTAL SUPPORT COSTS**

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

## **15. APPROVAL OF SUBCONTRACTS**

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

## **16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING**

- a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 132-51 IT Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a



description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT Professional Services shall be in accordance with the Contractor’s customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

**RYONE Commercial Labor Categories:**

<u>Labor Category Title</u>	<u>Labor Category Description</u>
Project Manager	<p>Minimum/General Experience: Over four (4) years progressive experience in managing multiple IT and/or consulting services projects.</p> <p>Functional Responsibility: Responsible for all technical, programmatic, personnel, and contractual execution actions in direct support of IT projects. Understands and manages P&amp;L. Has demonstrated experience in managing IT services contracts, especially for the US Federal Government. Responsible for budgeting and managing to revenue and indirect budgets targets. Coordinates proposal preparation and establishes and monitors master plans and schedules. Tracks activities and identifies risks and dependencies. Facilitates technical and contractual implementation issues with customers to ensure conformance to customer requirements.</p> <p><b>Minimum Education:</b> Bachelor of Science degree in Computer Science, Information Systems, Engineering, Business or other related scientific or technical discipline or eight years of equivalent work experience.</p>
Quality Assurance Technician	<p><b>Minimum/General Experience:</b> A minimum of four (4) years of related quality assurance database engineering experience or an equivalent combination of education and training that provides the required knowledge, skills, and abilities.</p> <p><b>Functional Responsibility:</b> Execute the Quality Assurance/Quality Control process by reviewing work products for correctness, and adherence to the design concept and standards, and reviewing program documentation to ensure adherence to standards and requirements. Coordinates with the project manager to ensure problem resolution and user satisfaction.</p> <p>Minimum Education: Bachelor of Science degree in Computer Science, Information Systems, Engineering, Business or other related scientific or technical discipline or three years of equivalent work experience.</p>

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Software Programmer	<p><b>Minimum/General Experience:</b> A minimum of three (3) years of related software engineering experience or an equivalent combination of education and training that provides the required knowledge, skills, and abilities.</p> <p><b>Functional Responsibility:</b> Responsible for designing and developing applications to either create or enhance software solutions. Work potentially includes involvement in all aspects of the software development life cycle, engaging in programming and database design, coding, testing and development of test plans, optimizing, sampling, data entry, approval, software documentation, implementation and installation. Develop pseudo code based off requirements document. Provide programming and technical support to Business Analyst in order to implement systems that meet customer requirements. Collaborate with project lead to clarify definition of client requirements. Define the problem domain in terms of business processes, business rules, and requirement for functionality, technology, and delivery to Requirements Specifications. Develop Windows/ Web-based applications using various languages including but not limited to: ASP 3.0, VB6, HTML, DHTML, XML, Java Script, VB Script, <a href="#">ASP.NET</a>, <a href="#">VB.NET</a>, and <a href="#">ADO.NET</a>. Provide expert opinions on technical matters to project managers; work with business users and project stakeholders to understand requirements. May review code and mentor co-workers.</p> <p><b>Minimum Education:</b> Bachelor of Science degree in Computer Science, Information Systems, Engineering, Business or other related scientific or technical discipline or four years equivalent work experience.</p>
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Systems Analyst II	<p><b>Minimum/General Experience:</b> Six (6) years of Application's Infrastructure and virtualization engineering experience or six (6) years' of applicable systems engineering experience.</p> <p><b>Functional Responsibility:</b> Able to work as a senior technical lead supporting complex client and Applications issues as well as provide hands on consultative role on their projects. Performs complex Applications related engineering functions to include configuration, installation, upgrades and patching of Applications management, monitoring and service platforms in physical or virtual environments. Resolves technical problems escalated from the engineering team, Program Management or client. Uses expertise in client service and technical knowledge to resolve a complex issues surrounding installation, usage, and training on software and/or hardware products related to Applications solutions or services. Able to plan, design, develop, install, modify, and test Applications solutions and related network components of advanced complexity. Able to translate Applications systems/subsystems designs and detailed designs into fully functioning and architecturally compliant Applications networks or solutions. Able to provide advice on differing Applications implementations and designs. Able to provide problem resolution, compliance testing and design recommendations on complex Applications platforms or solutions. Hands on experience with Applications internetworking and interoperability to include configuration, installation and/or troubleshooting. Able to work with senior technical and user staff on Applications deployment and migration projects.</p> <p><b>Minimum Education:</b> Bachelor of Science degree in Computer Science, Information Systems, Engineering, Business or other related scientific or technical discipline or four years equivalent work experience.</p>
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<p>Web Graphics Designer</p>	<p><b>Minimum/General Experience:</b> Five years of experience providing word processing and graphics development support, similar to that described under functional responsibility, and having knowledge and understanding of applicable technical concepts and practices.</p> <p><b>Functional Responsibility:</b> Provides web graphics development/desktop publishing services for the production of web based materials. Produces graphic materials for use in publications, presentations, and informational materials. Evaluates hardware and software products to be used for web graphics/desktop publishing, computer graphics, and makes recommendations for procurement. Troubleshoots problems with hardware and software used for web systems. Reviews documentation for technical completeness, accuracy and user understanding prior to publication.</p> <p><b>Minimum Education:</b> Associate's Degree, or a related Technical Certificate from a Technical School or recognized Vocational Program. In lieu of education an additional two years of experience is required.</p>
<p>Subject Matter Expert</p>	<p><b>Minimum/General Experience:</b> A minimum of seven (7) years of experience providing specialized expertise within a specific subject area or discipline and having domain knowledge and understanding of applicable concepts and practices.</p> <p><b>Functional Responsibility:</b> Provides the high level of domain expertise (knowledge, skill, and ability) in a subject area (domain/discipline, technology or methodology). Works at the direction of the Program Manager or a Task Order Manager in support of government strategy, information services, systems engineering, enterprise architecture planning, implementation processes, and operations. Conducts and directs complex assignments involving origination, application, and/or analysis of new or innovative techniques, technologies, and approaches. Provides domain/discipline leadership, and consultation to professional co-workers. May mentor co-workers.</p> <p><b>Minimum Education:</b> Bachelor degree in area of specialization or other related ten (10) years of domain equivalent work experience.</p>



**GSA rates with and without IFF:**

**RYONE Pricing:**

<b>Labor Category</b>	<b>RATE per HOUR without IFF</b>	<b>RATE per HOUR with IFF</b>
Project Manager	<b>\$74.10</b>	<b>\$ 74.66</b>
Quality Assurance Technician	<b>\$59.57</b>	<b>\$ 60.02</b>
Software Programmer	<b>\$59.40</b>	<b>\$ 59.85</b>
Systems Analyst II	<b>\$73.80</b>	<b>\$ 74.36</b>
Web Graphics Designer	<b>\$59.40</b>	<b>\$ 59.85</b>
Subject Matter Expert	<b>\$58.90</b>	<b>\$ 59.35</b>

**Points of Contact IT Schedule 70**

**CONTRACTOR:** RYONE , Inc.  
3442 Tuckahoe Court  
Dumfries, VA 22026

Phone number: 571-882-1271  
Fax number: 574-830-4559  
E-Mail: : rstewart@rylinc.com

**CONTRACTOR'S ADMINISTRATION SOURCE:** Ryan Stewart-Fredrick, CEO  
3442 Tuckahoe Court  
Dumfries, VA 22026

Phone number: 571-882-1271  
Fax number: 574-830-4559  
E-Mail: rstewart@rylinc.com



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For general questions regarding MAS IT Schedule 70 Contracting:

Customer Service  
Phone: 1-877-446-IT70 (4870)  
Email: [IT.Center@gsa.gov](mailto:IT.Center@gsa.gov)

For questions regarding eOffer submission or Certifications:



Vendor Support Center  
visit [www.gsa.gov/vsc](http://www.gsa.gov/vsc).  
Phone: 1-877-495-4849

For general questions regarding HSPD 12:  
Email: [hspd12@gsa.gov](mailto:hspd12@gsa.gov)  
Phone: 1-703-605-2727

For general questions regarding COMSATCOM:  
Email: [fasnetworkservice@gsa.gov](mailto:fasnetworkservice@gsa.gov)  
Phone: 1-877-387-2001