

GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST
ON-LINE ACCESS TO CONTRACT ORDERING INFORMATION; TERMS AND CONDITIONS, UP-TO-DATE
PRICING, AND THE OPTION TO CREATE AN ELECTRONIC DELIVERY ORDER IS AVAILABLE THROUGH
GSA
ADVANTAGE!, A MENU-DRIVEN DATABASE SYSTEM. THE INTERNET ADDRESS FOR GSA ADVANTAGE!
IS
HTTP://WWW.GSAADVANTAGE.GOV. FOR MORE INFORMATION ON ORDERING FROM FEDERAL
SUPPLY
SCHEDULES CLICK ON THE FSS SCHEDULES BUTTON AT HTTP://WWW.GSA.GOV/SCHEDULES-
ORDERING.MICROSOFT



RAPIER SOLUTIONS, INC.
Technology-Engineering-Project Management

FSC Group 70 Special Item Number (SIN) 132-51- Information Technology Professional Services

Prices Shown Herein are Net
(discount deducted)

Contract Number:

GS-35F-107CA

Contract Period

December 15, 2014 through December 14, 2019

Contractor:

Rapiert Solutions, Inc.

3095 Senna Dr.

Matthews, NC 28105

Office: 704.321.2271

Fax: 704.321.2283

www.rapiersolutions.com

Status / Size: **Certified 8(a), Service-Disabled, Veteran Owned Small Business**

Telephone: **(704) 321-2271**

FAX Number: **(704) 321-2283**

Web Site: **<http://www.rapiersolutions.com>**

E-mail: **bbailey@rapiersolutions.com**

Contract Admin: **William (Bill) Bailey**

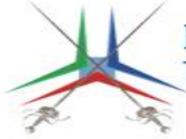
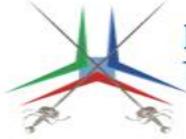
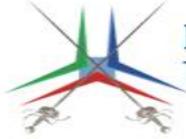


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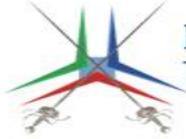
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Customer Information:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page Numbers:

Special Item No. 132-51- RC-IT Professional Services

PSC Codes:

D325 IT AND TELECOM- DATA CENTERS AND STORAGE
AJ42 R&D- GENERAL SCIENCE/TECHNOLOGY: ENGINEERING (APPLIED RESEARCH/EXPLORATORY DEVELOPMENT)
D322 IT AND TELECOM- INTERNET
D314 IT AND TELECOM- SYSTEM ACQUISITION SUPPORT
D310 IT AND TELECOM- CYBER SECURITY AND DATA BACKUP
D317 IT AND TELECOM- WEB-BASED SUBSCRIPTION
D301 IT AND TELECOM- FACILITY OPERATION AND MAINTENANCE
7042 MINI AND MICRO COMPUTER CONTROL DEVICES
D316 IT AND TELECOM- TELECOMMUNICATIONS NETWORK MANAGEMENT
D399 IT AND TELECOM- OTHER IT AND TELECOMMUNICATIONS
D308 IT AND TELECOM- PROGRAMMING
D303 IT AND TELECOM- DATA ENTRY
D307 IT AND TELECOM- IT STRATEGY AND ARCHITECTURE
D306 IT AND TELECOM- SYSTEMS ANALYSIS
D304 IT AND TELECOM- TELECOMMUNICATIONS AND TRANSMISSION
7022 ADP CENTRAL PROCESSING UNIT (CPU, COMPUTER), HYBRID
D313 IT AND TELECOM- COMPUTER AIDED DESIGN/COMPUTER AIDED MANUFACTURING (CAD/CAM)
C1BGARCHITECT AND ENGINEERING- CONSTRUCTION: ELECTRONIC AND COMMUNICATIONS FACILITIES
D321 IT AND TELECOM- HELP DESK
D302 IT AND TELECOM- SYSTEMS DEVELOPMENT
D311 IT AND TELECOM- DATA CONVERSION
D312 IT AND TELECOM- OPTICAL SCANNING

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract

This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

1c. Hourly Rates:

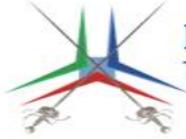
A description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services are provided in this price list.

2. Maximum Order (All dollar amounts are exclusive of any discount for prompt payment.)

\$500,000.00

3. The Minimum Orders

\$100.00



4. Geographic Coverage (delivery area)

Domestic Only

5. Point(S) Of Production

Same as company address

6. Discount From List Prices Or Statement Of Net Price

Prices shown are NET Prices; Basic Discounts have been deducted.

7. Quantity Discounts

For single task orders exceeding \$150,000, an additional 1% discount will be offered

8. Prompt Payment Terms

1% / 15, Net 30

9a. Notification that Government purchase cards are accepted at or below the micropurchase threshold:

Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:

Yes

10. Foreign Items (list items by country of origin)

None

11a. Time of Delivery (Contractor insert number of days)

Specified on the Task Order

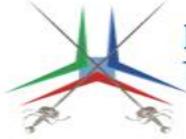
11b. Expedited Delivery:

The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact/Contractor.

11c. Overnight and 2-day Delivery

The Contractor will indicate whether overnight and 2-day delivery is available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact/Contractor

11d. Urgent Requirements



When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

12. FOB Point(s)

Destination

13a. Ordering Address(es)

Same as company address

13b. Ordering Procedures

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements(BPA's), and a sample BPA can be found at the GSA FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment Address(es)

Same as company address

15. Warranty Provision

Contractor's standard commercial warranty

16. Export Packing Charges; if applicable

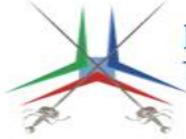
N/A

17. Terms and Conditions of Government Purchase Card Acceptance (any thresholds above the micro-purchase level).

N/A

18. Terms and Conditions of Rental, Maintenance, and Repair (if applicable)

N/A



19. Terms and Conditions of Installation (if applicable)

N/A

20. Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and Any Discounts from List Prices (if applicable)

N/A

20a. Terms and Conditions for Any Other Services (if applicable)

N/A

21. List of Service and Distribution Points (if applicable)

N/A

22. List of Participating Dealers (if applicable)

N/A

23. Preventive Maintenance (if applicable)

N/A

24a. Special Attributes such as Environmental Attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants)

N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/

NA

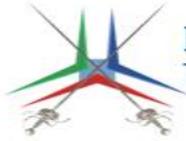
25. Data Universal Numbering System (DUNS) number

174399431

26. Notification Regarding Registration in Central Contractor Registration (CCR) database

Registered, expiration date is 5/6/2015

Contractor will accept Rapier Solutions Government Awarded Prices (Net Prices)



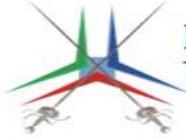
Labor Category Descriptions

List of Labor Categories – 15 February 2013

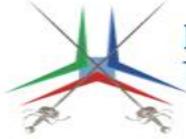
General Services Administration IT-70 Schedule

Note 1: All references in the following document that refer to the education requirement of having a higher degree from an accredited program, college, or university shall be understood to mean that the institution/program providing the degree shall be accredited by an association recognized by the Council for Higher Education Accreditation (CHEA) and/or the U.S. Department of Education (USDE). The listing for these accrediting bodies can be found in the "Accredited Institutions of Postsecondary Education (AIPE)" which is updated every year. The AIPE is published annually by the American Council on Education (ACE). While not an accrediting body itself, the ACE compiles the listings for this directory from the national, regional, professional, and specialized accreditors that are recognized by the CHEA and/or the USDE. The CHEA is a nongovernmental, nonprofit, organization, and is the only organization authorized to evaluate and recognize accrediting bodies in the United States.

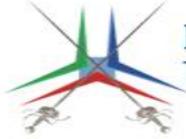
RAPIER GENERAL LABOR CATEGORIES		
Labor Category	Description	
Database Manager/ASP Manager	Minimum/General Experience	A minimum of six (6) years experience in relational database design and database administration.
	Functional Responsibility	Provides technical expertise in the use of flat file and Database Management Systems (DBMS)/Relational Database Management Systems (RDBMS). Evaluates and recommends available DBMS or products to customer requirements. Defines organization and indexing methods for specific application databases. Works closely with customer security specialists to define required security procedures for backup and recovery and to control access to the data. Monitors and fine-tunes database performance.
	Minimum Education	BS/BA Degree in CIS or other technical field. The equivalent of a Bachelors Degree is three (3) years additional experience (minimum 9 years total experience).
Database Specialist I	Minimum/General Experience	A minimum of three (3) years experience in relational database design and database administration.
	Functional Responsibility	Provides technical expertise in the use of flat file and Database Management Systems (DBMS)/Relational Database Management Systems (RDBMS). Evaluates and recommends available DBMS or products to customer requirements. Defines organization and indexing methods for specific application databases. Works closely with customer security specialists to define required security procedures for backup and recovery and to control access to the data. Monitors and fine-tunes database performance.
	Minimum Education	Associates or Certification



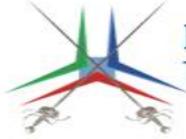
RAPIER GENERAL LABOR CATEGORIES		
Labor Category	Description	
Information Assurance II	<p>Minimum/General Experience</p> <p>Functional Responsibility</p> <p>Minimum Education</p>	<p>A minimum of six (6) years of experience, of which at least two (2) years are in information assurance.</p> <p>Performing security, analyses and risk/vulnerability assessments. Conducting security tests and evaluations. Coordination of certification and accreditation activity for project teams. Evaluation of information assurance technologies for application to the projects and systems. Planning and support of security engineering. Development of information assurance training for Information System Security Managers and Officers (ISSM and ISSO).</p> <p>BS/BA Degree in a Computer Sciences or IT field. The equivalent of a Bachelors Degree is two (2) years additional experience (minimum 8 years total experience). Certified CISSP</p>
IT Project Managers	<p>Minimum/General Experience</p> <p>Functional Responsibility</p> <p>Minimum Education</p>	<p>2 years' experience in military IT infrastructure design and construction. Knowledge of telecommunications industry standards, military IT requirements and the ability to read and interpret construction drawings</p> <p>Perform in-depth analyses of IT infrastructure projects and their impact upon facility IT utilization using practical knowledge of unit structure and composition, facility design, and services methods and techniques.</p> <p>Certified BICSI and/or RCDD</p>
IT Technology Specialist	<p>Minimum/General Experience</p> <p>Functional Responsibility</p> <p>Minimum Education</p>	<p>Three years of related help desk LAN/WAN experience.</p> <p>Under general direction of the Help Desk Manager, is responsible for ensuring the timely process through which problems are controlled. Includes problem recognition, research, isolation, resolution and follow-up steps. Requires experience and understanding of MIS environment. Is able to resolve less complex problems immediately, while more complex problems are assigned to second level support or supervisor. Typically involves use of problem management database and help desk system. May provide guidance/training for less experienced personnel.</p> <p>BA or BS in Computer Science or Certification</p>
Lead Telecommunications Specialist	<p>Minimum/General Experience</p> <p>Functional Responsibility</p> <p>Minimum Education</p>	<p>2 years' experience</p> <p>Prepares documentation for technical processes and decisions. Documentation consists of text, illustrations, diagrams, indexes and other narrative media necessary to convey technical information to end users or decision makers.</p> <p>Bachelor's Degree in Computer Science or related field of study</p>



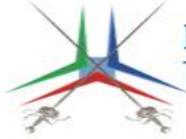
RAPIER GENERAL LABOR CATEGORIES		
Labor Category	Description	
Logistics Management Specialist	Minimum/General Experience Functional Responsibility Minimum Education	4 years of experience Performs highly technical, logistics support function for existing, new or emerging systems. Has thorough understanding of logistics support requirement to meet customer needs. Interacts with other functional groups to ensure all aspects of support are addressed. Develops procedures to record and track data to facilitate internal mgmt. review and project activities, and ensures effective data flow on the project. Bachelor's Degree
Network Engineer II	Minimum/General Experience Functional Responsibility Minimum Education	A minimum of three (3) years experience with two (2) years in designing, testing, installing, and implementing, and maintaining LANs. Analyzes network characteristics (e.g., traffic, connect time, transmission speeds, packet sizes, and throughput) and recommends procurement, removals, and modifications to network components. Designs and optimizes network topologies and site configurations. Plans installations, transitions, and cut-overs of network components and capabilities. Bachelor's Degree in Computer Science, Information Systems or related field of study
Program Coordinator	Minimum/General Experience Functional Responsibility Minimum Education	4-7 years' experience The skills required include working with multiple, conflicting priorities, creating a project plan, communications and interacting with people at all levels of the organization. One will be responsible for the daily operations and decision making. You will also be responsible for providing Help Desk and outreach functions; coordinating and controlling documents and ensuring the Database is updated on a regular basis. Intermediate-to-advanced computer skills are a necessity for anyone working as a program coordinator. Bachelor's Degree



RAPIER GENERAL LABOR CATEGORIES		
Labor Category	Description	
Project Manager	<p>Minimum/General Experience</p> <p>Functional Responsibility</p> <p>Minimum Education</p>	<p>A minimum of three (3) years supervisory experience in managing large data processing systems projects. Experience in recruiting, hiring and managing personnel.</p> <p>Is responsible for developing client relationships, ensuring communication channels are open. Manages tasks within a task order. Organizes and coordinates planning and production of support activities. Meets with customer's management personnel and RAPIER Program Executive Team to report progress, problems, and problem resolution. Formulates and reviews project plans and deliverable items and ensures conformance with standards. Assigns, schedules, and reviews work of subordinates. Explains policies, purposes, and project goals to subordinates. Responsible for full life cycle development, implementation planning, and personnel workload coordination.</p> <p>Bachelor's degree or Certification from PMI</p>
Systems Analyst I	<p>Minimum/General Experience</p> <p>Functional Responsibility</p> <p>Minimum Education</p>	<p>One year of experience is needed on information systems projects involving planning and performing studies and analyses of functional requirements and the derivation of automated processes that satisfy application requirements.</p> <p>Supports the project team in analyzing functional problems most feasible for processing the data. Supports in the preparation of definitions of functional problems. Supports in the development of analytical reports or other products.</p> <p>Certification and/or Associates</p>
Video Teleconference Technician	<p>Minimum/General Experience</p> <p>Functional Responsibility</p> <p>Minimum Education</p>	<p>2 years' experience</p> <p>Position requires a skilled technician capable of installing and supporting all customers of VTC systems. Knowledgeable of all of the primary VTC vendors such as Polycom, Tandberg, etc. Have experience with integrating multiple vendor solutions. Responsible for ensuring customer satisfaction and completing all customer requests.</p> <p>CISCO/Tanberg Video Infrastructure Certified, Cisco C-series Codec Certified, AMX Control System Knowledge, Information Systems Engineering Command Secure (ISEC), certified in installation, configuration, and trouble shooting of the ISEC product line</p>

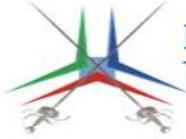


RAPIER GENERAL LABOR CATEGORIES		
Labor Category	Description	
Web Development	Minimum/General Experience Functional Responsibility Minimum Education	2 years' experience Under general supervision, is responsible for assisting in all aspects of project performance (i.e., technical, contractual, administrative, financial). Supervises personnel involved in all aspects of project activity, organizes and assigns responsibilities to subordinates, oversees the successful completion of all assigned tasks, establishes and maintains technical and financial reports to show progress to Division management and customers, and maintains customer contacts to ensure conformity to all contractual obligations. Assists with desktop publishing and web site design and development. Must have enough knowledge of HTML to be able to debug source code when the web design software is not adequate. Certification



Labor Rates

Labor Category	Commercial Pricing	Government Onsite
Database Manager/ASP Programmer	\$120.09	\$104.48
Database Specialist I	\$71.86	\$62.52
Information Assurance II	\$75.28	\$67.13
IT Project Managers	\$100.01	\$87.01
IT Technology Specialist	\$77.16	\$67.13
Lead Telecommunications Specialist	\$67.99	\$59.15
Logistics Management Specialist	\$95.34	\$82.95
Network Engineer II	\$67.99	\$59.15
Program Coordinator	\$80.84	\$70.33
Program Manager	\$170.00	\$98.46
Project Manager	\$130.00	\$68.35
Systems Analyst	\$77.16	\$67.13
Video Teleconference Technician	\$77.96	\$67.83
Web Development	\$77.16	\$67.13



USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

Rapier Solutions, Inc. provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts pledge to provide opportunities to the small business community through reselling opportunities, 'n lto' programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrates our support for awarding contracts and subcontracts to small business concerns.

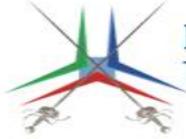
To undertake significant efforts to determine the potential of small, small disadvantaged and WO al - 'wiled small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact Mr. William (Bill) Bailey 980-521-7208, bbailev@rapiersolutions.com 704-849-9305.



**BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL ACQUISITION SERVICE SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor), enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Acquisition Service Schedule Contract(s)

Federal Acquisition Service Schedule contract BPAs eliminate contracting and open market casts such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Acquisition Service Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time *by* eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

Ordering Activity	Date	Contractor	Date
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B

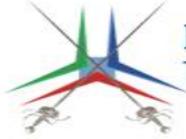
PA NUMBER (CUSTOMER NAME)

BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Acquisition Service Schedule Contact Number(s) _____ Blanket Purchase Agreements, the Contactor agrees to We following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

- (1) The following contract items can be ordered under this BPA. All orders placed against this SPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
--------------------------	-----------------------------



event of an inconsistency between the provisions of this BPA and the Contractors invoice, the provisions of this BPA will take precedence.

BASIC GUIDELINES FOR, USING "CONTRACTOR TEAM ARRANGEMENTS"

Federal Acquisition Service Schedule Contractors may use "Contractor Team Arrangement" (see FAR 9.6) to provide solutions when responding to an ordering activity requirements. These Team Arrangements can be included under a Blanket Purchase Agreement (BPA), BPAs are permitted under all Federal Acquisition Service Schedule contracts.

Orders under a Team Arrangement are subject *W* terms and conditions of the Federal Acquisition Service Schedule Contract,

Participation in a Team Arrangement is limited to Federal Acquisition Service Schedule Contractors. Customers should refer to FAR 9.6 for specific details on Team Arrangements. Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Acquisition Service Schedule Contractors may individually meet the customers' needs, or
- Federal Acquisition Service Schedule Contractors may individually submit Schedules
- Team Solution to meet the customer's requirement.
- Customers make a best value selection.