GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

MULTIPLE AWARD SCHEDULE (MAS)
FSC CODE: D399

Teracore, Inc.
103 Springfield Dr, Suite 202
Woodstock, Georgia 30188
Phone: 770.454.8911
Internet Address: http://www.teracore.com

Business Size: Small Business
Service Disabled Veteran Owned Small Business
SBA Certified Small Disadvantaged Business
Contract Administrator: Kelly McBride, kmcbride@teracore.com

CONTRACT NUMBER:
GS-35F-124CA

PERIOD COVERED BY CONTRACT:
December 22, 2014 through December 21, 2024

PRICELIST CURRENT THROUGH
Modification PS-A812, dated February 25, 2020

For more information on ordering from Federal Supply Schedule click on the FSS Schedules button at fss.gsa.gov. On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: http://www.GSAAdvantage.gov.
TERACORE, INC. INFORMATION

1a. Table of Awarded Special Item Numbers (SIN):

<table>
<thead>
<tr>
<th>SIN</th>
<th>Disaster &amp; Recovery SIN</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>54151S RC</td>
<td>Information Technology Professional Services</td>
</tr>
<tr>
<td>OLM</td>
<td>OLM RC</td>
<td>Order-Level Materials (OLMs)</td>
</tr>
</tbody>
</table>

Teracore, Inc. has been awarded the Cooperative Purchasing Program for these SINs

1b. Lowest Priced Model Number and Price for Each SIN: Not Applicable

1c. Hourly Rates: See attached pricelist for details

2. Maximum order: 54151S: $500,000; OLM: $250,000

*Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.

3. Minimum order: $100


5. Point(s) of production (city, county, and State or foreign country): Georgia, United States

6. Discount from list prices: Prices are listed as GSA Net, discount deducted and IFF included.

7. Quantity/Volume discounts: None

8. Prompt payment terms: 0% Net 30 days from receipt of invoice or date of acceptance, whichever is later. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. The Government purchase Card will be accepted for payment on orders below the micro-purchase threshold.

9b. The Government purchase Card will be accepted for payment on orders above the micro-purchase threshold.

10. Foreign items: Not Applicable

11a. Time of delivery: As Negotiated
11b. Expedited Delivery: As negotiated on the task order level

11c. Overnight and 2-day delivery: As negotiated on the task order level

11d. Urgent Requirements. As negotiated on the task order level.

12. F.O.B. point(s): Destination

13a. Ordering address:
   Teracore, Inc.
   103 Springfield Dr, Suite 202
   Woodstock, Georgia 30188

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment addresses:
   Teracore, Inc.
   103 Springfield Dr, Suite 202
   Woodstock, Georgia 30188

15. Warranty provision: Teracore, Inc. guarantees the satisfactory completion of all services performed under the contract, and shall exercise reasonable diligence to ensure the correctness and accuracy of the services performed to the customer’s satisfaction.

16. Export packing charges, if applicable: Not Applicable

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro Purchase level): Teracore, Inc. will accept Government purchase cards for orders above and below the micro-purchase threshold.

18. Terms and conditions of rental, maintenance, and repair (if applicable): Not Applicable

19. Terms and conditions of installation (if applicable): Not Applicable

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): Not Applicable

20a. Terms and conditions for any other services (if applicable): Not Applicable

21. List of service and distribution points (if applicable): Not Applicable

22. List of participating dealers (if applicable): Not Applicable

23. Preventive maintenance (if applicable): Not Applicable
24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not Applicable

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/: Not Applicable

25. Data Universal Number System (DUNS): 119514193

26. Notification regarding registration in SAM.gov database. Teracore, Inc. has an active registration in the SAM Database. CAGE Code: 3BPS3
TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 54151S)

1. **SCOPE**
   a. The prices, terms and conditions stated under Special Item Number 54151S Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
   b. The Contractor shall provide services at the Contractor’s facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. **PERFORMANCE INCENTIVES 1-FSS-60 Performance Incentives (April 2000)**
   a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
   b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
   c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity’s mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. **ORDER**
   a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
   b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. **PERFORMANCE OF SERVICES**
   a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
   b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
   c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
   d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the
date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)
   (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either:
      (1) Cancel the stop-work order; or
      (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
   (b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
      (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
      (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
   (c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
   (d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

7. RESPONSIBILITIES OF THE CONTRACTOR
   The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.
8. **RESPONSIBILITIES OF THE ORDERING ACTIVITY**  
Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

9. **INDEPENDENT CONTRACTOR**  
All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. **ORGANIZATIONAL CONFLICTS OF INTEREST**  
a. Definitions. “Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract. “Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor. An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. **INVOICES**  
The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. **PAYMENTS**  
For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to
labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-
Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As
prescribed in 16.601(e)(3), insert the following provision: prescribed in 16.601(e)(3),
insert the following provision:
(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type
of contract resulting from this solicitation.
(b) The offeror must specify fixed hourly rates in its offer that include wages,
overhead, general and administrative expenses, and profit. The offeror must specify
whether the fixed hourly rate for each labor category applies to labor performed by—
(1) The offeror;
(2) Subcontractors; and/or
(3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES
Resumes shall be provided to the GSA Contracting Officer or the user ordering activity
upon request.

14. INCIDENTAL SUPPORT COSTS
Incidental support costs are available outside the scope of this contract. The costs will be
negotiated separately with the ordering activity in accordance with the guidelines set forth
in the FAR.

15. APPROVAL OF SUBCONTRACTS
The ordering activity may require that the Contractor receive, from the ordering activity's
Contracting Officer, written consent before placing any subcontract for furnishing any of
the work called for in a task order.

16. SUBSTITUTIONS
Teracore, Inc. reserves the right to make the following substitutions in the education
and/or experience requirements of any of the service skill categories set forth herein.

Education Substitutions
Associate’s Degree= 2 years of experience
Bachelor’s Degree= 4 years of experience
Master’s Degree = 6 years of experience

Experience Substitutions
2 years of experience = Associate’s Degree
4 years of experience = Bachelor’s Degree
6 years of experience = Master’s Degree

17. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING
Please refer to the labor category descriptions and pricing incorporated into this GSA
Pricelist.
LABOR CATEGORY DESCRIPTIONS

Education Substitutions
Associate’s Degree = 2 years of experience
Bachelor’s Degree = 4 years of experience
Master’s Degree = 6 years of experience

Experience Substitutions
2 years of experience = Associate’s Degree
4 years of experience = Bachelor’s Degree
6 years of experience = Master’s Degree

Program Manager
**Functional Responsibilities:** Organizes, directs, and manages contract operation support functions, involving multiple, complex and inter-related information technology project tasks, providing expert direction and guidance to subordinates, developing schedules, formulating work plans, managing and controlling project funds and resources, and serving as main point of contact. Maintains and manages the client interface at the senior levels of the client organization. Establishes and maintains technical and financial reports to show progress of projects to management and customers, organizes and delegates responsibilities to subordinates and oversees the successful completion of all assigned tasks.

**Minimum Education:** BA/BS in an Information Technology related field

**Minimum Experience:** 14 years

Project Manager V
**Functional Responsibilities:** Serves as the project manager for a large, complex information technology related task order (or a group of task orders affecting the same common/standard/migration system), providing expert direction and guidance to subordinates, developing schedules, formulating work plans, managing and controlling project funds and resources, and serving as point of contact. Responsible for the overall management of the specific task order(s) and insuring that the technical solutions and schedules in the task order are implemented in a timely manner. Performs enterprise wide horizontal integration planning and interfaces to other functional systems, including the development of conceptual systems requirements; systems integration requirements; systems phasing plan; business application consultation; problem tracking/management; and preparation and delivery of presentations.

**Minimum Education:** BA/BS in an Information Technology related field

**Minimum Experience:** 12 years
**Project Manager II**

*Functional Responsibilities:* Serves as the project manager for an information technology-related task order, performing contract analysis and development tasks in projects, formulating and enforcing work standards, developing schedules, reviewing work discrepancies and communicate policies, managing and controlling resources, and serving as point of contact. Responsible for the overall management of the specific task order(s) and insuring that the technical solutions and schedules in the task order are implemented in a timely manner. Performs enterprise wide horizontal integration planning and interfaces to other functional systems, including the development of conceptual systems requirements; systems integration requirements; systems phasing plan; business application consultation; problem tracking/management; and preparation and delivery of presentations.

*Minimum Education:* BA/BS in an Information Technology related field  
*Minimum Experience:* 2 years

**Subject Matter Expert V**

*Functional Responsibilities:* Investigating or identifying, scientific, technology, engineering, operational, and business issues for a particular Information Technology (IT) subject matter area (i.e., simple to complex systems); conducting analysis of these issues; and providing advice in support of major programs/projects. Plans, supports and provides advisor/contributions in complex and critical efforts which include specific functional, technical, professional or policy areas of the project. Serves as a senior advisor to customer’s executive management team in the following specialties: information systems architecture; networking; telecommunications; automation; communications protocols; risk management/electronic analysis; software; life-cycle management; software development methodologies; modeling and simulation; disaster recovery; and requirements management.

*Minimum Education:* BA/BS in an Information Technology related field  
*Minimum Experience:* 12 years

**Subject Matter Expert II**

*Functional Responsibilities:* Investigating or identifying, scientific, technology, engineering, operational, and business issues for a particular IT subject matter area (i.e., simple to complex systems); conducting analysis of these issues; and providing advice in support of major programs/projects. Plans and supports complex problem areas of the project in the following areas: information systems architecture; networking; telecommunications; automation; communications protocols; risk management/electronic analysis; software; life-cycle management; software development methodologies; modeling and simulation; disaster recovery; and requirements management.

*Minimum Education:* BA/BS in an Information Technology related field  
*Minimum Experience:* 2 years
Analyst V

*Functional Responsibilities:* Validates and/or defines system scope, functionality and objectives based on user defined needs. Responsible for identifying requirements and formulating functionality of complex systems. Works closely with business experts and conducts system analysis, design, and optimization. Requires highest-level understanding of organization’s information systems and business requirements. Evaluates technology architecture, and develops necessary solutions, to implement change. Recommends and facilitates system quality improvement efforts. Supervises IT analysts and ensures technology and business activity requirements are holistically addressed.

*Minimum Education:* BA/BS in an Information Technology related field  
*Minimum Experience:* 12 years

Technical Specialist IV

*Functional Responsibilities:* Identifying issues; conducting complex analysis and assessment of software, hardware, and/or database solutions; and providing advice to major program/project leaders. Plans and supports specific functional, technical, and professional or policy areas of the project. This includes supporting or leading complex technology efforts by providing inputs, and preparing high-level briefings of strategic goals.

*Minimum Education:* BA/BS in an Information Technology related field  
*Minimum Experience:* 8 years

Functional Analyst III

*Functional Responsibilities:* Analyzes user needs to determine functional and cross-functional requirements. Performs functional allocation to identify required tasks and their interrelationships. Identifies resources required for each task. Performs functional analysis to identify required tasks and their interrelationships. Possesses expert knowledge and experience in the requirements and integration. Works with engineers on systems integration. Provides daily supervision and direction to support staff.

*Minimum Education:* MS in an Information Technology field  
*Minimum Experience:* 5 Yrs Experience

Analyst II

*Functional Responsibilities:* Validates and/or defines system scope, functionality and objectives based on user defined needs. Responsible for identifying requirements and formulating functionality of moderately complex systems. Works closely with business experts and conducts system analysis, design, and optimization. Understands organization’s information systems and business requirements. Recommends and facilitates system quality improvement efforts. May supervise junior IT analysts. Ensures technology and business activity requirements are addressed.

*Minimum Education:* BS/BA in an Information Technology field  
*Minimum Experience:* 2 years
**Analyst I**

*Functional Responsibilities:* Validates and/or defines system scope, functionality and objectives based on user defined needs. Responsible for identifying requirements and formulating functionality of moderately complex systems. Works closely with business experts and conducts system analysis, and optimization. Understands organization’s information systems and business requirements. Reviews work products for compliance with industry standards. Recommends and facilitates system quality improvement efforts. Supports senior IT and Business Systems Analysts, and business users. Supports system quality improvement efforts.

*Minimum Education:* BS/BA in an Information Technology field

*Minimum Experience:* 1 year

**Administrative Clerk III (Service Contract Act Category)**

*Functional Responsibilities:* Initiating special reports, composing routine correspondence, and compiling statistical and budget information, and providing communication with all levels of personnel to gather and convey information. Performs diverse secretarial and administrative duties.

*Minimum Education:* High School Diploma

*Minimum Experience:* 4 years

**Enterprise Architect III**

*Functional Responsibilities:* Provides high-level architectural expertise to managers and technical staff. Develops architectural products and deliverables for the enterprise and operational business lines in accordance with the strategy and goals of the organization. Develops strategy of system and the design infrastructure necessary to support that strategy. Advises on selection of technological purchases with regards to processing, data storage, data access, and applications development. Sets standards for the client/server relational database structure for the organization (Structured Query Language (SQL), ORACLE, SYBASE, etc.). Advises of feasibility of potential future projects to management. Tracks current plans that will require IT resources. Monitors and reviews the success of systems and ensures efficiency and effectiveness. Recommends future computer system technologies that will help in the improvement of business in the organization. Integrates IT solution systems for the business with the existing client systems.

*Minimum Education:* MS in an Information Technology field

*Minimum Experience:* 5 Yrs Experience

**Technical Writer (Documentation Specialist) III**

*Functional Responsibilities:* Gathers, analyzes, translates and composes technical information into clear, readable documents to be used by technical and non-technical personnel. Composes technical documents including, user's manuals, training materials, installation guides, proposals, and reports. Edits functional descriptions, system specifications, user’s manuals, special reports, or any other customer deliverables and documents. Conducts research and ensures the use of proper technical terminology. Serves as Technical Writer Lead or Manager.

*Minimum Education:* MS

*Minimum Experience:* 5 Yrs Experience
Technical Writer (Documentation Specialist) I (Service Contract Act Category)

*Functional Responsibilities:* Gathers, analyzes, translates and composes technical information into clear, readable documents to be used by technical and non-technical personnel. Composes technical documents including, user's manuals, training materials, installation guides, proposals, and reports. Edits functional descriptions, system specifications, user’s manuals, special reports, or any other customer deliverables and documents. Conducts research and ensures the use of proper technical terminology.

*Minimum Education:* High School Diploma

*Minimum Experience:* 1 year

Solutions Architect II

*Functional Responsibilities:* Assesses business objectives, conducts gap analysis of existing versus needed capability, and identifies business requirements. Evaluates business requirements to identify potential software, hardware, and system architectures can be employed to meet business objectives. Develops potential technical solutions to meet business needs and supports analysis of alternatives for best fit. Evaluates technical trends and provides recommendations for technology and architecture to meet business objectives. Performs research on emerging technologies to support proof-of-concept (POC) capabilities and identify future solutions for the organization. May serve as Team Lead.

*Minimum Education:* BS/BA in an Information Technology field

*Minimum Experience:* 2 yrs experience

Solutions Architect I

*Functional Responsibilities:* Assesses business objectives, conducts gap analysis of existing versus needed capability, and identifies business requirements. Evaluates business requirements to identify potential software, hardware, and system architectures can be employed to meet business objectives. Develops potential technical solutions to meet business needs and supports analysis of alternatives for best fit. Evaluates technical trends and provides recommendations for technology and architecture to meet business objectives. Performs research on emerging technologies to support proof-of-concept (POC) capabilities and identify future solutions for the organization.

*Minimum Education:* BS/BA in an Information Technology field

*Minimum Experience:* 1 year

Modeling and Simulation Specialist I

*Functional Responsibilities:* Specialist in modeling and simulation functions or operations such as, but not limited to exercises, plans, coordination, demonstrations, and instruction in the fields such as, but not limited to health, environmental, transportation, law enforcement, and security for military, and civil agencies. Supports live, constructive, or virtual training.

*Minimum Education:* BS/BA in an Information Technology field

*Minimum Experience:* 1 year
Database Specialist II

**Functional Responsibilities:** Provide several areas of support to database management and operational reporting. Subject matter expert with the skills to provide problem-solving support to improve database integration, maintenance, data integrity and reporting functionality. Maintains database dictionaries and integration of systems through database design. Can develop basic data models and create queries in database programming languages (SQL, etc). Advises users on access to various databases.

**Minimum Education:** BS/BA in an Information Technology field

**Minimum Experience:** 2 yrs experience

IT Principal/Director (IT PD)

**Responsibility:** Serves as the client's engagement manager for specific project areas and assumes responsibility for client communications related to communicating technical concerns. Is the contractor's liaison and point of contact with the Contracting Officer’s Technical and delegated government representatives. Maintains responsibility for formulating work standards, creating strategic project objectives, and managing client issues and feedback. Assumes accountability for supervising designated resources and enforcing quality control practices for each project. Maintains responsibility for project reviews and overall contract progress and performance.

**Minimum Education:** Bachelor’s Degree (BS/BA)

**Minimum Experience:** 10 years of experience

IT Senior Manager

**Responsibility:** Manages program activities and is a key point of contact with client executives. Assumes responsibility for program delivery and oversight of key technical enablers on projects and identification of needs for new tools. Conducts regular interaction and communications with the Contracting Officer’s Technical and delegated government representatives. Maintains responsibility for managing technical solutions, delegating appropriate resources, and helping to ensure quality assurance principles are met across projects and deliverables.

**Minimum Education:** Bachelor’s Degree (BS/BA)

**Minimum Experience:** 7 years of experience

IT Manager

**Responsibility:** Serves in the role of project team leader over assigned support areas, often filling the position of project team lead and instructing, directing, and monitoring the work of other IT staff or serves in a role of an experienced technical expert. Conducts analysis of work plan completeness, prepares status reports, and supports quality control practices. Performs analyses of client issues, assesses appropriate alternatives, and recommends solutions. Communicates client expectations to project team, and escalates appropriate issues to senior level project staff. Maintains technical knowledge within industry and service line.

**Minimum Education:** Bachelor’s Degree (BS/BA)

**Minimum Experience:** 5 years of experience
IT Senior Consultant
Responsibility: Provides senior-level analytical and program support, and is focused on providing high performance work. An IT Senior Consultant contributes to engagement work plan development and often leads less complex engagement tasks to completion within scope and budget. Serves as a senior-level analytical correspondent within engagement team. Assumes responsibility for contributing to work plan development, reaching engagement milestones, and may lead specific project tasks. Applies business modeling, process modeling, and business design techniques. Conducts analysis of appropriate consulting tools to satisfy program requirements, and creates project deliverables. Formulates diagnoses through financial or statistical modeling, assesses appropriate alternatives, and offers conclusions to Project Manager. This position performs analyses and makes diagnoses, as well as defines symptoms and problems, and develops conclusions.
Minimum Education: Bachelor’s Degree (BS/BA)
Minimum Experience: 4 years of experience

IT Consultant
Responsibility: Provides analytical and program support. Completes assigned engagement tasks within the project scope and budget, while meeting deliverable requirements. Serves as a key analytical resource on engagement team. Assumes responsibility for conducting relevant research, distilling data, and creating reports. Actively engages consulting tools and methodologies to meet project objectives and complete program management activities. Maintains responsibility for quality assurance practices and fostering completion and accuracy of system documentation.
Minimum Education: Bachelor’s Degree (BS/BA)
Minimum Experience: 2 years of experience

IT Jr Consultant
Responsibility: Serves as an information technology resource on engagement team. Analyzes data and systems architecture, creates designs, and implements information systems solutions. Assists project team in meeting program objectives timely and effectively. Assumes responsibility for process documentation and technical soundness.
Minimum Education: Bachelor’s Degree (BS/BA)
Minimum Experience: 1 year of experience

Project Controller
Responsibilities: Project Controllers are responsible for supporting one or more project teams through the coordination and management of key program and financial management activities. Project Controllers take the lead role in the implementation of appropriate project management controls such as forecasting, budgeting, financial analysis, reconciliation, and forecasting processes. Project Controllers also develop and implement the necessary standards and metrics for project, quality, and risk management activities and offer financial advice tailored for their particular project. Project Controllers often provide oversight and management of other program control resources and are responsible for deliverable quality reviews.
Minimum Education: Bachelor’s Degree (BS/BA)
Minimum Experience: 3 years of experience
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# LABOR CATEGORY TERACORE SITE RATES

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“The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (*) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).”