David T. Scott & Associates, LLC
3033 Wilson Blvd., Suite 700
Arlington, VA 22201
(P) 703-400-7469
(F) 703-527-3803
www.davidtscott.com
Contract Administrator: Edward Tuorinsky, edward.tuorinsky@consultdts.com

Contract Number: **GS-35F-137DA**
Period Covered by Contract: **January 14, 2016 through January 13, 2026**
**Business Size:** Service Disabled Veteran Owned Small Business

**Schedule Title: Multiple Award Schedule**
**Federal Supply Group: Information Technology**

Pricelist current through Modification #**PO-0006**, dated **January 14, 2021**.

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.
CUSTOMER INFORMATION:

1. Awarded Special Item Number(s):

<table>
<thead>
<tr>
<th>SIN</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151HEAL</td>
<td>Health Information Technology Services</td>
</tr>
<tr>
<td>54151S</td>
<td>Information Technology Professional Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: Not Applicable.

1c. Descriptions of all corresponding commercial job titles with experience, functional responsibility and education are provided beginning on page 5.

2. Maximum Order: For SINs 54151HEAL and 54151S - $500,000 For SIN OLM - $250,000

3. Minimum Order: $100

4. Geographic Coverage: Domestic

5. Point of Production: N/A

6. Prices Shown Herein are Net (discount deducted)

7. Quantity Discount: None

8. Prompt Payment Terms: Net 30. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign Items: None

10. Time of Delivery: David T. Scott & Associates, LLC shall deliver or perform services in accordance with the terms negotiated in an agency’s order.

10b. Expedited Delivery: Consult with Contractor

10c. Overnight/2-Day Delivery: Consult with Contractor

10d. Urgent Requirements: Consult with Contractor

11. FOB Point: Destination
12a. Ordering Address: GSA Sales
   Attn: Edward Tuorinsky
   3033 Wilson Blvd., Suite 700
   Arlington, VA 22201

12b. Ordering Procedures For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment Address: Accounts Receivable
   Attn: Edward Tuorinsky
   3033 Wilson Blvd., Suite 700
   Arlington, VA 22201

14. Warranty Provisions: Contractor’s Standard Warranty

15. Export Packing charges: Not applicable

16. Terms and conditions of rental, maintenance, and repair: Not applicable

17. Terms and conditions of installation: Not applicable

18a. Terms and conditions of repair parts: Not applicable

18b. Terms and conditions for any other services: Not applicable

19. List of service and distribution points: Not applicable

20. List of participating dealers: Not applicable

21. Preventive maintenance: Not applicable

22a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: Not applicable

22b. Contact David T. Scott & Associates, LLC for Section 508 compliance information. The EIT standards can be found at: http://www.section508.gov

23. DUNS Number: 967554085

24. David T. Scott & Associates, LLC is registered in the System for Award Management (SAM) database.
## GSA HOURLY RATES

For SINs 54151HEAL and 54151S (w/ IFF)

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>01/14/2020 – 01/13/2021</th>
<th>01/14/2021 – 01/13/2022</th>
<th>01/14/2022 – 01/13/2023</th>
<th>01/14/2023 – 01/13/2024</th>
<th>01/14/2024 – 01/13/2025</th>
<th>01/14/2025 – 01/13/2026</th>
</tr>
</thead>
<tbody>
<tr>
<td>Health IT Analyst I</td>
<td>$79.81</td>
<td>$81.81</td>
<td>$83.85</td>
<td>$85.95</td>
<td>$88.10</td>
<td>$90.30</td>
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<tr>
<td>Health IT Analyst II</td>
<td>$85.87</td>
<td>$88.02</td>
<td>$90.22</td>
<td>$92.48</td>
<td>$94.79</td>
<td>$97.16</td>
</tr>
<tr>
<td>Health IT Analyst III</td>
<td>$129.16</td>
<td>$132.39</td>
<td>$135.70</td>
<td>$139.09</td>
<td>$142.57</td>
<td>$146.14</td>
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<tr>
<td>Health IT SME I</td>
<td>$90.75</td>
<td>$93.02</td>
<td>$95.35</td>
<td>$97.73</td>
<td>$100.17</td>
<td>$102.68</td>
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<tr>
<td>Health IT SME II</td>
<td>$139.47</td>
<td>$142.96</td>
<td>$146.53</td>
<td>$150.20</td>
<td>$153.95</td>
<td>$157.80</td>
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<tr>
<td>Business Analyst</td>
<td>$120.05</td>
<td>$123.05</td>
<td>$126.13</td>
<td>$129.28</td>
<td>$132.51</td>
<td>$135.83</td>
</tr>
<tr>
<td>Consultant</td>
<td>$135.70</td>
<td>$139.09</td>
<td>$142.57</td>
<td>$146.13</td>
<td>$149.79</td>
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<tr>
<td>Junior Business Analyst</td>
<td>$85.60</td>
<td>$87.74</td>
<td>$89.93</td>
<td>$92.18</td>
<td>$94.49</td>
<td>$96.85</td>
</tr>
<tr>
<td>Junior Consultant</td>
<td>$104.39</td>
<td>$107.00</td>
<td>$109.67</td>
<td>$112.42</td>
<td>$115.23</td>
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<tr>
<td>Mid-Level Developer</td>
<td>$81.42</td>
<td>$83.46</td>
<td>$85.54</td>
<td>$87.68</td>
<td>$89.87</td>
<td>$92.12</td>
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<tr>
<td>Program Manager</td>
<td>$198.34</td>
<td>$203.30</td>
<td>$208.38</td>
<td>$213.59</td>
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<td>$224.40</td>
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<tr>
<td>Project Manager</td>
<td>$173.28</td>
<td>$177.61</td>
<td>$182.05</td>
<td>$186.60</td>
<td>$191.27</td>
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</tr>
<tr>
<td>Senior Business Analyst</td>
<td>$151.36</td>
<td>$155.14</td>
<td>$159.02</td>
<td>$163.00</td>
<td>$167.07</td>
<td>$171.25</td>
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<tr>
<td>Senior Consultant</td>
<td>$173.66</td>
<td>$178.00</td>
<td>$182.45</td>
<td>$187.01</td>
<td>$191.69</td>
<td>$196.48</td>
</tr>
<tr>
<td>Senior Developer</td>
<td>$119.42</td>
<td>$122.41</td>
<td>$125.47</td>
<td>$128.60</td>
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<tr>
<td>Senior Software Architect</td>
<td>$151.99</td>
<td>$155.79</td>
<td>$159.68</td>
<td>$163.68</td>
<td>$167.77</td>
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<tr>
<td>SME II</td>
<td>$125.47</td>
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<td>SME III</td>
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<tr>
<td>SME IV</td>
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<td>$192.60</td>
<td>$197.41</td>
<td>$202.35</td>
<td>$207.41</td>
<td>$212.59</td>
</tr>
</tbody>
</table>
Labor Category Descriptions for SIN 54151HEAL

**Health IT Analyst I**

**Functional Responsibilities:** Supports the development of reports and deliverables based on guidance from team members. Conducts research on matters related to task and project accomplishment. Provides administrative and related support to project teams.

**Minimum Education:** Bachelor’s Degree

**Minimum Experience:** 1 year experience

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**Health IT Analyst II**

**Functional Responsibilities:** Facilitates and supports methodology and requirements development and evaluation and business process re-engineering. Key responsibilities include: providing activity and data modeling; developing modern business methods and best practices and turning those business methods into functional and technical software requirements with minimal supervision; creating and assessing performance measurements; and developing requirements for and participating in system and user acceptance testing. Interfaces regularly with both requirements and technical teams.

**Minimum Education:** Bachelor’s Degree

**Minimum Experience:** 2 years’ experience

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**Health IT Analyst III**

**Functional Responsibilities:** Utilizes enterprise-wide knowledge and experience in one or more designated function and/or domain areas. Creates and delivers reports and briefings on industry best practices and standards. Provides strategic consultation to clients. Provides support to engagement teams in the delivery of program and task order requirements. Serves as the primary liaison between the requirements and development functions.

**Minimum Education:** Bachelor’s Degree

**Minimum Experience:** 5 years’ experience

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**Health IT SME I**

**Functional Responsibilities:** Serves as an advisor to the customer's management team. Plans, supports, and provides advice/guidance in complex and critical efforts related to technologies, networks, customer organization, business process, change management, or other relevant subject matter. Provides task unique functional expertise necessary to interpret requirements; develops solutions; provides guidance; creates new products; ensures responsiveness; and achieves successful performance. May include subject matter and unique technical knowledge.

**Minimum Education:** Bachelor’s Degree

**Minimum Experience:** 7 years’ experience
**Health IT SME II**

**Functional Responsibilities:** Effectively communicates with and interact with senior level clients (C-Level) and provides technical and management direction and solutions for complex business and technical problems. Acts as the overall engagement manager and central Point-Of-Contact (POC) for enterprise-wide Health Information Technology (HIT) solution activities. Formulates, directs, and reviews project plans, status reports, and deliverables with the Program Director and Program teams. Is capable of managing teams of consultants or senior consultants on projects.

**Minimum Education:** Bachelor’s Degree

**Minimum Experience:** 10 years’ experience

**Experience & Degree Substitution Equivalencies**

Experience exceeding the minimum shown may be substituted for education. Likewise, education exceeding the minimum shown may be substituted for experience.

<table>
<thead>
<tr>
<th>Equivalent Degree</th>
<th>Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Associate’s</td>
<td>2 years relevant experience</td>
</tr>
<tr>
<td>Bachelor’s</td>
<td>Associate’s degree + 2 years relevant experience or 4 years relevant experience</td>
</tr>
<tr>
<td>Master’s</td>
<td>Bachelor’s plus 2 years relevant experience or Associate’s degree + 4 years relevant experience or 6 years relevant experience</td>
</tr>
<tr>
<td>PhD</td>
<td>Master’s + 2 years relevant experience, or Bachelor’s + 4 years relevant experience or 8 years relevant experience</td>
</tr>
</tbody>
</table>
Labor Category Descriptions for SIN 54151S

**Business Analyst**

**Functional Responsibilities:** Facilitates, and supports methodology and requirements development and evaluation, business process re-engineering. Key responsibilities include: Providing activity and data modeling, developing modern business methods and best practices, and turning those business methods into functional and technical software requirements with minimal supervision, creating and assessing performance measurements, as well as developing requirements for and participating in system and user acceptance testing. Interfaces regularly with both requirements and technical teams.

**Minimum Education:** Bachelor’s Degree in a Technical or Management discipline

**Minimum Experience:** 2 years’ experience in business process/information technology

**Consultant**

**Functional Responsibilities:** Technical expert. Works with technical users to solve business problems by applying the latest technology including hardware, software, databases, and peripherals. Studies and analyzes user requirements, systems development, business rules, systems process analysis, design, and re-engineering, providing guidance and assistance related to system development and implementation efforts.

**Minimum Education:** Bachelor’s Degree in an information systems or business discipline

**Minimum Experience:** 3 years’ experience in business process/information technology

**Junior Business Analyst**

**Functional Responsibilities:** Supports methodology and requirements development and evaluation, business process re-engineering. Key responsibilities include: Documentation of modern business methods and best practices, and, with supervision, converting those business methods into functional and technical software requirements with, assessing performance measurements, as well as developing requirements for and participating in system and user acceptance testing. Interfaces with both requirements and technical teams.

**Minimum Education:** Associate’s Degree in a Technical or Management discipline

**Minimum Experience:** 1 year experience in business process/information technology

**Junior Consultant**

**Functional Responsibilities:** Under supervision, works with customers and user groups to evaluate and solve business problems, developing business processes and identifying the right technologies. Conducts daily communication with IT project development teams and system users. Develops business and technical requirements and provides assistance in system implementation efforts.

**Minimum Education:** Bachelor’s Degree in an information systems or business discipline

**Minimum Experience:** 1 year experience in business process/information technology
Mid-Level Developer

**Functional Responsibilities:** Formulates and defines system scope and objectives through research and fact-finding to develop or modify moderately complex information systems. Prepares detailed specifications from which programs will be written. Designs, codes, tests, debugs, documents, and maintains those programs. Competent to work on most phases of applications systems analysis and programming activities, but requires instruction and guidance in other phases.

**Minimum Education:** Bachelor’s Degree in an information systems or mathematics discipline

**Minimum Experience:** 2 years’ experience in programming

Program Manager

**Functional Responsibilities:** Maintains overall responsibility for all aspects of a large or enterprise level IT program / project performance and assists in the overall direction to all project-level activities and personnel. Leads all phases of the system/software development lifecycle to build complex applications. Directs the performance of a variety of related projects, which may be organized by technology, program, or client. Oversees the technology development and/or application, marketing, and resource allocation within program client base. Establishes and maintains technical and financial reports to monitor progress, and maintains IT customer contracts to ensure conformity to all contractual obligations and technical requirements. This individual must exercise independent judgment, as well as a high level of analytical and technical skill in solving non-routine technical, administrative, and managerial problems.

**Minimum Education:** Bachelor’s Degree in a Technical or Management discipline

**Minimum Experience:** 8 years’ experience providing overall management and technical direction to IT project personnel.

Project Manager

**Functional Responsibilities:** This individual is responsible for all aspects of the development and implementation of assigned IT projects and provides a single point of contact for those projects. Takes projects from original concept through final implementation, including supporting the phases of the IT system/software development lifecycle. Interfaces with all areas affected by the technical project including end users, computer services, and client services. Defines project scope, technical requirements, data standards, and solution components. Develops detailed work plans, testing/QA schedules, project estimates, resource plans, and status reports. Conducts project meetings and is responsible for IT project tracking and analysis. Ensures adherence to IT quality standards and reviews project deliverables. Manages the integration of vendor tasks and tracks and reviews vendor deliverables. Provides technical and analytical guidance to project team.

**Minimum Education:** Bachelor’s Degree in a Technical or Management discipline

**Minimum Experience:** 5 years’ experience.
**Senior Business Analyst**

**Functional Responsibilities:** Plans, facilitates, and supports complex methodology and requirements development and evaluation, business process re-engineering. Key responsibilities include: Providing activity and data modeling, developing modern business methods and best practices, and turning those business methods into functional and technical software requirements, creating and assessing performance measurements and leading system and user acceptance testing. Serves as the primary liaison between the requirements and development functions.

**Minimum Education:** Bachelor’s Degree in a Technical or Management discipline

**Minimum Experience:** 5 years’ experience in business process/information technology

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**Senior Consultant**

**Functional Responsibilities:** Top-level technical expert. Works with technical users to solve business problems by applying the latest technology including hardware, software, databases, and peripherals. Requires diverse technical experience related to studying and analyzing user requirements, systems development, business rules, systems process analysis, design, and re-engineering. Leads technical efforts such as Information Assurance (IA), system Certification and Accreditation (C&A), and IT System portfolio management processes, as well as system implementation efforts.

**Minimum Education:** Bachelor’s Degree in an information systems or business discipline

**Minimum Experience:** 6 years’ experience in information technology

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**Senior Developer**

**Functional Responsibilities:** Formulates and defines system scope and objectives. Designs, codes, tests, debugs, and documents software programs. Must be able to verify the accuracy and completeness of programs and systems by preparing sample representative data and perform testing by means of cycle and system processing. Regularly provides guidance and training to less-experienced analyst/programmers. Designs detailed programs, flowcharts, and diagrams showing the mathematical computations and the sequence of machine operations necessary to copy and process data and print results.

**Minimum Education:** Bachelor’s Degree in an information systems or mathematics discipline

**Minimum Experience:** 5 years’ experience in programming

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**Senior Software Architect**

**Functional Responsibilities:** Works independently designing and developing new software products or major enhancements to existing software. Typically leads a development team in the design of highly complex software systems. Acts as highest level technical expert, addressing problems of systems integration, compatibility, and multiple platforms. Responsible for project completion. Performs feasibility analysis on potential future projects to management.

**Minimum Education:** Bachelor’s Degree in an information systems or mathematics discipline

**Minimum Experience:** 8 years’ experience in software development
SME II
**Functional Responsibilities:** Serves as an advisor to the project team. Develops recommendations for critical efforts related to technologies, networks, customer organization, business process, change management or other relevant subject matter.

**Minimum Education:** Bachelor’s Degree in a Technical or Management discipline

**Minimum Experience:** 3 years’ experience in information technology

SME III
**Functional Responsibilities:** Serves as an advisor to the customer’s management team. Plans, supports and provides advice/guidance in complex and critical efforts related to technologies, networks, customer organization, business process, change management or other relevant subject matter.

**Minimum Education:** Bachelor’s Degree in a Technical or Management discipline

**Minimum Experience:** 6 years’ experience in information technology

SME IV
**Functional Responsibilities:** Serves as a senior advisor to customer’s management team in a variety of capacities and may serve as the primary point of contact with the COR. Provides high-level strategic advice and expertise in technologies, networks, customer organization, business processes, change management or other relevant subject matter.

**Minimum Education:** Bachelor’s Degree in a Technical or Management discipline

**Minimum Experience:** 10 years’ experience in information technology

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<td>Bachelor’s plus 2 years relevant experience or Associate’s degree + 4 years relevant experience or 6 years relevant experience</td>
</tr>
<tr>
<td>PhD</td>
<td>Master’s + 2 years relevant experience, or Bachelor’s + 4 years relevant experience or 8 years relevant experience</td>
</tr>
</tbody>
</table>