



Founded in 2003, Concord is a national consulting firm providing business and technology solutions from strategy through delivery. Through proven methodologies, deep expertise and a seasoned team of nationwide consultants, we deliver world class solutions centered on the following practices: Process Integration, System Integration and Data Integration.

**GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is <http://www.gsaadvantage.gov>

SCHEDULE TITLE: GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT,
SOFTWARE, AND SERVICES
FSC GROUP: 70
CONTRACT NUMBER: GS-35F-149BA
CONTRACT PERIOD: January 10, 2014 to January 9, 2019

For more information on ordering from Federal Supply Schedules click on the **GSA Schedules link** at www.gsa.gov

CONTRACTOR:
Concord, Inc.
509 2nd Ave S
Hopkins, MN 55343
Phone number: 952-241-1001
Fax number: 612-435-4959
www.concordusa.com
chris@concordusa.com

CONTRACTOR'S ADMINISTRATION SOURCE: Chris Davis

BUSINESS SIZE: Large

CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN 132 51	DESCRIPTION Information Technology Professional Services - SUBJECT TO COOPERATIVE PURCHASING
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1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN: N/A

1c. HOURLY RATES:

SIN	Service Proposed	Unit of Issue	Prices offered to GSA
132 51	Senior Manager	per hour	\$273.65
132 51	Manager	per hour	\$224.79
132 51	Senior Consultant	per hour	\$180.81
132 51	Consultant	per hour	\$146.60

<u>SCA Eligible Contract Labor Category</u>	<u>SCA Equivalent Code and Title</u>	<u>WD Number</u>
None Offered	None Offered	Not Applicable

“The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (**) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.”

2. MAXIMUM ORDER*: \$500,000

3. MINIMUM ORDER: \$100

4. **GEOGRAPHIC COVERAGE:** 48 contiguous states, Alaska, Hawaii, Washington D.C., Puerto Rico, U.S. Territories, and to a port or consolidation point within the aforementioned locations for orders that are received from overseas activities.
5. **POINT(S) OF PRODUCTION:** 509 2nd Ave S, Hopkins, MN 55343
6. **DISCOUNT FROM LIST PRICES:** 3%
7. **QUANTITY DISCOUNT(S):** 2% if sale exceeds > \$2,000,000
8. **PROMPT PAYMENT TERMS:** 2% Net 10 days
- 9.a **Government Purchase Cards must be accepted at or below the micro-purchase threshold.**
- 9.b **Government Purchase Cards are accepted above the micro-purchase threshold.**
10. **FOREIGN ITEMS:** None
- 11a. **TIME OF DELIVERY:** Determined on task order level.
- 11b. **EXPEDITED DELIVERY:** Contact contractor
- 11c. **OVERNIGHT AND 2-DAY DELIVERY:** Contact Contractor
- 11d. **URGENT REQUIRMENTS:** Agencies can contact the Contractor's representative to effect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
12. **FOB POINT:** Destination
- 13a. **ORDERING ADDRESS:** 509 2nd Ave S, Hopkins, MN 55343
- 13b. **ORDERING PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3**
14. **PAYMENT ADDRESS:** 509 2nd Ave S, Hopkins, MN 55343
15. **WARRANTY PROVISION:** Standard Commercial
16. **EXPORT PACKING CHARGES:** N/A
17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** N/A
18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** N/A
19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A
20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A
- 20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** N/A

- 21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): N/A**
- 22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): N/A**
- 23. PREVENTIVE MAINTENANCE (IF APPLICABLE): N/A**
- 24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): N/A**
- 24b. Section 508 Compliance for EIT: N/A**
- 25. DUNS NUMBER: 197541993**
- 26. Contractor has an active registration in the SAM database.**

Job Title: Senior Manager

Job Duties Description

Concord Senior Managers provide program-wide strategic direction and leadership. Senior Managers are responsible to develop, execute, and lead technology-related aspects of the project work plan. Concord Senior Managers demonstrate skills and awareness in two or more of the following areas:

- Manage day-to-day activities necessary to keep resources working
- Provide expertise and technical leadership on large and complex engagements
- Develop project goals, monitor progress, provide guidance, and address staff performance
- Lead project planning, scoping, and budget development
- Lead complex implementations through the entire development life-cycle
- Identify improvement opportunities for clients and projects
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Minimum Education Level Required

Two-year or four-year degree in Computer Science or related field

Minimum Experience Required

Seven or more years of relevant work experience

Has served as a Manager on projects

Certification Requirements

Certifications based on project needs

Job Title: Manager

Job Duties Description

Concord Managers provide project-wide and inter-project strategic direction and leadership. Managers are responsible to develop, execute, and lead technology-related aspects of the project work plan. Concord Managers demonstrate skills and awareness in two or more of the following areas:

- Manage day-to-day activities necessary to keep resources working
- Provide technology expertise and leadership
- Develop, execute, and lead technology-related aspects of the project work plan
- Show broad understanding of the software development lifecycle and expert knowledge in a wide variety of technologies
- Oversee introduction of services, software, or hardware
- Validate project analyses, generate innovative ideas, and resolve issues in a timely matter
- Architect and design complex software systems
- Manage small to medium engagements or components of large, complex engagements

Minimum Education Level Required

Two-year or four-year degree in Computer Science or related field

Minimum Experience Required

Five or more years of relevant work experience

Has served as project lead on projects

Certification Requirements

Certifications based on project needs

Job Title: Senior Consultant

Job Duties Description

Concord Senior Consultants provide project leadership and support.

Concord Senior Consultants demonstrate skills and awareness in two or more of the following areas:

- Provide project direction to Analyst-level and Consultant-level resources
- Perform data modeling activities
- Help monitor project progress and participate in project status reporting
- Transfer relevant project knowledge and skills to client personnel
- Analyze complex software components
- Recommend best practices, techniques, and tools
- Develop with a focus on integrating applications
- Set priorities for the project based on relative importance and urgency
- Independently design simple to moderately complex software components
- Help mentor project team members

Minimum Education Level Required

Two-year or four-year bachelor's degree in Computer Science or related field

Minimum Experience Required

Three or more years of relevant work experience

Three or more years working on project teams

Has provided project direction on smaller projects

Certification Requirements

Certifications based on project needs

Job Title: Consultant

Job Duties Description

Concord Consultants provide project support, execute assigned tasks, and support goals to meet project requirements. Concord Consultants demonstrate skills and awareness in two or more of the following areas:

- Analyze, design, and develop code or coding objects for new or existing implementations
- Assist with data modeling activities
- Has database knowledge or query language experience
- Use build and debug tools
- Has high-level knowledge of business operations and business systems
- Understand IT projects and high-level business objectives with ability to present to both IT and non-IT audiences
- Analyze moderately complex software components
- Design simple software components
- Create and maintain functional, technology, or application specifications
- Assist with documenting architectural frameworks design

Minimum Education Level Required

Two-year or four-year degree in Computer Science or related field

Minimum Experience Required

One to three years of relevant work experience

Certification Requirements

Certifications based on project needs