

General Services Administration  
Federal Acquisition Service

Authorized Multiple Award Schedule (MAS) Pricelist

Information Technology Professional Services



Contract Number: GS-35F-194GA

Special Item Number 54151S

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Contract Period: January 23, 2017-January 22, 2022

(Updated as of MOD# PS-A812; dated 03/03/2020)


On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA-Advantage™, a menu-driven database system. The Internet address for GSA-Advantage!™ is: <http://www.gsaadvantage.gov>


For more information on ordering from Federal Supply Schedules click here: <http://www.gsa.gov/eligibilitytouse>



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## State & Local Purchasing Programs

 Section 211 of the E-Government Act of 2002 (the Act) amended the Federal Property and Administrative Services Act to allow for "Cooperative Purchasing." Cooperative Purchasing allows for the Administrator of General Services to provide states and localities access to certain items offered through the General Services Administration's (GSA's) Federal Supply Schedule 70, Information Technology (IT) Schedule contract. The information technology available to state and local governments includes automated data processing equipment (including firmware), software, supplies, support equipment, and services.

 Disaster Recovery Purchasing Program (RC) Section 833 of the National Defense Authorization Act allows state and local governments to purchase products and services to facilitate recovery from a major disaster. This includes advance and pre-positioning in preparation for a disaster.

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**GENERAL CONTRACT INFORMATION**

1a. Table of Awarded Special Item Numbers (SINs):

54151S	Information Technology Professional Services
OLM	Order Level Materials

1b. Lowest Priced Model Number and Lowest Price

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.

Labor Category	GSA Price	GSA Price	GSA Price	GSA Price	GSA Price
	1/23/2017- 1/22/2018	1/23/2018 – 1/22/2019	1/23/2019- 1/22/2020	1/23/2020- 1/22/2021	1/23/2021- 1/22/2022
System Manager II	\$60.03	\$61.11	\$62.21	\$63.33	\$64.47
IT Project Engineer I	\$61.69	\$62.80	\$63.93	\$65.08	\$66.26
IT Project Engineer II	\$80.79	\$82.24	\$83.72	\$85.23	\$86.77
IT Project Engineer III	\$89.31	\$90.92	\$92.55	\$94.22	\$95.92
Business Systems Analyst I	\$45.38	\$46.20	\$47.03	\$47.88	\$48.74
Business Systems Analyst II	\$66.46	\$67.66	\$68.88	\$70.12	\$71.38
Business Systems Analyst III	\$81.43	\$82.90	\$84.39	\$85.91	\$87.45
Project Lead III	\$93.47	\$95.15	\$96.86	\$98.61	\$100.38
Quality Assurance Manager I	\$44.49	\$45.29	\$46.11	\$46.94	\$47.78
IT Certified Professional II	\$87.73	\$89.31	\$90.92	\$92.55	\$94.22
IT Certified Professional III	\$135.89	\$138.33	\$140.82	\$143.36	\$145.94
Application Developer III	\$75.52	\$76.88	\$78.26	\$79.67	\$81.10
Application Developer IV	\$84.96	\$86.49	\$88.04	\$89.63	\$91.24
IT Expert I	\$57.45	\$58.48	\$59.53	\$60.61	\$61.70
IT Expert II	\$71.78	\$73.08	\$74.39	\$75.73	\$77.09
IT Expert III	\$84.30	\$85.82	\$87.37	\$88.94	\$90.54
Information Technology Analyst II	\$69.75	\$71.01	\$72.28	\$73.59	\$74.91
Information Technology Analyst III	\$75.62	\$76.98	\$78.36	\$79.77	\$81.21
Test Engineer I	\$52.17	\$53.11	\$54.07	\$55.04	\$56.03
Test Engineer V	\$90.61	\$92.25	\$93.91	\$95.60	\$97.32

- 2. Maximum Order: \$500,000
- 3. Minimum Order: \$100
- 4. Geographic Coverage: Domestic Only
- 5. Point (s) of Production: Same as Company Address
- 6. Discount from List Price: All Prices Herein are Net

7. Quantity Discounts: Additional 2% on orders exceeding \$250,000.
8. Prompt Payment Terms: Net 30 days / Information for Ordering Offices:  
Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions
- 9a. Government Purchase Card is accepted at or below the micro – purchase threshold.
- 9b. Government Purchase Card is not accepted above the micro – purchase threshold.
10. Foreign Items: None
- 11a. Time of Delivery: To Be Negotiated with Ordering Agency
- 11b. Expedited Delivery: To Be Negotiated with Ordering Agency
- 11c. Overnight and 2-Day Delivery: To Be Negotiated with Ordering Agency
- 11d. Urgent Requirement: To Be Negotiated with Ordering Agency
12. F.O.B. Point(s): Destination
- 13a. Ordering Address: Attn: LeTasha Stinnett GSA Orders  
737 Volvo Parkway, Suite 150  
Chesapeake, VA 23320  
757-277-9966
- 13b. Ordering procedures:  
Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.
- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
  - b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.
  - c. FAR 8.405-3 Blanket purchase agreements (BPAs)
- The ordering procedures and additional information can be found at [www.gsa.gov/eligibilitytouse](http://www.gsa.gov/eligibilitytouse).
14. Payment Address: McCallie Associates, Inc.  
Attn: LeTasha Stinnett  
737 Volvo Parkway, Suite 150  
Chesapeake, VA 23320
15. Warranty Provision: Not Applicable
16. Export Packing Charges: Not Applicable
17. Terms & Conditions of Government Purchase Card Acceptance (any thresholds above the micro-purchase level): Contact Contract Administrator
18. Terms and conditions of rental, maintenance, and repair: Not Applicable
19. Terms and conditions of installation (if applicable): Not Applicable

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|---|--|
| 20. Terms and conditions of repair parts indicating date of parts, price lists and any discounts from list prices:  | Not Applicable                                       |
| 20a. Terms and conditions for any other services (if applicable):   | Not Applicable                                       |
| 21. List of service and distribution points (if applicable):  | Not Applicable                                       |
| 22. List of participating dealers (if applicable):  | Not Applicable                                       |
| 23. Preventative maintenance (if applicable)  | Not Applicable                                       |
| 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants.):   | Not Applicable                                       |
| 24b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: <a href="http://www.Section508.gov/">www.Section508.gov/</a> : | Contact Contract Administrator for more information. |
| 25. Data Universal Number System (DUNS) Number:   | 113166136  |
| 26. McCallie Associates, Inc. is registered in the System for Award Management (SAM).   |  |

## **TERMS AND CONDITIONS**

\*\*The phrase, "Information Technology (IT) Professional Services in the following paragraphs may need to be revised in order to be consistent with the Offeror's proposal; e.g., if only IT Professional Services are offered, all references to Services should be deleted.\*\*

\*\*\*\*NOTE: All non-professional labor categories must be incidental to, and used solely to support professional services, and cannot be purchased separately.

## **SCOPE**

The prices, terms and conditions stated under Special Item Number 54151S Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.

The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

## **PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)**

Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.

The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.

Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

## **ORDER**

Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

## **PERFORMANCE OF SERVICES**

The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.

The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.

The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.

Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

## **STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)**

The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- Cancel the stop-work order; or
- Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.



If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

## **INSPECTION OF SERVICES**

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS

(MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS –COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

## **RESPONSIBILITIES OF THE CONTRACTOR**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

## **RESPONSIBILITIES OF THE ORDERING ACTIVITY**

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

## **INDEPENDENT CONTRACTOR**

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

## **ORGANIZATIONAL CONFLICTS OF INTEREST**

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize,

or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

## **INVOICES**

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products.

Invoices shall be submitted monthly for recurring services performed during the preceding month.

## **PAYMENTS**

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

- (a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
  - (1) The offeror;
  - (2) Subcontractors; and/or
  - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

## **RESUMES**

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

## **INCIDENTAL SUPPORT COSTS**

Incidental support costs are available outside the scope of this contract and can be purchased under the OLM-Order Level Materials SIN. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

## **APPROVAL OF SUBCONTRACTS**

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

## **DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING**

The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 54151S IT Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

Pricing for all IT Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

The following is an example of the manner in which the description of a commercial job title should be presented:

EXAMPLE: Commercial Job Title: System Engineer

Minimum/General Experience: Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices.

Functional Responsibility: Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies.

Minimum Education: Bachelor's Degree in Computer Science

## **DESCRIPTION OF SINS**

**54151S Information Technology Professional Services** IT Professional Services and/or labor categories for database planning and design; systems analysis, integration, and design; programming, conversion and implementation support; network services, data/records management, and testing.

NOTE: Subject to Cooperative Purchasing

**OLM Order-Level Materials (OLM)** OLMs are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Schedule contract or BPA. OLM pricing is not established at the Schedule contract or BPA level, but at the order level. Since OLMs are identified and acquired at the order level, the ordering contracting officer (OCO) is responsible for making a fair and reasonable price determination for all OLMs.

OLMs are procured under a special ordering procedure that simplifies the process for acquiring supplies and services necessary to support individual task or delivery orders placed against a Schedule contract or BPA. Using this new procedure, ancillary supplies and services not known

at the time of the Schedule award may be included and priced at the order level.

OLM SIN-Level Requirements/Ordering Instructions:

OLMs are:

- Purchased under the authority of the FSS Program
- Unknown until an order is placed
- Defined and priced at the ordering activity level in accordance with GSAR clause 552.238-115 Special Ordering Procedures for the Acquisition of Order-Level Materials. (Price analysis for OLMs is not conducted when awarding the FSS contract or FSS BPA; therefore, GSAR 538.270 and 538.271 do not apply to OLMs)
- Only authorized for use in direct support of another awarded SIN.
- Only authorized for inclusion at the order level under a Time-and-Materials (T&M) or Labor-Hour (LH) Contract Line Item Number (CLIN)
- Subject to a Not To Exceed (NTE) ceiling price

OLMs are not:

Open Market Items

- Items awarded under ancillary supplies/services or other direct cost (ODC) SINs (these items are defined, priced, and awarded at the FSS contract level)

OLM Pricing:

- Prices for items provided under the Order-Level Materials SIN must be inclusive of the Industrial Funding Fee (IFF).
- The value of OLMs in a task or delivery order, or the cumulative value of OLMs in orders against an FSS BPA awarded under an FSS contract,

**LABOR CATEGORY DESCRIPTIONS**

Labor Category	Functional Responsibility	Minimum	Minimum Education
System Manager II	Responsible for maintaining smooth operation of a system. Maintains proper configuration of hardware, operating/data systems, applications, and associated security and integrity controls. Assists with troubleshooting, testing, and performance tuning.	5	Bachelors
IT Project Engineer I	Under direct supervision, assists with an IT project's system/environment design and development. Assists with analysis, evaluation, design, planning, integration, documentation, and implementation.	0	High School
IT Project Engineer II	Assists with an IT project's system/environment design and development. Performs analysis, evaluation, design, planning, integration, documentation, and implementation.	5	Bachelors
IT Project Engineer III	Responsible for an IT project's system/environment design and development. Leads/performs analysis, evaluation, design, planning, integration, documentation, and implementation.	12	Bachelors
Business Systems Analyst I	Under direct supervision, assists with the formulation and definition of system scope and objectives based on both user needs and an understanding of business systems and industry/organization requirements. Devises or modifies procedures to solve problems considering computer equipment capability and limitations and	0	High School

	<p>desired business results. Includes analysis of business and user needs, documentation of requirements, and translation into proper system requirements specifications.</p> <p>Provides consultation on the business implications of the application of technology to the current and future business environment.</p>		
Business Systems Analyst II	<p>Formulates and defines system scope and objectives based on both user needs and a strong understanding of business systems and industry/organization requirements. Devises or modifies procedures to solve problems considering computer equipment capability and limitations and desired business results. Includes analysis of business and user needs, documentation of requirements, and translation into proper system requirements specifications.</p> <p>Provides consultation on the business implications of the application of technology to the current and future business environment.</p>	5	Bachelors
Business Systems Analyst III	<p>Formulates and defines system scope and objectives based on both user needs and a thorough understanding of business systems and industry/organization requirements. Devises or modifies procedures to solve problems considering computer equipment capability and limitations and desired business results. Includes analysis of business and user needs, documentation of requirements, and translation into proper system requirements</p>	12	Bachelors

	specifications. Provides consultation on the business implications of the application of technology to the current and future business environment.		
Project Lead III	Responsible for management of a designated project/task. Applies and directs resources assigned to meet schedule, budget, and project objective.	12	Bachelors
Quality Assurance Manager I	Operates quality control programs. Monitors conformance with QA standards and procedures. Suggests methods for improving product quality, design, or processes.	0	High School
IT Certified Professional II	Applies skills within area of certification to develop, integrate, operate, and/or sustain IT systems/environments. Certifications types include Vendor equipment, operating systems, applications, network security (IA), and IT management methodologies (ITIL).	5	Bachelors
IT Certified Professional III	Applies skills within area of certification to develop, integrate, operate, and/or sustain IT systems/environments. Certifications types include Vendor equipment, operating systems, applications, network security (IA), and IT management methodologies (ITIL).	12	Bachelors
Application Developer III	Modifies applications programs from technical specifications. Codes, tests, debugs, documents and maintains those programs	5	Bachelors
Application Developer IV	Modifies applications programs from technical specifications. Codes, tests, debugs, documents and maintains those programs May assist with specification design/analysis.	8	Bachelors
IT Expert I	Applies experience, skills, and expert	0	High School

	<p>knowledge within the following specialties: information systems architecture; networking; telecommunications; automation; communications protocols; risk management/electronic analysis; software; lifecycle management; software development methodologies; and modeling and simulation.</p>		
IT Expert II	<p>Applies experience, skills, and expert knowledge within the following specialties: information systems architecture; networking; telecommunications; automation; communications protocols; risk management/electronic analysis; software; lifecycle management; software development methodologies; and modeling and simulation.</p>	5	Bachelors
IT Expert III	<p>Applies experience, skills, and expert knowledge within the following specialties: information systems architecture; networking; telecommunications; automation; communications protocols; risk management/electronic analysis; software; lifecycle management; software development methodologies; and modeling and simulation.</p>	12	Bachelors
Information Technology Analyst II	<p>Assists in research and fact-finding to develop or modify information systems, including advising on selection of technological purchases and feasibility of potential future projects to management. Assists in preparing detailed specifications from which programs will be written. Analyzes and revises existing system</p>	5	Bachelors



	logic difficulties and documentation as necessary. May use CASE tools.		
Information Technology Analyst III	Assists in research and fact-finding to develop or modify information systems, including advising on selection of technological purchases and feasibility of potential future projects to management. Assists in preparing detailed specifications from which programs will be written. Analyzes and revises existing system logic difficulties and documentation as necessary. May use CASE tools.	12	Bachelors
Test Engineer I	Under direct supervision assists with Design, implementation, and conduct of test and evaluation procedures to ensure system requirements are met. Develops, maintains, and upgrades automated test scripts and architectures for application products. Also writes, implements, and reports status for system test cases for testing. Analyzes test cases and provides regular progress reports.	0	High School
Test Engineer V	Serves as subject matter specialist providing testing know-how for the support of user requirements of complex to highly complex systems/applications. Evaluates, recommends, and implements automated test tools and strategies. Designs, implements, and conducts test and evaluation procedures to ensure system requirements are met. Develops, maintains, and upgrades automated test scripts and architectures for application products.	12	Bachelors

	Also writes, implements, and reports status for system test cases for testing. Analyzes test cases and provides regular progress reports.		
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