GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

Full Visibility LLC
5065 36th St. N.
Arlington, VA 22207
(P) 703-349-2579 (F) 800-618-6830
www.fullvisibility.com

Contact: Robert Andreev, President
randreev@fullvisibility.com

Contract Number: **GS-35F-197BA**
Business Size: **Small Business**

Schedule Title: Multiple Award Schedule
Federal Supply Group: MAS
Pricelist current through MAS Solicitation #13 Dated: July 2022

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through **GSA Advantage!®**, a menu-driven database system. The INTERNET address **GSA Advantage!®** is: GSAAdvantage.gov

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.
CUSTOMER INFORMATION:

1. **Awarded Special Item Number(s):**

<table>
<thead>
<tr>
<th>SIN</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Information Technology Professional Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order Level Materials</td>
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</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: Not Applicable.

1c. Descriptions of all corresponding commercial job titles with experience, functional responsibility and education are provided beginning on page 9.

2. **Maximum Order:** $500,000

3. **Minimum Order:** $100

4. **Geographic Coverage:** Domestic & Overseas

5. **Point of Production:** N/A

6. **Prices Shown Herein are Net** (discount deducted)

7. **Quantity Discount:** None

8. **Prompt Payment Terms:** Net 30

   Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. **Foreign Items:** None

10a. **Time of Delivery:** Full Visibility LLC shall deliver or perform services in accordance with the terms negotiated in an agency’s order.

10b. **Expedited Delivery:** Consult with Contractor

10c. **Overnight/2-Day Delivery:** Consult with Contractor

10d. **Urgent Requirements:** Consult with Contractor

11. **FOB Point:** Destination
12. **Ordering Address:** Full Visibility LLC  
    Attn: GSA Orders – Robert Andreev  
    5065 36th St. N.  
    Arlington, VA 22207

13. **Payment Address:** Full Visibility LLC  
    Attn: Accounts Receivable  
    5065 36th St. N.  
    Arlington, VA 22207

14. **Warranty Provisions:** Contractor’s Standard Warranty

15. **Export Packing charges:** Not applicable

16. **Terms and conditions of rental, maintenance, and repair:** Not applicable

17. **Terms and conditions of installation:** Not applicable

18a. **Terms and conditions of repair parts:** Not applicable

18b. **Terms and conditions for any other services:** Not applicable

19. **List of service and distribution points:** Not applicable

20. **List of participating dealers:** Not applicable

21. **Preventive maintenance:** Not applicable

22a. **Environmental attributes,** e.g., recycled content, energy efficiency, and/or reduced pollutants:  
    Not applicable

22b. Contact Full Visibility LLC for Section 508 compliance information. The EIT standards can be found at: [http://www.section508.gov](http://www.section508.gov)

23. **DUNS Number:** FYCNMM9FC863

24. Full Visibility is registered in the System for Award Management (SAM) database.
GSA HOURLY RATES
CLIENT-SITE

<table>
<thead>
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<td>$66.90</td>
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<td>Senior Technology SME</td>
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<td>$196.96</td>
<td>$200.70</td>
<td>$204.51</td>
<td>$208.40</td>
</tr>
</tbody>
</table>
Labor Category Descriptions

Labor Category: Project Coordinator

Minimum/General Experience:
This position requires a minimum of three years of experience dealing with the project management of information technology systems. Experience includes responsibilities in the support of information systems design and management on a multitude of project management methodologies.

Functional Responsibility:
Coordinates basic tasks and provides input into master project schedules when appropriate. Monitors and reports development and maintenance progress management. Assists in the management and documentation of the software development lifecycle, with respect to delivery/task order requirements. Expected to work in conjunction with guidance and input from other management resources.

Minimum Education:
A Bachelors Degree in Computer Science, Mathematics, Engineering, or Business Administration from an accredited college or university or equivalent work experience.

Labor Category: Junior Project Manager

Minimum/General Experience:
This position requires a minimum of three years of experience dealing with the project management of information technology systems. Experience includes responsibilities in the support of information systems design and management on a multitude of project management methodologies.

Functional Responsibility:
Provides project level technical and functional guidance and direction to technical and business teams. Has the ability to manage major portions of a project plan. Monitors and reports development and maintenance progress to upper management. Makes recommendations on the acquisition and employment of resources. Assists in the management and documentation of the software development lifecycle, with respect to delivery/task order requirements. Expected to work in conjunction with guidance and input from other management resources.

Minimum Education:
A Bachelors Degree in Computer Science, Mathematics, Engineering, or Business Administration from an accredited college or university or equivalent work experience.

Labor Category: Mid-Level Project Manager

Minimum/General Experience:
This position requires a minimum of five years of experience dealing with the project management of information technology systems. Experience includes responsibilities in the support of information systems design and management on a multitude of project management methodologies.

Functional Responsibility:
Provides project level technical and functional guidance and direction to technical and business teams. Monitors and reports development and maintenance progress to upper management. Provides input to recommendations on the acquisition and employment of resources. Assists in the management and documentation of the software development lifecycle, with respect to delivery/task order requirements. Expected to work in conjunction with guidance and input from other management resources.

Minimum Education:
A Bachelors Degree in Computer Science, Mathematics, Engineering, or Business Administration from an accredited college or university or equivalent work experience.

Labor Category: Project Manager

Minimum/General Experience:
This position requires a minimum of seven years of experience dealing with the project management of information technology systems. Experience includes responsibilities in the support of information systems design and management on a multitude of project management methodologies.

Functional Responsibility:
Provides project level technical and functional guidance and direction to technical and business teams. Monitors and reports development and maintenance progress to upper management. Assists in supervising and directing the support functions for a portfolio of enterprise-level information technology systems. Makes recommendations on the acquisition and employment of resources. Assists in the management and documentation of the software development lifecycle, with respect to delivery/task order requirements. Able to work independently without significant input from other management resources.

Minimum Education:
A Bachelors Degree in Computer Science, Mathematics, Engineering, or Business Administration from an accredited college or university or equivalent work experience.

Labor Category: Senior Project Manager

Minimum/General Experience:
This position requires a minimum of ten years of experience dealing with the project management of information technology systems. Experience includes responsibilities in the support of information systems design and management on a multitude of project management methodologies.

Functional Responsibility:
Provides full project management, including appropriate technical and functional guidance, to both technical and business teams. Able to develop entire project plan and associated PMBOK milestones in conjunction with strategic organization direction. Monitors and fully summarizes progress to upper management. Assists in supervising and directing the support functions for a portfolio of enterprise-level information technology systems. Makes formal recommendations on the acquisition and employment of resources. Assists in the management and documentation of the software development lifecycle, with respect to delivery/task order requirements. Able to work independently without significant input from other management resources.

Minimum Education:
A Bachelor’s Degree in Computer Science, Mathematics, Engineering, or Business Administration from an accredited college or university or equivalent work experience.

**Labor Category: Program Manager**

Minimum/General Experience:
This position requires a minimum of ten years of experience dealing with the project and program management of information technology systems. Experience includes responsibilities in the support of information systems design and management on a multitude of project management methodologies as well as extensive experience in working in a Program Management Office or organizational equivalent.

Functional Responsibility:
Provides full project management and associated program management, including appropriate technical and functional guidance to both technical and business teams. Possesses the ability to develop an entire project plan and associated PMBOK milestones in conjunction with strategic organization direction. Monitors and fully summarizes progress to upper management. Assists in supervising and directing the support functions for a portfolio of enterprise-level information technology systems. Makes formal recommendations on the acquisition and employment of resources. Assists in the management and documentation of the software development lifecycle, with respect to delivery/task order requirements. Able to work independently without significant input from other management resources.

Minimum Education:
A Bachelor’s Degree in Computer Science, Mathematics, Engineering, or Business Administration from an accredited college or university or equivalent work experience.

**Labor Category: Technical Analyst**

Minimum/General Experience:
This position requires a minimum of two years of experience dealing with the development of information technology systems. Experience includes responsibilities in the support of information systems design and management on a multitude of methodologies.

Functional Responsibility:
Develops engineering techniques as they apply to large, complex information technology systems to enhance quality and productivity. Proven ability to apply performance and technical standards to assure compliance with project requirements and to develop software utilizing industry leading operating systems, languages, protocols and relational databases. Adept at technical requirements development. Experience in network analysis, design and integration, as well as a broad knowledge of quality assurance standards and testing strategies. Expected to work in conjunction with technical assistance from other management resources.
Minimum Education:
A Bachelors Degree in Computer Science, Mathematics, Engineering, or Business Administration from an accredited college or university or equivalent work experience.

**Labor Category: Technical Consultant**

Minimum/General Experience:
This position requires a minimum of four years of experience dealing with the development of information technology systems. Experience includes responsibilities related to technical development of information technology systems.

Functional Responsibility:
Provides technical direction to development teams in support of information technology systems. Contributes to recommendations related to resource and system requirements management. Proven ability to apply performance and technical standards to assure compliance with project requirements and to develop software utilizing industry leading operating systems, languages, protocols and relational databases. Adept at technical requirements development. Experience in network analysis, design and integration, as well as a broad knowledge of quality assurance standards and testing strategies. May work independently or with minimal assistance from other management resources.

Minimum Education:
A Bachelors Degree in Computer Science, Mathematics, Engineering, or Business Administration from an accredited college or university or equivalent work experience.

**Labor Category: Senior Technical Analyst**

Minimum/General Experience:
This position requires a minimum of five years of experience dealing with the development of information technology systems. Experience includes responsibilities related to technical development of information technology systems.

Functional Responsibility:
Provides technical direction to development teams in support of information technology systems. Contributes to recommendations related to resource and system requirements management. Proven ability to apply performance and technical standards to assure compliance with project requirements and to develop software utilizing industry leading operating systems, languages, protocols and relational databases. Adept at technical requirements development. Experience in network analysis, design and integration, as well as a broad knowledge of quality assurance standards and testing strategies. May work independently or with minimal assistance from other management resources.

Minimum Education:
A Bachelors Degree in Computer Science, Mathematics, Engineering, or Business Administration from an accredited college or university or equivalent work experience.
Labor Category: Mid-Level Technical Consultant

Minimum/General Experience:
This position requires a minimum of seven years of experience dealing with the technical development and implementation of information technology systems. Experience includes a technical architecture and a broad range of development languages including but not limited to .NET and Java.

Functional Responsibility:
Provides technical direction to development teams in support of information technology systems. Contributes to recommendations related to resource and system requirements management. Proven ability to apply performance and technical standards to assure compliance with project requirements and to develop software utilizing industry leading operating systems, languages, protocols and relational databases. Adept at technical requirements development. Experience in network analysis, design and integration, as well as a broad knowledge of quality assurance standards and testing strategies. Able to provide input into database structures and make recommendations related to hardware procurement. Able to work independently with minimal assistance from other management resources.

Minimum Education:
A Bachelors Degree in Computer Science, Mathematics, Engineering, or Business Administration from an accredited college or university or equivalent work experience.

Labor Category: Senior Technical Consultant

Minimum/General Experience:
This position requires a minimum of ten years of experience dealing with the technical development and implementation of information technology systems. Experience includes a technical architecture and a broad range of development languages including but not limited to .NET and Java.

Functional Responsibility:
Provides technical direction to development teams in support of information technology systems. Provides formal recommendations related to resource and system requirements management. Proven ability to apply performance and technical standards to assure compliance with project requirements and to develop software utilizing industry leading operating systems, languages, protocols and relational databases. Adept at technical requirements development. Experience in network analysis, design and integration, as well as a broad knowledge of quality assurance standards and testing strategies. Able to provide input into database structures and make recommendations related to hardware procurement. Able to lead a team with minimal assistance from other management resources.

Minimum Education:
A Bachelors Degree in Computer Science, Mathematics, Engineering, or Business Administration from an accredited college or university or equivalent work experience.
**Labor Category: Principal Technical Consultant**

Minimum/General Experience:
This position requires a minimum of fifteen years of specialized development experience demonstrated in the software discipline directly related to the required area of expertise.

Functional Responsibility:
Provides advanced software development capabilities within a specific technological discipline, guiding the decision making process related to system architecture, application design, development approach and implementation. Assists in architectural reviews and provides key input into the technical roadmap and strategic vision. Able to work completely independently and interface with other technical subject-matter-experts in corresponding technology disciplines to ensure alignment with organizational mission, timetables and goals.

Minimum Education:
A Bachelors Degree in Computer Science, Mathematics, Engineering, or Business Administration from an accredited college or university or equivalent work experience.

**Labor Category: Database Consultant**

Minimum/General Experience:
This position requires a minimum of six years of experience using current technologies in the design, development and management of database management systems including but not limited to SQL Server and Oracle.

Functional Responsibility:
Provides technical expertise and leadership to other database consultants, administrators and developers regarding decisions related to architectural design and data modeling, database development, performance tuning and production administration. Assists in architectural reviews and guides the technical roadmap and strategic vision as it relates to data management. Makes recommendations on resource management. Provides appropriate technical statuses to upper management. Able to work independently or in conjunction with other technical resources on the team.

Minimum Education:
A Bachelors Degree in Computer Science, Mathematics, Engineering, or Business Administration from an accredited college or university or equivalent work experience.

**Labor Category: Senior Database Consultant**

Minimum/General Experience:
This position requires a minimum of eight years of experience using current DBMS technologies in the design, development and management of database management systems including but not limited to SQL Server and Oracle.
Functional Responsibility:
Provides technical expertise and leadership to other database consultants, administrators and developers regarding decisions related to architectural design and data modeling, database development, performance tuning and production administration. Assists in architectural reviews and guides the technical roadmap and strategic vision as it relates to data management. Makes recommendations on resource management. Provides appropriate technical statuses to upper management. Able to provide input into network configuration and make recommendations related to hardware procurement. Able to work completely independently and lead a technical team to ensure alignment with organizational timetables and goals.

Minimum Education:
A Bachelors Degree in Computer Science, Mathematics, Engineering, or Business Administration from an accredited college or university or equivalent work experience.

**Labor Category: Technology Subject-Matter-Expert**

Minimum/General Experience:
This position requires a minimum of six years of experience dealing with the technical development and implementation of information technology systems directly related to the required area of expertise. Experience includes technical architecture and software/system development along with guidance on database, network and security design and implementation and hardware requirements on a specific technology platform such as .NET or J2EE and operating systems such as Windows, UNIX, or Linux.

Functional Responsibility:
Provides technical subject-matter-expertise in a particular area of technology, guiding the functional and technical decision making process from requirements definition through system implementation. Leads architectural reviews and guides the technical roadmap and strategic vision. Able to provide input into database structures, network design and security requirements as well as make recommendations related to hardware procurement. Able to contribute to the technological vision and assist in delegating responsibility to the appropriate technical subject-matter-experts within the organization to ensure alignment with organizational mission, timetables and goals.

Minimum Education:
A Bachelors Degree in Computer Science, Mathematics, Engineering, or Business Administration from an accredited college or university or equivalent work experience.

**Labor Category: Senior Technology Subject-Matter-Expert**

Minimum/General Experience:
This position requires a minimum of eight years of experience dealing with the technical development and implementation of information technology systems directly related to the required area of expertise. Experience includes technical architecture and software/system development along with guidance on database, network and security design and implementation and hardware requirements on a specific technology platform such as .NET or J2EE and operating systems such as Windows, UNIX, or Linux.
Functional Responsibility:
Provides technical subject-matter-expertise in a particular area of technology, guiding the functional and technical decision making process from requirements definition through system implementation. Leads architectural reviews and guides the technical roadmap and strategic vision. Able to provide input into database structures, network design and security requirements as well as make recommendations related to hardware procurement. Able to provide the technological vision and delegate responsibility to the appropriate technical subject-matter-experts within the organization to ensure alignment with organizational mission, timetables and goals.

Minimum Education:
A Bachelors Degree in Computer Science, Mathematics, Engineering, or Business Administration from an accredited college or university or equivalent work experience.

**Experience & Degree Substitution Equivalencies**

*Experience exceeding the minimum shown may be substituted for education. Likewise, education exceeding the minimum shown may be substituted for experience.*

<table>
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<th>Equivalent Degree</th>
<th>Experience</th>
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<tr>
<td>Associate’s</td>
<td>2 years relevant experience</td>
</tr>
<tr>
<td>Bachelor’s</td>
<td>Associate’s degree + 2 years relevant experience or 4 years relevant experience</td>
</tr>
<tr>
<td>Master’s</td>
<td>Bachelor’s plus 2 years relevant experience or Associate’s degree + 4 years relevant experience or 6 years relevant experience</td>
</tr>
<tr>
<td>PhD</td>
<td>Master’s + 2 years relevant experience, or Bachelor’s + 4 years relevant experience or 8 years relevant experience</td>
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