



Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAAdvantage.gov.

J.R. Reingold & Associates, Inc.

1321 Duke Street

Alexandria, VA 22314

Office: 202-333-0400

Fax: 703-299-2424

Contract Number: GS-35F-224GA

Period Covered by Contract: February 8th 2017 Through Feb 7th 2022

General Services Administration
Federal Acquisition Service

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.
Contract period

Note 1: *All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.*

Note 2: *Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.*

Note 3: *This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.*



Customer Information:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SIN	Description
511210	Term Software License
54151	Software Maintenance Services
54151S	Information Technology Professional Services
54151HEAL	Health IT Services

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

2. Maximum Order: \$500,000.00

3. Minimum Order: \$100.00

4. Geographic Coverage (delivery Area): Domestic

5. Point(s) of production (city, county, and state or foreign country): N/A

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: None offered for SIN 54151S: For SIN 511210, 54151 1%>250K Task Orders

8. Prompt payment terms: Net 30 days

9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Will not accept over the micro purchase threshold

10. Foreign items (list items by country of origin): None

11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order and shall deliver or perform services in accordance with the terms negotiated in an agency's order.

11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor



- 11c. **Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. **Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to affect a faster delivery: Contact Contractor
- 12. **F.O. B Points(s):** Destination
- 13a. **Ordering Address(es):**
J.R. Reingold and Associates, Inc
1321 Duke Street
Alexandria, VA 22314
Office: 202-333-0400
Fax: 703-299-2424
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
- 14. **Payment address(es):**
J.R. Reingold and Associates, Inc
1321 Duke Street
Alexandria, VA 22314
- 15. **Warranty provision.:** Contractor’s standard commercial warranty.
- 16. **Export Packing Charges (if applicable):** N/A
- 17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
- 18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
- 19. **Terms and conditions of installation (if applicable):** N/A
- 20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
- 21. **List of service and distribution points (if applicable):** N/A
- 22. **List of participating dealers (if applicable):** N/A
- 23. **Preventive maintenance (if applicable):** N/A
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A



- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
- 25. Data Universal Numbering System (DUNS) number: 185056942
- 26. Notification regarding registration in the System for Award Management (SAM) Database: Registered

TERMS AND CONDITIONS APPLICABLE TO (SPECIAL ITEM NUMBER 511210 (TERM SOFTWARE LICENSES) AND SPECIAL ITEM NUMBER 54151 (MAINTENANCE AS A SERVICE) OF GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE

1. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. ENTERPRISE USER LICENSE AGREEMENTS REQUIREMENTS (EULA) The Contractor shall provide all Enterprise User License Agreements in an editable Microsoft Office (Word) format upon request.

3. GUARANTEE/WARRANTY

a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract. J.R. Reingold and Associates, Inc represents and warrants that the Licensed Products shall perform all material functions set out in the current user and technical documentation for such Licensed Products and shall otherwise operate in substantial accordance with such documentation.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract. If no implied warranties are given, an express warranty of at least 60 days must be given in accordance with FAR 12.404(b)(2)

c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items. **Warranty will be provided upon request.**

4. TECHNICAL SERVICES The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number 1-888-877-3010, OPTION # 1 for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from to .

Basic maintenance services for Jive

On-going technical support and maintenance services for the current release of the licensed software, as well as updates and enhancements relevant to the release, during normal business hours as follows:

- Technical support and error resolution assistance.
- Consultation, assistance, and advice with respect to technical questions, raised by the library, related to the use of Jive.



- Consultation on the use of Jive, normally given by telephone or electronic mail.
- New versions and improvements of the Jive modules licensed to the library.
- Diagnosis and correction of bugs, errors or dysfunction reported by the library.
- Update of documentation as may be required with the supply of new versions and enhancements of Jive.
- Development of custom themes and look and feel enhancements.
- Analysis of out of the box community analytics and implementation of custom reports/dashboards.
- Development of custom add ons/integrations.

Reingold provides access to support services from 9:00am to 5:00pm Eastern Time Monday through Friday. Reingold utilizes a third party Fedramp compliant hosting provider to host the Jive instance. This hosting provider monitors and supports the installation 24x7. Technical support staff are on staff to monitor and resolve problems in which the system is down and unusable.

5. SOFTWARE MAINTENANCE a. Software maintenance as it is defined: (select software maintenance type) :

(a) SOFTWARE MAINTENANCE AS A PRODUCT (SIN 511210) IS NOT OFFERED BY J.R. Reingold and Associates, Inc.

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software 16 product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self diagnostics. Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service. Software Maintenance as a product is billed at the time of purchase.

(b) J.R. Reingold and Associates, Inc OFFERS SOFTWARE MAINTENANCE AS A SERVICE (SIN 54151) Software maintenance as a service creates, designs, implements, and/or integrates customized changes to software that solve one or more problems and is not included with the price of the software. Software maintenance as a service includes person-to-person communications regardless of the medium used to communicate: telephone support, on- line technical support, customized support, and/or technical expertise which are charged commercially. Software maintenance as a service is billed arrears in accordance with 31 U.S.C. 3324.

Software maintenance as a service is billed in arrears in accordance with 31 U.S.C. 3324.

b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

6. PERIODS OF TERM LICENSES (SIN 511210) AND MAINTENANCE (SIN 54151)

- a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.
- b. Term licenses and/or maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.
- c. Annual Funding. When annually appropriated funds are cited on an order for term licenses and/or maintenance, the period of the term licenses and/or maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the term licenses and/or maintenance orders citing the new appropriation shall be required, if the term licenses and/or maintenance is to be continued during any remainder of the contract period.



d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the term licenses and/or maintenance is to be terminated at that time. Orders for the continuation of term licenses and/or maintenance will be required if the term licenses and/or maintenance is to be continued during the subsequent period.

7. CONVERSION FROM TERM LICENSE TO PERPETUAL LICENSE

J.R. Reingold and Associates, Inc. does not offer Perpetual Software License products.

a. The ordering activity may convert term licenses to perpetual licenses for any or all software at any time following acceptance of software. At the request of the ordering activity the Contractor shall furnish, within ten (10) calendar days, for each software product that is contemplated for conversion, the total amount of conversion credits which have accrued while the software was on a term license and the date of the last update or enhancement.

b. Conversion credits which are provided shall, within the limits specified, continue to accrue from one contract period to the next, provided the software remains on a term license within the ordering activity.

c. The term license for each software product shall be discontinued on the day immediately preceding the effective date of conversion from a term license to a perpetual license.

d. The price the ordering activity shall pay will be the perpetual license price that prevailed at the time such software was initially ordered under a term license, or the perpetual license price prevailing at the time of conversion from a term license to a perpetual license, whichever is the less, minus an amount equal to % of all term license payments during the period that the software was under a term license within the ordering activity.

8. TERM LICENSE CESSATION

J.R. Reingold and Associates, Inc. does not offer Perpetual Software License products

a. After a software product has been on a continuous term license for a period of * months, a fully paid-up, non-exclusive, perpetual license for the software product shall automatically accrue to the ordering activity. The period of continuous term license for automatic accrual of a fully paid-up perpetual license does not have to be achieved during a particular fiscal year; it is a written Contractor commitment which continues to be available for software that is initially ordered under this contract, until a fully paid-up perpetual license accrues to the ordering activity. However, should the term license of the software be discontinued before the specified period of the continuous term license has been satisfied, the perpetual license accrual shall be forfeited.

b. The Contractor agrees to provide updates and maintenance service for the software after a perpetual license has accrued, at the prices and terms of Special Item Number 132-34, if the licensee elects to order such services. Title to the software shall remain with the Contractor.

9. UTILIZATION LIMITATIONS - (SIN 511210 and SIN 54151)

a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.

b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:

(1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.

(2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering



activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.

(3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, 18 subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.

(4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of Disaster Recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

(5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend. 10. SOFTWARE CONVERSIONS - (SIN 511210) J.R. Reingold and Associates does not offer Perpetual Software License products Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system , or from one computer system to another. Under a perpetual license the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version. Under a term license (511210), conversion credits which accrued while the earlier version was under a term license shall carry forward and remain available as conversion credits which may be applied towards the perpetual license price of the new version

10 . UTILIZATION LIMITATIONS - (SIN 511210 and SIN 54151)

The Contractor shall insert discounted pricing for right-to-copy licenses

J.R. Reingold and Associates does not offer right-to-copy licenses.

SIN 511210/54151 Pricing



SIN	PRODUCT NAME	PRODUCT DESCRIPTION	UOI	GSA PRICE (inclusive of the .75% IFF)
511210	Jive-n Select (Per User, Per Year - Min 25 Users)	Jive-n Select (Per User, Per Year - Min 25 Users)	Each	\$ 60.43
511210	Jive-n Premier (Per User, Per Year - Min 25 Users)	Jive-n Premier (Per User, Per Year - Min 25 Users)	Each	\$ 108.77
511210	Jive-n Premier+ (Per User, Per Year - Min 25 Users)	Jive-n Premier+ (Per User, Per Year - Min 25 Users)	Each	\$ 193.37
511210	Jive-n Essentials (Per User, Per Year - Min 25 Users)	Jive-n Essentials (Per User, Per Year - Min 25 Users)	Each	\$ 145.03
511210	Jive-n Essentials+ (Per User, Per Year - Min 25 Users)	Jive-n Essentials+ (Per User, Per Year - Min 25 Users)	Each	\$ 217.55
511210	Jive-n Enterprise (Per User, Per Year - Min 25 Users)	Jive-n Enterprise (Per User, Per Year - Min 25 Users)	Each	\$ 265.89
511210	Jive Circle (Per User, Per Year - Must license all Jive-n Users)	Jive Circle (Per User, Per Year - Must license all Jive-n Users)	Each	\$ 12.09
511210	Jive-n Custom - Base Platform (Per User, Per Year - Min 350 Users)	Jive-n Custom - Base Platform (Per User, Per Year - Min 350 Users)	Each	\$ 145.03
511210	Jive-n Custom - Ideation Module (Per User, Per Year - Must license all Jive-n Users)	Jive-n Custom - Ideation Module (Per User, Per Year - Must license all Jive-n Users)	Each	\$ 24.17
511210	Jive-n Custom - Mobile Module (Per User, Per Year - Must license all Jive-n Users)	Jive-n Custom - Mobile Module (Per User, Per Year - Must license all Jive-n Users)	Each	\$ 24.17
511210	Jive-n Custom - SharePoint Module (Per User, Per Year - Must license all Users)	Jive-n Custom - SharePoint Module (Per User, Per Year - Must license all Users)	Each	\$ 24.17
511210	Jive-n Custom - Advanced Gamification Module (Per User, Per Year - Must license all Users)	Jive-n Custom - Advanced Gamification Module (Per User, Per Year - Must license all Users)	Each	\$ 24.17
511210	Jive-n Custom - Video Module (Per User, Per Year - Must license all Users)	Jive-n Custom - Video Module (Per User, Per Year - Must license all Users)	Each	\$ 24.17
511210	Jive-n Custom - Outlook Module (Per User, Per Year - Must license all Users)	Jive-n Custom - Outlook Module (Per User, Per Year - Must license all Users)	Each	\$ 48.34
511210	Jive-n Custom - Office	Jive-n Custom - Office	Each	\$ 24.17



	Module (Per User, Per Year - Must license all Users)	Module (Per User, Per Year - Must license all Users)		
511210	Jive-n Custom - Outlook-Office Bundle Module (Per User, Per Year - Must license all Users)	Jive-n Custom - Outlook-Office Bundle Module (Per User, Per Year - Must license all Users)	Each	\$ 60.43
511210	Jive StreamOnce (Per User, Per Year - Must license all Users)	Jive StreamOnce (Per User, Per Year - Must license all Users)	Each	\$ 24.17
511210	Jive Connector for WebEx (Per User, Per Year - Jive-n Only)	Jive Connector for WebEx (Per User, Per Year - Jive-n Only)	Each	\$ 12.09
511210	Jive Connector for Jabber (Per User, Per Year - Jive-n Only)	Jive Connector for Jabber (Per User, Per Year - Jive-n Only)	Each	\$ 12.09
511210	Jive Connector for Lync (Per User, Per Year - Jive-n Only)	Jive Connector for Lync (Per User, Per Year - Jive-n Only)	Each	\$ 12.09
511210	Jive Connector for Hangouts (Per User, Per Year - Jive-n Only)	Jive Connector for Hangouts (Per User, Per Year - Jive-n Only)	Each	\$ 12.09
511210	Enterprise Bundle for Jive-N (0-20,000 Users at \$163.11 per user, the entire tier must be purchased for \$3,262,150)	Enterprise Bundle for Jive-N (0-20,000 Users at \$163.11 per user, the entire tier must be purchased for \$3,262,150)	Each	\$3,285,486.29
511210	Enterprise Bundle for Jive-N (20,001-60,000 Users, at \$58.91 per user, the entire tier must be purchased for \$3,534,850)	Enterprise Bundle for Jive-N (20,001-60,000 Users, at \$58.91 per user, the entire tier must be purchased for \$3,534,850)	Each	\$3,560,137.09
511210	Enterprise Bundle for Jive-N (60,001 - 100,000 Users, at \$39.62 per user, the entire tier must be purchased for \$3,961,650)	Enterprise Bundle for Jive-N (60,001 - 100,000 Users, at \$39.62 per user, the entire tier must be purchased for \$3,961,650)	Each	\$3,989,990.27
511210	Enterprise Bundle for Jive-N (100,001-300,000 Users, at \$13.27 per user, the entire tier must be purchased for \$3,980,650)	Enterprise Bundle for Jive-N (100,001-300,000 Users, at \$13.27 per user, the entire tier must be purchased for \$3,980,650)	Each	\$4,009,126.19
511210	Jive-x Forums - up to 25,000 monthly User Views (Annual Subscription)	Jive-x Forums - up to 25,000 monthly User Views (Annual Subscription)	Each	\$ 30,214.61
511210	Jive-x Forums - up to 50,000 monthly User	Jive-x Forums - up to 50,000 monthly User	Each	\$ 40,286.15



	Views (Annual Subscription)	Views (Annual Subscription)		
511210	Jive-x Forums - up to 150,000 monthly User Views (Annual Subscription)	Jive-x Forums - up to 150,000 monthly User Views (Annual Subscription)	Each	\$ 80,572.29
511210	Jive-x Forums - up to 500,000 monthly User Views (Annual Subscription)	Jive-x Forums - up to 500,000 monthly User Views (Annual Subscription)	Each	\$ 161,144.58
511210	Jive-x Forums - up to 1,00,000 monthly User Views (Annual Subscription)	Jive-x Forums - up to 1,00,000 monthly User Views (Annual Subscription)	Each	\$ 241,716.88
511210	Jive-x Forums - up to 3,00,000 monthly User Views (Annual Subscription)	Jive-x Forums - up to 3,00,000 monthly User Views (Annual Subscription)	Each	\$ 402,861.46
511210	Jive-x Forums - up to 8,00,000 monthly User Views (Annual Subscription)	Jive-x Forums - up to 8,00,000 monthly User Views (Annual Subscription)	Each	\$ 564,006.05
511210	Jive-x Forums - up to 15,00,000 monthly User Views (Annual Subscription)	Jive-x Forums - up to 15,00,000 monthly User Views (Annual Subscription)	Each	\$ 705,007.56
511210	Jive-x Essentials - up to 50,000 monthly User Views (Annual Subscription)	Jive-x Essentials - up to 50,000 monthly User Views (Annual Subscription)	Each	\$ 50,357.68
511210	Jive-x Essentials - up to 150,000 monthly User Views (Annual Subscription)	Jive-x Essentials - up to 150,000 monthly User Views (Annual Subscription)	Each	\$ 95,679.60
511210	Jive-x Essentials - up to 500,000 monthly User Views (Annual Subscription)	Jive-x Essentials - up to 500,000 monthly User Views (Annual Subscription)	Each	\$ 191,359.19
511210	Jive-x Essentials - up to 1,00,000 monthly User Views (Annual Subscription)	Jive-x Essentials - up to 1,00,000 monthly User Views (Annual Subscription)	Each	\$ 282,003.02
511210	Jive-x Essentials - up to 3,00,000 monthly User Views (Annual Subscription)	Jive-x Essentials - up to 3,00,000 monthly User Views (Annual Subscription)	Each	\$ 473,362.22
511210	Jive-x Essentials - up to 8,00,000 monthly User Views (Annual Subscription)	Jive-x Essentials - up to 8,00,000 monthly User Views (Annual Subscription)	Each	\$ 654,649.87



	Views (Annual Subscription)	Views (Annual Subscription)		
511210	Jive-x Essentials - up to 15,00,000 monthly User Views (Annual Subscription)	Jive-x Essentials - up to 15,00,000 monthly User Views (Annual Subscription)	Each	\$ 805,722.92
511210	Jive-x Essentials+ - up to 50,000 monthly User Views (Annual Subscription)	Jive-x Essentials+ - up to 50,000 monthly User Views (Annual Subscription)	Each	\$ 65,464.99
511210	Jive-x Essentials+ - up to 150,000 monthly User Views (Annual Subscription)	Jive-x Essentials+ - up to 150,000 monthly User Views (Annual Subscription)	Each	\$ 120,858.44
511210	Jive-x Essentials+ - up to 500,000 monthly User Views (Annual Subscription)	Jive-x Essentials+ - up to 500,000 monthly User Views (Annual Subscription)	Each	\$ 221,573.80
511210	Jive-x Essentials+ - up to 1,00,000 monthly User Views (Annual Subscription)	Jive-x Essentials+ - up to 1,00,000 monthly User Views (Annual Subscription)	Each	\$ 322,289.17
511210	Jive-x Essentials+ - up to 3,00,000 monthly User Views (Annual Subscription)	Jive-x Essentials+ - up to 3,00,000 monthly User Views (Annual Subscription)	Each	\$ 523,719.90
511210	Jive-x Essentials+ - up to 8,00,000 monthly User Views (Annual Subscription)	Jive-x Essentials+ - up to 8,00,000 monthly User Views (Annual Subscription)	Each	\$ 725,150.63
511210	Jive-x Essentials+ - up to 15,00,000 monthly User Views (Annual Subscription)	Jive-x Essentials+ - up to 15,00,000 monthly User Views (Annual Subscription)	Each	\$ 906,438.29
511210	Jive-x Custom - Base Platform - Up to 50,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Base Platform - Up to 50,000 Page Views per Month (Annual Subscription)	Each	\$ 50,357.68
511210	Jive-x Custom - Base Platform - Up to 150,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Base Platform - Up to 150,000 Page Views per Month (Annual Subscription)	Each	\$ 100,715.37
511210	Jive-x Custom - Base Platform - Up to 500,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Base Platform - Up to 500,000 Page Views per Month (Annual Subscription)	Each	\$ 201,430.73
511210	Jive-x Custom - Base Platform - Up to 1,000,000	Jive-x Custom - Base Platform - Up to	Each	\$ 302,146.10



	Page Views per Month (Annual Subscription)	1,000,000 Page Views per Month (Annual Subscription)		
511210	Jive-x Custom - Base Platform - Up to 3,000,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Base Platform - Up to 3,000,000 Page Views per Month (Annual Subscription)	Each	\$ 503,576.83
511210	Jive-x Custom - Base Platform - Up to 8,000,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Base Platform - Up to 8,000,000 Page Views per Month (Annual Subscription)	Each	\$ 705,007.56
511210	Jive-x Custom - Base Platform - Up to 15,000,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Base Platform - Up to 15,000,000 Page Views per Month (Annual Subscription)	Each	\$ 906,438.29
511210	Jive-x Custom - Ideation Module - Up to 50,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Ideation Module - Up to 50,000 Page Views per Month (Annual Subscription)	Each	\$ 10,071.54
511210	Jive-x Custom - Ideation Module - Up to 150,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Ideation Module - Up to 150,000 Page Views per Month (Annual Subscription)	Each	\$ 15,107.30
511210	Jive-x Custom - Ideation Module - Up to 500,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Ideation Module - Up to 500,000 Page Views per Month (Annual Subscription)	Each	\$ 20,143.07
511210	Jive-x Custom - Ideation Module - Up to 1,000,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Ideation Module - Up to 1,000,000 Page Views per Month (Annual Subscription)	Each	\$ 23,164.53
511210	Jive-x Custom - Ideation Module - Up to 3,000,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Ideation Module - Up to 3,000,000 Page Views per Month (Annual Subscription)	Each	\$ 27,696.73
511210	Jive-x Custom - Ideation Module - Up to 8,000,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Ideation Module - Up to 8,000,000 Page Views per Month (Annual Subscription)	Each	\$ 30,214.61
511210	Jive-x Custom - Ideation Module - Up to 15,000,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Ideation Module - Up to 15,000,000 Page Views per Month (Annual Subscription)	Each	\$ 35,250.38
511210	Jive-x Custom - Ideation	Jive-x Custom - Ideation	Each	\$ 151,073.05



	Module - unlimited Page Views per Month (Annual Subscription)	Module - unlimited Page Views per Month (Annual Subscription)		
511210	Jive-x Custom - Video Module - Up to 50,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Video Module - Up to 50,000 Page Views per Month (Annual Subscription)	Each	\$ 10,071.54
511210	Jive-x Custom - Video Module - Up to 150,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Video Module - Up to 150,000 Page Views per Month (Annual Subscription)	Each	\$ 15,107.30
511210	Jive-x Custom - Video Module - Up to 500,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Video Module - Up to 500,000 Page Views per Month (Annual Subscription)	Each	\$ 20,143.07
511210	Jive-x Custom - Video Module - Up to 1,000,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Video Module - Up to 1,000,000 Page Views per Month (Annual Subscription)	Each	\$ 23,164.53
511210	Jive-x Custom - Video Module - Up to 3,000,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Video Module - Up to 3,000,000 Page Views per Month (Annual Subscription)	Each	\$ 27,696.73
511210	Jive-x Custom - Video Module - Up to 8,000,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Video Module - Up to 8,000,000 Page Views per Month (Annual Subscription)	Each	\$ 30,214.61
511210	Jive-x Custom - Video Module - Up to 15,000,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Video Module - Up to 15,000,000 Page Views per Month (Annual Subscription)	Each	\$ 35,250.38
511210	Jive-x Custom - Video Module - unlimited Page Views per Month (Annual Subscription)	Jive-x Custom - Video Module - unlimited Page Views per Month (Annual Subscription)	Each	\$ 151,073.05
511210	Jive-x Custom - Video Module - Overages (Per GB)	Jive-x Custom - Video Module - Overages (Per GB)	Each	\$ 3.02
511210	Jive-x Custom - Outlook Module - Up to 50,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Outlook Module - Up to 50,000 Page Views per Month (Annual Subscription)	Each	\$ 10,071.54
511210	Jive-x Custom - Outlook Module - Up to 150,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Outlook Module - Up to 150,000 Page Views per Month (Annual Subscription)	Each	\$ 15,107.30
511210	Jive-x Custom - Outlook	Jive-x Custom - Outlook	Each	\$ 20,143.07



	Module - Up to 500,000 Page Views per Month (Annual Subscription)	Module - Up to 500,000 Page Views per Month (Annual Subscription)		
511210	Jive-x Custom - Outlook Module - Up to 1,000,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Outlook Module - Up to 1,000,000 Page Views per Month (Annual Subscription)	Each	\$ 23,164.53
511210	Jive-x Custom - Outlook Module - Up to 3,000,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Outlook Module - Up to 3,000,000 Page Views per Month (Annual Subscription)	Each	\$ 27,696.73
511210	Jive-x Custom - Outlook Module - Up to 8,000,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Outlook Module - Up to 8,000,000 Page Views per Month (Annual Subscription)	Each	\$ 30,214.61
511210	Jive-x Custom - Outlook Module - Up to 15,000,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Outlook Module - Up to 15,000,000 Page Views per Month (Annual Subscription)	Each	\$ 35,250.38
511210	Jive-x Custom - Outlook Module - unlimited Page Views per Month (Annual Subscription)	Jive-x Custom - Outlook Module - unlimited Page Views per Month (Annual Subscription)	Each	\$ 151,073.05
511210	Jive-x Custom - Office Module - Up to 50,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Office Module - Up to 50,000 Page Views per Month (Annual Subscription)	Each	\$ 10,071.54
511210	Jive-x Custom - Office Module - Up to 150,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Office Module - Up to 150,000 Page Views per Month (Annual Subscription)	Each	\$ 15,107.30
511210	Jive-x Custom - Office Module - Up to 500,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Office Module - Up to 500,000 Page Views per Month (Annual Subscription)	Each	\$ 20,143.07
511210	Jive-x Custom - Office Module - Up to 1,000,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Office Module - Up to 1,000,000 Page Views per Month (Annual Subscription)	Each	\$ 23,164.53
511210	Jive-x Custom - Office Module - Up to 3,000,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Office Module - Up to 3,000,000 Page Views per Month (Annual Subscription)	Each	\$ 27,696.73
511210	Jive-x Custom - Office Module - Up to 8,000,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Office Module - Up to 8,000,000 Page Views per Month (Annual Subscription)	Each	\$ 30,214.61

511210	Jive-x Custom - Office Module - Up to 15,000,000 Page Views per Month (Annual Subscription)	Jive-x Custom - Office Module - Up to 15,000,000 Page Views per Month (Annual Subscription)	Each	\$ 35,250.38
511210	Jive-x Custom - Office Module - unlimited Page Views per Month (Annual Subscription)	Jive-x Custom - Office Module - unlimited Page Views per Month (Annual Subscription)	Each	\$ 151,073.05
511210	Jive-x Custom - Catalyst Module (Annual Subscription)	Jive-x Custom - Catalyst Module (Annual Subscription)	Each	\$ 5,035.77
511210	Jive-x Custom - Events Module	Jive-x Custom - Events Module	Each	\$ 10,071.54
511210	Jive-x Custom - Antivirus Module	Jive-x Custom - Antivirus Module	Each	\$ 10,071.54
511210	Jive-x Custom - Photo Album Module	Jive-x Custom - Photo Album Module	Each	\$ 15,107.30
511210	Jive-x Custom - eDiscovery	Jive-x Custom - eDiscovery	Each	\$ 25,178.84
511210	Jive-x Custom - Records Retention	Jive-x Custom - Records Retention	Each	\$ 45,321.91
511210	Jive-x Anti-Spam Service (Annual Subscription)	Jive-x Anti-Spam Service (Annual Subscription)	Each	\$ 604.29
511210	Jive-x CRM Connector - up to 1,000,000 monthly User Views (Annual Subscription)	Jive-x CRM Connector - up to 1,000,000 monthly User Views (Annual Subscription)	Each	\$ 25,178.84
511210	StreamOnce for Jive-x - up to 50,000 monthly User Views (Annual Subscription)	StreamOnce for Jive-x - up to 50,000 monthly User Views (Annual Subscription)	Each	\$ 10,071.54
511210	StreamOnce for Jive-x - up to 150,000 monthly User Views (Annual Subscription)	StreamOnce for Jive-x - up to 150,000 monthly User Views (Annual Subscription)	Each	\$ 15,107.30
511210	StreamOnce for Jive-x - up to 500,000 monthly User Views (Annual Subscription)	StreamOnce for Jive-x - up to 500,000 monthly User Views (Annual Subscription)	Each	\$ 20,143.07
511210	StreamOnce for Jive-x - up to 1,00,000 monthly User Views (Annual Subscription)	StreamOnce for Jive-x - up to 1,00,000 monthly User Views (Annual Subscription)	Each	\$ 23,164.53
511210	StreamOnce for Jive-x - up to 3,00,000 monthly User Views (Annual Subscription)	StreamOnce for Jive-x - up to 3,00,000 monthly User Views (Annual Subscription)	Each	\$ 27,696.73



511210	StreamOnce for Jive-x - up to 8,00,000 monthly User Views (Annual Subscription)	StreamOnce for Jive-x - up to 8,00,000 monthly User Views (Annual Subscription)	Each	\$ 30,214.61
511210	StreamOnce for Jive-x - up to 15,00,000 monthly User Views (Annual Subscription)	StreamOnce for Jive-x - up to 15,00,000 monthly User Views (Annual Subscription)	Each	\$ 35,250.38
511210	StreamOnce for Jive-x - Unlimited User Views (Annual Subscription)	StreamOnce for Jive-x - Unlimited User Views (Annual Subscription)	Each	\$ 151,073.05
511210	Jive-x Resonata - up to 50,000 monthly User Views (Annual Subscription)	Jive-x Resonata - up to 50,000 monthly User Views (Annual Subscription)	Each	\$ 15,107.30
511210	Jive-x Resonata - up to 150,000 monthly User Views (Annual Subscription)	Jive-x Resonata - up to 150,000 monthly User Views (Annual Subscription)	Each	\$ 30,214.61
511210	Jive-x Resonata - up to 500,000 monthly User Views (Annual Subscription)	Jive-x Resonata - up to 500,000 monthly User Views (Annual Subscription)	Each	\$ 63,450.68
511210	Jive-x Resonata - up to 1,00,000 monthly User Views (Annual Subscription)	Jive-x Resonata - up to 1,00,000 monthly User Views (Annual Subscription)	Each	\$ 75,536.52
511210	Jive-x Resonata - up to 3,00,000 monthly User Views (Annual Subscription)	Jive-x Resonata - up to 3,00,000 monthly User Views (Annual Subscription)	Each	\$ 90,643.83
511210	Jive-x Resonata - up to 8,00,000 monthly User Views (Annual Subscription)	Jive-x Resonata - up to 8,00,000 monthly User Views (Annual Subscription)	Each	\$ 120,858.44
511210	Jive-x Resonata - up to 15,00,000 monthly User Views (Annual Subscription)	Jive-x Resonata - up to 15,00,000 monthly User Views (Annual Subscription)	Each	\$ 151,073.05
511210	Jive - Community Accelerator (Akamai) - Up to 50,000 Page Views per Month (Annual Subscription)	Jive - Community Accelerator (Akamai) - Up to 50,000 Page Views per Month (Annual Subscription)	Each	\$ 18,128.77
511210	Jive - Community Accelerator (Akamai)- Up to 150,000 Page Views per Month (Annual	Jive - Community Accelerator (Akamai)- Up to 150,000 Page Views per Month (Annual	Each	\$ 32,228.92



	Subscription)	Subscription)		
511210	Jive - Community Accelerator (Akamai)- Up to 500,000 Page Views per Month (Annual Subscription)	Jive - Community Accelerator (Akamai)- Up to 500,000 Page Views per Month (Annual Subscription)	Each	\$ 63,450.68
511210	Jive - Community Accelerator (Akamai)- Up to 1,000,000 Page Views per Month (Annual Subscription)	Jive - Community Accelerator (Akamai)- Up to 1,000,000 Page Views per Month (Annual Subscription)	Each	\$ 75,536.52
511210	Jive - Community Accelerator (Akamai)- Up to 3,000,000 Page Views per Month (Annual Subscription)	Jive - Community Accelerator (Akamai)- Up to 3,000,000 Page Views per Month (Annual Subscription)	Each	\$ 90,643.83
511210	Jive - Community Accelerator (Akamai)- Up to 8,000,000 Page Views per Month (Annual Subscription)	Jive - Community Accelerator (Akamai)- Up to 8,000,000 Page Views per Month (Annual Subscription)	Each	\$ 125,894.21
511210	Jive - Community Accelerator (Akamai)- Up to 15,000,000 Page Views per Month (Annual Subscription)	Jive - Community Accelerator (Akamai)- Up to 15,000,000 Page Views per Month (Annual Subscription)	Each	\$ 152,281.63
511210	Jive - Akamai Instance Add-On Overages (Per GB)	Jive - Akamai Instance Add-On Overages (Per GB)	Each	\$ 1.26
511210	Jive - Akamai Instance Add-On Overages (Per MPV)	Jive - Akamai Instance Add-On Overages (Per MPV)	Each	\$ 966.87
511210	eDiscovery Module (Annual Subscription)	eDiscovery Module (Annual Subscription)	Each	\$ 25,178.84
511210	Events Calendar Extension (Annual Subscription)	Events Calendar Extension (Annual Subscription)	Each	\$ 10,071.54
511210	Photo Album Extension (Annual Subscription)	Photo Album Extension (Annual Subscription)	Each	\$ 15,107.30
511210	Antivirus Extension (Annual Subscription)	Antivirus Extension (Annual Subscription)	Each	\$ 10,071.54
511210	Records Retention (email or Actiance) (Annual Subscription)	Records Retention (email or Actiance) (Annual Subscription)	Each	\$ 45,321.91
511210	Catalyst Extension (Annual Subscription)	Catalyst Extension (Annual Subscription)	Each	\$ 5,035.77
54151	Enhanced Support Pricing - Gold (Annual	Enhanced Support Pricing - Gold (Annual	Each	\$ 25,178.84



	Subscription)	Subscription)		
54151	Enhanced Support Pricing - Platinum (Annual Subscription)	Enhanced Support Pricing - Platinum (Annual Subscription)	Each	\$ 75,536.52
511210	500 GB Storage (Annual Subscription)	500 GB Storage (Annual Subscription)	Each	\$ 4,834.34
511210	VPN (Annual)	VPN (Annual)	Each	\$ 5,035.77
511210	VPN Setup Fee (One-Time Fee)	VPN Setup Fee (One-Time Fee)	Each	\$ 2,014.31
511210	Custom Domain Name (per year)	Custom Domain Name (per year)	Each	\$ 1,510.73
511210	External Contributors - up to 1,000 external contributors (Annual Subscription)	External Contributors - up to 1,000 external contributors (Annual Subscription)	Each	\$ 25,178.84
511210	External Contributors - up to 2,500 external contributors (Annual Subscription)	External Contributors - up to 2,500 external contributors (Annual Subscription)	Each	\$ 50,357.68
511210	External Contributors - up to 5,000 external contributors (Annual Subscription)	External Contributors - up to 5,000 external contributors (Annual Subscription)	Each	\$ 75,536.52
511210	External Contributors - over 5,000 external contributors (Annual Subscription)	External Contributors - over 5,000 external contributors (Annual Subscription)	Each	\$ 100,715.37
511210	Jive-n Annual Hosting Fee - up to 2,500 Users (Annual Subscription)	Jive-n Annual Hosting Fee - up to 2,500 Users (Annual Subscription)	Each	\$ 10,071.54
511210	Jive-n Annual Hosting Fee - 2,501 - 5,000 Users (Annual Subscription)	Jive-n Annual Hosting Fee - 2,501 - 5,000 Users (Annual Subscription)	Each	\$ 20,143.07
511210	Jive-n Annual Hosting Fee - 5,001 - 10,000 Users (Annual Subscription)	Jive-n Annual Hosting Fee - 5,001 - 10,000 Users (Annual Subscription)	Each	\$ 30,214.61
511210	Jive-n Annual Hosting Fee - 10,001 - 20,000 Users (Annual Subscription)	Jive-n Annual Hosting Fee - 10,001 - 20,000 Users (Annual Subscription)	Each	\$ 40,286.15
511210	Jive-n Annual Hosting Fee - 20,001 - 50,000 Users (Annual Subscription)	Jive-n Annual Hosting Fee - 20,001 - 50,000 Users (Annual Subscription)	Each	\$ 50,357.68
54151	US Enhanced Disaster Recovery - Level 1 - up to 10,000 Users (Annual Subscription)	US Enhanced Disaster Recovery - Level 1 - up to 10,000 Users (Annual Subscription)	Each	\$ 36,257.53
54151	US Enhanced Disaster Recovery - Level 1 -	US Enhanced Disaster Recovery - Level 1 -	Each	\$ 40,286.15



	10,001 - 15,000 Users (Annual Subscription)	10,001 - 15,000 Users (Annual Subscription)		
54151	US Enhanced Disaster Recovery - Level 1 - 15,001 - 20,000 Users (Annual Subscription)	US Enhanced Disaster Recovery - Level 1 - 15,001 - 20,000 Users (Annual Subscription)	Each	\$ 43,307.61
54151	US Enhanced Disaster Recovery - Level 1 - 20,001 - 25,000 Users (Annual Subscription)	US Enhanced Disaster Recovery - Level 1 - 20,001 - 25,000 Users (Annual Subscription)	Each	\$ 47,336.22
54151	US Enhanced Disaster Recovery - Level 1 - 25,001 - 30,000 Users (Annual Subscription)	US Enhanced Disaster Recovery - Level 1 - 25,001 - 30,000 Users (Annual Subscription)	Each	\$ 50,357.68
54151	US Enhanced Disaster Recovery - Level 1 - 30,001 - 35,000 Users (Annual Subscription)	US Enhanced Disaster Recovery - Level 1 - 30,001 - 35,000 Users (Annual Subscription)	Each	\$ 54,386.30
54151	US Enhanced Disaster Recovery - Level 1 - 35,001 - 40,000 Users (Annual Subscription)	US Enhanced Disaster Recovery - Level 1 - 35,001 - 40,000 Users (Annual Subscription)	Each	\$ 57,407.76
54151	US Enhanced Disaster Recovery - Level 1 - 40,001 - 45,000 Users (Annual Subscription)	US Enhanced Disaster Recovery - Level 1 - 40,001 - 45,000 Users (Annual Subscription)	Each	\$ 61,436.37
54151	US Enhanced Disaster Recovery - Level 1 - 45,001 - 50,000 Users (Annual Subscription)	US Enhanced Disaster Recovery - Level 1 - 45,001 - 50,000 Users (Annual Subscription)	Each	\$ 64,457.83
54151	US Enhanced Disaster Recovery - Level 1 - 50,001 - 75,000 Users (Annual Subscription)	US Enhanced Disaster Recovery - Level 1 - 50,001 - 75,000 Users (Annual Subscription)	Each	\$ 82,586.60
54151	US Enhanced Disaster Recovery - Level 2 - up to 10,000 Users (Annual Subscription)	US Enhanced Disaster Recovery - Level 2 - up to 10,000 Users (Annual Subscription)	Each	\$ 76,543.68
54151	US Enhanced Disaster Recovery - Level 2 - 10,001 - 15,000 Users (Annual Subscription)	US Enhanced Disaster Recovery - Level 2 - 10,001 - 15,000 Users (Annual Subscription)	Each	\$ 80,572.29
54151	US Enhanced Disaster Recovery - Level 2 - 15,001 - 20,000 Users (Annual Subscription)	US Enhanced Disaster Recovery - Level 2 - 15,001 - 20,000 Users (Annual Subscription)	Each	\$ 83,593.75
54151	US Enhanced Disaster Recovery - Level 2 -	US Enhanced Disaster Recovery - Level 2 -	Each	\$ 87,622.37



	20,001 - 25,000 Users (Annual Subscription)	20,001 - 25,000 Users (Annual Subscription)		
54151	US Enhanced Disaster Recovery - Level 2 - 25,001 - 30,000 Users (Annual Subscription)	US Enhanced Disaster Recovery - Level 2 - 25,001 - 30,000 Users (Annual Subscription)	Each	\$ 90,643.83
54151	US Enhanced Disaster Recovery - Level 2 - 30,001 - 35,000 Users (Annual Subscription)	US Enhanced Disaster Recovery - Level 2 - 30,001 - 35,000 Users (Annual Subscription)	Each	\$ 94,672.44
54151	US Enhanced Disaster Recovery - Level 2 - 35,001 - 40,000 Users (Annual Subscription)	US Enhanced Disaster Recovery - Level 2 - 35,001 - 40,000 Users (Annual Subscription)	Each	\$ 97,693.90
54151	US Enhanced Disaster Recovery - Level 2 - 40,001 - 45,000 Users (Annual Subscription)	US Enhanced Disaster Recovery - Level 2 - 40,001 - 45,000 Users (Annual Subscription)	Each	\$ 101,722.52
54151	US Enhanced Disaster Recovery - Level 2 - 45,001 - 50,000 Users (Annual Subscription)	US Enhanced Disaster Recovery - Level 2 - 45,001 - 50,000 Users (Annual Subscription)	Each	\$ 104,743.98
54151	US Enhanced Disaster Recovery - Level 2 - 50,001 - 75,000 Users (Annual Subscription)	US Enhanced Disaster Recovery - Level 2 - 50,001 - 75,000 Users (Annual Subscription)	Each	\$ 122,872.75
54151	US Enhanced Disaster Recovery - Level 1 - up to 1,000,000 Monthly User Views (Annual Subscription)	US Enhanced Disaster Recovery - Level 1 - up to 1,000,000 Monthly User Views (Annual Subscription)	Each	\$ 36,257.53
54151	US Enhanced Disaster Recovery - Level 1 - 3,000,000 Monthly User Views (Annual Subscription)	US Enhanced Disaster Recovery - Level 1 - 3,000,000 Monthly User Views (Annual Subscription)	Each	\$ 48,343.38
54151	US Enhanced Disaster Recovery - Level 1 - 8,000,000 Monthly User Views (Annual Subscription)	US Enhanced Disaster Recovery - Level 1 - 8,000,000 Monthly User Views (Annual Subscription)	Each	\$ 60,429.22
54151	US Enhanced Disaster Recovery - Level 1 - 15,000,000 Monthly User Views (Annual Subscription)	US Enhanced Disaster Recovery - Level 1 - 15,000,000 Monthly User Views (Annual Subscription)	Each	\$ 80,572.29
54151	US Enhanced Disaster Recovery - Level 2 - up to	US Enhanced Disaster Recovery - Level 2 - up to	Each	\$ 76,543.68



	1,000,000 Monthly User Views (Annual Subscription)	1,000,000 Monthly User Views (Annual Subscription)		
54151	US Enhanced Disaster Recovery - Level 2 - 3,000,000 Monthly User Views (Annual Subscription)	US Enhanced Disaster Recovery - Level 2 - 3,000,000 Monthly User Views (Annual Subscription)	Each	\$ 88,629.52
54151	US Enhanced Disaster Recovery - Level 2 - 8,000,000 Monthly User Views (Annual Subscription)	US Enhanced Disaster Recovery - Level 2 - 8,000,000 Monthly User Views (Annual Subscription)	Each	\$ 100,715.37
54151	US Enhanced Disaster Recovery - Level 2 - 15,000,000 Monthly User Views (Annual Subscription)	US Enhanced Disaster Recovery - Level 2 - 15,000,000 Monthly User Views (Annual Subscription)	Each	\$ 120,858.44
511210	US Encryption at Rest - up to 10,000 Users (Annual Subscription)	US Encryption at Rest - up to 10,000 Users (Annual Subscription)	Each	\$ 50,357.68
511210	US Encryption at Rest - 10,001 - 15,000 Users (Annual Subscription)	US Encryption at Rest - 10,001 - 15,000 Users (Annual Subscription)	Each	\$ 60,429.22
511210	US Encryption at Rest - 15,001 - 20,000 Users (Annual Subscription)	US Encryption at Rest - 15,001 - 20,000 Users (Annual Subscription)	Each	\$ 80,572.29
511210	US Encryption at Rest - 20,001 - 25,000 Users (Annual Subscription)	US Encryption at Rest - 20,001 - 25,000 Users (Annual Subscription)	Each	\$ 100,715.37
511210	US Encryption at Rest - 25,001 - 30,000 Users (Annual Subscription)	US Encryption at Rest - 25,001 - 30,000 Users (Annual Subscription)	Each	\$ 120,858.44
511210	US Encryption at Rest - 30,001 - 35,000 Users (Annual Subscription)	US Encryption at Rest - 30,001 - 35,000 Users (Annual Subscription)	Each	\$ 141,001.51
511210	US Encryption at Rest - 35,001 - 40,000 Users (Annual Subscription)	US Encryption at Rest - 35,001 - 40,000 Users (Annual Subscription)	Each	\$ 161,144.58
511210	US Encryption at Rest - 40,001 - 45,000 Users (Annual Subscription)	US Encryption at Rest - 40,001 - 45,000 Users (Annual Subscription)	Each	\$ 181,287.66
511210	US Encryption at Rest - 45,001 - 50,000 Users (Annual Subscription)	US Encryption at Rest - 45,001 - 50,000 Users (Annual Subscription)	Each	\$ 201,430.73
511210	US Encryption at Rest - up to 1,000,000 Monthly User Views (Annual	US Encryption at Rest - up to 1,000,000 Monthly User Views (Annual	Each	\$ 50,357.68



	Subscription)	Subscription)		
511210	US Encryption at Rest - 3,000,000 Monthly User Views (Annual Subscription)	US Encryption at Rest - 3,000,000 Monthly User Views (Annual Subscription)	Each	\$ 75,536.52
511210	US Encryption at Rest - 8,000,000 Monthly User Views (Annual Subscription)	US Encryption at Rest - 8,000,000 Monthly User Views (Annual Subscription)	Each	\$ 100,715.37
511210	US Encryption at Rest - 15,000,000 Monthly User Views (Annual Subscription)	US Encryption at Rest - 15,000,000 Monthly User Views (Annual Subscription)	Each	\$ 151,073.05
511210	Cloud Private Preview (Annual Subscription)	Cloud Private Preview (Annual Subscription)	Each	\$ 25,178.84
511210	Jive-n Premier - Jive for Exchange DL (Per User Per Year)	Jive-n Premier - Jive for Exchange DL (Per User Per Year)	Each	\$ 12.09
511210	Jive-n Premier - Jive for Google Groups (Per User Per Year)	Jive-n Premier - Jive for Google Groups (Per User Per Year)	Each	\$ 12.09
511210	Jive-n Premier - Jive for Box.com (Per User Per Year)	Jive-n Premier - Jive for Box.com (Per User Per Year)	Each	\$ 18.13
511210	Jive-n Premier - Jive for Dropbox (Per User Per Year)	Jive-n Premier - Jive for Dropbox (Per User Per Year)	Each	\$ 18.13
511210	Jive-n Premier - Jive for Sharepoint 2013 On-Premise & Office Web Apps for Storage Only (Per User Per Year)	Jive-n Premier - Jive for Sharepoint 2013 On-Premise & Office Web Apps for Storage Only (Per User Per Year)	Each	\$ 30.21
511210	Jive-n Premier - Jive Anywher Cartridge for LinkedIn (Per User Per Year)	Jive-n Premier - Jive Anywher Cartridge for LinkedIn (Per User Per Year)	Each	\$ 6.04
511210	Jive-n Premier - Jive Facebook Page Activity Sync & Facebook App (Per User Per Year)	Jive-n Premier - Jive Facebook Page Activity Sync & Facebook App (Per User Per Year)	Each	\$ 12.09
511210	Jive-n Premier - SFDC Deal Room (Per User Per Year)	Jive-n Premier - SFDC Deal Room (Per User Per Year)	Each	\$ 18.13
511210	Jive-n Premier - Twitter Sync (Per User Per Year)	Jive-n Premier - Twitter Sync (Per User Per Year)	Each	\$ 12.09
511210	Jive-n Premier - SugarCRM Sales (opportunities, accounts,	Jive-n Premier - SugarCRM Sales (opportunities, accounts,	Each	\$ 6.04



	contracts) (Per User Per Year)	contracts) (Per User Per Year)		
511210	Jive-n Premier - ServiceNow Ticketing (Per User Per Year)	Jive-n Premier - ServiceNow Ticketing (Per User Per Year)	Each	\$ 18.13
511210	Jive-n Premier - Zendesk Ticketing (Per User Per Year)	Jive-n Premier - Zendesk Ticketing (Per User Per Year)	Each	\$ 18.13
511210	Jive-n Premier - SugarCRM Ticketing (cases) (Per User Per Year)	Jive-n Premier - SugarCRM Ticketing (cases) (Per User Per Year)	Each	\$ 6.04
511210	Jive-n Premier - Github (Per User Per Year)	Jive-n Premier - Github (Per User Per Year)	Each	\$ 12.09
511210	Jive-n Premier - Jira Bug Sync (Per User Per Year)	Jive-n Premier - Jira Bug Sync (Per User Per Year)	Each	\$ 12.09
511210	Jive-n Premier - Bugzilla Sync (Per User Per Year)	Jive-n Premier - Bugzilla Sync (Per User Per Year)	Each	\$ 12.09
511210	Jive-n Premier - Aha! (Per User Per Year)	Jive-n Premier - Aha! (Per User Per Year)	Each	\$ 6.04
511210	Jive-n Premier - Advanced Engagement & Rewards (Per User Per Year)	Jive-n Premier - Advanced Engagement & Rewards (Per User Per Year)	Each	\$ 24.17
511210	Jive-n Premier - Advanced Analytics (Per User Per Year)	Jive-n Premier - Advanced Analytics (Per User Per Year)	Each	\$ 10,071.54
511210	Jive-n Advanced Analytics+ (Resonata) (Per User Per Year)	Jive-n Advanced Analytics+ (Resonata) (Per User Per Year)	Each	\$ 36.26
511210	Advanced Jive iPaaS (Annual Subscription)	Advanced Jive iPaaS (Annual Subscription)	Each	\$ 8,057.23
511210	Jive Content Translation Service (Annual Subscription)	Jive Content Translation Service (Annual Subscription)	Each	\$ 10,071.54

	PRODUCT NAME	PRODUCT DESCRIPTION	GSA Rate with IFF
511210	Jive -n FedRamp Base Platform	Jive -n FedRamp Base Platform (min 350 Users)	\$203.12
511210	Jive-x FedRamp Base Platform - Up to 50,000 Page Views per Month (Annual Subscription)	Jive-x FedRamp Base Platform - Up to 50,000 Page Views per Month (Annual Subscription)	\$70,609.57
511210	Jive - xFedRamp Base Platform- Up to 150,000 Page Views per Month (Annual Subscription)	Jive - xFedRamp Base Platform- Up to 150,000 Page Views per Month (Annual Subscription)	\$141,219.14
511210	Jive - xFedRamp Base Platform- Up to 500,000 Page	Jive - xFedRamp Base Platform- Up to 500,000 Page Views per	\$282,438.29



	Views per Month (Annual Subscription)	Month (Annual Subscription)	
511210	Jive - xFedRamp Base Platform- Up to 1,000,000 Page Views per Month (Annual Subscription)	Jive - xFedRamp Base Platform- Up to 1,000,000 Page Views per Month (Annual Subscription)	\$423,657.43
511210	Jive - xFedRamp Base Platform- Up to 3,000,000 Page Views per Month (Annual Subscription)	Jive - xFedRamp Base Platform- Up to 3,000,000 Page Views per Month (Annual Subscription)	\$706,095.72
511210	Jive - xFedRamp Base Platform- Up to 8,000,000 Page Views per Month (Annual Subscription)	Jive - xFedRamp Base Platform- Up to 8,000,000 Page Views per Month (Annual Subscription)	\$988,534.01
511210	Jive - xFedRamp Base Platform- Up to 15,000,000 Page Views per Month (Annual Subscription)	Jive - xFedRamp Base Platform- Up to 15,000,000 Page Views per Month (Annual Subscription)	\$1,270,972.29

TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 54151S)

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 54151S Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements



shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
 - (1) Cancel the stop-work order; or
 - (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- (b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
 - (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and



(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services–Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (MAY 2001) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

9. INDEPENDENT CONTRACTOR

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.



- b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

- (a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
 - (1) The offeror;
 - (2) Subcontractors; and/or
 - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.



15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

- a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 54151S IT Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.
- b. Pricing for all IT Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

LABOR CATEGORY DESCRIPTIONS (54151S)

Labor Category	Functional Responsibility	Education	Years Experience
Developer III	Responsible for design, modifications, developing, testing, writing and implementing software and programming applications. Supports and or installs software applications. Leads prototype application design. Leads the testing process through test review and analysis, test witnessing, and certifications. Applies knowledge of full cycle software development and relational database concepts. Leads development efforts on moderately complex to complex systems and applications. Provides supervision and instruction to support team.	Bachelors	10
Subject Matter Expert III	Responsible for providing subject matter expertise as a technical expert in specialized functional areas relevant to a particular project. SME produces and reviews substantive and complex technical documentation, reflecting detailed knowledge of functional or technical areas as identified in the statement of work. Documentation subjects include, but are not limited to, technology assessments, system design, business process design, system architecture, feasibility studies, and system specifications. Provides technical and functional advice in counseling both client and contracted team members. Analyzes business procedures, processes, and problems to understand how IT systems can best support customer business objectives. Provides expertise to	Bachelors	8



	functional and technical internal teams and conducts design reviews, documentation reviews, analysis reviews and processes. Responsible for implementing quality control and procedure reviews. Supervises and instructs daily support team.		
Subject Matter Expert II	Responsible for providing subject matter expertise as a technical expert in specialized functional areas relevant to a particular project. SME produces and reviews substantive and complex technical documentation, reflecting detailed knowledge of functional or technical areas as identified in the statement of work. Documentation subjects include, but are not limited to, technology assessments, system design, business process design, system architecture, feasibility studies, and system specifications. Provides technical and functional advice in counseling both client and contracted team members. Analyzes business procedures, processes, and problems to understand how IT systems can best support customer business objectives. Provides expertise to functional and technical internal teams and conducts design reviews, documentation reviews, analysis reviews and processes. Assists in quality control and procedure reviews.	Bachelors	6
User Experience	Responsible for working with customer to analyze and understand their business and end-user requirements. Understands, from a user-centered design (UCD) perspective, the customer's and end-users' creative requirements and IT project specific style guidelines. Provides workflow analysis, content hierarchies, user interface requirements, site maps, diagrams and prototypes. Produces high level documents articulating how a proposed architecture addresses strategic, business, user, and functional requirements. Supports usability studies and support team analysts, when needed.	Bachelors	5
Developer I	Responsible for design, modifications, developing, testing, writing and implementing software and programming applications. Supports and or installs software applications. Assists in prototype application design. Participates in the testing process through test review and analysis, test witnessing, and certifications. Applies knowledge of full cycle software development and relational database concepts.	Bachelors	4
Project Manager I	Responsible for providing day to day direction and control of IT Projects. Develops project/task work plan and monitors progress against the work plan. Provides technical and functional guidance to the project teams, monitors progress of tasks and deliverables, tracks and reports the project	Bachelors	3



	status to project and program management leads. Ensures that all critical project issues are addressed. Assists program manager in working with client requirements.		
Program Manager III	Responsible for direct execution of a complex solution to a client organization's Information Technology needs. Interacts with client to identify requirements. Ensures technical approach and work plan map to programmatic objectives at operational and tactical level. Monitors, tracks, and reports actual work execution against performance quality thresholds. Coordinates staff performance to meet complex time frames and budgets. Oversees delivery and invoicing to ensure contract compliance. Formulates and enforces work standards, assigns schedules, reviews work discrepancies, and communicates policies, goals and purposes of client. Leads Quality Control Reviews and Procedures, when needed. Assigned to complex programs, involving, typically, multiple tasks, multiple performing organizations, and complex responsibilities. Participates in briefings and meetings. Leads program management team and works with project managers to ensure client and contract requirements are met efficiently and in a timely manner. Provides instruction to daily support team.	Bachelors	8
Designer II	Responsible for determining customer requirements into internet web and translates application requirements into the design of complex web sites, including integrating web pages and applications to serve either as stand-alone sites or as the front end to web-based applications. Develops and Refines ideas. Applies new and emerging technologies to the site development process. Works with other members of a project team to develop the site concept, interface design, and architecture of the website. Knowledgeable in web development methodology. Serves as lead designer and provides instruction and supervision to support staff.	Bachelors	4
Project Analyst II	Responsible for assisting with setting up and maintaining the project management infrastructure: including project governance, finances, administration and reporting, contractual tracking and reporting, status reporting, project/program variance reporting, cost/benefit analysis and other related project costs accounting control activities. May compile status reports, update project plans, and prepare client billings. Acts as liaison for Project and Program Managers for administrative and analysis functions.	Bachelors	2



Designer I	Responsible for determining customer requirements into internet web and translates application requirements into the design of complex web sites, including integrating web pages and applications to serve either as stand-alone sites or as the front end to web-based applications. Develops and Refines ideas. Applies new and emerging technologies to the site development process. Works with other members of a project team to develop the site concept, interface design, and architecture of the website. Knowledgeable in web development methodology.	Bachelors	4
Administrative Assistant I	Responsible for providing general clerical and administrative duties in support of the task order or professional staff. Maintains files, prepares correspondence, schedules internal meetings and briefings, schedules travel and other activities directed by program management team. Applies principles and practices of business administration, organization, general accounting, program budgeting, and personnel management. General duties include but are not limited to: screening telephone calls, visitors and incoming correspondence, filing, word processing, coordinating travel arrangements, distributes outgoing correspondence, obtaining supplies, preparing calendars, correspondences, forms, charts, reports and tables.	High School Diploma	4
Developer II	Responsible for design, modifications, developing, testing, writing and implementing software and programming applications. Supports and or installs software applications. Assists in prototype application design. Participates in the testing process through test review and analysis, test witnessing, and certifications. Applies knowledge of full cycle software development and relational database concepts. Assists Developer lead in development efforts on moderately complex to complex systems and applications.	Bachelors	6
Subject Matter Expert I	Responsible for providing subject matter expertise as a technical expert in specialized functional areas relevant to a particular project. SME produces and reviews substantive and complex technical documentation, reflecting detailed knowledge of functional or technical areas as identified in the statement of work. Documentation subjects include, but are not limited to, technology assessments, system design, business process design, system architecture, feasibility studies, and system specifications. Provides technical and functional advice in counseling both client and contracted team members. Analyzes business procedures, processes, and problems to understand how IT systems can best support customer business objectives.	Bachelors	4



<p>Project Analyst I</p>	<p>Responsible for assisting with setting up and maintaining the project management infrastructure: including project governance, finances, administration and reporting, contractual tracking and reporting, status reporting, project/program variance reporting, cost/benefit analysis and other related project costs accounting control activities. May compile status reports, update project plans, and prepare client billings.</p>	<p>Bachelors</p>	<p>1</p>
<p>Program Manager II</p>	<p>Responsible for direct execution of a complex solution to a client organization's Information Technology needs. Interacts with client to identify requirements. Ensures technical approach and work plan map to programmatic objectives at operational and tactical level. Monitors, tracks, and reports actual work execution against performance quality thresholds. Coordinates staff performance to meet complex time frames and budgets. Oversees delivery and invoicing to ensure contract compliance. Formulates and enforces work standards, assigns schedules, reviews work discrepancies, and communicates policies, goals and purposes of client. Assists in quality control reviews and procedures, when needed.</p>	<p>Bachelors</p>	<p>6</p>
<p>Project Manager II</p>	<p>Responsible for providing day to day direction and control of IT Projects. Develops project/task work plan and monitors progress against the work plan. Provides technical and functional guidance to the project teams, monitors progress of tasks and deliverables, tracks and reports the project status. Works with Subject Matter Experts and Program Managers when needed, to address all client requirements. Ensures that all critical project issues are addressed. Leads project management team and provides supervision and instruction to support team.</p>	<p>Bachelors</p>	<p>4</p>



LABOR CATEGORY DESCRIPTIONS (54151HEAL)

Labor Category	Functional Responsibility	Education	Years Experience
HITS Proj Analyst I	Under supervision of senior management personnel, supports the project team with a wide variety of technical and operational skills, including budget preparation and tracking; deliverable and schedule tracking and monitoring; and preparation and quality control of deliverables. Competent in software packages for word processing, spreadsheets, databases, desktop publishing, and graphics. Coordinates administrative issues with purchasing, personnel, facilities, and operations.	Bachelor's degree, any discipline, or HS degree and two years' experience in addition to minimum years stated	0
HITS Proj Analyst II	Using expertise in the health care and health IT industries, manages deployment of project resources, including funds, personnel, subcontractors, equipment, and facilities, to ensure achievement of client goals. Creates and implements project plans to control budget, schedules, quality control, and risk management. Oversees program budget, schedules, and all aspect of financial management of the program. Serves as client's single point of contact regarding all program activities. Familiar with federal, state, and international regulations for health care delivery and information control, e.g., HIPAA.	Bachelor's degree, any discipline, or HS degree and two years' experience in addition to minimum years stated	2
HITS Project Analyst II/Editor Proofreader	Reviews, edits, and performs quality control for a variety of complex written materials designed for all media, including print, electronic, and multimedia, to ensure readability, logical organization, supporting detail, grammatical correctness, adherence to prescribed style guides, and appropriateness for the target audience. Requires familiarity with government and industry standards for the preparation of written and audiovisual materials, particularly in the health care field, and ability to research and apply specific style guides of government and health care industry clients. Requires excellent writing and communications skills; a mastery of grammar, spelling, and syntax; and ability to work in a high-pressure production environment to meet deadlines.	Bachelor's degree, any discipline, or HS degree and two years' experience in addition to minimum years stated	3
HITS Production Designer	Using experience in communications in the health care and information technology industries, develops concepts for visual communication in various media. Prepares production specifications and estimates.	Bachelor's degree, any discipline, or HS degree and two	2

	Manages work by suppliers (e.g., artists, service bureaus, photographers, printers, production studios). Maintains files of deliverables for products and services. Ensures that materials comply with standards and regulations applicable to the health care and health IT industries. Requires strong creative ability, attention to detail, and hands-on experience with a range of design software applications.	years' experience in addition to minimum years stated	
HITS Developer Specialist	Under supervision of a Sr. Developer Specialist, designs, develops, and implements applications and systems based on user needs. Analyzes existing information-processing systems to evaluate effectiveness and develop new systems based on user needs.	Bachelor's degree, any discipline, or HS degree and two years' experience in addition to minimum years stated	5
HITS Video Producer	Works closely with crew, client, and stakeholders from start to finish on video projects. Executes and develops budgets, allocates resources, and sets deadlines for videos. Scouts, selects, and reserves shoot locations; manages crew and talent; and develops production schedules. Requires extensive experience with multimedia products for training and communications in the health care and health information technology environments, and established relationships with specialized resources for producing scientific and technical video content, nationwide.	Bachelor's degree, any discipline, or HS degree and two years' experience in addition to minimum years stated	5
HITS Task Manager	Applies specialized experience in the health care arena and academic expertise to assist health care and government clients to integrate new health information technology systems into current and future operations and improve processes and systems. Collaborates across siloed customer work centers and domains to elicit and document business and functional requirements to construct technical solutions in support of strategic business capabilities. Oversees production and implementation of training products to assist in user acceptance and best use of new technologies.	Bachelor's degree, any discipline, or HS degree and two years' experience in addition to minimum years stated	10
HITS Video Editor II	Assembles material such as camera footage, dialogue, sound effects, special effects, and graphics into a finished product. Requires proven skill in crafting compelling narratives based on complex scientific and technical information to encourage adoption of new health care information technology systems and care modalities for disparate audiences, including clinicians	Bachelor's degree, any discipline, or HS degree and two years' experience in addition to	5



	and other health care delivery staff, health system administrators and IT support staff, and health care consumers.	minimum years stated	
HITS Senior Developer Specialist	Designs, develops, and implements applications and systems based on user needs. Analyzes existing information-processing systems to evaluate effectiveness and develop new systems based on user needs. Requires extensive general technical expertise and specific familiarity with health care industry systems and regulations regarding security, information standardization, and system interoperability. Also requires knowledge of technical literature and experience with user interfaces within current administrative, diagnostic, and therapeutic systems.	Bachelor's degree, any discipline, or HS degree and two years' experience in addition to minimum years stated	10
HITS Subject Matter Expert I	Supports client projects with research, analysis, and communications in specialized area of expertise. Requires intimate knowledge of specialized sources for data in areas of expertise and knowledge of design, development, sustainment, optimization, training, and user acceptance of health information technology systems, both current and historic .	Bachelor's degree, any discipline, or HS degree and two years' experience in addition to minimum years stated	5
HITS Program Manager III	Organizes, directs, and supervises all personnel in the planning and production of client's project. Directs the implementation of quality control programs .Identifies and commits resources including funds, personnel, subcontractors, equipment, and facilities required to support effort. Communicates regularly with client's C-suite executives to ensure client satisfaction. Establishes and alters (as necessary) corporate management structure to direct effective contract support activities. Requires significant knowledge of the health care/health information technology arena and significant relationships with leaders in those industries.	Bachelor's degree, any discipline, or HS degree and two years' experience in addition to minimum years stated	12
HITS Sr. Designer/Art Director	Guides and is responsible for the overall quality of work produced on each project. Manages the creative process from concept to completion, leads and directs the creative team, ensures that brand standards are met, and meets with clients or upper management to explain campaign strategies and solutions. Requires proven skill in crafting compelling narratives based on complex scientific and technical information to encourage adoption of new health care information technology	Bachelor's degree, any discipline, or HS degree and two years' experience in addition to minimum years stated	12



	systems and care modalities for disparate audiences, including clinicians and other health care delivery staff, health system administrators and IT support staff, and health care consumers.		
Subject Matter Expert III (Program Exec)	Guides client projects with research, analysis, and communications in specialized area of expertise. Must be well networked with leading experts in specialized in area of expertise and able to connect clients with those experts. Requires a record of leadership or academic expertise in developing, implementing, training, and maximizing user acceptance of current health information technology systems and historic technologies.	Bachelor's degree, any discipline, or HS degree and two years' experience in addition to minimum years stated	10

LABOR CATEGORY RATES (54151S)- GSA SCHEDULE CONTRACT INFORMATION TECHNOLOGY (IT) SERVICES (All rates below include IFF)

SIN	LCAT	2/13/2017-2/12/2018	2/13/2018-2/12/2019	2/13/2019-2/12/2020	2/13/2020-2/12/2021	2/13/2021-2/12/2022
54151S	Developer III	\$208.36	\$211.90	\$215.51	\$219.17	\$222.90
54151S	Subject Matter Expert III	\$189.42	\$192.64	\$195.92	\$199.25	\$202.63
54151S	Subject Matter Expert II	\$156.27	\$158.93	\$161.63	\$164.38	\$167.17
54151S	User Experience	\$113.65	\$115.58	\$117.55	\$119.55	\$121.58
54151S	Developer I	\$104.18	\$105.95	\$107.75	\$109.59	\$111.45
54151S	Project Manager I	\$80.50	\$81.87	\$83.26	\$84.68	\$86.12
54151S	Program Manager III	\$165.74	\$168.56	\$171.43	\$174.34	\$177.30
54151S	Designer II	\$137.33	\$139.66	\$142.04	\$144.45	\$146.91
54151S	Project Analyst II	\$80.50	\$81.87	\$83.26	\$84.68	\$86.12
54151S	Designer I	\$99.45	\$101.14	\$102.86	\$104.60	\$106.38
54151S	Administrative Assistant I	\$52.09	\$52.98	\$53.88	\$54.79	\$55.72
54151S	Developer II	\$146.80	\$149.30	\$151.83	\$154.42	\$157.04
54151S	Subject Matter Expert I	\$118.39	\$120.40	\$122.45	\$124.53	\$126.65
54151S	Project Analyst I	\$66.30	\$67.42	\$68.57	\$69.74	\$70.92
54151S	Program Manager II	\$137.33	\$139.66	\$142.04	\$144.45	\$146.91
54151S	Project Manager II	\$108.92	\$110.77	\$112.65	\$114.57	\$116.51



LABOR CATEGORY RATES (54151HEAL)- GSA SCHEDULE CONTRACT HEALTH IT SERVICES (All rates below include IFF)

SIN	LCAT	2/13/2020-2/12/2021	2/13/2021-2/12/2022
54151HEAL	HITS Project Analyst I	\$78.99	\$80.34
54151HEAL	HITS Project Analyst II	\$86.40	\$87.87
54151HEAL	HITS Project Analyst II/Editor Proofreader	\$85.90	\$87.36
54151HEAL	HITS Production Designer	\$92.82	\$94.39
54151HEAL	HITS Developer Specialist	\$116.51	\$118.49
54151HEAL	HITS Video Producer	\$116.51	\$118.49
54151HEAL	HITS Task Manager	\$125.40	\$127.53
54151HEAL	HITS Video Editor II	\$128.36	\$130.54
54151HEAL	HITS Senior Developer Specialist	\$135.27	\$137.57
54151HEAL	HITS Subject Matter Expert I	\$137.25	\$139.58
54151HEAL	HITS Program Manager III	\$172.80	\$175.73
54151HEAL	HITS Sr. Designer/Art Director	\$172.80	\$175.73
54151HEAL	HITS Subject Matter Expert III (Program Executive)	\$217.23	\$220.92

The Vendor offers only the personnel who meet or exceed the minimum qualification requirements stated in the Commercial Labor Category Descriptions provided herein. Vendor allows experience to substitute for minimum education requirements and education to substitute for minimum years of experience. Vendor criteria for substitution are as follows:

Education: An associate degree will equal 2 years of experience. A relevant bachelor’s degree will equal 4 years of experience. A relevant Master’s Degree will equal 6 years of experience. A Doctorate will equal 8 years of experience.

Experience: For every year of full time specific field experience, the person shall be credited with one-half

Year of degree qualifications toward the values stated in the labor category descriptions.

GSA and/or the ordering activities may have access to any employee resume (by request) before, during, or after assignment of any GSA order. If for some extenuating reason a person assigned to an order must be replaced or substituted, the ordering activity will be notified in advance, in writing, and the substituted personnel will meet or exceed the required qualifications for the departing employee’s labor category.



USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENTPROGRAMS

PREAMBLE

J.R. Reingold and Associates, Inc provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact us at:

J.R. Reingold and Associates, Inc.
1321 Duke Street
Alexandria, VA 22314
Office: 202-333-0400
Fax: 703-299-2424

Contract Administrator:
Paula Miller
VP and General Counsel
Phone: 571-366-8990
Email: pmiller@reingold.com



**BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

Ordering Activity Date

Contractor Date



BPA NUMBER _____

**(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;



- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.



**BASIC GUIDELINES FOR USING
“CONTRACTOR TEAM ARRANGEMENTS”**

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to an ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customer's needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer's requirement.
- Customers make a best value selection.