GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAA Advantage.gov.

Multiple Award Schedule

FSC Group: Information Technology  FSC Class: DA01

Contract number: GS-35F-237GA

Contract period: Feb 15, 2017 to Feb 14, 2027

Fulcrum Vets LLC
127 Skipper Drive
Lake Frederick, VA  22630
(443) 257-9443

https://www.fulcrumvets.com/

Contract administration source (if different from preceding entry).
Gene Walker
President
gene.walker@fulcrumvets.com

Business size: Small business
Service-Disabled Veteran Owned Small business

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Price list current as of Mod PO-0010  effective 10/25/2021

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Information Technology Professional Services</td>
</tr>
<tr>
<td>54151HEAL</td>
<td>Health Information Technology Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials (OLM’s)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. N/A

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See LABOR CATEGORY PRICING and LABOR CATEGORY DESCRIPTIONS

2. Maximum order:

<table>
<thead>
<tr>
<th>SINs</th>
<th>Maximum Order</th>
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<tr>
<td>54151S</td>
<td>$500,000</td>
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<tr>
<td>54151HEAL</td>
<td>$500,000</td>
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<tr>
<td>OLM</td>
<td>$250,000</td>
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3. Minimum order: $100

4. Geographic coverage (delivery area). Domestic, 50 states, Alaska, Hawaii, Puerto Rico

5. Point(s) of production (city, county, and State or foreign country). See Company Address

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. .5% for orders greater than $400,000

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. 2%,10 days; Net 30

9. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. (Contractor insert number of days.) 30 days ARO
10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. To Be Determined at the Task Order level

10c. Overnight and 2-day delivery. Not applicable

10d. Urgent Requirements. Contact Contractor

11. F.O.B. point(s). Destination

12a. Ordering address(es). 127 Skipper Drive, Lake Frederick, VA  22630

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). 127 Skipper Drive, Lake Frederick, VA  22630

14. Warranty provision. N/A

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable

23. Unique Entity Identifier (UEI) number. 831156885

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM
## LABOR CATEGORY PRICING

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Year 5</th>
<th>Year 6</th>
<th>Year 7</th>
<th>Year 8</th>
<th>Year 9</th>
<th>Year 10</th>
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## 54151S

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<th>Labor Category</th>
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<th>Year 8</th>
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Source: [Labor Category Pricing](https://example.com/labor-category-pricing)
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<td>$181.93</td>
<td>$185.21</td>
<td>$188.54</td>
<td>$191.93</td>
</tr>
</tbody>
</table>

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

**LABOR CATEGORY DESCRIPTIONS**

**Fulcrum Vets LLC** offers the following Labor Category Descriptions to support the effort contemplated herein.

**Health IT Senior Program Manager**
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 10 (ten) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Involves complex Health IT project management, strategic and tactical planning, coordination, control, and critical decision-making.

**IT Project Manager Level V**
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 20 (twenty) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Responsible for large complex projects. Has project leadership responsibilities and significant input into the technical decision-making process.

**Health IT Project Manager Level III**
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 8 (eight) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Responsible for large complex projects. Has project leadership responsibilities and significant input into the technical decision-making process.

**IT Project Manager Level III**
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 8 (eight) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Responsible for large complex projects. Has project leadership responsibilities and significant input into the technical decision-making process.

**Health IT Project Manager Level II**
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 5 (five) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Responsible for medium-to-large sized projects (typically 1-20 persons). Has project leadership responsibilities and has significant input into the technical decision-making process.
Health IT Project Manager
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 3 (three) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Responsible for medium-to-large sized projects (typically 1-10 persons). Has project leadership responsibilities and has significant input into the technical decision-making process.

IT Project Manager
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology
Minimum Years of Experience: 3 (three) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Responsible for medium-to-large sized projects (typically 1-10 persons). Has project leadership responsibilities and has significant input into the technical decision-making process.

Health IT Project Controller
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 2 (two) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Responsible maintaining financial data for Health projects. Responsible for invoicing end user client and interacting with all levels of management concerning project financials.

IT Project Controller
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 2 (two) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Responsible maintaining financial data for Health projects. Responsible for invoicing end user client and interacting with all levels of management concerning project financials.

Health IT Quality Assurance Tech
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology
Minimum Years of Experience: 3 (three) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Is responsible for the process used in various health IT system/software development life cycles.

**IT Quality Assurance Tech**
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 3 (three) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Is responsible for the process used in various health IT system/software development life cycles

**Health IT Data Quality Engineer**
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 6 (six) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Provide perform analysis and reporting on identity and matching data, in order to provide guidance and recommendations related to configuration and implementation of the probabilistic matching algorithm, identity management, data stewardship and clinical data quality support services to include but not limited to: data analysis, data profiling.

**IT Data Quality Engineer**
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 6 (six) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Provide perform analysis and reporting on identity and matching data, in order to provide guidance and recommendations related to configuration and implementation of the probabilistic matching algorithm, identity management, data stewardship and clinical data quality support services to include but not limited to: data analysis, data profiling.

**Health IT Senior Application Developer/ Systems Architect**
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 12 (twelve) years of professional experience in a Health information technology/information management or related field
Functional Responsibilities: Typically assigned to extremely difficult design problems and provides major guidance on large-scale Health system development projects.

**IT Senior Application Developer/ Systems Architect**
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 12 (twelve) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Typically assigned to extremely difficult design problems and provides major guidance on large-scale Health system development projects.

**Health IT Senior Business Technical Consultant**
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 7 (seven) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Analyze Identify data quality issues and assign a level of complexity based on criteria defined and set forth by the Government PM and in accordance with identity management and data quality industry standard principles. An overall responsibility for the design and development of small to medium scale Health systems.

**IT Senior Business Technical Consultant**
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 7 (seven) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Analyze Identify data quality issues and assign a level of complexity based on criteria defined and set forth by the Government PM and in accordance with identity management and data quality industry standard principles. An overall responsibility for the design and development of small to medium scale Health systems.

**Health IT Senior Software Engineer**
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 6 (six) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Has overall responsibility for the design and development of Health systems projects.

**IT Senior Software Engineer**
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 6 (six) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Has overall responsibility for the design and development of Health systems projects.

**Health IT Senior Cyber Security Analyst**
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 8 (eight) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Instructs, counsels, and guides work of other members when functioning as Team Leader.

**IT Senior Cyber Security Analyst**
Minimum Education: Bachelor's Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 8 (eight) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Instructs, counsels, and guides work of other members when functioning as Team Leader.

**Health IT Senior Clinical Analyst**
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 10 (ten) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Advice related to and refinement of methods for capturing clinical documentation; analysis and interpretation of data for the purpose of improving clinical management of patients; development of VHA and VA enterprise clinical business data quality requirements, data definitions and other artifacts relative to clinical quality performance, drawing on clinical and administrative expertise and knowledge of healthcare programs, and similar tasks

**IT Computer Technical Support Analyst**
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 3 (three) years of professional experience in a Health information technology/information management or related field
Functional Responsibilities: Provides technical, operations, and training support to users of company's personal computers either by telephone or on-site relative to desktop hardware and software packages. Performs hardware diagnostics and coordinates repairs. Assists in planning and designing personal computer support systems. Acts as liaison for data transfer systems design and implementation. Installs and tests personal computers, printers, and other peripherals; configures operating system, shrink-wrap programs, and applications software programs. Develops reports and databases. Provides technical support for personal computers.

**IT Computer Technical Support Staff**
Minimum Education: Bachelor's Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 5 (five) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Provides technical, operations, and training support to users of company's personal computers either by telephone or on-site relative to desktop hardware and software packages. Performs hardware diagnostics and coordinates repairs. Assists in planning and designing personal computer support systems. Acts as liaison for data transfer systems design and implementation. Installs and tests personal computers, printers, and other peripherals; configures operating system, shrink-wrap programs, and applications software programs. Develops reports and databases. Provides technical support for personal computers.

**IT Help Desk Analyst**
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 0 (zero) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Resolves technical problems in a call center/help desk environment. Uses expertise in customer service and technical knowledge gained from prior programming experience to resolve issues surrounding installation, usage, and training on software and/or hardware products.

Develops solutions to assigned technical problems of limited scope. Applies discretion and judgment to complete assignments of limited scope. Work is reviewed throughout the assignment.

**IT Business Process Analyst**
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 3 (three) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Analyze process quality issues and assign a level of complexity based on criteria defined and set forth by the Government PM and in accordance Information Technology
Infrastructure Library (ITIL) industry standard principles. An overall responsibility for the design and development of small to medium scale Health systems.

**IT Staff Business Process Analyst**

Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 5 (five) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Analyze process quality issues and assign a level of complexity based on criteria defined and set forth by the Government PM and in accordance Information Technology Infrastructure Library (ITIL) industry standard principles. An overall responsibility for the design and development of small to medium scale Health systems.

**IT Business Technical Analyst**

Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 3 (three) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Analyze information technology business systems performance issues and assign a level of complexity based on criteria defined and set forth by the Government PM and in accordance Information Technology Infrastructure Library (ITIL) industry standard principles. An overall responsibility for the design and development of small to medium scale Health systems.

**IT Senior Business Technical Analyst**

Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 5 (five) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Analyze information technology business systems performance issues and assign a level of complexity based on criteria defined and set forth by the Government PM and in accordance Information Technology Infrastructure Library (ITIL) industry standard principles. An overall responsibility for the design and development of small to medium scale Health systems.

**IT Senior Communications Specialist**

Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Information Technology

Minimum Years of Experience: 10 (ten) years of professional experience in a Health information technology/information management or related field
Functional Responsibilities: Analyze information technology business requirements and develop communication strategies to convey strategic plans, tactical strategy, and approach through multi-channel communication venues set forth by the Government PM and in accordance with industry standard principles. An overall responsibility for the design and development of small to medium scale Health systems.

**IT Technical Writer/Editor**

Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 5 (five) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Writes, rewrites and/or edits technical documents such as technical procedure manuals, user manuals, programming manuals, service manuals, operational specifications, and related technical publications to communicate clearly and effectively technical specifications and instructions to a wide range of audiences. Acquires subject knowledge by interviewing product developers, observing performance of production methods, referring to technical specifications, blueprints, engineering illustrations, and trade journals. Oversees preparation of illustrative materials, selecting drawings, sketches, diagrams and charts. Conducts quality review of materials.

**IT Senior Technical Writer**

Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 10 (ten) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Writes, rewrites and/or edits technical documents such as technical procedure manuals, user manuals, programming manuals, service manuals, operational specifications, and related technical publications to communicate clearly and effectively technical specifications and instructions to a wide range of audiences. Acquires subject knowledge by interviewing product developers, observing performance of production methods, referring to technical specifications, blueprints, engineering illustrations, and trade journals. Oversees preparation of illustrative materials, selecting drawings, sketches, diagrams and charts. Conducts quality review of materials.

**IT Documentation Engineer**

Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 3 (three) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Plans, directs and coordinates preparation of project documentation, such as engineering drawings, production specifications and schedules, and contract modifications, to ensure customer contract requirements are met. Reviews contract to determine documentation
required for each phase of project, applying knowledge of engineering and manufacturing processes. Schedules due dates for drawings, specifications, software, technical manuals and other documents. Monitors status of project to ensure documentation is submitted according to schedule. Reviews and verifies documents for completeness, format, and compliance with contract requirements.

**IT Documentation Engineer III**

Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 5 (five) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Plans, directs and coordinates preparation of project documentation, such as engineering drawings, production specifications and schedules, and contract modifications, to ensure customer contract requirements are met. Reviews contract to determine documentation required for each phase of project, applying knowledge of engineering and manufacturing processes. Schedules due dates for drawings, specifications, software, technical manuals and other documents. Monitors status of project to ensure documentation is submitted according to schedule. Reviews and verifies documents for completeness, format, and compliance with contract requirements.

**IT Documentation Engineer IV**

Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 10 (ten) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Plans, directs and coordinates preparation of project documentation, such as engineering drawings, production specifications and schedules, and contract modifications, to ensure customer contract requirements are met. Reviews contract to determine documentation required for each phase of project, applying knowledge of engineering and manufacturing processes. Schedules due dates for drawings, specifications, software, technical manuals and other documents. Monitors status of project to ensure documentation is submitted according to schedule. Reviews and verifies documents for completeness, format, and compliance with contract requirements.

**IT Engineering Planner**

Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 10 (ten) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Prepares and coordinates the plans and schedules for new or existing programs. Determines, monitors, and reviews costs, operational budgets and schedules, and manpower requirements. Supports and participates in negotiations with customer. Analyzes effects
of projects upon various areas such as Engineering, Facilities, and the labor pool to determine the most practical and cost-efficient methods to obtain the required resources. Resolves proposal preparation problems and assesses the progress against established plans and parameters. Formulates and recommends corrective action measures such as schedule revisions, manpower adjustments, fund allocations, and work requirements.

**IT Computer Systems Architect III**
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 5 (five) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Designs and defines system architecture for new or existing complex computer systems. Determines systems specifications, input/output processes, and working parameters for hardware/software compatibility and maintenance of system security. Coordinates design of subsystems and integration of total system. Identifies, analyzes, and resolves program support deficiencies. Develops and recommends corrective actions. May provide technical guidance for database administrators and software developers.

**IT Administrative Support Specialist**
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 2 (two) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Performs variety of activities in support of functional areas such as finance, purchasing, or human resources or for a specific project/business/technical unit. Gathers, collects, records, tracks and verifies data and information from multiple sources. Compiles, reviews and analyzes data. Uses software for functional area, to compile and generate reports, statistics, timelines, tables, graphs, correspondence and presentations. May design processes to enhance work flow. Provides data and information to others on functional unit processes and procedures.

**IT Multi-Function Information Systems Analyst III**
Minimum Education: Bachelor’s Degree in Computer Science, Engineering, or Health Information Technology

Minimum Years of Experience: 7 (seven) years of professional experience in a Health information technology/information management or related field

Functional Responsibilities: Performs a variety of activities in information systems design, development, and analysis encompassing one or more of the following areas of technical expertise: programming, computer application analysis, software development, systems integration, and related disciplines.