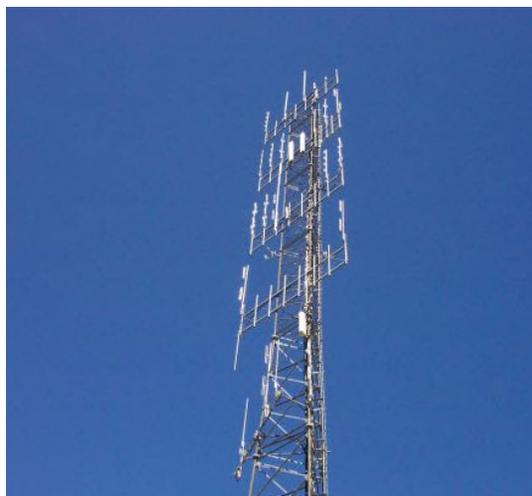




**AUTHORIZED FEDERAL SUPPLY SERVICE  
INFORMATION TECHNOLOGY SCHEDULE PRICELIST  
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY  
EQUIPMENT, SOFTWARE AND SERVICES**

**Special Item No. 132-53 Cellular and Other Wireless Telecommunications**



**Widely, Inc.**

**4031 University Drive Suite 200, Fairfax, VA 22030-3409**

**703-934-2038**

[info@widely.com](mailto:info@widely.com)

[www.widely.com](http://www.widely.com)

**Multiple Award Schedule Contract Number: GS-35F-243AA**

**Period Covered by Contract: 12 March 2013 – 11 March 2018**

Services and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at [www.gsaadvantage.gov](http://www.gsaadvantage.gov) )

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**1. COMPANY OVERVIEW**

Widility, Inc. was founded in May 2006 and is a private company headquartered in Fairfax, Virginia providing wireless professional services for In-building wireless solutions, installation and maintenance of telecommunications towers and microwave links for Fortune 500 companies as well as mid-size companies. Widility offers a full range of engineering, design, construction, and turnkey services for wireless services. Our team has the knowledge and experience to handle any type of deployment project in any spectrum for current services or in next generation multiservice networks.

Widility’s wireless deployment and integration services include:

• Tower Construction	• Site Survey
• Drive Testing	• Site Design and Engineering
• Site Augmentation	• Site Construction
• Turnkey Services	• Equipment Installation
• Logistics Planning	• Commissioning
• Site Acquisition	• Site Acceptance Testing
• Civil Work	• Integrated Project/Program Management

**Widility’s Experience**

Our current staff is fully capable of providing the required support with the service offerings listed in the prior section.

*We are experienced.* Widility is a group of seasoned, executive-level managers, all with at least 20 to 25 years of practical experience.

*We don’t talk, we execute.* Our people do not mistake colorful, but vague, slide decks for output. We do not spend a client’s valuable time discussing topics that do not move the ball forward, however academically interesting they may be. We will meet our deadlines and produce tangible solutions.

*We are forthright.* When you engage us, we will give you our honest, unvarnished assessments. Widility will not sell you more than you need. We will provide all that is necessary to deliver the performance, consistency, and predictability you require.

*We are accessible and efficient.* Each engagement is led by a Widility Principal, without the cumbersome bureaucracy of large firms.

The factors above, our dedication to service and ethics, along with our strong entrepreneurial spirit are the basis of our long-term commitment to our clients

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**2. GENERAL CONTRACT INFORMATION**

1a	Labor Category Descriptions:	Pages 6 to 8
2.	Maximum Order:	\$1,000,000
3.	Minimum Order:	\$100
4.	Geographic Coverage (Delivery Area):	Domestic Only
5.	Point(s) of production (city, county, and state or foreign country): Same as company address	Widely, Inc. 4031 University Drive, Suite 100 Fairfax, VA 22030-3409
6.	Discount from list prices or statement of net price	Government net prices (discounts already deducted).
7.	Quantity Discounts:	None Offered
8.	Prompt Payment Terms:	Net 30 days
9a	Notification that Government purchase cards are accepted up to the micro-purchase threshold:	Yes
9b	Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold	Will accept over \$3,000
10.	Foreign items:	None
11a	Time of Delivery:	Specified on the Task Order
11b	Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor	To be negotiated with Ordering Agency
11c	Overnight and 2-day delivery:	To be negotiated with Ordering Agency
12.	F.O.B Points(s):	Destination

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13a	Ordering Address:	Widelity, Inc. 4031 University Drive, Suite 100 Fairfax, VA 22030-3409
13b	Ordering procedures: Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3	
14.	Payment address:	Widelity, Inc. 4031 University Drive, Suite 100 Fairfax, VA 22030-3409
15.	Warranty Provision:	Widelity's Standard Commercial Warranty
16.	Export Packing Charges:	Not Applicable
17.	Terms and conditions of Government Purchase Card acceptance (any thresholds above the micro-purchase level):	Contact Contract Administrator
18.	Terms and conditions of rental, maintenance, and repair (if applicable):	Not Applicable
19.	Terms and conditions of installation (if applicable):	Not Applicable
20.	Terms and conditions of repair parts indicating date of parts, price lists and any discounts from list prices (if applicable):	Not Applicable
20a.	Terms and conditions for any other services (if applicable):	Not Applicable
21.	List of service and distribution points (if applicable):	Not Applicable
22.	List of participating dealers (if applicable):	Not Applicable
23.	Preventive maintenance (if applicable):	Not Applicable
24a	Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:	Not Applicable
24b	24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: <a href="http://www.Section508.gov/">www.Section508.gov/</a> .	Contact Contract Administrator for more information
25.	Data Universal Numbering System (DUNS) number:	79-790-2454
26	Widelity, Inc. <i>is</i> registered in the Central Contractor Registration (CCR) database.	

### **3. DISTRIBUTED ANTENNA SYSTEMS (DAS) AND IN-BUILDING WIRELESS**

It is important for government facilities that wireless voice and data coverage is equal to traditional landline services, whether they are inside or outside of a building complex. To improve coverage and provide the flexibility and the ability to choose from multiple carriers, government facilities require a non-wireless service provider to design, install, and maintain an integrated and neutral host system for all wireless service providers. Widelity offers government agencies the best solution for designing and installing a neutral host system as follows:

- A service provider-agnostic solution, providing equal access for all service providers and consideration of other services such as public safety radio.
- Demonstrated technical capabilities with federal, county, and commercial customers
- Proven methodology for design and installation
- Knowledge of design and test tools
- Proven key personnel and project management.

Widelity provides a full spectrum of professional services, from designing and deploying communications networks to providing business Information Technology planning and implementation. Our business success stems from a strong commitment to our customers and extraordinary commitment to our employees. We are forthright and engage our customers with honesty, integrity, and unvarnished assessments. We do not oversell our services, providing exactly what customers require, and we deliver the performance, consistency, and predictability customers have come to expect. Our team includes leading solutions architects, accomplished engineers, and project managers having real world and hands-on experience in providing in-building solutions.

In developing a Neutral Host Distributed Antenna System, it is important that the design satisfy current and future requirements for the specific government facility complex. With today's wireless technology in constant evolution, as older technologies are quickly eclipsed by newer, more capable ones, it is important that the technical solution support both older and newer technologies. In addition to managing older and newer technologies, Widelity's technical solution also has to consider the changing landscape of the wireless spectrum resources, which provides options for broadband wireless applications. Another important point is that any technical solution needs to support both older and newer technologies, because of the initial financial investment. This is especially true for Veteran Administration Medical Facilities, which consist of both new and older building complexes. Widelity understands these types of situations. We have the experience and technical expertise to design and install a solution that serves the various technologies now in use and evolves with minimal expense to accommodate future advances in wireless technology.

#### **4. RADIO AND TELECOMMUNICATIONS TOWERS**

Many government agencies utilize radio and telecommunication towers to link building complexes together, support field personnel day-to-day operations and provide public safety. To support government strategic plans in providing cost effective solutions, Widelity provides “Turnkey Solutions” that provide an end-to-end solution with an non-biased recommendation on equipment solutions that ensure government agencies receive the best cost and technical solution.

##### **4.1. RF/MICROWAVE ENGINEERING**

Our RF Engineers, who are experienced in RF and Microwave technologies, work with service providers and equipment manufacturers to provide designs that meet clients’ technical requirements and financial objectives. In designing solutions, our RF Engineers analyze the solution from both a technical and financial aspect and will often provide different options based on client budgetary constraints. For government agencies under pressure to reduce annual budgets, it is important that agencies receive the lowest price for high tech equipment. The Widelity team is agnostic with respect to equipment manufacturers, ensuring that government agencies receive the best deal for equipment purchases.

##### **4.2. TOWER INSTALLATION AND MAINTENANCE**

Widelity’s team of Tower Climbers are certified in tower climbing and rescue techniques and are also experienced technicians in all activities associated with tower and ground equipment.

#### **5. PROGRAM/PROJECT MANAGEMENT**

Widelity’s team of certified Project Management Professionals (PMP®) has extensive experience in managing the installation and maintenance of radio and telecommunications towers. Widelity has a defined project management methodology based on PMI’s PMBOK® that provides standards and metrics for project managers to follow. Effective management and alignment with the agencies business objectives, budget and quality requirements are the main objective of Widelity’s project managers.

Widelity ensures that all project logistics and plans are properly coordinated and communicated while monitoring closely how individual projects are progressing. Our team provides a single point of contact to manage multiple vendors, deliverables and required project materials.

Widelity maintains the overall project schedule, ensures quality control and oversees project financials.

## 6. WIDELITY LABOR CATEGORIES

### PROGRAM MANAGER

Account Lead responsible for managing customer relationships and providing overall strategic direction to the RF Engineering Team and Implementation Team. Independently plans and executes all project management tasks to produce successful projects including project definition, planning, documentation, scheduling, budgeting, risk planning, issues tracking and progress measurement.

#### Experience

A certified PMI Project Manager Professional (PMP®) with a minimum of twelve years' experience as a senior level manager in managing wireless projects. Has a full understanding of project management theory and practices, and solid supporting technical, financial, managerial and awareness of senior management motivators.

#### Education

Master's degree in engineering and/or associated fields including MBA, MSPM; undergraduate degree or equivalent experience in a technical field.

### TECHNICAL PROJECT MANAGER

Technical Field Lead responsible for managing day-to-day operations of Project Team and provide technical support to the client and Project Team as required. Executes project management tasks, develops and distributes project status reports, manages day-to-day operations and ensures deliverables are completed on time, within budget and per customer requirements.

#### Experience

Ten (10) years of project management experience leading technical projects within the wireless industry.

#### Education

Bachelor's Degree in associated field; AAS and equivalent experience in a technical field.

### PROJECT COORDINATOR

Creates and manages project information relating to the program and contractual requirements. Tracks daily project activities and submits daily reports to the program manager/technical project manager on task activities and associated costs (profit and loss). Develops and manages project schedule information; develops variance reports for the program manager/technical project manager.

#### Experience

Minimum of five (5) years of project coordination experience within the telecommunications industry.

#### Education

Military experience, AAS Degree in electronics/electrical certificate or certification.

**RF ENGINEER I**

Manage the search ring process and assist in the selection of tower sites that are RF-optimum. Work closely with program manager/technical project manager during tower site selection and acquisition processes. Conduct detailed design reviews to ensure that all network objectives are fulfilled for microwave backhaul and RF coverage. Support Implementation Team to ensure that RF drive testing is done accurately and analyze test to optimize network. Provide technical support to RF Engineer II.

**Experience**

Ten (10) plus years of experience in RF network design experience; RF/microwave experience with a wireless service provider; knowledge of tower installation, verification and RF optimization and experience in managing and mentoring engineering team.

**Education**

Master's Degree in Electrical Engineering.

**RF ENGINEER II**

Manage the search ring process and assist in the selection of tower sites that are RF-optimum. Work closely with program manager/technical project manager during tower site selection and acquisition processes. Conduct detailed design reviews to ensure that all network objectives are fulfilled for microwave backhaul and RF coverage. Support Implementation Team to ensure that RF drive testing is done accurately and analyze test to optimize network.

**Experience**

Three (3) to five (5) years of experience in RF Design supporting microwave solutions.

**Education**

Bachelor's Degree in Electrical Engineering.

**TECHNICIAN I**

Manage site activities supporting civil construction and radio equipment installation and testing, validate subcontractor work, document site, manage site drawings, redlines, documentation, safety and testing. Ensure work environment is clean and safe for each work shift.

**Experience**

Ten (10) years of technical field experience specific to equipment and site type.

**Education**

Military and/or AAS Technical degree/certification or equivalent; radio equipment certification; ten (10) years of site construction and low-voltage experience; computer software training.

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**TECHNICIAN II**

Complete site work specific to tower, mast, cable runs, connectors and radio equipment installation, testing, and turn up. Ensure work environment is clean and safe for each work shift.

**Experience**

Three (3) years of training and experience with site support work for construction and radio equipment installation, required tools and techniques.

**Education**

Specific on-the-job (OTJ) training with experienced field work; work with field crews as ground support and/or site construction helper. Drawing software training and standard computer use ability. Military, AAS or electronics/electrical certificate or certification.

**SITE SURVEY TECHNICIAN**

Conduct site surveys and record information utilizing photographs and labeling equipment, cable runs and power; floor layouts and condition of location and identifying construction requirements for future additions.

**Experience**

One (1) year of training and experience with site surveys. Two (2) years field crew support position or equivalent military industry-specific training.

**Education**

Military, AAS or electronics/electrical certificate or certification; specific OTJ training with experienced survey technician; work with field crews as ground support and/or site construction helper; drawing software training and standard computer use ability.

**7. WIDELITY LABOR CATEGORIES**

<b>SIN</b>	<b>Widely Labor Category</b>	<b>Hourly Rate inclusive of 3/4% IFF</b>
132-53	Program Manager	\$126.44
132-53	Technical Project Manager	\$106.99
132-53	Project Coordinator	\$54.04
132-53	RF Engineer I	\$106.99
132-53	RF Engineer II	\$98.26
132-53	Technician I	\$68.09
132-53	Technician II	\$68.87
132-53	Site Survey Technician	\$60.79