



**GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE FSS PRICE LIST**

Online access to contract ordering information, terms and conditions, pricing, and the option to create an electronic delivery order are available through GSA Advantage!®. The website for GSA Advantage!® is: <https://www.GSAAdvantage.gov>.

**MULTIPLE AWARD SCHEDULE
LARGE CATEGORY F INFORMATION TECHNOLOGY**

**CONTRACT NUMBER:
GS-35F-257BA**

**PERIOD COVERED BY CONTRACT:
March 10, 2019 through March 9, 2029**

UMBC Training Centers LLC

6996 Columbia Gateway Drive

Suite 100

Columbia, MD 21046

(P) 443-692-6600

(F) 443-692-6602

www.umbctraining.com

Contractor's Administration Source:

Lindsay Gaughan

(P) 443-460-3131

lgaughan@umbctraining.com

Modification **#PO-0044**, dated **3/10/2024**

Business Size: **Other than Small**

For more information on ordering go to the following website: <https://www.gsa.gov/schedules>.

CUSTOMER INFORMATION UMBC TRAINING CENTERS LLC

- 1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SIN 611420: Information Technology Training
SIN 54151S: Information Technology Professional Services
OLM: Order Level Materials

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.

Refer to Awarded Pricelist

- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided.

Refer to Awarded Pricelist

2. Maximum order.

SIN 611420: \$250,000
SIN 54151S: \$500,000
SIN OLM: \$250,000

3. Minimum order.

\$100.00

4. Geographic coverage (delivery area).

48 Contiguous States including Washington, DC, Alaska, Hawaii, and Puerto Rico

5. Point(s) of production (city, county, and State or foreign country).

Columbia, MD

6. Discount from list prices or statement of net price.

Refer to Awarded Pricelist

7. Quantity discounts.

1% discount on single orders between \$100,000 - \$250,000
2.5% discount on single orders greater than \$250,000

8. Prompt payment terms.

0%, Net 30 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin).

NOT APPLICABLE

- 10a. Time of delivery.

Determined at the Task Order Level

- 10b. Expedited Delivery.
Determined at the Task Order Level
- 10c. Overnight and 2-day delivery.
Determined at the Task Order Level
- 10d. Urgent Requirements.
Determined at the Task Order Level
11. F.O.B. point.
Destination
- 12a. Ordering address.
**UMBC Training Centers LLC
6996 Columbia Gateway Drive
Suite 100
Columbia, MD 21046
P: 443-692-6600
F: 443-692-6602**
- 12b. **Ordering procedures:** See Federal Acquisition Regulation (FAR) 8.405-3.
13. Payment address.
**UMBC Training Centers LLC
Attn: Accounts Receivable
6996 Columbia Gateway Drive
Suite 100
Columbia, MD 21046
P: 443-692-6600
F: 443-692-6602**
14. Warranty provision.
NOT APPLICABLE
15. Export packing charges, if applicable.
NOT APPLICABLE
16. Terms and conditions of rental, maintenance, and repair (if applicable).
NOT APPLICABLE
17. Terms and conditions of installation (if applicable).
NOT APPLICABLE
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).
NOT APPLICABLE
- 18b. Terms and conditions for any other services (if applicable).
NOT APPLICABLE

19. List of service and distribution points (if applicable).

UMBC Training Centers LLC
6996 Columbia Gateway Drive
Suite 100
Columbia, MD 21046
P: 443-692-6600
F: 443-692-6602

20. List of participating dealers (if applicable).

NOT APPLICABLE

21. Preventive maintenance (if applicable).

NOT APPLICABLE

- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).

NOT APPLICABLE

- 22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at:
www.Section508.gov/.

NOT APPLICABLE

23. Unique Entity Identifier (UEI) number:

DGNZJNCR9UE5

24. Notification regarding registration in Central Contractor Registration (CCR) database.

CAGE Code 399N3, active in SAM



About UMBC Training Centers

UMBC Training Centers extends the academic excellence of UMBC to working professionals and organizations through the delivery of high quality professional, scientific and technical training. Core programs include:

- Information Technology
- Cybersecurity
- Engineering and Systems Engineering
- Program and Project Management
- Innovation and Organizational Effectiveness
- Leadership Development

Training can be delivered at one of Training Centers' facilities, onsite or online. In addition to delivering training, as a Prometric and VUE testing center, Training Centers can deliver professional certification examinations for those students pursuing credentials such as the Project Management Professional (PMP) or Certified Ethical Hacker (CEH) certifications.

Programs can be customized to meet the specific needs of an organization.

About UMBC

The University of Maryland, Baltimore County (UMBC) is an Honors University in Maryland and is a member of the University System of Maryland. UMBC has been ranked the #1 "Up and Coming" National University by U.S. News and World Report for four years for its academic innovation and student services. UMBC serves over 13,000 students and conducts over \$80M annually in research and training grants.

UMBC Training Centers LLC
Awarded Pricelist - SIN 54151S

Labor Category Title	Minimum Years of Experience	Minimum Educational/ Degree Requirements	Functional Responsibilities	Net Awarded Hourly Rate
Subject Matter Expert 1	4 years	Masters Degree	Services include, but are not limited to, document design support, counsel to individuals and/or teams on areas of expertise, instructional delivery, curriculum assessment, curriculum development, client interviews, process reviews and other organizational matters.	\$163.21
Subject Matter Expert 2	8 years	Masters Degree	Provides expert consultative support to a functional technical area of the project. Develops solutions to complex problems. Manages and configures commercial off-the-shelf applications; installs and configures systems. Works closely with the information technologists to identify the best technological solution to technical issues. Develops policy, conducts independent analysis or evaluation, and provides reports. Aligns information technology with business requirements, and integrates, as appropriate.	\$195.47
Subject Matter Expert 3	12 years	Masters Degree	Provides high level expert consultative support to a functional technical area of the project. Develops solutions to complex problems and is in charge of SME 1 and 2. Manages and configures commercial off-the-shelf applications; installs and configures systems. May supervise the activities of other subject matter experts or technical personnel. Provides expert, independent services and leadership in specialized technical areas; leverages expertise and specialization in functional areas or IT solutions. Aligns information technology with business requirements, and integrates, as appropriate.	\$244.33
IT Instructor	5 years	Bachelor's Degree	The IT Instructor is responsible for the full life cycle of course development and delivery of training classes, both instructor lead and remote/web-based training. Additional responsibilities include, but are not limited to: Course Planning; Course Design; Course Material Development; Lab/Exercise Development (if applicable); Course Material and Lab Testing; Course Delivery	\$163.21
Project Executive	12 years	Bachelor's Degree	Program Executives participate in establishing and defining program plan requirements. Program Executives coordinate interdepartmental development of program plans and interface with vendors and customers. Program Executives monitor and report performance against plans to ensure that contractual, cost and schedule objectives are met. Liaison between project team and government on all binding contractual matters. Provides executive level oversight and leadership to fully access all required corporate resources. Participates in key planning meetings, performance review sessions, and status briefings to ensure that project direction is in alignment with the contracting agency's strategic business goals and objectives.	\$195.47
Project Manager	7 years	Bachelor's Degree	The Project Manager is responsible for overall project performance. Project Managers leads strategic planning, budgeting, and staffing efforts in response to task requirements. Formulates, communicates, and enforces quality work standards. Monitors progress and resolves any identified issues impacting successful product/service delivery. Ensures compliance with all administrative and contractual requirements. Serves as point-of-contact with government contract management staff for reporting project status and negotiating change orders. Assigns staff responsibilities and supervises all staff efforts.	\$163.21
Principal Instructional Designer	8 years	Bachelor's Degree	The Principal Instructional Designer is responsible for supervising and/or performing documentation design, development, and preparation throughout the production cycle that can include: technical writing/editing, editorial consultation, copy design/editing, proofreading, or overall documentation review. Works with all levels of management, technical personnel, authors, and subject matter experts to define documentation content, guidelines, specifications, and development schedules. Prepares required documentation in an appropriate format. Supports configuration management and quality assurance standards. Reviews and analyzes the data and user requirements to ensure that documentation is clear, concise, and valid. Confirms the adequacy of material submitted for publication or final product quality. Ensures that documents follow the appropriate style guide and may develop project-specific style guide supplements. Can manage or supervise production cycle activities through document delivery and maintenance.	\$163.21
Senior Instructional Designer	5 years	Bachelor's Degree	The Senior Instructional Designer is responsible for documentation design, development, and preparation throughout the production cycle that can include: technical writing/editing, editorial consultation, copy design/editing, proofreading, or overall documentation review. Prepares required documentation in an appropriate format. Adheres to required configuration management or quality assurance standards. Analyzes the data and user requirements to ensure that documentation is clear, concise, and valid. Ensures that documents follow the appropriate style guide. May be responsible for any activity in the production cycle through document delivery and maintenance. Coordinates or supervises resources during the production cycle.	\$130.96

UMBC Training Centers LLC
 Awarded Pricelist - SIN 541515

Labor Category Title	Minimum Years of Experience	Minimum Educational/ Degree Requirements	Functional Responsibilities	Net Awarded Hourly Rate
Junior Instructional Designer	2 years	Bachelor's Degree	Junior Instructional Designers are responsible for documentation development and preparation throughout the production cycle that can include: technical writing/editing, editorial consultation, copy design/editing, proofreading, or overall documentation review. Checks documents for spelling, grammar, organization, consistency, and content. Ensures that documents follow the appropriate style guide.	\$97.73
Training Coordinator	2 years	Bachelor's Degree	The Training Coordinator provides all the coordination for both internal and external training needs. From working with project and training management, to scheduling dates, to getting all course materials and tracking training attendance. The training coordinator will work through the details keeping each training initiative on track, on schedule and on time.	\$97.73
Graphic Designer	2 years	Bachelor's Degree	The Graphic Designer designs and develops graphic illustrations from sketches and other types of artwork using Commercial Off The Shelf computer tools. Creates graphic displays in both black and white and color, as well as in Internet compatible formats. Provides scanning, sizing, and enhancement support. Assists in integrating graphics with text in desktop publishing media.	\$97.73
Administrative Assistant	1 year	Bachelor's Degree	The Administrative Assistant supports the production of project deliverables and performs clerical and administrative functions required to complete work related to the project. Duties include general clerical, receptionist and project-based work. Projects a professional company image through in-person and phone interaction.	\$52.78

Education Substitutions

A Masters Degree may be substituted with two years of additional experience and a Bachelors Degree.

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/ SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

UMBC Training Centers LLC
Awarded Training Courses Pricelist

Note: All courses include course materials in their pricing.

SIN	Course Title	Course Description	Course Length	Contractor or Customer Facility or Both	Minimum Participants	Maximum Participants	Unit of Order	GSA Price w/ IFF
611420	Certified Ethical Hacker (CEH)	<p>This class will immerse the students into an interactive environment where they will be shown how to scan, test, hack and secure their own systems. The lab intensive environment gives each student in-depth knowledge and practical experience with the current essential security systems. Students will begin by understanding how perimeter defenses work and then be lead into scanning and attacking their own networks, no real network is harmed. Students then learn how intruders escalate privileges and what steps can be taken to secure a system. Students will also learn about Intrusion Detection, Policy Creation, Social Engineering, DDoS Attacks, Buffer Overflows and Virus Creation. When a student leaves this intensive 5 day class they will have hands on understanding and experience in Ethical Hacking.</p> <p>This course will significantly benefit security officers, auditors, security professionals, site administrators, and anyone who is concerned about the integrity of the network infrastructure. This course prepares the student for EC-Council Certified Ethical Hacker exam 312-50. Certification Exam This course prepares the student for the CEH examination.</p>	5 days	Both	8	25	Price Per Student	\$3,084.77
611420	Certified Information Systems Security Professional (CISSP) Preparation	<p>Certified Information Systems Security Professional (CISSP) Certification was designed to recognize mastery of an international standard for information security and understanding of a Common Body of Knowledge (CBK). The certification is managed by the International Information Systems Security Certification Consortium (ISC)2, to recognize individuals who have distinguished themselves as experienced, knowledgeable, and proficient information security practitioners. Certification can enhance a professional's career and provide added credibility. CISSP is an approved certification for certain job classifications identified within DoD Directive 8570.</p> <p>This test preparation course covers the ten CISSP domains relevant to the corresponding professional certification exam</p>	5 days	Both	8	25	Price Per Student	\$3,257.56
611420	CompTIA A+ Certified IT Technician	<p>If you are getting ready for a career as an entry-level information technology (IT) professional or personal computer (PC) service technician, the CompTIA A+ Certification course is the first step in your preparation. The course will build on your existing user-level knowledge and experience with personal computer software and hardware to present fundamental skills and concepts that you will use on the job. In this course, you will acquire the essential skills and information you will need to install, upgrade, repair, configure, troubleshoot, optimize, and perform preventative maintenance of basic personal computer hardware and operating systems. A+ Certification Prep is the first course in the Certificate in Computer & Network Technology program.</p>	8 days	Both	8	25	Price Per Student	\$2,464.11
611420	CompTIA Network +	<p>The CompTIA Network+ (2009 Objectives) course builds on your existing user-level knowledge and experience with personal computer operating systems and networks to present fundamental skills and concepts that you will use on the job in any type of networking career. If you are pursuing a CompTIA technical certification path, the CompTIA A+ certification is an excellent first step to take before preparing for the CompTIA Network+ certification. This course prepares the student for the CompTIA Network+ examination.</p>	5 days	Both	8	25	Price Per Student	\$2,023.30
611420	CompTIA Security+	<p>CompTIA Security+ is the primary course you will need to take if your job responsibilities include securing network services, network devices, and network traffic. It is also the main course you will take to prepare for the CompTIA Security+ Certification examination. In this course, you will build on your knowledge and professional experience with computer hardware, operating systems, and networks as you acquire the specific skills required to implement basic security services on any type of computer network.</p> <p>The Security+ Certification offering is designed for the individual interested in obtaining CompTIA's vendor-neutral, industry-standard, entry-level IT Security credential, in order to pursue or advance a career as a computer security professional, or enhance any IT career role that has security implications. The Security+ course of study is also appropriate as a Prerequisites to the CISSP or other advanced course of study.</p> <p>This certification is approved by the Department of Defense to meet IAT Level II and IAM Level I requirements as defined in DoD 8570.01-M</p>	5 days	Both	8	25	Price Per Student	\$2,023.30

SIN	Course Title	Course Description	Course Length	Contractor or Customer Facility or Both	Minimum Participants	Maximum Participants	Unit of Order	GSA Price w/ IFF
611420	Computer Hacking Forensic Investigator (CHFI)	Computer hacking forensic investigation is the process of detecting hacking attacks and properly extracting evidence to report the crime and conduct audits to prevent future attacks. Computer forensics enables the systematic and careful identification of evidence in computer related crime and abuse cases. This may range from tracing the tracks of a hacker through a client's systems, to tracing the originator of defamatory emails, to recovering signs of fraud. The CHFI course will provide participants the necessary skills to identify an intruder's footprints and to properly gather the necessary evidence to prosecute in the court of law. It is no longer a matter of "will your organization be comprised (hacked)?" but, rather, "when?" Today's battles between corporations, governments, and countries are no longer fought only in the typical arenas of boardrooms or battlefields using physical force. Now the battlefield starts in the technical realm, which ties into most every facet of modern day life. If you or your organization requires the knowledge or skills to identify, track, and prosecute the cyber-criminal, then this is the course for you. Many of today's top tools of the forensic trade will be taught during this course, including software, hardware and specialized techniques.	5 days	Both	8	25	Price Per Student	\$3,084.77
611420	Intro to C Programming	This course introduces the student to computer programming using the C99 standard of the C programming language. The core C language features covered in this course include variables, control structures, functions, arrays, strings, pointers, structures, and file I/O. Programming techniques covered by this course include modularity, top-down design, documentation, debugging, and testing. Both basic and advanced techniques will be shown.	5 days	Both	8	25	Price Per Student	\$2,023.30
611420	Network and Packet Analysis	This course teaches the student the fundamental concepts, methodologies, and tools necessary to analyze network traffic for the purposes of intrusion and threat detection, network defense, and low profile offensive operations. The hands-on course begins with discussing the role of network packet analysis in computer network operations (CNO). After a detailed discussion of the TCP/IP protocol suite and ethernet network operations, the student practices using the command line tools tcpdump and tshark to capture and analyze self-generated network traffic. Students then are asked to examine actual packet captures which illustrate various exploits, network reconnaissance techniques, and more advanced network attacks. The course concludes with an extensive real world exercise in which the student must utilize all of the concepts and tools learned in class to analyze and fully characterize the various network threats and breaches.	4 days	Both	8	25	Price Per Student	\$2,199.63
611420	Python Programming	This course is an introduction to computer science through problem solving and computer programming. Programming techniques covered by this course include modularity, abstraction, top-down design, specifications, documentation, debugging, and testing. Selected topics in computer science are introduced through programming projects in the python language running under a UNIX operating system. The core material for this course includes functions, strings, loops, and files. Students learn how to develop, test, and debug Python programs. Example programs are used extensively to illustrate object-oriented programming. Students complete numerous hands-on exercises to reinforce programming concepts.	5 days	Both	8	25	Price Per Student	\$2,023.30
611420	CyberSec First Responder	This course covers network defense and incident response methods, tactics, and procedures are taught in alignment with industry frameworks such as NIST 800-61 r.2, US-CERT's NCISP, and Presidential Policy Directive 41 on Cyber Incident Coordination Policy. The course introduces tools, tactics, and procedures to manage cybersecurity risks, identify various types of common threats, evaluate the organization's security, collect, and analyze cybersecurity intelligence and remediate and report incidents as they occur.	5 days	Both	8	25	Price Per Student	\$2,821.16
611420	CompTIA Cloud+	This course provides the knowledge and skills needed to analyze, select, monitor, and protect cloud resources in a vendor-neutral format; this includes vulnerability management, network reconnaissance and monitoring, connecting networks to clouds, cloud migration, secure policies and procedures, host and network security, identity management systems, and incident response. This course maps to the CompTIA Cloud+ certification exam and includes one exam voucher.	5 days	Both	8	25	Price Per Student	\$2,199.63
611420	CompTIA Cybersecurity Analyst (CySA+)	The CompTIA Cybersecurity Analyst course provides the knowledge and skills needed to analyze, monitor, and protect cybersecurity resources in a vendor-neutral format; this includes vulnerability management, network reconnaissance and monitoring, secure policies and procedures, host and network security, identity management systems, and incident response. This course maps to the CompTIA CySA+ certification exam and includes one exam voucher.	5 days	Both	8	25	Price Per Student	\$2,199.63
611420	CompTIA PenTest+	CompTIA PenTest+ provides the most up-to-date penetration testing, vulnerability assessment and management skills necessary to determine the resiliency of the network against attacks. Successful candidates will have the intermediate skills required to customize assessment frameworks to effectively collaborate on and report findings. They will also have the best practices to communicate recommended strategies to improve the overall state of IT security. This course maps to the CompTIA PenTest+ exam and includes one exam voucher.	5 days	Both	8	25	Price Per Student	\$2,199.63
611420	Certified Chief Information Security Officer (CCISO)	Bringing together all the components required for a C-Level positions, the CCISO course combines audit management, governance, IS controls, human capital management, strategic program development, and the financial expertise vital to leading a highly successful IS program. This course maps to the CCISO exam and includes one exam voucher.	5 days	Both	8	25	Price Per Student	\$3,084.77

SIN	Course Title	Course Description	Course Length	Contractor or Customer Facility or Both	Minimum Participants	Maximum Participants	Unit of Order	GSA Price w/ IFF
611420	Certified Network Defender	Certified Network Defender (CND) is a vendor-neutral, hands-on, instructor-led comprehensive network security certification training program. It is a skills-based, lab intensive program based on a job-task analysis and cybersecurity education framework presented by the National Initiative of Cybersecurity Education (NICE). Students will learn the protect, detect and respond approach to network security. The course contains hands-on labs, based on major network security tools and techniques which will provide network administrators real world expertise on current network security technologies and operations. This course maps to the CND exam and includes one exam voucher.	5 days	Both	8	25	Price Per Student	\$2,199.63
611420	Certified Secure Software Lifecycle Professional (CSSLP)	The Official CSSLP certification recognizes leading application security skills. It shows employers and peers you have the advanced technical skills and knowledge necessary for authentication, authorization, and auditing throughout the SDLC using best practices, policies and procedures established by the cybersecurity experts at (ISC)². This course is designed for software professionals that have the expertise to incorporate security practices – authentication, authorization, and auditing – into each phase of the software development lifecycle (SDLC), from software design and implementation to testing and deployment. This course maps to the CSSLP exam and includes one exam voucher.	5 days	Both	8	25	Price Per Student	\$3,257.56
611420	Certification Authorization Professional (CAP)	The Official Certification Authorization Professional (CAP) shows employers you have the advanced technical skills and knowledge to authorize and maintain information systems within the Risk Management Framework (RMF) using best practices, policies and procedures established by the cybersecurity experts at (ISC)². This course prepares students for the CAP exam, which evaluates expertise across seven domains. This course maps to the CAP exam and includes one exam voucher.	5 days	Both	8	25	Price Per Student	\$3,257.56
611420	Information Systems Security Architecture Professional (ISSAP)	The Official CISSP-ISSAP course is designed for the chief security architect or analyst. Drawing from the comprehensive Informational Systems Security Architecture Professional (ISSAP) Common Body of Knowledge (CBK®), the course provides a deep understanding of the broad spectrum of topics included in the CBK and addresses new threats, technologies, regulations, standards and practices.	5 days	Both	8	25	Price Per Student	\$3,522.05
611420	Information Systems Security Engineering Professional (ISSEP)	The Official (ISC)² CISSP-ISSEP course is designed for CISSPs who specialized in the practical application of systems engineering principles and processes to develop secure systems. Drawing from the comprehensive Information Systems Security Engineering Professional (ISSEP) Common Body of Knowledge (CBK®), the course provides a deep understanding of the broad spectrum of topics included in the CBK and addresses new threats, technologies, regulations, standards, and practices.	5 days	Both	8	25	Price Per Student	\$3,522.05
611420	Information Systems Security Management Professional (ISSMP)	The Official CISSP-ISSMP training provides a comprehensive review of managerial concepts such as project management, risk management, creating and delivering security awareness programs, and managing a business continuity planning program. This training course will help students review and refresh their knowledge and identify areas they need to study for the ISSMP exam.	5 days	Both	8	25	Price Per Student	\$3,522.05
611420	System Security Certified Practitioner (SSCP)	The Official SSCP training is ideal for IT administrators, managers, directors, and network security professionals responsible for the hands-on operational security of their organization's critical assets. It shows advanced technical skills and knowledge to implement, monitor and administer IT infrastructure using security best practices, policies, and procedures. This course maps to the SSCP exam and includes one exam voucher.	5 days	Both	8	25	Price Per Student	\$2,904.92
611420	Certified Information Security Manager (CISM)	ISACA's Certified Information Security Manager (CISM) certification indicates expertise in information security governance, program development and management, incident management and risk management. The management focused CISM certification promotes international security practices and recognizes the individual who manages, designs, oversees and assesses an enterprise's information security. This course maps to the CISM exam and includes one exam voucher.	5 days	Both	8	25	Price Per Student	\$2,111.47
611420	Certified Information Systems Auditor (CISA)	ISACA's Certified Information Systems Auditor (CISA) designation is the global standard for professionals who have a career in information systems auditing, control, and security. CISA holders demonstrate to employers that they have the knowledge, technical skills, and proficiency to meet the dynamic challenges facing modern organizations. This course is designed specifically for experienced information security professionals who are preparing to take the CISA exam. One exam voucher is included with this course.	5 days	Both	8	25	Price Per Student	\$2,111.47
611420	AWS Cloud Practitioner Essentials	The fundamental-level full day course is intended for individuals who seek an overall understanding of the AWS Cloud, independent of specific technical roles. It provides a detailed overview of cloud concepts, AWS services, security, architecture, pricing, and support. It includes lab exercises reinforcing some of the core concepts of the lecture.	1 day	Both	8	25	Price Per Student	\$595.09
611420	Architecting on AWS	This course covers the fundamentals of building IT infrastructure on AWS. The course is designed to teach solutions architects how to optimize the use of the AWS Cloud by understanding AWS services and how these services fit into cloud-based solutions. This course emphasizes AWS cloud best practices and recommended design patterns to help students think through the process of architecting optimal IT solutions on AWS. Case studies throughout the course showcase how some AWS customers have designed their infrastructures and the strategies and services they implemented.	3 days	Both	8	25	Price Per Student	\$1,785.27
611420	Advanced Architecting on AWS	Building on concepts introduced in Architecting on AWS, this course covers how to build complex solutions which incorporate data services, governance, and security on AWS. This course introduces specialized AWS services, including AWS Direct Connect and AWS Storage Gateway to support Hybrid architecture. It also covers designing best practices for building scalable, elastic, secure, and highly available applications on AWS.	3 days	Both	8	25	Price Per Student	\$1,785.27

SIN	Course Title	Course Description	Course Length	Contractor or Customer Facility or Both	Minimum Participants	Maximum Participants	Unit of Order	GSA Price w/ IFF
611420	Systems Operations on AWS	This course is designed to teach those in a Systems Administrator or Developer Operations (DevOps) role how to create automatable and repeatable deployments of networks and systems on the AWS platform. The course covers the specific AWS features and tools related to configuration and deployment, as well as common techniques used throughout the industry for configuring and deploying systems.	3 days	Both	8	25	Price Per Student	\$1,785.27
611420	Developing on AWS	This course helps developers understand how to use the AWS SDK to develop secure and scalable cloud applications. The course provides in-depth knowledge about how to interact with AWS using code and covers key concepts, best practices, and troubleshooting tips.	3 days	Both	8	25	Price Per Student	\$1,785.27
611420	DevOps Engineering on AWS	This course demonstrates how to use the most common DevOps patterns to develop, deploy, and maintain applications on AWS. The course covers the core principles of the DevOps methodology and examines several use cases applicable to startup, small and medium-sized business, and enterprise development scenarios.	3 days	Both	8	25	Price Per Student	\$1,785.27
611420	Building Data Lakes on AWS	In this course, you will learn to build batch data analytics solutions using Amazon EMR, an enterprise-grade Apache Spark and Apache Hadoop managed service. You will learn how Amazon EMR integrates with open-source projects such as Apache Hive, Hue, and HBase, and with AWS services such as AWS Glue and AWS Lake Formation. The course addresses data collection, ingestion, cataloging, storage, and processing components in the context of Spark and Hadoop. You will learn to use EMR Notebooks to support both analytics and machine learning workloads. You will also learn to apply security, performance, and cost management best practices to the operation of Amazon EMR.	1 day	Both	8	25	Price Per Student	\$595.09
611420	Building Data Analytics Solutions Using Amazon Redshift	In this course, you will build a data analytics solution using Amazon Redshift, a cloud data warehouse service. The course focuses on the data collection, ingestion, cataloging, storage, and processing components of the analytics pipeline. You will learn to integrate Amazon Redshift with a data lake to support both analytics and machine learning workloads. You will also learn to apply security, performance, and cost management best practices to the operation of Amazon Redshift.	1 day	Both	8	25	Price Per Student	\$595.09
611420	Building Batch Data Analytics Solutions on AWS	In this course, you will learn about the process of planning and designing both relational and nonrelational databases. You will learn the design considerations for hosting databases on Amazon Elastic Compute Cloud (Amazon EC2). You will learn about our relational database services including Amazon Relational Database Service (Amazon RDS), Amazon Aurora, and Amazon Redshift. You will also learn about our nonrelational database services including Amazon DocumentDB, Amazon DynamoDB, Amazon ElastiCache, Amazon Neptune, and Amazon QLDB. By the end of this course, you will be familiar with the planning and design requirements of all 8 of these AWS databases services, their pros and cons, and how to know which AWS databases service is right for your workloads.	1 day	Both	8	25	Price Per Student	\$595.09
611420	Planning and Designing Databases on AWS	In this course, you will learn about the process of planning and designing both relational and nonrelational databases. You will learn the design considerations for hosting databases on Amazon Elastic Compute Cloud (Amazon EC2). You will learn about our relational database services including Amazon Relational Database Service (Amazon RDS), Amazon Aurora, and Amazon Redshift. You will also learn about our nonrelational database services including Amazon DocumentDB, Amazon DynamoDB, Amazon ElastiCache, Amazon Neptune, and Amazon QLDB. By the end of this course, you will be familiar with the planning and design requirements of all 8 of these AWS databases services, their pros and cons, and how to know which AWS databases service is right for your workloads.	3 days	Both	8	25	Price Per Student	\$1,785.27
611420	The Machine Learning Pipeline on AWS	In this course, students will learn how to frame business problems as Machine Learning (ML) problems and use Amazon SageMaker to train, evaluate, tune, and deploy ML models. Hands-on learning is a key component of this course, so students choose a project to work on, and then apply the knowledge and skills learned to their chosen project in each phase of the pipeline. Projects include fraud detection, recommendation engines, or flight delays.	4 days	Both	8	25	Price Per Student	\$2,380.35
611420	Advanced Networking on AWS	In this course, you will learn approaches to address common networking challenges that encompass networking configurations, routing, bandwidth, latency, and cost. You'll explore decisions that impact AWS network operational excellence. Participants will learn how to configure and deploy an Amazon Virtual Private Cloud (Amazon VPC) with multiple subnets across two Availability Zones. The course also covers best practices and common use scenarios for a variety of basic network architectures built with Amazon VPC. You will learn about various connectivity options, including how to choose the best way to create a secure network. AWS services that you will investigate include VPC Peering, AWS DirectConnect, AWS Transit Gateway, AWS PrivateLink, and AWS Site-to-Site VPN.	1 day	Both	8	25	Price Per Student	\$595.09
611420	Security Engineering on AWS	This course demonstrates how to efficiently use AWS security services to stay secure in the AWS Cloud. The course focuses on the security practices that AWS recommends for enhancing the security of your data and systems in the cloud. The course highlights the security features of AWS key services including compute, storage, networking, and database services. You will also learn how to leverage AWS services and tools for automation, continuous monitoring and logging, and responding to security incidents.	3 days	Both	8	25	Price Per Student	\$1,785.27
611420	Project Management Professional	This course provides students with the education, the materials, and the support necessary to prepare for the challenging PMP® exam. Completion of this course also qualifies as the formal education requirement needed to sit for the PMP® certification exam.	5 days	Both	8	25	Price Per Student	\$2,023.30

SIN	Course Title	Course Description	Course Length	Contractor or Customer Facility or Both	Minimum Participants	Maximum Participants	Unit of Order	GSA Price w/ IFF
611420	PMI Risk Management Professional (PMI-RMP)	This course focuses on refining the application of Agile practices within the participants' environments. A live case study learning approach enables participants' learning to become real through its application to their current projects. An integrated combination of content and hand-on application ensures an engaging and highly interactive course.	4 days	Both	8	25	Price Per Student	\$1,670.66
611420	PMI Agile Certified Practitioner (PMI-ACP)	In this course, students will gain the skills necessary to pass the PMI-ACP® credential exam. Through practice exams, lectures, discussion, games, and hands-on activities, students will learn essential agile terminology, tools, and principles according to the PMI-ACP® Examination Content Outline.	3 days	Both	8	25	Price Per Student	\$1,406.18
611420	Disciplined Agile Scrum Master (DASM)	This training will familiarize students with the foundational Agile and Lean practices that Disciplined Agile supports, practice using the tool kit to solve problems, and learn how to build high-performance teams.	2 days	Both	8	25	Price Per Student	\$1,141.69
611420	5G Mobile Cellular Networks	This course provides a comprehensive overview of the 5G system.	4 days	Both	8	25	Price Per Student	\$1,935.14
611420	Cellular/Mobile Wireless 1	This course provides an overview of mobile wireless standards and technologies.	2 days	Both	8	25	Price Per Student	\$1,141.69
611420	Cellular/Mobile Wireless 2	This course provides in-depth coverage of 2G, 2.5G, and 3G mobile cellular standards and related technologies.	2 days	Both	8	25	Price Per Student	\$1,141.69
611420	Cellular/Mobile Wireless 3	This course is the third in a series about mobile cellular networking and standards.	2 days	Both	8	25	Price Per Student	\$1,141.69
611420	Certified Fiber Optic Technician (CFOT)	By attending Basic Fiber Optic Installation, a hands-on installation training program, you learn how to install fiber optic cables, connectors, splices and achieve the three goals of installation. These three goals: minimum power loss, maximum reliability, and minimum cost, require knowledge of the specific procedures and compliance with the unique rules of fiber optic communication products. You learn this knowledge and these rules from the lectures and hands on activities of this comprehensive and well-developed program.	5 days	Both	8	25	Price Per Student	\$2,904.92
611420	CL110: Red Hat OpenStack Administration I: Core Operations for Domain Operators Classroom Training	Through hands-on labs, students will explore manually installing each service of Red Hat Enterprise Linux OpenStack® Platform, and will also look at the future plans of the OpenStack development community. This course can also help you prepare for the Red Hat Certified System Administrator in Red Hat OpenStack exam (EX210). Red Hat OpenStack Administration I (CL110) is designed for system administrators who are intending to implement a cloud computing environment using Red Hat Enterprise Linux OpenStack Platform (RHEL-OSP). Students will learn how to install a proof-of-concept, configure, use, and maintain RHEL-OSP. This course covers the core services: identity (Keystone), block storage (Cinder), image (Glance), networking (Neutron), compute and controller (Nova), and dashboard (Horizon).	4 days	Both	8	25	Price Per Student	\$3,526.45
611420	CL210: Red Hat OpenStack Administration II: Day 2 Operations for Cloud Operators Classroom Training	This course teaches system administrators how to implement a cloud-computing environment using Red Hat® OpenStack® Platform, including installation, configuration, and maintenance. This course can also help you prepare for the Red Hat Certified System Administrator in Red Hat OpenStack exam (EX210). This course is based on Red Hat OpenStack Platform 8. Red Hat OpenStack Administration II (CL210) will also begin the transition from administering OpenStack using Horizon to using the unified command-line interface. Exam competencies covered in the course include: configure Red Hat OpenStack Platform using OpenStack Director, manage users, projects, flavors, roles, images, networking, and block storage, automation (scale-out and scale-back), and build a customized image.	4 days	Both	8	25	Price Per Student	\$3,773.30
611420	Data Analysis with Excel	The objective of this course is to fully explore the uses of Microsoft Excel as a data analysis tool. Most business professionals are familiar with the core functionality of Excel. This course explores some of the additional capabilities and advanced features of Excel for analyzing, manipulating and visualizing data.	3 days	Both	8	25	Price Per Student	\$1,406.18
611420	Data Visualization with Tableau	Data Visualization is the graphical representation of large datasets using graphs and charts such as bar charts, line graphs, scatterplots, etc. Learn how to elegantly present datasets that allow your audience to quickly digest, understand, and derive insights or see trends from the data. This course teaches students how to work with Tableau to create effective visualizations of datasets and to build Dashboards within Tableau.	2 days	Both	8	25	Price Per Student	\$1,141.69
611420	DO180: Red Hat Open Shift I: Containers & Kubernetes	Red Hat OpenShift I: Containers & Kubernetes (DO180) helps you build core knowledge in managing containers through hands-on experience with containers, Kubernetes, and the Red Hat® OpenShift® Container Platform. These skills are needed for multiple roles, including developers, administrators, and site reliability engineers.	3 days	Both	8	25	Price Per Student	\$2,829.97
611420	DO280: Red Hat OpenShift Administration II: Operating a Production Kubernetes Cluster	Red Hat OpenShift Administration II: Operating a Production Kubernetes Cluster (DO280) teaches you how to configure, troubleshoot, and manage Red Hat® OpenShift® Container Platform. This hands-on, lab-based course shows you how to verify the successful installation of a cluster, manage it on a day-to-day basis, and troubleshoot the deployment of containerized applications.	3 days	Both	8	25	Price Per Student	\$2,829.97
611420	Global Communications I	In this course, students will explore the fundamental concepts and technologies relating to Circuit-Switched (CS) telephone networks, Packet-Switched (PS) data networks, optical networks, and wireless communication with mobile cellular and satellites. The course will cover the evolution from traditional circuit-switched telecom networks through packet-switched digital computer networks. This course covers of standards, protocols, and methods for digital communications that relate to the topics listed above. Exercises are included throughout the course to reinforce the learning objectives.	3 days	Both	8	25	Price Per Student	\$1,406.18

SIN	Course Title	Course Description	Course Length	Contractor or Customer Facility or Both	Minimum Participants	Maximum Participants	Unit of Order	GSA Price w/ IFF
611420	Global Communications II	This course builds off the knowledge gained by the student in the pre-requisite course: Global Communications I. The course begins with a review of the communications concepts, technologies, standards and applications learned in Global Communications I. It then proceeds to dive deeper into these technologies to achieve a better understanding of important communication protocols and standards and their applications. Finally, large scale global communications technologies are explored, such as Multi-Protocol Label Switching (MPLS), Carrier Ethernet, converged IP communications, VoIP/SIP, fiber optic wavelength-division multiplexing protocols, and other advanced/emerging broadband communication technologies.	2 days	Both	8	25	Price Per Student	\$1,141.69
611420	HTML5	Responsive Web Development is more than just HTML. The core technologies are: HTML5, CSS3 and JavaScript. HTML is used for semantic markup, CSS3 defines presentation, and JavaScript implements behavior. This five day class gives students the opportunity to explore these crucial technologies. It starts with HTML5, continues with CSS3 and concludes with JavaScript fundamentals. Additionally, we explore Representational State Transfer (REST) topics that are important to website architects. The class includes numerous hands-on labs allowing students to use all of these technologies together to build web sites.	5 days	Both	8	25	Price Per Student	\$2,023.30
611420	Intermediate IPv6 Migration	The advanced IPv6 class designed for students that already possess introduction skills and have a good foundation knowledge of IPv6. This course covers all you need to know about IPv6 migration and deployment strategies. You will gain an understanding of how deploy IPv6 using both stateless and stateful auto-configuration techniques. Configure Advanced OSPF, EIGRPv6, IS-IS and MP-BGP routing protocols. Configure a live MPLS 6PE network while tunneling IPv6 over an IPv4 network. Discuss different IPv6 security vulnerabilities and current security issues	2 days	Both	8	25	Price Per Student	\$1,141.69
611420	Introduction to Data Analytics	This course is a survey of processes and tools commonly used in applications that rely heavily on data analysis. The course will describe data pipelines deployed by data engineers and data scientists to ingest data for use in an application and to manipulate that data for use by analysts. Hands-on activities will include a combination of instructor demos and several instructor-guided labs to promote understanding of select topics.	2 days	Both	8	25	Price Per Student	\$1,141.69
611420	IPv6 Foundations	Internet Protocol Version 6 (IPv6) is the most recent iteration of the Internet Protocol (IP) which provides the fundamentals for identification and location of computers on networks as well as the routing of traffic across the internet. The foundations course will cover the significance, governance, and timeline of adoption as it pertains to this protocol. The course discusses the basics of the IPv6 address structure as it relates to both host and network addressing. Additional focus will be given to the IPv6 header and how this header differs from its IPv4 equivalent, as well as why this header variation has been implemented by the standardizing body. The new information will be used to contextualize and elaborate upon the additional protocols required for IPv6 to function properly. The course will also introduce concepts relevant to IPv6 implementation and security to lay the foundations for these topics in subsequent courses.	1 day	Both	8	25	Price Per Student	\$595.09
611420	IPv6 Security and Practices	The IPv6 Security and Practices class will provide a foundational knowledge of the underlying security risks, threats and best practices for an IPv6 enabled network. This course will review the security fundamentals required to plan for, design, integrate and even audit IPv6 integration in their current infrastructure. The student will be exposed to various security capabilities as well as interoperability mechanisms that will enable the student to ensure a smooth introduction of IPv6 into their environment.	3 days	Both	8	25	Price Per Student	\$1,406.18
611420	Migrating to IPv6	The migration of an IPv4 environment to an IPv6 environment requires a thorough understanding of the differences between the two protocols, as well as mechanisms for backwards compatibility with networks that have yet to complete the transition to an IPv6 implementation. As such this course will review the differences and similarities between IPv4 and IPv6 addressing, structure, header information, as well as host and router roles within the protocols. The course will cover host, router and server roles in the new IPv6 environment, as well as mechanisms for distribution of IPv6 addresses, both stateless and stateful. Additionally, dual stacked environments will be addressed to facilitate IPv6 migration seamlessly. Furthermore, the course will present and elaborate upon IPv6 migration essentials such as the role of security in IPv6 environments, routing, routing protocols and their IPv6 implementations. It will also present IPv6 in mobile environments and techniques for managing IPv6 environments post migration	2 days	Both	8	25	Price Per Student	\$1,141.69
611420	RH124: Red Hat System Administration I	The first of two courses covering the core system administration tasks needed to manage Red Hat Enterprise Linux servers, Red Hat System Administration I (RH124) equips you with Linux® administration "survival skills" by focusing on foundational Linux concepts and core tasks. You will learn how to apply command-line concepts and enterprise-level tools, starting you on your journey toward becoming a full-time Linux system administrator.	4 days	Both	8	25	Price Per Student	\$3,526.45
611420	RH134: Red Hat System Administration II	Red Hat System Administration II (RH134) serves as the second part of the RHCSA training track for IT professionals who have taken Red Hat System Administration I (RH124). The course goes deeper into core Linux system administration skills in storage configuration and management, installation and deployment of Red Hat® Enterprise Linux®, management of security features such as SELinux, control of recurring system tasks, management of the boot process and troubleshooting, basic system tuning, and command-line automation and productivity.	5 days	Both	8	25	Price Per Student	\$4,408.06

SIN	Course Title	Course Description	Course Length	Contractor or Customer Facility or Both	Minimum Participants	Maximum Participants	Unit of Order	GSA Price w/ IFF
611420	RH199: RHCSA Rapid Track Course	On completion of course materials, students should be prepared to take the Red Hat Certified System Administrator (RHCSA) exam. This course builds on a student's existing understanding of command-line based Linux system administration. Students should be able to execute common commands using the shell, work with common command options, and access man pages for help. Students lacking this knowledge are strongly encouraged to take Red Hat System Administration I (RH124) and II (RH134) instead.	5 days	Both	8	25	Price Per Student	\$4,628.46
611420	RH294: Red Hat Enterprise Linux Automation with Ansible	Red Hat Linux Automation with Ansible (RH294) teaches the skills needed to manage large numbers of systems and applications efficiently and consistently. You will learn the techniques needed to use Ansible® to automate provisioning, configuration, application deployment, and orchestration.	4 days	Both	8	25	Price Per Student	\$3,773.30
611420	TCP/IP Networking	Students will learn the essential knowledge and skills required to configure, support and troubleshoot TCP/IP based networks. TCP/IP is the protocol suite that has become the de facto internetworking protocol used by multiple vendors worldwide. Lectures and hands-on labs are utilized in this course to strengthen and measure a student's competency of the course objectives.	4 days	Both	8	25	Price Per Student	\$1,670.66
611420	Understanding Network Fundamentals	In this training course, you will configure a workstation to connect to a network, use a network sniffer to analyze network traffic, examine switch and router configurations, implement basic IPv4 addressing and subnetting, and explore network security solutions. You will gain an understanding of basic network functions, standards, and protocols.	3 days	Both	8	25	Price Per Student	\$1,406.18
611420	Voice Over IP Foundations	In this course, students will learn the fundamental concepts of modern voice communications transmitted over the Internet Protocol (IP). Students will review concepts and terminology related to traditional networking, as well as, and the role they play in VoIP communications. Learners will be exposed to a variety of theories and concepts in addition to how they are applied in the real world.	1 day	Both	8	25	Price Per Student	\$595.09
611420	Certified Wireless Network Administrator (CWNA)	This Enterprise Wireless LAN Administration course, whether in an academic format or a 5-day fast-track format, provides the networking professional a complete foundation of knowledge for entering into or advancing in the wireless networking industry. From basic RF theory to 802.11 frame exchange processes, this course delivers hands-on training that will benefit the novice as well as the experienced network professional.	5 days	Both	8	25	Price Per Student	\$2,199.63
611420	Certified Wireless Security Professional (CWSP)	This Wireless LAN Security course consists of hands on learning using the latest enterprise wireless LAN security and auditing equipment. This course addresses in detail the most up-to-date WLAN intrusion and DoS tools and techniques, functionality of the 802.11i amendment to the 802.11 standard, the inner-workings of each EAP type used with wireless LANs today, and every class and type of WLAN security solution available on the market, from wireless intrusion prevention systems to wireless network management systems. Students who complete the course will acquire the necessary skills for implementing and managing wireless security in the enterprise by creating layer2 and layer3 hardware and software solutions with tools from the industry leading manufacturers.	5 days	Both	8	25	Price Per Student	\$2,199.63
611420	CompTIA Advanced Security Practitioner (CASP)	Students will examine advanced security concepts, principles, and implementations that pertain to enterprise-level security.	5 days	Both	8	25	Price Per Student	\$2,023.30
611420	CompTIA Linux + Certification Prep	This course will prepare the student for the CompTIA Linux+ certification exams. The new 2011 exam format, CompTIA Linux+ Powered by LPI, consists of two exams: LX0-101 and LX0-102. These are the same as the Linux Professional Institute (LPI) exams 101 and 102. The exams cover: system architecture; Linux installation and package management; GNU and Unix commands; devices, Linux filesystems, and the Filesystem Hierarchy Standard. Professionals who pass the exam can work at the Linux command line, perform maintenance tasks, assist users, and install and configure workstations.	8 days	Both	8	25	Price Per Student	\$2,904.92
611420	Intermediate C Programming	This course continues the students study of the C programming language using the C99 standard. The core C language features covered in this course include functions, arrays, strings, pointers, dynamic memory allocation, library functions, structures, and file I/O. Programming techniques covered by this course include modularity, top-down design, documentation, debugging, and testing.	5 days	Both	8	25	Price Per Student	\$2,023.30
611420	Java Programming	This course is designed for Java programmers and web application designers who have interest in learning how to build or maintain enterprise applications based on the Java EE architecture using Eclipse tools. This training course teaches students how to develop Java EE 5 applications using Eclipse for the JBoss Application Server v5.x. This course covers some of the newest technologies of the Java EE 5 platform, including JSF 1.2, EJB 3.0, and JPA. A brief intro to JAX-WS web services is also covered.	5 days	Both	8	25	Price Per Student	\$2,023.30
611420	JavaScript Programming	This training is a jump-start to creating and working with JavaScript. This course covers the material you need to know to become proficient using JavaScript with your Web pages. You will learn JavaScript critical elements, including language syntax, script design, and deployment. This course will provide you with a strong foundation in JavaScript and enable you to build JavaScript-enabled Web pages correctly and with confidence.	5 days	Both	8	25	Price Per Student	\$2,023.30

SIN	Course Title	Course Description	Course Length	Contractor or Customer Facility or Both	Minimum Participants	Maximum Participants	Unit of Order	GSA Price w/ IFF
611420	Introduction to Malware Analysis	Introduction to Malware Analysis was developed to provide students with a comprehensive hands-on exposure to the processes, tools and procedures used to identify common types of malware and to quickly determine their capabilities and threat level. This course teaches students concepts and methods involved in finding, analyzing and characterizing malware to determine how severe of a threat it may pose within a system or network. The course includes significant amounts of hands-on practical application of skills learned. Students are introduced to topics and concepts through lectures then given a series of lab exercises to reinforce that learning and build skill. Students must exercise the malware analysis methodology and conduct open source research of characteristics identified in order to successfully complete the goals of the course.	3 days	Both	8	25	Price Per Student	\$1,406.18
611420	Penetration Testing Methodology	Penetration Testing Methodology was developed to provide students with a comprehensive hands-on exposure to the processes, tools and procedures used by penetration testers. This course teaches students concepts and methods involved in targeting, infiltrating and expanding access within networks. The course allows students to understand the attacker mindset and learn how to simulate a real-world attacker's thoughts and actions, all for the purpose of helping to improve the security posture of the organizations they support. Penetration Testing Methodology includes significant amounts of hands-on practical application of skills learned. Students are introduced to topics and concepts through lectures then given a series of lab exercises to reinforce that learning and build skill. Students must exercise the penetration testing methodology, process and analyze collected data, and develop the necessary tradecraft and stealth in order to successfully complete the goals of the course.	5 days	Both	8	25	Price Per Student	\$2,904.92
611420	R Programming	R is a powerful open source software system for statistical computing. It has become immensely popular due to its intuitive programming language, built-in support for statistical procedures, and ability to produce beautiful graphics. R is extensible through a package system, and numerous contributions from its user community are freely available. R is available on Windows, Macintosh, and Linux platforms. For more information, visit the R Project website. This course provides an introduction to statistical computing using the R programming language. This course is intended for analysts and statisticians who wish to utilize R to conduct statistical and graphical analysis of data.	5 days	Both	8	25	Price Per Student	\$2,375.95
611420	Red Hat Learning Subscription: Basic	Business needs change. New technologies emerge. How do you keep pace? Try Red Hat Learning Subscription, which offers all of our Red Hat Online Learning courses and more in a single package! This program allows you to take any of these courses at your own pace, saving you time, energy, and money. Red Hat Online Learning is our next-generation, self-paced online learning that addresses the real needs of the modern technology professional. These courses feature the same high quality course content found in our traditional classrooms, supplemented with ground-breaking, cloud-based labs. Many of our online learning courses also include dozens of recorded webinars by senior instructors.	1 year	Both	1	1	Price Per Student	\$5,289.67
611420	Red Hat Learning Subscription: Standard	Red Hat® Learning Subscription Standard is the newest level of the Red Hat Learning Subscription product by Red Hat Training. Positioned as an upgrade from the Basic Tier, the Standard level delivers access to all Red Hat online training courses in a single, annual subscription. It also includes expert seminars, instructor office hours and access to certification exams. Customers will receive unlimited access to our online learning content, up to 400 hours of hands-on lab time, and more than 300 recorded instructor videos—all for one low price.	1 year	Both	1	1	Price Per Student	\$6,612.09

SIN	Course Title	Course Description	Course Length	Contractor or Customer Facility or Both	Minimum Participants	Maximum Participants	Unit of Order	GSA Price w/ IFF
611420	Red Hat Learning Subscription: Premium	<p>Red Hat® Learning Subscription Premium provides a customizable learning experience with self-paced and live training options. Users can tailor their learning with recorded video classes, e-books, online content, and live virtual classes. A subscription provides access to content across the entire Red Hat product portfolio, content that is continuously updated by Red Hat experts. Live, instructor-led classes create an engaging, immersive learning experience. These interactive sessions compliment the on-demand, self-paced learning materials available with a Red Hat Learning Subscription for highly effective, flexible training for everyone from beginners to experienced professionals.</p> <p>This subscription provides an array of additional features to complement the learning experience. Cloud-based labs give the opportunity for hands-on practice in actual Red Hat environments. Expert extras are short, on-demand videos where Red Hat practitioners demonstrate innovative technologies in practical scenarios. Skills paths and pre-assessments are available for course selection guidance. Red Hat Learning Subscription Premium also includes certification exams. Red Hat's exams are industry-recognized and performance-based. These exams validate that holders have the skills needed to undertake even the most ambitious technology projects. Reporting capabilities to track progress toward training and certification goals.</p>	1 year	Both	1	1	Price Per Student	\$7,934.51

THE RED HAT ENTERPRISE AGREEMENT U.S. FEDERAL GOVERNMENT



This Agreement (as further described in Section 1.2 below) for US Government agencies, including its Appendix 1 and/or any other Appendices referenced in the Order, (“**Agreement**”) is between the U.S Government agency placing the Business Partner order for Red Hat Products and Red Hat, Inc. (“**Red Hat**”). This Agreement addresses unique commercial considerations that apply to Red Hat Products, open source software, and Red Hat’s subscription business model taking into consideration the requirements of FAR Part 12, including the tailoring of provisions and clauses for the acquisition of commercial items in accordance with FAR 12.302. This Agreement shall be incorporated as part of a Business Partner order. Red Hat agrees to comply with 31 U.S.C. 1352 relating to limitations on the use of appropriated funds to influence certain Federal contracts; 18 U.S.C. 431 relating to officials not to benefit; 40 U.S.C. 3701, *et seq.*, Contract Work Hours and Safety Standards Act; 41 U.S.C. 51-58 Anti-Kickback Act of 1986; 41 U.S.C. 265 and 10 U.S.C. 2409 relating to whistleblower protection; and 41 U.S.C. 423 relating to procurement integrity.

1. The Mechanics of the Agreement

- 1.1 Ordering.** The Agreement applies to Red Hat Products that you purchase or otherwise acquire the right to access or use, including Subscriptions, Professional Services, Training Services, access to Red Hat Online Services and other Red Hat offerings. You may order Red Hat Products from a Business Partner using the Business Partner’s ordering procedure.
- 1.2 Structure.** The Agreement consists of three components: (a) General Terms; (b) the Product Appendices (which may include end user license agreements and supported life cycles) applicable to Your Products; and (c) if applicable, required terms included in the Business Partner order (e.g. Product quantities and period of performance). Certain terms are defined in the Definitions section at the end of the General Terms. Any agreement that you enter into with the Business Partner is solely between you and the Business Partner and will not be binding on Red Hat (except to the extent that your agreement with a Business Partner references this Agreement).

2. Term

- 2.1 Agreement Term.** The Agreement begins on the Effective Date and will terminate at the expiration of the Business Partner order.
- 2.2 Services Term.** Unless otherwise agreed in writing, a Service that you order will start at the earliest of (a) your first use of the Service, (b) the date you purchased the Service, or (c) the start date contained in the Business Partner order, and will end at the expiration of the Services Term unless sooner terminated as set forth below. Any Services that you order must be consumed during the applicable Services Term and any unused Services will expire.

3. Fees and Payment

- 3.1 Reserved.**
- 3.2 Basis of Fees.** Fees are determined by counting the Units associated with the applicable Red Hat Product as described in the Product Appendix and/or a Business Partner order. For example, Subscriptions may be priced based on the number of physical or virtual nodes. You agree to order and pay for the appropriate type and quantity of Red Hat Products based on the Units you use or deploy. If during the term of the Agreement, the actual number of Units you use or deploy exceeds the number of Units you have ordered and paid for, you will promptly report to Red Hat and Business Partner the number of additional Units used or deployed and the date(s) on which they were used or deployed. Business Partner will invoice you and you agree to pay for the additional Units. If you purchase Red Hat Products through a marketplace, you agree that information relating to your use of Red Hat Products may be shared with Red Hat Affiliates (including IBM) or the applicable Business Partner for billing and metering purposes. . . Notwithstanding the foregoing, nothing in this section prevents the Government from disputing any invoice in accordance with the Contract Disputes Act.

4. Termination

- 4.1 Termination.** Termination shall be governed by FAR 52.212-4(l) *Termination for the Government’s convenience* or FAR 52.212-4(m) *Termination for cause*, as appropriate. Without prejudice to any other right or remedy of Red Hat and consistent with FAR 52.212-4(l) *Termination for the Government’s convenience* or FAR 52.212-4(m) *Termination for cause*, in the event of termination, Client will pay for all Services provided up to the effective date of termination.
- 4.2 Effect of Termination; Survival.** The termination or suspension of an individual Business Partner order will not terminate or suspend any other Business Partner order or the remainder of the Agreement unless specified in the notice of termination or suspension. If the Agreement is terminated in whole, all outstanding Business Partner order(s) and Services will terminate. If this Agreement or any Business Partner order is terminated, you agree to pay for all Units that you used or deployed or that were provided by Red Hat up to the effective date of termination. Sections 1.2, 3, 4.2, 5.2, 5.3, 8 (to the extent set forth therein), 9,10 (to the extent set forth therein) and 11-14 will survive the termination of this Agreement.

5. Representations and Warranties

- 5.1** Red Hat represents and warrants that (a) it has the authority to enter into this Agreement, (b) the Services will be performed in a professional and workmanlike manner by qualified personnel, (c) to its knowledge, the Software does not, at the time of delivery to you, include malicious mechanisms or code for the purpose of damaging or corrupting the Software and (d) the Services will comply in all material respects with laws applicable to Red Hat as the provider of the Services. Client represents and warrants that (a) it has the authority to enter into this Agreement, and (b) its use of Red Hat Products will comply with all applicable laws, and it will not use the Red Hat Products for any illegal activity.
- 5.2** TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW AND EXCEPT AS EXPRESSLY PROVIDED IN SECTION 5.1, THE RED HAT PRODUCTS ARE PROVIDED “AS IS” AND WITHOUT ANY REPRESENTATIONS OR WARRANTIES EXPRESS OR IMPLIED, AND RED HAT DISCLAIMS ALL SUCH REPRESENTATIONS AND WARRANTIES, INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY, NON-INFRINGEMENT, AND FITNESS FOR A PARTICULAR PURPOSE, AND ANY WARRANTIES IMPLIED BY THE COURSE OF DEALING OR USAGE OF TRADE. TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, RED HAT AND ITS SUPPLIERS DO NOT REPRESENT OR WARRANT THAT THE RED HAT PRODUCTS WILL BE UNINTERRUPTED, SECURE, ERROR FREE, ACCURATE, COMPLETE, COMPLY WITH REGULATORY REQUIREMENTS, OR THAT RED HAT WILL CORRECT ALL ERRORS. IN THE EVENT OF A BREACH OF THE WARRANTIES SET FORTH IN SECTION 5.1, YOUR EXCLUSIVE REMEDY, AND RED HAT’S ENTIRE LIABILITY, WILL BE THE RE-PERFORMANCE OR RE-DELIVERY OF THE DEFICIENT RED HAT PRODUCT, OR IF RED HAT CANNOT SUBSTANTIALLY

CORRECT A BREACH IN A COMMERCIALY REASONABLE MANNER, TERMINATION OF THE RELEVANT RED HAT PRODUCT, IN WHICH CASE YOU MAY RECEIVE A PRO RATA REFUND OF THE FEES PAID FOR THE DEFICIENT RED HAT PRODUCT AS OF THE EFFECTIVE DATE OF TERMINATION.

5.3 The Red Hat Products have not been tested in all situations under which they may be used. Red Hat will not be liable for the results obtained through use of the Red Hat Products and you are solely responsible for determining appropriate uses for the Red Hat Products and for all results of such use. In particular, Red Hat Products are not specifically designed, manufactured or intended for use in (a) the design, planning, construction, maintenance, control, or direct operation of nuclear facilities; (b) aircraft control, navigation, or communication systems; (c) weapons systems; (d) direct life support systems; or (e) other similar hazardous environments.

6. Reserved.

7. **Red Hat Online Properties.** You may be required to create an account to access Red Hat websites and portals. You will provide accurate information when creating an account. You will not access or create multiple accounts in a manner that is (a) intended to avoid, or has the effect of avoiding, payment of Fees; (b) circumventing thresholds or Unit limitations associated with your account; or (c) intended to violate the Agreement. You are solely responsible for all activities in connection with your account and will notify Red Hat promptly if you become aware of any unauthorized use. Your use and access may also be subject to the Product Appendices applicable to the Red Hat Product.

8. Confidentiality

8.1 Recipient (a) will not disclose Confidential Information of Discloser to any third party unless Discloser approves the disclosure in writing or the disclosure is otherwise permitted under this Section 8; (b) will use the same degree of care to protect Confidential Information of Discloser as it uses to protect its own confidential information of a similar nature, but in no event less than reasonable care; and (c) may disclose Confidential Information of the Discloser only to its employees, Affiliates, agents and contractors with a need to know, and to its auditors and legal counsel, in each case, who are under a written obligation (or other professional obligation) to keep such information confidential using standards of confidentiality no less restrictive than those required by this Section 8. These obligations will continue for a period of two (2) years following initial disclosure of the particular Confidential Information. A Recipient may disclose Confidential Information if it is required to do so by applicable law, regulation or court order but, where legally permissible and feasible, will provide advance notice to the Discloser to enable the Discloser to seek a protective order or other similar protection if feasible. Confidential Information may be subject to full or partial disclosure under the Freedom of Information Act, 5 U.S.C. 552.

8.2 Information is not Confidential Information, if: (a) the information is or becomes publicly available other than as a result of the Recipient's breach of this Agreement, (b) the Recipient, at the time of disclosure, knows or possesses the information without obligation of confidentiality or thereafter obtains the information from a third party not under an obligation of confidentiality; (c) the Recipient independently develops the information without use of the Discloser's Confidential Information, (d) the information is generally known or easily developed by someone with ordinary skills in the business of the Recipient, or (e) the information is licensed under an open source license (as defined by the Open Source Initiative (<https://opensource.org/>)).

8.3 Confidential Information that is disclosed prior to termination of this Agreement will remain subject to this Agreement for the period set forth above. Upon written request of the Discloser, the Recipient will promptly return or destroy all Confidential Information, except for Confidential Information stored in routine back-up media not accessible during the ordinary course of business.

9. Client Information, Feedback, Reservation of Rights, & Review

9.1 **Client Information.** If you provide Client Information in connection with your use of or access to Red Hat Products Red Hat, its Affiliates, and Suppliers may use such Client Information in connection with the Red Hat Products (subject to Section 8 with respect to disclosure of Client Information that constitutes Confidential Information). You represent and warrant that your provision (and Red Hat's use) of Client Information under this Agreement will not require any additional consents or licenses, will comply with applicable law, and will not violate any intellectual property, proprietary, privacy, or other right of any third party. As between Red Hat and you, subject to the rights granted in this Section, you retain all of your rights in and to Client Information. You acknowledge that to provide the Services, it may be necessary for Client Information to be transferred between Red Hat, its Affiliates, Business Partners and Suppliers, which may be located worldwide.

9.2 **No Personal Data.** Except with respect to Online Services covered by Product Appendix 4, you agree not to provide to Red Hat personal data subject to the General Data Protection Regulation (the "GDPR") or a similar law requiring a contract governing the processing of personal data between you and Red Hat where Red Hat is acting as a processor (as such term is defined in the GDPR or the applicable law) on behalf of you as part of the Services. In the event of a change where Red Hat will act as a processor of personal data, you will notify Red Hat in advance in writing and the parties shall agree on the terms of a data processing addendum, which will amend this Agreement, as is reasonably required to comply with GDPR and similar data protection laws, if applicable.

9.3 **Feedback.** You may be asked to voluntarily provide Red Hat with Feedback in connection with Red Hat Products, but have no obligation to do so. If you choose to do so, Red Hat may use Feedback for any purpose, including incorporating the Feedback into, or using the Feedback to develop and improve Red Hat Products and other Red Hat offerings without attribution or compensation. You grant Red Hat a perpetual and irrevocable license to use all Feedback for any purpose. You agree to provide Feedback to Red Hat only in compliance with applicable laws and you represent that you have the authority to provide the Feedback and that Feedback will not include proprietary information of a third party.

9.4 **Reservation of Rights.** Red Hat grants to you only those rights expressly granted in the Agreement with respect to the Red Hat Products and reserves all other rights in and to the Red Hat Products (including all intellectual property rights). Red Hat may collect and use for any purpose aggregate anonymous data about your use of the Red Hat Products. Nothing in this Agreement will limit Red Hat from providing software, materials, or services for itself or other clients, irrespective of the possible similarity of such software, materials or services to those that might be delivered to you. Nothing will prohibit or restrict either party's right to develop, use or market products or services similar to or competitive with the other party; provided, however, that neither party is relieved of its obligations under Section 8 of this Agreement.

10 **Review.** During the term of the Agreement and for one (1) year thereafter: (a) If Client's security requirements are met, Red Hat or its designated agent may inspect Client's facilities and records to verify Client's compliance with this Agreement. Any such inspection will take place only

during Client's normal business hours and upon no less than ten (10) days prior written notice from Red Hat. Red Hat will give Client written notice of any non-compliance, including the number of underreported Units of Software or Services ("Notice"); or (b) if Client security requirements are not met and upon Red Hat's request, Client will run a self-assessment with tools provided by and at the direction of Red Hat ("Self-Assessment") to verify Client's compliance with this Agreement and the Business Partner order. Within thirty (30) days from Red Hat's request, Client will finalize the Self-Assessment and provide Red Hat and Business Partner with the results in the form of a written report, including the number of underreported Units of Software or Services, certified by Client's contracting officer or an authorized contracting officer's technical representative ("Report"). In either event, after providing Notice or Report and receipt of an invoice, Client will make payment to Business Partner for the underreported Units of Software or Services. Notwithstanding the foregoing, nothing prevents the Client from disputing any invoice in accordance with the Contract Disputes Act (41 U.S.C. 7107-7109).

11 Limitations

11.3 DISCLAIMER OF DAMAGES. TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, NEITHER PARTY, NOR ITS AFFILIATES, WILL BE LIABLE FOR ANY INCIDENTAL, CONSEQUENTIAL, SPECIAL, INDIRECT, EXEMPLARY OR PUNITIVE DAMAGES, OR FOR ANY DAMAGES FOR LOST OR DAMAGED DATA, LOST PROFITS, LOST SAVINGS OR BUSINESS OR SERVICE INTERRUPTION, EVEN IF SUCH PARTY WAS ADVISED OF THE POSSIBILITY OF SUCH DAMAGES, AND REGARDLESS OF THE FAILURE OF ESSENTIAL PURPOSE OF ANY LIMITED REMEDY.

11.4 LIMITATION OF LIABILITY. TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, RED HAT'S AND ITS AFFILIATES' TOTAL AND AGGREGATE LIABILITY WITH RESPECT TO ANY CLAIM ARISING OUT OF OR RELATING TO THIS AGREEMENT WILL NOT EXCEED THE FEES RECEIVED BY RED HAT WITH RESPECT TO THE PARTICULAR RED HAT PRODUCT GIVING RISE TO LIABILITY UNDER THE MOST APPLICABLE ORDERING DOCUMENT DURING THE TWELVE (12) MONTHS IMMEDIATELY PRECEDING THE FIRST EVENT GIVING RISE TO SUCH CLAIM; PROVIDED THAT IN NO EVENT WILL RED HAT'S AND ITS AFFILIATES' TOTAL CUMULATIVE LIABILITY FOR ALL CLAIMS ARISING OUT OF OR RELATING TO THIS AGREEMENT EXCEED THE FEES RECEIVED BY RED HAT DURING THE TWELVE (12) MONTHS IMMEDIATELY PRECEDING THE FIRST EVENT GIVING RISE TO LIABILITY UNDER THIS AGREEMENT. THIS LIMITATION APPLIES REGARDLESS OF THE NATURE OF THE CLAIM, WHETHER CONTRACT, TORT (INCLUDING NEGLIGENCE), STATUTE OR OTHER LEGAL THEORY. THESE LIMITATIONS DO NOT LIMIT CLAIMS OF BODILY INJURY (INCLUDING DEATH) AND DAMAGE TO REAL OR TANGIBLE PERSONAL PROPERTY CAUSED BY THE NEGLIGENCE OF RED HAT OR ITS AFFILIATES. THIS CLAUSE SHALL NOT IMPAIR THE US GOVERNMENT'S RIGHT TO RECOVER FOR FRAUD OR CRIMES ARISING OUT OF OR RELATED TO THIS AGREEMENT UNDER ANY FEDERAL FRAUD STATUTE, INCLUDING THE FALSE CLAIMS ACT, 31 U.S.C. 3729-3733.

12 Governing Law and Claims. The validity, interpretation and enforcement of this Agreement, including end user license agreements for Software, will be governed by and construed in accordance with the laws of the United States of America without giving effect to the conflict of laws provision thereof or the United Nations Convention on Contracts for the International Sale of Goods. This Agreement is subject to the Contract Disputes Act of 1978, as amended (41 U.S.C. 7101-7109). Failure of the parties to reach agreement on any request for equitable adjustment, claim, appeal, or action arising under or relating to this Agreement shall be a dispute to be resolved in accordance with the clause at FAR 52.212-4(d) *Disputes*, which is incorporated herein by reference. In the event the Uniform Computer Information Transactions Act (UCITA) or any similar federal or state law or regulations are enacted, it will not apply to this Agreement, and the governing law will remain as if such law or regulation had not been enacted.

13 Miscellaneous

13.3 Export. Red Hat may supply you with Controlled Materials. You agree to comply with all applicable export and import laws or regulations, including any local laws in your jurisdiction concerning your right to import, export or use Controlled Materials and agree that Red Hat is not responsible for your compliance. In addition, you will not, and will not allow third parties under your control, (i) to provide Red Hat with Client Information that requires an export license under applicable export control laws or (ii) to process or store any Client Information that is subject to the ITAR. You acknowledge that to provide the Services, it may be necessary for Client Information to be transferred between Red Hat, its Affiliates, Business Partners, vendors and/or subcontractors, which may be located worldwide.

13.4 Notices. Notices must be in English, in writing, and will be deemed given upon receipt, after being sent using a method that provides for positive confirmation of delivery, including through an automated receipt or by electronic log, to the address(es) or email address provided by you. Any notice from you to Red Hat must include a copy sent to: Red Hat, Inc., Attention: General Counsel, 100 East Davie Street, Raleigh, North Carolina 27601; Email: legal-notices@redhat.com. Billing notices to you will be addressed to the billing contact designated by you.

13.5 Assignment. Assignments are subject to FAR 52.232-23 *Assignment of Claims* and FAR 42.12 *Novation and Change-of-Name Agreements*.

13.6 Waiver. A waiver by a party under this Agreement is only valid if in writing and signed by an authorized representative of such party. A delay or failure of a party to exercise any rights under this Agreement will not constitute or be deemed a waiver or forfeiture of such rights.

13.7 Independent Contractors. The parties are independent contractors and nothing in the Agreement creates an employment, partnership or agency relationship between the parties or any Affiliate. Each party, including Client, is solely responsible for supervision, control and payment of its personnel. Red Hat may subcontract Services to third parties or Affiliates as long as (a) subcontractors agree to protect Confidential Information and (b) Red Hat remains responsible to you for performance of its obligations.

13.8 Third Party Beneficiaries. The Agreement is binding on the parties to the Agreement and, other than as expressly provided in the Agreement, nothing in this Agreement grants any other person or entity any right, benefit or remedy.

13.9 Force Majeure. Except as may be otherwise provided herein, this Agreement is subject to FAR 52.212-4(f) *Excusable delays*.

13.10 Complete Agreement and Order of Precedence. The Agreement represents the complete agreement between the parties with respect to its subject matter and supersedes all prior and contemporaneous agreements and proposals, whether written or oral, with respect to such subject matter. Changes to the Agreement must be in accordance with FAR 52.212-4 (c) *Changes*. Any terms contained in any other documentation that you deliver to Red Hat, including any purchase order or other order-related document, are void and will not become part of the Agreement or otherwise bind the parties. If there is a conflict between the General Terms, the Product Appendices and/or a Business Partner order, the General Terms will control unless otherwise expressly provided in the Product Appendices or the Business Partner order.

- 13.11 Counterparts.** The Agreement may be executed in counterparts, each of which will be deemed an original and all of which will constitute one and the same document. The parties may exchange signature pages by email or electronic signature process and such signatures will be effective to bind the parties to the Agreement.
- 13.12 Severable.** If any provision of the
- 13.13** Agreement is held by a court of competent jurisdiction to be invalid or unenforceable, the remaining provisions of this Agreement will remain in effect to the greatest extent permitted by law.
- 13.14 United States Government End Users.** The Software and its documentation are "Commercial items," "Commercial computer software" and "Computer software documentation" as defined by the Federal Acquisition Regulations ("FAR") and Defense Federal Acquisition Regulations Supplement ("DFARS"). Pursuant to FAR 12.211, FAR 12.212, DFARS, 227.7202-1 through 227.7202-4, and their successors, the Client acquires the Software and its documentation subject to the terms of this Agreement.
- 13.15 Section 508.** Red Hat's Voluntary Product Accessibility Templates (VPATs) are set forth at: <https://access.redhat.com/articles/2918071#section-508-8>. Red Hat Products are provided "as is" and any representations concerning accessibility features are made only to the extent documented within the VPAT, inclusive of any deviations, notes, and other comments within the VPAT. If no VPAT is available for a particular Red Hat Product, then Red Hat makes no representations regarding the accessibility of the Red Hat Product. Any statement regarding the accessibility features of Red Hat Products made elsewhere, whether pursuant to Section 508 or any other accessibility standards, is invalid and unenforceable.

14 Definitions

- 14.3 "Affiliate"** means an entity that owns or controls, is owned or controlled by, or is under common control or ownership with a party, where "control" is the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of an entity, whether through ownership of voting securities, by contract or otherwise.
- 14.4 "Agreement"** is defined in Section 1.2.
- 14.5 "Business Partner"** means a cloud provider, distributor, reseller, OEM or other third party authorized to resell or distribute Red Hat Products.
- 14.6 "Business Partner order"** means a commercial item Client order for a Red Hat Product placed through a Business Partner.
- 14.7 "Client" or "you"** means the US Government entity acquiring the right to use or access the Red Hat Products that placed a Business Partner order and which is a party to this Agreement. Unless otherwise expressly indicated herein or in the Business Partner order, Client only includes Client's subordinate affiliates and does not include Client's parent affiliates, superior commands, or any other entities.
- 14.8 "Client Information"** means any data, information, software or other materials that you provide to Red Hat under the Agreement.
- 14.9 "Confidential Information"** means information disclosed by the Discloser to the Recipient during the term of the Agreement that (a) is marked confidential; (b) if disclosed orally, is clearly described as confidential at the time of disclosure and is subsequently set forth in writing, marked confidential, and sent to the Recipient within thirty (30) days following the oral disclosure; or (c) is of a nature that the Recipient knows is confidential to the Discloser or should reasonably be expected to know is confidential.
- 14.10 "Controlled Materials"** means software or technical information that is subject to the United States Export Administration Regulations.
- 14.11 "Effective Date"** means earliest of (a) the date of the last signature on this Agreement or the Business Partner order, (b) your online acceptance of the Agreement; (c) when you first receive access to a Red Hat Product.
- 14.12 "Feedback"** means any ideas, suggestions, proposals or other feedback you may provide regarding Red Hat Products.
- 14.13 "Fees"** means the amounts paid or to be paid by Client to a Business Partner for Red Hat Products.
- 14.14 "General Terms"** means the terms contained in Sections 1 – 14 of this document.
- 14.15 "Online Services"** means Red Hat branded cloud or hosted services offerings.
- 14.16 RESERVED**
- 14.17 "Product Appendices"** means (a) the Red Hat Product Appendices set forth here: <https://www.redhat.com/en/about/agreements#prodapps> as such appendices may be updated by Red Hat from time to time; or (b) for Professional Services, that are incorporated into an applicable statement of work.
- 14.18 "Professional Services"** means consulting services provided by Red Hat.
- 14.19 Recipient** is the party receiving Confidential Information under this Agreement
- 14.20 "Red Hat Products"** means Software, Services, and other Red Hat branded offerings made available by Red Hat.
- 14.21 "Service(s)"** means Red Hat branded services offered as Subscriptions, Professional Services, Training Services, Online Services or other services offered by Red Hat.
- 14.22 "Services Term"** means the period during which you are entitled by Red Hat to use, receive access or consume a particular Red Hat Product pursuant to a Business Partner order.
- 14.23 "Software"** means Red Hat branded software that is included in Red Hat Product offerings.
- 14.24 "Subscription"** means a time bound Red Hat Product offering.
- 14.25 "Supplier"** means a third party that provides services to Red Hat in order for Red Hat to offer Services to its customers and/or Business Partners.
- 14.26 RESERVED**
- 14.27 "Training Services"** means access to Red Hat training courses, including online courses or courses provided at a site as may be agreed by the parties.
- 14.28 "Unit"** means the basis upon which Fees are determined for Red Hat Products as set forth in Product Appendices or a Business Partner order.
- 14.29 "Your Products"** means the Red Hat Products that you have purchased, licensed, or otherwise acquired the right to access or use.