



Authorized GSA IT Schedule Price List

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*[®], a menu-driven database system. The INTERNET address *GSA Advantage!*[®] is: GSAAdvantage.gov.

Schedule 70 IT Equipment, Software and Services

SIN 132-50 - TRAINING COURSES-SUBJECT TO COOPERATIVE PURCHASING

FSC/PSC Class U012 EDUCATION/TRAINING- INFORMATION TECHNOLOGY/TELECOMMUNICATIONS TRAINING

- Training Courses for Information Technology Equipment and Software

SIN 132-51 INFORMATION TECHNOLOGY PROFESSIONAL SERVICES

FSC/PSC Class D301 IT and Telecom - Facility Operation and Maintenance

FSC/PSC Class D302 IT and Telecom - Systems Development

FSC/PSC Class D306 IT and Telecom - Systems Analysis

FSC/PSC Class D307 IT and Telecom - IT Strategy and Architecture

FSC/PSC Class D308 IT and Telecom - Programming

FSC/PSC Class D310 IT and Telecom - Cyber Security and Data Backup

FSC/PSC Class D311 IT and Telecom - Data Conversion

FSC/PSC Class D313 IT and Telecom - Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services

FSC/PSC Class D316 IT and Telecom - Telecommunications Network Management

FSC/PSC Class D317 IT and Telecom - Web-based Subscription

FSC/PSC Class D399 IT and Telecom - Other IT and Telecommunications

SN 132-60F-IDENTITY AND ACCESS MANAGEMENT PROFESSIONAL SERVICES - SUBJECT TO COOPERATIVE PURCHASING

FSC/PSC Class D399 IT and Telecom - Other IT and Telecommunications

- Public Key Infrastructure (PKI) Professional Services to support implementation and integration for ordering activities' applications

Contract number: **GS-35F-267BA**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract period: 03/13/2014 to 03/12/2019

Avid Systems LLC

1420 N Street NW, Suite 102

Washington, DC 20005

301-651-7047 / info@avidsys.com

Business size: Small

(ii) CUSTOMER INFORMATION:

- 1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s): Please see spreadsheet below



- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply: Please see spreadsheet below
- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. Please see below:

1. SUBJECT MATTER EXPERT- LEVEL 2

Education: M.S. or B.S. degree in Computer Science, Information Systems with 12 years of relevant experience.

Basic Experience: Must have 12 years of experience in the IT field.

Specialized Experience: At least 8 years of combined new and related older technical experience in the IT field directly related to the required area of expertise.

Duties: Defines the problems and analyzes and develops plans and requirements in the subject matter area for moderately complex to complex systems. Coordinates and manages the preparation of analysis, evaluations, and recommendations for proper implementation of programs and systems specifications in the following specialties: information systems architecture, networking; telecommunications, automation, communications protocols, risk management/electronic analysis, software, lifecycle management, software development methodologies, and modeling and simulation.

2. SUBJECT MATTER EXPERT - LEVEL 1

Education: B.A. or B.S. degree in Computer Science, Information Systems with 10 years of relevant experience.

Basic Experience: Must have 10 years of experience in the IT field.

Specialized Experience: At least 5 years of combined new and related older technical experience in the IT field directly related to the required area of expertise.

Duties: Develops requirements from a project's inception to its conclusion in the subject matter area for simple to moderately complex systems. Assists other senior consultants with analysis and evaluation and with the preparation of recommendations for system improvements, optimization, development, and/or maintenance efforts in the following specialties: information systems architecture, networking; telecommunications, automation; communications protocols, risk management/electronic analysis, software; lifecycle management, software development methodologies, and modeling and simulation.



3. PRINCIPAL CONSULTANT

Education: B.A. or B.S. degree in Computer Science, Information Systems, Business Administration or 10 years of equivalent experience in a related field.

Basic Experience: Must have 8 years of experience in the IT field.

Specialized Experience: At least 5 years of combined new and related older technical experience in the IT field, including project management, financial management, and SDLC.

Duties: Develops, plans, organizes, and leads major consulting assignments as well as those requiring a high degree of creativity. Determines objectives and methodology; selects and assigns staff; establishes and monitors schedules and progress, taking corrective action as necessary. Responsible for multiple project output and deliverables. May function as a technical expert on his/her own or other assignments. Responsible for project financial management.

4. SENIOR CONSULTANT

Education: B.A. or B.S. degree in Computer Science, Information Systems, Business Administration or 10 years of equivalent experience in a related field.

Basic Experience: Must have 8 years of experience in the IT field.

Specialized Experience: At least 5 years of combined new and related older technical experience in the IT field, including project management and systems architecture.

Duties: Develops, plans, organizes, and leads major consulting assignments as well as those requiring a high degree of creativity. Determines objectives and methodology; selects and assigns staff; establishes and monitors schedules and progress, taking corrective action as necessary. Responsible for multiple project output and deliverables. May function as a technical expert on his/her own or other assignments. Responsible for project financial management.

5. SR. INFORMATION SECURITY CONSULTANT

Education: B.A. or B.S. degree in Computer Science, Information Systems or 10 years of equivalent experience in a related field.

Basic Experience: Must have 8 years of experience in the IT field.

Specialized Experience: At least 8 years of combined new and related older technical experience in the IT field directly related to the required area of expertise.



Duties: Defines the problems and analyzes and develops plans and requirements in the subject matter area for moderately complex to highly complex systems. Coordinates and manages the preparation of analysis, evaluations, and recommendations for proper implementation of programs and systems specifications in the following specialties: information systems architecture, networking; telecommunications, automation, communications protocols, risk management/electronic analysis, software, lifecycle management, software development methodologies, and modeling and simulation.

6. SENIOR SYSTEMS ENGINEER

Education: B.A. or B.S. degree in Computer Science, Information Systems or 10 years of equivalent experience in a related field.

Basic Experience: Must have 8 years of experience in system engineering.

Specialized Experience: At least 5 years of experience in the supervision of systems engineers, and demonstrated use of interactive, interpretative systems with online, real-time acquisition capabilities.

Duties: Analyzes information requirements. Evaluates problems in work flow, organization, and planning. Develops appropriate corrective action. Provides daily supervision and direction to staff.

7. SYSTEMS ENGINEER

Education: B.A. or B.S. degree in Computer Science or Information Systems or 8 years of equivalent experience in a related field.

Basic Experience: Must have 6 years of experience in systems engineering.

Specialized Experience: At least 3 year of experience in analytical problem solving related to information technology work flow, organization, and planning.

Duties: Must be capable of analyzing information technology requirements. Evaluates IT system problems of workflow, organization, and planning. Develops appropriate corrective action.

8. SENIOR COMPUTER SYSTEMS ANALYST

Education: B.A. or B.S. degree in Computer Science, Information Systems or 10 years of equivalent experience in a related field.

Basic Experience: Must have 8 years of computer experience working independently or under general direction on complex application problems involving all phases of system analysis.



Specialized Experience: At least 5 years of experience in the analysis and design of business applications for complex large-scale or mid-tier computer systems, or LAN-based systems, including experience in database management systems (DBMS), and use of programming languages. Knowledge of current storage and retrieval methods and demonstrated ability to formulate specifications for computer programmers to use in coding, testing, and debugging of computer programs.

Duties: Provides technical and administrative direction for personnel performing software development tasks, including the review of work products for correctness, adherence to the design concept and to user standards, and progress in accordance with schedules. Incumbent must be able to coordinate with the Program Manager to ensure solutions problems and user satisfaction. Makes recommendations, if needed, for approval of major systems installations. Prepares milestone status reports and deliveries and presentations on the system concept to colleagues, subordinates, and end user representatives. Provides daily supervision and direction to support staff.

9. SENIOR COMPUTER SPECIALIST

Education: B.A. or B.S. degree in Computer Science, Information Systems or 10 years of equivalent experience in a related field.

Basic Experience: Must have 8 years of computer experience in at least two of the following disciplines: system analysis, system programming, application programming, and equipment analysis.

Specialized Experience: At least 5 years of experience either as a computer hardware or systems software specialist or as a systems analyst with duties relating to the evaluation of third- and fourth-generation and current state-of-the-art computer hardware and software and its ability to support specific requirements for hardware and software evaluation, system management, or large-scale system development and maintenance.

Duties: Must be able to determine costs for converting computer systems from one language or machine to another by using compilers, simulators, emulators, and/or language translators and to recommend better utilization of operating systems capabilities for improving system efficiency. Develops, manages, maintains, and evaluates current state-of-the-art computer hardware, software, and software development tools; evaluates their ability to support specific requirements and interface with other equipment and systems; determines potential and actual bottlenecks and proposes recommendations for their elimination; and makes recommendations for system improvements that will result in optimal hardware and software use.

10. SENIOR TRAINING SPECIALIST/INSTRUCTOR

Education: B.A. or B.S. degree in Computer Science, Information Systems, Business Administration, Communications or 9 years of equivalent experience in a related field.



Basic Experience: Must have 7 years of experience in information system development, training, or related fields.

Specialized Experience: At least 4 years of experience in developing and providing IT and end user training on computer hardware and application software.

Duties: Conducts the research necessary to develop and revise training courses and prepares appropriate training catalogs. Prepares all instructor materials (course outline, background material, and training aids). Prepares all student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms). Trains personnel by conducting formal classroom courses, workshops, and seminars. Provides daily supervision of, and direction to, staff. This labor category is offered only in conjunction with IT Professional labor categories.

11. SENIOR COMPUTER SYSTEM SECURITY SPECIALIST

Education: B.A. or B.S. degree in Computer Science, Information Systems or 10 years of equivalent experience in a related field.

Basic Experience: Must have a minimum of 8 years of experience.

Specialized Experience: At least 5 years of experience in defining computer security requirements for systems or high-level applications, evaluating approved security product capabilities, and developing proper computer system security solutions.

Duties: Analyzes and defines security requirements for computer systems, which may include mainframes, workstations, and personal computers. Designs, develops, engineers, and implements solutions that meet security requirements. Responsible for integration and implementation of the computer system security solution. Gathers and organizes technical information about an organization's mission goals and needs, existing security products, and ongoing programs in computer security. Performs risk analyses of computer systems and applications during all phases of the system development lifecycle.

12. INFORMATION TECHNOLOGY SENIOR CONSULTANT

Education: B.A. or B.S. degree in Computer Science, Information Systems or 8 years of equivalent experience in a related field.

Basic Experience: Must have 5 years of experience in the IT field.

Specialized Experience: At least 4 years of combined new and related older technical experience in the IT field, including project management and systems architecture.



Duties: Develops, plans, organizes, and leads major consulting assignments as well as those requiring a high degree of creativity. Determines objectives and methodology; selects and assigns staff; establishes and monitors schedules and progress, taking corrective action as necessary. Responsible for multiple project output and deliverables. May function as a technical expert on his/her own or other assignments. Responsible for project financial management.

13.SENIOR DATA WAREHOUSE SPECIALIST

Education: B.A. or B.S. degree in Computer Science, Information Systems or 12 years of equivalent experience in a related field.

Basic Experience: Must have 10 years of experience in the development and maintenance of database systems

Specialized Experience: At least 8 years of experience either as a database administrator or business intelligence specialist. Possesses ability to assume increasing responsibilities in enterprise data warehouse project information system design and management.

Duties: Must be able to Performs as a Data Warehouse Developer/Administrator on large-scale database management systems, knowledge of computer equipment and ability to develop complex software to satisfy design objectives. Apply an enterprise-wide set of data warehouse disciplines for the planning, analysis, data refinement, design and construction of information systems on an enterprise-wide basis or across a major sector of the enterprise. Develop analytical and computational techniques and methodology for problem solutions. Perform enterprise-wide strategic systems planning, business information planning, business and analysis. Provide daily supervision and direction to organization.

14.DATABASE ADMINISTRATOR

Education: B.A. or B.S. degree in Computer Science, Information Systems or 8 years of equivalent experience in a related field.

Basic Experience: Must have 6 years of experience in the development and maintenance of database systems.

Specialized Experience: At least 5 years of experience with database management systems, system design and analysis, operating systems software, and internal and data manipulation languages.

Duties: Must be capable of managing the development of database projects. Must be able to plan and budget staff and data resources. Supports application developers in planning preparation, load analysis, and backup and recovery of data. When necessary, reallocates resources to maximize benefits. Incumbent must be able to prepare and deliver presentations on DBMS concepts. Provides daily



supervision and direction to support staff. Monitors performance and evaluates areas to improve efficiency. This labor category is offered only in conjunction with IT Professional labor categories.

15. COMPUTER SPECIALIST

Education: B.A. or B.S. degree in Computer Science, Information Systems or 6 years of equivalent experience in a related field.

Basic Experience: Must have 5 years of computer experience in at least two of the following disciplines: system analysis, system programming, application programming, and equipment analysis.

Specialized Experience: At least 3 years of experience either as a computer hardware and/or systems software specialist or as a systems analyst with duties relating to the evaluation of third- and fourth-generation or state-of-the-art computer hardware and software and its ability to support specific requirements for system management or large-scale system development and maintenance.

Duties: Must be able to determine costs for converting computer systems from one language or machine to another by using compilers, simulators, emulators, and/or language translators and to recommend better utilization of operating systems capabilities for improving system efficiency. Must be able to develop, manage, maintain, and evaluate state-of-the-art computer hardware, software, and software development tools; evaluate their ability to support specific requirements and interface with other equipment and systems; determine potential and actual bottlenecks and propose recommendations for their elimination; and make recommendations for system improvements that will result in optimal hardware and software use.

16. APPLICATION DEVELOPER

Education: B.A. or B.S. degree in Computer Science, Information Systems or 9 years of equivalent experience in a related field.

Basic Experience: Must have 8 years of programming experience in software development or maintenance. **Specialized Experience:** At least 5 years of experience in IT system analysis and programming.

Duties: Must be capable of using third- and fourth-generation or current state-of-the-art IT equipment and languages to develop and prepare diagrammatic plans for solution of business, management, communications, tactical, and strategic problems. Must be able to design detailed programs, flowcharts, and diagrams showing the mathematical computations and the sequence of machine operations necessary to copy and process data and print results. Must be able to verify the accuracy and completeness of programs and systems by preparing sample representative data and perform testing by means of cycle and system processing.



17. COMPUTER SECURITY SYSTEMS SPECIALIST

Education: B.A. or B.S. degree in Computer Science, Information Systems or 6 years of equivalent experience in a related field.

Basic Experience: This position requires a minimum of 5 years of experience.

Specialized Experience: At least 3 years of specialized experience in defining computer security requirements for high-level applications, evaluating approved security product capabilities, and developing solutions to Multi-level Security problems.

Duties: Analyzes and defines security requirements for Multi-level Security issues. Designs, develops, engineers, and implements solutions to Multi-level Security requirements. Gathers and organizes technical information about an organization's mission goals and needs, existing security products, and ongoing programs in the Multi-level Security arena. Performs risk analyses, which include risk assessment.

18. NETWORK ADMINISTRATOR

Education: B.A. or B.S. degree in Computer Science, Information Systems or 6 years of equivalent experience in a related field.

Basic Experience: Must have 5 years of experience in telecommunications network design and management. Must demonstrate the ability to work independently, or under only general direction, on requirements that are moderately complex to analyze, plan, program, and implement.

Specialized Experience: At least 3 years of experience in analysis and design of voice networks, LAN and WAN data networks, wireless networks, and/or network management systems to support voice and data services.

Duties: Analyzes and develops telecommunications networks supporting a wide range of capabilities, including voice, data, video, and/or wireless services. Develops designs and plans for installation and maintenance of telecommunications systems from project inception to conclusion. Analyzes the problem and the characteristics of the information to be transported. Defines the problem and develops system requirements and network specifications. Closely coordinates with other information system professionals to ensure proper implementation of network services. In conjunction with functional users, develops alternative solutions and backup plans.

19. PRINCIPAL TECHNICAL SPECIALIST

Education: B.A. or B.S. degree in Computer Science, Information Systems or 4 years of equivalent experience in a related field.



Basic Experience: Must have 5 years of computer experience in at least two of the following disciplines: system analysis, system programming, application programming, and equipment analysis.

Specialized Experience: At least 4 years of experience either as a computer hardware and/or systems software specialist or as a systems analyst, with experience in system management or large-scale system development and maintenance.

Duties: Must be able to provide independent services in specialized technical areas. Additionally must be able to provide expert advice and assistance in state-of-the-art software/ hardware solutions, involving hardware of various capacities, multiple operating environments, database management systems, specialized software, and complex software tools and packages. The Principal Technical Specialist may act as a Technical Supervisor, performing analysis and studies, enhancing or implementing system software solutions and performing tests.

20. JUNIOR COMPUTER SPECIALIST

Education: B.A. or B.S. degree in Computer Science, Information Systems or 3 years of equivalent experience in a related field.

Basic Experience: Must have 3 years of computer experience in at least two of the following disciplines: system analysis, system programming, application programming, and equipment analysis.

Specialized Experience: At least 1 year of experience in evaluating state-of-the-art computer hardware and software and its ability to support specific requirements.

Duties: Participates in the evaluation of state-of-the-art computer hardware and software and assessment of its ability to support specific requirements and to interface with other equipment and systems; determines potential and actual bottlenecks and proposes recommendations for their elimination; and makes recommendations for system improvements that will result in optimization of development and/or maintenance efforts.

21. ANALYST-LEVEL 3

Education: B.A. or B.S. degree in Computer Science, Information Systems, Business Administration or 3 years of equivalent experience in a related field.

Experience: Must have a minimum of 2 years of experience in one or more of the disciplines associated with the Analyst labor category.



Specialized Knowledge: Applies fundamental concepts, processes, practices, and procedures of the specific professional or technical assignment or specialty area. Performs work that requires practical experience and training. Work is performed independently, with evaluation and innovation in analyzing and identifying data, processes, problems, and solutions.

22. ANALYST-LEVEL 2

Education: A.A. or A.S. degree in Computer Science, Information Systems, Business Administration or 3 years of equivalent experience in a related field.

Experience: Must have a minimum of 2 years of experience in one of the disciplines associated with the Analyst labor category.

Specialized Knowledge: Understands fundamental concepts, processes, practices, and procedures of the specific professional or technical assignment or in specialty area. Performs tasks that are routine and learns to apply training to practice. Uses established procedures and works under close supervision in support of assigned project.

23. ANALYST-LEVEL 1

Education: A.A. or A.S. degree in Computer Science, Information Systems, Business Administration or 2 years of equivalent experience in a related field.

Experience: Must have a minimum of 1 year of experience in one of the disciplines associated with the Analyst labor category.

Specialized Knowledge: Familiar with fundamental concepts, processes, practices, and procedures of the specific professional or technical assignment or in specialty area. Performs tasks that are routine and learns to apply training to practice. Follows standard practices and written instruction to accomplish duties and works under direct supervision in support of assigned projects.

24. IAM SENIOR CONSULTANT

Education: MS. or B.S. degree in Computer Science, Information Systems or 10 years of equivalent experience in a related field.

Basic Experience: Must have 10 years of experience in the IT field.

Specialized Experience: Must have 8 years of computer experience in at least two of the following disciplines: identity access management, directory services, certificate services, systems design and architecture.



Duties: Develops requirements from a project's inception to its conclusion in the subject matter area for simple to moderately complex systems. Assists other senior consultants with analysis and evaluation and with the preparation of recommendations, improvements, optimization, development, and/or maintenance efforts in the following specialties: for IDMS, IAM, PKI, Directory Services, credentialing, lifecycle management, software development methodologies, and modeling and simulation.

2. Maximum order: \$500,000.00
3. Minimum order: \$100.00
4. Geographic coverage (delivery area): Domestic and Overseas
5. Point(s) of production (city, county, and State or foreign country): N/A
6. Discount from list prices or statement of net price: Net Price
7. Quantity discounts: None
8. Prompt payment terms: NET-30
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Accepted
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Accepted
10. Foreign items (list items by country of origin): N/A
- 11a. Time of delivery. (Contractor insert number of days.): 30 days ARO
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery: 15 days ARO
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact contractor
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact contractor
12. F.O.B. point(s): Destination
- 13a. Ordering address(es):
Avid Systems LLC, LLC
1420 N Street NW, Suite 102
Washington, DC 20005
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.



- 14. Payment address(es): Avid Systems LLC, LLC
1420 N Street NW, Suite 102
Washington, DC 20005
- 15. Warranty provision: N/A
- 16. Export packing charges, if applicable: N/A
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):
None
- 18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A
- 19. Terms and conditions of installation (if applicable): N/A
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 20a. Terms and conditions for any other services (if applicable):

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL
INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE
(SPECIAL ITEM NUMBER 132-50)**

1. SCOPE

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

3. TIME OF DELIVERY

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

4. CANCELLATION AND RESCHEDULING

- a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.



- b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

5. FOLLOW-UP SUPPORT

The Contractor agrees to provide each student with unlimited telephone support or online support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

6. PRICE FOR TRAINING

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

7. INVOICES AND PAYMENT

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

8. FORMAT AND CONTENT OF TRAINING

- a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b. ****If applicable**** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.
- c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.
- d. The Contractor shall provide the following information for each training course offered:
 - (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
 - (2) The length of the course;
 - (3) Mandatory and desirable prerequisites for student enrollment;
 - (4) The minimum and maximum number of students per class;
 - (5) The locations where the course is offered;
 - (6) Class schedules; and
 - (7) Price (per student, per class (if applicable)).
- e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the



date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.

f. For Online Training Courses, a copy of all training material must be available for electronic download by the students.

9. “NO CHARGE” TRAINING

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

None

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51) AND IDENTITY ACCESS MANAGEMENT
PROFESSIONAL SERVICES
(SPECIAL ITEM NUMBER 132-60F)**

*****NOTE: All non-professional labor categories must be incidental to, and used solely to support professional services, and cannot be purchased separately.*

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT/IAM Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor’s facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity’s mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the



completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.

b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.

c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.

d. Any Contractor travel required in the performance of IT/IAM Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

(1) Cancel the stop-work order; or

(2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

(1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and

(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.



(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS –COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT/IAM Professional Services.

9. INDEPENDENT CONTRACTOR

All IT/IAM Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.



11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT/IAM Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

- (a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
 - (1) The offeror;
 - (2) Subcontractors; and/or
 - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT/IAM PROFESSIONAL SERVICES AND PRICING

- a. The Contractor shall provide a description of each type of IT/IAM Service offered under Special Item Numbers 132-51 IT/IAM Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.



b. Pricing for all IT/IAM Professional Services shall be in accordance with the Contractor’s customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

- 21. List of service and distribution points (if applicable): N/A
- 22. List of participating dealers (if applicable): N/A
- 23. Preventive maintenance (if applicable): N/A
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/ www.avidsys.com
- 25. Data Universal Number System (DUNS) number: 143605462
- 26. Notification regarding registration in Central Contractor Registration (CCR) database: Currently registered

SIN(s) PROPOSED	SERVICE PROPOSED (e.g. Job Title/Task)	MINIMUM YEARS OF EXPERIEN CE	FINAL PRICE OFFERED TO GSA (including IFF)
132-51	<i>Subject Matter Expert II</i>	12	\$241.84
132-51	<i>Subject Matter Expert I</i>	10	\$183.19
132-51	<i>Principal Consultant</i>	8	\$128.90
132-51	<i>Senior Consultant</i>	8	\$151.14
132-51	<i>Sr. Information Security Consultant</i>	8	\$151.14
132-51	<i>Sr. Systems Engineer</i>	8	\$151.14
132-51	<i>Systems Engineer</i>	6	\$124.43
132-51	<i>Sr. Computer Systems Analyst</i>	8	\$115.87
132-51	<i>Senior Computer Specialist</i>	8	\$115.87
132-51	<i>Senior Training Specialist / Instructor</i>	7	\$111.95
132-51	<i>Senior Computer System Security Specialist</i>	8	\$112.75
132-51	<i>Information Technology Senior Consultant</i>	5	\$112.75
132-51	<i>Data Warehouse Specialist</i>	10	\$96.96
132-51	<i>Database Administrator</i>	6	\$106.66



132-51	Computer Specialist	5	\$82.01
132-51	Application Developer	8	\$94.71
132-51	Computer Security Systems Specialist	5	\$90.94
132-51	Network Administrator	5	\$86.75
132-51	Principal Technical Specialist	4	\$80.61
132-51	Junior Computer Specialist	3	\$65.69
132-51	Analyst Level 3	2	\$60.45
132-51	Analyst Level 2	2	\$50.38
132-51	Analyst Level 1	1	\$42.27
132-60F	IAM Senior Consultant	8	\$149.37

SIN(s) PROPOSED	Course Title	Course Length	Minimum Participants	Maximum Participants	FINAL PRICE OFFERED TO GSA (including IFF)
132-50	Good for Enterprise Certification Workshop	2.5 days	4	10	\$5,994.96
132-50	Good for Enterprise Training Workshop	2 days	4	10	\$4,795.97
132-50	Good for Enterprise Tier-2 Training Workshop	1 day	4	10	\$2,397.98
132-50	Good for Dynamics Certification Workshop	2.5 days	4	10	\$5,994.96
132-50	Good for Dynamics Training Workshop	2 days	4	10	\$4,795.97
132-50	Good for Dynamics Administrator Workshop	1 day	4	10	\$2,397.98