



**GENERAL SERVICES ADMINISTRATION – FEDERAL SUPPLY SERVICE  
AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST  
General Purpose Commercial Information Technology Equipment, Software and Services**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system.  
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**Category 518210C Cloud and Cloud-Related Information Technology Professional Services  
Category 54151S Information Technology Professional Services  
Category OLM Order Level Materials**

FPDS Code D301	IT Facility Operation and Maintenance
FPDS Code D302	IT Systems Development Services
FPDS Code D306	IT Systems Analysis Services
FPDS Code D307	Automated Information Systems Design and Integration Services
FPDS Code D308	Programming Services
FPDS Code D310	IT Backup and Security Services
FPDS Code D311	IT Data Conversion Services
FPDS Code D313	Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services
FPDS Code D316	IT Network Management Services
FPDS Code D317	Creation/Retrieval of IT Related Automated News Services, Data Services, or Other Information Services (All other information services belong under Schedule 76)
FPDS Code D399	Other Information Technology Services, Not Elsewhere Classified

- Note 1:** All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.
- Note 2:** Offeror's and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.
- Note 3:** This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances, the services must be performance by the publisher or manufacturer or one of their authorized agents.

**SOLIEL, LLC**

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**DUNS:** 605387310 | **CAGE:** 45CF5

**Contract Number:** GS-35F-316BA | **Period Covered by Contract:** Apr 10, 2019 – Apr 9, 2024

**Business Size:** Small Business, SBA-Certified 8(a) Program Participant, Small Disadvantaged Business, Woman Owned Business, Economically Disadvantaged Women Owned Small Business, Woman Owned Small Business, Minority Owned Business, Asian-Pacific American Owned

**AS OF MODIFICATION PSA824 on September 15, 2020**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [www.fss.gsa.gov](http://www.fss.gsa.gov).



## TABLE OF CONTENTS

<b>I. Company Overview.....</b>	<b>1</b>
<b>II. Contract Information.....</b>	<b>3</b>
<b>III. Labor Rates .....</b>	<b>10</b>



## I. COMPANY OVERVIEW

### About Soliel

Soliel is an economically disadvantaged women-owned small business (EDWOSB). Soliel is an innovative, premium engineering company specializing in providing enterprise architecture, network design, engineering and operations support, software design and development, data center design, deployment and migration, and systems engineering services for both public and private sectors. Over the years, Soliel's team of technical experts has consistently delivered outstanding innovative solutions and services that meet or exceed customer expectations and satisfaction.

### Our Approach | Proven System

Soliel has developed a systematic approach to technical problem-solving – PARDIO™ – plan, analyze, research, design, implement, and optimize. PARDIO is the result of years of experience and performance, and provides our team with the ability to deliver superior technical solutions and proven customer satisfaction.

### Our Expertise | Industry Leader

Soliel specializes in the design, development, implementation, operation, and management of enterprise information technology (IT) systems, such as enterprise internet protocol (IP) networks, software applications and services, cloud computing systems, network, and application and storage hosting environments in data centers.

### Our People | Dedicated Team that Delivers

Soliel's team is led by well-recognized industry thought leaders and subject matter experts (SME) with documented success delivering comprehensive IT solutions to enterprise customers. Our seasoned and dedicated professionals are actively involved in the industry through publications, inventions, and standard work. Many of our team members are certified systems engineers (CSES).

### Mission Statement | Dedicated, We Deliver.

Our mission is to provide innovative IT solutions and services that enable our customers to effectively make critical decisions, improve productivity, and achieve business and operational success. We champion integrity and work with our customers in a collaborative and professional manner.

### Services

#### *Network Design, Engineering, Operations, And Management*

- Large-scale carrier-grade enterprise IP network architecture, engineering design, testing, deployment, and operation.
- IPv6 network design and transition planning.
- Unified Communication and Collaboration (UCC), including Voice Over IP (VoIP) and Video Over IP (VIP).
- Value-added network solution design and deployment, such as virtual private network (VPN), quality of service (QoS), and multicast.
- Mobile and wireless networking, such as long-term evolution (LTE), wireless fidelity (WIFI), and worldwide interoperability for microwave access (WIMAX).
- Network and service management systems architecture and development.
- Policy-based management systems framework and architecture development.
- Next generation operational support systems (OSS), based on trial master file (TMF) reference model.
- End-to-end performance monitoring and service management.



- Service level agreement (SLA) management and systems development.

#### *Software Design and Development*

- Service oriented architecture (SOA) – based solution architecture and web service design and development.
- Database applications design and development.
- Research and development of innovative software solutions.
- Enterprise-scale software system architectures/integration.
- Mobile applications development.
- Department of Defense (DoD) Tactical Command and Control (C2) services development in constrained tactical edge environment.

#### *Data Center and Cloud Computing Solutions*

- Data center migration planning and implementation.
- Data center virtualization and consolidation.
- Request for proposal (RFP) development and vendor selection.
- Analysis of applications hosting requirements and migration dependency.
- Technical documentation of data center design and implementation.
- Cloud computing adoption strategy and cloud services development.
- Cloud-based enterprise email solutions.

#### *Enterprise IT Solutions - Governance & Architecture, Strategic Planning, And Systems Engineering*

- Analysis of business and technology drivers, alignment of IT with business objectives.
- Documentation of as-is enterprise architecture, support of data calls for specific enterprise IT capabilities
- Industry best practices research and technology trade-off analysis.
- Development of objective enterprise architecture and transition roadmaps.
- Implementation of appropriate governance structure, processes, and procedures for emerging IT initiatives, such as cloud computing.
- Optimization of enterprise IT portfolio and capital investment strategies.
- Lead enterprise-wide working groups in developing enterprise level IT guidance, strategy and architecture.
- Independent verification and validation (IV&V) service for large software development projects.
- Systems engineering expertise for full systems development life cycle (SDLC).
- Enterprise architecture development using model-based systems engineering (MBSE) tools, such as DoD, architecture framework (DODAF) and systems modeling language (SYSML).



## II. CONTRACT INFORMATION

### 1a. Table of Awarded Categories

Category	Description	Rates
54151s	IT Professional Services	Page 10
518210c	Cloud and Cloud-Related IT Professional Services – subject to cooperative purchasing	Page 10
OLM	Order Level Materials	N/A

### 1b. Identification of the Lowest Priced Model Number

Labor rates only; N/A.

### 1c. Labor Category Descriptions

#### *Subject Matter Expert (Lead)*

**Functional Responsibility:** Performs analytic work in support of systems engineering or planning activities, including the development of preliminary and detailed functional analysis. Provides expertise in specific areas of technology such as: networking, data protection, data security, etc. May provide leadership to large teams of functional or technical personnel.

**Minimum Education:** Masters

**Minimum Years of Experience:** 10

#### *Subject Matter Expert (Intermediate)*

**Functional Responsibility:** Performs analytic work in support of systems engineering or planning activities, including the development of preliminary and detailed functional analysis. Provides expertise in specific areas of technology such as: networking, data protection, data security, etc. May provide leadership to small teams of functional or technical personnel.

**Minimum Education:** Bachelors

**Minimum Years of Experience:** 10

#### *Systems Architect/Engineer*

**Functional Responsibility:** Performs systems analysis and configuration control of technological programs over the full life cycle of an endeavor including analysis, planning, implementation, testing, documentation and operations. Involved in monitoring ongoing performance of systems by establishing metrics which guide program activities towards customer endorsed goals and objectives.

**Minimum Education:** Bachelors

**Minimum Years of Experience:** 7

#### *Systems Administrator*

**Functional Responsibility:** Manages activities of configuration and operation of systems, which may be mainframe, mini, or client/server, based. Optimizes system operation and resource utilization, and performs system capacity analysis and planning.

**Minimum Education:** Bachelors

**Minimum Years of Experience:** 3

#### *Subject Matter Expert (Associate)*

**Functional Responsibility:** Performs analytic work in support of systems engineering or planning activities, including the development of preliminary and detailed functional analysis. Provides expertise in specific areas of technology such as: networking, data protection, data security, etc.

**Minimum Education:** Bachelors

**Minimum Years of Experience:** 7



***Sr. Application Engineer***

**Functional Responsibility:** Analyzes functional business applications and design specifications for functional activities. Develops diagrams and flow charts. Translates detailed design into computer software. Tests, debugs, and refines computer software to produce the required product. Enhances software to reduce operating time or improve efficiency.

**Minimum Education:** Bachelors

**Minimum Years of Experience:** 5

***Project Control Specialist***

**Functional Responsibility:** Applies knowledge of computer concepts and techniques to develop and implement automated solutions. Develops alternative approaches to design, test, and evaluation techniques for solving automation problems. Evaluates optimum solutions balancing specific project needs with economic constraints. Formulates architectural design, functional specification, interfaces and documentation of computer systems considering system interrelationships, operating modes, and equipment configurations. Responsible for developing project plans, justifications, guidelines, and controls.

**Minimum Education:** Bachelors

**Minimum Years of Experience:** 3

***Operations Engineer***

**Functional Responsibility:** Responsible for performing the deployment, administration, monitoring, analysis and support of application services and the infrastructure such as systems, servers, and databases on which they are deployed. Conduct systems scripting and support activities such as application software updates, maintaining and automating monitoring systems, first level troubleshooting with documented steps.

**Minimum Education:** Bachelors

**Minimum Years of Experience:** 1

***Project Manager***

**Functional Responsibility:** Is the central point of contact for delivery orders and interfaces with the contracting officer technical representatives. Establishes procedures to assure that all tasks are performed in accordance with applicable standards, quality requirements, estimated costs, and schedules. Coordinates development, quality assurance, configuration management, documentation support, and software maintenance. May prepare reports and deliver briefings on the status of project.

**Minimum Education:** Bachelors

**Minimum Years of Experience:** 5

***Sr. Systems Architect/Engineer***

**Functional Responsibility:** Performs systems analysis and configuration control of technological programs over the full life cycle of an endeavor including analysis, planning, implementation, testing, documentation and operations. Involved in monitoring ongoing performance of systems by establishing metrics which guide program activities towards customer endorsed goals and objectives. Is responsible for the technical work of other program personnel.

**Minimum Education:** Bachelors

**Minimum Years of Experience:** 9

***Cloud Architect I***

**Functional Responsibility:** Performs analytic work in support of systems engineering or planning activities particular in the deployment of processes into the cloud environment as well as the secure operation and maintenance of systems in a cloud-based environment., including the development of preliminary and detailed functional analysis. Provides expertise in specific areas of technology, such as: networking, data protection, data security, etc. May provide leadership to large teams of functional or technical personnel.



**Minimum Education:** Masters  
**Minimum Years of Experience:** 10

***Cloud Engineer II***

**Functional Responsibility:** Performs systems analysis, administration and control of technological programs in the cloud-based platform(s) over the full life cycle of an endeavor including analysis, planning, design, engineering, implementation, testing, documentation and operations. Involved in monitoring ongoing performance of systems by establishing metrics which guide program activities towards customer endorsed goals and objectives. Is responsible for the technical work of other program personnel.

**Minimum Education:** Bachelors  
**Minimum Years of Experience:** 8

***Cloud SME***

**Functional Responsibility:** Provide technical and functional leadership and/or advice by combining knowledge of cloud-based engineering and construction methods with technical resources and human management skills. Lead teams of engineers to operate, maintain, and perform corrective and preventive maintenance in a variety of building trade areas.

**Minimum Education:** Masters  
**Minimum Years of Experience:** 15

***Cloud Architect II***

**Functional Responsibility:** Responsibilities include: cloud-based project design, document production coordination, requests management assistance in clarifications, problem solving, schedules, approval of tasks and expenditures, and briefing management on work progress and problems solved. Responsible for the technical work of other program personnel.

**Minimum Education:** Masters  
**Minimum Years of Experience:** 12

***Sr DevOps Engineer***

**Functional Responsibility:** Understand stakeholder requirements that drive the analysis and design of quality cloud-based solutions. Support the full life cycle configuration and implementation of an application; support agile development process. Responsible for the design and implementation of applications' build, release, deployment, and configuration activities. Works with internal business partners to gather requirements, prototype, architect, implement cloud solutions, build and execute test plans. Responsible for managing IT infrastructure needed to support software code and website design.

**Minimum Education:** Bachelors  
**Minimum Years of Experience:** 8

***DevOps Engineer***

**Functional Responsibility:** Design and implement DevSecOps CI/CD pipelines for management of infrastructure as code (IAC) baseline to support provisioning of dynamic cloud-based resources in support of delivering multi-tiered ha/clustered applications, services, databases, and capabilities using various cloud services (native, 3rd party, or hybrid). working with various stake holders to troubleshoot the platform and issues related to integrations with other internal systems. Integrating and automating the program's security posture. Monitoring hardware, VM and container metrics for the purposes of maintaining cluster health and identifying thresholds for scaling.

**Minimum Education:** Bachelors  
**Minimum Years of Experience:** 5

***Sr Cloud Engineer***

**Functional Responsibility:** Experience in engineering, developing, deploying and maintaining cloud-based programs. Change and control of deliverables requirements, design, product specification, and



engineering documents. Knowledge of applicable government standards, regulations, technical orders and security considerations to the maintenance.

**Minimum Education:** Bachelors

**Minimum Years of Experience:** 8

#### *Cloud Engineer I*

**Functional Responsibility:** Performs systems analysis and configuration control of technological programs in the cloud-based platform(S) over the full life cycle of an endeavor including analysis, planning, implementation, testing, documentation and operations. Involved in monitoring ongoing performance of systems by establishing metrics which guide program activities towards customer endorsed goals and objectives. Responsible for the technical work of other program personnel.

**Minimum Education:** Bachelors

**Minimum Years of Experience:** 5

#### *Sr Automated Testing Engineer*

**Functional Responsibility:** Ensure quality assurance checks are demonstrated throughout the project life cycle. Develop automated testing scripts and other mechanisms to automate testing. Coordination with project manager to ensure any problem solution and user satisfaction. Evaluates cloud software and associated documentation and participates in review to determine information technology quality.

**Minimum Education:** Bachelors

**Minimum Years of Experience:** 8

#### *Automated Testing Engineer*

**Functional Responsibility:** Supervises and/or performs inspections of data reporting and documentation for systems. Maintains a compliance check for specifications, plans, codes and contract documents. Supports the project team in logistics, technical matters, and communications.

**Minimum Education:** Bachelors

**Minimum Years of Experience:** 5

#### *Sr Network Engineer*

**Functional Responsibility:** Possess experience in designing, analyzing, integrating, and troubleshooting large-scale distributed networks and systems. Experience in IP routing and switching and networking technologies. Possess experience in physical and cloud computing architectures design and engineering. Experience deploying and operating web-based applications in a cloud computing environment.

**Minimum Education:** Bachelors

**Minimum Years of Experience:** 8

#### *Sr Business Analyst*

**Functional Responsibility:** Developing and analyzing business requirements and providing inputs to technical team for solutioning. Resolves organizational information problems. Determines operational objectives by studying business functions; gathering information; evaluating output requirements and formats. Improves systems by studying current practices; designing modifications.

**Minimum Education:** Bachelors

**Minimum Years of Experience:** 8

#### *SME Principal*

**Functional Responsibility:** Provide technical and functional leadership and/or advice by combining knowledge of cloud-based engineering and construction methods with technical resources and human management skills. Lead teams of engineers to operate, maintain, and perform corrective and preventive maintenance in a variety of building trade areas.

**Minimum Education:** PhD

**Minimum Years of Experience:** 12



**Soliel, LLC Labor Category Substitutions Information**

Soliel, LLC will provide only people who meet or exceed the minimum qualifications within the labor category descriptions stated herein. Soliel labor categories provide for substituting experience for minimum education requirements and substituting educational degrees for years of experience. these substitutions are allowed for all Soliel’ labor categories unless specified in the description.

*Allowable Substitutions*

The table below presents the allowable substitutions based on the education and experience of the labor categories in the pricelist. Experience should be professional and job related; however, it does not have to be specific to the project to be accomplished; and, if a degree is used in place of experience, then the degree must be related to the project or task.

Min. Education		Allowable Substitutions
Degree	Education and/or Experience	Related Certification
<b>Associates</b>	Four years’ relevant experience	Trade/vocational school or technical training or military training in relevant field
<b>Bachelors</b>	Associates and three years’ relevant experience; or five years’ relevant experience	Professional or industry standard technical certification in a relevant field. (e.g. MCSE, CCNP, CNA, CNE)
<b>Masters</b>	Bachelors and three years’ relevant experience; or Associates and five years’ relevant experience; or eight years’ relevant experience	Professional license [e.g. Professional Engineer, Registered Communications Distribution Designer (RCDD), Certified Professional Logistician (CPL)]

**2. Maximum Order**

\$500,000

**3. Minimum Order**

\$100

**4. Geographic Coverage**

Domestic delivery only (the 48 contiguous states, D.C., Hawaii, Alaska, and U.S. territories)

**5. Points of Production**

N/A.

**6. Discount from List Prices**

Prices shown are net prices; basics discounts have been deducted.

**7. Quantity Discounts**

None.

**8. Prompt Payment Terms**

0.25%, 10 days; net 30 days

**9a. Notification that Government Purchase Cards are accepted at or below the Micro-Purchase Threshold.**

Soliel accepts government purchase cards above the micro-purchase threshold.



**9b. Notification Whether Government Purchase Cards are accepted or not accepted above the Micro-Purchase Threshold.**

Soliel accepts government purchase cards at or below the micro-purchase threshold.

**10. Foreign Items**

N/A.

**11a. Time of Delivery**

As negotiated between Soliel and the ordering customer.

**11b. Expedited Delivery**

As negotiated between Soliel and the ordering customer.

**11c. Overnight and 2-Day Delivery**

As negotiated between Soliel and the ordering customer.

**11d. Urgent Requirements**

Soliel will adhere to the delivery schedule stipulated in each task or delivery order and/or task or delivery order amendment.

**12. F.O.B Point**

Destination.

**13a. Ordering Address**

Soliel, LLC  
1921 Gallows Road, Suite 120  
Vienna, VA 22182

**13b. Ordering Procedures**

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA) are found in Federal Acquisition Regulation (FAR) 8.405-3.

**14. Payment Address**

Soliel, LLC  
1921 Gallows Road, Suite 12  
Vienna, VA 22182

**15. Warranty Provision**

N/A.

**16. Terms and Conditions of Government Purchase Card Acceptance**

None.

**17. Terms and Conditions of Government Purchase Card Acceptance (any thresholds above the micro-purchase level).**

Soliel accepts government purchase cards at or below the micro-purchase threshold.

**18. Terms and Conditions of Rental, Maintenance, and Repair**

N/A.

**19. Terms and Conditions of Installations**



N/A.

**20. Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and Any Discounts from List Prices (if applicable).**

N/A.

**20a. Terms and Conditions for Any Other Services**

N/A.

**21. List of Service and Distribution Points (if applicable)**

N/A.

**22. List of Participating Dealers**

N/A.

**23. Preventive Maintenance**

N/A.

**24a. Special Attributes**

N/A.

**24b. Section 508 Compliance**

Section 508 compliance information is available on electronic and IT (EIT) supplies and services at [www.solielcom.com](http://www.solielcom.com). The EIT standards can be found at: [www.section508.gov/](http://www.section508.gov/).

**25. Data Universal Numbering System (DUNS) Number**

605387310

**26. Notification Regarding Registration in Central Contractor Registration (CCR) Database.**

Soliel is registered in SAM (previously CCR).



### III. LABOR RATES

Soliel, LLC's rates are provided in the table below. An escalation rate of 2% is applied.

Category	Labor Category	GSA Rates by Year				
		Year 6	Year 7	Year 8	Year 9	Year 10
		04/10/19 – 04/9/20	04/10/20 – 04/9/21	04/10/21 – 04/9/22	04/10/22 – 04/9/23	04/10/23 – 04/9/24
54151S	Subject Matter Expert (Lead)	\$211.10	\$215.32	\$219.63	\$224.02	\$228.50
54151S	Subject Matter Expert (Intermediate)	\$166.19	\$169.51	\$172.90	\$176.36	\$179.89
54151S	Systems Architect/Engineer	\$134.74	\$137.44	\$140.19	\$142.99	\$145.85
54151S	Systems Administrator	\$95.44	\$97.35	\$99.30	\$101.28	\$103.31
54151S	Subject Matter Expert (Associate)	\$147.18	\$150.12	\$153.12	\$156.18	\$159.31
54151S	Sr. Application Engineer	\$136.27	\$139.00	\$141.78	\$144.61	\$147.51
54151S	Project Control Specialist	\$81.17	\$82.80	\$84.45	\$86.14	\$87.86
54151S	Operation Engineer	\$50.04	\$51.04	\$52.06	\$53.10	\$54.17
54151S	Project Manager	\$152.62	\$155.68	\$158.79	\$161.96	\$165.20
54151S	Sr. Systems Architect/Engineer	\$152.62	\$155.68	\$158.79	\$161.96	\$165.20
54151S	Technical Service Engineer	\$117.57	\$119.92	\$122.31	\$124.76	\$127.26
54151S	Multi-Functional Analyst	\$69.47	\$70.86	\$72.28	\$73.72	\$75.20
54151S	Training Developer/Writer	\$63.14	\$64.40	\$65.69	\$67.00	\$68.34
518210C	Cloud Architect I	\$152.63	\$155.68	\$158.80	\$161.97	\$165.21
518210C	Cloud Engineer II	\$126.15	\$128.68	\$131.25	\$133.88	\$136.55
518210C	Cloud SME	\$184.37	\$188.06	\$191.82	\$195.66	\$199.57
518210C	Cloud Architect II	\$161.33	\$164.55	\$167.85	\$171.20	\$174.63
518210C	Sr. DevOps Engineer	\$138.28	\$141.05	\$143.87	\$146.75	\$149.68
518210C	DevOps Engineer	\$119.85	\$122.25	\$124.69	\$127.19	\$129.73
518210C	Sr Cloud Engineer	\$147.50	\$150.45	\$153.46	\$156.53	\$159.66
518210C	Cloud Engineer I	\$119.85	\$122.25	\$124.69	\$127.19	\$129.73
518210C	Sr Automated Testing Engineer	\$121.69	\$124.12	\$126.60	\$129.14	\$131.72
518210C	Automated Testing Engineer	\$106.02	\$108.14	\$110.30	\$112.51	\$114.76
518210C	Sr Network Engineer	\$129.07	\$131.65	\$134.28	\$136.97	\$139.71
518210C	Sr Business Analyst	\$120.40	\$122.81	\$125.26	\$127.77	\$130.32
518210C	SME Principal	\$307.17	\$313.32	\$319.58	\$325.98	\$332.50