

# PRICELIST COVER PAGE

GENERAL SERVICES

ADMINISTRATION

FEDERAL SUPPLY SERVICE

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST

INFORMATION TECHNOLOGY SCHEDULE PRICELIST

GENERAL PURPOSE COMMERCIAL INFORMATION  
TECHNOLOGY

EQUIPMENT, SOFTWARE AND SERVICES

Special Item Numbers:

**Special Item No. 132-8 Purchase of New Equipment**

FSC CLASS 7025 - INPUT/OUTPUT AND STORAGE DEVICES

Network Equipment

Other Communications Equipment

Other Input/Output and Storage Devices, Not Elsewhere Classified

**Special Item No. 132-51 Information Technology Professional  
Services**

FPDS Code D302 IT Systems Development Services

FPDS Code D306 IT Systems Analysis Services

FPDS Code D310 IT Backup and Security Services

FPDS Code D316 IT Network Management Services

FPDS Code D317 Creation/Retrieval of IT Related Automated News  
Services, Data Services, or Other Information Services

FPDS Code D399 Other Information Technology Services, Not  
Elsewhere Classified



**44286 Misty Creek PL**

**Ashton, Virginia 20147**

**Phone: (703) 310-6879**

**www.kriaanet.com**

Contract Number: GS-35F-326DA

Period Covered by Contract: May 26, 2016, through May 25, 2021

Business Size: Small

FSC/PSC Code : D399

Pricelist current through Original **Contract Award dated.**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven data base system. The INTERNET address for GSA Advantage!® is: [GSAAdvantage.gov](http://GSAAdvantage.gov).

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

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## COMPANY OVERVIEW

Kriaanet is a growing 8(a)/Small Business (SBA) that provides information technology (IT) professional services to both government and commercial clients. Our Staff of professionals has provided exceptional services since 2008 using best practices in network systems development and integration.

Kriaanet's performance and execution are based on standards, procedures, tools and methods that are well-defined, understood and continue to improve, putting our experiences and investment in training and education to work. Our clients reap the advantage of accelerated return on their investment with shorter cycle times, better visibility into the process, fewer risks, and solutions that meet their evolving needs.

Hiring talented people and giving them an environment that affords the opportunity for growth and enjoyment is one of the keys to our success. Kriaanet maintains a high level of industry certifications including multiple CCIE's and MCSE's. Kriaanet brings you best-practices consistent with a large consultancy while offering the level of personal attention that only a small firm can offer.

## **SPECIAL NOTICE TO AGENCIES: Small Business Participation**

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service ([www.gsaadvantage.gov](http://www.gsaadvantage.gov)). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page ([www.gsa.gov/fas](http://www.gsa.gov/fas)) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

## CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SIN 132-8  
SIN 132-51

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.

Refer to Appendix A - Labor Rates on page 19  
Refer to Appendix C – Product Pricing on page 21

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided.

Refer to Appendix B - SIN 132-51 Labor Category Descriptions on Page 19

2. Maximum order: SIN 132-8 ~ \$500,000 / SIN 132-51 ~ \$500,000

3. Minimum order: Minimum acceptable order under resulting contract is \$100

4. Geographic coverage (delivery area): Domestic only.

5. Point(s) of production, Ashton, VA (Mason County)

6. Discount from list prices or statement of net price: All prices are net.

7. Quantity discounts: Services: 1% for \$100K / 2% for \$300K / 5% for \$500K  
Products: None

8. Prompt payment terms: 1% / 20 Days; Net 30

"Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions."

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Yes

10. Foreign items (list items by country of origin): Not Applicable

11a. Time of delivery: Negotiable

11b. Expedited Delivery: Negotiable. "Items available for expedited delivery are noted in this price list."

11c. Overnight and 2-day delivery: Not Applicable

11d. Urgent Requirements. Negotiable.

12. F.O.B. point(s): Destination

13a. Ordering address:

Kriaanet  
44283 Misty Creek PL  
Ashton, Virginia 20147

13b. Ordering procedures: For services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address:

Kriaanet  
44283 Misty Creek PL  
Ashton, Virginia 20147

15. Warranty provision: Standard Commercial Warranty.

16. Export packing charges: Not Applicable

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): None

18. Terms and conditions of rental, maintenance, and repair: Not Applicable.

19. Terms and conditions of installation: Not Applicable

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Not Applicable

20a. Terms and conditions for any other services: Not Applicable.

21. List of service and distribution points: Not Applicable.

22. List of participating dealers: Not Applicable.

23. Preventive maintenance: Not Applicable.

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not Applicable.

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/); Kriaanet is fully compliant with the requirements of Section 508. Our compliance statement can be found at our website: <http://www.kriaanet.com>.

25. Data Universal Number System (DUNS) number: 01-1538186

26. Notification regarding registration in Central Contractor Registration (CCR) Database: Currently Registered.

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF  
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY NEW  
EQUIPMENT(SPECIAL ITEM NUMBER 132-8**

**1. MATERIAL AND WORKMANSHIP**

All equipment furnished hereunder must satisfactorily perform the function for which it is intended.

**2. ORDER**

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders and BPAs, telephone orders are permissible.

**3. TRANSPORTATION OF EQUIPMENT**

FOB DESTINATION. Prices cover equipment delivery to destination, for any location within the geographic scope of this contract.

**4. INSTALLATION AND TECHNICAL SERVICES**

a. **INSTALLATION.** When the equipment provided under this contract is not normally self-installable, the Contractor's technical personnel shall be available to the ordering activity, at the ordering activity's location, to install the equipment and to train ordering activity personnel in the use and maintenance of the equipment. The charges, if any, for such services are listed below, or in the price schedule:

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b. **INSTALLATION, DEINSTALLATION, REINSTALLATION.** The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act apply.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or SIN 132-9.

c. **OPERATING AND MAINTENANCE MANUALS.** The Contractor shall furnish the ordering activity with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.

**5. INSPECTION/ACCEPTANCE**

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any equipment that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming equipment at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was

discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

## **6. WARRANTY**

a. Unless specified otherwise in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract.

### ***Standard Commercial Warranty***

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. **Limitation of Liability.** Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

d. If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows: \_\_\_\_

## **7. PURCHASE PRICE FOR ORDERED EQUIPMENT**

The purchase price that the ordering activity will be charged will be the ordering activity purchase price in effect at the time of order placement, or the ordering activity purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

## **8. RESPONSIBILITIES OF THE CONTRACTOR**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.

## **9. TRADE-IN OF INFORMATION TECHNOLOGY EQUIPMENT**

When an ordering activity determines that Information Technology equipment will be replaced, the ordering activity shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding disposition of information technology excess personal property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the policies and procedures on exchange/sale contained in the FPMR (41 CFR part 101-46).

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY  
(IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)**

**1. SCOPE**

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT/IAM Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility, remotely and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

**2. ORDER**

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation -May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

**3. PERFORMANCE OF SERVICES**

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering party should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order.
- d. Any Contractor travel required in the performance of IT/IAM Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel.

**4. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)**

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
  - (1) Cancel the stop-work order; or
  - (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- (b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable

adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

(1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and

(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

## **5. INSPECTION OF SERVICES**

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS -COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I - OCT 2008) (DEVIATION I - FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

## **6. RESPONSIBILITIES OF THE CONTRACTOR**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data - General, may apply.

## **7. RESPONSIBILITIES OF THE ORDERING ACTIVITY**

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT/IAM Professional Services.

## **8. INDEPENDENT CONTRACTOR**

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

## **9. ORGANIZATIONAL CONFLICTS OF INTEREST**

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule

contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

## **10. INVOICES**

The Contractor, upon completion of the work ordered, shall submit invoices for IT/IAM Professional services. Progress payments may be authorized by the ordering activity on individual orders as appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

## **11. PAYMENTS**

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I - OCT 2008) (DEVIATION I - FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I - OCT 2008) (DEVIATION I - FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

- (a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
  - (1) The offeror;
  - (2) Subcontractors; and/or
  - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

## **12. RESUMES**

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

## **13. INCIDENTAL SUPPORT COSTS**

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

## **14. APPROVAL OF SUBCONTRACTS**

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

## **15. DESCRIPTION OF IT/IAM PROFESSIONAL SERVICES AND PRICING**

Refer to Appendix A - Labor Rates  
Appendix B - SIN 132-51 Labor Category Descriptions and  
Appendix D - SIN 132-51 IT Degree/Experience Equivalency

USA COMMITMENT TO PROMOTE SMALL  
BUSINESS  
PARTICIPATION PROCUREMENT  
PROGRAMS

Kriaanet provides commercial services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, joint ventures, teaming arrangements, and subcontracting.

Kriaanet commits that we will:

Actively seek and partner with small businesses.

Develop and promote company policy that demonstrates our support for awarding contracts and subcontracts to small business concerns.

Identify, qualify, and work closely with small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

Insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

Attend workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts.

Deepali Jain  
44283 Misty Creek PL  
Ashton, VA 20147  
Phone: 703-310-6879

Email: [Deepali.jain@kriaanet.com](mailto:Deepali.jain@kriaanet.com)

# SAMPLE BLANKET PURCHASE AGREEMENT

## **BEST VALUE BLANKET PURCHASE AGREEMENT FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) \_\_\_\_\_.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

### **Signatures**

\_\_\_\_\_  
**Ordering Activity**

\_\_\_\_\_  
**Date**

\_\_\_\_\_  
**Contractor**

\_\_\_\_\_  
**Date**

BPA NUMBER \_\_\_\_\_

*(CUSTOMER NAME)*  
*BLANKET PURCHASE*  
*AGREEMENT*

Pursuant to GSA Federal Supply Schedule Contract Number(s) \_\_\_\_\_, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER      \*SPECIAL BPA DISCOUNT/PRICE

_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES /
	DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be \_\_\_\_\_.

(4) This BPA does not obligate any funds.

(5) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

- (7) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:**
- (a) Name of Contractor;**
  - (b) Contract Number;**
  - (c) BPA Number;**
  - (d) Model Number or National Stock Number (NSN);**
  - (e) Purchase Order Number;**
  - (f) Date of Purchase;**
  - (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and**
  - (h) Date of Shipment.**
- (8) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.**
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.**

## GUIDELINES FOR USING CONTRACTOR TEAM ARRANGEMENTS

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.

## Appendix A: Labor Rates

SIN(s) PROPOSED	SERVICE PROPOSED (e.g. Job Title/Task)	MINIMUM EDUCATION/ CERTIFICATION LEVEL	MINIMUM YEARS OF EXPERIENCE	PRICE OFFERED TO GSA (including IFF)
132 51	Chief Information Officer	Masters Degree	12	\$249.37
132 51	Cisco Unified Server Engineer	Bachelors Degree	5	\$174.56
132 51	Network Architect	Bachelors Degree	7	\$174.56
132 51	Data Communications Manager	Bachelors Degree	9	\$199.50
132 51	Data Security Analyst - Senior	Bachelors Degree	5	\$174.56
132 51	Desktop Engineer	Bachelors Degree	5	\$98.74
132 51	IT Subject Matter Specialist	Bachelors Degree	5	\$162.92
132 51	LAN Administrator - Senior	Bachelors Degree	5	\$164.58
132 51	LAN Support Technician	Associates Degree	3	\$124.69
132 51	Network Engineer	Bachelors Degree	5	\$149.62
132 51	Network Engineer - Senior	Bachelors Degree	5	\$174.56
132 51	Network Penetration Tester	Bachelors Degree	5	\$164.58
132 51	Network Security Engineer	Bachelors Degree	5	\$164.58
132 51	Network/Hardware Support Technician	Associates Degree	3	\$124.69
132 51	Project Manager	Bachelors Degree	5	\$172.80
132 51	Structured network cabling	Associates Degree	5	\$149.62
132 51	Unified Communications Professional	Bachelors Degree	5	\$174.56
132 51	UNIX Systems Administrator	Bachelors Degree	5	\$174.56
132 51	VDI Citrix (Microsoft Technologist)	Bachelors Degree	5	\$174.56
132 51	Voice Communications Administrator	Bachelors Degree	5	\$149.62

## Appendix B: SIN 132-51 IT Labor Category Descriptions

<b>Classification</b>	<b>Responsibilities</b>	<b>Education</b>	<b>Experience</b>
Chief Information Officer	High Level Information Business Management	Masters Degree	12
Cisco Unified Server Engineer	Unified Server Support and Management	Bachelors Degree	5
Network Architect	Design and manage implementation & support	Bachelors Degree	7
Data Communications Manager	Manage & Direct IT Communications systems	Bachelors Degree	9
Data Security Analyst - Senior	Analyse and support data security	Bachelors Degree	5
Desktop Engineer	Provide all levels of desktop support remotely and on-site	Bachelors Degree	5
IT Subject Matter Specialist	Provide specific IT support at a high level	Bachelors Degree	5
LAN Administrator - Senior	Support & maintain LAN technologies	Bachelors Degree	5
LAN Support Technician	Support higher level team members in LAN technologies	Associates Degree	3
Network Engineer	Support higher level team members in Network technologies	Bachelors Degree	5
Network Engineer - Senior	Analyse, direct and support network	Bachelors Degree	5
Network Penetration Tester	Test, analyse and advise regarding Network Security	Bachelors Degree	5
Network Security Engineer	Evaluate, advise and implement Network security	Bachelors Degree	5
Network/Hardware Support Technician	Support higher level team members in IT hardware	Associates Degree	3
Project Manager	Organize, strategize and manage project schedules/price lists	Bachelors Degree	5
Structured network cabling	Diagram and run network cabling	Associates Degree	5
Unified Communications Professional	Design and manage implementation & support	Bachelors Degree	5
UNIX Systems Administrator	Administer unix related systems; advise and maintain	Bachelors Degree	5
VDI Citrix (Microsoft Technologist)	Manage, support & maintain across multiple platforms	Bachelors Degree	5
Voice Communications Administrator	Administer Voice Communication Systems	Bachelors Degree	5

## Appendix C: SIN 132-8 IT Products

SIN	MFR. NAME	MFR PART NO	PRODUCT NAME	GSA PRICE (W/IFF)
132-8	ControlPoint	DTS 307-34-NN-P-N	Energy Meter 3 Phase	\$194.96
132-8	ControlPoint	DTS 307-34-SM-N-N	Energy Meter 3 Phase	\$222.17
132-8	ControlPoint	DTS 307-34-SB-N-N	Energy Meter 3 Phase	\$272.04
132-8	ControlPoint	DTS 310-34-NN-P-N	Energy Meter 3 Phase	\$208.56
132-8	ControlPoint	DTS 310-34-NN-3-N	Energy Meter 3 Phase	\$222.17
132-8	ControlPoint	DTS 310-34-SM-N-N	Energy Meter 3 Phase	\$358.19
132-8	ControlPoint	DTS 310-34-SB-N-N	Energy Meter 3 Phase	\$430.73
132-8	ControlPoint	DTS 310-34-SL-N-N	Energy Meter 3 Phase	\$489.67
132-8	ControlPoint	DTS 310-34-EM-N-N	Energy Meter 3 Phase	\$516.88
132-8	ControlPoint	DTS 310-34-EB-N-N	Energy Meter 3 Phase	\$516.88
132-8	ControlPoint	DTS 310-34-ES-N-N	Energy Meter 3 Phase	\$516.88
132-8	ControlPoint	DTS DC-S1-NN-P-3	DC Energy Sub-Meter Remote Comm	\$204.03
132-8	ControlPoint	DTS DC-S1-NN-3-3	DC Energy Sub-Meter Remote Comm	\$217.63
132-8	ControlPoint	DTS DC-S?-SM-N-3	DC Energy Sub-Meter Remote Comm	\$327.36
132-8	ControlPoint	DTS DC-I?-SM-N-3	DC Energy Sub-Meter Remote Comm	\$327.36
132-8	ControlPoint	DTS DC S?-SB-N-3	DC Energy Sub-Meter Remote Comm	\$399.90
132-8	ControlPoint	DTS DC-I?-SB-N-3	DC Energy Sub-Meter Remote Comm	\$399.90
132-8	ControlPoint	DTS DC-S?-SL-N-3	DC Energy Sub-Meter Remote Comm	\$458.84
132-8	ControlPoint	DTS DC-I?-SL-N-3	DC Energy Sub-Meter Remote Comm	\$458.84
132-8	ControlPoint	DTS DC-S?-EM-N-3	DC Energy Sub-Meter Remote Comm	\$486.05
132-8	ControlPoint	DTS DC-I?-EM-N-3	DC Energy Sub-Meter Remote Comm	\$486.05
132-8	ControlPoint	DTS DC-S?-EB-N-3	DC Energy Sub-Meter Remote Comm	\$486.05
132-8	ControlPoint	DTS DC-I?-EB-N-3	DC Energy Sub-Meter Remote Comm	\$486.05
132-8	ControlPoint	DTS DC-S?-ES-N-3	DC Energy Sub-Meter Remote Comm	\$486.05
132-8	ControlPoint	DTS DC-I?-ES-N-3	DC Energy Sub-Meter Remote Comm	\$486.05
132-8	ControlPoint	DTS DC-S?-ED-N-3	DC Energy Sub-Meter Remote Comm	\$486.05
132-8	ControlPoint	DTS DC-I?-ED-N-3	DC Energy Sub-Meter Remote Comm	\$486.05
132-8	ControlPoint	DTS 305-34-2T4M-N	Power Meter 3 Phase / Transducer	\$476.07
132-8	ControlPoint	DTS 305-54-2T4M-N	Power Meter 3 Phase / Transducer	\$494.21
132-8	ControlPoint	DTS 305-34-2T4B-N	Power Meter 3 Phase / Transducer	\$548.61
132-8	ControlPoint	DTS 305-54-2T4B-N	Power Meter 3 Phase / Transducer	\$566.75
132-8	ControlPoint	DTS 305-34-2T4L-N	Power Meter 3 Phase / Transducer	\$548.61
132-8	ControlPoint	DTS 305-54-2T4L-N	Power Meter 3 Phase / Transducer	\$566.75
132-8	ControlPoint	DTS 305-34-2TEM-N	Power Meter 3 Phase / Transducer	\$634.76
132-8	ControlPoint	DTS 305-54-2TEM-N	Power Meter 3 Phase / Transducer	\$652.90
132-8	ControlPoint	DTS 305-34-2TEB-N-A	Power Meter 3 Phase / Transducer	\$634.76
132-8	ControlPoint	DTS 305-54-2TEB-N-B	Power Meter 3 Phase / Transducer	\$652.90
132-8	ControlPoint	DTS 305-34-2TEB-N	Power Meter 3 Phase / Transducer	\$634.76
132-8	ControlPoint	DTS 305-54-2TEB-N	Power Meter 3 Phase / Transducer	\$652.90
132-8	ControlPoint	DTS 305-34-2TED-N	Power Meter 3 Phase / Transducer	\$634.76
132-8	ControlPoint	DTS 305-54-2TED-N	Power Meter 3 Phase / Transducer	\$652.90
132-8	ControlPoint	DTS SMX-34-SM-N-N	Power Meter 3 Phase Enclosure System	\$1,355.67
132-8	ControlPoint	DTS SMX-54-SM-N-N	Power Meter 3 Phase Enclosure System	\$1,446.35
132-8	ControlPoint	DTS SMX-34-EM-N-N	Power Meter 3 Phase Enclosure System	\$1,537.03
132-8	ControlPoint	DTS SMX-54-EM-N-N	Power Meter 3 Phase Enclosure System	\$1,537.03
132-8	ControlPoint	DTS SMX-34-SM-N-N-9M	Power Meter 3 Phase Enclosure System	\$2,534.51

SIN	MFR. NAME	MFR PART NO	PRODUCT NAME	GSA PRICE (W/IFF)
132-8	ControlPoint	DTS SMX-54-SM-N-N-9M	Power Meter 3 Phase Enclosure System	\$2,625.19
132-8	ControlPoint	DTS SMX-34-EM-N-N-9M	Power Meter 3 Phase Enclosure System	\$2,715.87
132-8	ControlPoint	DTS SMX-54-EM-N-N-9M	Power Meter 3 Phase Enclosure System	\$1,537.03
132-8	ControlPoint	CP-DTS SKT2-92-CM-NN-N-2S-200	High Accuracy Energy Meter	\$539.55
132-8	ControlPoint	CP-DTS SKT2-92-UM-NN-N-2S-200	High Accuracy Energy Meter	\$560.40
132-8	ControlPoint	CP- DTS SKT2-94-CM-NN-N-16S-200	High Accuracy Energy Meter	\$580.35
132-8	ControlPoint	CP-DTS SKT2-94-UM-NN-N-16S-200	High Accuracy Energy Meter	\$600.30
132-8	ControlPoint	CP-DTS SA-SKT2-92-CM-NN-N-2S-200	High Accuracy Energy Meter Enclosure System	\$1,718.39
132-8	ControlPoint	CP-DTS SA-SKT2-92-CM-NN-N-2S-200 - WF	High Accuracy Energy Meter Enclosure System	\$2,443.83
132-8	ControlPoint	EM-HVC-01	Option - Controller - HVAC	\$902.27
132-8	ControlPoint	EM-VAV-01	Option - Controller - VAV	\$448.87
132-8	ControlPoint	EM-EMC-01	Option - Controller – Enterprise Controller	\$4,529.47
132-8	ControlPoint	EM-EMC12-01	Option - Controller – Expansion IO	\$902.27
132-8	ControlPoint	EM-EMC-2D	Option - Controller – Enterprise Demand	\$5,436.27
132-8	ControlPoint	EM-MDC-20	Option - Maximum Demand Controller	\$1,718.39
132-8	ControlPoint	EM-DMS-MDC-SE	Option - Power Metering Demand	\$8,156.68
132-8	ControlPoint	EM-DMS-MDC-WSE	Option - Power Metering Demand WiFi	\$9,970.28
132-8	ControlPoint	EM-PM3P-SE	Option - Power Metering Three – Phase System	\$3,169.27
132-8	ControlPoint	EM-PM3P-WSE	Option - Power Metering Three-Phase WiFi System	\$5,436.27
132-8	ControlPoint	EM-PM3P-MBC-SE	Option - Power Meter Three Phase Multi-Circuit	\$6,343.07
132-8	ControlPoint	EM-PM3P-MBC-WSE	Option - Power Meter Three Phase Multi-Circuit WiFi	\$8,156.68
132-8	ControlPoint	EM-AMR-SE	Option - Power Metering AMR System	\$22,665.49
132-8	ControlPoint	EM-AMR-WSE	Option - Power Metering AMR System WiFi	\$27,199.50
132-8	ControlPoint	EM-TR8-PSPP-SE	Option - PV Solar String Power Performance System	\$18,131.49
132-8	ControlPoint	EM-TR8-PSPP-WSE	Option - PV Solar String Power Performance WiFi	\$24,479.09
132-8	ControlPoint	NG-MBDS	Option - Gateway – Modbus, BACnet, DNP, SNMP	\$902.27
132-8	ControlPoint	NG-UNIS	Option - Universal Network Interface System	\$1,809.07
132-8	ControlPoint	NG-UNIWS	Option - Universal Network Interface WiFi System	\$2,353.15
132-8	ControlPoint	AP-IP6-4C	Option - WiFi Access Point 802.11 IP67	\$1,355.67
132-8	ControlPoint	AP-IP-4G-LT	Option - WiFi Access Point WiFi, 4G LTE	\$1,537.03
132-8	ControlPoint	AP-HP	Option - WiFi Indoor Hot Spot	\$630.23
132-8	ControlPoint	PQ-DTS-K2	Option - Power Quality Analyzer	\$4,529.47
132-8	ControlPoint	PQ-QNA403	Option - Power Quality Analyzer	\$5,436.27
132-8	ControlPoint	PM-TR8-R485-25A-2M/TR8	Option - Solar String Monitoring	\$1,537.03
132-8	ControlPoint	PM-PT-WS	Option - Meter Pulse WiFi Transmitter	\$448.87
132-8	ControlPoint	PM-PTS-WS	Option - Meter Pulse WiFi Controller	\$1,355.67
132-8	ControlPoint	AT-M100	Option - M100 Asset Tag	\$176.83
132-8	ControlPoint	AT-M102-i	Option - M102-i IR Asset Tag	\$176.83
132-8	ControlPoint	AT-M163	Option - M163 Wristband Tag	\$176.83
132-8	ControlPoint	AT-M163-i	Option - M163-i IR Wristband Tag	\$176.83
132-8	ControlPoint	AT-M171	Option - M171 Durable Tag	\$176.83
132-8	ControlPoint	AT-172-i	Option - M172-i IR Durable Tag	\$176.83
132-8	ControlPoint	AT-174	Option - M174 IR-Enabled IT Asset Tag	\$176.83

SIN	MFR. NAME	MFR PART NO	PRODUCT NAME	GSA PRICE (W/IFF)
132-8	ControlPoint	AT-M175	Option - M175 Rugged Tag	\$176.83
132-8	ControlPoint	AT-R100	Option - R100 IT Asset Tag	\$176.83
132-8	ControlPoint	AT-110	Option - 110 Flex-Mount Tag	\$176.83
132-8	ControlPoint	AT-R140	Option - R140 Badge Tag	\$176.83
132-8	ControlPoint	AT-R142-i3-BN	Option - R142-i3BN IR-Enabled Badge Tag	\$176.83
132-8	ControlPoint	AT-R142-i3RF	Option - R142-i3RF IR-Enabled Proximity Badge	\$176.83
132-8	ControlPoint	AS-R120	Option - R120 Door Tag	\$176.83
132-8	ControlPoint	AS-R130	Option - R130 Dry Contact Tag	\$176.83
132-8	ControlPoint	AS-R135	Option - R135 Fluid Detector Tag	\$176.83
132-8	ControlPoint	AS-R150-5	Option - R150-5 High Performance Temperature Sensor	\$176.83
132-8	ControlPoint	AS-R151	Option - R151 Tethered Temperature Sensor	\$176.83
132-8	ControlPoint	AS-R155	Option - R155 High Perf Humidity-Temperature Tag	\$176.83
132-8	ControlPoint	AS-R160	Option - R160 Differential Air Pressure Sensor	\$176.83
132-8	ControlPoint	AS-R170-CDU	Option - R170 CDU Tag for Server Technology	\$176.83
132-8	ControlPoint	AS-R170-PDU-E	Option - R170 PDU Tag for Emerson	\$176.83
132-8	ControlPoint	AS-R170-PDU-APC	Option - R170 PDU Tag for APC/Schneider Electric	\$176.83
132-8	ControlPoint	AS-R180	Option - R180 4-20 mA Sensor Tag	\$176.83
132-8	ControlPoint	AS-R185	Option - R185 0-5V Sensor Tag	\$176.83
132-8	ControlPoint	AS-A740	Option - A740 Rack Locator	\$1,083.63
132-8	ControlPoint	AS-A750	Option - A750 Room Locator	\$1,083.63
132-8	ControlPoint	AS-M240	Option - M240 Reader	\$1,945.09
132-8	ControlPoint	AS-M250	Option - M250 Fixed Reader	\$2,262.47
132-8	ControlPoint	CT-MLG-WCT-0960-2A	Option - Current Transformer Split-Core 200A (set of 3 CTs)	\$448.87
132-8	ControlPoint	CT-MLG-WCT-1700-4A	Option - Current Transformer Split-Core 400A (set of 3 CTs)	\$630.23
132-8	ControlPoint	CT-EO-SC-W3	Option - Current Transformer Split Core 3 Phase WiFi	\$630.23
132-8	ControlPoint	CT-EO-SC-W1	Option - Current Transformer Split Core Single Phase WiFi	\$358.19
132-8	ControlPoint	option-1	Option - Energy Meter 3 Phase	\$13.60
132-8	ControlPoint	option-2	Option - Energy Meter 3 Phase	\$27.20
132-8	ControlPoint	option-3	Option - Energy Meter 3 Phase	\$27.20
132-8	ControlPoint	option-4	Option - Energy Meter 3 Phase	\$27.20
132-8	ControlPoint	option-5	Option - Energy Meter 3 Phase	\$27.20
132-8	ControlPoint	option-6	Option - Energy Meter 3 Phase	\$86.15
132-8	ControlPoint	option-7	Option - Energy Meter 3 Phase	\$108.82
132-8	ControlPoint	option-8	Option - Energy Meter 3 Phase	\$16.32
132-8	ControlPoint	option-9	Option - Energy Meter 3 Phase	\$13.60
132-8	ControlPoint	option-10	Option - Energy Meter 3 Phase	\$27.20
132-8	ControlPoint	option-11	Option - Energy Meter 3 Phase	\$27.20
132-8	ControlPoint	option-12	Option - Energy Meter 3 Phase	\$27.20
132-8	ControlPoint	option-13	Option - Energy Meter 3 Phase	\$27.20
132-8	ControlPoint	option-14	Option - Energy Meter 3 Phase	\$27.20
132-8	ControlPoint	option-15	Option - Energy Meter 3 Phase	\$27.20
132-8	ControlPoint	option-16	Option - Energy Meter 3 Phase	\$27.20
132-8	ControlPoint	option-17	Option - Energy Meter 3 Phase	\$86.15
132-8	ControlPoint	option-18	Option - Energy Meter 3 Phase	\$108.82
132-8	ControlPoint	option-19	Option - Energy Meter 3 Phase	\$16.32
132-8	ControlPoint	option-20	Option - DC Energy Sub-Meter Remote Comm	\$13.60
132-8	ControlPoint	option-21	Option - DC Energy Sub-Meter Remote Comm	\$27.20
132-8	ControlPoint	option-22	Option - DC Energy Sub-Meter Remote Comm	\$27.20
132-8	ControlPoint	option-23	Option - DC Energy Sub-Meter Remote Comm	\$27.20
132-8	ControlPoint	option-24	Option - DC Energy Sub-Meter Remote Comm	\$27.20

SIN	MFR. NAME	MFR PART NO	PRODUCT NAME	GSA PRICE (W/IFF)
132-8	ControlPoint	option-25	Option - DC Energy Sub-Meter Remote Comm	\$27.20
132-8	ControlPoint	option-26	Option - DC Energy Sub-Meter Remote Comm	\$27.20
132-8	ControlPoint	option-27	Option - DC Energy Sub-Meter Remote Comm	\$27.20
132-8	ControlPoint	option-28	Option - DC Energy Sub-Meter Remote Comm	\$86.15
132-8	ControlPoint	option-29	Option - DC Energy Sub-Meter Remote Comm	\$108.82
132-8	ControlPoint	option-30	Option - DC Energy Sub-Meter Remote Comm	\$16.32
132-8	ControlPoint	option-31	Option - Power Meter 3 Phase / Transducer	\$13.60
132-8	ControlPoint	option-32	Option - Power Meter 3 Phase / Transducer	\$27.20
132-8	ControlPoint	option-33	Option - Power Meter 3 Phase / Transducer	\$27.20
132-8	ControlPoint	option-34	Option - Power Meter 3 Phase / Transducer	\$27.20
132-8	ControlPoint	option-35	Option - Power Meter 3 Phase / Transducer	\$27.20
132-8	ControlPoint	option-36	Option - Power Meter 3 Phase / Transducer	\$27.20
132-8	ControlPoint	option-37	Option - Power Meter 3 Phase / Transducer	\$27.20
132-8	ControlPoint	option-38	Option - Power Meter 3 Phase / Transducer	\$27.20
132-8	ControlPoint	option-39	Option - Power Meter 3 Phase / Transducer	\$235.77
132-8	ControlPoint	option-40	Option - Power Meter 3 Phase / Transducer	\$38.99
132-8	ControlPoint	option-41	Option - Power Meter 3 Phase / Transducer	\$51.69
132-8	ControlPoint	option-42	Option - Power Meter 3 Phase / Transducer	\$298.34
132-8	ControlPoint	option-43	Option - Power Meter 3 Phase / Transducer	\$108.82
132-8	ControlPoint	option-44	Option - Power Meter 3 Phase / Transducer	\$16.32
132-8	ControlPoint	option-45	Option - Power Meter 3 Phase Enclosure System	\$40.81
132-8	ControlPoint	option-46	Option - Power Meter 3 Phase Enclosure System	\$13.60
132-8	ControlPoint	option-47	Option - Power Meter 3 Phase Enclosure System	\$27.20
132-8	ControlPoint	option-48	Option - Power Meter 3 Phase Enclosure System	\$27.20
132-8	ControlPoint	option-49	Option - Power Meter 3 Phase Enclosure System	\$27.20
132-8	ControlPoint	option-50	Option - Power Meter 3 Phase Enclosure System	\$27.20
132-8	ControlPoint	option-51	Option - Power Meter 3 Phase Enclosure System	\$40.81
132-8	ControlPoint	option-52	Option - Power Meter 3 Phase Enclosure System	\$13.60
132-8	ControlPoint	option-53	Option - Power Meter 3 Phase Enclosure System	\$27.20
132-8	ControlPoint	option-54	Option - Power Meter 3 Phase Enclosure System	\$27.20
132-8	ControlPoint	option-55	Option - Power Meter 3 Phase Enclosure System	\$27.20
132-8	ControlPoint	option-56	Option - Power Meter 3 Phase Enclosure System	\$27.20