General Services Administration  
Federal Supply Service Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions,  
up-to-date pricing, and the option to create an electronic delivery order  
are available through GSA Advantage!®, a menu-driven database system.  
The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

SPECIAL ITEM NUMBER 54151S  
Product Service Code D399  
Multiple Award Schedule (MAS)

For more information on ordering from Federal Supply Schedules  
go to GSA Schedules page at GSA.gov.

Contract Period: April 5 2017- April 4 2022

V Studios, Inc • 8229 Boone Boulevard • Suite 420 • Vienna, VA 22182
Office: 703-760-0440 • Fax: 703-760-0417 • Web: v-studios.com

Small Business

Contract Number: GS-35F-346GA  
Mass Mod A826 signed 11/29/2020

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software, and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Multiple Award Schedule (MAS) is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.
Customer Information:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>IT Professional Services and/or labor categories for database planning and design; systems analysis, integration, and design; programming, conversion and implementation support; network services, data/records management, and testing.</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.

2. Maximum Order: $500,000.00

3. Minimum Order: $100.00

4. Geographic Coverage (delivery Area): Domestic (DC, AK, HI, PR)

5. Point(s) of production (city, county, and state or foreign country): N/A

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: .5% for orders greater than $350K

8. Prompt payment terms: Net 30 days

9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Will not accept over the micro purchase threshold

10. Foreign items (list items by country of origin): None
11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order and shall deliver or perform services in accordance with the terms negotiated in an agency’s order.

11b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor

11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor

11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor

12. F.O.B Points(s): Destination

13a. Ordering Address(es):
V Studios, Inc
8229 Boone Blvd. Ste. 420
Vienna, VA 22182
Office: 703-760-0440
Fax: 703-760-0417

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment address(es):
V Studios, Inc
8229 Boone Blvd. Ste.420
Vienna, VA 22182

15. Warranty provision.: Contractor’s standard commercial warranty.

16. Export Packing Charges (if applicable): N/A

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor

18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

19. Terms and conditions of installation (if applicable): N/A
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

20a. Terms and conditions for any other services (if applicable): N/A

21. List of service and distribution points (if applicable): N/A

22. List of participating dealers (if applicable): N/A

23. Preventive maintenance (if applicable): N/A

24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov.

25. Data Universal Numbering System (DUNS) number: 928666544

26. Notification regarding registration in the System for Award Management (SAM) Database: Registered
## LABOR CATEGORY DESCRIPTIONS (54151S)

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Functional Responsibility</th>
<th>Education</th>
<th>Years' Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Manager</td>
<td>Responsible for strategic leadership of large programs with a focus on overall program execution, while interfacing with project managers and senior customer managers. Defines program’s scope and objectives. Reviews high-level work plans and key deliverables, and manages the integration of resources and knowledge across projects and tasks. Helps ensure adherence to corporate and legal standards and practices, and manages contract negotiations. Supervises project personnel, scheduled work, prepares technical documents for client and prepares monthly project reports. Provides daily supervision and direction to support staff.</td>
<td>BA/BS</td>
<td>7</td>
</tr>
<tr>
<td>Senior Engineer</td>
<td>Responsible for providing life-cycle systems support services, from developing requirements to designing, implementing, testing, and maintaining IT systems which may include hardware, systems and application software, databases, network components and related security considerations. Provides solutions to a variety of difficult to complex problems. Has significant specialized expertise in one or more types of systems or application areas. Interfaces with senior technical and management personnel. Provides daily supervision and direction to support staff.</td>
<td>BA/BS</td>
<td>7</td>
</tr>
<tr>
<td>Website Developer</td>
<td>Responsible for translating application requirements into the design of complex web sites, including integrating web pages and applications to serve either as standalone sites or as the front-end to web-based applications. Applies new and emerging technologies to the development process. Versatile IT professional with the ability to serve in a variety of design and technical roles throughout the development life cycle or operational support. Implements user interface and user experience solutions including responsive designs, cross platform conformity, 508 compliance, and client-side browser application development, procurement, and/or installation. Manages various</td>
<td>BA/BS</td>
<td>5</td>
</tr>
<tr>
<td>Role</td>
<td>Responsibilities</td>
<td>Education</td>
<td>Experience</td>
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<tr>
<td>Design/Engineering</td>
<td>Design/engineering facets of development including deployment methodology, installation, configuration, content management, change management, and project risk mitigation.</td>
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</tr>
<tr>
<td>Data Architect</td>
<td>Responsible for providing expert design, development, and/or support for complex software and databases. Directs analysis of application objectives and in-depth evaluation of various technical factors. May perform task level management and provide technical leadership and training of lower level IT personnel. Has expert knowledge of multiple IT areas including, but not limited to applications programming languages, tools, and databases. Performs data access analysis design, and archive/recovery design and implementation. Develops strategies for data acquisitions, archive recovery, and associated implementation.</td>
<td>BA/BS</td>
<td>10</td>
</tr>
<tr>
<td>IT Specialist II</td>
<td>Responsible for a variety of technical roles throughout the development life cycle or operational support. Implements the design, development, and/or support of IT, application, security, and software development systems/tools. Resolves problems due to various deployment platforms and associated technical factors. Applies specialty techniques at all stages of developing IT Systems to meet performers requirements and mission/users' needs. Assists in conducting advanced business/Information Technology Analysis, define functional, operational and system requirements and applies techniques to identify and mitigate risk on IT Programs.</td>
<td>BA/BS</td>
<td>4</td>
</tr>
<tr>
<td>IT Specialist III</td>
<td>Responsible for application design, development, enhancements, debugging, and deployment. Researches, tests, builds, and coordinates the conversion and/or integration of third-party products based on client requirements. Addresses problems of systems integration and compatibility on multiple platforms. Assists in the evaluation and recommendation of application software packages, application integration and testing tools. Resolves problems with software and responds to suggestions for improvements and enhancements. Instructs, assigns, directs, and checks the work of other software developers on development team. Participates in development of software user manuals and other documentation. Provides daily supervision and direction to</td>
<td>BA/BS</td>
<td>6</td>
</tr>
<tr>
<td>Role</td>
<td>Responsibilities</td>
<td>Education</td>
<td>Experience</td>
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<tr>
<td>Video and Web Streaming Engineer</td>
<td>Responsible for producing and encoding digital video and implementing video streaming technology. Evaluation of evolving video, streaming, and Content Delivery Network (CDN) technologies and vendors. Provide audio and video production services to include shoot planning, staging, adjust lighting equipment, set preparation, adjust audio equipment, and operating handheld and remote camera equipment. Conduct field-based video production and operating all portable video and audio equipment; transport and set-up lighting and audio equipment as required. Also, be responsible for supporting content cataloging, storage, and archiving.</td>
<td>BA/BS</td>
<td>4</td>
</tr>
<tr>
<td>Subject Matter Expert</td>
<td>Responsible for providing high-level subject matter support or expertise on assessment and integration of a particular technology, product, tool, technique, framework, or system. Provides in-depth technical, functional, and/or business management knowledge and analysis of specialized subject areas. Duties may include, but are not limited to: high level analysis, design, deployment, and documentation. Advises on complex or specialized problems that need extensive knowledge of the subject matter for effective implementation.</td>
<td>BA/BS</td>
<td>10</td>
</tr>
<tr>
<td>Enterprise Architect</td>
<td>Responsible for designing, developing, and implementing the data architecture of IT solutions. Performs data access analysis design, and archive/recovery design and implementation. IT professional with the ability to serve in a variety of technical roles throughout the development life cycle or operational support with specialty in the area of developing and maintaining the enterprise architecture. Assist with IT strategic planning. Translates business needs into long-term architecture solutions. Reviews and develops object and data models and the metadata repository to structure the data for better cloud management and quicker access. Provides high-level architectural expertise to managers and technical staff.</td>
<td>BA/BS</td>
<td>7</td>
</tr>
<tr>
<td>3D Animator</td>
<td>Responsible for the creation of highly detailed virtual 3-D models of real world building interiors, exteriors, and grounds suitable for use in both gaming environments and in pre-rendered animations.</td>
<td>BA/BS</td>
<td>3</td>
</tr>
</tbody>
</table>
Develop polygonal 3D models and textures, and work with source data including CAD, lidar, photos, aerial imagery, and GIS data.

<table>
<thead>
<tr>
<th>Role</th>
<th>Responsibilities</th>
<th>Degree</th>
<th>Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Senior Project Manager</td>
<td>Responsible for providing direct customer support, communication, documentation, issue tracking, and overall project management. Functions as the leader and manager of all contributing team members and vendors in the completion of a project. Engages in such activities as: leading agile development; maintaining liaison between team members and the customer to ensure effective coordination of all project efforts; prepares and manages associated project cost, schedule, and staffing plans; serves as company representation with customers and vendors.</td>
<td>BA/BS</td>
<td>4</td>
</tr>
<tr>
<td>Junior Project Manager</td>
<td>Responsible for providing customer support assistance. Serves as the assistant project manager on large, complex project and assist the Program Manager in working with the Government Contracting Officer (CO), the contract-level Contracting Officer's Technical Representative (COTR), the task order-level monitor(s), government management personnel and customer agency Project Manager representatives. Under the guidance of the Program Manager, responsible for the overall management of the specific task order(s) and insuring that the technical solutions and schedules in the task order are implemented in a timely manner. Performs enterprise-wide horizontal integration planning and interfaces to other functional systems.</td>
<td>BA/BS</td>
<td>3</td>
</tr>
</tbody>
</table>
LABOR CATEGORY RATES (54151S)- GSA SCHEDULE CONTRACT INFORMATION TECHNOLOGY (IT) SERVICES (All rates below include IFF)

<table>
<thead>
<tr>
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</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Program Manager</td>
<td>$148.11</td>
<td>$151.07</td>
<td>$154.09</td>
<td>$157.18</td>
<td>$160.32</td>
</tr>
<tr>
<td>54151S</td>
<td>Senior Engineer</td>
<td>$148.11</td>
<td>$151.07</td>
<td>$154.09</td>
<td>$157.18</td>
<td>$160.32</td>
</tr>
<tr>
<td>54151S</td>
<td>Website Developer</td>
<td>$123.43</td>
<td>$125.90</td>
<td>$128.42</td>
<td>$130.98</td>
<td>$133.60</td>
</tr>
<tr>
<td>54151S</td>
<td>Data Architect</td>
<td>$159.14</td>
<td>$162.32</td>
<td>$165.57</td>
<td>$168.88</td>
<td>$172.26</td>
</tr>
<tr>
<td>54151S</td>
<td>IT Specialist II</td>
<td>$115.28</td>
<td>$117.59</td>
<td>$119.94</td>
<td>$122.34</td>
<td>$124.78</td>
</tr>
<tr>
<td>54151S</td>
<td>IT Specialist III</td>
<td>$129.83</td>
<td>$132.43</td>
<td>$135.08</td>
<td>$137.78</td>
<td>$140.53</td>
</tr>
<tr>
<td>54151S</td>
<td>Video and Web Streaming Engineer</td>
<td>$106.38</td>
<td>$108.51</td>
<td>$110.68</td>
<td>$112.89</td>
<td>$115.15</td>
</tr>
<tr>
<td>54151S</td>
<td>Subject Matter Expert</td>
<td>$159.14</td>
<td>$162.32</td>
<td>$165.57</td>
<td>$168.88</td>
<td>$172.26</td>
</tr>
<tr>
<td>54151S</td>
<td>Enterprise Architect</td>
<td>$148.11</td>
<td>$151.07</td>
<td>$154.09</td>
<td>$157.18</td>
<td>$160.32</td>
</tr>
<tr>
<td>54151S</td>
<td>3D Animator</td>
<td>$128.36</td>
<td>$130.93</td>
<td>$133.55</td>
<td>$136.22</td>
<td>$138.94</td>
</tr>
<tr>
<td>54151S</td>
<td>Senior Project Manager</td>
<td>$114.64</td>
<td>$116.93</td>
<td>$119.27</td>
<td>$121.66</td>
<td>$124.09</td>
</tr>
<tr>
<td>54151S</td>
<td>Junior Project Manager</td>
<td>$102.47</td>
<td>$104.52</td>
<td>$106.61</td>
<td>$108.74</td>
<td>$110.92</td>
</tr>
</tbody>
</table>

The Vendor offers only the personnel who meet or exceed the minimum qualification requirements stated in the Commercial Labor Category Descriptions provided herein. Vendor allows experience to substitute for minimum education requirements and education to substitute for minimum years of experience. Vendor criteria for substitution are as follows:

Education: An associate degree will equal 2 years of experience. A relevant bachelor’s degree will equal 4 years of experience. A relevant Master’s Degree will equal 6 years of experience. A Doctorate will equal 8 years of experience.

Experience: For every year of full time specific field experience, the person shall be credited with one-half year of degree qualifications toward the values stated in the labor category descriptions.

GSA and/or the ordering activities may have access to any employee resume (by request) before, during, or after assignment of any GSA order. If for some extenuating reason a person assigned to an order must be replaced or substituted, the ordering activity will be notified in advance, in writing, and the substituted personnel will meet or exceed the required qualifications for the departing employee’s labor category.
USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

V Studios, Inc. provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.
To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.
To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.
To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.
To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.
To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.
To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact us at:

V Studios, Inc.
8229 Boone Blvd, Ste. 420
Vienna, VA 22182
Office: 703-760-0440
Fax: 703-760-0417

Contract Administrator:
Maurice C. Benesch
President
Phone: 703-760-0440 x.102
Email: moe@v-studios.com
(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) ________________.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations, and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

________________________  __________________________
Ordering Activity          Date                          Contractor           Date
Pursuant to GSA Federal Supply Schedule Contract Number(s)__________, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

1. The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

<table>
<thead>
<tr>
<th>MODEL NUMBER/PART NUMBER</th>
<th>SPECIAL BPA DISCOUNT/PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>________________________</td>
<td>__________________________</td>
</tr>
<tr>
<td>________________________</td>
<td>__________________________</td>
</tr>
</tbody>
</table>

2. Delivery:

<table>
<thead>
<tr>
<th>DESTINATION</th>
<th>DELIVERY SCHEDULES / DATES</th>
</tr>
</thead>
<tbody>
<tr>
<td>___________</td>
<td>__________________________</td>
</tr>
<tr>
<td>___________</td>
<td>__________________________</td>
</tr>
</tbody>
</table>

3. The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be ________________.

4. This BPA does not obligate any funds.

5. This BPA expires on ________________ or at the end of the contract period, whichever is earlier.

6. The following office(s) is hereby authorized to place orders under this BPA:

<table>
<thead>
<tr>
<th>OFFICE</th>
<th>POINT OF CONTACT</th>
</tr>
</thead>
<tbody>
<tr>
<td>___________</td>
<td>__________________________</td>
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<tr>
<td>___________</td>
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<td>___________</td>
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</tr>
</tbody>
</table>

7. Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.
(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

(a) Name of Contractor;
(b) Contract Number;
(c) BPA Number;
(d) Model Number or National Stock Number (NSN);
(e) Purchase Order Number;
(f) Date of Purchase;
(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

*******************************************************************************************
BASIC GUIDELINES FOR USING
“CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.