General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List

Online access to contract ordering information, terms and conditions, up to date pricing, and the
option to create an electronic delivery order are available through GSA Advantage!®, a menu
driven database system. The internet address for GSA Advantage!® is: GSAAdvantage.gov.

MULTIPLE AWARD SCHEDULE

Federal Supply Group: Information Technology

Axiom Resource Management, Inc.
2941 Fairview Park Dr., Suite 850
Falls Church, VA 22042
703.208.3000 (voice)
703.205.2943 (fax)
www.axiom-rm.com

Contract Number: GS-35F-360DA
Contract Period: 06/13/2016 - 06/12/2026
Business Size: Other Than Small Business

For more information on ordering from Federal Supply Schedule go to the GSA Schedules page
at GSA.gov.

Pricelist current through Modification #PS-A837, Refresh 0008, dated November 12, 2021.
Customer Information

1a. Awarded special item numbers:

   SIN 54151S: Information Technology Professional Services
   SIN OLM: Order-Level Materials

1.b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: See price list.

1.c. Labor category descriptions: See position descriptions.

2. Maximum Order: $500,000.00

3. Minimum Order: $100.00.00


   *Domestic delivery* is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

   *Overseas delivery* is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

5. Points of production (city, county, and State or foreign country): Falls Church, Virginia and various customer locations.

6. Discount from list prices or statement of net price: Prices shown are net prices; basic discounts have been deducted.

7. Quantity discounts: 1% for sales > $1 Million.

8. Prompt payment terms: 1% 10 days. [Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.]

9. Foreign items (list items by country of origin): None.

10a. Time of delivery: To be negotiated between Axiom and buyer.

10b. Expedited Delivery: Items available for expedited delivery are noted in this price list.

10c. Overnight and 2-day delivery: Contact Contractor.
10d. Urgent Requirements:

When the Federal Supply Schedule contract delivery period does not meet the bona
fide urgent delivery requirements of an ordering activity, ordering activities are
encouraged, if time permits, to contact the Contractor for the purpose of obtaining
accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays
after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.)
If the Contractor offers an accelerated delivery time acceptable to the ordering
activity, any order(s) placed pursuant to the agreed upon accelerated delivery time
frame shall be delivered within this shorter delivery time and in accordance with all
other terms and conditions of the contract.

11. F.O.B. point: Destination.

12a. Ordering address: Same as company address.

12b. Ordering procedures: For supplies and services, the ordering procedures, information
on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition
Regulation (FAR) 8.405-3.

13. Payment address: Same as company address.

14. Warranty provision: N/A.

15. Export packing charges, if applicable: N/A.

16. Terms and conditions of rental, maintenance, and repair (if applicable): N/A.

17. Terms and conditions of installation (if applicable): N/A.

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts
from list prices (if applicable): N/A.

18b. Terms and conditions for any other services (if applicable): N/A.

19. List of service and distribution points (if applicable): N/A.

20. List of participating dealers (if applicable): N/A.

21. Preventive maintenance (if applicable): N/A.

22a. Special attributes such as environmental attributes (e.g., recycled content, energy
efficiency, and/or reduced pollutants): N/A.
22b. If applicable, Section 508 compliance information on Electronic and Information Technology (EIT) supplies and services will be addressed on a task order basis. The EIT standards can be found at: www.Section508.gov/.

23. Unique Entity Identifier (UEI) number: MVCYAQVNJJZ3

24. Notification regarding registration in System for Award Management (SAM) database: Axiom is registered in SAM.
Special Item Number (SIN) Descriptions

SIN 54151S: Information Technology Professional Services
IT Professional Services and/or labor categories for database planning and design; systems analysis, integration, and design; programming, conversion and implementation support; network services, data/records management, and testing.
Position Description: IT Program Manager

**Minimum/General Experience:** Fifteen (15) years of experience (or equivalent combination of education and experience).

**Functional Responsibility:** Responsible for daily management and leading of teams of people, possibly across multiple projects. Responsible for the funding, accounting, and schedules as well as executive oversight of the projects. Must successfully manage communications among team members and stakeholders. Demonstrates written and oral communication skills.

**Minimum Education:** Bachelor of Arts Degree (B.A.) or Bachelor of Science Degree (B.S.) *

Position Description: IT Project Manager

**Minimum/General Experience:** Five (5) years of experience (or equivalent combination of education and experience).

**Functional Responsibility:** Responsible for daily management and leading a team of people. Responsible for the funding, accounting, and schedules for the project. Coordinates risk identification, assessments, contingency planning, and the tracking of the risks. Must successfully manage communications among team members and stakeholders. Demonstrates written and oral communication skills.

**Minimum Education:** Bachelor of Arts Degree (B.A.) or Bachelor of Science Degree (B.S.) *

Position Description: IT User Experience Architect

**Minimum/General Experience:** Ten (10) years of experience (or equivalent combination of education and experience).

**Functional Responsibility:** Possesses superior information organization skills and capable of architecting intuitive and functional user experiences. Must possess strong capabilities in the design of engaging user experiences. Experience creating prototype applications, usability testing, and requirements gathering. The User Experience Architect works closely with the Requirements Analyst and Technical Lead to ensure prototypes meet specifications. Demonstrates written and oral communication skills.

**Minimum Education:** Bachelor of Arts Degree (B.A.) or Bachelor of Science Degree (B.S.) *

Position Description: IT Senior User Experience Designer

**Minimum/General Experience:** Five (5) years of experience (or equivalent combination of education and experience).

**Functional Responsibility:** Possesses superior design skills and capable of translating high-level requirements into intuitive and functional user interfaces. Must possess strong capabilities in the design of engaging user experiences. Experience providing highly creative ideas to a design engagement. Possesses a thorough understanding of contemporary user-centered design methodologies and experience using a variety of design software, including Adobe Creative Suite.

**Minimum Education:** Bachelor of Arts Degree (B.A.) or Bachelor of Science Degree (B.S.) *
Position Description: IT User Experience Designer

**Minimum/General Experience:** Two (2) years of experience (or equivalent combination of education and experience).

**Functional Responsibility:** Responsible for the creation of the Design Comps. The designer is proficient in Photoshop and Illustrator. Work with the UX Architect and Site Producer to ensure an accurate HTML rendition of the design is created.

**Minimum Education:** Bachelor of Arts Degree (B.A.) or Bachelor of Science Degree (B.S.) *

Position Description: IT Requirements Analyst

**Minimum/General Experience:** Five (5) years of experience (or equivalent combination of education and experience).

**Functional Responsibility:** Responsible for collaborating with the customer to capture and document the requirements for the project. Involved throughout the project to ensure that the product is designed and developed according to specifications outlined during the requirements gathering phase, and acts as a liaison between the creative and technical team members. Participates in verification reviews and validation activities. Demonstrates written and oral communication skills.

**Minimum Education:** Bachelor of Arts Degree (B.A.) or Bachelor of Science Degree (B.S.) *

Position Description: IT Technical Architect

**Minimum/General Experience:** Ten (10) years of experience (or equivalent combination of education and experience).

**Functional Responsibility:** Provides technical leadership, quality assurance of technical deliverables, and support on all development tasks. Experience supporting development and deployment of large scale systems with actionable, solution focused on Web site design, development and deployment. Thorough understanding of technology configuration, server and network architecture, and experience planning and executing large-scale software implementations.

**Minimum Education:** Bachelor of Arts Degree (B.A.) or Bachelor of Science Degree (B.S.) *

Position Description: IT Senior Programmer

**Minimum/General Experience:** Eight (8) years experience (or equivalent combination of education and experience).

**Functional Responsibility:** Requires broad knowledge of relevant programming languages and tools, such as C#.NET, Visual Studio, PHP, MySQL, and Microsoft SQL Server. Responsible for programming and for the creation and development of the database. Translates detailed design into computer software. Tests, debugs, and refines the computer software to produce the final product. Must work closely with the User Experience Architect, Requirements Analyst, and Technical Lead to ensure software products being developed meet specifications. In addition, participates in verification reviews (peer reviews, etc.), as appropriate.

**Minimum Education:** Bachelor of Arts Degree (B.A.) or Bachelor of Science Degree (B.S.) *
Position Description: IT Mid Programmer

**Minimum/General Experience:** Five (5) years experience (or equivalent combination of education and experience).

**Functional Responsibility:** Must have knowledge of relevant programming languages and tools, such as C#.NET, Visual Studio, PHP, MySQL, and Microsoft SQL Server. Responsible for programming and for the creation and development of the database. Translates detailed design into computer software. Tests, debugs, and refines the computer software to produce the final product. Must work closely with the User Experience Architect, Requirements Analyst, and Technical Lead to ensure software products being developed meet specifications. In addition, participates in verification reviews (peer reviews, etc.), as appropriate.

**Minimum Education:** Bachelor of Arts Degree (B.A.) or Bachelor of Science Degree (B.S.) *

Position Description: IT Junior Programmer

**Minimum/General Experience:** Five (5) years experience (or equivalent combination of education and experience).

**Functional Responsibility:** Must have knowledge of relevant programming languages and tools, such as C#.NET, Visual Studio, PHP, MySQL, and Microsoft SQL Server. Responsible for programming and for the creation and development of the database. Must work closely with the User Experience Architect, Requirements Analyst, and Technical Lead to ensure software products being developed meet specifications. In addition, participates in verification reviews (peer reviews, etc.), as appropriate.

**Minimum Education:** High School Diploma or Associate’s Degree in related field *

Position Description: IT Technical Lead

**Minimum/General Experience:** Eight (8) years experience (or equivalent combination of education and experience).

**Functional Responsibility:** Responsible for leading the technical development of the project. Requires a broad knowledge of relevant programming languages and software. Responsible for providing guidance and oversight during development and testing. Responsible for decisions made with respect to the technical solution and will involve the appropriate stakeholders, identify evaluation criteria, and select the appropriate method to make the decision. Responsible for implementing and managing all configuration management. Serves as a key participant in verification reviews (peer reviews, etc), as well as validation activities (customer demonstrations, user acceptance testing, etc).

**Minimum Education:** Bachelor of Arts Degree (B.A.) or Bachelor of Science Degree (B.S.) *

Position Description: IT Web Developer

**Minimum/General Experience:** Two (2) years experience (or equivalent combination of education and experience).

**Functional Responsibility:** Must have knowledge of relevant programming languages and tools, such as C#.NET, Visual Studio, PHP. Must work closely with other team members and stakeholders to ensure software products being developed meet specifications.

**Minimum Education:** Bachelor of Arts Degree (B.A.) or Bachelor of Science Degree (B.S.) *
Position Description: IT Site Producer

**Minimum/General Experience:** Two (2) years experience (or equivalent combination of education and experience).

**Functional Responsibility:** Responsible for the creation of the HTML templates and graphics. Responsible for 508 implementation and testing. Proficient in HTML, CSS, and other scripting languages. Strong knowledge of Section 508.

**Minimum Education:** Bachelor of Arts Degree (B.A.) or Bachelor of Science Degree (B.S.) *

Position Description: IT Subject Matter Expert

**Minimum/General Experience:** Twenty (20) years experience (or equivalent combination of education and experience).

**Functional Responsibility:** Provides subject matter expertise to define requirements. Assists with analysis and evaluation and recommendations for improvements, optimization, development, and/or maintenance efforts.

**Minimum Education:** Bachelor of Arts Degree (B.A.) or Bachelor of Science Degree (B.S.) *

*Note: Relevant experience may be substituted for an educational degree where the candidates’ qualifications clearly demonstrate that value. We view that two (2) years of relevant experience is equivalent to an Associate’s Degree, plus four (4) years of relevant experience being equivalent to a Bachelor’s Degree, plus two (2) additional years of relevant experience being equivalent to a Master’s Degree.*
## Axiom Labor Categories

### GSA Multiple Award Schedule Contract

#### Labor Hour Rates

<table>
<thead>
<tr>
<th>LABOR CATEGORY</th>
<th>YEAR 1 HOURLY RATES</th>
</tr>
</thead>
<tbody>
<tr>
<td>IT Program Manager</td>
<td>$162.92</td>
</tr>
<tr>
<td>IT Project Manager</td>
<td>$90.68</td>
</tr>
<tr>
<td>IT User Experience Architect</td>
<td>$127.13</td>
</tr>
<tr>
<td>IT Senior User Experience Designer</td>
<td>$108.61</td>
</tr>
<tr>
<td>IT User Experience Designer</td>
<td>$83.93</td>
</tr>
<tr>
<td>IT Requirements Analyst</td>
<td>$113.55</td>
</tr>
<tr>
<td>IT Technical Architect</td>
<td>$159.96</td>
</tr>
<tr>
<td>IT Senior Programmer</td>
<td>$138.03</td>
</tr>
<tr>
<td>IT Mid Programmer</td>
<td>$108.92</td>
</tr>
<tr>
<td>IT Junior Programmer</td>
<td>$95.19</td>
</tr>
<tr>
<td>IT Technical Lead</td>
<td>$157.93</td>
</tr>
<tr>
<td>IT Web Developer</td>
<td>$74.06</td>
</tr>
<tr>
<td>IT Site Producer</td>
<td>$78.99</td>
</tr>
<tr>
<td>IT Subject Matter Expert</td>
<td>$232.04</td>
</tr>
</tbody>
</table>
**NOTE**: All non-professional labor categories must be incidental to, and used solely to support professional services, and cannot be purchased separately.

1. **SCOPE**
   a. The prices, terms and conditions stated under Special Item Number 54151S Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Multiple Award Schedule.
   b. The Contractor shall provide services at the Contractor’s facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. **PERFORMANCE INCENTIVES**
   I-FSS-60 Performance Incentives (April 2000)
   a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
   b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
   c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity’s mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. **ORDER**
   a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
   b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. **PERFORMANCE OF SERVICES**
   a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
   b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
   c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
   d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. **STOP-WORK ORDER**
   FAR 52.242-15 (AUG 1989)
   (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order.
during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

1. Cancel the stop-work order; or

2. Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

1. The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and

2. The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES


7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT/IAM Professional Services.

9. INDEPENDENT CONTRACTOR

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.
An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIAITON I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIAITON I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
(b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
   (1) The offeror;
   (2) Subcontractors; and/or
   (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 132-51 IT Professional Services should be presented in the same manner as the Contractor sells to its commercial and
other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT Professional Services shall be in accordance with the Contractor’s customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

The following is an example of the manner in which the description of a commercial job title should be presented:

**EXAMPLE:** Commercial Job Title: System Engineer

- **Minimum/General Experience:** Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices.

- **Functional Responsibility:** Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies.

- **Minimum Education:** Bachelor’s Degree in Computer Science