On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAAdvantage.gov.

Multiple Award Schedule

FSC Group: Information Technology
Contract number – GS-35F-364GA

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract period – April 11, 2017 through April 10, 2022

Contractor:

2310 E. Oakland Avenue, Suite 2A
Bloomington, IL 61701
www.cloudquesttech.com

Contract Administration source:
Janak Patel
Administrative Officer
jpatel@cloudquesttech.com
309-285-8334
2310 E Oakland Ave Ste 2a
Bloomington, Il - 61701
F: 630-345-5430
CUSTOMER INFORMATION

1a. Table of Awarded special item numbers:
54151S / 54151S RC (IT Professional Services)
OLM / OLM RC (Order Level Materials)

1b. Identification of the lowest priced model number and lowest unit price:

<table>
<thead>
<tr>
<th>Model Number</th>
<th>Description</th>
<th>Unit Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Junior Project Manager</td>
<td>$ 40.90</td>
</tr>
</tbody>
</table>

1c. Hourly Rates

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Analyst I</td>
<td>$51.72</td>
<td>$52.50</td>
<td>$53.29</td>
<td>$54.09</td>
<td>$54.90</td>
</tr>
<tr>
<td>Business Analyst II</td>
<td>$65.61</td>
<td>$66.59</td>
<td>$67.59</td>
<td>$68.60</td>
<td>$69.63</td>
</tr>
<tr>
<td>Developer I</td>
<td>$60.72</td>
<td>$61.63</td>
<td>$62.55</td>
<td>$63.49</td>
<td>$64.44</td>
</tr>
<tr>
<td>Developer II</td>
<td>$84.68</td>
<td>$85.95</td>
<td>$87.24</td>
<td>$88.55</td>
<td>$89.88</td>
</tr>
<tr>
<td>Systems Analyst I</td>
<td>$74.61</td>
<td>$75.73</td>
<td>$76.87</td>
<td>$78.02</td>
<td>$79.19</td>
</tr>
<tr>
<td>Systems Analyst II</td>
<td>$111.11</td>
<td>$112.78</td>
<td>$114.47</td>
<td>$116.19</td>
<td>$117.93</td>
</tr>
<tr>
<td>Tester (Test Engineer)</td>
<td>$62.22</td>
<td>$63.15</td>
<td>$64.10</td>
<td>$65.06</td>
<td>$66.04</td>
</tr>
<tr>
<td>Junior Project Manager</td>
<td>$40.90</td>
<td>$41.51</td>
<td>$42.13</td>
<td>$42.76</td>
<td>$43.40</td>
</tr>
<tr>
<td>Network Administrator / Technical Analyst</td>
<td>$ 62.84</td>
<td>$63.78</td>
<td>$64.74</td>
<td>$65.71</td>
<td>$66.70</td>
</tr>
<tr>
<td>Technical/Data Architect</td>
<td>$109.72</td>
<td>$111.37</td>
<td>$113.04</td>
<td>$114.74</td>
<td>$116.46</td>
</tr>
</tbody>
</table>

2. Maximum Order: 54151S - $500,000 / OLM - $250,000

3. Minimum Order: $100.00

4. GEOGRAPHIC COVERAGE (delivery area): Worldwide Delivery

5. POINT OF PRODUCTION
Cloudquest Technologies
2310 E. Oakland Avenue, Suite 2A
Bloomington, IL 61701

6. DISCOUNT: Prices shown are NET Prices; Basic Discounts have been deducted
7. QUANTITY DISCOUNTS:
   a. Prompt Payment: 1% 10 days / Net 30 days
   b. Quantity: None
   c. Dollar Volume: Additional 1% for individual task orders over $250,000
   d. Other Special Discounts (i.e. Government Education Discounts, etc.): None

8. PROMPT PAYMENT TERMS: 1% 10 days / Net 30 days

9. FOREIGN ITEMS: None

10a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

<table>
<thead>
<tr>
<th>SPECIAL ITEM NUMBER</th>
<th>DELIVERY TIME (Days ARO)</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>To Be Determined at the Task Order Level</td>
</tr>
</tbody>
</table>

10b. EXPEDITED DELIVERY: Items available for expedited delivery are noted in this price list. To Be Determined at the Task Order level.

10c. Overnight and 2-day delivery: To Be Determined at the Task Order level

10d. Urgent Requirements: To Be Determined at the Task Order level

11. FOB point: Destination

12a. ORDERING ADDRESS

Cloudquest Technologies
2310 E. Oakland Avenue, Suite 2A
Bloomington, IL 61701
1-309-826-4518

12b. ORDERING PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. PAYMENT ADDRESS:

Cloudquest Technologies
2310 E. Oakland Avenue, Suite 2A
Bloomington, IL 61701
1-309-826-4518

14. WARRANTY PROVISION: Standard Commercial Warranty

15. Export packing charges, if applicable: Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable): Not Applicable

17. Terms and conditions of installation (if applicable): Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): Not Applicable
18b. Terms and conditions for any other services (if applicable). Not Applicable
19. List of service and distribution points (if applicable). Not Applicable
20. List of participating dealers (if applicable). Not Applicable
21. Preventive maintenance (if applicable). Not Applicable
22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable
22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g., contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov. Not Applicable
23. Unique Entity Identification (UEI) Number. 05-625-0126
24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM
### Labor Category Descriptions

<table>
<thead>
<tr>
<th>LABOR CATEGORY</th>
<th>Minimum Experience</th>
<th>Functional Responsibilities</th>
<th>Minimum Education</th>
</tr>
</thead>
</table>
| Business Analyst I   | Two years          | • Reviews, analyzes, and evaluates business systems and user needs. Formulates systems to parallel overall business strategies.  
• Writes detailed description of user needs, program functions, and steps required to develop or modify computer programs.  
• Provides consultation on complex projects and is considered to be the top level contributor/specialist. | Bachelors Degree        |
| Business Analyst II  | Five years         | • Reviews, analyzes, and evaluates business systems and user needs. Formulates systems to parallel overall business strategies.  
• Writes detailed description of user needs, program functions, and steps required to develop or modify computer programs.  
• Provides consultation on complex projects and is considered to be the top level contributor/specialist.  
• Converts information collected in design sessions to use cases, use case inventories, and fully analyzed functional requirements  
• Implements human factors and usability design techniques and principles  
• Works with a diverse development team in the execution of the various phases of a software development project  
• Experienced in one or more of the major higher education system areas of student, financial aid, HR, payroll, finance and sponsored research | Bachelors Degree        |
| Developer I          | Two years          | • Works under the direction of Developer II or Project Manager  
• Provides program support to include the testing and installation of computers, peripherals, and/or other hardware, including the installation of enhancements and upgraded versions.  
• Provides program support to include the installation, and documentation of client developed and/or commercially available software, including the installation of enhancements and upgraded versions. | Bachelors Degree        |
| Developer II         | Three years        | • Works with limited supervision. Must be a self-starter with development experience  
• Provides program support to include the testing and installation of computers, peripherals, and/or other hardware, including the installation of enhancements and upgraded versions.  
• Provides program support to include the installation, and documentation of client developed and/or commercially available software, including the installation of enhancements and upgraded versions. | Bachelors Degree        |
<table>
<thead>
<tr>
<th>LABOR CATEGORY</th>
<th>Minimum Experience</th>
<th>Functional Responsibilities</th>
<th>Minimum Education</th>
</tr>
</thead>
</table>
| Systems Analyst I | Two years | • Works in conjunction with the Business Analyst  
• Under supervision develops cost analyses, design considerations, staff impact amelioration, and implementation timelines.  
• Develops software within an organization.  
• Directs the software engineering function in developing, releasing, and maintaining software applications/operating systems according to business needs. | Bachelors Degree |
| Systems Analyst II | Five years | • Works in conjunction with the Business Analyst II  
• Identifies, understands and plans for organizational and human impacts of planned systems, and ensure that new technical requirements are properly integrated with existing processes and skill sets.  
• Plans system flow from the ground up.  
• Interacts with internal users and customers to learn and document requirements that are then used to produce business requirements documents.  
• Develops cost analyses, design considerations, staff impact amelioration, and implementation timelines.  
• Develops software within an organization.  
• Directs the software engineering function in developing, releasing, and maintaining software applications/operating systems according to business needs. | Bachelors Degree |
| Tester (Test Engineer) | Two years | • Subject matter specialist providing testing know-how in for the support of user requirements of complex to highly complex software/hardware applications.  
• Directs and/or participates in all phases of risk management assessments and software/hardware development with emphasis on analysis of user requirements, test design and test tools selection. | Bachelors Degree |
| Junior Project Manager | Five years | • Completes project employing iterative and user driven software development methodologies usually under the guidance of the Project Manager  
• Implements work plans, staffing plans, and milestones for projects using planning tools such as Microsoft Project  
• Maintains project plan activities, including identifying dependencies, variances, and estimated times to completion under direction of Project Manager  
• Participates in project status meetings  
• Participates in all phases of risk management assessments and software/hardware development with emphasis on analysis of user requirements, test design and test tools selection. | Bachelors Degree |
| Network Administrator / Technical Analyst | Three years | • At least three years of experience in analysis, including business requirements analysis, functional analysis and detailed technical analysis.  
• Creates data models and normalization of data  
• Working knowledge of Oracle database environment, including the ability to query Oracle databases to review data content | Bachelors Degree |
<table>
<thead>
<tr>
<th>LABOR CATEGORY</th>
<th>Minimum Experience</th>
<th>Functional Responsibilities</th>
<th>Minimum Education</th>
</tr>
</thead>
<tbody>
<tr>
<td>Technical/Data</td>
<td>Five years</td>
<td>• Employs Object Oriented software design&lt;br&gt;• Interacts with various levels of clients and management as well as developers and testers to effectively communicate issues, requirements, or status&lt;br&gt;• Follows Design and Testing procedures and processes&lt;br&gt;• Translates business processes into documented technical system requirements and behaviors&lt;br&gt;• Creates and implements security plans</td>
<td>Bachelors Degree</td>
</tr>
<tr>
<td>Architect</td>
<td></td>
<td>• Completes application development including at least one year in a leadership role&lt;br&gt;• Understands the relationship of data within and across various systems and build OLAP data and dimensional models and enterprise business objects that capture those relationships and maintain the data integrity&lt;br&gt;• Designs source-to-target mappings using a variety of data transports which could include messaging, ETL, flat file, and replication protocols&lt;br&gt;• Interacts with senior management, clients, and technical staff&lt;br&gt;• Develops and implements data management strategies&lt;br&gt;• Completes data maintenance across multiple environments or platforms, e.g. Cloud configurations&lt;br&gt;• Implements data governance and data stewardship methodologies&lt;br&gt;• Understands and completes data transport protocols and security principles</td>
<td></td>
</tr>
</tbody>
</table>