

**GENERAL SERVICES ADMINISTRATION  
FEDERAL ACQUISITION SERVICE**

**AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST  
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY  
EQUIPMENT, SOFTWARE, AND SERVICES**



**Contract Number: GS-35F-369CA**

**Learning Tree International USA, Inc.  
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Herndon, VA 20171-6156  
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Phone: (703) 925-7794  
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[www.learningtree.com](http://www.learningtree.com)**

**Business Size / Status: Large**

**Period Covered by Contract: June 20, 2015 – June 19, 2025**

**Pricelist current through Mod A812, dated March 18, 2020**

Products and ordering information in this Authorized FAS Information Technology Schedule Pricelist are also available on the GSA Advantage! System ([www.gsaadvantage.gov](http://www.gsaadvantage.gov)).



## SPECIAL ITEM NUMBER 611420 – INFORMATION TECHNOLOGY TRAINING

FPDS Code D399

Other Information Technology Services, Not Elsewhere Classified

**Note 1:** All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

**Note 2:** Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

**Note 3:** This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.



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**611420 STLOC:** Section 211 of the E-Government Act of 2002 (the Act) amended the Federal Property and Administrative Services Act to allow for "Cooperative Purchasing." Cooperative Purchasing allows for the Administrator of General Services to provide states and localities access to certain items offered through the General Services Administration's (GSA's) [Federal Supply Schedule 70](#), Information Technology (IT) Schedule contract. The information technology available to state and local governments includes automated data processing equipment (including firmware), software, supplies, support equipment, and services.



**611420 RC:** Section 833 of the John Warner National Defense Authorization Act allows state and local governments to purchase products and services to facilitate recovery from a major disaster. This includes advance and pre-positioning in preparation for a disaster.

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## GENERAL CONTRACT INFORMATION

1a. Table of Awarded Special Item Numbers (SINs): 611420, Training Courses

Please refer to [page #3](#) and *GSA eLibrary* ([www.gsaelibrary.gsa.gov](http://www.gsaelibrary.gsa.gov)) for detailed SIN descriptions

1b. Lowest Priced Model Number and Lowest Price: Please refer to our rates beginning on [page #15](#)

1c. Labor Category Descriptions: Not applicable

2. Maximum Order: \$ 250,000.00

3. Minimum Order: \$ 100.00

4. Geographic Coverage: Domestic delivery only

5. Point of Production: United States

6. Discount from List Price: All Prices Herein are Net

7. Quantity Discounts: See [Special Program](#) details under SIN 611420 terms and conditions

8. Prompt Payment Terms: Net 30 days

9a. Government Purchase Card *is* accepted at or below the micro-purchase threshold.

9b. Government Purchase Card *is not* accepted above the micro-purchase threshold.

10. Foreign Items: None

11a. Time of Delivery: 10 Days ARO

11b. Expedited Delivery: Contact contractor for availability

11c. Overnight and 2-Day Delivery: Contact contractor for availability

11d. Urgent Requirement: Contact contractor for availability

12. F.O.B. Point: Destination

13a. Ordering Address: Learning Tree International USA, Inc.  
13650 Dulles Technology Drive, Suite 400  
Herndon, VA 20171-6156  
[contracts@learningtree.com](mailto:contracts@learningtree.com)

*For technical and/or ordering assistance* Phone: (800) 843-8733  
Fax: (800) 709-6405  
Training Passport holders call: (800) LRN-TREE  
(800-576-8733)  
Online: [www.learningtree.com](http://www.learningtree.com)

13b. For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment Address: Learning Tree International USA, Inc.  
Department AT 952907  
Atlanta, GA 31192-2907  
[usaccounting@learningtree.com](mailto:usaccounting@learningtree.com)
15. Warranty Provision: Please refer to the SIN 611420 terms and conditions
16. Export Packing Charges: Domestic delivery only
17. Terms and Conditions of Government Purchase Card Acceptance (any thresholds above the micro-purchase level): Governmentwide purchase card is not accepted on orders in excess of the micro-purchase threshold
18. Terms and conditions of rental, maintenance, and repair: Not Applicable
19. Terms and conditions of installation (if applicable): Not Applicable
20. Terms and conditions of repair parts indicating date of parts, price lists and any discounts from list prices: Not Applicable
- 20a. Terms and conditions for any other services (if applicable): Not Applicable
21. List of service and distribution points (if applicable): Not Applicable
22. List of participating dealers (if applicable): Not Applicable
23. Preventative maintenance (if applicable) Not Applicable
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants.): Not Applicable
- 24b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location). The EIT standards can be found at:  
[www.Section508.gov/](http://www.Section508.gov/) Section 508 compliance information on the supplies and services available on this contract can be found at [www.learningtree.com](http://www.learningtree.com).
25. Data Universal Number System (DUNS) Number: 784896508
26. Learning Tree International USA, Inc. *is* registered in the System for Award Management (SAM).

### **Contract Overview**

GSA awarded *Learning Tree International USA, Inc.* a Federal Supply Schedule contract under the Information Technology Schedule (IT70), contract number **GS-35F-396CA** option period **June 20, 2015 – June 19, 2025**. GSA may exercise up to 2 additional 5-year option periods. The contract allows for the placement of Firm Fixed Price or Time and Materials task orders using the labor categories and ceiling rates defined in the contract.

### **Contract Administrator**

Marthe Lewis, Director, Contracts and Proposals  
Learning Tree International USA, Inc.  
13650 Dulles Technology Drive, Suite 400  
Herndon, VA 20171-6156  
Telephone: (703) 925-7794  
Email: [marthe\\_lewis@LearningTree.com](mailto:marthe_lewis@LearningTree.com)

### **Contract Use**

This contract is available for use by all federal government agencies, as a source for Information Technology Products and Services, for worldwide use. Executive agencies, other Federal agencies, mixed-ownership Government corporations, and the District of Columbia; government contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1; and other activities and organizations authorized by statute or regulation to use GSA as a source of supply may use this contract. Additionally, contractors are encouraged to accept orders received from activities within the Executive Branch of the Federal Government.

### **Contract Scope**

The contractor shall provide all resources including personnel, management, supplies, services, materials, equipment, facilities and transportation necessary to provide a wide range of professional services as specified in each task order. Services specified in a task order may be performed at the contractor's facilities or the ordering agencies' facilities. The government will determine the contractor's compensation by any of several different methods (to be specified at the task order level) e.g., a firm-fixed price for services with or without incentives, labor hours or time-and-material.

### **Special Item Number (SIN) Description**

The Special Item Numbers (SINs) available under this contract provide services across the life cycle of a project. When task orders are placed, they must identify the SIN or SINs under which the task is being executed. *Learning Tree International USA, Inc.* has been awarded a contract by GSA to provide services under the following SIN. A full description of the SIN and examples of the types of work covered thereunder is provided below.

**SIN 611420, Training Courses:** Includes training. NOTE: This SIN can only be used to offer Information Technology Training Courses.

## SCHEDULING AND CANCELLATION

### 1. SCOPE

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

### 2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

### 3. TIME OF DELIVERY

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity. All other training will be held in accordance with the Contractor's published public course schedule.

### 4. FLEXIBLE TRANSFER / CANCELLATION POLICY FOR PUBLIC COURSES

If a customer would like to cancel or transfer their course, they must notify Learning Tree prior to two weeks before the start date of the course or within seven days of registration. If a customer transfers to another course prior to two weeks before the start date or within seven days of registration of the course in which originally enrolled, 100% of any prepaid course tuition will be applied toward the course tuition for the subsequent course. If a customer needs to cancel an enrollment two weeks prior to the start of the class or within seven days of registration, we will refund 100% of any prepaid course tuition for that enrollment. If a customer does need to transfer or cancel a course within two weeks of the start date of the course or after seven days from the date of registration, a fee equal to 50% of the price of the course will be assessed for any standard attendances. Attendances associated with a Learning Tree program such as (Passport, Voucher, etc.) will be assessed a \$500 fee. Training Passports cannot be used after the expiration dates, and a course cancellation or transfer by the customer will not extend a Training Passport expiration date.

### 5. CANCELLATION POLICY FOR ONSITE COURSES

If a customer needs to cancel or reschedule any event less than 16 days before the scheduled start of the event, the customer will be subject to a cancellation fee in the amount of 50% of the event fee. However, if the event is rescheduled to execute within ninety (90) days of the cancellation date, then a cancellation fee in the amount of 25% of the event fee will apply. Learning Tree will not impose any penalty if the customer notifies Learning Tree of the need to cancel or reschedule an event 16 days prior to the scheduled start date of the event. Any event cancelled or rescheduled that is non-standard in length, content, delivery method, etc., based on customer requirements and request, and the customer cancels the course, the customer will pay for all incurred customization fees, or performance costs associated with the event.

### 6. SUBSTITUTIONS PERMITTED

Learning Tree welcomes the enrollment of a qualified substitute in an enrollee's place provided the ordering activity notifies the Contractor in writing before the first day of the course. The substitute may not take advantage

of any discount program for which he or she is not otherwise qualified. Training Passports and Premium Passes are nontransferable and therefore are not eligible for substitution.

## **7. PUBLIC COURSE POSTPONEMENTS**

At times, Learning Tree must change a course location, course date, or postpone a course. Learning Tree will try to give the customer as much advance notice as possible of any such change. However, Learning Tree will not be liable for any other costs incurred including (for example) travel charges or any consequential damages even if Learning Tree was advised of them. Changes in course locations, course dates, or postponement of courses will not extend a Training Passport or Premium Pass expiration date.

## **8. SECURITY**

The ordering activity agrees that all course participants will abide by security measures in effect at the course location.

## **9. GUARANTEE OF QUALITY**

Learning Tree's Guarantee of Quality provides the ordering activity the opportunity to attend the course of their choice – and then pay only if 100% satisfied with the value of the course. If the ordering activity sends Learning Tree a written notice of dissatisfaction with a course within 60 days of the course, the ordering activity will have the option of retaking the course at no charge or receiving a full refund of any course tuition paid and cancellation of any unpaid invoices for that course. If the ordering activity used a Training Voucher, Training Passport or Premium Pass for the course, Learning Tree will not count the attendance against the Training Voucher, Training Passport or Premium Pass used.

## **10. FOLLOW-UP SUPPORT**

The Contractor agrees to provide each student with unlimited telephone support or online support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

## **11. LIABILITY FOR INJURY OR DAMAGE**

The contractor shall not be liable for any injury to the student or damage to ordering activity property arising from contractor provided classroom training, unless such injury or damage is due to the fault or negligence of the contractor.

## **12. THIRD PARTY SERVICES/PRODUCTS**

Learning Tree may provide advertisements of third parties on our website and/or feature information, materials, products, or services provided by third parties. Learning Tree makes no representations with respect to, nor does it guarantee or endorse the quality, non-infringement, accuracy, completeness, timeliness, or reliability of such third party materials, information, products, and services you may access. Your correspondence and any other dealings with third parties on our website are solely between you and the specific third party or third parties. Learning Tree has no control over and expressly disclaims responsibility and liability for all third party provided information, materials, programs, products, and services covered on or accessed through our website, and you agree that Learning Tree shall not be responsible for any loss or damage of any sort incurred as a result of any of these dealings or as the result of the presence of such third parties on our website.

## **13. PRICE FOR CLASSROOM TRAINING**



The purchase price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

#### **14. INVOICES AND PAYMENT**

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Advance or Pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324).

#### **15. FORMAT AND CONTENT OF TRAINING**

- a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b. For hands-on training courses, there will be two students assigned per workstation.
- c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.
- d. The Contractor shall provide the following information for each training course offered:
  - (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
  - (2) The length of the course;
  - (3) Mandatory and desirable prerequisites for student enrollment;
  - (4) The minimum and maximum number of students per class;
  - (5) The locations where the course is offered;
  - (6) Class schedules; and
  - (7) Price (per student, per class (if applicable)).
- e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- f. For Online Training Courses, a copy of all training material must be available for electronic download by the students.

#### **16. "NO CHARGE" TRAINING**

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below. **None Offered**

## **17. SPECIAL PROGRAMS**

### **A. College Credit**

The American Council on Education (ACE) College Credit Recommendation Service recommends Contractor courses for college credit to more than 1,500 universities and colleges. Two semester hours of college credit are recommended by ACE for most Contractor four and five-day courses. Participation in this program is optional and the Contractor pays initial registration fees with ACE.

Step 1. Successfully complete a Contractor course and pass the associated exam. Students will be given an opportunity during the course to participate in the College Credit Program. The exam is given at the end of the course.

Step 2. The Contractor will handle registration with ACE and pay the associated fee. The student's ACE Registry record will be automatically updated once the student successfully completes additional Contractor courses and passes the associated exams.

Step 3. Whenever the student wishes to send a transcript of the earned Contractor educational achievements to a university or college, the student contacts ACE directly. ACE personnel are available by phone to assist on an ongoing basis or students may complete a Transcript Request Form online at the ACE Web Site.

### **B. Government Training Passports (3 COURSE) Program**

Learning Tree's Government Training Passports allow a course participant to attend as many as three instructor led courses over a 12-month period. The Learning Tree Government Training Passport (3 COURSE) expires 12 months after the start date of the first course attended under that Government Training Passport.

Learning Tree's Government Training Passport is non-transferable and is only to be used to attend courses by the named holder. Government Training Passports cannot be used after their expiration dates, and a course cancellation or transfer by the customer will not extend a Government Training Passport expiration date.

**C. 4-Course Passport** - With a 4-Course Passport, one person can take as many as four courses in 24 months at discounted rates. The Passport (i) is non-transferable and can only be used to pay course tuition fees for the named holder and (ii) cannot be used to attend courses either in excess of the specified number of courses or which start more than 24 months after the start date of the first course attended under that Passport. Learning Tree reserves the right to exclude certain courses from eligibility in the Passport program. The Government 4-Course Passport is different than the 4-Course Passport Pass offered to our commercial customers in that the government customer is permitted to pay for courses after attendance whereas commercial customers must pre-pay for the program. Payment for a Government 4-Course Passport Pass can be made by company check, GSA SmartPay or Government Commercial Purchase Card (GCPC). The purchasing agency will be invoiced for each course after course attendance. The course will be invoiced at the GSA discounted individual seat price until all funds are exhausted. The Government will pay for courses only after attendance. In addition, the purchasing agency is required to submit a blanket Government Training Form and/or Purchase Order for the total Government 4-Course Passport price within thirty (30) days after the start date of the first course attended under the Government 4-Course Passport. Payment on a Government 4-Course Passport invoice is due within 30 days after the start date of each course attended.

### **D. Government Training Voucher Pack Program**

Government Training Vouchers Packs are available in 3 course packs and above. The standard price is discounted based on number of events purchased by an organization. Learning Tree's Government Training Vouchers Packs allow organizations maximum flexibility to meet evolving training needs as each Voucher can be used in lieu of tuition to allow anyone in the organization to attend any Learning Tree public course. The Government Training Voucher Packs do not expire. Learning Tree reserves the right to exclude certain courses for any reason, including but not limited to third party courses, premium course material, etc.

Each Training Voucher may be redeemed for one course event, for one person, at any of Learning Tree's public courses. Training Vouchers cover the Public Course tuition only. They do not cover travel, meals or other related expenses. The Training voucher is transferrable and a qualified substitute will be allowed to attend in the enrollee's place. This substitution can be made at any time prior to the first day of the course.

Payment for a Government Training Voucher Packs can be made by company check, GSA SmartPay or GCPC credit card. Unless directed by the purchasing agency in writing to do otherwise, Learning Tree will prepare a monthly invoice to include the actual number of course attendances in the previous month, with each priced according to the discount offered through the Government Training Voucher Pack Program. In addition, the purchasing agency is required to submit a Government Training Form and/or Purchase Order for the total Government Training Voucher Pack amount within thirty (30) days after the start date of the first course attended under the Government Training Voucher Pack. Payment on the Government Training Voucher Pack invoice is due within thirty (30) days of receipt of the invoice.

#### **E. CompTIA Member Discount**

Learning Tree International and CompTIA, a leading global Information Technology (IT) trade association and the world's largest developer of vendor-neutral IT certification exams, have set up a partnership in order to provide Public Course training services to the technical association members at a 10% discount. The partnership allows Learning Tree to initiate targeted and joint marketing and sales campaigns to this specific audience of technical professionals. Each party may advertise the partnership on its web site, in catalogs and publications, electronic newsletters, in marketing flyers and collateral, and in education center signage and posters. The relationship is effective November 21, 2005 for an indefinite period of time and may be cancelled at any time by either party. The 10% discount is offered off the standard or GSA price of an individual Public Course tuition. The offer is available to both commercial companies and Federal Government agency members of CompTIA and cannot be combined with any other discount offer.

#### **F. Training Advantage**

Training Advantage is a program geared towards companies that have a recurring, ongoing need for Learning Tree training services. A percentage discount off commercial list pricing only is offered to customers as a reward for continued use of Learning Tree training services and as an incentive for future business. Participation in the program requires customers to (i) sign a one-year Open Order Preferred Pricing Agreement, (ii) have at least 100 IT professionals employed at the location of the signing facility or at least 200 IT professional employed at the company, which provides Learning Tree with assurance that the customer estimates of projected purchases are likely to be accurate, (iii) designate Learning Tree as a preferred training provider, (iv) inform its technical staff of the programs that Learning Tree provides, (v) make course materials available to its employees and (vi) provide the names of key training personnel to Learning Tree. Customer benefits of this program include (i) up to 10% discount off commercial list pricing only and (ii) \$100 off the commercial list price of a 3-Course Passport and Premium Pass under this program. Learning Tree or the customer can terminate the agreement with sixty days written notice and any courses ordered after termination will be priced at standard pricing.

#### **G. Document Development Workshops**

Document Development Workshops are custom learning events that isolate and address performance impediments within an organization that are negatively impacting the cost, schedule, performance or customer satisfaction of a program. The Workshop deliverables include formally constructed management artifacts/processes that have been developed by the actual program team within guidelines provided by Learning Tree subject matter experts.

#### **H. Learning Tree coaching**

Learning Tree Coaching is a program designed to "bridge the gap" between classroom training and the workplace. The coaching is done at the workplace as a one-day extension immediately following completion of a Learning Tree On-Site Course. The instructor helps course attendees put into practice the knowledge gained in the course to

tackle “real” projects or assignments, as well as services to redefine job roles, update competencies and define additional skills gaps.

**I. Learning Tree AnyWare™ Materials Fee:**

Our AnyWare-related materials are included in our overall course tuition pricing. In the event that a customer enrolled in a Learning Tree AnyWare course is shipped a set of course materials and subsequently cancels their enrollment and does not reschedule for a future date, they will be responsible for returning those course materials to Learning Tree. Returning AnyWare materials to Learning Tree is easy and at no cost to you. Simply affix the pre-paid return label to the outside of the box and take it to any authorized FedEx shipping or drop off location, or call FedEx to schedule a pickup.

**J. Preferred Supplier Training Program:**

Learning Tree’s Preferred Supplier Training Program is a flexible training package that allows an entity to choose its training plan based on specific company training needs. The program is designed to help reduce the overall training program cost and while accomplishing training objectives. Timeline options are available ranging from 12 months to 24 months that enable employee availability and program completion while locking in reduced rates on multiple courses within the Learning Ecosystem. This program is designed to align with organizations professional development goals. *Program discount is taken off of standard commercial or eligible GSA rates.*

**OPTION 1** – Discounts are based upon funds committed. Full payment is due at the time of registration. Failure to do so will result in the forfeiture of the discount. This offer is non-refundable after 12 months from the attendance in the first course, if customer fails to use all quantities available within the chosen TIER. The discounts will be documented in an agreement signed by the Customer and Learning Tree International.

**OPTION 2** – The purchasing entity will pay for each course under the Preferred Supplier Training Program after **services are rendered** at the Discounted rate within the duration period. Customer will need to use all available quantities by the duration date according to the pricing schedule or customer will be invoiced at the then applicable standard rates. The discounts will be documented in an agreement signed by the Customer and Learning Tree International.

- Offer subject to change or cancellation.
- Customer may purchase from Tier 1 -3 based on the company projected needs
- Each Tier is associated with specific Quantity/Discount and Program Duration
- Learning Tree will automatically upgrade customer to the next TIER level should the company quantity exceed the original Tier.
- Program is a standalone program and cannot be combined with any other Learning Tree Promotional Discounts
- Customer must use all quantity within a specific TIER to realize full value of discount
- Upon registration, discount value will be equally spread across all transactions
- Each TIER can be used to attend a Public Course or have a course deliver ON-SITE
- Learning Tree standard course cancellation policy apply to the Preferred Supplier Training Program
- Classroom and AnyWare courses

**Pricing Structures:**

CUSTOMER CLASS	TIERS/LEVEL	QUANTITY	DISCOUNT	DURATION
Commercial / Government	1	25	20%	12 Months*
Commercial / Government	2	50	30%	12 Months*
Commercial / Government	3	100	40%	24 Months*

**Program Exclusions:**

Learning Tree reserves the right to exclude certain courses from eligibility in the Preferred Supplier

**K. Additional Information:**

Please call Learning Tree International USA, Inc. for additional programs being offered through our GSA Schedule. 1-800-843-8733

**18. PUBLIC COURSE HOURS**

First day orientation 8:00 a.m. – 9:00 a.m.

Standard class hours 9:00 a.m. – 4:30 p.m.

Last day class hours 9:00 a.m. – 3:30 p.m.

Optional course exam

On the last day 3:30 p.m. – 4:30 p.m.

Informal discussion with Instructor 4:30 p.m. – 5:30 p.m.

**USA COMMITMENT TO PROMOTE  
SMALL BUSINESS PARTICIPATION  
PROCUREMENT PROGRAMS**

PREAMBLE

**Learning Tree International USA, Inc.** provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact our Public Course Sales Department, phone (800) 843-8733, email [uscourses@learningtree.com](mailto:uscourses@learningtree.com), fax (800) 709-6405.

**BEST VALUE  
BLANKET PURCHASE AGREEMENT  
FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act, (ordering activity) and **Learning Tree International USA, Inc.** enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract **GS-35F-369CA**.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

\_\_\_\_\_

Ordering Activity

Date

\_\_\_\_\_

Contractor

Date

**(CUSTOMER NAME)  
BLANKET PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number **GS-35F-369CA** Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be \_\_\_\_\_.

(4) This BPA does not obligate any funds.

(5) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.



## **BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”**

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.

**GSA PRICE LIST – SIN 611420 / 611420RC / 611420STLOC**

SIN	Course Title	Course Number	Course Length (Days)	Unit	GSA Price (w/IFF)
<b>PUBLIC COURSES</b>					
611420	First Look Clinic: Microsoft Azure (OD99995A)	8494-PUBLIC	1	Person	\$520.00
611420	Cloud Computing Fundamentals (OD99994A)	8495-PUBLIC	1	Person	\$520.00
611420	Windows Server 2016 First Look Clinic (M40389-OD)	8496-PUBLIC	1	Person	\$520.00
611420	Microsoft Cloud Workshop: SQL Server Hybrid Cloud (40510)	8610-PUBLIC	1	Person	\$520.00
611420	Microsoft Cloud Workshop: Container and DevOps (40501)	8600-PUBLIC	1	Person	\$520.00
611420	Microsoft Cloud Workshop: Big Data & Visualization (40502)	8601-PUBLIC	1	Person	\$520.00
611420	Microsoft Cloud Workshop: Enterprise Ready Cloud (40503)	8602-PUBLIC	1	Person	\$520.00
611420	Microsoft Cloud Workshop: Intelligent Vending Machines (40504)	8603-PUBLIC	1	Person	\$520.00
611420	Microsoft Cloud Workshop: Internet of Things (40505)	8604-PUBLIC	1	Person	\$520.00
611420	Microsoft Cloud Workshop: Lift and Shift / Azure Resource Manager (40506)	8605-PUBLIC	1	Person	\$520.00
611420	Microsoft Cloud Workshop: Microservices & Serverless Architecture (Infrastructure Edition) (40507-1)	8606-PUBLIC	1	Person	\$520.00
611420	Microsoft Cloud Workshop: Microservices & Serverless Architecture (Developer Edition) (40507 -2)	8607-PUBLIC	1	Person	\$520.00
611420	Microsoft Cloud Workshop: Modern Cloud Apps (40508)	8608-PUBLIC	1	Person	\$520.00
611420	Microsoft Cloud Workshop: OSS DevOps (40509)	8609-PUBLIC	1	Person	\$520.00
611420	Microsoft Cloud Workshop: Agile Continuous Delivery (40511)	8611-PUBLIC	1	Person	\$520.00
611420	Microsoft Cloud Workshop: App Modernization(40512)	8612-PUBLIC	1	Person	\$520.00
611420	Microsoft Cloud Workshop: Building a Resilient IaaS Architecture (40513)	8613-PUBLIC	1	Person	\$520.00
611420	Microsoft Cloud Workshop: Data Platform Upgrade and Migration (40514)	8614-PUBLIC	1	Person	\$520.00
611420	Microsoft Cloud Workshop: Enterprise Class Networking (40515)	8615-PUBLIC	1	Person	\$520.00
611420	Microsoft Cloud Workshop: Intelligent Analytics (40516)	8616-PUBLIC	1	Person	\$520.00
611420	Microsoft Cloud Workshop: Migrate EDW to Azure SQL Data Warehouse (40517)	8617-PUBLIC	1	Person	\$520.00
611420	Microsoft Cloud Workshop: Operations Management Suite (40518)	8618-PUBLIC	1	Person	\$520.00
611420	Microsoft Cloud Workshop: Optimized Architecture (40519)	8619-PUBLIC	1	Person	\$520.00
611420	Microsoft Cloud Workshop: SAP on Azure (40520)	8620-PUBLIC	1	Person	\$520.00
611420	Achieving ITIL® Practitioner Certification	1198-PUBLIC	2	Person	\$1,532.00
611420	SAFe Product Owner/Product Manager	1806-PUBLIC	2	Person	\$1,532.00
611420	SAFe Scrum Master	1807-PUBLIC	2	Person	\$1,532.00
611420	Integrating On-Premises Identity Infrastructure with Microsoft Azure (10993)	8408-PUBLIC	2	Person	\$1,532.00
611420	Microsoft Azure Fundamentals (10979)	8409-PUBLIC	2	Person	\$1,532.00
611420	Data Analysis Fundamentals using Excel (10994)	8432-PUBLIC	2	Person	\$1,532.00
611420	SQL Server on Linux (10999)	8507-PUBLIC	2	Person	\$1,532.00
611420	Business Intelligence: Preparing for a BI Initiative	901-PUBLIC	2	Person	\$1,532.00
611420	UML Essentials for Agile Development	935-PUBLIC	2	Person	\$1,532.00
611420	Power Excel®: Analyzing Data to Make Business Decisions	195-PUBLIC	2	Person	\$1,532.00
611420	Agile Test Automation	1820-PUBLIC	2	Person	\$1,532.00
611420	PowerPivot for Excel®: Mining Data for Business Intelligence	1362-PUBLIC	2	Person	\$1,532.00
611420	C# Object-Oriented Programming Hands-On Workshop	5075-PUBLIC	2	Person	\$1,532.00

SIN	Course Title	Course Number	Course Length (Days)	Unit	GSA Price (w/IFF)
611420	<b>All Eligible One (1) Day Express Boot Camp</b>	<b>EBC-PUBLIC</b>	<b>1</b>	<b>Person</b>	<b>\$520</b>
611420	Cyber Security for Management and the Boardroom	2050-PUBLIC	1	Person	\$350
611420	Advanced Certified Scrum Product Owner (A-CSPO) Training	1824-PUBLIC	1	Person	\$1,295
611420	Certified Scrum Professional-ScrumMaster (CSP-SM) Training	1833-PUBLIC	1	Person	\$1,295
611420	Certified Scrum Professional-Product Owner (CSP-PO) Training	1834-PUBLIC	1	Person	\$1,295
611420	Big Data Insights, Technologies & Trends	4500-PUBLIC	1	Person	\$520
611420	National Cybersecurity Workforce Framework Workshop	3941-PUBLIC	1	Person	\$520
611420	First Look Clinic: Microsoft Azure (OD99995A)	8494-PUBLIC	1	Person	\$520
611420	Cloud Computing Fundamentals (OD99994A)	8495-PUBLIC	1	Person	\$520
611420	Windows Server 2016 First Look Clinic (M40389-OD)	8496-PUBLIC	1	Person	\$520
611420	Microsoft Cloud Workshop: Container and DevOps (40501)	8600-PUBLIC	1	Person	\$520
611420	Microsoft Cloud Workshop: Big Data & Visualization (40502)	8601-PUBLIC	1	Person	\$520
611420	Microsoft Cloud Workshop: Enterprise Ready Cloud (40503)	8602-PUBLIC	1	Person	\$520
611420	Microsoft Cloud Workshop: Internet of Things (40505)	8604-PUBLIC	1	Person	\$520
611420	Microsoft Cloud Workshop: Microservices & Serverless Architecture (Infrastructure Edition) (40507-1)	8606-PUBLIC	1	Person	\$520
611420	Microsoft Cloud Workshop: Modern Cloud Apps (40508)	8608-PUBLIC	1	Person	\$520
611420	Microsoft Cloud Workshop: SQL Server Hybrid Cloud (40510)	8610-PUBLIC	1	Person	\$520
611420	Microsoft Cloud Workshop: Agile Continuous Delivery (40511)	8611-PUBLIC	1	Person	\$520
611420	Microsoft Cloud Workshop: App Modernization(40512)	8612-PUBLIC	1	Person	\$520
611420	Microsoft Cloud Workshop: Building a Resilient IaaS Architecture (40513)	8613-PUBLIC	1	Person	\$520
611420	Microsoft Cloud Workshop: Enterprise Class Networking (40515)	8615-PUBLIC	1	Person	\$520
611420	Microsoft Cloud Workshop: Intelligent Analytics (40516)	8616-PUBLIC	1	Person	\$520
611420	Microsoft Cloud Workshop: Migrate EDW to Azure SQL Data Warehouse (40517)	8617-PUBLIC	1	Person	\$520
611420	Microsoft Cloud Workshop: Optimized Architecture (40519)	8619-PUBLIC	1	Person	\$520
611420	Certified ScrumMaster® Certification Training	1813-PUBLIC	2	Person	\$1,595
611420	CSPO® Certification Training: Certified Scrum Product Owner®	1814-PUBLIC	2	Person	\$1,495
611420	Leading SAFe® (SA Certification) Training	1817-PUBLIC	2	Person	\$1,395
611420	SAFe® for Teams v4.5 (SP Certification) Training	1818-PUBLIC	2	Person	\$1,395
611420	Advanced Certified ScrumMaster® (A-CSM) Training	1823-PUBLIC	2	Person	\$1,495
611420	Fundamentals of Secure Application Development	1825-PUBLIC	2	Person	\$1,395
611420	CompTIA All 2-Day Public Courses: 2-Days	CompTIA2-PUBLIC	2	Person	\$1,379
611420	Introduction to Microservices Architecture	1850-PUBLIC	2	Person	\$1,532
611420	Power Excel®: Analyzing Data to Make Business Decisions	195-PUBLIC	2	Person	\$1,532
611420	Power Pivot for Excel®: Mining Data for Business Intelligence	1362-PUBLIC	2	Person	\$1,532
611420	Agile Test Automation	1820-PUBLIC	2	Person	\$1,532
611420	Crystal Reports®: Hands-On	126-PUBLIC	2	Person	\$1,532
611420	Achieving ITIL® Practitioner Certification	1198-PUBLIC	2	Person	\$1,532
611420	SAFe Product Owner/Product Manager	1806-PUBLIC	2	Person	\$1,532
611420	SAFe Scrum Master	1807-PUBLIC	2	Person	\$1,532
611420	Integrating On-Premises Identity Infrastructure with Microsoft Azure (10993)	8408-PUBLIC	2	Person	\$1,532

SIN	Course Title	Course Number	Course Length (Days)	Unit	GSA Price (w/IFF)
611420	Microsoft Azure Fundamentals (10979)	8409-PUBLIC	2	Person	\$1,532
611420	Data Analysis Fundamentals using Excel (10994)	8432-PUBLIC	2	Person	\$1,532
611420	SQL Server on Linux (10999)	8507-PUBLIC	2	Person	\$1,532
611420	Business Intelligence: Preparing for a BI Initiative	901-PUBLIC	2	Person	\$1,532
611420	UML Essentials for Agile Development	935-PUBLIC	2	Person	\$1,532
611420	Achieving ITIL® Foundation Certification	1197-PUBLIC	3	Person	\$1,950
611420	CompTIA All 3-Day Public Courses: 3-Days	CompTIA3-PUBLIC	3	Person	\$2,120
611420	JavaScript for SharePoint Developers	1541-PUBLIC	3	Person	\$2,355
611420	Writing Advanced SQL Queries	929-PUBLIC	3	Person	\$2,355
611420	Agile Testing Strategies and Practices	1815-PUBLIC	3	Person	\$2,355
611420	Cloud Computing Tech Intro: Hands-On	1200-PUBLIC	3	Person	\$2,355
611420	Introduction to Big Data: Hands-On	1250-PUBLIC	3	Person	\$2,355
611420	Tableau: Presenting Analytic Visualizations: Hands-On	1256-PUBLIC	3	Person	\$2,355
611420	Microsoft Excel® Intro: Hands-On	1361-PUBLIC	3	Person	\$2,355
611420	Developing InfoPath Forms for SharePoint	1507-PUBLIC	3	Person	\$2,355
611420	jQuery Introduction: Hands-On	1610-PUBLIC	3	Person	\$2,355
611420	CAPM® Exam Prep	3601-PUBLIC	3	Person	\$2,355
611420	Building and Evolving a Proj Mgmt Office	3610-PUBLIC	3	Person	\$2,355
611420	Microsoft® Project Intro: Hands-On	3702-PUBLIC	3	Person	\$2,355
611420	COBIT® 5 Foundation	3922-PUBLIC	3	Person	\$2,355
611420	Shell Programming: Hands-On	434-PUBLIC	3	Person	\$2,355
611420	Business Relationship Management	902-PUBLIC	3	Person	\$2,355
611420	Agile Project Management with Scrum	918-PUBLIC	3	Person	\$2,355
611420	SharePoint for Project Management	919-PUBLIC	3	Person	\$2,355
611420	SQL Programming Language Intro:Hands-On	925-PUBLIC	3	Person	\$2,355
611420	User Experience (UX) Design for Successful Software	1802-PUBLIC	3	Person	\$2,355
611420	Service-Oriented Architecture (SOA) Introduction	424-PUBLIC	3	Person	\$2,355
611420	Managing Agile Projects with Atlassian JIRA Software	3642-PUBLIC	3	Person	\$2,355
611420	Agile Software Dev w/ Team Fdn Server	1816-PUBLIC	3	Person	\$2,355
611420	Software Quality Assurance: Implementing Consistent Quality	312-PUBLIC	3	Person	\$2,355
611420	Developing SQL Data Models (20768)	8425-PUBLIC	3	Person	\$2,355
611420	Introduction to SQL Databases (10985)	8426-PUBLIC	3	Person	\$2,355
611420	Updating Your Skills to SQL Server 2016 (10986)	8427-PUBLIC	3	Person	\$2,355
611420	Analyzing Data with PowerBI (20778)	8430-PUBLIC	3	Person	\$2,355
611420	Analyzing Data with Excel (20779)	8433-PUBLIC	3	Person	\$2,355
611420	Deploying and Migrating Windows Server (10974)	8450-PUBLIC	3	Person	\$2,355
611420	Planning and Deploying System Center 2012 (10748)	8458-PUBLIC	3	Person	\$2,355
611420	Advanced Automated Administration with PowerShell (10962)	8462-PUBLIC	3	Person	\$2,355
611420	Designing Solutions for Microsoft SQL Server 2014 (20465)	8467-PUBLIC	3	Person	\$2,355
611420	Microsoft Enterprise Search for IT Professionals (10802)	8474-PUBLIC	3	Person	\$2,355
611420	No-Code SharePoint 2013-2016 Workflows with SharePoint Designer (55048)	8482-PUBLIC	3	Person	\$2,355
611420	Implementing Azure Cosmos DB Solutions (20777)	8493-PUBLIC	3	Person	\$2,355
611420	Integrating MDM and Cloud Services with System Center Configuration Manager (20703-2)	8501-PUBLIC	3	Person	\$2,355

SIN	Course Title	Course Number	Course Length (Days)	Unit	GSA Price (w/IFF)
611420	Office 365 Administration and Troubleshooting (10997)	8515-PUBLIC	3	Person	\$2,355
611420	Management Skills for an IT Environment	906-PUBLIC	3	Person	\$2,355
611420	ITIL® Intermediate: Service Strategy	982-PUBLIC	3	Person	\$2,355
611420	ITIL® Intermediate: Service Operation	991-PUBLIC	3	Person	\$2,355
611420	ITIL® Intermediate: Service Transition	992-PUBLIC	3	Person	\$2,355
611420	ITIL® Intermediate: Service Design	993-PUBLIC	3	Person	\$2,355
611420	ITIL® Intermediate: Continual Service Improvement	994-PUBLIC	3	Person	\$2,355
611420	Complex Project Management	287-PUBLIC	3	Person	\$2,355
611420	Project Management: Skills for Success	296-PUBLIC	4	Person	\$1,950
611420	Java Programming Introduction: Hands-On	471-PUBLIC	4	Person	\$2,659
611420	Building Responsive Web Applications with CSS3: Hands-On	522-PUBLIC	4	Person	\$2,659
611420	Amazon Web Services (AWS): Hands-On	1205-PUBLIC	4	Person	\$2,659
611420	SQL Server® Integration Services	134-PUBLIC	4	Person	\$2,659
611420	Linux® Introduction: Hands-On	143-PUBLIC	4	Person	\$2,659
611420	Linux® Admin and Support: Hands-On	144-PUBLIC	4	Person	\$2,659
611420	Cyber Security Risk Assessment & Management for the U.S. Government	2051-PUBLIC	4	Person	\$2,659
611420	Building Web Applications with React	2322-PUBLIC	4	Person	\$2,659
611420	Cyber Security: Accessibility and Quality	3674-PUBLIC	4	Person	\$2,659
611420	Project Management: Skills for Success	296-PUBLIC	4	Person	\$1,950
611420	Java Programming Introduction: Hands-On	471-PUBLIC	4	Person	\$2,659
611420	Building Responsive Web Applications with CSS3: Hands-On	522-PUBLIC	4	Person	\$2,659
611420	Amazon Web Services (AWS): Hands-On	1205-PUBLIC	4	Person	\$2,659
611420	SQL Server® Integration Services	134-PUBLIC	4	Person	\$2,659
611420	Linux® Introduction: Hands-On	143-PUBLIC	4	Person	\$2,659
611420	Linux® Admin and Support: Hands-On	144-PUBLIC	4	Person	\$2,659
611420	Cyber Security Risk Assessment & Management for the U.S. Government	2051-PUBLIC	4	Person	\$2,659
611420	Building Web Applications with React	2322-PUBLIC	4	Person	\$2,659
611420	Apache Spark Programming with Scala for Big Data Solutions	1262-PUBLIC	4	Person	\$2,659
611420	Cyber Security: Accessibility and Quality	3674-PUBLIC	4	Person	\$2,659
611420	SharePoint 2013 Tech Intro: Hands-On	1531-PUBLIC	4	Person	\$2,659
611420	Virtualization Tech Intro: Hands-On	170-PUBLIC	4	Person	\$2,659
611420	Deploying VMware® vSphere: Hands-On	171-PUBLIC	4	Person	\$2,659
611420	Python® Programming Introduction	1905-PUBLIC	4	Person	\$2,659
611420	VBA Programming Introduction: Hands-On	209-PUBLIC	4	Person	\$2,659
611420	SQL Server® Introduction	2107-PUBLIC	4	Person	\$2,659
611420	Developing SQL Queries Oracle DB: HndsOn	234-PUBLIC	4	Person	\$2,659
611420	Building ASP.NET Web Forms Applications	2621-PUBLIC	4	Person	\$2,659
611420	Troubleshooting VMware® vSphere: Hands-On	2701-PUBLIC	4	Person	\$2,659
611420	iPhone iPad Programming Intro: Hands-On	2761-PUBLIC	4	Person	\$2,659
611420	Android™ App Dvlpmnt & Prgrm: Hands-On	2771-PUBLIC	4	Person	\$2,659
611420	Influence Skills: Getting Results	294-PUBLIC	4	Person	\$2,659
611420	Developing User Requirements	315-PUBLIC	4	Person	\$2,659
611420	Technical Writing Introduction: Hands-On	319-PUBLIC	4	Person	\$2,659
611420	Project Team Leadership	346-PUBLIC	4	Person	\$2,659
611420	Introduction to C# Programming: Hands-On	419-PUBLIC	4	Person	\$2,659

SIN	Course Title	Course Number	Course Length (Days)	Unit	GSA Price (w/IFF)
611420	UNIX® Introduction: Hands-On	428-PUBLIC	4	Person	\$2,659
611420	Intro to Modeling for Business Analysis	447-PUBLIC	4	Person	\$2,659
611420	Introduction to Networking	450-PUBLIC	4	Person	\$2,659
611420	Network Config and Trblshooting: HandsOn	451-PUBLIC	4	Person	\$2,659
611420	System and Network Security Introduction	468-PUBLIC	4	Person	\$2,659
611420	Developing a Web Site: Hands-On	470-PUBLIC	4	Person	\$2,659
611420	Oracle® PL/SQL Programming: Hands-On	493-PUBLIC	4	Person	\$2,659
611420	.NET Practices Design Patterns: Hands-On	511-PUBLIC	4	Person	\$2,659
611420	Java Practices Design Patterns: Hands-On	516-PUBLIC	4	Person	\$2,659
611420	Dev Java Apps Spring & Hibernate®	517-PUBLIC	4	Person	\$2,659
611420	Penetration Testing: Tools and Techniques: Hands-On	537-PUBLIC	4	Person	\$2,659
611420	XML Introduction: Hands-On	542-PUBLIC	4	Person	\$2,659
611420	Developing Java Web Apps: Hands-On	570-PUBLIC	4	Person	\$2,659
611420	Securing Web Apps, Srvcs, Srvrs Hands-On	940-PUBLIC	4	Person	\$2,659
611420	Microsoft Access® Intron: Hands-On	970-PUBLIC	4	Person	\$2,659
611420	Program C# Extended Features: Hands-On	973-PUBLIC	4	Person	\$2,659
611420	Hadoop® Architecture & Administration for Big Data Solutions	1252-PUBLIC	4	Person	\$2,659
611420	Brand/Customizing SharePoint 2013:HndsOn	1535-PUBLIC	4	Person	\$2,659
611420	SharePoint 2016 Technologies Introduction	1540-PUBLIC	4	Person	\$2,659
611420	Linux® Optimization and Troubleshooting	1901-PUBLIC	4	Person	\$2,659
611420	Preparing for the Certified Information Security Manager (CISM) Exam	2036-PUBLIC	4	Person	\$2,659
611420	Preparing for the Certified Information Systems Auditor (CISA) Exam	2040-PUBLIC	4	Person	\$2,659
611420	Building Web Applications with Angular	2324-PUBLIC	4	Person	\$2,659
611420	Provisioning SQL Databases (20765)	8423-PUBLIC	4	Person	\$2,659
611420	Performance Tuning and Optimizing SQL Databases (10987)	8428-PUBLIC	4	Person	\$2,659
611420	Storage and High Availability with Windows Server (10971)	8455-PUBLIC	4	Person	\$2,659
611420	Linux System Administration (55187)	8484-PUBLIC	4	Person	\$2,659
611420	CompTIA All 4-Day Public Courses: 4-Days	CompTIA4-PUBLIC	4	Person	\$2,393
611420	Project Mgmt Professional (PMP) Exam Prep	276-PUBLIC	5	Person	\$2,590
611420	Introduction to Data Science, Machine Learning & AI	1253-PUBLIC	5	Person	\$2,833
611420	CompTIA A+® Certification Exam Prep	445-PUBLIC	5	Person	\$2,833
611420	CompTIA Security+™ Exam Prep	446-PUBLIC	5	Person	\$2,833
611420	CompTIA Cybersecurity Analyst CSA+ Exam Preparation	2047-PUBLIC	5	Person	\$2,833
611420	Oracle® DB 12c Admin: Hands-On	2227-PUBLIC	5	Person	\$2,833
611420	FAC-P/PM: Acquisition Fundamentals of Project and Program Management II (FPM 121)	1320-PUBLIC	5	Person	\$2,833
611420	Identity with Windows Server 2016 (20742)	8403-PUBLIC	5	Person	\$2,833
611420	Upgrading Your Skills to MCSA: Windows Server 2016 (20743)	8404-PUBLIC	5	Person	\$2,833
611420	Securing Windows Server 2016 (20744)	8405-PUBLIC	5	Person	\$2,833
611420	Implementing a Software-Defined Datacenter Using System Center Virtual Machine Manager	8406-PUBLIC	5	Person	\$2,833
611420	Deploying Windows Desktops and Enterprise Applications (20695)	8412-PUBLIC	5	Person	\$2,833
611420	Supporting and Troubleshooting Windows 10 (10982)	8418-PUBLIC	5	Person	\$2,833
611420	Querying Data with Transact-SQL (20761)	8420-PUBLIC	5	Person	\$2,833
611420	Developing SQL Databases (20762)	8421-PUBLIC	5	Person	\$2,833
611420	Administering a SQL Database Infrastructure (20764)	8422-PUBLIC	5	Person	\$2,833

SIN	Course Title	Course Number	Course Length (Days)	Unit	GSA Price (w/IFF)
611420	Implementing a SQL Data Warehouse (20767)	8424-PUBLIC	5	Person	\$2,833
611420	Analyzing Data with SQL Server Reporting Services (10990)	8431-PUBLIC	5	Person	\$2,833
611420	Administering Microsoft Exchange Server 2016 (20345-1)	8435-PUBLIC	5	Person	\$2,833
611420	Enabling & Managing Office 365 (20347)	8437-PUBLIC	5	Person	\$2,833
611420	Planning and Administering SharePoint 2016 (20339-1)	8438-PUBLIC	5	Person	\$2,833
611420	Advanced Technologies of SharePoint 2016 (20339-2)	8439-PUBLIC	5	Person	\$2,833
611420	Developing ASP.NET MVC 5 Web Applications (20486)	8440-PUBLIC	5	Person	\$2,833
611420	Developing Microsoft Azure and Web Services (20487)	8441-PUBLIC	5	Person	\$2,833
611420	Installing and Configuring Windows Server 2012 (20410)	8442-PUBLIC	5	Person	\$2,833
611420	Administering Windows Server 2012 (20411)	8443-PUBLIC	5	Person	\$2,833
611420	Configuring Advanced Windows Server 2012 Services (20412)	8444-PUBLIC	5	Person	\$2,833
611420	Implementing a Desktop Infrastructure (20415)	8445-PUBLIC	5	Person	\$2,833
611420	Administering the Web Server (IIS) Roles of Windows Server (10972)	8446-PUBLIC	5	Person	\$2,833
611420	Infrastructure Provisioning with System Center Virtual Machine Manager (10981)	8449-PUBLIC	5	Person	\$2,833
611420	Fundamentals of Windows Server Infrastructure (10967)	8451-PUBLIC	5	Person	\$2,833
611420	Implementing an Advanced Server Infrastructure (20414)	8452-PUBLIC	5	Person	\$2,833
611420	Implementing Desktop Application Environments (20416)	8453-PUBLIC	5	Person	\$2,833
611420	Networking with Windows Server (10970)	8454-PUBLIC	5	Person	\$2,833
611420	Active Directory Services with Windows Server (10969)	8456-PUBLIC	5	Person	\$2,833
611420	Automating Administration with PowerShell (10961)	8459-PUBLIC	5	Person	\$2,833
611420	Advanced Solutions of Microsoft Exchange Server 2013 (20342)	8461-PUBLIC	5	Person	\$2,833
611420	Querying Microsoft SQL Server 2014 (20461)	8463-PUBLIC	5	Person	\$2,833
611420	Administering Microsoft SQL Server 2014 Databases (20462)	8464-PUBLIC	5	Person	\$2,833
611420	Implementing a Data Warehouse with Microsoft SQL Server 2014 (20463)	8465-PUBLIC	5	Person	\$2,833
611420	Implementing Data Models and Reports with Microsoft SQL Server 2014 (20466)	8468-PUBLIC	5	Person	\$2,833
611420	Designing Business Intelligence Solutions with Microsoft SQL Server 2014 (20467)	8469-PUBLIC	5	Person	\$2,833
611420	Core Solutions of Microsoft SharePoint Server 2013 (20331)	8470-PUBLIC	5	Person	\$2,833
611420	Advanced Solutions of Microsoft SharePoint 2013 (20332)	8471-PUBLIC	5	Person	\$2,833
611420	Developing SharePoint Server 2013 Core Solutions (20488)	8472-PUBLIC	5	Person	\$2,833
611420	Developing Microsoft SharePoint Server 2013 Advanced Solutions (20489)	8473-PUBLIC	5	Person	\$2,833
611420	Programming in C# (20483)	8476-PUBLIC	5	Person	\$2,833
611420	Visualizing Data with SharePoint 2013, Report Builder, PowerPivot and PowerView with No-Code (55072)	8479-PUBLIC	5	Person	\$2,833
611420	Administering System Center Configuration Manager (20703-1)	8500-PUBLIC	5	Person	\$2,833
611420	Deploying Voice Workloads for Skype for Business Online and Server 2015 (40409A)	8502-PUBLIC	5	Person	\$2,833
611420	Virtualizing Enterprise Desktops and Apps (20694B)	8503-PUBLIC	5	Person	\$2,833
611420	Programming in HTML5 with JavaScript and CSS3 (20480BC)	8504-PUBLIC	5	Person	\$2,833
611420	Configuring and Operating a Hybrid Cloud with Microsoft Azure Stack (20537)	8506-PUBLIC	5	Person	\$2,833
611420	Managing Windows Environments with Group Policy (50255)	8516-PUBLIC	5	Person	\$2,833
611420	ITIL® Managing Across the Lifecycle Qualification	983-PUBLIC	5	Person	\$2,833
611420	ITIL® Intermediate: Operational Support and Analysis	995-PUBLIC	5	Person	\$2,833
611420	ITIL® Intermediate: Release, Control and Validation	996-PUBLIC	5	Person	\$2,833
611420	ITIL® Intermediate: Planning, Protection and Optimization	997-PUBLIC	5	Person	\$2,833

SIN	Course Title	Course Number	Course Length (Days)	Unit	GSA Price (w/IFF)
611420	ITIL® Intermediate: Service Offerings and Agreements	998-PUBLIC	5	Person	\$2,833
611420	CompTia PenTest+ Certification Exam Preparation	2049-PUBLIC	5	Person	\$2,300
611420	CompTIA Cloud+ Certification Exam Preparation	2048-PUBLIC	5	Person	\$2,590
611420	CompTIA All 5-Day Public Courses: 5-Days	CompTIA5-PUBLIC	5	Person	\$2,550
<b>PUBLIC COURSES VOUCHERS &amp; PASSPORT PROGRAMS</b>					
611420	Passport 4 Course Training Passport	PP4-PUBLIC	Passport	Person	\$6,700
611420	Training Vouchers 25 – 49 Events	TV2549-PUBLIC	Vouchers	Person	\$1,950
611420	Training Vouchers 100 – 199 Events	TV100199-PUBLIC	Vouchers	Person	\$1,850
611420	Training Vouchers 50 – 99 Events	TV5099-PUBLIC	Vouchers	Person	\$1,900
611420	Training Vouchers 10 – 24 Events	TV1024-PUBLIC	Vouchers	Person	\$1,995
611420	Training Vouchers 200 or more Events	TV200-PUBLIC	Vouchers	Person	\$1,800
611420	Training Vouchers 05 – 09 Events	TV0509-PUBLIC	Vouchers	Person	\$2,225
611420	Passport 3 Course Training Passport	PP3-PUBLIC	Passport	Person	\$5,530
611420	Training Vouchers 03 Events	TRIPLE PACK (3)	Vouchers	Person	\$6,885
<b>PREMIUM PUBLIC COURSES</b>					
611420	CHFI Certification - Computer Hacking Forensic Investigator Training	2023-PPC	Premium	Person	\$3,664
611420	EC-Council Certified Security Analyst (ECSA) Certification Training	2024-PPC	Premium	Person	\$3,664
611420	EC-Council Certified Incident Handler (ECIH) Training	2025-PPC	Premium	Person	\$2,995
611420	EC-Council Certified CISO (CCISO) Training	2026-PPC	Premium	Person	\$3,664
611420	Certified Network Defender (CND) Certification Training	2032-PPC	Premium	Person	\$2,833
611420	Advanced Penetration Testing: LPT (Master) Certification Training	2033-PPC	Premium	Person	\$2,833
611420	Certified Information Security Manager (CISM) Training	2036-PPC	Premium	Person	\$3,664
611420	Certified Risk and Information Systems Control (CRISC) Training	2037-PPC	Premium	Person	\$3,664
611420	Certified Governance of Enterprise IT (CGEIT) Training	2038-PPC	Premium	Person	\$3,664
611420	Certified Information Systems Auditor (CISA) Training	2040-PPC	Premium	Person	\$3,664
611420	Certified Information Privacy Professional (CIPP/US)	2065-PPC	Premium	Person	\$3,495
611420	Certified Information Privacy Technologist (CIPT) Training	2066-PPC	Premium	Person	\$3,495
611420	Certified Information Privacy Manager (CIPM) Training	2067-PPC	Premium	Person	\$3,495
611420	Certified Information Systems Security Professional (CISSP) Certification Exam Preparation	2058-PPC	Premium	Person	\$3,664
611420	EC-Council Certified Ethical Hacker (CEH) Certification Exam Preparation	2031-PPC	Premium	Person	\$3,664
611420	(ISC)² Certified Cloud Security Professional (CCSP) Exam Preparation	1213-PPC	Premium	Person	\$3,664
611420	VMware vSphere: Install, Configure, Manage [v6.7]	1743-PPC	Premium	Person	\$3,664
611420	Certified Secure Software Lifecycle Professional (CSSLP) Training	2059-PPC	Premium	Person	\$3,664
611420	CompTIA Linux+ Certification Training	2045-PPC	Premium	Person	\$2,833
611420	CompTIA Advanced Security Practitioner (CASP+) Certification Training	2046-PPC	Premium	Person	\$2,833
611420	CompTIA Cybersecurity Analyst CySA+ Certification Training	2047-PPC	Premium	Person	\$2,833
611420	Internet of Things (IoT) Practitioner Training	1276-PPC	Premium	Person	\$2,355
611420	Healthcare Information Security and Privacy Practitioner (HCISPP) Training	2062-PPC	Premium	Person	\$2,355
611420	Systems Security Certified Practitioner (SSCP) Training	2060-PPC	Premium	Person	\$2,833
611420	Certified Authorization Professional (CAP) Certification and Training	2061-PPC	Premium	Person	\$2,833
<b>ONSITE (PRIVATE) COURSES</b>					
611420	Introduction to Microservices Architecture	1850-ONSITE	2	Course	\$9,800
611420	Java Programming Introduction: Hands-On	471-ONSITE	4	Course	\$16,950
611420	Building Responsive Web Applications with CSS3:Hands On	522-ONSITE	4	Course	\$16,950
611420	Amazon Web Services (AWS): Hands-On	1205-ONSITE	4	Course	\$16,950



SIN	Course Title	Course Number	Course Length (Days)	Unit	GSA Price (w/IFF)
611420	Crystal Reports®: Hands-On	126-ONSITE	4	Course	\$16,950
611420	SQL Server® Integration Services	134-ONSITE	4	Course	\$16,950
611420	SQL Server Reporting Services: Hands-On	140-ONSITE	4	Course	\$16,950
611420	Linux® Introduction: Hands-On	143-ONSITE	4	Course	\$16,950
611420	Linux® Admin and Support: Hands-On	144-ONSITE	4	Course	\$16,950
611420	Workflows SharePoint Designer 2010HndsOn	1505-ONSITE	4	Course	\$16,950
611420	SharePoint 2013 Tech Intro: Hands-On	1531-ONSITE	4	Course	\$16,950
611420	Admin SharePoint 2013 Srvr Farms Hnds-On	1532-ONSITE	4	Course	\$16,950
611420	Virtualization Tech Intro: Hands-On	170-ONSITE	4	Course	\$16,950
611420	Deploying VMware® vSphere: Hands-On	171-ONSITE	4	Course	\$16,950
611420	VBA Programming Introduction: Hands-On	209-ONSITE	4	Course	\$16,950
611420	SQL Server® Introduction	2107-ONSITE	4	Course	\$16,950
611420	SQL Server 2012 Database Admin: Hands-On	2108-ONSITE	4	Course	\$16,950
611420	Developing SQL Queries Oracle DB: HndsOn	234-ONSITE	4	Course	\$16,950
611420	Building Web Applications with React	2322-ONSITE	4	Course	\$16,950
611420	ECMAScript Programming: The Next Generation JavaScript	2323-ONSITE	4	Course	\$16,950
611420	Building ASP.NET Web Forms Applications	2621-ONSITE	4	Course	\$16,950
611420	Troubleshooting VMware® vSphere: Hands-On	2701-ONSITE	4	Course	\$16,950
611420	iPhone iPad Programming Intro: Hands-On	2761-ONSITE	4	Course	\$16,950
611420	Android™ App Dvlpmnt & Prgrm: Hands-On	2771-ONSITE	4	Course	\$16,950
611420	Managing Agile Projects with Jira	3642-ONSITE	4	Course	\$16,950
611420	Cyber Security: Accessibility and Quality	3674-ONSITE	4	Course	\$16,950
611420	Project Management: Skills for Success	296-ONSITE	4	Course	\$16,950
611420	Technical Writing Introduction: Hands-On	319-ONSITE	4	Course	\$16,950
611420	Introduction to C# Programming: Hands-On	419-ONSITE	4	Course	\$16,950
611420	UNIX® Introduction: Hands-On	428-ONSITE	4	Course	\$16,950
611420	Intro to Modeling for Business Analysis	447-ONSITE	4	Course	\$16,950
611420	Network Config and Trblshooting: HandsOn	451-ONSITE	4	Course	\$16,950
611420	System and Network Security Introduction	468-ONSITE	4	Course	\$16,950
611420	Developing a Web Site: Hands-On	470-ONSITE	4	Course	\$16,950
611420	Visual Basic Prgrm for .NET: Hands-On	503-ONSITE	4	Course	\$16,950
611420	Java Practices Design Patterns: Hands-On	516-ONSITE	4	Course	\$16,950
611420	Dev Java Apps Spring & Hibernate®	517-ONSITE	4	Course	\$16,950
611420	Penetration Testing: Tools and Techniques: Hands-On	537-ONSITE	4	Course	\$16,950
611420	XML Introduction: Hands-On	542-ONSITE	4	Course	\$16,950
611420	Developing Java Web Apps: Hands-On	570-ONSITE	4	Course	\$16,950
611420	Securing Web Apps, Srvcs, Srvrs Hands-On	940-ONSITE	4	Course	\$16,950
611420	Microsoft Access® Intro: Hands-On	970-ONSITE	4	Course	\$16,950
611420	Program C# Extended Features: Hands-On	973-ONSITE	4	Course	\$16,950
611420	Hadoop® Architecture & Administration for Big Data Solutions	1252-ONSITE	4	Course	\$16,950
611420	Apache Spark Programming with Scala for Big Data Solutions	1262-ONSITE	4	Course	\$16,950
611420	Building Web Applications with Angular	2324-ONSITE	4	Course	\$16,950
611420	Brand/Customizing SharePoint 2013:HndsOn	1535-ONSITE	4	Course	\$16,950
611420	SharePoint 2016 Technologies Introduction	1540-ONSITE	4	Course	\$16,950
611420	Linux® Optimization and Troubleshooting	1901-ONSITE	4	Course	\$16,950

SIN	Course Title	Course Number	Course Length (Days)	Unit	GSA Price (w/IFF)
611420	Expanding AWS Adoption	1206-ONSITE	4	Course	\$16,950
611420	JavaScript Essentials for the Full Stack Developer Using ECMAScript	2319-ONSITE	4	Course	\$16,950
611420	HTML5 Platform-Independent Web Development with CSS3 and JavaScript	2320-ONSITE	4	Course	\$16,950
611420	WCF, Web API and SignalR Services for .NET	2601-ONSITE	4	Course	\$16,950
611420	Advanced Software Testing Analyst	3161-ONSITE	4	Course	\$16,950
611420	Project Management for Software Development	340-ONSITE	4	Course	\$16,950
611420	Relational Database Design, Tools and Techniques	382-ONSITE	4	Course	\$16,950
611420	UNIX® and Linux® Tools and Utilities	396-ONSITE	4	Course	\$16,950
611420	Perl 5 Programming Introduction	431-ONSITE	4	Course	\$16,950
611420	Introduction to Networking	450-ONSITE	4	Course	\$16,950
611420	Building REST and SOAP Web Services with Java	577-ONSITE	4	Course	\$16,950
611420	Vulnerability Assessment: Protecting Your Organization	589-ONSITE	4	Course	\$16,950
611420	Provisioning SQL Databases (20765)	8423-ONSITE	4	Course	\$16,950
611420	Performance Tuning and Optimizing SQL Databases (10987)	8428-ONSITE	4	Course	\$16,950
611420	Storage and High Availability with Windows Server (10971)	8455-ONSITE	4	Course	\$16,950
611420	Linux System Administration (55187)	8484-ONSITE	4	Course	\$16,950
611420	Cyber Security Risk Assessment & Management for the U.S. Government	2051-ONSITE	4	Course	\$14,675
611420	Disaster Recovery Planning	289-ONSITE	4	Course	\$14,675
611420	Influence Skills: Getting Results	294-ONSITE	4	Course	\$14,675
611420	Developing User Requirements	315-ONSITE	4	Course	\$14,675
611420	Preparing for TOGAF® Accreditation	1803-ONSITE	4	Course	\$14,675
611420	Power Excel®: Analyzing Data to Make Business Decisions	195-ONSITE	2	Course	\$9,800
611420	Power Pivot for Excel®: Mining Data for Business Intelligence	1362-ONSITE	2	Course	\$9,800
611420	Agile Test Automation	1820-ONSITE	2	Course	\$9,800
611420	Splunk Enterprise for Cisco Networks-(SPLUNK)	2901-ONSITE	2	Course	\$9,800
611420	Integrating On-Premises Identity Infrastructure with Microsoft Azure (10993)	8408-ONSITE	2	Course	\$9,800
611420	Microsoft Azure Fundamentals (10979)	8409-ONSITE	2	Course	\$9,800
611420	Data Analysis Fundamentals using Excel (10994)	8432-ONSITE	2	Course	\$9,800
611420	SQL Server on Linux (10999)	8507-ONSITE	2	Course	\$9,800
611420	SAFe Product Owner/Product Manager	1806-ONSITE	2	Course	\$8,750
611420	SAFe Scrum Master	1807-ONSITE	2	Course	\$8,750
611420	SAFe Advanced Scrum Master	1808-ONSITE	2	Course	\$8,750
611420	SAFe DevOps	1809-ONSITE	2	Course	\$8,750
611420	Maturing IT Organizations: Strategy to Operations Management	3628-ONSITE	2	Course	\$8,750
611420	FITARA Implementation Support – Improving IT Management and Results	3629-ONSITE	2	Course	\$8,750
611420	UML Essentials for Agile Development	935-ONSITE	2	Course	\$8,750
611420	Learning Tree IT Document Dvlpmnt Wkshop	WS01-ONSITE	1	Course	\$3,000
611420	Learning Tree IT Coaching: 1-Day	COACH01-ONSITE	1	Course	\$2,700
611420	JavaScript for SharePoint Developers	1541-ONSITE	3	Course	\$13,795
611420	Writing Advanced SQL Queries	929-ONSITE	3	Course	\$13,795
611420	Cloud Computing Tech Intro: Hands-On	1200-ONSITE	3	Course	\$13,795
611420	Introduction to Big Data: Hands-On	1250-ONSITE	3	Course	\$13,795
611420	Tableau: Presenting Analytic Visualizations	1256-ONSITE	3	Course	\$13,795
611420	Microsoft Excel® Intro: Hands-On	1361-ONSITE	3	Course	\$13,795
611420	SQL Server® High Avail: Hands-On	141-ONSITE	3	Course	\$13,795

SIN	Course Title	Course Number	Course Length (Days)	Unit	GSA Price (w/IFF)
611420	Developing InfoPath Forms for SharePoint	1507-ONSITE	3	Course	\$13,795
611420	jQuery Introduction: Hands-On	1610-ONSITE	3	Course	\$13,795
611420	Mobile & Responsive Web Design: Hands-On	2315-ONSITE	3	Course	\$13,795
611420	Mobile Device and App Security: Hands-On	2781-ONSITE	3	Course	\$13,795
611420	Microsoft® Project Intro: Hands-On	3702-ONSITE	3	Course	\$13,795
611420	Shell Programming: Hands-On	434-ONSITE	3	Course	\$13,795
611420	Building a Project Plan in SharePoint (PMIS)	919-ONSITE	3	Course	\$13,795
611420	SQL Programming Language Intro:Hands-On	925-ONSITE	3	Course	\$13,795
611420	User Experience (UX) Design for Successful Software	1802-ONSITE	3	Course	\$13,795
611420	Python® Programming Introduction	1905-ONSITE	3	Course	\$13,795
611420	Project Team Leadership	346-ONSITE	3	Course	\$13,795
611420	Agile Software Development and Modeling	933-ONSITE	3	Course	\$13,795
611420	Agile Software Development with Team Foundation Server	1816-ONSITE	3	Course	\$13,795
611420	Service-Oriented Architecture (SOA) Introduction	424-ONSITE	3	Course	\$13,795
611420	Introduction to Programming using .Net	502-ONSITE	3	Course	\$13,795
611420	.NET Best Practices and Design Patterns	511-ONSITE	3	Course	\$13,795
611420	Developing SQL Data Models (20768)	8425-ONSITE	3	Course	\$13,795
611420	Introduction to SQL Databases (10985)	8426-ONSITE	3	Course	\$13,795
611420	Updating Your Skills to SQL Server 2016 (10986)	8427-ONSITE	3	Course	\$13,795
611420	Analyzing Data with PowerBI (20778)	8430-ONSITE	3	Course	\$13,795
611420	Analyzing Data with Excel (20779)	8433-ONSITE	3	Course	\$13,795
611420	Deploying and Migrating Windows Server (10974)	8450-ONSITE	3	Course	\$13,795
611420	Planning and Deploying System Center 2012 (10748)	8458-ONSITE	3	Course	\$13,795
611420	Advanced Automated Administration with PowerShell (10962)	8462-ONSITE	3	Course	\$13,795
611420	Designing Solutions for Microsoft SQL Server 2014 (20465)	8467-ONSITE	3	Course	\$13,795
611420	Microsoft Enterprise Search for IT Professionals (10802)	8474-ONSITE	3	Course	\$13,795
611420	SharePoint 2016 Business Intelligence (55157)	8480-ONSITE	3	Course	\$13,795
611420	No-Code SharePoint 2013-2016 Workflows with SharePoint Designer (55048)	8482-ONSITE	3	Course	\$13,795
611420	Analyzing Big Data with Microsoft R (20773)	8489-ONSITE	3	Course	\$13,795
611420	Implementing Azure Cosmos DB Solutions (20777)	8493-ONSITE	3	Course	\$13,795
611420	Integrating MDM and Cloud Services with System Center Configuration Manager (20703-2)	8501-ONSITE	3	Course	\$13,795
611420	Office 365 Administration and Troubleshooting (10997)	8515-ONSITE	3	Course	\$13,795
611420	CAPM® Exam Prep	3601-ONSITE	3	Course	\$11,960
611420	Building and Evolving a Proj Mgmt Office	3610-ONSITE	3	Course	\$11,960
611420	Biz Rel Mgmt: Aligning IT & the Business	902-ONSITE	3	Course	\$11,960
611420	Agile Project Management with Scrum	918-ONSITE	3	Course	\$11,960
611420	Implementing Lean-Agile for Business Ops	3641-ONSITE	3	Course	\$11,960
611420	Complex Project Management	287-ONSITE	3	Course	\$11,960
611420	Agile Testing Strategies and Practices	1815-ONSITE	3	Course	\$11,960
611420	Developing Requirements for IT Systems With Use Cases	218-ONSITE	3	Course	\$11,960
611420	Software Quality Assurance: Implementing Consistent Quality	312-ONSITE	3	Course	\$11,960
611420	ISTQB Certified Tester: Achieving Foundation Certification	316-ONSITE	3	Course	\$11,960
611420	Software Change, Configuration and Release Management	342-ONSITE	3	Course	\$11,960
611420	COBIT® 5 Foundation	3922-ONSITE	3	Course	\$11,960

SIN	Course Title	Course Number	Course Length (Days)	Unit	GSA Price (w/IFF)
611420	Management Skills for an IT Environment	906-ONSITE	3	Course	\$11,960
611420	ITIL® Intermediate: Service Strategy	982-ONSITE	3	Course	\$11,960
611420	ITIL® Intermediate: Service Operation	991-ONSITE	3	Course	\$11,960
611420	ITIL® Intermediate: Service Transition	992-ONSITE	3	Course	\$11,960
611420	ITIL® Intermediate: Service Design	993-ONSITE	3	Course	\$11,960
611420	ITIL® Intermediate: Continual Service Improvement	994-ONSITE	3	Course	\$11,960
611420	FAC-P/PM: Acquisition Fundamentals of Project and Program Management II (FPM 121)	1320-ONSITE	5	Course	\$17,067
611420	Preparing for the CompTIA Network+ Certification Exam	2708-ONSITE	5	Course	\$17,067
611420	ITIL® Managing Across the Lifecycle Qualification	983-ONSITE	5	Course	\$17,067
611420	ITIL® Intermediate: Operational Support and Analysis	995-ONSITE	5	Course	\$17,067
611420	ITIL® Intermediate: Release, Control and Validation	996-ONSITE	5	Course	\$17,067
611420	ITIL® Intermediate: Planning, Protection and Optimization	997-ONSITE	5	Course	\$17,067
611420	ITIL® Intermediate: Service Offerings and Agreements	998-ONSITE	5	Course	\$17,067
611420	Introduction to Data Science, Machine Learning & AI	1253-ONSITE	5	Course	\$19,859
611420	Oracle® DB 12c Admin: Hands-On	2227-ONSITE	5	Course	\$19,859
611420	CompTIA Linux+ Exam Preparation	2045-ONSITE	5	Course	\$19,859
611420	CompTIA Advanced Security Practitioner (CASP) Certification Exam Preparation	2046-ONSITE	5	Course	\$19,859
611420	Organisational Change Management: APMG CM™ Practitioner Certification	288-ONSITE	5	Course	\$19,859
611420	Oracle® PL/SQL Programming	493-ONSITE	5	Course	\$19,859
611420	Installation, Storage and Compute with Windows Server 2016 (20740)	8401-ONSITE	5	Course	\$19,859
611420	Networking with Windows Server 2016 (20741)	8402-ONSITE	5	Course	\$19,859
611420	Identity with Windows Server 2016 (20742)	8403-ONSITE	5	Course	\$19,859
611420	Upgrading Your Skills to MCSA: Windows Server 2016 (20743)	8404-ONSITE	5	Course	\$19,859
611420	Securing Windows Server 2016 (20744)	8405-ONSITE	5	Course	\$19,859
611420	Implementing a Software-Defined Datacenter Using System Center Virtual Machine Manager	8406-ONSITE	5	Course	\$19,859
611420	Developing Microsoft Azure Solutions (20532)	8410-ONSITE	5	Course	\$19,859
611420	Implementing Microsoft Azure Infrastructure Solutions (20533)	8411-ONSITE	5	Course	\$19,859
611420	Deploying Windows Desktops and Enterprise Applications (20695)	8412-ONSITE	5	Course	\$19,859
611420	Implementing and Managing Windows 10 (20697-1)	8414-ONSITE	5	Course	\$19,859
611420	Deploying and Managing Windows 10 Using Enterprise Services (20697-2)	8415-ONSITE	5	Course	\$19,859
611420	Installing and Configuring Windows 10 (20698)	8416-ONSITE	5	Course	\$19,859
611420	Supporting and Troubleshooting Windows 10 (10982)	8418-ONSITE	5	Course	\$19,859
611420	Querying Data with Transact-SQL (20761)	8420-ONSITE	5	Course	\$19,859
611420	Developing SQL Databases (20762)	8421-ONSITE	5	Course	\$19,859
611420	Administering a SQL Database Infrastructure (20764)	8422-ONSITE	5	Course	\$19,859
611420	Implementing a SQL Data Warehouse (20767)	8424-ONSITE	5	Course	\$19,859
611420	Analyzing Data with SQL Server Reporting Services (10990)	8431-ONSITE	5	Course	\$19,859
611420	Administering Microsoft Exchange Server 2016 (20345-1)	8435-ONSITE	5	Course	\$19,859
611420	Enabling & Managing Office 365 (20347)	8437-ONSITE	5	Course	\$19,859
611420	Planning and Administering SharePoint 2016 (20339-1)	8438-ONSITE	5	Course	\$19,859
611420	Advanced Technologies of SharePoint 2016 (20339-2)	8439-ONSITE	5	Course	\$19,859
611420	Developing ASP.NET MVC 5 Web Applications (20486)	8440-ONSITE	5	Course	\$19,859
611420	Developing Microsoft Azure and Web Services (20487)	8441-ONSITE	5	Course	\$19,859
611420	Installing and Configuring Windows Server 2012 (20410)	8442-ONSITE	5	Course	\$19,859

SIN	Course Title	Course Number	Course Length (Days)	Unit	GSA Price (w/IFF)
611420	Administering Windows Server 2012 (20411)	8443-ONSITE	5	Course	\$19,859
611420	Configuring Advanced Windows Server 2012 Services (20412)	8444-ONSITE	5	Course	\$19,859
611420	Implementing a Desktop Infrastructure (20415)	8445-ONSITE	5	Course	\$19,859
611420	Administering the Web Server (IIS) Roles of Windows Server (10972)	8446-ONSITE	5	Course	\$19,859
611420	Infrastructure Provisioning with System Center Virtual Machine Manager (10981)	8449-ONSITE	5	Course	\$19,859
611420	Fundamentals of Windows Server Infrastructure (10967)	8451-ONSITE	5	Course	\$19,859
611420	Implementing an Advanced Server Infrastructure (20414)	8452-ONSITE	5	Course	\$19,859
611420	Implementing Desktop Application Environments (20416)	8453-ONSITE	5	Course	\$19,859
611420	Networking with Windows Server (10970)	8454-ONSITE	5	Course	\$19,859
611420	Active Directory Services with Windows Server (10969)	8456-ONSITE	5	Course	\$19,859
611420	Automating Administration with PowerShell (10961)	8459-ONSITE	5	Course	\$19,859
611420	Advanced Solutions of Microsoft Exchange Server 2013 (20342)	8461-ONSITE	5	Course	\$19,859
611420	Querying Microsoft SQL Server 2014 (20461)	8463-ONSITE	5	Course	\$19,859
611420	Administering Microsoft SQL Server 2014 Databases (20462)	8464-ONSITE	5	Course	\$19,859
611420	Implementing a Data Warehouse with Microsoft SQL Server 2014 (20463)	8465-ONSITE	5	Course	\$19,859
611420	Implementing Data Models and Reports with Microsoft SQL Server 2014 (20466)	8468-ONSITE	5	Course	\$19,859
611420	Designing Business Intelligence Solutions with Microsoft SQL Server 2014 (20467)	8469-ONSITE	5	Course	\$19,859
611420	Core Solutions of Microsoft SharePoint Server 2013 (20331)	8470-ONSITE	5	Course	\$19,859
611420	Advanced Solutions of Microsoft SharePoint 2013 (20332)	8471-ONSITE	5	Course	\$19,859
611420	Developing SharePoint Server 2013 Core Solutions (20488)	8472-ONSITE	5	Course	\$19,859
611420	Developing Microsoft SharePoint Server 2013 Advanced Solutions (20489)	8473-ONSITE	5	Course	\$19,859
611420	Programming in C# (20483)	8476-ONSITE	5	Course	\$19,859
611420	Designing and Implementing a Server Infrastructure (20413)	8477-ONSITE	5	Course	\$19,859
611420	Visualizing Data with SharePoint 2013, Report Builder, PowerPivot and PowerView with No-Code (55072)	8479-ONSITE	5	Course	\$19,859
611420	Perform Cloud Data Science with Azure Machine Learning (20774)	8490-ONSITE	5	Course	\$19,859
611420	Perform Data Engineering on Microsoft HD Insight (20775)	8491-ONSITE	5	Course	\$19,859
611420	Engineering Data with Microsoft Cloud Services (20776)	8492-ONSITE	5	Course	\$19,859
611420	Administering System Center Configuration Manager (20703-1)	8500-ONSITE	5	Course	\$19,859
611420	Deploying Voice Workloads for Skype for Business Online and Server 2015 (40409A)	8502-ONSITE	5	Course	\$19,859
611420	Virtualizing Enterprise Desktops and Apps (20694B)	8503-ONSITE	5	Course	\$19,859
611420	Programming in HTML5 with JavaScript and CSS3 (20480BC)	8504-ONSITE	5	Course	\$19,859
611420	Architecting Microsoft Azure Solutions (20535)	8505-ONSITE	5	Course	\$19,859
611420	Configuring and Operating a Hybrid Cloud with Microsoft Azure Stack (20537)	8506-ONSITE	5	Course	\$19,859
611420	Managing Windows Environments with Group Policy (50255)	8516-ONSITE	5	Course	\$19,859
611420	Project Mgmt Professional (PMP) Exam Prep	276-ONSITE	5	Course	\$17,067
611420	First Look Clinic: Microsoft Azure (OD99995A)	8494-ONSITE	1	Course	\$6,500
611420	Cloud Computing Fundamentals (OD99994A)	8495-ONSITE	1	Course	\$6,500
611420	Windows Server 2016 First Look Clinic (M40389-OD)	8496-ONSITE	1	Course	\$6,500
611420	Cyber Security for Management and the Boardroom	2050-ONSITE	0.5	Course	\$4,995
611420	Business Intelligence: Preparing for a BI Initiative	901-ONSITE	1	Course	\$6,500
<b>611420</b>	<b>All Eligible 1 Day Onsite Courses</b>	<b>All Eligible 1 Day Onsite</b>	<b>1</b>	<b>Course</b>	<b>\$6,500</b>

SIN	Course Title	Course Number	Course Length (Days)	Unit	GSA Price (w/IFF)
611420	Big Data Insights, Technologies & Trends	4500-ONSITE	1	Course	\$6,500
611420	Introduction to Python for Data Analytics	4509-ONSITE	1	Course	\$6,500
611420	SharePoint® 2013 Content Management for End Users	4510-ONSITE	1	Course	\$6,500
611420	Starter Guide to Cyber Security	4521-ONSITE	1	Course	\$6,500
611420	Writing SQL Queries with SQL Server® Management Studio	4550-ONSITE	1	Course	\$6,500
611420	Writing SQL Queries	4551-ONSITE	1	Course	\$6,500
611420	Powerful SQL Queries for SQL Server	4559-ONSITE	1	Course	\$6,500
611420	Effective User Stories	4598-ONSITE	1	Course	\$6,500
611420	Creating & Designing Excel® Workbooks	4610-ONSITE	1	Course	\$6,500
611420	Excel® PivotTables: Building Dashboards	4611-ONSITE	1	Course	\$6,500
611420	Automating Excel® with Macros	4612-ONSITE	1	Course	\$6,500
611420	The Power of PowerShell	4670-ONSITE	1	Course	\$6,500
611420	Microsoft Cloud Workshop: Container and DevOps (40501)	8600-ONSITE	1	Course	\$6,500
611420	Microsoft Cloud Workshop: Big Data & Visualization (40502)	8601-ONSITE	1	Course	\$6,500
611420	Microsoft Cloud Workshop: Enterprise Ready Cloud (40503)	8602-ONSITE	1	Course	\$6,500
611420	Microsoft Cloud Workshop: Intelligent Vending Machines (40504)	8603-ONSITE	1	Course	\$6,500
611420	Microsoft Cloud Workshop: Internet of Things (40505)	8604-ONSITE	1	Course	\$6,500
611420	Microsoft Cloud Workshop: Lift and Shift / Azure Resource Manager (40506)	8605-ONSITE	1	Course	\$6,500
611420	Microsoft Cloud Workshop: Microservices & Serverless Architecture (Infrastructure Edition) (40507-1)	8606-ONSITE	1	Course	\$6,500
611420	Microsoft Cloud Workshop: Microservices & Serverless Architecture (Developer Edition) (40507-2)	8607-ONSITE	1	Course	\$6,500
611420	Microsoft Cloud Workshop: Modern Cloud Apps (40508)	8608-ONSITE	1	Course	\$6,500
611420	Microsoft Cloud Workshop: OSS DevOps (40509)	8609-ONSITE	1	Course	\$6,500
611420	Microsoft Cloud Workshop: SQL Server Hybrid Cloud (40510)	8610-ONSITE	1	Course	\$6,500
611420	Microsoft Cloud Workshop: Agile Continuous Delivery (40511)	8611-ONSITE	1	Course	\$6,500
611420	Microsoft Cloud Workshop: App Modernization(40512)	8612-ONSITE	1	Course	\$6,500
611420	Microsoft Cloud Workshop: Building a Resilient IaaS Architecture (40513)	8613-ONSITE	1	Course	\$6,500
611420	Microsoft Cloud Workshop: Data Platform Upgrade and Migration (40514)	8614-ONSITE	1	Course	\$6,500
611420	Microsoft Cloud Workshop: Enterprise Class Networking (40515)	8615-ONSITE	1	Course	\$6,500
611420	Microsoft Cloud Workshop: Intelligent Analytics (40516)	8616-ONSITE	1	Course	\$6,500
611420	Microsoft Cloud Workshop: Migrate EDW to Azure SQL Data Warehouse (40517)	8617-ONSITE	1	Course	\$6,500
611420	Microsoft Cloud Workshop: Operations Management Suite (40518)	8618-ONSITE	1	Course	\$6,500
611420	Microsoft Cloud Workshop: Optimized Architecture (40519)	8619-ONSITE	1	Course	\$6,500
611420	Microsoft Cloud Workshop: SAP on Azure (40520)	8620-ONSITE	1	Course	\$6,500
<b>PREMIUM ONSITE COURSE (UP TO 10 ATTENDEES)</b>					
611420	Preparing for the Certified Information Security Manager (CISM) Exam	2036-ONSITE	4	Course	\$24,995
611420	Preparing for the Certified Information Systems Auditor (CISA) Exam	2040-ONSITE	4	Course	\$24,995
611420	ITIL® Intermediate: Operational Support and Analysis	995-ONSITE	5	Course	\$19,995
611420	ITIL® Intermediate: Release, Control and Validation	996-ONSITE	5	Course	\$19,995
611420	ITIL® Intermediate: Planning, Protection and Optimization	997-ONSITE	5	Course	\$19,995
611420	ITIL® Intermediate: Service Offerings and Agreements	998-ONSITE	5	Course	\$19,995

SIN	Course Title	Course Number	Course Length (Days)	Unit	GSA Price (w/IFF)
611420	CompTIA A+® Certification Exam Prep	445-ONSITE	5	Course	\$23,995
611420	CompTIA Cybersecurity Analyst CSA+ Exam Preparation	2047-ONSITE	5	Course	\$23,995
611420	CompTIA Cloud+ Certification Exam Preparation	2048-ONSITE	5	Course	\$23,995
611420	CompTia PenTest+ Certification Exam Preparation	2049-ONSITE	5	Course	\$23,995
611420	CompTIA Security+ Certification Exam Preparation	446-ONSITE	5	Course	\$23,995
611420	Achieving ITIL® Foundation Certification	1197-ONSITE	3	Course	\$14,995
611420	ITIL® Intermediate: Service Strategy	982-ONSITE	3	Course	\$14,995
611420	ITIL® Intermediate: Service Operation	991-ONSITE	3	Course	\$14,995
611420	ITIL® Intermediate: Service Transition	992-ONSITE	3	Course	\$14,995
611420	ITIL® Intermediate: Service Design	993-ONSITE	3	Course	\$14,995
611420	ITIL® Intermediate: Continual Service Improvement	994-ONSITE	3	Course	\$14,995
611420	ITIL® Managing Across the Lifecycle Qualification	983-ONSITE	5	Course	\$17,067
611420	Python Programming: Advanced Python for Data Analytics	501U-ONSITE	2	Course	\$12,589
611420	R Programming: Introduction	429P-ONSITE	2	Course	\$12,589
611420	R Programming : Advanced	485I-ONSITE	2	Course	\$12,589
<b>STANDARD COURSE ADD-ON STUDENT PRICES (OVER 18 ATTENDEES)</b>					
611420	Over 18 Students - 5 Day Courses	5DAY OVER18-ONSITE	5	Person	\$495
611420	Over 18 Students - 4 Day Courses	4DAY OVER18-ONSITE	4	Person	\$495
611420	Over 18 Students - 3 Day Courses	3DAY OVER18-ONSITE	3	Person	\$495
611420	Over 18 Students - 2 Day Courses	2DAY OVER18-ONSITE	2	Person	\$300
611420	Over 18 Students - 2 Day Courses	2DAY OVER18-ONSITE	1	Person	\$300