



GENERAL SERVICES ADMINISTRATION

**Federal Supply Service
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*[®], a menu-driven database system. The INTERNET address GSA *Advantage!*[®] is:
GSAAdvantage.gov

Schedule Title:
**General Purpose Commercial Information
Technology Equipment, Software and Services**

Contract Number:
GS35F374BA

Contract Period:
5/23/2014 – 5/22/2019

Refresh #36

Future Skies, Inc.
1333 Campus Pkwy.
Wall Township, NJ 07753

Phone: 732-935-0095
Fax: 732-935-0295
Web: www.future-skies.com

Woman-Owned Small Business (WOSB)

Special Item Number 132-32 Term Software License

FSC Class 7030 ADP Software
Application Software
Communications Software
Operating System Software
FSC Class Jo70 Maintenance of Software

Special Item Number 132-33 Perpetual Software License

FSC Class 7030 ADP Software
Application Software
Communications Software
Operating System Software
FSC Class Jo70 Maintenance of Software

Special Item Number 132-34 Maintenance of Software as a Service

FSC Class Jo70 Maintenance of Software

Special Item Number 132-51 Information Technology Professional Services

FSC/PSC Class D302 IT and TELECOM – Systems Development
FSC/PSC Class D306 IT and TELECOM – Systems Analysis
FSC/PSC Class D307 IT and TELECOM – IT Strategy and Architecture

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents

Products and ordering information in this Authorized Information Technology Schedule Pricelist are also available on the GSA Advantage!® System (<http://www.gsaadvantage.gov>)



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CUSTOMER INFORMATION:

1a. Table of awarded special item number(s):

132-32 Term Software License
132-33 Perpetual Software License
132-34 Maintenance of Software as a Service
132-51 Information Technology Professional Services

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.

2. Maximum order: \$500,000.00

3. Minimum order. \$100.00

4. Geographic coverage (delivery area): Domestic & Overseas

5. Point(s) of production (city, county, and State or foreign country): As determined in the individual Task Orders.

6. Discount from list prices or statement of net price: Prices are Government net prices (already deducted)

7. Quantity discounts: None

8. Prompt payment terms: NET 30 days

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Accepted

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Not accepted

10. Foreign items (list items by country of origin): N/A

11a. Time of delivery. (Contractor insert number of days.): As specified in individual Task Orders

11b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery: Contact Contractor

11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor

11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery. Contact Contractor

12. F.O.B. point(s): Destination

13a. Ordering address(es):

Future Skies, Inc.
1333 Campus Parkway
Wall Township, NJ 07753

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address(es):

For Remittance by EFT:
Bank of America, N.A.
Routing number: 052001633
Account number: 446017689117

For Remittance by Check:

Future Skies, Inc
1333 Campus Parkway
Wall Township, NJ 07753

15. Warranty provision: Seller warrants that its services under any Task Order shall be performed in a workmanlike manner, and that all materials and/or services delivered shall conform strictly to the design, specifications, drawings, samples or other descriptions referenced, and will be free from defects in material and workmanship.

Such warranties shall survive any inspection, delivery, acceptance or payment by the Buyer for a period as specified in the Task Order.

16. Export packing charges, if applicable: Determined by individual Task Orders

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): N/A

18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

19. Terms and conditions of installation (if applicable): N/A

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

20a. Terms and conditions for any other services (if applicable): Determined by individual Task Orders

21. List of service and distribution points (if applicable): N/A

22. List of participating dealers (if applicable): N/A

23. Preventive maintenance (if applicable): N/A

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at:
www.Section508.gov/.

25. Data Universal Number System (DUNS) number: 022549914

26. Notification regarding registration in Central Contractor Registration (CCR) Database: Future Skys is registered in System for Award Management (SAM)

TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SIN 132-51)

1. SCOPE

- a) The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
- b) The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-6o Performance Incentives (April 2000)

- a) Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b) The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c) Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a) Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b) All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a) The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.

- b) The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c) The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d) Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
 - a. Cancel the stop-work order; or
 - b. Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
 - a. The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
 - b. The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

- d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

- a) In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS-- COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I OCT 2008) (DEVIATION I – FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

- a) The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

- a) Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

9. INDEPENDENT CONTRACTOR

- a) All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

- a) Definitions.
“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract
“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.
An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.
- b) To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors,

subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional Services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

a) The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 132-51 IT Professional Services and should be presented in the same manner as the Contractor sells to its commercial and

other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

- b) Pricing for all IT Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

LABOR CATEGORY DESCRIPTIONS

Budget Analyst

Duties: Performs a variety of budgetary functions implementing the organizations budgetary program, policies, and procedures. Develops, formulates and revises the program's budget request. Responsible for developing estimates for civilian pay and benefits, travel and other Elements of Resource (EOR). Manages assigned program in accordance with funding limitations provided on Funding Authorization Documents (FADS). Consolidates the accuracy of budget data estimates by the use of statistical techniques; for example, extensions, averages, trend analysis of historical data. Monitors and tracks obligations and expenditures for assigned activity accounts on related budgetary forms, schedules, and reports. Verifies that obligations and expenditures occur on a timely basis in accordance with the annual work plan and regulatory controls, and are within amounts programmed. Resolves any discrepancies.

Minimum Experience: Dependent on labor category level matrix.

Minimum Education: Dependent on labor category level matrix.

Certifications/Clearances: None

Computer Support Specialist

Designs, assembles and presents presentation exhibits in both electronic and traditional media. Includes preparation of brochures and briefing materials, event coordination, preparation and layout of materials and presentation briefing. May be required to upload/design organizations web site.

Minimum Experience: Dependent on labor category level matrix.

Minimum Education: Dependent on labor category level matrix.

Certifications/Clearances: None

Configuration Management Specialist (Software)

Duties: Responsible for writing Configuration Management (CM) Plans and auditing software change procedures, software development, software testing, and software documentation to verify compliance with software CM plans and procedures. Participates in design reviews, configuration audits, and evaluations of software products to ensure proper identification, control, and status accounting of the software baseline for each system.

Minimum Experience: Dependent on labor category level matrix.

Minimum Education: Dependent on labor category level matrix.

Certifications/Clearances: None

Engineering (Field Software Service)

Duties: Performs analysis of system operations. Must have knowledge of and experience in the utilization of operating systems and database management systems. Responsible for fault detection, isolation, and correction of computer systems and individual peripheral devices. Must be capable of routine system maintenance and administrative functions including: system configuration and modifications; adding, removing and replacing hardware and software items; system startup, shut down, backup and restore; database administration and maintenance; and system user access control. Must have a background in communications and communications connectivity. May require extended TDY CONUS/OCONUS.

Minimum Experience: Dependent on labor category level matrix.

Minimum Education: Dependent on labor category level matrix.

Certifications/Clearances: None

Engineering (General)

Duties: Must have the technical background and skills to perform in all phases of hardware or other engineering design, development, and documentation. Performs fundamental engineering duties in preliminary designs, performing tests, taking measurements and performing system analyses or simulations. Applies standard practices and techniques in specific engineering assignments. Prepares data and documentation when applicable. Instructs, as required, engineering technicians. May Be required to perform duties associated with Logistical, Mechanical, Production and/or Value Engineering.

Minimum Experience: Dependent on labor category level matrix.

Minimum Education: Dependent on labor category level matrix.

Certifications/Clearances: None

Engineering (Network)

Must be capable of performing network engineering functions including: conceptualization, design, implementation, and optimization. Must be experienced in assessing evolving user needs, translating those needs into network changes through network reconfiguration, hardware and software acquisitions, installation and test. Must be knowledgeable in the application of current and emerging network software and hardware technology and protocols.

Minimum Experience: Dependent on labor category level matrix.

Minimum Education: Dependent on labor category level matrix.
Certifications/Clearances: None

Host System Operator

Must be able operate on-line and off-Line computer peripheral equipment to transfer data from one form to another. Must be able to mount, position, process, and unload materials such as reels for magnetic tape, paper tape, document in optical character readers, or output forms in printing devices. Must be able to perform clerical work incidental to machine operations, such as labeling cards or tape containers, maintaining production records, replenishing specified stock item, and distributing output materials.

Minimum Experience: Dependent on labor category level matrix.
Minimum Education: Dependent on labor category level matrix.
Certifications/Clearances: None

Logistician

Duties: Performs logistic program activities from conceptual stage through life cycle of product. Develops and implements logistics program activities including Integrated Logistics Support (ILS), technical documentation, Reliability and Maintainability (RAM), provisioning, etc.; coordinates efforts of subcontractors and field service personnel; resolves logistics problems; and compiles data on standardization and interchangeability of parts to expedite logistic activities.

Minimum Experience: Dependent on labor category level matrix.
Minimum Education: Dependent on labor category level matrix.
Certifications/Clearances: None

New Equipment Training (NET) Officer

Duties: Experience in Army materiel management and logistics support. This includes developing documentation and planning/executing the fielding and conducting New Equipment Training (NET) in support of C4ISR Systems and Equipment. Ability to administer and manage the planning, budgeting, and coordination of technical NET teams worldwide.

Minimum Experience: Dependent on labor category level matrix.
Minimum Education: Dependent on labor category level matrix.
Certifications/Clearances: None

Operations Specialist

Duties: Serves as a technical expert in areas relevant to the project. Must be capable of demonstrating experience in conducting analysis and developing solutions and in the application of information technology. Produces and reviews technical documentation reflecting detailed knowledge of specific technical area. Recommends measures to improve methods, performance, and quality of product or service, and suggests changes to increase efficiency.

Minimum Experience: Dependent on labor category level matrix.

Minimum Education: Dependent on labor category level matrix.

Certifications/Clearances: None

Program Manager

Duties: Must be capable of planning, coordinating, and directing the activities of administrative, program, and technical personnel. Must have a thorough understanding and experience in the complete life-cycle management of military systems. Must have knowledge and experience with Department of Defense (DOD)/Army plans, policies, standards, and methods aimed at the acquisition and support of military systems. Must be capable of managing and controlling schedules and cost to provide on time, within budget, performance of all aspects of the contractual effort. Must be capable of providing direction for operations and ensuring compliance with all management policies, plans, and procedures. Must be capable of providing recommendations for resolution of technical problems.

Minimum Experience: Dependent on labor category level matrix.

Minimum Education: Dependent on labor category level matrix.

Certifications/Clearances: None

Robotics Engineer

Duties: Responsible for full engineering lifecycle of robot and robotic system hardware and/or software. Responsible for maintenance and troubleshooting of robotic platforms and systems. Must be able to independently and conjunctively conduct research to expand the potential of robotics. Performs robotic engineering for preliminary designs, performing tests, taking measurements and performing system analyses or simulations. Applies standard practices and techniques. Prepares data and documentation when applicable

Minimum Experience: Dependent on labor category level matrix.

Minimum Education: Dependent on labor category level matrix.

Certifications/Clearances: None

Software Engineer

Duties: Provides functional and empirical analysis related to the design, development, and implementation of software systems, including, but not limited to application software, utility software, development software, and diagnostic software. Participates in the development of test strategies, devices, and systems. Possesses the appropriate technical background and skills to perform in all phases of software design, development, documentation, and implementation. Ability to design and develop with of advanced networking techniques.

Minimum Experience: Dependent on labor category level matrix.

Minimum Education: Dependent on labor category level matrix.

Certifications/Clearances: None

System Architect/SME

Duties: Must have detailed knowledge of engineering lifecycle processes and system of system principles. Must be capable of providing detailed technical support for engineering programs with minimal management supervision. Must be capable of translating operational requirements into detailed system requirements. Must be capable of integrating COTS products into system architectures. Must be able to rapidly understand the use of tools and technologies and integrate them into existing products and processes. Must be capable of providing technical direction to design and development teams, and monitoring progress and productivity through the use of metrics. Additionally, must have a general understanding of communications protocols, and be able to quickly understand the customer guidelines (e.g. Army Technical Guides). Must have excellent interpersonal skills, to include the ability to work on multi-functional teams, as well as proven verbal and written communications skills. Must have demonstrated ability to lead large (5 or more people) design and development teams, providing them technical direction and monitoring progress through the use of metrics, with minimal management supervision.

Minimum Experience: Dependent on labor category level matrix.

Minimum Education: Dependent on labor category level matrix.

Certifications/Clearances: None

Technical Writer

Duties: Writes technical specifications, reports, brochures, and/or manuals for internal documentation, customer reference or publications. Analyzes technical literature available, writes descriptive copy, and verifies documentation. Must be able to edit, write, and/or rewrite technical articles, publications, presentations, and other materials to communicate clearly and effectively on research findings, technical developments, and other information to a wide range of external audiences.

Minimum Experience: Dependent on labor category level matrix.

Minimum Education: Dependent on labor category level matrix.

Certifications/Clearances: None

Test Engineer

Duties: Defines, documents, analyzes, performs, and interprets developmental tests for new and/or modified products or product components. Investigates and resolves operational problems in conjunction with other engineering and technical personnel. Provides technical support and advice to other engineering groups. Guides and directs lower level personnel on the set-up and performance of tests. Acts as liaison with outside suppliers in establishing or modifying specifications for purchased items. Devises and applies testing procedures for parts or sub-assemblies received from outside vendors. Participates in the development, maintenance and refinement of internal quality control and reliability programs.

Minimum Experience: Dependent on labor category level matrix.

Minimum Education: Dependent on labor category level matrix.

Certifications/Clearances: None



LABOR CATEGORY LEVEL MATRIX

Level	Skill Level	Educational Level	Years of Experience	SUBSTITUTION	
				Number of years of Experience in lieu of Education	Number of Qualified Years of Experience without Education
5	Executive/Scientist (a) Executive/Scientist	Masters Degree/PHD	15 years	15 years of additional direct relevant technical experience may be substituted for education OR 10 years of additional direct relevant technical experience may be substituted for education	30
	(b) Executive/Scientist	Bachelors Degree	20 years		
4	Senior/Lead	Bachelors Degree	10 years	10 years of additional direct relevant technical experience may be substituted for education	20
3	Journeyman	Bachelors Degree	5 to 10 years	8 years of additional direct relevant technical experience may be substituted for education	13 to 18
2	Intermediate	AA or 2 Year Technical School	3 years	4 years of additional direct relevant technical experience may be substituted for education	7
1	Entry Level	Bach Degree, High School or GED equivalent	0-1 year	No substitutions for education	
1A	Intern	AA or 2 Year Technical School	0-1 year	No substitutions for education	
1B	Entry Level	High School or GED equivalent	0-1 year	No substitutions for education	

Labor Category/Software Pricing

SIN(s) Awarded	Labor Category	Site	Price Offered to GSA (including IFF) Effective 5/1/2016
132-32:33:34:51	Budget Analyst 1B	Contractor Site	\$ 64.22
132-32:33:34:51	Budget Analyst 2	Contractor Site	\$ 81.62
132-32:33:34:51	Budget Analyst 3	Contractor Site	\$ 99.02
132-32:33:34:51	Budget Analyst 4	Contractor Site	\$ 116.41
132-32:33:34:51	Budget Analyst 5	Contractor Site	\$ 133.81
132-32:33:34:51	Configuration Management Specialist (Software) 1A	Contractor Site	\$ 68.64
132-32:33:34:51	Configuration Management Specialist (Software) 2	Contractor Site	\$ 85.85
132-32:33:34:51	Configuration Management Specialist (Software) 3	Contractor Site	\$ 103.06
132-32:33:34:51	Configuration Management Specialist (Software) 4	Contractor Site	\$ 120.27
132-32:33:34:51	Configuration Management Specialist (Software) 5	Contractor Site	\$ 137.48
132-32:33:34:51	Engineering (Field Software Service) 1A	Contractor Site	\$ 73.03
132-32:33:34:51	Engineering (Field Software Service) 2	Contractor Site	\$ 90.70
132-32:33:34:51	Engineering (Field Software Service) 3	Contractor Site	\$ 108.38
132-32:33:34:51	Engineering (Field Software Service) 4	Contractor Site	\$ 126.05
132-32:33:34:51	Engineering (Field Software Service) 5	Contractor Site	\$ 143.72
132-32:33:34:51	Engineering (General) 1A	Contractor Site	\$ 80.37
132-32:33:34:51	Engineering (General) 2	Contractor Site	\$ 103.06
132-32:33:34:51	Engineering (General) 3	Contractor Site	\$ 125.74
132-32:33:34:51	Engineering (General) 4	Contractor Site	\$ 148.43
132-32:33:34:51	Engineering (General) 5	Contractor Site	\$ 171.11
132-32:33:34:51	Logistician 1B	Contractor Site	\$ 61.98
132-32:33:34:51	Logistician 2	Contractor Site	\$ 81.52
132-32:33:34:51	Logistician 3	Contractor Site	\$ 101.06
132-32:33:34:51	Logistician 4	Contractor Site	\$ 120.60
132-32:33:34:51	Logistician 5	Contractor Site	\$ 140.14
132-32:33:34:51	New Equipment Training (NET) Officer 1B	Contractor Site	\$ 61.49
132-32:33:34:51	New Equipment Training (NET) Officer 2	Contractor Site	\$ 79.94
132-32:33:34:51	New Equipment Training (NET) Officer 3	Contractor Site	\$ 98.38
132-32:33:34:51	New Equipment Training (NET) Officer 4	Contractor Site	\$ 116.83
132-32:33:34:51	New Equipment Training (NET) Officer 5	Contractor Site	\$ 135.28
132-32:33:34:51	Operations Specialist 1B	Contractor Site	\$ 51.73
132-32:33:34:51	Operations Specialist 2	Contractor Site	\$ 71.42
132-32:33:34:51	Operations Specialist 3	Contractor Site	\$ 91.11
132-32:33:34:51	Operations Specialist 4	Contractor Site	\$ 110.81
132-32:33:34:51	Operations Specialist 5	Contractor Site	\$ 130.50
132-32:33:34:51	Program Manager 1A	Contractor Site	\$ 102.82
132-32:33:34:51	Program Manager 2	Contractor Site	\$ 118.90
132-32:33:34:51	Program Manager 3	Contractor Site	\$ 134.98
132-32:33:34:51	Program Manager 4	Contractor Site	\$ 151.06
132-32:33:34:51	Program Manager 5	Contractor Site	\$ 167.14
132-32:33:34:51	Robotics Engineer 1A	Contractor Site	\$ 82.44
132-32:33:34:51	Robotics Engineer 2	Contractor Site	\$ 103.36
132-32:33:34:51	Robotics Engineer 3	Contractor Site	\$ 124.27
132-32:33:34:51	Robotics Engineer 4	Contractor Site	\$ 145.19
132-32:33:34:51	Robotics Engineer 5	Contractor Site	\$ 166.11
132-32:33:34:51	Software Engineer 1A	Contractor Site	\$ 80.14
132-32:33:34:51	Software Engineer 2	Contractor Site	\$ 101.83

132-32:33:34:51	Software Engineer 3	Contractor Site	\$ 123.52
132-32:33:34:51	Software Engineer 4	Contractor Site	\$ 145.21
132-32:33:34:51	Software Engineer 5	Contractor Site	\$ 166.90
132-32:33:34:51	System Architect/SME 1A	Contractor Site	\$ 135.06
132-32:33:34:51	System Architect/SME 2	Contractor Site	\$ 148.65
132-32:33:34:51	System Architect/SME 3	Contractor Site	\$ 162.23
132-32:33:34:51	System Architect/SME 4	Contractor Site	\$ 175.82
132-32:33:34:51	System Architect/SME 5	Contractor Site	\$ 189.41
132-32:33:34:51	Technical Writer 1B	Contractor Site	\$ 59.25
132-32:33:34:51	Technical Writer 2	Contractor Site	\$ 76.45
132-32:33:34:51	Technical Writer 3	Contractor Site	\$ 93.65
132-32:33:34:51	Technical Writer 4	Contractor Site	\$ 110.85
132-32:33:34:51	Technical Writer 5	Contractor Site	\$ 128.05
132-32:33:34:51	Test Engineer 1B	Contractor Site	\$ 76.02
132-32:33:34:51	Test Engineer 2	Contractor Site	\$ 94.05
132-32:33:34:51	Test Engineer 3	Contractor Site	\$ 112.09
132-32:33:34:51	Test Engineer 4	Contractor Site	\$ 130.12
132-32:33:34:51	Test Engineer 5	Contractor Site	\$ 148.16
132-32:33:34:51	Computer Support Specialist 1B	Contractor Site	\$ 42.37
132-32:33:34:51	Computer Support Specialist 2	Contractor Site	\$ 50.58
132-32:33:34:51	Computer Support Specialist 3	Contractor Site	\$ 58.78
132-32:33:34:51	Computer Support Specialist 4	Contractor Site	\$ 66.99
132-32:33:34:51	Computer Support Specialist 5	Contractor Site	\$ 75.20
132-32:33:34:51	Engineering (Network) 1B	Contractor Site	\$ 76.07
132-32:33:34:51	Engineering (Network) 2	Contractor Site	\$ 100.11
132-32:33:34:51	Engineering (Network) 3	Contractor Site	\$ 124.14
132-32:33:34:51	Engineering (Network) 4	Contractor Site	\$ 148.18
132-32:33:34:51	Engineering (Network) 5	Contractor Site	\$ 172.22
132-32:33:34:51	Host System Operator 1B	Contractor Site	\$ 46.32
132-32:33:34:51	Host System Operator 2	Contractor Site	\$ 55.03
132-32:33:34:51	Host System Operator 3	Contractor Site	\$ 63.75
132-32:33:34:51	Host System Operator 4	Contractor Site	\$ 72.47
132-32:33:34:51	Host System Operator 5	Contractor Site	\$ 81.19
 			
132-32:33:34:51	Budget Analyst 1B	Customer Site	\$ 58.01
132-32:33:34:51	Budget Analyst 2	Customer Site	\$ 73.72
132-32:33:34:51	Budget Analyst 3	Customer Site	\$ 89.44
132-32:33:34:51	Budget Analyst 4	Customer Site	\$ 105.15
132-32:33:34:51	Budget Analyst 5	Customer Site	\$ 120.87
132-32:33:34:51	Configuration Management Specialist (Software) 1B	Customer Site	\$ 62.00
132-32:33:34:51	Configuration Management Specialist (Software) 2	Customer Site	\$ 77.55
132-32:33:34:51	Configuration Management Specialist (Software) 3	Customer Site	\$ 93.09
132-32:33:34:51	Configuration Management Specialist (Software) 4	Customer Site	\$ 108.64
132-32:33:34:51	Configuration Management Specialist (Software) 5	Customer Site	\$ 124.19
132-32:33:34:51	Engineering (Field Software Service) 1A	Customer Site	\$ 65.97
132-32:33:34:51	Engineering (Field Software Service) 2	Customer Site	\$ 81.93
132-32:33:34:51	Engineering (Field Software Service) 3	Customer Site	\$ 97.89
132-32:33:34:51	Engineering (Field Software Service) 4	Customer Site	\$ 113.86
132-32:33:34:51	Engineering (Field Software Service) 5	Customer Site	\$ 129.82
132-32:33:34:51	Engineering (General) 1A	Customer Site	\$ 72.60
132-32:33:34:51	Engineering (General) 2	Customer Site	\$ 93.09

132-32:33:34:51	Engineering (General) 3	Customer Site	\$ 113.58
132-32:33:34:51	Engineering (General) 4	Customer Site	\$ 134.07
132-32:33:34:51	Engineering (General) 5	Customer Site	\$ 154.56
132-32:33:34:51	Logistician 1B	Customer Site	\$ 55.99
132-32:33:34:51	Logistician 2	Customer Site	\$ 73.64
132-32:33:34:51	Logistician 3	Customer Site	\$ 91.29
132-32:33:34:51	Logistician 4	Customer Site	\$ 108.94
132-32:33:34:51	Logistician 5	Customer Site	\$ 126.59
132-32:33:34:51	New Equipment Training (NET) Officer 1B	Customer Site	\$ 55.54
132-32:33:34:51	New Equipment Training (NET) Officer 2	Customer Site	\$ 72.20
132-32:33:34:51	New Equipment Training (NET) Officer 3	Customer Site	\$ 88.87
132-32:33:34:51	New Equipment Training (NET) Officer 4	Customer Site	\$ 105.53
132-32:33:34:51	New Equipment Training (NET) Officer 5	Customer Site	\$ 122.19
132-32:33:34:51	Operations Specialist 1B	Customer Site	\$ 46.72
132-32:33:34:51	Operations Specialist 2	Customer Site	\$ 64.51
132-32:33:34:51	Operations Specialist 3	Customer Site	\$ 82.30
132-32:33:34:51	Operations Specialist 4	Customer Site	\$ 100.09
132-32:33:34:51	Operations Specialist 5	Customer Site	\$ 117.88
132-32:33:34:51	Program Manager 1A	Customer Site	\$ 92.87
132-32:33:34:51	Program Manager 2	Customer Site	\$ 107.40
132-32:33:34:51	Program Manager 3	Customer Site	\$ 121.92
132-32:33:34:51	Program Manager 4	Customer Site	\$ 136.45
132-32:33:34:51	Program Manager 5	Customer Site	\$ 150.97
132-32:33:34:51	Robotics Engineer 1A	Customer Site	\$ 74.47
132-32:33:34:51	Robotics Engineer 2	Customer Site	\$ 93.36
132-32:33:34:51	Robotics Engineer 3	Customer Site	\$ 112.25
132-32:33:34:51	Robotics Engineer 4	Customer Site	\$ 131.15
132-32:33:34:51	Robotics Engineer 5	Customer Site	\$ 150.04
132-32:33:34:51	Software Engineer 1A	Customer Site	\$ 72.39
132-32:33:34:51	Software Engineer 2	Customer Site	\$ 91.98
132-32:33:34:51	Software Engineer 3	Customer Site	\$ 111.57
132-32:33:34:51	Software Engineer 4	Customer Site	\$ 131.16
132-32:33:34:51	Software Engineer 5	Customer Site	\$ 150.76
132-32:33:34:51	System Architect/SME 1A	Customer Site	\$ 122.00
132-32:33:34:51	System Architect/SME 2	Customer Site	\$ 134.27
132-32:33:34:51	System Architect/SME 3	Customer Site	\$ 146.54
132-32:33:34:51	System Architect/SME 4	Customer Site	\$ 158.81
132-32:33:34:51	System Architect/SME 5	Customer Site	\$ 171.09
132-32:33:34:51	Technical Writer 1B	Customer Site	\$ 53.52
132-32:33:34:51	Technical Writer 2	Customer Site	\$ 69.06
132-32:33:34:51	Technical Writer 3	Customer Site	\$ 84.59
132-32:33:34:51	Technical Writer 4	Customer Site	\$ 100.13
132-32:33:34:51	Technical Writer 5	Customer Site	\$ 115.67
132-32:33:34:51	Test Engineer 1B	Customer Site	\$ 68.66
132-32:33:34:51	Test Engineer 2	Customer Site	\$ 84.95
132-32:33:34:51	Test Engineer 3	Customer Site	\$ 101.24
132-32:33:34:51	Test Engineer 4	Customer Site	\$ 117.53
132-32:33:34:51	Test Engineer 5	Customer Site	\$ 133.82
132-32:33:34:51	Computer Support Specialist 1B	Customer Site	\$ 38.27
132-32:33:34:51	Computer Support Specialist 2	Customer Site	\$ 45.68
132-32:33:34:51	Computer Support Specialist 3	Customer Site	\$ 53.10

132-32:33:34:51	<i>Computer Support Specialist 4</i>	<i>Customer Site</i>	\$ 60.51
132-32:33:34:51	<i>Computer Support Specialist 5</i>	<i>Customer Site</i>	\$ 67.93
132-32:33:34:51	<i>Engineering (Network) 1B</i>	<i>Customer Site</i>	\$ 68.71
132-32:33:34:51	<i>Engineering (Network) 2</i>	<i>Customer Site</i>	\$ 90.42
132-32:33:34:51	<i>Engineering (Network) 3</i>	<i>Customer Site</i>	\$ 112.14
132-32:33:34:51	<i>Engineering (Network) 4</i>	<i>Customer Site</i>	\$ 133.85
132-32:33:34:51	<i>Engineering (Network) 5</i>	<i>Customer Site</i>	\$ 155.56
132-32:33:34:51	<i>Host System Operator 1B</i>	<i>Customer Site</i>	\$ 41.84
132-32:33:34:51	<i>Host System Operator 2</i>	<i>Customer Site</i>	\$ 49.71
132-32:33:34:51	<i>Host System Operator 3</i>	<i>Customer Site</i>	\$ 57.59
132-32:33:34:51	<i>Host System Operator 4</i>	<i>Customer Site</i>	\$ 65.46
132-32:33:34:51	<i>Host System Operator 5</i>	<i>Customer Site</i>	\$ 73.34

SIN(s) Proposed	Software	Price Offered to GSA (Excluding IFF)
<i>132-32:33</i>	<i>InfoSpeak – Live SA software, documentation, 1 yr spt</i>	\$ 73,440.00

BPA NUMBER _____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____ and Federal Acquisition Regulation (FAR) 8.405-3, Blanket Purchase Agreements (BPAs), the Contractor agrees to the following terms of a BPA EXCLUSIVELY WITH (Ordering Agency) :

- (1) The following contract services/products can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

<u>ITEM (Model/Part Number or Type of Service)</u>	<u>SPECIAL BPA DISCOUNT/PRICE</u>
_____	_____
_____	_____

- (2) Delivery:

<u>DESTINATION</u>	<u>DELIVERY SCHEDULE/DATES</u>
_____	_____
_____	_____

- (3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

- (4) This BPA does not obligate any funds.

- (5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

- (6) The following office(s) is hereby authorized to place orders under this BPA:

<u>OFFICE</u>	<u>POINT OF CONTACT</u>
_____	_____
_____	_____

- (7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, paper, or oral communications.

- (8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Task/Delivery Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

- (9) The requirements of a proper invoice are as specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the task/delivery order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.