General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List

Multiple Award Schedule (MAS)
Federal Supply Group: Information Technology

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Contract Number: GS-35F-387GA

Period Covered by Contract: April 24, 2017 through April 23, 2027

Pricelist current as Modification PS-0017 Effective November 10, 2021

Business Size: Small Business

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov. On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.
INFORMATION FOR ORDERING ACTIVITIES

1a. Table of awarded the special item number with appropriate cross-reference to item descriptions and awarded price.

*Special Item No. 54151S Information Technology Professional Services*

*Special Item No. OLM Order-Level Materials*

Note: Contractor has been awarded under the Cooperative Purchasing and Disaster Recovery Programs.

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Price Sheet

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. *Skill category descriptions begin on page 10*

2. Maximum order: $500,000

_This maximum order threshold is a dollar amount at which it is suggested that the ordering agency request a discount from the contractor before issuing the order. The contractor may: (1) Offer a new lower price, (2) Offer the lowest price available under the contract, or (3) Decline the order within (5) days. In accordance with the Maximum Order provisions contained in the Schedule, a delivery order may be placed against the Schedule contract even though it exceeds the maximum order threshold._

3. Minimum order: $100

4. Geographic coverage. *Domestic only*

5. Point of production. *Same as company address*

6. Discount from list prices or statement of net price. *Government prices are net*

7. Quantity discounts. _5% for orders between $300,000 and $500,000_

8. Prompt payment terms. *None, Net 30 days* *Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions._

9. Foreign items. *None*

10a. Time of delivery. *As negotiated on the task order level._

10b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery. *As negotiated on the task order level*
10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery. *As negotiated on the task order level*

10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery. *As negotiated on the task order level*

11. F.O.B. point. *Not Applicable*

12a. Ordering address. *Same as company address*

12b. Ordering Procedures: For supplies and services, the ordering procedures, and information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address. *Same as company address*

14. Warranty provision. *Not Applicable*

15. Export packing charges, if applicable. *Not Applicable*

16. Terms and conditions of rental, maintenance, and repair. *Not Applicable*

17. Terms and conditions of installation. *Not Applicable*

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices. *Not Applicable*

18b. Terms and conditions for any other services. *Not Applicable*

19. List of service and distribution points. *Not Applicable*

20. List of participating dealers. *Not Applicable*

21. Preventive maintenance. *Not Applicable*

22a. Special attributes such as environmental attributes. *Not Applicable*

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/). *Not Applicable*

23. Unique Entity Identifier (UEI) Number 080319172

24. Notification regarding registration in SAM.gov database. *CAGE Code: 7QHC9*
DESCRIPTION OF IT PROFESSIONAL SERVICES

EPM Leader

**Functional Responsibilities:** Provides executive-level technical, supervisory, and administrative direction for analysis, requirements gathering, and strategic vision of comprehensive Enterprise Performance Management (EPM) solutions. Recommends and advises senior leadership regarding agency-wide system improvements, enhancements, or maintenance efforts. Possesses extensive understanding of process requirements and the long-term vision of the project. Coordinates with client stakeholders and project team to identify risks and issues and develop appropriate mitigation strategies for project completion. Assists client stakeholders and team to develop roadmaps and objectives for multi-year business outcomes. Guides team using technical skill, management experience, and industry insight to promote solution quality meeting contract expectations.

**Minimum Education:** Bachelor's Degree

**Minimum Experience:** Six years related experience

EPM Subject Matter Expert

**Functional Responsibilities:** Leverages highly technical and specialized experience in Enterprise Performance Management (EPM) to provide expert guidance while developing and implementing technical architecture and information systems. Leads workstreams and provides direction to project teams. Leads the design and development of technical and business processes, software infrastructure, database architecture, and system integration processes. Leads multiple teams through the execution of the Systems Development Life Cycle (SDLC) for solution implementation including requirements gathering, designing and developing technical solutions, system testing, user and administrator training and documentation, solution go-live, and post go-live support.

**Minimum Education:** Bachelor's Degree

**Minimum Experience:** Five years related experience

EPM Architect

**Functional Responsibilities:** Leverages highly technical and specialized experience in Enterprise Performance Management (EPM) to develop and implement technical architecture and information systems. Leads workstreams and provides direction to project teams. Designs and develops technical and business processes, software infrastructure, database architecture, and system integration processes. Leads teams through the execution of the Systems Development Life Cycle (SDLC) for solution implementation including requirements gathering, designing and developing technical solutions, system testing, user and administrator training and documentation, solution go-live, and post go-live support.

**Minimum Education:** Bachelor's Degree

**Minimum Experience:** Four years related experience

EPM Specialist

**Functional Responsibilities:** Leverages strong technical and specialized experience in Enterprise Performance Management (EPM) to develop and implement technical architecture and information systems. Provides direction for workstreams. Designs and develops technical and business processes, software infrastructure, database architecture, and system integration processes. Assists teams through the execution of the Systems Development Life Cycle (SDLC) for solution implementation including requirements gathering, designing and developing technical solutions, system testing, user and administrator training and documentation, solution go-live, and post go-live support.

**Minimum Education:** Bachelor's Degree

**Minimum Experience:** Two years related experience
EPM Developer

**Functional Responsibilities:** Leverages technical and specialized experience in Enterprise Performance Management (EPM) to develop and implement technical architecture and information systems. Analyzes solutions and executes workstreams. Designs and develops technical process flows, software infrastructure, database architecture, and system integration processes. Executes the Systems Development Life Cycle (SDLC) for solution implementation including requirements gathering, designing and developing technical solutions, system testing, user and administrator training and documentation, solution go-live, and post go-live support.

**Minimum Education:** Bachelor's Degree

**Minimum Experience:** One year related experience

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EPM Associate

**Functional Responsibilities:** Leverages a technical and specialized skillset in Enterprise Performance Management (EPM) to assist in the development and implementation of technical architecture and information systems. Analyzes solutions and assists in the execution of workstreams. Designs and develops technical process flows, software infrastructure, database architecture, and system integration processes. Assists the execution of the Systems Development Life Cycle (SDLC) for solution implementation including requirements gathering, designing and developing technical solutions, system testing, user and administrator training and documentation, solution go-live, and post go-live support.

**Minimum Education:** Bachelor's Degree

**Minimum Experience:** Less than one year related experience

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The following labor category definitions describe the functional responsibilities, education, and experience requirements for each labor category. These requirements are a guide to the types of experience and education typical of personnel in each labor category. Education and experience may be substituted for each other. Each year of relevant experience may be substituted for one year of education, and vice versa. In addition, certifications, professional licenses, and vocational technical training may be substituted for experience or education.

Further, both parties recognize that, on occasion, there may be a need to waive the requirements in order to use the best individual for a task order. Therefore, waivers to the education/experience requirements may be granted by either the task order CO or COR. If such a waiver is included in our proposal, award of a contract shall be deemed a grant of the waiver. If there is no proposal, such as in the case of replacing a contractor employee during the course of a previously awarded contract, CO or COR acceptance of submitted candidate shall be deemed approval of such waiver.
## ALPINE CONSULTING PARTNERS, LLC’S
### AUTHORIZED GSA SCHEDULE CONTRACT PRICING

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>GSA Hourly Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>EPM Leader</td>
<td>$239.11</td>
</tr>
<tr>
<td>EPM Subject Matter Expert</td>
<td>$198.09</td>
</tr>
<tr>
<td>EPM Architect</td>
<td>$177.67</td>
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<tr>
<td>EPM Specialist</td>
<td>$152.28</td>
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<tr>
<td>EPM Developer</td>
<td>$138.67</td>
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<tr>
<td>EPM Associate</td>
<td>$118.86</td>
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</tbody>
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