General Services Administration  
Federal Supply Service  
Authorized Federal Supply Schedule Price List  

SIN 54151S – Multiple Award Schedule - MAS  

FPDS Code D301 IT Facility Operations and Maintenance  
FPDS Code D302 IT Systems Development Services  
FPDS Code D306 IT Systems Analysis Services  
FPDS Code D307 IT Strategy and Architecture  
FPDS Code D308 Programming Services  
FPDS Code D310 Cyber Security and Data Backup  
FPDS Code D311 IT Data Conversion Services  
FPDS Code D316 IT Network Management Services  
FPDS Code D399 Other Information Technology Services  

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software  
and/or professional services, and cannot be purchased separately.  

Note 2: Offerors and agencies are advised that the Group 70 – Information Technology Schedule is not to be  
used as a means to procure services, which properly fall under the Brooks Act. These services include,  
but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing,  
geographic information systems, and related services. FAR 36.6 distinguishes between mapping services  
of an A/E nature and mapping services which are not connected nor incidental to the traditionally  
accepted A/E services.  

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the  
provision of implementation, maintenance, integration, or training services in direct support of, and in  
conjunction with the purchase of a product. Under such circumstances the services must be performed  
by the publisher or manufacturer or one of their authorized agents.  

Kaimetrix, L.L.C.  
120 Dawning Creek Drive  
Holly Springs, NC 27523  
757-784-5042  
888-745-9296 Fax  
www.kaimetrix.com  

Contract Number: GS35F403DA  
Period Covered by Contract: 07/12/2016 – 07/11/2026  
Pricelist current through: Award Date  

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create  
an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The  
INTERNET address GSA Advantage® is: GSAAdvantage.gov.
# Table of Contents

Table of Contents ............................................................................................................................ ii  
Customer Information ..................................................................................................................... 1  
Terms and Conditions Applicable to Information Technology (IT) Professional Services (Special Item Number 54151S) .................................................................................................................. 4  
Labor Category Descriptions ........................................................................................................ 8  
Labor Category Price List ............................................................................................................. 8  
Education and Experience Equivalency ...................................................................................... 8
### Customer Information

1a. **Table of awarded special item number(s)**

<table>
<thead>
<tr>
<th>Special Item Number(s)</th>
<th>Descriptions</th>
</tr>
</thead>
<tbody>
<tr>
<td>SIN 54151S</td>
<td>Information Technology (IT) Professional Services</td>
</tr>
<tr>
<td>SIN 541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
</tbody>
</table>

1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract**: See Appendix A

1c. **Description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided**: See Appendix A

2. **Maximum order**: $500,000

3. **Minimum order**: $100.00

4. **Geographic coverage (delivery area)**: Domestic delivery to the 48 contiguous states, the District of Columbia, Alaska, Hawaii, Puerto Rico, and U.S Territories.

5. **Point(s) of production (city, county, and State or foreign country)**: Not applicable

6. **Discount from list prices or statement of net price**: GSA Prices shown are Net

7. **Quantity discounts**: None

8. **Prompt payment terms**: None

9a. **Notification that Government purchase cards are accepted at or below the micro-purchase threshold**: Affirmative

9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold**: Negative

10. **Foreign items (list items by country of origin)**: Not Applicable

11a. **Time of delivery**: Not Applicable

11b. **Expedited Delivery**: Not Applicable

11c. **Overnight and 2-day delivery**: Not Applicable
11d. **Urgent Requirements:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

12. **F.O.B. point(s):** Not Applicable

13a. **Ordering address(es):** Kaimetrix, L.L.C.
    120 Dawning Creek
    Drive Apex, NC 27539
    Tel: 757-784-5042
    Fax: 888-745-9296
    ATTN: Adam Nash

13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. **Payment address(es):** Kaimetrix, L.L.C.
    120 Dawning Creek
    Drive Apex, NC 27539

15. **Warranty provision:** Not Applicable

16. **Export packing charges:** Not applicable.

17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor

18. **Terms and conditions of rental, maintenance, and repair:** Not applicable.

19. **Terms and conditions of installation:** Not applicable.

20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:** Not applicable.

20a. **Terms and conditions for any other services:** Please see attached Terms and Conditions

21. **List of service and distribution points:** Not applicable.

22. **List of participating dealers:** Not applicable
23. Preventive maintenance: Not applicable.

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not applicable

24b. Section 508 compliance information on the supplies and services in this contract are available at the following website address (URL): The EIT standard can be found at: www.Section508.gov/

25. Data Universal Number System (DUNS) number: 079165708

26. Kaimetrix is registered in the Central Contractor Registration (CCR) database (Now SAM.gov): CAGE Code 70EM2
Terms and Conditions Applicable to Information Technology (IT) Professional Services
(Special Item Number 54151S)

1. **SCOPE**  
a. The prices, terms and conditions stated under Special Item Number 54151S Information Technology Professional Services  
b. The Contractor shall provide services at the Contractor’s facility and/or at the Ordering activity location, as agreed to by the Contractor and the ordering activity.

2. **PERFORMANCE INCENTIVES**  
a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.  
b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.  
c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity’s mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.  
d. The above procedures do not apply to Time and Material or labor hour orders.

3. **ORDER**  
a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.  
b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. **PERFORMANCE OF SERVICES**  
a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.  
b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.  
c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)
   a. The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
      (1) Cancel the stop-work order; or
      (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
   b. If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
      (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
      (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
   c. If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
   d. If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES
7. RESPONSIBILITIES OF THE CONTRACTOR
The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY
Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

9. INDEPENDENT CONTRACTOR
All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST
   a. Definitions
      “Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.
      “Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor. An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.
   b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES
The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.
12. **PAYMENTS**

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009), (Alternate I – OCT 2008) (Deviation I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009), (Alternate I – OCT 2008) (Deviation – FEB 2007)) applies to labor-hour orders placed under this contract. 52.216- 31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition. As prescribed in 16.601(e) (3), insert the following provision:

a. The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.

b. The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
   (1) The offeror;
   (2) Subcontractors; and/or
   (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. **RESUMES**

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. **INCIDENTAL SUPPORT COSTS**

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. **APPROVAL OF SUBCONTRACTS**

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. **DESCRIPTION OF IT SERVICES AND PRICING**

A description of the IT Professional Services and applicable pricing is included in the following pricing pages.
## APPENDIX A
### Labor Category Descriptions – SIN 54151S

<table>
<thead>
<tr>
<th>Position by Category</th>
<th>Description</th>
<th>Education</th>
<th>Years’ Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applications</td>
<td><strong>Developer I</strong> Designs, develops, enhances, debugs, and implements software applications which may include web-based applications, internet/intranet websites, client or server-side software, system interfaces, web services/APIs, mobile apps, database programs, etc. Consults with project teams, clients, and end users to identify and document business/system/functional requirements. Researches, tests, builds, and coordinates the conversion and/or integration of new products based on requirements. Assists in the evaluation and recommendation of application software packages, application integration, and testing tools. Designs and develops new software products or feature enhancements to existing software. Troubleshoots and resolves problems with software applications and responds to suggestions for improvements and enhancements. Applies knowledge of industry best practices for web standards, Section 508 compliance, user interface design (UI), and user experience (UX). May be responsible for front-end (HTML, CSS, JavaScript, Graphic Design, etc.), back-end (PHP, Ruby, Python, Java, and .Net, etc.), and/or database (MySQL, NoSQL, Oracle, and SQL, etc.) programming. May be responsible for operations and administration of underpinning application software systems which may include supporting applications, databases, frameworks, integrated development environments, source code management systems, etc. Participates in development of software application user manuals and other technical writing. Supports the development of Software Quality Assurance Plans and the implementation of Test &amp; Evaluation (T&amp;E) procedures. Evaluates, recommends, and implements automated test tools and strategies. Plans, designs, develops, implements, and conducts T&amp;E activities (i.e. test scripts, test cases, test reports) to ensure requirements are met.</td>
<td>High School or equivalent</td>
<td>0-2</td>
</tr>
<tr>
<td>Applications</td>
<td><strong>Developer II</strong> Designs, develops, enhances, debugs, and implements software applications which may include web-based applications, internet/intranet websites, client or server-side software, system interfaces, web services/APIs, mobile apps, database programs, etc. Consults with project teams, clients, and end users to identify and document business/system/functional requirements. Researches, tests, builds, and coordinates the conversion and/or integration of new products based on requirements. Assists in the evaluation and recommendation of application software packages, application integration, and testing tools. Designs and develops new software products or feature enhancements to existing software. Troubleshoots and resolves problems with software applications and responds to suggestions for improvements and enhancements. Applies knowledge of industry best practices for web standards, Section 508 compliance, user interface design (UI), and user experience (UX). May be responsible for front-end (HTML, CSS, JavaScript, Graphic Design, etc.), back-end (PHP, Ruby, Python, Java, and .Net, etc.), and/or database (MySQL, NoSQL, Oracle, and SQL, etc.) programming. May be responsible for operations and administration of underpinning application software systems which may include supporting applications, databases, frameworks, integrated development environments, source code management systems, etc. Participates in development of software application user manuals and other technical writing. Supports the development of Software Quality Assurance Plans and the implementation of Test &amp; Evaluation (T&amp;E) procedures. Evaluates, recommends, and implements automated test tools and strategies. Plans, designs, develops, implements, and conducts T&amp;E activities (i.e. test scripts, test cases, test reports) to ensure requirements are met.</td>
<td>High School or equivalent</td>
<td>3-6</td>
</tr>
<tr>
<td>Applications Developer III</td>
<td>Designs, develops, enhances, debugs, and implements software applications which may include web-based applications, internet/intranet websites, client or server-side software, system interfaces, web services/APIs, mobile apps, database programs, etc. Consults with project teams, clients, and end users to identify and document business/system/functional requirements. Researches, tests, builds, and coordinates the conversion and/or integration of new products based on requirements. Assists in the evaluation and recommendation of application software packages, application integration, and testing tools. Designs and develops new software products or feature enhancements to existing software. Troubleshoots and resolves problems with software applications and responds to suggestions for improvements and enhancements. Applies knowledge of industry best practices for web standards, Section 508 compliance, user interface design (UI), and user experience (UX). May be responsible for front-end (HTML, CSS, JavaScript, Graphic Design, etc.), back-end (PHP, Ruby, Python, Java, and .Net, etc.), and/or database (MySQL, NoSQL, Oracle, and SQL, etc.) programming. May be responsible for operations and administration of underpinning application software systems which may include supporting applications, databases, frameworks, integrated development environments, source code management systems, etc. Participates in development of software application user manuals and other technical writing. Supports the development of Software Quality Assurance Plans and the implementation of Test &amp; Evaluation (T&amp;E) procedures. Evaluates, recommends, and implements automated test tools and strategies. Plans, designs, develops, implements, and conducts T&amp;E activities (i.e. test scripts, test cases, test reports) to ensure requirements are met.</td>
<td>High School or equivalent</td>
<td>7+</td>
</tr>
</tbody>
</table>

<p>| IT Specialist I | Provides support and expertise across all facets of information technology functions, systems, networks, applications, architectures, and platforms. Formulates and defines systems scope and objectives based on both user needs and a thorough understanding of business systems and industry requirements. Provides all activities related to the administration of computerized components to include infrastructure, facilities, network, hardware, software, compute, storage, and databases. Provides information assurance/security support to meet customer needs. Designs, builds, implements, monitors, and troubleshoots all aspects of enterprise systems/networks. Provides engineering knowledge for telecommunications activities including planning, designing, developing, testing, installing and maintaining communications equipment. Optimizes network/system operation and resource utilization through capacity/availability management. Provides documentation and assistance to users in accessing and using business systems. Provides analysis related to the design, development, and integration of hardware, software, storage, virtualization, and all system level requirements to provide an integrated IT solution. | High School or equivalent | 0-2 |
| IT Specialist II | Provides support and expertise across all facets of information technology functions, systems, networks, applications, architectures, and platforms. Formulates and defines systems scope and objectives based on both user needs and a thorough understanding of business systems and industry requirements. Provides all activities related to the administration of computerized components to include infrastructure, facilities, network, hardware, software, compute, storage, and databases. Provides information assurance/security support to meet customer needs. Designs, builds, implements, monitors, and troubleshoots all aspects of enterprise systems/networks. Provides engineering knowledge for telecommunications activities including planning, designing, developing, testing, installing and maintaining communications equipment. Optimizes network/system operation and resource utilization through capacity/availability management. Provides documentation and assistance to users in accessing and using business systems. Provides analysis related to the design, development, and integration of hardware, software, storage, virtualization, and all system level requirements to provide an integrated IT solution. | High School or equivalent | 3-6 |
| IT Specialist III | Provides support and expertise across all facets of information technology functions, systems, networks, applications, architectures, and platforms. Formulates and defines systems scope and objectives based on both user needs and a thorough understanding of business systems and industry requirements. Provides all activities related to the administration of computerized components to include infrastructure, facilities, network, hardware, software, compute, storage, and databases. Provides information assurance/security support to meet customer needs. Designs, builds, implements, monitors, and troubleshoots all aspects of enterprise systems/networks. Provides engineering knowledge for telecommunications activities including planning, designing, developing, testing, installing and maintaining communications equipment. Optimizes network/system operation and resource utilization through capacity/availability management. Provides documentation and assistance to users in accessing and using business systems. Provides analysis related to the design, development, and integration of hardware, software, storage, virtualization, and all system level requirements to provide an integrated IT solution. | High School or equivalent | 7+ |
| Technical/Project Manager | Leads team(s) on projects or segments of multiple/large complex projects. Analyzes new and complex project related problems and creates innovative solutions involving finance, scheduling, technology, methodology, tools, and solution components. May provide leadership in service strategy, design, transition, operations, and continual service improvement. May perform contract management, business/systems analysis, and/or lead systems engineering activities for a local site, remote team, or multiple locations. Prepares long and short-range plans for enterprise architecture, systems development, systems maintenance, training, and process activities to include resource planning for costs, schedule, quality, and personnel. Oversees all aspects of projects using industry best practices such as Project Management Institute (PMI), PRINCE2, Information Technology Infrastructure Library (ITIL), International Organization for Standards (ISO), Capability Maturity Model Integration (CMMI), Control Objectives for Information and Related Technology (COBIT) Framework, Agile/Scrum, SixSigma, Software Engineering Institute (SEI), etc. Applies knowledge of industry regulations to ensure conformity with policy requirements (i.e. National Institute of Standards and | High School or equivalent | 7+ |</p>
<table>
<thead>
<tr>
<th>KAIMETRIX</th>
<th>120 DAWNING CREEK DRIVE</th>
<th>HOLLY SPRINGS, NC 27540</th>
</tr>
</thead>
<tbody>
<tr>
<td>Technology (NIST), Office of Management and Budget (OMB), Sarbanes-Oxley (SOX), Health Insurance Portability and Accountability Act (HIPAA), etc.</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
## Labor Category Price List – SIN 54151S

<table>
<thead>
<tr>
<th>Position by Category</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
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<th>Year 7</th>
<th>Year 8</th>
<th>Year 9</th>
<th>Year 10</th>
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<tbody>
<tr>
<td>Applications Developer I</td>
<td>$63.18</td>
<td>$64.44</td>
<td>$65.73</td>
<td>$67.04</td>
<td>$68.38</td>
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<td>$74.34</td>
<td>$75.83</td>
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<td>Applications Developer II</td>
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<td>$101.26</td>
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<td>$151.05</td>
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<td>IT Specialist I</td>
<td>$79.54</td>
<td>$81.13</td>
<td>$82.75</td>
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<td>$86.10</td>
<td>$89.93</td>
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<td>$121.68</td>
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<td>IT Specialist III</td>
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<td>$165.50</td>
<td>$168.81</td>
<td>$172.19</td>
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<td>$183.47</td>
<td>$187.14</td>
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<td>$194.70</td>
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<tr>
<td>Technical/Project Manager</td>
<td>$185.83</td>
<td>$189.55</td>
<td>$193.34</td>
<td>$197.21</td>
<td>$201.15</td>
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<td>$214.32</td>
<td>$218.61</td>
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## Education and Experience Equivalency – SIN 54151S

<table>
<thead>
<tr>
<th>Degree</th>
<th>Equivalent Years of Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Associate’s Degree</td>
<td>2 Years</td>
</tr>
<tr>
<td>Bachelor’s Degree</td>
<td>4 Years</td>
</tr>
<tr>
<td>Master’s Degree</td>
<td>6 Years</td>
</tr>
<tr>
<td>Doctorate Degree</td>
<td>8 Years</td>
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<tr>
<td>Position by Category</td>
<td>Description</td>
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<tr>
<td>Applications Developer I</td>
<td>Designs, develops, enhances, debugging, and implements software applications which may include web-based applications, internet/intranet websites, client or server-side software, system interfaces, web services/APIs, mobile apps, database programs, etc. Consults with project teams, clients, and end users to identify and document business/system/functional requirements. Researches, tests, builds, and coordinates the conversion and/or integration of new products based on requirements. Assists in the evaluation and recommendation of application software packages, application integration, and testing tools. Designs and develops new software products or feature enhancements to existing software. Troubleshoots and resolves problems with software applications and responds to suggestions for improvements and enhancements. Applies knowledge of industry best practices for web standards, Section 508 compliance, user interface design (UI), and user experience (UX). May be responsible for front-end (HTML, CSS, JavaScript, Graphic Design, etc.), back-end (PHP, Ruby, Python, Java, and .Net, etc.), and/or database (MySQL, NoSQL, Oracle, and SQL, etc.) programming. May be responsible for operations and administration of underpinning application software systems which may include supporting applications, databases, frameworks, integrated development environments, source code management systems, etc. Participates in development of software application user manuals and other technical writing. Supports the development of Software Quality Assurance Plans and the implementation of Test &amp; Evaluation (T&amp;E) procedures. Evaluates, recommends, and implements automated test tools and strategies. Plans, designs, develops, implements, and conducts T&amp;E activities (i.e., test scripts, test cases, test reports) to ensure requirements are met.</td>
</tr>
<tr>
<td>Applications Developer II</td>
<td>Designs, develops, enhances, debugging, and implements software applications which may include web-based applications, internet/intranet websites, client or server-side software, system interfaces, web services/APIs, mobile apps, database programs, etc. Consults with project teams, clients, and end users to identify and document business/system/functional requirements. Researches, tests, builds, and coordinates the conversion and/or integration of new products based on requirements. Assists in the evaluation and recommendation of application software packages, application integration, and testing tools. Designs and develops new software products or feature enhancements to existing software. Troubleshoots and resolves problems with software applications and responds to suggestions for improvements and enhancements. Applies knowledge of industry best practices for web standards, Section 508 compliance, user interface design (UI), and user experience (UX). May be responsible for front-end (HTML, CSS, JavaScript, Graphic Design, etc.), back-end (PHP, Ruby, Python, Java, and .Net, etc.), and/or database (MySQL, NoSQL, Oracle, and SQL, etc.) programming. May be responsible for operations and administration of underpinning application software systems which may include supporting applications, databases, frameworks, integrated development environments, source code management systems, etc. Participates in development of software application user manuals and other technical writing. Supports the development of Software Quality Assurance Plans and the implementation of Test &amp; Evaluation (T&amp;E) procedures. Evaluates, recommends, and implements automated test tools and strategies. Plans, designs, develops, implements, and conducts T&amp;E activities (i.e., test scripts, test cases, test reports) to ensure requirements are met.</td>
</tr>
<tr>
<td>Role</td>
<td>Responsibilities</td>
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<td>-----------------------------</td>
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<tr>
<td>Applications Developer III</td>
<td>Designs, develops, enhances, debugs, and implements software applications which may include web-based applications, internet/intranet websites, client or server-side software, system interfaces, web services/APIs, mobile apps, database programs, etc. Consults with project teams, clients, and end users to identify and document business/system-functional requirements. Researches, tests, builds, and coordinates the conversion and/or integration of new products based on requirements. Assists in the evaluation and recommendation of application software packages, application integration, and testing tools. Designs and develops new software products or feature enhancements to existing software. Troubleshoots and resolves problems with software applications and responds to suggestions for improvements and enhancements. Applies knowledge of industry best practices for web standards, Section 508 compliance, user interface design (UI), and user experience (UX). May be responsible for front-end (HTML, CSS, JavaScript, Graphic Design, etc.), back-end (PHP, Ruby, Python, Java, and .Net, etc.), and/or database (MySQL, NoSQL, Oracle, and SQL, etc.) programming. May be responsible for operations and administration of underpinning application software systems which may include supporting applications, databases, frameworks, integrated development environments, source code management systems, etc. Participates in development of software application user manuals and other technical writing. Supports the development of Software Quality Assurance Plans and the implementation of Test &amp; Evaluation (T&amp;E) procedures. Evaluates, recommends, and implements automated test tools and strategies. Plans, designs, develops, implements, and conducts T&amp;E activities (i.e. test scripts, test cases, test reports) to ensure requirements are met.</td>
</tr>
<tr>
<td>IT Specialist I</td>
<td>Provides support and expertise across all facets of information technology functions, systems, networks, applications, architectures, and platforms. Formulates and defines systems scope and objectives based on both user needs and a thorough understanding of business systems and industry requirements. Provides all activities related to the administration of computerized components to include infrastructure, facilities, network, hardware, software, compute, storage, and databases. Provides information assurance/security support to meet customer needs. Designs, builds, implements, monitors, and troubleshoots all aspects of enterprise systems/networks. Provides engineering knowledge for telecommunications activities including planning, designing, developing, testing, installing and maintaining communications equipment. Optimizes network/system operation and resource utilization through capacity/availability management. Provides documentation and assistance to users in accessing and using business systems. Provides analysis related to the design, development, and integration of hardware, software, storage, virtualization, and all system level requirements to provide an integrated IT solution.</td>
</tr>
<tr>
<td>IT Specialist II</td>
<td>Provides support and expertise across all facets of information technology functions, systems, networks, applications, architectures, and platforms. Formulates and defines systems scope and objectives based on both user needs and a thorough understanding of business systems and industry requirements. Provides all activities related to the administration of computerized components to include infrastructure, facilities, network, hardware, software, compute, storage, and databases. Provides information assurance/security support to meet customer needs. Designs, builds, implements, monitors, and troubleshoots all aspects of enterprise systems/networks. Provides engineering knowledge for telecommunications activities including planning, designing, developing, testing, installing and maintaining communications equipment. Optimizes network/system operation and resource utilization through capacity/availability management. Provides documentation and assistance to users in accessing and using business systems. Provides analysis related to the design, development, and integration of hardware, software, storage, virtualization, and all system level requirements to provide an integrated IT solution.</td>
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<td>Position</td>
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<td>IT Specialist III</td>
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</tr>
<tr>
<td>Technical/Project Manager</td>
<td>Leads team(s) on projects or segments of multiple/large complex projects. Analyzes new and complex project related problems and creates innovative solutions involving finance, scheduling, technology, methodology, tools, and solution components. May provide leadership in service strategy, design, transition, operations, and continual service improvement. May perform contract management, business/systems analysis, and/or lead systems engineering activities for a local site, remote team, or multiple locations. Prepares long and short-range plans for enterprise architecture, systems development, systems maintenance, training, and process activities to include resource planning for costs, schedule, quality, and personnel. Oversees all aspects of projects using industry best practices such as Project Management Institute (PMI), PRINCE2, Information Technology Infrastructure Library (ITIL), International Organization for Standards (ISO), Capability Maturity Model Integration (CMMI), Control Objectives for Information and Related Technology (COBIT) Framework, Agile/Scrum, SixSigma, Software Engineering Institute (SEI), etc. Applies knowledge of industry regulations to ensure conformity with policy requirements (i.e. National Institute of Standards and Technology (NIST), Office of Management and Budget (OMB), Sarbanes-Oxley (SOX), Health Insurance Portability and Accountability Act (HIPAA), etc.).</td>
</tr>
</tbody>
</table>
### Labor Category Price List – SIN 541611

<table>
<thead>
<tr>
<th>Position by Category</th>
<th>Year 6</th>
<th>Year 7</th>
<th>Year 8</th>
<th>Year 9</th>
<th>Year 10</th>
</tr>
</thead>
<tbody>
<tr>
<td>Applications Developer I</td>
<td>$70.60</td>
<td>$72.01</td>
<td>$73.45</td>
<td>$74.92</td>
<td>$76.42</td>
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<tr>
<td>Applications Developer II</td>
<td>$106.60</td>
<td>$108.73</td>
<td>$110.9</td>
<td>$113.12</td>
<td>$115.38</td>
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<tr>
<td>Applications Developer III</td>
<td>$162.22</td>
<td>$165.46</td>
<td>$168.77</td>
<td>$172.15</td>
<td>$175.59</td>
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<tr>
<td>IT Specialist I</td>
<td>$88.88</td>
<td>$90.66</td>
<td>$92.47</td>
<td>$94.32</td>
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<td>IT Specialist II</td>
<td>$111.09</td>
<td>$113.31</td>
<td>$115.58</td>
<td>$117.89</td>
<td>$120.25</td>
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<td>IT Specialist III</td>
<td>$177.75</td>
<td>$181.31</td>
<td>$184.94</td>
<td>$188.64</td>
<td>$192.41</td>
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<tr>
<td>Technical/Project Manager</td>
<td>$207.65</td>
<td>$211.8</td>
<td>$216.04</td>
<td>$220.36</td>
<td>$224.77</td>
</tr>
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</table>

### Education and Experience Equivalency – SIN 541611

<table>
<thead>
<tr>
<th>Degree</th>
<th>Equivalent Years of Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Associate’s Degree</td>
<td>2 Years</td>
</tr>
<tr>
<td>Bachelor’s Degree</td>
<td>4 Years</td>
</tr>
<tr>
<td>Master’s Degree</td>
<td>6 Years</td>
</tr>
<tr>
<td>Doctorate Degree</td>
<td>8 Years</td>
</tr>
</tbody>
</table>