GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

MULTIPLE AWARD SCHEDULE (MAS)
FSC GROUPS: INFORMATION TECHNOLOGY AND PROFESSIONAL SERVICES

CONTRACT NUMBER:
GS-35F-423GA

Aero Graphics, Inc.
40 W OAKLAND AVE
SALT LAKE CITY, UT 84115-3007
Phone: 801-487-3273
http://www.aero-graphics.com
Contract Administrator: Kelly Francis
kfrancis@aero-graphics.com

PERIOD COVERED BY CONTRACT:
May 3, 2017 to May 2, 2027

Price List is current through Modification PO-0014, effective March 31, 2022

Business Size:
Small Business

Online access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu driven database system. The internet address for GSA Advantage!® is: GSAAdvantage.gov.

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov
CUSTOMER INFORMATION

1a. Table of Awarded Special Item Numbers with appropriate cross-reference to page numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>Recovery</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541370GEO</td>
<td>54137GEORC</td>
<td>Earth Observation Solutions</td>
</tr>
<tr>
<td>541370GIS</td>
<td>541370GISRC</td>
<td>Geographic Information Systems (GIS)</td>
</tr>
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<td></td>
<td></td>
<td>Services</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMRC</td>
<td>Order-Level Materials (OLMs)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See below.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See below.

2. Maximum Order: $1,000,000.00; (OLM: $250,000)

3. Minimum Order: $100.00


5. Point(s) of production (city, county, and state or foreign country): N/A

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: 1% for single orders greater than $500,000

8. Prompt payment terms: None, Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin): N/A

10a. Time of Delivery (Contractor insert number of days): As negotiated with the using agency.
10b. Expedited Delivery: As negotiated with the using agency

10c. Overnight and 2-day delivery. As negotiated with the using agency

10d. Urgent Requirements. As negotiated with the using agency

11. F.O.B Points: Destination

12a. Ordering Address:
   Aero-Graphics, Inc.
   40 W Oakland AVE
   Salt Lake City, UT 84115-3007

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address: Same as Contractor

14. Warranty provision: N/A

15. Export Packing Charges (if applicable): N/A

16. Terms and conditions of rental, maintenance, and repair (if applicable): See attached Pricelist

17. Terms and conditions of installation (if applicable): See attached Pricelist

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): See attached Pricelist

18b. Terms and conditions for any other services (if applicable): See attached Pricelist

19. List of service and distribution points (if applicable): N/A

20. List of participating dealers (if applicable): None

21. Preventive maintenance (if applicable): N/A

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found
(e.g. contactor’s website or other location.) The EIT standards can be found at: www.Section508.gov/ N/A

23. Unique Entity Identifier (UEI) number: EUC4ANPYLH66

24. Notification regarding registration in System of Award (SAM) database: CAGE Code: 3F332
Service Contract Labor Standards (SCLS)

The Service Contract Labor Standards (SCLS), also referred to as the Service Contract Act (SCA) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories/services have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the contractor adds SCA labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

LABOR CATEGORY DESCRIPTIONS

Job Title: Imagery Analyst
Functional Responsibilities: The Imagery Analyst processes and analyzes digital imagery from different sources to produce a variety of products to meet customer requirements. Reviews and edits digital imagery to ensure product meets job specifications and customer requirements.
Minimum Education: Bachelor’s Degree in relevant field
Minimum/General Experience: 5 years of relevant experience

Job Title: Aerotriangulation Technician
Functional Responsibilities: The Aerial Triangulation Technician is responsible for managing all photogrammetric operational activities including aerotriangulation and stereo compilation. Collaborates with project managers to ensure technical specifications are appropriate and complete. Provides oversight and development of digital photogrammetric workflows and facilitates data integration between sensors.
Minimum Education: Bachelors
Minimum/General Experience: 5 years

Job Title: Certified Photogrammetrist
Functional Responsibilities: The Certified Photogrammetrist works with Project Managers to define photogrammetric projects. Performs photogrammetric mapping tasks and assists with the implementation of new technologies and work instructions. Directs the photogrammetric production staff, troubleshoots non-routine problems, and performs quality control on all mapping products prior to final delivery. Trains photogrammetric technical staff in the use of production and QA/QC tools and processes.
Minimum Education: Bachelors and professional certification
Minimum/General Experience: 6 years of photogrammetry experience
Job Title: Stereocompiler
Functional Responsibilities: The Stereocompiler creates planimetric databases and topologic data structures for DEMs and contours using photogrammetric tools and methods as assigned by the Certified Photogrammetrist. Ensures mapping techniques and standards comply with client specifications and general cartographic principals and standards.
Minimum Education: Bachelors
Minimum/General Experience: 3 years of related experience.

Job Title: Cartographic Technician
Minimum Education: Bachelors
Minimum/General Experience: 3 years

Job Title: LiDAR Supervisor
Functional Responsibilities: The LiDAR Supervisor is responsible for internal coordination of all technical aspects of LiDAR projects, including data processing and production, troubleshooting, and compliance with project specifications. Performs the final review of LiDAR files as needed prior to delivery to customer.
Minimum Education: Bachelors
Minimum/General Experience: 5 years

Job Title: LiDAR Technician
Functional Responsibilities: The LiDAR Technician provides technical expertise and analytical services as assigned by the LiDAR Supervisor. Assists with LiDAR data processing and production tasks including calibration, classification, and quality control.
Minimum Education: Bachelors
Minimum/General Experience: 3 years

Job Title: Digital Ortho Technician
Functional Responsibilities: The Digital Ortho Technician performs digital ortho photography processing, graphics, and quality control. Prepares orthophoto images from aerial photographs, survey data, and compilation data.
Minimum Education: Bachelors
Minimum/General Experience: 3 years
**Job Title:** Professional Land Surveyor  
**Functional Responsibilities:** The Professional Surveyor is responsible for surveying and mapping in GPS and conventional surveying methods using Laser scanning, GPS Control, Topographic, and GIS. Survey projects include Global Positioning Satellite and geodetic/cadastral surveys, ground-based LiDAR, mobile ground-based LiDAR, traditional surveying, mapping, mining, and civil engineering.  
**Minimum Education:** Bachelors  
**Minimum/General Experience:** 5 years

**Job Title:** Aircraft Mobilization (LiDAR)  
**Functional Responsibilities:** Hourly direct cost of Cessna T206 aircraft.  
**Minimum Education:** N/A  
**Minimum/General Experience:** N/A

**Job Title:** Aircraft On-Line (LiDAR)  
**Functional Responsibilities:** Hourly direct cost of Cessna T206 aircraft and Optech Orion LiDAR sensor operation.  
**Minimum Education:** N/A  
**Minimum/General Experience:** N/A

**Job Title:** Aircraft Mobilization (Imagery)  
**Functional Responsibilities:** Hourly direct cost of Cessna T310 aircraft.  
**Minimum Education:** N/A  
**Minimum/General Experience:** N/A

**Job Title:** Aircraft On-Line (Imagery)  
**Functional Responsibilities:** Hourly direct cost of Cessna T310 aircraft and UltraCam Eagle operation.  
**Minimum Education:** N/A  
**Minimum/General Experience:** N/A

**Job Title:** Flight Operations Manager  
**Functional Responsibilities:** The Flight Operations Manager provides management services in oversight and support of flight operations, acquisition resources and staff, and provides oversight and coordination of external resources. Responsible for overall mission planning, managing pilots and field crew, planning safety programs, arranging aircraft maintenance, and ensuring compliance with FAA regulations.  
**Minimum Education:** Bachelors  
**Minimum/General Experience:** 3 years
**Job Title:** UAS Pilot  
**Functional Responsibilities:** The UAS Pilot operates unmanned aerial systems (UAS) to fly aerial photo missions in support of photogrammetric mapping projects. Performs operations within schedule and budget; coordinates with authorities to obtain flight permission/clearance within restricted airspace; maintains flight records and advises flight operations manager and data acquisition coordinator of any equipment and maintenance requirements or safety concerns. Performs initial post-processing of data.  
**Minimum Education:** Bachelors  
**Minimum/General Experience:** 1 year

**Job Title:** Sensor Operator  
**Functional Responsibilities:** The Sensor Operator operates state-of-the-art aerial photogrammetry and LiDAR equipment. Operates ground-based GPS equipment. Assists with mission planning, data processing, and quality control. Performs map reading and basic aerial photo interpretation. Performs system installation and calibration at home base. Assists in the office with other duties as needed.  
**Minimum Education:** Bachelors  
**Minimum/General Experience:** 2 years

**Substitutions**  
Contractor reserves the right to make the following substitutions in the education and/or experience requirements of any of the service skill categories set forth herein.

1. One year of experience is the equivalent of one year of education.  
2. One year of education is the equivalent of one year of experience.  
3. Certification related to the technology is equivalent to two years of experience or education requirement.
## GSA PRICING

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category/Service Title</th>
<th>GSA RATE</th>
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<tbody>
<tr>
<td>541370GEO</td>
<td>LiDAR Supervisor</td>
<td>$127.05</td>
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<tr>
<td>541370GEO</td>
<td>LiDAR Technician</td>
<td>$92.85</td>
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<td>541370GEO</td>
<td>Digital Ortho Technician</td>
<td>$73.30</td>
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<td>541370GEO</td>
<td>Stereocompiler</td>
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<td>Cartographic Technician</td>
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<td>Aerotriangulation Technician</td>
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<td>Certified Photogrammetrist</td>
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<td>541370GIS</td>
<td>Professional Land Surveyor</td>
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<td>Sensor Operator</td>
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<td>Aircraft Mobilization (Imagery)</td>
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<td>Aircraft On-Line (Imagery)</td>
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<td>541370GIS</td>
<td>Flight Operations Manager</td>
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<td>UAS Pilot</td>
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<td>Imagery Analyst</td>
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<td>Aerotriangulation Technician</td>
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<td>Certified Photogrammetrist</td>
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