

**AUTHORIZED FEDERAL ACQUISITION SERVICE
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

Special Item No. 132-32 Term Software Licenses

Special Item No. 132-51 Information Technology Professional Services

Note: Contractor has been awarded all Special Item Numbers under the Cooperative Purchasing Program.

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Contract Number: GS-35F-436DA

Period Covered by Contract: July 28, 2016 – July 27, 2021

Price List Current through Modification PA-0003, February 21, 2017

General Services Administration
Federal Acquisition Service

Products and ordering information in this Authorized FAS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Acquisition Service's Home Page via the Internet at <http://www.gsa.gov/fas>

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INFORMATION FOR ALL CUSTOMERS

1a. Table of awarded Special Item Number (SIN):

Contract #	SIN	Description
GS-35F-436DA	132-32	Term Software License
GS-35F-436DA	132-51	Information Technology Professional Services

1b. Lowest priced model: See Attached Pricelist

1c. Professional Services Descriptions: Refer to below awarded GSA Schedule Contract Labor Categories and Pricelist.

2. Maximum Order:

- a) The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000
Special Item Number 132-32 – Term Software Licenses
Special Item Number 132-51 – Information Technology (IT) Professional Services

3. Minimum Order: \$100.00

4. Geographic coverage: Domestic, 50 states, Washington, DC, Puerto Rico, US Territories and to a CONUS port or consolidation point for orders received from overseas activities or as negotiated

5. Point of production: Falls Church, Virginia, USA

6. Discount from list prices: GSA Net Prices are shown on the attached GSA Pricelist. Negotiated discount has been applied and the IFF has been added.

7. Quantity Discounts: SIN 132-32 - .5% on orders of \$500,000 or more.

8. Prompt payment terms: None

9a. Government purchase cards are accepted at or below the micro-purchase threshold.

9b. Government purchase cards are accepted at or above the micro-purchase threshold.

10. Foreign items: None

11a. Time of delivery: SIN 132-32 - 30 Days (ARO)
SIN 132-51 – As negotiated

11b. Expedited delivery: Items available for expedited delivery are noted in this price list.

11c. Overnight and 2 day delivery: Overnight and 2-day delivery are available. Contact the Contractor for rates.

11d. Urgent requirements: Agencies can contact the Contractor’s representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

12. F.O.B. points: Destination

13a. Ordering Address: Same as Contractor

13b. Ordering procedures: Ordering activities shall use the ordering procedures described in Federal Acquisition Regulation 8.405-3 when placing an order or establishing a BPA for supplies or services. The ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule Homepage (fss.gsa.gov/schedules).

14. Payment address: Same as Contractor

15. Warranty provision: Standard Commercial Warranty. Customer should contact Contractor for a copy of the warranty

16. Export packing charges: Not Applicable

17. Terms and conditions of Government purchase card acceptance: Any thresholds above the micro- purchase level

18. Terms and conditions of rental, maintenance and repair: N/A

19. Terms and conditions of installation: N/A

20. Terms and conditions or repair parts: N/A

20a. Terms and conditions for any other services: N/A

21. List of service and distribution points: N/A

22. List of participating dealers: N/A

23. Preventative maintenance: N/A

24a. Special attributes such as environmental attributes: N/A

24b. **Section 508 Compliance for Electronic and Information Technology (EIT):** We adhere to Section 508 Compliance.

25. Data universal Number System (DUNS) number: 038798468

26. Notification regarding registration in SAM.gov (formerly Central Contractor Registration) database. Contractor has an Active Registration in the SAM database.

TERMS AND CONDITIONS APPLICABLE TO TERM SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-32), PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33) AND MAINTENANCE (SPECIAL ITEM NUMBER 132-34) OF GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE

1. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. ENTERPRISE USER LICENSE AGREEMENTS REQUIREMENTS (EULA)

The Contractor shall provide all Enterprise User License Agreements in an editable Microsoft Office (Word) format.

3. GUARANTEE/WARRANTY

- a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.
Standard Commercial Warranty applies.
- b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract. If no implied warranties are given, an express warranty of at least 60 days must be given in accordance with FAR 12.404(b)(2)
- c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

4. TECHNICAL SERVICES

The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number (7 0 3) 6 4 2 – 5 2 2 5 for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from 9:00 AM to 5:30 PM Eastern Time.

5. SOFTWARE MAINTENANCE

- a. Software maintenance as it is defined: (select software maintenance type):
 X 1. Software Maintenance as a Product (SIN 132-32 or SIN 132-33)

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self-diagnostics.

Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service.
Software Maintenance as a product is billed at the time of purchase.

- b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

6. PERIODS OF TERM LICENSES (SIN 132-32) AND MAINTENANCE (SIN 132-34)

- a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.
- b. Term licenses and/or maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.
- c. Annual Funding. When annually appropriated funds are cited on an order for term licenses and/or

maintenance, the period of the term licenses and/or maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the term licenses and/or maintenance orders citing the new appropriation shall be required, if the term licenses and/or maintenance is to be continued during any remainder of the contract period.

- d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12-month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.
- e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the term licenses and/or maintenance is to be terminated at that time. Orders for the continuation of term licenses and/or maintenance will be required if the term licenses and/or maintenance is to be continued during the subsequent period.

7. UTILIZATION LIMITATIONS - (SIN 132-32, SIN 132-33, AND SIN 132-34)

- a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.
- b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:
 - (1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.
 - (2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.
 - (3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.
 - (4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of Disaster Recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.
 - (5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

8. SOFTWARE CONVERSIONS - (SIN 132-32 AND SIN 132-33)

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version. Under a term license (132-32), conversion credits which accrued while the earlier version was under a term license shall carry forward and remain available

as conversion credits which may be applied towards the perpetual license price of the new version.

9. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

10. RIGHT-TO-COPY PRICING

The Contractor does not offer right-co-copy licensing.

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)**

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT/EC Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT/EC Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
 - (1) Cancel the stop-work order; or
 - (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

- (b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
 - (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
 - (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

- (c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

- (d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services–Fixed Price (AUG 1996) (Deviation – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (JAN 1986) (Deviation – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – May 2003) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT/EC Services.

9. INDEPENDENT CONTRACTOR

All IT/EC Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

- a. Definitions.
 - “Contractor” means the person, firm, unincorporated association, joint venture, partnership, or

corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

- b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT/EC services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.232-7 (DEC 2002), (Alternate II – Feb 2002) (Deviation – May 2003)) applies to labor-hour orders placed under this contract.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT/EC SERVICES AND PRICING

Please refer to the labor category descriptions and pricing incorporated into this GSA Pricelist

ECONOMIC SYSTEMS INC.'S INFORMATION TECHNOLOGY LABOR CATEGORY DESCRIPTIONS

Administrative Support

Functional Responsibility/Minimum Experience: At least 1 year of professional experience performing administrative services, which may include printing, mail distribution, messenger services, telecommunications, maintenance, purchasing, security, and cafeteria services. Typically reports to a senior manager. Demonstrated ability to use common office software, such as word processors and spreadsheets.

Minimum Education: Associate's Degree

Business Analyst I

Functional Responsibility/Minimum Experience: At least 1 year of professional experience facilitating business requirements gathering sessions, developing gap analysis documents, recommending software solutions and providing informal training. Knows business analytical processes and procedures.

Minimum Education: Bachelor's Degree

Business Analyst II

Functional Responsibility/Minimum Experience: At least 2 years of professional experience facilitating business requirements gathering sessions, developing gap analysis documents, recommending software solutions, and providing informal training. Performs functional analysis, assessment, and development tasks. Participates in requirements analyses, data gathering, interviews, and facilitated sessions. Applies analytical skills in design, testing, training, and implementation activities.

Minimum Education: Bachelor's Degree

Business Analyst III

Functional Responsibility/Minimum Experience: At least 4 years of professional experience facilitating business requirements gathering sessions, developing gap analysis documents, recommending software solutions, and providing informal training. Experience in business and systems analyses. Demonstrated ability to lead and advise other analysts. Operates with substantial independence and initiative. Undertakes analyses and user consultation tasks in all phases of design and implementation of an application.

Minimum Education: Bachelor's Degree

Functional Expert I

Functional Responsibility/Minimum Experience: At least 1 year of professional experience providing consultation on specialized strategic issues. Leads and/or works on complex, difficult and sensitive projects; conceptualizes project goals and management plans; reviews complex documents reflecting detailed knowledge of topic area. Relevant experience includes, but is not limited to, experience in supporting and/or leading large projects related to the individual's functional expertise.

Minimum Education: Bachelor's Degree

Functional Expert II

Functional Responsibility/Minimum Experience: At least 2 years of professional experience providing expertise and consultation on specialized strategic issues. Leads and/or works on highly complex, difficult and sensitive projects; conceptualizes project goals and management plans; produces or reviews substantive and complex documents reflecting knowledge of topic area. Relevant experience includes, but is not limited to, experience in supporting and/or leading large projects related to the individual's functional expertise.

Minimum Education: Bachelor's Degree.

Information Systems Security Specialist I

Functional Responsibility/Minimum Experience: At least 2 years of professional experience working with customers' security staff to execute security requirements for information systems. Develops and updates security authorization packages in accordance with the client's requirement and compliant with FISMA.

Minimum Education: Associates's Degree.

Information Systems Security Specialist II

Functional Responsibility/Minimum Experience: At least 4 years of professional experience working with customers' security staff to execute security requirements for information systems. Develops and updates security authorization packages in accordance with the client's requirement and in compliance with FISMA. Stays abreast of latest security threats and protection techniques. Mentors less senior specialists.

Minimum Education: Bachelor's Degree.

IT Support Specialist I

Functional Responsibility/Minimum Experience: At least 1 year of professional experience supporting and managing reported issues and issue resolution plans for customers. Understands customer needs, explains customer concerns to the technical staff, and explains technical issues to customers. Responds to customer inquiries. Performs basic/preliminary software troubleshooting. Provides navigation guidance and documentation as needed.

Minimum Education: Associate's Degree.

IT Support Specialist II

Functional Responsibility/Minimum Experience: At least 3 years of professional experience supporting and managing reported issues and issue resolution plans for customers. Understands customer needs, explains customer concerns to the technical staff, and explains technical issues to customers. Provides leadership and direction to other client support specialists.

Minimum Education: Associate's Degree.

Program Director

Functional Responsibility/Minimum Experience: At least 10 years of professional experience managing large implementation accounts and multiple software implementation projects. Experience must include scheduling work to meet completion dates, estimating manpower needs, reviewing project progress, and making changes in methodology where necessary. Capable of supplying technical advice and counsel to other professionals; generally operates with wide latitude for un-reviewed action.

Minimum Years of Experience/Minimum Education: Master's Degree.

Programmer/ Developer I

Functional Responsibility/Minimum Experience: At least 1 year of professional experience designing, coding, and testing software. Performs software troubleshooting and corrects errors in software and operating procedures. Conducts system analysis and programming tasks. Analyzes requirements and design specifications. Develops block diagrams, logic flow charts, and coding structures. Translates detailed designs into computer program coded instructions. Tests, debugs and refines the computer program to produce the product required by the written specifications. Documents procedures used throughout the program to allow the program to be run as a part of a system, and makes changes as indicated.

Minimum Education: Associate's Degree.

Programmer/Developer II

Functional Responsibility/Minimum Experience: At least 3 years of professional experience as a developer with demonstrated system development expertise, ability to comprehend needs and goals of system designers, and ability to collaborate with other programmer/developers. Interviews technical and analytical personnel and designs detailed programs, flow charts, and diagrams. Translates designs into coded instructions, verifies accuracy and validity of programs by preparing sample data and testing, corrects program errors and modifies programs as required by revising instructions. Prepares system documents and specifications. Reviews work or code of less senior developers.

Minimum Education: Bachelor's Degree.

Project Director

Functional Responsibility/Minimum Experience: At least 6 years of professional experience managing large implementation accounts and multiple software implementation projects. Experience must include scheduling work to meet completion dates, estimating manpower needs, reviewing project progress, and making changes in methodology where necessary. Capable of supplying technical advice and counsel to other professionals; generally operates with wide latitude for un-reviewed action.

Minimum Education: Master's Degree.

Project Manager I

Functional Responsibility/Minimum Experience: At least 2 years of professional experience supervising or directly managing and coordinating projects through all phases. Conducts the project in a timely manner, ensures the quality of work products, maintains financial soundness of the project, manages staff interactions, and reports progress and issues.

Minimum Education: Bachelor's Degree.

Project Manager II

Functional Responsibility/Minimum Experience: At least 4 years of professional experience participating in software implementation projects. Experience includes managing large teams with varying skill sets. Receives assignments associated with projects from the project director, translates technical guidance received into tasks applicable to the particular assignment.

Minimum Education: Bachelor's Degree.

Quality Assurance Specialist I

Functional Responsibility/Minimum Experience: At least 1 year of professional experience. Reviews and reports on software correctness and adherence to design and published standards. Understands control techniques and adherence to standards. Performs software tests with guidance from the senior QA specialist. Identifies any errors based on specifications. Prepares associated documentation and assists programmers in eliminating software bugs.

Minimum Education: Associate's Degree.

Quality Assurance Specialist II

Functional Responsibility/Minimum Experience: At least 3 years of professional quality assurance experience reviewing and reporting on software correctness and adherence to design and published standards. Provides regular feedback throughout the development and implementation cycle. Understands control techniques and adherence to standards. Demonstrated success in quality assurance performance. Creates fully tested, integrated, and operational software components. Responsible for ensuring that each part of the system is constructed to specifications, that high quality is achieved throughout, and that components function as a system.

Minimum Education: Bachelor's Degree.

Technical Architect

Functional Responsibility/Minimum Experience: At least 8 years of experience providing technical direction to personnel performing systems analyses and system development tasks. Vital link between management and IT development teams. Coordinates and performs logical and physical systems designs. Reviews and prepares system documents or specifications. Prepares reports, studies and documentation, deliver presentations, and participate in meetings.

Minimum Education: Bachelor's Degree s.

Technical Lead I

Functional Responsibility/Minimum Experience: At least 2 years of professional experience working with customers to provide software and technical solutions to support business requirements. Utilizes technology to configure and enhance software to meet customer needs.

Minimum Education: Bachelor's Degree.

Technical Lead II

Functional Responsibility/Minimum Experience: At least 4 years of professional experience working with customers to provide software and technical solutions to support business requirements. Utilizes technology to configure and enhance software to meet customer needs. Command of project design, goals, and processes necessary to complete a project. Demonstrated ability to accomplish complex projects.

Minimum Years of Experience/Minimum Education: Bachelor's Degree.

Technical Writer

Functional Responsibility/Minimum Experience: At least 1 year of professional experience working with an implementation team to create customized technical and user documentation. Demonstrated ability for efficient writing and for organizing clear documentation. Prepares and edits system documentation that incorporates information provided by users, specialists, analysts, and programmers. Writes, edits and prepares reports, studies, technical manuals and guides for both technical and non-technical audiences. Interprets technical documentation standards and prepares documentation according to the standards. May provide graphic support.

Minimum Education: Bachelor's Degree.

Training Specialist

Functional Responsibility/Minimum Experience: At least 1 year of professional experience delivering specialized software user training for specific enterprise modules in support of the rollout of new software. Develops learning objectives and writes lesson plans to accomplish the desired levels of learning. Evaluates learning accomplishments of students.

Minimum Education: Bachelor's Degree.

Substitution Policy:

Economic Systems, Inc. reserves the right to make the following substitutions in the Minimum Education and/or experience requirements of any of the service skill categories set forth herein.

1. Two years of work experience in the related technology area may be substituted for an Associate's Degree.
2. Four years of work experience in the related technology area may be substituted for a Bachelor's Degree.
3. Certification related to the technology is equivalent to two years of experience or Minimum Education requirement.

**ECONOMIC SYSTEMS INC.'S
INFORMATION TECHNOLOGY
LABOR CATEGORY RATES**

Labor Category	GSA Price February 15, 2017 - July 27, 2017	GSA Price July 28, 2017 - July 27, 2018	GSA Price July 28, 2018 - July 27, 2019	GSA Price July 28, 2019 - July 27, 2020	GSA Price July 28, 2020 - July 27, 2021
<i>Administrative Support</i>	\$59.44	\$60.45	\$61.48	\$62.52	\$63.58
<i>Business Analyst I</i>	\$97.26	\$98.92	\$100.60	\$102.31	\$104.05
<i>Business Analyst II</i>	\$129.68	\$131.89	\$134.13	\$136.41	\$138.73
<i>Business Analyst III</i>	\$162.11	\$164.86	\$167.66	\$170.51	\$173.41
<i>Functional Expert I</i>	\$102.67	\$104.41	\$106.19	\$107.99	\$109.83
<i>Functional Expert II</i>	\$151.30	\$153.87	\$156.49	\$159.15	\$161.85
<i>Information Systems Security Specialist I</i>	\$108.07	\$109.91	\$111.78	\$113.68	\$115.61
<i>Information Systems Security Specialist II</i>	\$151.30	\$153.87	\$156.49	\$159.15	\$161.85
<i>IT Support Specialist I</i>	\$97.26	\$98.92	\$100.60	\$102.31	\$104.05
<i>IT Support Specialist II</i>	\$108.07	\$109.91	\$111.78	\$113.68	\$115.61
<i>Program Director</i>	\$194.53	\$197.83	\$201.20	\$204.62	\$208.10
<i>Programmer/ Developer I</i>	\$108.07	\$109.91	\$111.78	\$113.68	\$115.61
<i>Programmer/Developer II</i>	\$162.11	\$164.86	\$167.66	\$170.51	\$173.41
<i>Project Director</i>	\$178.32	\$181.35	\$184.43	\$187.57	\$190.75
<i>Project Manager I</i>	\$108.07	\$109.91	\$111.78	\$113.68	\$115.61
<i>Project Manager II</i>	\$145.89	\$148.37	\$150.90	\$153.46	\$156.07
<i>Quality Assurance Specialist I</i>	\$124.28	\$126.39	\$128.54	\$130.73	\$132.95
<i>Quality Assurance Specialist II</i>	\$145.89	\$148.37	\$150.90	\$153.46	\$156.07
<i>Technical Architect</i>	\$216.14	\$219.81	\$223.55	\$227.35	\$231.22
<i>Technical Lead I</i>	\$108.07	\$109.91	\$111.78	\$113.68	\$115.61
<i>Technical Lead II</i>	\$129.68	\$131.89	\$134.13	\$136.41	\$138.73
<i>Technical Writer</i>	\$97.26	\$98.92	\$100.60	\$102.31	\$104.05
<i>Training Specialist</i>	\$129.68	\$131.89	\$134.13	\$136.41	\$138.73

***ECONOMIC SYSTEMS INC.'S
TERM SOFTWARE PRICE LIST***

SIN	MFR PART NO.	PRODUCT NAME	PRODUCT DESCRIPTION	UOI	GSA w/ IFF	QUANTITY / VOLUME DISCOUNT	WARRANTY	COO
132-32	6a	Personnel Action Processing	Personnel Action Processing - Web-based system that allows agencies to generate and manage the SF 52 through the use of a wizard that applies the rules set forth in OPM's Guide to Processing Personnel Actions. Agencies follow these rules in documenting the nature of actions and authority codes.	Per employee	\$4.44	.5% at \$500k	Standard Commercial	USA
132-32	7a	Performance Management	Performance Management - Web-based system that allows managers to create and approve Performance Appraisals and Performance Improvement Plans. Through the system, supervisors can route these documents for approvals and request other users to provide input to an employee's performance review.	Per employee	\$4.44	.5% at \$500k	Standard Commercial	USA
132-32	7b	Performance Management Client Support (Basic)	Performance Management Client Support - Provides customer support by email to assist users with orientation and navigation of the Performance Management's features and functionalities.	Per employee	\$1.97	.5% at \$500k	Standard Commercial	USA
132-32	8a	Employee Relations/Labor Management Relations	Employee Relations/Labor Management Relations - Web-based system that allows users to upload, process, and store all the documents related to an adverse action, conduct, or performance-based case.	Per employee	\$3.46	.5% at \$500k	Standard Commercial	USA
132-32	8b	Employee Relations/Labor Management Relations Client Support (Basic)	Employee Relations/Labor Management Relations Client Support (Basic) - Provides customer support by email to assist users with orientation and navigation of the Employee Relations/Labor Management Relations (ER/LMR) module's features and functionalities.	Per employee	\$0.99	.5% at \$500k	Standard Commercial	USA
132-32	10a	Awards	Awards - Web-based system that allows supervisors to nominate awards for their employees and route the appropriate form to different individuals for processing. Depending on the type of award, the awards form follows a particular business rule.	Per employee	\$1.97	.5% at \$500k	Standard Commercial	USA
132-32	10b	Awards Client Support (Basic)	Awards Client Support - Provides customer support by email to assist users with orientation and navigation of the Awards Management module's features and functionalities.	Per employee	\$0.99	.5% at \$500k	Standard Commercial	USA