

**GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE**

**AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE, AND SERVICES**



Contract Number: GS-35F-4414G

**Learning Tree International USA, Inc.
1831 Michael Faraday Drive
Reston, VA 20190-5304
Phone: (703) 925-7794
Fax: (800) 698-1015
www.learningtree.com**

Business Size / Status: Other than Small Business

Period Covered by Contract: October 17, 1996 – October 14, 2016

Pricelist current through Modification #PA-0382, dated February 02, 2015.

Products and ordering information in this Authorized FAS Information Technology Schedule Pricelist are also available on the GSA Advantage! System (www.gsadvantage.gov).



Contract Holder

SPECIAL ITEM NUMBER 132-50 - TRAINING COURSES (FPDS Code U012)

SPECIAL ITEM NUMBER 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS Code D399 Other Information Technology Services, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

**COOP
PURCH**

132-50STLOC, 132-51STLOC: Section 211 of the E-Government Act of 2002 (the Act) amended the Federal Property and Administrative Services Act to allow for "Cooperative Purchasing." Cooperative Purchasing allows for the Administrator of General Services to provide states and localities access to certain items offered through the General Services Administration's (GSA's) [Federal Supply Schedule 70](#), Information Technology (IT) Schedule contract. The information technology available to state and local governments includes automated data processing equipment (including firmware), software, supplies, support equipment, and services.

**DISAST
RECOV**

132-50RC, 132-51RC: Section 833 of the John Warner National Defense Authorization Act allows state and local governments to purchase products and services to facilitate recovery from a major disaster. This includes advance and pre-positioning in preparation for a disaster.

TABLE OF CONTENTS

INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS.....1

TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF TRAINING COURSES FOR GENERAL PURPOSE
COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE (SPECIAL ITEM NUMBER
132-50).....7

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS 15

BEST VALUE BLANKET PURCHASE AGREEMENT FEDERAL SUPPLY SCHEDULE..... 16

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS” 19

GSA PRICE LIST – SIN 132-50 / 132-50RC / 132-50STLOC 20

GSA PROFESSIONAL SERVICES DESCRIPTIONS AND RATES – SIN 132-51 / 132-51RC / 132-51STLOC 30

**INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.gsaadvantage.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page (www.gsa.gov/fas) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.**

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:

CONTRACTOR'S PAYMENT ADDRESS: Learning Tree International USA, Inc.
Department AT 952907
Atlanta, GA 31192-2907
usaccounting@learningtree.com

CONTRACTOR'S ORDERING ADDRESS: Learning Tree International USA, Inc.
1831 Michael Faraday Drive
Reston, VA 20190-5304
contracts@learningtree.com

For Electronic Orders:

Contractor must accept the credit card for payments equal to or less than the micro-purchase for oral or written orders under this contract. The Contractor and the ordering agency may agree to use the credit card for dollar amounts over the micro-purchase threshold (See GSAR 552.232-79 Payment by Credit Card). In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

1-800-843-8733 PHONE
1-800-709-6405 FAX
Training Passport holders call: 1-800-LRN-TREE (800-576-8733)
Or visit our Web Site: www.learningtree.com

3. **LIABILITY FOR INJURY OR DAMAGE:** The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. **STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:**

Block 9: G. Order/Modification Under Federal Schedule Contract
Block 16: Data Universal Numbering System (DUNS) Number: **784896508**
Block 30: Type of Contractor: **C. Large Business**
Block 31: Woman-Owned Small Business - **No**
Block 37: Contractor's Taxpayer Identification Number (TIN): **54-1577802**
Block 40: Veteran Owned Small Business (VOSB): **No**

4a. CAGE Code: **OJ6P7**

4b. Contractor has registered with the System for Acquisition Management (SAM) Database.

5. **FOB DESTINATION**

6. **DELIVERY SCHEDULE**

a. **TIME OF DELIVERY:** The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

| SPECIAL ITEM NUMBER | DELIVERY TIME (Days ARO) |
|---------------------|--------------------------------|
| 132-50 | 10 days ARO |
| 132-51 | Negotiated at task order level |

b. **URGENT REQUIREMENTS:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. **DISCOUNTS:** Prices shown are NET Prices; Basic Discounts have been deducted.

a. Prompt Payment: **0.0%, Net 30** days from receipt of invoice or date of acceptance, whichever is later.

b. Quantity: **See Special Program details under SIN 132-50 terms and conditions**

c. Dollar Volume: **None Offered**

d. Other Special Discounts (i.e. Government Education Discounts, etc.): **See Special Program details under SIN 132-50 terms and conditions**

8. **TRADE AGREEMENTS ACT OF 1979, as amended:** All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. **STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:** *Outside of the scope of this contract*

10. **SMALL REQUIREMENTS:** The minimum dollar of orders to be issued is **\$100.00**.

11. **MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)**

b. The Maximum Order for the following Special Item Numbers (SINs) is **\$25,000**:

Special Item Number 132-50 – Training Courses

The Maximum Order for the following Special Item Numbers (SINs) is **\$500,000**:

Special Item Number 132-51 - Information Technology Professional Services

12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS

REQUIREMENTS: ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS): Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202) 619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301) 975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003)

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.
- (k) Overtime: For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES: Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4)

16. GSA ADVANTAGE! GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.gsaadvantage.gov>

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

c. The maintenance/repair service provided is the standard commercial terms and conditions for the type of products and/or services awarded.

19. OVERSEAS ACTIVITIES: The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated: None

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs): The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS: Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION: The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or 132-9.

23. SECTION 508 COMPLIANCE.

I certify that in accordance with 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d), FAR 39.2, and the Architectural and Transportation Barriers Compliance Board Electronic and Information Technology (EIT) Accessibility Standards (36 CFR 1194) General Services Administration (GSA), that all IT hardware/software/services are 508 compliant:

Yes

The offeror is required to submit with its offer a designated area on its website that outlines the Voluntary Product Accessibility Template (VPAT) or equivalent qualification, which ultimately becomes the Government Product Accessibility Template (GPAT). Section 508 compliance information on the supplies and services in this contract are available at the following website address (URL): www.learningtree.com

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES: Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

(a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

(b) The following statement:

This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

(1) For such period as the laws of the State in which this contract is to be performed prescribe; or

(2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY: Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS: A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF
TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL
INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE
(SPECIAL ITEM NUMBER 132-50)**

1. SCOPE

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

3. TIME OF DELIVERY

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity. All other training will be held in accordance with the Contractor's published public course schedule.

4. FLEXIBLE TRANSFER / CANCELLATION

For Public Courses, our flexible transfer/cancellation policy lets our customers enroll early with confidence. We do not impose any penalty for cancellations of enrollments or transfers to another course. We request that our customers inform us as soon as they can if they intend to cancel or transfer their scheduled course attendance. Government Training Passports and Government Premium Passes cannot be used after their expiration dates, and a course cancellation or transfer by the customer will not extend a Government Training Passport or Government Premium Pass expiration date. The course tuition fee for government On-Site Courses is due and payable within 30 days following the course start date. We do not impose any fees or penalties for rescheduling or canceling any government On-Site Course. In the event that the customer needs to cancel or reschedule any government On-Site Course, the customer should contact their Account Coordinator prior to the scheduled course date.

The ordering agency will notify the contractor at least 72 hours before the scheduled Public Course Training date, if a student will be unable to attend. The contractor will then permit the ordering agency to either cancel the order or reschedule the Public Course Training at no additional charge. In the event the training class is rescheduled, the ordering agency will modify its original training order to specify the time and date of the rescheduled training class. We do not impose any fees or penalties for rescheduling or canceling any government On-Site Course. In the event that the customer needs to cancel or reschedule any government On-Site Course, the customer should contact their Account Coordinator prior to the scheduled course date.

5. SUBSTITUTIONS PERMITTED

Learning Tree welcomes the enrollment of a qualified substitute in an enrollee's place provided the ordering activity notifies the Contractor in writing before the first day of the course. The substitute may not take advantage of any discount program for which he or she is not otherwise qualified, such as the Learning Tree's Returning Attendee program. Training Passports and Premium Passes are nontransferable and therefore are not eligible for substitution.

6. PUBLIC COURSE POSTPONEMENTS

At times, Learning Tree must change a course location, course date, or postpone a course. Learning Tree will try to give the customer as much advance notice as possible of any such change. However, Learning Tree will not be liable for any other costs incurred including (for example) travel charges or any consequential damages even if Learning Tree was advised of

them. Changes in course locations, course dates, or postponement of courses will not extend a Training Passport or Premium Pass expiration date.

7. SECURITY

The ordering activity agrees that all course participants will abide by security measures in effect at the course location.

8. GUARANTEE OF QUALITY

Learning Tree's Guarantee of Quality provides the ordering activity the opportunity to attend the course of their choice – and then pay only if 100% satisfied with the value of the course. If the ordering activity sends Learning Tree a written notice of dissatisfaction with a course within 60 days of the course, the ordering activity will have the option of retaking the course at no charge or receiving a full refund of any course tuition paid and cancellation of any unpaid invoices for that course. If the ordering activity used a Training Voucher, Training Passport or Premium Pass for the course, Learning Tree will not count the attendance against the Training Voucher, Training Passport or Premium Pass used.

9. FOLLOW-UP SUPPORT

The Contractor agrees to provide each student with unlimited telephone support or online support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

10. LIABILITY FOR INJURY OR DAMAGE

The contractor shall not be liable for any injury to the student or damage to ordering activity property arising from contractor provided classroom training, unless such injury or damage is due to the fault or negligence of the contractor.

11. PRICE FOR CLASSROOM TRAINING

The purchase price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

12. INVOICES AND PAYMENT

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

13. FORMAT AND CONTENT OF TRAINING

- a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b. For hands-on training courses, there will be two students assigned per workstation.
- c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.
- d. The Contractor shall provide the following information for each training course offered:
 - (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
 - (2) The length of the course;
 - (3) Mandatory and desirable prerequisites for student enrollment;
 - (4) The minimum and maximum number of students per class;
 - (5) The locations where the course is offered;
 - (6) Class schedules; and

(7) Price (per student, per class (if applicable)).

e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.

f. For Online Training Courses, a copy of all training material must be available for electronic download by the students.

14. "NO CHARGE" TRAINING

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below. **None Offered**

15. SPECIAL PROGRAMS

A. College Credit

The American Council on Education (ACE) College Credit Recommendation Service recommends Contractor courses for college credit to more than 1,500 universities and colleges. Two semester hours of college credit are recommended by ACE for most Contractor four and five-day courses. Participation in this program is optional and the Contractor pays initial registration fees with ACE.

Step 1. Successfully complete a Contractor course and pass the associated exam. Students will be given an opportunity during the course to participate in the College Credit Program. The exam is given at the end of the course.

Step 2. The Contractor will handle registration with ACE and pay the associated fee. The student's ACE Registry record will be automatically updated once the student successfully completes additional Contractor courses and passes the associated exams.

Step 3. Whenever the student wishes to send a transcript of the earned Contractor educational achievements to a university or college, the student contacts ACE directly. ACE personnel are available by phone to assist on an ongoing basis or students may complete a Transcript Request Form online at the ACE Web Site.

B. Returning Attendee

Returning Attendee - Once a course participant has attended their first course, they are eligible for Learning Tree's Returning Attendee discount. The discount entitles attendee to additional savings on the standard tuition for all subsequent courses they take. By taking just one course, the course participant is entitled to ongoing Returning Attendee discounts year after year. This program cannot be utilized in combination with any other discount program.

C. Government Training Passports (3 COURSE) Program

Learning Tree's Government Training Passports allow a course participant to attend as many as three instructor led courses over a 12-month period. The Learning Tree Government Training Passport (3 COURSE) expires 12 months after the start date of the first course attended under that Government Training Passport.

Learning Tree's Government Training Passport is non-transferable and is only to be used to attend courses by the named holder. Government Training Passports cannot be used after their expiration dates, and a course cancellation or transfer by the customer will not extend a Government Training Passport expiration date.

D. Government Premium Pass

With a Premium Pass, one person can take as many as four courses in 24 months at discounted rates. Premium Passes (i) are non-transferable and can only be used to pay course tuition fees for the named holder and (ii) cannot be used to attend courses either in excess of the specified number of courses or which start more than 24 months after the start date of the first course attended under that Premium Pass. Learning Tree reserves the right to exclude particular courses from the Premium Pass program.

Payment for a Government Training Passport or Government Premium Pass can be made by company check, GSA SmartPay or GCPC credit card. The purchasing agency will be invoiced for each course after course attendance. For the Government

Training Passport or Government Premium Pass, the first course will be invoiced at the GSA discounted individual or Returning Attendee seat price, the second course will be invoiced at the GSA discounted Returning Attendee price, and any additional courses will be invoiced at the difference, if any, between the full GSA Government Price and the total amount already invoiced. Thereby, the Government will pay for courses only after attendance. In addition, the purchasing agency is required to submit a blanket Government Training Form and/or Purchase Order for the total Government Training Passport or Government Premium Pass price within thirty (30) days after the start date of the first course attended under the Government Training Passport or Government Premium Pass. Payment on the Government Training Passport or Government Premium Pass invoice is due within thirty (30) days of receipt of the invoice.

E. Government Training Voucher Pack Program

Government Training Vouchers Packs are available in 5 course packs and above. The standard price is discounted based on number of events purchased by an organization. Learning Tree's Government Training Vouchers Packs allow organizations maximum flexibility to meet evolving training needs as each Voucher can be used in lieu of tuition to allow anyone in the organization to attend any Learning Tree public course. The Government Training Voucher Packs do not expire.

Each Training Voucher may be redeemed for one course event, for one person, at any of Learning Tree's public courses. Training Vouchers cover the Public Course tuition only. They do not cover travel, meals or other related expenses. The Training voucher is transferrable and a qualified substitute will be allowed to attend in the enrollee's place. This substitution can be made at any time prior to the first day of the course.

Payment for a Government Training Voucher Packs can be made by company check, GSA SmartPay or GCPC credit card. Unless directed by the purchasing agency in writing to do otherwise, Learning Tree will prepare a monthly invoice to include the actual number of course attendances in the previous month, with each priced according to the discount offered through the Government Training Voucher Pack Program. In addition, the purchasing agency is required to submit a Government Training Form and/or Purchase Order for the total Government Training Voucher Pack amount within thirty (30) days after the start date of the first course attended under the Government Training Voucher Pack. Payment on the Government Training Voucher Pack invoice is due within thirty (30) days of receipt of the invoice.

F. CompTIA Member Discount

Learning Tree International and CompTIA, a leading global Information Technology (IT) trade association and the world's largest developer of vendor-neutral IT certification exams, have set up a partnership in order to provide Public Course training services to the technical association members at a 10% discount. The partnership allows Learning Tree to initiate targeted and joint marketing and sales campaigns to this specific audience of technical professionals. Each party may advertise the partnership on its web site, in catalogs and publications, electronic newsletters, in marketing flyers and collateral, and in education center signage and posters. The relationship is effective November 21, 2005 for an indefinite period of time and may be cancelled at any time by either party. The 10% discount is offered off the standard or GSA price of an individual Public Course tuition. The offer is available to both commercial companies and Federal Government agency members of CompTIA and cannot be combined with any other discount offer.

G. Training Advantage

Training Advantage is a program geared towards companies that have a recurring, ongoing need for Learning Tree training services. A percentage discount off commercial list pricing only is offered to customers as a reward for continued use of Learning Tree training services and as an incentive for future business. Participation in the program requires customers to (i) sign a one-year Open Order Preferred Pricing Agreement, (ii) have at least 100 IT professionals employed at the location of the signing facility or at least 200 IT professionals employed at the company, which provides Learning Tree with assurance that the customer estimates of projected purchases are likely to be accurate, (iii) designate Learning Tree as a preferred training provider, (iv) inform its technical staff of the programs that Learning Tree provides, (v) make course materials available to its employees and (vi) provide the names of key training personnel to Learning Tree. Customer benefits of this program include (i) up to 10% discount off commercial list pricing only and (ii) \$100 off the commercial list price of a 3-Course Passport and Premium Pass under this program. Learning Tree or the customer can terminate the agreement with sixty days written notice and any courses ordered after termination will be priced at standard pricing.

H. Document Development Workshops

Document Development Workshops are custom learning events that isolate and address performance impediments within an organization that are negatively impacting the cost, schedule, performance or customer satisfaction of a program. The Workshop deliverables include formally constructed management artifacts/ processes that have been developed by the actual program team within guidelines provided by Learning Tree subject matter experts.

I. Learning Tree AnyWare™ Materials Fee:

Our Materials Fee is included in our overall course tuition pricing. A customer is responsible for returning any materials received for an AnyWare™ course that is cancelled and not rescheduled. If a customer returns the course materials or reschedules the cancelled course within 30 days of the originally scheduled date, there will be no materials fee charged. Beyond 30 days, the customer will be invoiced a \$500 materials fee by Learning Tree for unreturned course materials.

J. Additional Information:

Please call Learning Tree International USA, Inc. for additional programs being offered through our GSA Schedule. 1-800-843-8733

16. PUBLIC COURSE HOURS

First day orientation 8:00 a.m. – 9:00 a.m.

Standard class hours 9:00 a.m. – 4:30 p.m.

Last day class hours 9:00 a.m. – 3:30 p.m.

Optional course exam

On the last day 3:30 p.m. – 4:30 p.m.

Informal discussion with Instructor 4:30 p.m. – 5:30 p.m.

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)**

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15)(AUG 1989)

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or

(2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

(1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and

(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS --COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I - OCT 2008) (DEVIATION I - FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data - General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

9. INDEPENDENT CONTRACTOR

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31 (Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

- (a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by —
 - (1) The offeror;
 - (2) Subcontractors; and/or
 - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

Additional information provided on [Page 30](#).

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

Learning Tree International USA, Inc. provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact our Vice President of Public Course Sales, phone (800) 843-8733, email uscourses@learningtree.com, fax (800) 709-6405.

**(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number **GS-35F-4414G**, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

| MODEL NUMBER/PART NUMBER | *SPECIAL BPA DISCOUNT/PRICE |
|--------------------------|-----------------------------|
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |

(2) Delivery:

| DESTINATION | DELIVERY SCHEDULES / DATES |
|-------------|----------------------------|
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

| OFFICE | POINT OF CONTACT |
|--------|------------------|
| _____ | _____ |
| _____ | _____ |
| _____ | _____ |

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.

GSA PRICE LIST – SIN 132-50 / 132-50RC / 132-50STLOC

| SIN | Course Title | Course Number | Course Length (Days) | Unit | GSA Price (w/IFF) |
|-----------------------|--|---------------|----------------------|--------|-------------------|
| PUBLIC COURSES | | | | | |
| 132-50 | Power Excel®: Analyzing Data to Make Business Decisions | 195-PUBLIC | 2 | Person | \$1,532.00 |
| 132-50 | PowerPivot for Excel: Mining Data for Business Intelligence | 1362-PUBLIC | 2 | Person | \$1,532.00 |
| 132-50 | Agile Test-Driven Development: Hands-On | 1815-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | Achieving ITIL® Foundation Certification | 1197-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | Cloud Computing Technologies Introduction: Hands-On | 1200-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | Essentials of Cloud Security Management | 1220-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | Introduction to Big Data: Hands-On | 1250-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | Microsoft Excel® Introduction: Hands-On | 1361-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | SQL Server® High Availability: Hands-On | 141-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | SharePoint® 2010 Business Intelligence: Hands-On | 146-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | Developing InfoPath Forms for SharePoint | 1507-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | jQuery Introduction: Hands-On | 1610-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | Social Engineering Deceptions and Defenses: Hands-On | 2012-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | SQL Server 2012 Administration Skills Upgrade | 2105-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | SQL Server® Virtualization and Consolidation: Hands-On | 2109-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | Mobile & Responsive Web Design | 2315-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | Mobile Device and Application Security: Hands-On | 2781-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | Java Programming Introduction: Hands-On | 342-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | Certified Associate in Project Management (CAPM)® Exam Prep | 3601-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | Building and Evolving a Project Management Office | 3610-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | Microsoft® Project Introduction: Hands-On | 3702-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | COBIT® 5 Foundation | 3922-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | Service Oriented Architecture (SOA) Introduction: Hands On | 424-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | Shell Programming: Hands-On | 434-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | Business Relationship Management: Aligning IT & the Business | 902-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | Agile Project Management with Scrum | 918-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | SharePoint for Project Management | 919-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | SQL Programming Language Introduction: Hands-On | 925-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | SharePoint® Governance: Managing SharePoint® Environments | 957-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | Windows PowerShell™: Automating Administrative Tasks | 969-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | Microsoft Office: Streamlining Tasks | 972-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | ITIL® Intermediate: Service Strategy | 982-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | ITIL® Intermediate: Service Operation | 991-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | ITIL® Intermediate: Service Transition | 992-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | ITIL® Intermediate: Service Design | 993-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | ITIL® Intermediate: Continual Service Improvement | 994-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | FAC-P/PM Senior/Expert Leadership and Interpersonal Skills | U155-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | FAC-P/PM Entry Leadership and Interpersonal Skills | U159-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | FAC-P/PM Journeyman Leadership and Interpersonal Skills | U163-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | CSS3 for Responsive Web Design: Hands-On | 522-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | SharePoint® Information Architecture and Governance | 1537-PUBLIC | 3 | Person | \$2,355.00 |

| SIN | Course Title | Course Number | Course Length (Days) | Unit | GSA Price (w/IFF) |
|--------|--|---------------|----------------------|--------|-------------------|
| 132-50 | UI & UX Optimized Software Design | 1802-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | Implementing Lean-Agile for Business and Operations | 3641-PUBLIC | 3 | Person | \$2,355.00 |
| 132-50 | Amazon Web Services (AWS): Hands-On | 1205-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Crystal Reports®: Hands-On | 126-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | SQL Server® Integration Services for Business Intelligence | 134-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | SQL Server® Analysis Services for Business Intelligence | 139-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | SQL Server Reporting Services: Hands-On | 140-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Linux® Introduction: Hands-On | 143-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Linux® Administration and Support: Hands-On | 144-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | SharePoint® 2010 Technologies Introduction: Hands-On | 1501-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Building Workflows with SharePoint® Designer 2010: Hands-On | 1505-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | SharePoint® 2013 Technologies Introduction: Hands-On | 1531-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Administering SharePoint® 2013 Server Farms, Hands-On | 1532-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Building Workflows with SharePoint® Designer 2013 | 1533-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Building No-Code Solutions for SharePoint® 2013: Hands-On | 1534-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Virtualization Technologies Introduction: Hands-On | 170-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Deploying VMware® vSphere: Hands-On | 171-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Python® Programming Introduction | 1905-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Defending the Perimeter from Cyber Attacks: Hands-On | 2010-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Endpoint Security and Network Access Control: Hands-On | 2011-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | VBA Programming Introduction: Hands-On | 209-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | SQL Server® 2012 Introduction: Hands-On | 2107-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | SQL Server® 2012 Database Administration: Hands-On | 2108-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | User & System Requirements for Successful Software Development | 218-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Designing an Effective Data Warehouse | 2191-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | HTML5: Next Generation Web Development | 2320-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Developing SQL Queries for Oracle® Databases: Hands-On | 234-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Windows® 7 Introduction: Hands-On | 2400-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Deploying and Managing Windows® | 2401-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Windows® 8 Introduction: Hands-On | 2404-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Windows Server® 2012 Introduction: Hands-On | 2410-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Windows Server® 2012 Administration: Hands-On | 2411-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Windows Server® 2012 Active Directory Domain Services | 2412-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | System Center 2012 Configuration Manager Introduction | 2415-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Hyper-V for Windows Server 2012: Hands-On | 2417-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Installing and Managing Exchange Server 2013, Hands-On | 2502-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | WCF, Web API, and SignalR Services for .NET | 2601-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Programming SharePoint® 2010 Applications with .NET | 2615-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Developing Apps for SharePoint® 2013, Hands-On | 2616-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | .NET 4 and 4.5 Programming for Existing .NET Developers | 2620-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Building ASP.NET Web Applications | 2621-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Troubleshooting VMware® vSphere (5.x): Hands-On | 2701-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Introduction to iPhone and iPad Application Development | 2761-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Android™ Application Development & Programming | 2771-PUBLIC | 4 | Person | \$2,659.00 |

| SIN | Course Title | Course Number | Course Length (Days) | Unit | GSA Price (w/IFF) |
|--------|---|---------------|----------------------|--------|-------------------|
| 132-50 | Building Android™ Applications: Extended Features | 2772-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Strategic Project Management: Achieving Organizational Goals | 287-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Disaster Recovery Planning: Ensuring Business Continuity | 289-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Influence Skills: Getting Results without Direct Authority | 294-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Project Management: Skills for Success | 296-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Developing User Requirements: The Key to Project Success | 315-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Technical Writing Introduction: Hands-On | 319-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Project Management for Software Development | 340-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Project Leadership: Building High-Performance Teams | 346-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Relational Database Design, Tools and Techniques: Hands-On | 382-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | C# Programming: Hands-On | 419-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | UNIX® Introduction: Hands-On | 428-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Perl Programming Introduction: Hands-On | 431-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Introduction to Modeling for Business Analysis | 447-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | A Comprehensive Introduction to Networking | 450-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Network Configuration and Troubleshooting: Hands-On | 451-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | System and Network Security Introduction | 468-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Developing a Web Site: Hands-On | 470-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Java Programming: A Comprehensive Hands-On Introduction | 471-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | JavaScript for Web Development: Hands-On | 489-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Oracle® PL/SQL Programming: Hands-On | 493-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Programming with .NET Introduction: Hands-On | 502-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Visual Basic® Programming for .NET: Hands-On | 503-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Building Web Applications with ASP.NET and Ajax: Hands-On | 506-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | .NET Best Practices and Design Patterns: Hands-On | 511-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | ASP.NET WebForms: A Comprehensive Hands-On Introduction | 512-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Java Best Practices and Design Patterns: Hands-On | 516-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Developing Enterprise Java Applications with Spring & Hibernate® | 517-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | SQL Server Transact-SQL® Programming: Hands-On | 532-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Developing SQL Queries for SQL Server®: Hands-On | 534-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Ethical Hacking and Countermeasures: Hands-On | 537-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | XML Introduction: Hands-On | 542-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Developing Java Web Applications: Hands-On | 570-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Building REST and SOAP Web Services with Java | 577-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Vulnerability Assessment: Protecting Your Organization | 589-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Management Skills for an IT Environment | 906-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Oracle® Database 11g Introduction: Hands-On | 926-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Oracle® Database 11g Administration: Hands-On | 927-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Hands-On Oracle® Database 11g: Backup, Recovery and Server Tuning | 928-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Agile Software Development and Modeling | 933-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Java Enterprise Edition: Integrating JSF, EJB and JPA | 936-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Securing Web Applications, Services and Servers: Hands-On | 940-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Windows Server® 2008 Introduction: Hands-On | 960-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Windows Server® 2008 Administration: Hands-On | 961-PUBLIC | 4 | Person | \$2,659.00 |

| SIN | Course Title | Course Number | Course Length (Days) | Unit | GSA Price (w/IFF) |
|--------|--|---------------|----------------------|--------|-------------------|
| 132-50 | Windows Server® Group Policy Management: Hands-On | 963-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | System Center Configuration Manager 2007: Hands-On | 965-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | IIS 7.5 for Windows Server® 2008: Hands-On | 966-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Microsoft Access® Introduction: Hands-On | 970-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Programming C# Extended Features: Hands-On | 973-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Building Web Applications with ASP.NETMVC: Hands-On | 977-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Hadoop Development for Big Data Solutions: Hands-On | 1251-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Hadoop® Administration for Big Data Solutions | 1252-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Introduction to Data Science for Big Data Analytics | 1253-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Microsoft System Center 2012 Technologies: Hands-On | 2414-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Implementing Private Cloud Computing with Microsoft System Center 2012 | 1215-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Branding and Customizing SharePoint® 2013 Sites: Hands-On | 1535-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | JavaScript for Modern Web Development: Hands-On | 2319-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Linux® Troubleshooting | 1901-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Preparing for TOGAF® Accreditation | 1802-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Agile Software Development with Team Foundation Server | 1803-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | IIS 8.0/8.5 for Windows Server® 2012 | 1816-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Lync Server 2013 Introduction | 2510-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Swift Programming for Mac/iPhone/iPad Introduction | 2763-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Integrating Mac OS X in the Enterprise | 947-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Creating Dashboards with SharePoint | 1536-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Microsoft Azure Infrastructure Services | 2413-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | Linux Virtualization | 1902-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | IPv6: Implementing the Next-Generation Network | 2703-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | PRINCES2: Achieving Foundation & Practitioner Certification | 177-PUBLIC | 5 | Person | \$2,833.00 |
| 132-50 | Hands-On CEH: Certified Ethical Hacker | 2031-PUBLIC | 5 | Person | \$2,833.00 |
| 132-50 | Project Management Professional (PMP)® Exam Prep | 276-PUBLIC | 5 | Person | \$2,833.00 |
| 132-50 | Interconnecting Cisco Networking Devices Part 1 | 2801-PUBLIC | 5 | Person | \$2,833.00 |
| 132-50 | Interconnecting Cisco Networking Devices Part 2 | 2802-PUBLIC | 5 | Person | \$2,833.00 |
| 132-50 | CCNA Boot Camp (CCNAX) | 2803-PUBLIC | 5 | Person | \$2,833.00 |
| 132-50 | CompTIA A+® Certification Exam Prep | 445-PUBLIC | 5 | Person | \$2,833.00 |
| 132-50 | CompTIA Security+™ Exam Prep | 446-PUBLIC | 5 | Person | \$2,833.00 |
| 132-50 | Developing High-Performance SQL Server® Databases | 535-PUBLIC | 5 | Person | \$2,833.00 |
| 132-50 | ITIL® Managing Across the Lifecycle Qualification | 983-PUBLIC | 5 | Person | \$2,833.00 |
| 132-50 | ITIL® Intermediate: Operational Support & Analysis | 995-PUBLIC | 5 | Person | \$2,833.00 |
| 132-50 | ITIL® Intermediate: Release, Control and Validation | 996-PUBLIC | 5 | Person | \$2,833.00 |
| 132-50 | ITIL® Intermediate: Planning, Protection and Optimization | 997-PUBLIC | 5 | Person | \$2,833.00 |
| 132-50 | ITIL® Intermediate: Service Offerings and Agreements | 998-PUBLIC | 5 | Person | \$2,833.00 |
| 132-50 | Preparing for the CISSP® Certification Exam: Hands-On | 2058-PUBLIC | 5 | Person | \$2,833.00 |
| 132-50 | Oracle® Database 12c Introduction: Hands-On | 2226-PUBLIC | 5 | Person | \$2,833.00 |
| 132-50 | Oracle® Database 12c Administration: Hands-On | 2227-PUBLIC | 5 | Person | \$2,833.00 |
| 132-51 | Oracle® Database 12c Backup, Recovery and Server Tuning | 2228-PUBLIC | 5 | Person | \$2,833.00 |
| 132-50 | FAC-P/PM Senior/Expert Program Management | U152-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | FAC-P/PM Senior/Expert Acquisition Management | U153-PUBLIC | 4 | Person | \$2,659.00 |

| SIN | Course Title | Course Number | Course Length (Days) | Unit | GSA Price (w/IFF) |
|------------------------------|--|-----------------------------|----------------------|--------|-------------------|
| 132-50 | FAC-P/PM Senior/Expert Business Management for Government Applications | U154-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | FAC-P/PM Entry Project Management | U156-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | FAC-P/PM Entry Acquisition Management | U157-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | FAC-P/PM Entry Business Management for Government Applications | U158-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | FAC-P/PM Journeyman Project/Program Management | U160-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | FAC-P/PM Journeyman Acquisition Management | U161-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | FAC-P/PM Journeyman Business Management for Government Applications | U162-PUBLIC | 4 | Person | \$2,659.00 |
| 132-50 | CompTIA All 2-Day Public Courses: 2-Days | CompTIA2-PUBLIC | 2 | Person | \$1,379.00 |
| 132-50 | CompTIA All 3-Day Public Courses: 3-Days | CompTIA3-PUBLIC | 3 | Person | \$2,120.00 |
| 132-50 | CompTIA All 4-Day Public Courses: 4-Days | CompTIA4-PUBLIC | 4 | Person | \$2,393.00 |
| 132-50 | CompTIA All 5-Day Public Courses: 5-Days | CompTIA5-PUBLIC | 5 | Person | \$2,550.00 |
| 132-50 | Returning Attendee: All 2-Day Public Courses: 2-Days | RA2-PUBLIC | 2 | Person | \$1,379.00 |
| 132-50 | Returning Attendee: All 3-Day Public Courses: 3-Days | RA3-PUBLIC | 3 | Person | \$2,120.00 |
| 132-50 | Returning Attendee: All 4-Day Public Courses: 4-Days | RA4-PUBLIC | 4 | Person | \$2,393.00 |
| 132-50 | Returning Attendee: All 5-Day Public Courses: 5-Days | RA5-PUBLIC | 5 | Person | \$2,550.00 |
| 132-50 | Training Vouchers 200 or more Events: All 2, 3, 4 and 5-Day Public Courses | TV200-PUBLIC | ALL | Person | \$1,800.00 |
| 132-50 | Training Vouchers 100 - 199 Events: All 2, 3, 4 and 5-Day Public Courses | TV100199-PUBLIC | ALL | Person | \$1,850.00 |
| 132-50 | Training Vouchers 50 - 99 Events: All 2, 3, 4 and 5-Day Public Courses | TV5099-PUBLIC | ALL | Person | \$1,900.00 |
| 132-50 | Training Vouchers 25 - 49 Events: All 2, 3, 4 and 5-Day Public Courses | TV2549-PUBLIC | ALL | Person | \$1,950.00 |
| 132-50 | Training Vouchers 10 - 24 Events: All 2, 3, 4 and 5-Day Public Courses | TV1024-PUBLIC | ALL | Person | \$1,995.00 |
| 132-50 | Training Vouchers 05 - 09 Events: All 2, 3, 4 and 5-Day Public Courses | TV0509-PUBLIC | ALL | Person | \$2,225.00 |
| 132-50 | Training Vouchers 03 Events: All 2, 3, 4 and 5-Day Public Courses | TRIPLE PACK (3) | ALL | Person | \$6,885.00 |
| 132-50 | 3 Course Training Passport All 2, 3, 4 and 5-Day Public Courses | PP3-PUBLIC | ALL | Person | \$5,530.00 |
| 132-50 | 3 Course Training Passport (Renewal): All 2, 3, 4 and 5-Day Public Courses | PPR3-PUBLIC | ALL | Person | \$5,230.00 |
| 132-50 | 4 Course Training Passport All 2, 3, 4 and 5-Day Public Courses | GPPP-PUBLIC | ALL | Person | \$6,700.00 |
| 132-51 | All Eligible Public Courses: Express Boot Camp | All Eligible Public Courses | 1 | Person | \$800.00 |
| ONSITE COURSES TIER 1 | | | | | |
| 132-50 | Power Excel®: Analyzing Data to Make Business Decisions | 195-ONSITE | 2 | Course | \$12,589.00 |
| 132-50 | PowerPivot for Excel: Mining Data for Business Intelligence | 1362-ONSITE | 2 | Course | \$12,589.00 |
| 132-50 | Achieving ITIL® Foundation Certification | 1197-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | Cloud Computing Technologies Introduction: Hands-On | 1200-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | Essentials of Cloud Security Management | 1220-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | Introduction to Big Data: Hands-On | 1250-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | Microsoft Excel® Introduction: Hands-On | 1361-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | SQL Server® High Availability: Hands-On | 141-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | SharePoint® 2010 Business Intelligence: Hands-On | 146-ONSITE | 3 | Course | \$14,668.00 |

| SIN | Course Title | Course Number | Course Length (Days) | Unit | GSA Price (w/IFF) |
|--------|--|---------------|----------------------|--------|-------------------|
| 132-50 | Developing InfoPath Forms for SharePoint®: Hands-On | 1507-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | jQuery Introduction: Hands-On | 1610-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | Social Engineering Deceptions and Defenses: Hands-On | 2012-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | SQL Server 2012 Administration Skills Upgrade | 2105-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | SQL Server® Virtualization and Consolidation: Hands-On | 2109-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | Mobile & Responsive Web Design | 2315-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | Mobile Device and Application Security: Hands-On | 2781-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | Java Programming Introduction: Hands-On | 342-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | Microsoft® Project Introduction: Hands-On | 3702-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | COBIT®5 Foundation | 3922-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | Service Oriented Architecture (SOA) Introduction: Hands On | 424-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | Shell Programming: Hands-On | 434-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | Microsoft® Project Server 2010 for Enterprise Project Management: Hands-On | 924-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | SQL Programming Language Introduction: Hands-On | 925-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | Windows PowerShell™: Automating Administrative Tasks | 969-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | Microsoft Office: Streamlining Tasks | 972-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | ITIL® Intermediate: Service Strategy | 982-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | ITIL® Intermediate: Service Operation | 991-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | ITIL® Intermediate: Service Transition | 992-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | ITIL® Intermediate: Service Design | 993-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | ITIL® Intermediate: Continual Service Improvement | 994-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | CSS3 for Responsive Web Design: Hands-On | 522-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | SharePoint® Information Architecture and Governance | 1537-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | UI & UX Optimized Software Design | 1802-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | Agile Test-Driven Development: Hands-On | 1815-ONSITE | 3 | Course | \$14,668.00 |
| 132-50 | Project Management for Software Development | 340-ONSITE | 4 | Course | \$16,453.00 |
| 132-50 | CompTIA Security+™ Exam Prep | 446-ONSITE | 5 | Course | \$17,067.00 |
| 132-50 | Amazon Web Services (AWS): Hands-On | 1205-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Crystal Reports®: Hands-On | 126-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | SQL Server® Integration Services for Business Intelligence | 134-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | SQL Server® Analysis Services for Business Intelligence | 139-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | SQL Server Reporting Services: Hands-On | 140-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Linux® Introduction: Hands-On | 143-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Linux® Administration and Support: Hands-On | 144-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | SharePoint® 2010 Technologies Introduction: Hands-On | 1501-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Building Workflows with SharePoint® Designer 2010: Hands-On | 1505-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | SharePoint® 2013 Technologies Introduction: Hands-On | 1531-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Administering SharePoint® 2013 Server Farms, Hands-On | 1532-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Building Workflows with SharePoint® Designer 2013 | 1533-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Building No-Code Solutions for SharePoint® 2013: Hands-On | 1534-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Virtualization Technologies Introduction: Hands-On | 170-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Deploying VMware® vSphere: Hands-On | 171-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Python® Programming Introduction | 1905-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Defending the Perimeter from Cyber Attacks: Hands-On | 2010-ONSITE | 4 | Course | \$17,622.00 |

| SIN | Course Title | Course Number | Course Length (Days) | Unit | GSA Price (w/IFF) |
|--------|---|---------------|----------------------|--------|-------------------|
| 132-50 | Endpoint Security and Network Access Control: Hands-On | 2011-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | VBA Programming Introduction: Hands-On | 209-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | SQL Server® 2012 Introduction: Hands-On | 2107-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | SQL Server® 2012 Database Administration: Hands-On Introduction | 2108-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | User & System Requirements for Successful Software Development | 218-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Designing an Effective Data Warehouse | 2191-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | HTML5: NextGeneration Web Development | 2320-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Developing SQL Queries for Oracle® Databases: Hands-On | 234-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Windows® 7 Introduction: Hands-On | 2400-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Deploying and Managing Windows® | 2401-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Windows® 8 Introduction: Hands-On | 2404-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Windows Server® 2012 Introduction: Hands-On | 2410-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Windows Server® 2012 Administration: Hands-On | 2411-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Windows Server® 2012 Active Directory Domain Services | 2412-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | System Center 2012 Configuration Manager Introduction | 2415-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Hyper-V for Windows Server 2012: Hands-On | 2417-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Installing and Managing Exchange Server 2013, Hands-On | 2502-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | WCF, Web API, and SignalR Services for .NET | 2601-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Programming SharePoint® 2010 Applications with .NET | 2615-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Developing Apps for SharePoint® 2013, Hands-On 4-Day Course | 2616-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | .NET4 and 4.5 Programming for Existing .NETDevelopers | 2620-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Building ASP.NETWeb Applications | 2621-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Troubleshooting VMware® vSphere (5.x): Hands-On | 2701-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Introduction to iPhone and iPad Application Development | 2761-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Android™ Application Development & Programming | 2771-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Building Android™ Applications: Extended Features | 2772-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Strategic Project Management: Achieving Organizational Goals | 287-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Project Management: Skills for Success | 296-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Technical Writing Introduction: Hands-On | 319-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Relational Database Design, Tools and Techniques: Hands-On | 382-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | C# Programming: Hands-On | 419-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | UNIX® Introduction: Hands-On | 428-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Perl Programming Introduction: Hands-On | 431-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Introduction to Modeling for Business Analysis | 447-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Network Configuration and Troubleshooting: Hands-On | 451-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | System and Network Security Introduction | 468-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Developing a Web Site: Hands-On | 470-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Java Programming: A Comprehensive Hands-On Introduction | 471-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | JavaScript for Web Development: Hands-On | 489-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Programming with .NETIntroduction: Hands-On | 502-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Visual Basic® Programming for .NET: Hands-On | 503-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Building Web Applications with ASP.NETand Ajax: Hands-On | 506-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | .NETBest Practices and Design Patterns: Hands-On | 511-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | ASP.NET WebForms: A Comprehensive Hands-On Introduction | 512-ONSITE | 4 | Course | \$17,622.00 |

| SIN | Course Title | Course Number | Course Length (Days) | Unit | GSA Price (w/IFF) |
|--------|--|---------------|----------------------|--------|-------------------|
| 132-50 | Java Best Practices and Design Patterns: Hands-On | 516-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Developing Enterprise Java Applications with Spring & Hibernate® | 517-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | SQL Server Transact-SQL® Programming: Hands-On | 532-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Developing SQL Queries for SQL Server®: Hands-On | 534-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Ethical Hacking and Countermeasures: Hands-On | 537-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | XML Introduction: Hands-On | 542-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Developing Java Web Applications: Hands-On | 570-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Building REST and SOAP Web Services with Java | 577-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Vulnerability Assessment: Protecting Your Organization | 589-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Oracle® Database 11g Introduction: Hands-On | 926-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Oracle® Database 11g Administration: Hands-On | 927-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Hands-On Oracle® Database 11g: Backup, Recovery and Server Tuning | 928-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Java Enterprise Edition: Integrating JSF, EJB and JPA | 936-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Securing Web Applications, Services and Servers: Hands-On | 940-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Windows Server® 2008 Introduction: Hands-On | 960-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Windows Server® 2008 Administration: Hands-On | 961-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Windows Server® Group Policy Management: Hands-On | 963-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | System Center Configuration Manager 2007: Hands-On | 965-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | IIS 7.5 for Windows Server® 2008: Hands-On | 966-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Microsoft Access® Introduction: Hands-On | 970-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Programming C# Extended Features: Hands-On | 973-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Building Web Applications with ASP.NET MVC: Hands-On | 977-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Hadoop Development for Big Data Solutions: Hands-On | 1251-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Hadoop® Administration for Big Data Solutions | 1252-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Introduction to Data Science for Big Data Analytics | 1253-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Microsoft System Center 2012 Technologies: Hands-On | 2414-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Implementing Private Cloud Computing with Microsoft System Center 2012 | 1215-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Branding and Customizing SharePoint® 2013 Sites: Hands-On | 1535-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | JavaScript for Modern Web Development: Hands-On | 2319-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Linux® Troubleshooting | 1901-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Agile Software Development with Team Foundation Server | 1816-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | IIS 8.0/8.5 for Windows Server® 2012 | 2416-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Lync Server 2013 Introduction | 2510-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Swift Programming for Mac/iPhone/iPad Introduction | 2763-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Integrating Mac OS X in the Enterprise | 947-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Creating Dashboards with SharePoint | 1536-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Microsoft Azure Infrastructure Services | 2413-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | Linux Virtualization | 1902-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | IPv6: Implementing the Next-Generation Network | 2703-ONSITE | 4 | Course | \$17,622.00 |
| 132-50 | CompTIA A+® Certification Exam Prep | 445-ONSITE | 5 | Course | \$19,859.00 |
| 132-50 | Oracle® PL/SQL Programming: Hands-On | 493-ONSITE | 5 | Course | \$19,859.00 |
| 132-50 | Developing High-Performance SQL Server® Databases | 535-ONSITE | 5 | Course | \$19,859.00 |
| 132-50 | ITIL® Managing Across the Lifecycle Qualification | 983-ONSITE | 5 | Course | \$19,859.00 |
| 132-50 | ITIL® Intermediate: Operational Support & Analysis | 995-ONSITE | 5 | Course | \$19,859.00 |

| SIN | Course Title | Course Number | Course Length (Days) | Unit | GSA Price (w/IFF) |
|------------------------------|--|---------------|----------------------|--------|-------------------|
| 132-50 | ITIL® Intermediate: Release, Control and Validation | 996-ONSITE | 5 | Course | \$19,859.00 |
| 132-50 | ITIL® Intermediate: Planning, Protection and Optimization | 997-ONSITE | 5 | Course | \$19,859.00 |
| 132-50 | ITIL® Intermediate: Service Offerings and Agreements | 998-ONSITE | 5 | Course | \$19,859.00 |
| 132-50 | Preparing for the CISSP® Certification Exam: Hands-On | 2058-ONSITE | 5 | Course | \$19,859.00 |
| 132-50 | Interconnecting Cisco Networking Devices Part 1 | 2801-ONSITE | 5 | Course | \$19,600.00 |
| 132-50 | Interconnecting Cisco Networking Devices Part 2 | 2802-ONSITE | 5 | Course | \$19,600.00 |
| 132-50 | Oracle® Database 12c Introduction: Hands-On | 2226-ONSITE | 5 | Course | \$19,859.00 |
| 132-50 | Oracle® Database 12c Administration: Hands-On | 2227-ONSITE | 5 | Course | \$19,859.00 |
| 132-50 | Oracle® Database 12c Backup, Recovery and Server Tuning | 2228-ONSITE | 5 | Course | \$19,859.00 |
| 132-50 | CCNA BootCamp (CCNAX) | 2803-ONSITE | 5 | Course | \$21,400.00 |
| 132-50 | Hands-On CEH: Certified Ethical Hacker | 2031-ONSITE | 5 | Course | \$22,969.00 |
| TIER 2 | | | | | |
| 132-50 | SharePoint® for Project Management | 919-ONSITE | 3 | Course | \$13,852.00 |
| 132-50 | Project Leadership: Building High-Performance Teams | 346-ONSITE | 4 | Course | \$16,453.00 |
| 132-50 | A Comprehensive Introduction to Networking | 450-ONSITE | 4 | Course | \$16,453.00 |
| 132-50 | Project Management Professional (PMP)® Exam Prep | 276-ONSITE | 5 | Course | \$18,465.00 |
| TIER 3 | | | | | |
| 132-50 | Certified Associate in Project Management (CAPM)® Exam Prep | 3601-ONSITE | 3 | Course | \$12,589.00 |
| 132-50 | Building and Evolving a Project Management Office | 3610-ONSITE | 3 | Course | \$12,589.00 |
| 132-50 | Business Relationship Management: Aligning IT & the Business | 902-ONSITE | 3 | Course | \$12,589.00 |
| 132-50 | Agile Project Management with Scrum | 918-ONSITE | 3 | Course | \$12,589.00 |
| 132-50 | SharePoint® Governance: Managing SharePoint® Environments | 957-ONSITE | 3 | Course | \$12,589.00 |
| 132-50 | FAC-P/PM Senior/Expert Leadership and Interpersonal Skills | U155-ONSITE | 3 | Course | \$12,589.00 |
| 132-50 | FAC-P/PM Entry Leadership and Interpersonal Skills | U159-ONSITE | 3 | Course | \$12,589.00 |
| 132-50 | FAC-P/PM Journeyman Leadership and Interpersonal Skills | U163-ONSITE | 3 | Course | \$12,589.00 |
| 132-50 | Implementing Lean-Agile for Business and Operations | 3641-ONSITE | 3 | Course | \$12,589.00 |
| 132-50 | Disaster Recovery Planning: Ensuring Business Continuity | 289-ONSITE | 4 | Course | \$15,290.00 |
| 132-50 | Influence Skills: Getting Results without Direct Authority | 294-ONSITE | 4 | Course | \$15,290.00 |
| 132-50 | Developing User Requirements: The Key to Project Success | 315-ONSITE | 4 | Course | \$15,290.00 |
| 132-50 | Management Skills for an IT Environment | 906-ONSITE | 4 | Course | \$15,290.00 |
| 132-50 | Agile Software Development and UML | 933-ONSITE | 4 | Course | \$15,290.00 |
| 132-50 | Preparing for TOGAF® Accreditation | 1803-ONSITE | 4 | Course | \$15,290.00 |
| 132-50 | FAC-P/PM Senior/Expert Program Management | U152-ONSITE | 4 | Course | \$15,290.00 |
| 132-50 | FAC-P/PM Senior/Expert Acquisition Management | U153-ONSITE | 4 | Course | \$15,290.00 |
| 132-50 | FAC-P/PM Senior/Expert Business Management for Government Applications | U154-ONSITE | 4 | Course | \$15,290.00 |
| 132-50 | FAC-P/PM Entry Project Management | U156-ONSITE | 4 | Course | \$15,290.00 |
| 132-50 | FAC-P/PM Entry Acquisition Management | U157-ONSITE | 4 | Course | \$15,290.00 |
| 132-50 | FAC-P/PM Entry Business Management for Government Applications | U158-ONSITE | 4 | Course | \$15,290.00 |
| 132-50 | FAC-P/PM Journeyman Project/Program Management | U160-ONSITE | 4 | Course | \$15,290.00 |
| 132-50 | FAC-P/PM Journeyman Acquisition Management | U161-ONSITE | 4 | Course | \$15,290.00 |
| 132-50 | FAC-P/PM Journeyman Business Management for Government Applications | U162-ONSITE | 4 | Course | \$15,290.00 |
| ADD-ON STUDENT PRICES | | | | | |
| TIER 1 | | | | | |

| SIN | Course Title | Course Number | Course Length (Days) | Unit | GSA Price (w/IFF) |
|---------------|--|-----------------------------|----------------------|--------|-------------------|
| 132-50 | All 1-Day Courses (Tier 1) Per student over 10: 1-Day Course | 1DAY OVER10T1- ONSITE | 1 | Person | \$460.00 |
| 132-50 | All 2-Day Courses (Tier 1) Per student over 10: 2-Day Course | 2DAY OVER10T1- ONSITE | 2 | Person | \$550.00 |
| 132-50 | All 3-Day Courses (Tier 1) Per student over 10: 3-Day Course | 3DAY OVER10T1- ONSITE | 3 | Person | \$640.00 |
| 132-50 | All 4-Day Courses (Tier 1) Per student over 10: 4-Day Course | 4DAY OVER10T1- ONSITE | 4 | Person | \$730.00 |
| 132-50 | All 5-Day Courses (Tier 1) Per student over 10: 5-Day Course | 5DAY OVER10T1- ONSITE | 5 | Person | \$820.00 |
| TIER 2 | | | | | |
| 132-50 | All 2-Day Courses (Tier 2) Per student over 10: 2-Day Course | 2DAY OVER10T2- ONSITE | 2 | Person | \$550.00 |
| 132-50 | All 3-Day Courses (Tier 2) Per student over 10: 3-Day Course | 3DAY OVER10T2- ONSITE | 3 | Person | \$640.00 |
| 132-50 | All 4-Day Courses (Tier 2) Per student over 10: 4-Day Course | 4DAY OVER10T2- ONSITE | 4 | Person | \$730.00 |
| 132-50 | All 5-Day Courses (Tier 2) Per student over 10: 5-Day Course | 5DAY OVER10T2- ONSITE | 5 | Person | \$820.00 |
| TIER 3 | | | | | |
| 132-50 | All 1-Day Courses (Tier 3) Per student over 10: 1-Day Course | 1DAY OVER10T3- ONSITE | 1 | Person | \$460.00 |
| 132-50 | All 2-Day Courses (Tier 3) Per student over 10: 2-Day Course | 2DAY OVER10T3- ONSITE | 2 | Person | \$550.00 |
| 132-50 | All 3-Day Courses (Tier 3) Per student over 10: 3-Day Course | 3DAY OVER10T3- ONSITE | 3 | Person | \$640.00 |
| 132-50 | All 4-Day Courses (Tier 3) Per student over 10: 4-Day Course | 4DAY OVER10T3- ONSITE | 4 | Person | \$730.00 |
| 132-50 | All 5-Day Courses (Tier 3) Per student over 10: 5-Day Course | 5DAY OVER10T3- ONSITE | 5 | Person | \$820.00 |
| 132-50 | Course 2801 Per student over 10: 5-Day Course | 2801 OVER10- ONSITE | 5 | Person | \$900.00 |
| 132-50 | Course 2802 Per student over 10: 5-Day Course | 2802 OVER10- ONSITE | 5 | Person | \$900.00 |
| 132-50 | Course 2803 Per student over 10: 5-Day Course | 2803 OVER10- ONSITE | 5 | Person | \$900.00 |
| 132-50 | Course 2031 Per student over 10: 5-Day Course | 2031 OVER10- ONSITE | 5 | Person | \$1,096.00 |
| OTHER | | | | | |
| 132-50 | Learning Tree IT Document Development Workshop: 1-Day | WS01-ONSITE | 1 | Course | \$3,000.00 |

GSA PROFESSIONAL SERVICES DESCRIPTIONS AND RATES
– SIN 132-51 / 132-51RC / 132-51STLOC

Learning Tree International USA (Learning Tree)’s commercial practices include the education / experience substitutions identified below. In order to be consistent with commercial practices, Learning Tree incorporates their commercial education / experience substitution methodology to all GSA labor categories.

Experience Substitutions Methodology:

| | | |
|---|--------|------------------|
| High School Diploma + 4 years additional experience | Equals | Bachelors Degree |
| Associates Degree + 2 years additional experience | Equals | Bachelors Degree |
| Bachelors Degree + 2 years additional experience | Equals | Masters Degree |
| Masters Degree + 3 years additional experience | Equals | Ph.D. |

Education Substitutions Methodology:

| |
|--|
| A Ph.D. may be substituted for three (3) years of required experience with a Masters Degree or five (5) years with a Bachelors Degree. |
| A Masters Degree may be substituted for two (2) years of required experience with a Bachelors Degree. |
| A Bachelors Degree may be substituted for two (2) years of required experience with an Associates Degree. |
| A Bachelors Degree may be substituted for four (4) years of required experience with a Diploma. |

| Learning Services | | Daily Rate: \$2,700.00 |
|---|---|-------------------------------|
| Minimum Education: | Subject Matter Experts (SME) delivering Learning Services at a minimum have earned their Bachelors Degree with over 12 years of experience, but most assigned resources have earned a Masters Degree and at least eight (8) years of experience. | |
| Minimum Experience: | Subject Matter Experts (SME) delivering Learning Services will offer a minimum of 12 years of business, IT and management experience and will also be practitioners and consultants in their fields of expertise. | |
| Functional Duties/ Responsibilities: | Services include, but are not limited to, document design support, counsel to individuals and/or teams on areas of expertise, instructional delivery, curriculum assessment, curriculum development, client interviews, process reviews and other organizational matters. | |