

GENERAL SERVICES ADMINISTRATION  
Federal Supply Service  
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: [GSAAdvantage.gov](http://GSAAdvantage.gov).

Multiple Award Schedule

Contract number: GS-35F-449GA

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

Contract period: May 18, 2017 through May 17, 2022

FedScale Inc.  
1 N Broad St Ste B  
Luray, VA 22835•1147  
DUNS: 079151871 CAGE Code: 70HX5  
V: 866-435-1204 F: 703-542-1112  
Contact: Teena Sirohi; [teena.sirohi@fedscale.com](mailto:teena.sirohi@fedscale.com)

Contractor's internet address/web site where schedule information can be found: [www.fedscale.com](http://www.fedscale.com)

Business size: Small

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs:  
54151S  
54151HEAL  
33411  
OLM

SIN	SERVICE PROPOSED	PRICE OFFERED TO GSA (including IFF)
54151S	Project Manager	\$126.56
54151S	IT Enterprise Architect	\$131.94
54151S	Software Architect	\$126.08
54151S	Systems Analyst I	\$90.40
54151S	Systems Analyst II	\$95.29
54151S	Business/Financial Analyst I	\$78.19
54151S	Business/Financial Analyst II	\$90.40
54151S	Application Systems Analyst I	\$93.34
54151S	Application Systems Analyst II	\$95.29
54151S	System Administrator I	\$88.45
54151S	System Administrator II	\$88.45
54151S	Subject Matter Expert	\$126.90
54151S	Help Desk Specialist II	\$90.40
54151HEAL	Health IT (HIT) Project Manager	\$122.17
54151HEAL	Health IT Senior Systems Engineer	\$152.22
54151HEAL	Health IT Senior Data Architect	\$161.26
54151HEAL	Health IT Senior Software Engineer	\$161.26
54151HEAL	Health IT Mid Level Software Engineer	\$136.83
54151HEAL	Health IT Systems Administrator	\$97.73
54151HEAL	Health IT Network Administrator	\$97.73
54151HEAL	Health IT Subject Matter Expert	\$180.81

1b. Lowest price labor category

LABOR CATEGORY	GSA PRICE
----------------	-----------

Business/Financial Analyst I	\$78.19
------------------------------	---------

1c.

Labor Category	Experience	Education	Functional Responsibility
Project Manager	8 years experience in technical or managerial in related discipline	Bachelor's Degree in Business, Scientific or Engineering discipline, PMP Certification	Leads team on large projects or significant segment of large complex projects. Analyzes new and complex project related problems and creates innovative solutions involving finance, scheduling, technology, methodology, tools, and solution components. Provides applications systems analysis and programming activities for a Government site, facility or multiple locations. Prepares long and short-range plans for application selection, systems development, systems maintenance, and production activities and for necessary support resources. Oversees all aspects of projects.
IT Enterprise Architect	10 years progressive work experience in individual's area of technological expertise	Master's degree in individual's area of scientific expertise OR Bachelor's Degree in individual's area of scientific expertise with four (4) additional years experience.	Provides high-level architectural expertise to managers and technical staff. Develops architectural products and deliverables for the enterprise and operational business lines. Develops strategy of COTS, ERP, and custom developed system(s) and the design infrastructure necessary to support that strategy. Advises on selection of technological purchases with regards to processing, data storage, data access, applications development and communications. Sets standards for database structures for the organization (SQL, ORACLE, SYBASE, etc.). Advises of feasibility of potential future projects to management.
Software Architect	8 years progressive work experience in individual's area of technological expertise	Bachelor's Degree in Computer Science or Engineering discipline	Establishes system information requirements using analysis of information engineers in the development of enterprise-wide or large-scale COTS, ERP, or customized information systems. Designs architecture to include the software, hardware, and communications to support the total requirements as well as provide for cross-functional requirements and interfaces. Ensures these systems are compatible and in compliance with the standards for open systems architectures. Evaluates problems of workflow, organization, and planning, and develops appropriate corrective action.
Systems Analyst I	2 years experience in related discipline	Bachelor's Degree in Scientific, Engineering or Business discipline	Provides analysis related to the design, development, and integration of hardware, software, man-machine interfaces and all system level requirements to provide an integrated IT solution. Develops integrated system test requirement, strategies, devices and systems. Directs overall system level testing.

Systems Analyst II	4 years experience in related discipline	Bachelor's Degree in Scientific, Engineering or Business discipline	Generally provides, reviews and approves analysis related to the design, development, and integration of hardware, software, man-machine interfaces and all system level requirements to provide an integrated IT solution. Develops integrated system test requirement, strategies, devices and systems. Directs overall system level testing. Generally takes a leadership role.
Business/Financial Analyst I	2 years experience in related discipline	Bachelor's Degree in Scientific, Engineering or Business discipline	Formulates and defines systems scope and objectives based on both user needs and a thorough understanding of business systems and industry requirements. Devises or modifies procedures to solve complex problems considering computer equipment capacity and/or software solutions limitations, operation time, and form of desired results. Includes analysis of business and user needs, documentation of requirements, and translation into proper system requirements specifications.
Business/Financial Analyst II	4 years experience in related discipline	Master's Degree in Scientific, Engineering or Business discipline	Formulates and defines systems scope and objectives based on both user needs and a thorough understanding of business systems and industry requirements. Devises or modifies procedures to solve complex problems considering computer equipment capacity and/or software solutions limitations, operation time, and form of desired results. Includes analysis of business and user needs, documentation of requirements, and translation into proper system requirements specifications. Provides consultation on complex projects and is considered to be the top level contributor/specialist of most phases of systems analysis, while considering the business implications of the application of technology to the current and future business environment.
Application Systems Analyst I	3 years experience in related discipline	Bachelor's Degree in Computer Science, Engineering or other related discipline	Formulates/defines system scope and objectives. Devises or modifies procedures to solve problems considering computer equipment or COTS or software capacity and limitations, operating time, and form of desired results. Prepares detailed specifications for programs. Assists in the design, development, testing, implementation, and documentation of new software and enhancements of existing applications. Works with project managers, developers, and end users to ensure application designs meet business requirements. Formulates/defines specifications for complex operating software programming applications or modifies/maintains complex existing applications using engineering releases and utilities from the manufacturer. Designs, codes, tests, debugs, and documents those programs. Provides overall operating system, such as sophisticated file maintenance routines, large telecommunications networks,

			computer accounting, and advanced mathematical/scientific software packages. Assists all phases of software systems programming applications. Evaluates new and existing software products.
Application Systems Analyst II	6 years experience in related discipline	Bachelor's Degree in Computer Science, Engineering or other related discipline	Formulates/defines system scope and objectives. Devises or modifies procedures to solve complex problems considering computer equipment or COTS or software capacity and limitations, operating time, and form of desired results. Prepares detailed specifications for programs. Leads in the design, development, testing, implementation, and documentation of new software and enhancements of existing applications. Works with project managers, developers, and end users to ensure application designs meet business requirements. Formulates/defines specifications for complex operating software programming applications or modifies/maintains complex existing applications using engineering releases and utilities from the manufacturer. Designs, codes, tests, debugs, and documents those programs. Provides overall operating system, such as sophisticated file maintenance routines, large telecommunications networks, computer accounting, and advanced mathematical/scientific software packages. Assists all phases of software systems programming applications. Evaluates new and existing software products.
System Administrator I	2 years experience in related discipline	Bachelor's Degree in related discipline or the equivalent experience	Provides technical support in the installation and maintenance of systems/data bases . Assists in the evaluation of hardware and software. Installs network hardware and software including network operating systems. Monitors data communications to ensure network is available to users. Troubleshoots and resolves routine problems.
System Administrator II	5 years experience in related discipline	Bachelor's Degree in related discipline or the equivalent experience	Installs, maintains and coordinates use of the LAN/WAN. Evaluates hardware and software. Enforces security procedures, installs network software and manages network performance. Troubleshoots and resolves complex problems. Implements and coordinates network policies, procedures and standards.

Subject Matter Expert	15 years recognized expertise in related discipline	PhD in Scientific, Engineering or Business Discipline or the equivalent experience	<p>Serves as subject matter expert, possessing in-depth knowledge of a particular area, such as business, computer science, engineering, mathematics, or the various sciences. Provides technical knowledge and analysis of highly specialized applications and operational environments, high-level functional systems analysis, design, integration, documentation and implementation advice on exceptionally complex problems that need extensive knowledge of the subject matter for effective implementation. Participates as needed in all phases of software development with emphasis on the planning, analysis, testing, integration, documentation, and presentation phases.</p> <p>Applies principles, methods and knowledge of the functional area of capability to specific task order requirements, advanced mathematical principles and methods to exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to arrive at automated solutions.</p>
Help Desk Specialist II	2 years experience	AA Degree	<p>Responds to and diagnoses problems through discussion with users. Ensures a timely process through which problems are controlled. Includes problem recognition, research, isolation, resolution, and follow-up steps. Supervises operation of help desk and serves as focal point for customer concerns. Provides support to end users on a variety of issues. Identifies, researches, and resolves technical problems. Responds to telephone calls, email and personnel requests for technical support. Documents, tracks, and monitors the problem to ensure a timely resolution. Provides second-tier support to end users for either PC, server, or mainframe applications or hardware. Interact with network services, software systems engineering, and/or applications development to restore service and/or identify and correct core problem. Simulates or recreates user problems to resolve operating difficulties. Recommends systems modifications to reduce user problems.</p>
Health IT (HIT) Project Manager	<p>Minimum three (3) years of HIT experience with Bachelor's degree OR minimum of one (1) year of HIT experience with Master's degree OR minimum five (5) years of experience with no degree.</p>	Bachelor's Degree in Business, Management or related discipline	<p>Ability to oversee and orchestrate and performs day-to-day management of assigned delivery order projects that involve teams of HIT consultants and technical experts and analyst. Possesses knowledge of Health IT systems both in commercial and government domain. Has knowledge of health IT protocols, data governance mandates and regulations on handling health IT systems and data. Demonstrates proven skills in those technical areas addressed by the delivery order to be managed. Organizes, directs, and coordinates the planning and production of all activities associated with assigned delivery order</p>

			projects, including assessment of staff and expenditure of ODCs. Demonstrates writing and oral communication skills.
Health IT Senior Systems Engineer	Minimum four (4) years of experience with bachelor's degree OR minimum of two (2) years of experience with master's degree OR minimum six (6) years of experience with no degree.	Bachelor's Degree in Computer Science or related discipline	Supervise the selection and installation of HIT computer systems by providing technical advice and support, and by helping organizations acquire and set up affordable, workable data processing systems suited to current and projected HIT needs. Serves as the primary HIT technical resource for customers. Closely involved in installation and maintain contact with their customers. Analyze the customer's daily operations and confer with managers and other personnel to determine the customer's information handling needs. Recommend appropriate HIT hardware, software, and accessories to the customer. Works with the customer to develop written proposals and give product demonstrations. Evaluates the technical capabilities of the customer's staff to determine training requirements, prepares and conducts classes and seminars. Responsible for monitoring systems and, and providing additional guidance. Engage in problem solving or assisting with special projects, such as helping customers design and implement their own programs. Ability to provide technical and administrative direction for personnel responsible for network design, implementation, and operations tasks, including the review of work products for correctness, adherence to the design concept and to user standards and progress in accordance with schedules.
Health IT Senior Data Architect	Minimum five (5) years of experience with bachelor's degree OR minimum of three (3) years of experience with master's degree OR minimum eight (8) years of experience with no degree.	Bachelor's Degree in Computer Science or related discipline	Ability to lead a team of HIT specialists in developing data repositories, and data models in support of complex and highly sophisticated Data warehousing applications. Ability to develop HIT Data related strategies and their implementation their off. Ability to create data governance methodologies and their implementation. Ability to lead technical architectures for complex and highly sophisticated data interfaces from various systems. Ability to develop and execute HIT architecture strategies, feasibility studies, and integration analyses. Ability to supervise and provide guidance in implementing various HIT architectures. Able to independently gather and define the architecture requirements and ensure that the architectures are compatible and in compliance with the appropriate IT organization and project standards.
Health IT Senior Software Engineer	Minimum five (5) years of experience with bachelor's degree OR minimum of three (3) years of experience with master's degree OR minimum seven (7) years of experience with no degree	Bachelor's Degree in Business, Management or related discipline	Ability to lead or direct of team of HIT software engineers developing and maintaining HIT operating systems, applications software, database packages, compilers, assemblers, utility programs and other highly complex system software requirements. Ability to modify and create special purpose HIT software and ensure systems efficiency and integrity. Ability to analyze HIT systems

			<p>requirements and design specifications. Ability to develop block diagrams and logic flow charts. Ability to translate detailed systems designs into executable software. Ability to test, debug, and refine software to produce the required product. Ability to prepare required documentation, including project plans and software program documentation. Creates and/or maintains operating systems, communications software, database packages, compilers, assemblers, and utility programs. Ability to lead or supervise a team of HIT specialists in developing, managing, maintaining, and evaluating current state-of-the-art computer hardware, software, and software development tools. Manages the development, testing and maintenance of HIT computer programs to ensure that the application meets the needs of the users of the system. Responsibilities include: Assist systems analysts and / or designers in researching and documenting HIT computer user requirements. Ability to lead a team of HIT specialists involved in combining a multitude of complex system and software packages.</p>
Health IT Mid Level Software Engineer	<p>Minimum two (2) years of experience with bachelor's degree OR minimum of one (1) year of experience with master's degree OR minimum four (4) years of experience with no degree</p>	<p>Bachelor's Degree in Business, Management or related discipline</p>	<p>Ability to develop and maintain HIT operating systems, applications software, database packages, compilers, assemblers, and utility programs with minimal oversight. Ability to modify and create special purpose HIT software and ensure HIT systems efficiency and integrity. Ability to develop block diagrams and logic flow charts. Ability to translate detailed design into computer software. Ability to test, debug, and refine the HIT computer software to produce the required product. Assists with the creation of and /or assists with the maintenance of HIT operating systems, communications software, database packages, compilers, assemblers, and utility programs. Ability to modify existing, standard software. Ability to convert computer systems from one language or machine to another by utilizing compilers, simulators, emulators, and/or language translators and recommend better utilization of operating systems capabilities to improve system efficiency through conversion or migration - all with minimal oversight. Assists with the management, development, testing and maintenance of HIT computer programs to ensure that the application meets the needs of the users of the system. Responsibilities include: Assist HIT systems analysts and/or designers in researching and documenting computer user requirements; Analysis of objectives and problems identified by analysts and/or designers.</p>
Health IT Systems Administrator	<p>Minimum four (4) years of experience with bachelor's degree OR</p>	<p>Bachelor's Degree in Computer Science or related discipline</p>	<p>Supervises and manages the daily activities of configuration and operation of HIT business systems which may be</p>

	minimum of two (2) years of experience with master's degree OR minimum six (6) years of experience with no degree.		N-Tier or client/server based. Optimizes HIT system operation and resource utilization, and performs system capacity analysis and planning. Provides assistance to users in accessing and using HIT business systems. Ability to conduct protocol analysis and knowledge of LAN and WAN data communications protocols. Ability to plan and perform fault management, configuration control, and performance monitoring. Performs and supervises HIT voice and data network administration
Health IT Network Administrator	Minimum three (3) years of experience required with bachelor's or associate degree OR minimum of four (4) years of experience required with no degree.	Bachelor's Degree in Computer Science or related discipline	Responsible for implementing, maintaining, supporting, developing and, in some cases, designing communication networks within an HIT organization or between HIT organizations. Ability to ensure the integrity of high availability network infrastructure to provide maximum performance for their users for HIT systems. Ability to install network and computer systems for HIT organizations and maintaining, repairing and upgrading network and computer systems. Ability to analyze where communications are going to be needed, create plans for the network, present it to senior management, be up-to-date on the latest technology, understand and determine the hardware and wiring needs for HIT organizations.
Health IT Subject Matter Expert	Minimum five (5) years of experience with bachelor's degree OR minimum of three (3) years of experience with master's degree OR minimum eight (8) years of experience with no degree	Bachelor's Degree in Computer Science or related discipline	Ability to lead a team of HIT specialists in analyzing health related data in the data repositories. Design and create reports for analyzing the Health IT related data. Design and create dashboards as necessary to analyze, pivot and aggregate data. Design, develop and implement data loading scripts to load the data into the data repositories. Manipulate data as necessary to consolidate data from various sources to load it to a data warehouse or a data repository. Possess expert level data analysis techniques and implement them to fulfill the requirements at hand. Design and develop Extraction, Transformation and loading (ETL) scripts to manipulate and load Health data. Ability to supervise and provide guidance in implementing various HIT data repositories. Able to independently gather and define the data architecture requirements and ensure that the architectures are compatible and in compliance with the appropriate IT organization and project standards

2. Maximum order. \$500,000

3. Minimum order. \$100.00

4. Geographic coverage (delivery area). 50 United States; District of Columbia; Puerto Rico

5. Point(s) of production (city, county, and State or foreign country). Not Applicable

6. Discount from list prices or statement of net price. Net prices set forth above.
7. Quantity discounts. None
8. Prompt payment terms. Net 30
- 9a. Government purchase cards are accepted at or below the micro-purchase threshold.
- 9b. Government purchase cards are accepted above the micro-purchase threshold.
10. Foreign items (list items by country of origin). None.
- 11a. Time of delivery. (Contractor insert number of days.) As negotiated with ordering agency and the contractor.
- 11b. Expedited Delivery. As negotiated with ordering agency and the contractor.
- 11c. Overnight and 2-day delivery. As negotiated with ordering agency and the contractor.
- 11d. Urgent Requirements. As negotiated with ordering agency and the contractor.
12. F.O.B. point(s). Destination.
- 13a. Ordering address.  
1 N Broad St Ste B  
Luray, VA 22835•1147
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment address.  
1 N Broad St Ste B  
Luray, VA 22835•1147
15. Warranty provision. None.
16. Export packing charges, if applicable. Not Applicable
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).  
None.
18. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable
19. Terms and conditions of installation (if applicable). Not Applicable
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable
- 20a. Terms and conditions for any other services (if applicable). Not Applicable
21. List of service and distribution points (if applicable). Not Applicable
22. List of participating dealers (if applicable). Not Applicable
23. Preventive maintenance (if applicable). Not Applicable
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/). [www.fedscale.com](http://www.fedscale.com)

25. Data Universal Number System (DUNS) number. 079151871

26. Contractor is registered in the SAM database. Valid and current.