

**GENERAL SERVICES ADMINISTRATION
AUTHORIZED
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

FSC Group 70

Special Item No. 132-33 - Perpetual Software Licenses

FSC/PSC Class 7030 Software

Special Item No. 132-34 - Maintenance of Software

FSC/PSC Class J070 Maintenance-Repair of IT Equipment & Supplies

Special Item No. 132-51 - Information Technology (IT) Professional Services

FSC/PSC Class D301 IT Facility Management

FSC/PSC Class D302 IT Systems Development Services

FSC/PSC Class D306 IT Systems Analysis Services

FSC/PSC Class D307 Automated Information System Design and Integration Services

FSC/PSC Class D308 Programming Services

FSC/PSC Class D310 IT Backup and Security Services

FSC/PSC Class D311 IT Data Conversion Services

FSC/PSC Class D313 Computer Aided Design/Manufacturing (CAD/CAM) Services

FSC/PSC Class D316 IT Telecommunications Network Management Services

FSC/PSC Class D317 Creation/Retrieval of IT Related Automated News Services, Data Services, or Other Information Services

FSC/PSC Class D399 Other IT & Telecommunication Services, Not Elsewhere Classified

Northrop Grumman Information Technology, Inc.

7575 Colshire Drive

McLean, VA 22102

www.is.northropgrumman.com

Business Size: Large

General Services Administration

Federal Acquisition Service

Contract Number: GS-35F-4506G

Period Covered by Contract: 13 February 2012 through 28 April 2017

Pricelist current through Modification PS-0171, dated 7 January 2016

Special Item No. 132-33 Perpetual Software Licenses

Special Item No. 132-34 Maintenance of Software

Special Item No. 132-51 Information Technology (IT) Professional Services



Northrop Grumman has been awarded the Cooperative Purchasing Program for the following SINs: 132-33 STL, 132-34 STL, and 132-51 STL. Section 211 of the E-Government Act of 2002 amended the Federal Property and Administrative Services Act to allow for Cooperative Purchasing. Cooperative Purchasing authorizes State and local government entities to purchase Information

Technology (IT) supplies/products and services from the GSA IT Schedule 70 and the Consolidated Schedule contracts containing Information Technology (IT) Special Item Numbers (SINs).

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage (<http://www.gsaadvantage.gov>).

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**INFORMATION FOR ORDERING ACTIVITIES
APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

SPECIAL NOTICE TO AGENCIES: Small Business Participation

Small Business Administration (SBA) strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.gsaadvantage.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page (www.gsa.gov/fas) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

When Authorized Dealers are allowed by the Contractor to bill ordering activities and accept payment, the order and/or payment must be in the name of the Contractor, in care of the Authorized Dealer.

1. Geographic Scope of Contract

The geographic scope of this contract is the 48 contiguous states, the District of Columbia, Alaska, Hawaii, the U.S. territories and commonwealths and overseas U.S. Government installations.

2. Northrop Grumman's Ordering Address and Payment Information

a. Northrop Grumman Ordering Address:

**Northrop Grumman Information Technology, Inc.
7575 Colshire Drive
McLean, VA 22102**

b. Point of Contact for Ordering Assistance:

**For IT Professional Services:
Deena M. der Boghossian
Phone (703) 556-1636
Fax (844) 603-2208
Email: deena.derboghossian@ngc.com**

c. Payment Information:

- 1) Payment may be made by mail to the above ordering address. For wire transfers, the following applies:
JP Morgan Chase Bank, New York, NY
ABA# See Invoice, Account No.: See Invoice
Account Name: Northrop Grumman Information Technology, Inc.
Reference: Contract No. _____ Invoice Number _____

- 2) Northrop Grumman will accept the Government purchase card for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Government purchase cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

3. Liability for Injury or Damage

Northrop Grumman shall not be liable for any injury to Government personnel or damage to Government property arising from the use of equipment maintained by Northrop Grumman, unless such injury or damage is due to the fault or negligence of Northrop Grumman.

4. Statistical Data for Government Ordering Office Completion of Standard Form 279

- Block 9: G. Order/Modification under Federal Schedule Contract
- Block 16: Data Universal Numbering System (DUNS): 06-468-0213
- Block 30: Type of Contractor - Large Business
- Block 31: Woman-Owned Small Business - No
- Block 37: Taxpayer Identification Number (TIN): 95-2126773

4a. Northrop Grumman Information Technology Additional Business Units

Business Unit Address	CAGE Code
Northrop Grumman Information Technology, Inc. 7575 Colshire Drive McLean, VA 22102	1VZG8
Northrop Grumman Information Technology Inc. Db: Defense Group 7575 Colshire Drive McLean, VA 22102-7508	1V4D7
Northrop Grumman Space & Mission Systems Corp. Northrop Grumman Mission Systems Defense Mission Systems Division 2340 Dulles Corner Blvd. Herndon, VA 20171	1V4X9
Northrop Grumman Space & Mission Systems Corp. One Rancho Carmel Dr. San Diego, CA 92128-3403	65409
Northrop Grumman Information Technology, Inc. Db: Civilian Agencies 7575 Colshire Drive McLean, VA 22102	1VXZ9
Northrop Grumman Federal Civil System, Inc. 8110 Gatehouse Rd. Falls Church, VA 22042-1210	3LZB3
Northrop Grumman Technical Services, Inc. 2411 Dulles Corner Park, Suite 500 Herndon, VA 20171-3430	0JRC1
Northrop Grumman Information Technology, Inc. Db: Commercial, State and Local 15010 Conference Center Dr. Chantilly, VA 20151-3801	1V0C4

Business Unit Address	CAGE Code
Northrop Grumman Technical Services Corp. 921 Elkridge Landing Rd. Linthicum, MD 21090	48306
Northrop Grumman Systems Corporation 15080A W. Nursery Road Linthicum Heights, MD 21090	97942
Northrop Grumman Systems Corporation Db: Northrop Grumman Information Systems 7575 Colshire Drive McLean, VA 22102	5YY61
Northrop Grumman Enterprise Management Services Corp. 2411 Dulles Corner Park, Suite 600 Herndon, VA 20171-3431	487W8

4b. Northrop Grumman is registered with the Central Contractor Registration Database.

5. FOB Destination

To be determined by individual delivery order.

6. Schedule

a. **Time of Delivery:** Northrop Grumman shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-33	15-30 Days ARO or as Negotiated between Ordering Office and Contractor
132-34	15-30 Days ARO or as Negotiated between Ordering Office and Contractor
132-51	As specified in Task Orders

b. **Urgent Requirements:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact Northrop Grumman for the purpose of obtaining accelerated delivery. Northrop Grumman shall reply to the inquiry within three (3) workdays after receipt. Northrop Grumman shall confirm (telephonic replies in writing.) If Northrop Grumman offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. Discount

Prices shown are NET Prices; Basic Discounts have been deducted.

- a. **Prompt Payment:** Zero days from receipt of invoice or date of acceptance, whichever is later.
- b. **Discounts:** May be considered on orders exceeding \$500,000.
- c. **Government Educational Institutions:** Offered the same discounts as all other Government customers.

8. Trade Agreements Act of 1979, as amended

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. Statement Concerning Availability of Export Packing

Not Applicable.

10. Small Requirements

The minimum amount of services that may be ordered from Northrop Grumman on an hourly basis is one day, consisting of eight (8) billable hours, for any single category of labor performed within Northrop Grumman facilities. The minimum amount of services that may be ordered is 90 continuous days for any single category of labor performed within customer facilities. The minimum dollar value of software product orders to be issued is \$100.00.

11. Maximum Order (All dollar amounts are exclusive of any discount for prompt payment.)

a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:

Special Item Number 132-33–Perpetual Software Licenses

Special Item Number 132-34–Maintenance of Software

Special Item Number 132-51–Information Technology Professional Services

12. Ordering Procedures for Federal Supply Schedule Contracts

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.

b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. Federal Information Technology/Telecommunication Standards Requirements

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering offices, shall be responded to promptly by Northrop Grumman.

13.1 Federal Information Processing Standards Publications (FIPS Pubs)

Information technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to the National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 Federal Telecommunication Standards (FED-STDS)

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act.

Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202) 619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301) 975-2833.

14. Contractor Tasks/Special Requirements (C-FSS-370) (NOV 2003)

- a. **Security Clearances:** The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- b. **Travel:** The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- c. **Certifications, Licenses and Accreditations:** As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- d. **Insurance:** As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- e. **Personnel:** The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- f. **Organizational Conflicts of Interest:** Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- g. **Documentation/Standards:** The Contractor may be requested to provide products or services in accordance with rules, regulations, Office of Management and Budget (OMB) orders, standards and documentation as specified by the agency's order.
- h. **Data/Deliverable Requirements:** Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- i. **Government-Furnished Property:** As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- j. **Availability of Funds:** Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be

made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

15. Contract Administration For Ordering Activities

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause.

16. GSA Advantage!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.gsaadvantage.gov>.

17. Purchase of Open Market Items

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. Contractor Commitments, Warranties and Representations

- a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:
 - (1) Time of delivery/installation quotations for individual orders.
 - (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
 - (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by Northrop Grumman.
- b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. Overseas Activities

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states, the District of Columbia, Alaska, Hawaii, the U.S. territories and commonwealths and overseas U.S. Government installations.

Upon the request of Northrop Grumman, the Government may provide logistics support, as available, in accordance with all applicable Government regulations. Such Government support will be provided on a reimbursable basis, and will only be provided to Northrop Grumman technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. Blanket Purchase Agreements (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. Contractor Team Arrangements

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. Installation, Deinstallation, Reinstallation

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirement of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

23. Section 508 Compliance

Northrop Grumman will comply with Section 508 as specified in each individual delivery order. The Electronic and Information Technology (EIT) standard can be found at: www.section508.gov/.

24. Prime Contractor Ordering From Federal Supply Schedules

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order:

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

- (b) The following statement: This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. Insurance-Work on a Government Installation (JAN 1997) (FAR 52.228-5)

- (a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- (b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—
- (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
 - (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- (c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. Software Interoperability

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. Northrop Grumman Information Technology Special Ordering Procedures

- a. **Contract Types.** Firm Fixed Price (FFP), Time and Materials (T&M), and Fixed Price Level of Effort (FPLOE) orders may be placed under Northrop Grumman's GSA Schedule. All Firm Fixed Price orders will contain a Milestone Deliverable Schedule, if approved by the ordering agency. Northrop Grumman will invoice the amounts shown on the Schedule upon delivery and acceptance of the stated deliverable items.
- b. **FFP Payment Terms.** For Firm Fixed Price orders with a period of performance exceeding thirty (30) calendar days, Northrop Grumman will propose a Milestone Billing Schedule, if acceptable to the ordering agency, based upon the specific delivery dates and deliverable items submitted. Northrop Grumman will invoice upon delivery and acceptance of each deliverable item listed on the Milestone Billing Schedule. Payment will be made within thirty (30) calendar days after receipt by the ordering office of a proper invoice.
- c. **T&M Payment Terms.** For T&M services orders with a period of performance exceeding thirty (30) calendar days, Northrop Grumman will invoice bi-weekly or monthly for hours worked. Payment will be made within thirty (30) calendar days after receipt by the ordering office of a proper invoice.
- d. **FPLOE Payment Terms.** For Fixed Price Level of Effort orders with a period of performance exceeding thirty (30) calendar days, Northrop Grumman will invoice bi-weekly or monthly for hours worked. All Fixed Price Level of Effort orders will contain a bi-weekly or monthly deliverable item (such as a monthly status report). Northrop Grumman will invoice upon delivery and acceptance of

each deliverable item and payment will be made within thirty (30) calendar days after receipt by the ordering office of a proper invoice.

e. **Prices**

1) **Contractor Site Facilities**— The Contractor Site rates are based upon work performed within Northrop Grumman's CONUS facilities. It is understood that Northrop Grumman will provide the necessary office/work space, normal office supplies, and standard office equipment, i.e., computers, printers, copiers, etc., required to perform the ordered services. Required equipment or supplies that are non-standard items will be acquired by Northrop Grumman after authorization by the ordering agency. The agency will pay Northrop Grumman for these required items based upon an agreed upon price.

2) **Government Site Facilities**—When the Government provides facilities for Northrop Grumman personnel, it is understood that the agency will provide the necessary office/work space, normal office supplies, and all equipment required to perform the services at the agency CONUS site. If necessary equipment or supplies are unavailable, and upon authorization by the agency and set forth in the task order, Northrop Grumman will obtain the aforementioned items and the agency will reimburse Northrop Grumman on a cost reimbursable basis. The minimum amount of services that may be ordered is 90 continuous days for any single category of labor performed within agency facilities.

All rates are exclusive of travel charges, overtime, and shift differential, which may apply for hours worked in excess of those specified in item f below.

f. **Work Performed NON-CONUS.** Overseas allowances will be negotiated on an individual task order basis. For NON-CONUS tasks, the minimum amount of services that may be ordered is six (6) months, or temporary travel assignment, if less. All rates are exclusive of travel charges, overtime, and shift differential, which may apply for hours worked in excess of those specified in item g below.

g. **Working Hours.** All services will be performed during the agency's normal prime shift working hours, if services are performed at the agency site. For services performed at a Northrop Grumman facility, the normal working hours of the Northrop Grumman facility will be observed. Labor rates are based on an eight-hour workday, Monday through Friday, excluding Government holidays, and a 40-hour work week.

h. **Terms of Delivery/Performance.** Performance of ordered services will begin within thirty (30) calendar days after acceptance of a task order by Northrop Grumman, unless another start date is agreed to between Northrop Grumman and the ordering agency. Completion of FFP orders will be as specified in the Milestone Deliverable Schedule, if approved by the ordering agency.

i. **Other Direct Costs.** All other direct costs required for the performance of services under T&M orders will be reimbursed by the ordering agency at actual cost, inclusive of Northrop Grumman's applicable burdens. Copies of receipts and other documentation concerning such charges will be maintained by Northrop Grumman for audit purposes.

j. **Travel.** For task orders of any duration requiring periodic local travel to and from a work-site, where the travel originates at the work-site, a mileage charge will be reimbursed by the ordering agency at the current JTR prevailing rate in effect at the time the travel occurs. Copies of receipts and other documentation concerning such charges will be maintained and available for audit.

For task orders lasting longer than one year, Northrop Grumman and the ordering agency may agree to relocate Northrop Grumman personnel to the work location to minimize travel costs. When relocation is offered by Northrop Grumman and approved by the ordering agency, relocation costs will be paid at rates not to exceed those authorized by the FAR.

- k. **Staff Qualifications.** Consistent with Northrop Grumman hiring practices, experience can be substituted for education and education for experience. Experience, education, and description of duties for the service categories in the schedule are provided as a guideline to the typical background for staff to be provided under individual orders.

Resumes will be provided, upon request, prior to assignment of Northrop Grumman staff.

l. **Government Obligations**

- 1) **Government Furnished Information/Equipment**—The Government shall provide to Northrop Grumman, at no cost, all technical materials, data, information, and equipment necessary for performance as specified in the individual order. The Government shall provide said information/equipment within the time frame set forth in the task order.
- 2) **Security Clearances**—If the ordering agency requires services to be performed by individuals with security clearances, that requirement must be specified in the order when issued. Northrop Grumman will use its best efforts to provide persons with the requested clearances. If cleared personnel are not available, however, Northrop Grumman will propose personnel for clearance and complete the appropriate forms to apply for the applicable clearances.
- 3) **Acceptance of Deliverables**—The Government must provide Northrop Grumman with notice of acceptance or rejection within thirty (30) calendar days from receipt of the deliverable(s) under FFP orders. Acceptance of deliverables shall be assumed unless rejection is received within thirty (30) calendar days.

- m. **Service Contract Act.** The service contract act (SCA) may be applicable to this GSA Schedule contract and the labor categories may be subject to wage determinations (WD) based upon the work performed. The ordering agency's procuring contracting officer (PCO) is responsible for identifying the appropriate wage determination applicable to an effort, and for providing the appropriate wage determination accordingly.

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

Northrop Grumman provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

- + To actively seek and partner with small businesses.
- + To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.
- + To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.
- + To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.
- + To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.
- + To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.
- + To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.
- + We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities please contact Lynn Livengood by phone at: (703) 556-1628, by email at lynn.livengood@ngc.com, or by fax at: (703) 556-1672.

SUGGESTED BPA FORMAT

BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

Ordering Activity

Date

Contractor

Date

BPA Number _____

**(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number GS-35F-4506G, Blanket Purchase Agreements, Northrop Grumman agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

- (1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER

*SPECIAL BPA DISCOUNT/PRICE

- (2) Delivery:

DESTINATION

DELIVERY SCHEDULE/DATES

- (3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

- (4) This BPA does not obligate any funds.

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- (5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.
- (6) The following office(s) is hereby authorized to place orders under this BPA:
- | OFFICE | POINT OF CONTACT |
|--------|------------------|
| _____ | _____ |
| _____ | _____ |
- (7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.
- (8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:
- (a)** Name of Contractor; **(b)** Contract Number; **(c)** BPA Number; **(d)** Model Number or National Stock Number (NSN); **(e)** Purchase Order Number; **(f)** Date of Purchase; **(g)** Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); **(h)** Date of Shipment.
- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and Northrop Grumman's invoice, the provisions of this BPA will take precedence.

BASIC GUIDELINES FOR USING "CONTRACTOR TEAM ARRANGEMENTS"

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a customer agency requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customer's needs, or –
- Federal Supply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer's requirement.
- Customers make a best value selection

**TERMS AND CONDITIONS APPLICABLE TO PERPETUAL
SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33) AND
MAINTENANCE (SPECIAL ITEM NUMBER 132-34) OF GENERAL
PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
SOFTWARE**

Northrop Grumman e.POWER© Products, Maintenance and Support

1. Inspection/Acceptance

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The Government reserves the right to inspect or test any software that has been tendered for acceptance. The Government may require repair or replacement of nonconforming software at no increase in contract price. The Government must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

"Defect" means a reproducible or recurring failure of the software to perform the functions described in its Specifications.

"Reasonable time" is defined to be 30 days.

2. Guarantee/Warranty

- a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.

Northrop Grumman warrants that, during the thirty (30) days immediately following delivery of the Software to Licensee: (i) performance of the Software will not deviate materially from the Specifications; and (ii) any date sensitive software components (i.e., software components the functionality of which Includes 1 each of processing, providing and/or receiving date data) of the Software will be year 2000 compliant (i.e., will, when used in accordance with associated documentation be capable of correctly processing, providing and/or receiving date data from, into, within or between the twentieth and twenty-first centuries). If the Software does not perform as warranted during the warranty period, Northrop Grumman's sole obligation and Licensee's exclusive remedy will be for Northrop Grumman to correct or modify the Software to make it perform as warranted. THE FOREGOING WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, AND ANY IMPLIED WARRANTIES ARISING FROM STATUTE, COURSE OF DEALING, COURSE OF PERFORMANCE OR USAGE OF TRADE. NORTHROP GRUMMAN is not responsible for any claimed breaches of the foregoing warranty caused by the combination, operation or use of the Software with any third-party equipment or software or other items NORTHROP GRUMMAN did not supply (including, without limitation, any Licensee provided equipment and software), or Licensee's failure to use any new or corrected versions of the Software made available by Northrop Grumman. Northrop Grumman does not warrant that the operation of the Software will be uninterrupted or error-free.

- b. Not applicable.
- c. **Limitation of Liability.** Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the Government for consequential damages resulting from any defect or deficiencies in accepted items.

3. Technical Services

The Contractor, without additional charge to the Government, shall provide a hot line technical support number, (800) 966-9882, for the purpose of providing user assistance and guidance in the
Northrop Grumman Information Technology, Inc.

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implementation of the software. The technical support number is available Monday through Friday from 0800 to 1700 EST, excluding U.S. Federal holidays.

4. Software Maintenance

- a. Software maintenance service shall include the following:

Northrop Grumman will provide the Software Support Services described below with respect to the unmodified, baseline Software as originally delivered by NORTHROP GRUMMAN and as updated by Northrop Grumman Upgrades (as defined below) provided under this Agreement (the "Baseline Software"). Unless otherwise specified, Northrop Grumman will provide Baseline Support Services only with respect to the two (2) most current Releases of the Baseline Software. Performance of the Baseline Support Services is expressly conditioned upon (i) timely payment of all amounts due for all preceding Terms and the then current Term, and (ii) Client's incorporating each Upgrade into the Software within one hundred eighty (180) days after receiving the Upgrade from Northrop Grumman. The Baseline Support Services are as follows:

Northrop Grumman will correct any material deviation of the Baseline Software from its technical documentation (an "Error"). If Client comes to believe that the Baseline Software contains an Error, Client will inform Northrop Grumman in writing, in accordance with Northrop Grumman reporting procedures, describing the alleged Error in sufficient detail to allow Northrop Grumman to recreate it. Northrop Grumman will respond by telephone after receiving the request, and will provide assistance to Client with respect to the Error. Northrop Grumman will correct any Error in the Baseline Software by either (at Northrop Grumman's sole election) providing corrected program code to Client or by correcting the Error in the next subsequent Upgrade to the Baseline Software. If Northrop Grumman determines that a reported problem is attributable to a cause other than a material deviation of the Baseline Software from its technical documentation, then Client will pay for Northrop Grumman's work on a time-and-materials basis as provided..

Northrop Grumman will provide toll-free telephone support for the Baseline Software to Client's Primary Contact and Alternate Contact during the Principal Period of Maintenance. Telephone support will be provided by Northrop Grumman's technical support personnel located at Northrop Grumman's Support Center. Client must provide a current Customer Service Identification Number (CSI#) when calling for technical assistance. The toll-free telephone support is only for Errors in the Baseline Software; it is not a help desk function. Help desk service is available separately on a time and materials basis.

Northrop Grumman will provide, at no charge to Client, any Upgrades to the Software that Northrop Grumman develops and makes generally available at no charge to its other licensees. "Upgrades" are new Versions and Releases of the Software. A new "Version" is a major enhancement to, or next generation of, the Software that adds substantial new features or other significant changes. A new "Release" means a software upgrade that adds new features and corrects Errors.

Northrop Grumman will provide and update technical documentation, release notes, and user manuals for the current Release of the Baseline Software, as available.

Northrop Grumman will inform Client of free upgrades that are made available to any third party software products that Client obtained from Northrop Grumman. Client and Northrop Grumman will jointly determine whether implementation of upgrade is necessary. Northrop Grumman will provide Client with installation instructions for any upgrade that Client and Northrop Grumman mutually determine should be implemented. Client acknowledges Baseline Support Services do not include any support of, upgrades to or other services related to any third party products.

Software Maintenance does not include the following Out-of-Scope Software Support Services. Out-of-Scope Software Support Services include, without limitation:

- i. Identification and correction of problems other than Errors in the Baseline Version of the Software. This Includes 1 each of but is not limited to (a) installation, integration or testing of Upgrades; (b) support necessary due to changes in Client's environment; (c) data communications problem solving; (d) developing, supporting or maintaining custom software or application programs (custom systems development, if any, will be governed by a separate agreement between Northrop Grumman and Client); (e) interface problems or any assistance with respect to third party software which is not part of the Baseline Version of the Software; (f) integrating Client specific functionality into Upgrades to the Baseline Version of the Software; (g) support or problems arising with or related to Client's legacy systems.
 - ii. On-site support including support for day-to-day operations and training Client personnel in the use of the Software.
 - iii. Data entry and conversion including (a) assistance or guidance in documenting conversion procedures; (b) performing media or data conversion or conversion cleanup; (c) data entry of Client data, text or software.
 - iv. Support or maintenance generally attributable to network, system or database administration. This may include but not be limited to (a) backup or restoration of Client data; (b) database tuning required by production loads; (c) network and infrastructure related issues that negatively affect response times and that do not appear until significant production activity occurs on the system; (d) any problems arising with or related to Client's mainframe computer, underlying operating system or wide area network communications system.
- b. Invoices for maintenance service shall be submitted by the contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.
- 5. Periods of Term License (132-32) and Maintenance (132-34)** Not applicable.
- 6. Conversion from Term to Perpetual License** Not applicable.
- 7. Term License Cessation** Not applicable.
- 8. Utilization Limitations (132-33 and 132-34)**

Software acquisition is limited to commercial computer software defined in FAR Part 2.101.

When acquired by the Government, commercial computer software and related documentation shall be subject to the following:

- i. Title to and ownership of the software and documentation shall remain with the contractor, unless otherwise specified.
- ii. Software licenses are by site and by agency. An agency is defined as a cabinet level or independent agency. The software may be used by any subdivision of the agency (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one agency's site. This would allow other agencies access to one agency's data base. For Government public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user agency will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user agency's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the User Agency.
- iii. Except as is provided in paragraph 8(ii) above, the Government shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include

prime contractors, subcontractors and agents of the government who have the Government's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the Government to use software, documentation, or information therein, which the Government may already have or obtains without restrictions.

- iv. The Government shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the Government has the right to transfer the software to another site if the Government site for which it is acquired is deemed to be unsafe for Government personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.
- v. "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.
- vi. FAR clauses 52.227-14 RIGHTS IN DATA--GENERAL (JUN 1987) and 52.227-19 COMMERCIAL COMPUTER SOFTWARE--RESTRICTED RIGHTS (JUN 1987) are incorporated by reference as part of this pricelist.

9. Software Conversions (132-33)

Full monetary credit will be allowed to the Government when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under Perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version.

10. Descriptions and Equipment Compatibility

e.POWER© WorkManger

e.POWER WorkManger is a platform for building and delivering business process solutions and includes 1 each of the following:

WorkManger Builder

- Builds production workflow processes for managing and automating the workplace
- Visual Workflow Map Builder supporting real-time changes with Route Disconnect, Curved Lines, and Print Preview
- Graphical, spreadsheet, and work load monitoring tools
- Visual Decision Builder: Automate decisions without writing code or SQL
- Routing Types: Route back/forward (Smart routing), parallel, copy, FYI
- Distribution Types: Push, Pull, Managed and Custom
- Work Prioritization
- Task Deadlines and E-mail Notifications
- Process Import/Export (XML-Based, WfMC Interface I Compliant)
- Web-based Process Management

WorkManger Process Service

- Automated decision and rules processing
- Load Balanced work distribution

- Prioritized inactivity notification and Task Deadlines
- Rules-based execution of SQL stored procedures
- E-mail Notification Service: SMTP and Microsoft Exchange
- Multi-Threaded Service for optimum performance
- Support for Multiple Process Services
- Automatic Failover Support

WorkManager Agent

- N-tier Architecture
- Agent OCX provides Worklist control and available options
- Worklist items: In basket, Pending basket, Distribution basket, Queue basket, Copy basket
- User routing of originals, copies, or FYI items
- Routing of folders, documents, pages, and other objects
- Advanced Ad hoc routing capabilities
 - "Routing slip" processing
 - Seamless integration with procedural workflow
 - Storage and use of distribution lists
 - Display history and current status information for active assignments
 - Recall or extend "routing slip" as needed
 - E-mail notifications support
 - Due date support (fixed or floating)

WorkManager Intelligent Agents

- Mechanism for creating automated, unattended steps (or tasks) within a workflow process
- Facility for integration into external or legacy systems
- Real-time monitoring and notifications of Intelligent Agent processing and errors
- Microsoft-Windows Service

Application Development

- Using the WorkManager Development Toolkit, organizations can create custom workflow applications for both native Microsoft Windows and web environments.

Application Integration

- Integrated with other e.POWER products:
 - Workflow Activator
 - WorkPlace

Sample Applications

- Case Report Forms for Pharmaceuticals
- Contracts and Claims Processing
- Correspondence Management
- Accounts Payable/Receivable
- Invoice Management
- Engineering Change Management
- Electronic Official Personnel File (eOPF)

Desktop Requirements (Recommended)

- See the e.POWER Installation Guide for the recommended desktop configurations

Server Requirements

- See the e.POWER Installation Guide for the recommended desktop configurations

Documentation

- Getting Started with e.POWER

- e.POWER Administration Guide
- e.POWER Installation Guide

e.POWER© WorkPlace Manager

WorkPlace Manager

- Manage the repository of organizational data for e.POWER products
- Administer and secure users, groups, departments, and functions
- Import users from a LDAP repository
- Configure system-wide settings
- Configure and search system activity being recorded

WorkPlace Server

- Provides licensing and user authentication capabilities
- Controls the repository of organizational data

Application Integration

- Integrated with other e.POWER products:
 - Workflow Activator
 - Express
 - WorkManager

Desktop Requirements

- Pentium IV 3.0 GHz
- Microsoft Windows XP SP2, Vista

Server Requirements

- Databases Supported:
 - Oracle 10g Release 2
 - Microsoft SQL Server 2000 SP3
 - Microsoft SQL Server 2005
- E.POWER 6.5
 - Middle-tier Server

Documentation

- Getting Started with e.POWER
- E.POWER Administration Guide
- e.POWER Installation Guide

e.POWER© WorkFlow Activator

e.POWER WorkFlow Activator is a complete out of the box solution, with rapid deployment of business process management solutions. It offers support for Web, Desktop, and Outlook/Office. XML resource file available to customize messages and document management using the e.POWER repository.

Activator Client

- Customizable: Fields, Forms, Ad hoc routing
- Dynamically add and remove objects to workitems
- Easy navigation for switching between processes
- Support for Object hierarchy (objects within objects)
- Support for Object Notes and Threaded Discussions
- Object and Note Security for users and groups
- Capability to define default security for newly created objects, thereby securing it from unauthorized access
- Support for Object Locking and versioning

- Form Support - Custom HTML
- Custom (required) Forms supported at Workflow Tasks
- Support for repeating data fields, linked lookup fields, and address book
- Field level security for Forms, Search Results, Worklist, and History
- Ability to view documents using native application or Activator viewer
- Support for document annotations with security assigned at the version level
- Bulk upload, bulk import, and interactive scanning to facilitate document input
- Insert documents directly into workflow from Microsoft Word, Excel, PowerPoint, or Project
- Support for shared queries
- E-mail notifications to auto open an object via the web
- Navigation web page and toolbar to common workflow functions – ideal for users using email notifications
- Support for Anonymous & Guest users
- Auto-Login and Opt-In support
- Windows Authentication support during logon
- Roaming User Profile
- Extensive auditing (workitems, objects, administration tasks)
- Dynamic creation and tracking of Ad hoc workitems within complex procedural workflow processes
- Serial, parallel, collaboration and action tracking assignments
- Access to current, pending and completed assignments
- Notification of assignments, assignment completion and route completion via E-mail
- Search on workflow object attributes and Date Range searching
- Sorting options for workitems and objects
- Support for Filtered Drop-down list on object elements
- Support for Route Object on Creation and Route Object on Demand
- Delivery of web skins
- Support for e.POWER Intelligent Agents
- Section 508 Compliant

Application Builder

- Builds sophisticated applications for managing information without programming
- Defines object types, indexing fields, forms, and Repository creation
- Customizes data entry and retrieval forms for a professional look and feel
- Secure access to applications, data, and system functionality

Application Integration

- Support for Extensibility and Customization (Custom Forms, Scripting, XML Resource File, Cascading Style Sheets)
- Integrated with other e.POWER products:
 - WorkManager
 - Application Builder
 - WorkPlace

Desktop Requirements (Recommended)

- See the e.POWER Installation Guide for the recommended desktop configurations

Server Requirements

- See the e.POWER Installation Guide for the recommended desktop configurations

Documentation

- Getting Started with e.POWER
- e.POWER Administration Guide

- e.POWER Installation Guide
 - WorkManager Process Service
 - Middle-tier Server

Documentation

- Express Users Guide
- Application Builder Guide
- WorkManager Admin Guide
- Workplace Manager Guide
- e.POWER Installation Guide

e.POWER® Software Developer Kit

Allows for creation of custom workflow applications, extending the standard work flow capabilities, and interfacing with legacy systems or automating workflow processing.

Web Component Toolkit

- Used to develop custom HTML client workflow applications for use across a company intranet or the internet
- Contains HTML representations of all standard workflow user screens such as worklist display, offline and adhoc routing, work item information, etc.
- Suite of APIs to allow for customization of common HTML pages as necessary
- Extensive use of Cascading Style Sheets and templates to simplify maintenance and development

Included Samples and Source Code

- Sample code to integrate with e.POWER Web Services

Development Requirements

- See the e.POWER Installation Guide for the recommended desktop configurations

Documentation

- Complete online reference guide

11. Right-to-Copy Pricing

No discount pricing for right-to-copy licenses.

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION
TECHNOLOGY (IT) PROFESSIONAL SERVICES
(SPECIAL ITEM NUMBER 132-51)**

1. Scope

- a. The prices, terms and conditions stated under Special Item Number 132-51—Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the Government location, as agreed to by the Contractor and the ordering activity.

2. Performance Incentives I-FSS-60 Performance Incentives (April 2000)

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements, under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the Contractor to specified targets. To the maximum extent practicable, ordering activity shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. Order

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks that extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. Performance of Services

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. Stop-Work Order (FAR 52.242-15) (AUG 1989)

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
- (1) Cancel the stop-work order; or
 - (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- (b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
 - (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- (c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- (d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. Inspection of Services

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS—COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS—COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

7. Responsibilities of the Contractor

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (DEC 2007) Rights in Data—General may apply.

8. Responsibilities of the Ordering Activity

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

9. Independent Contractor

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. Organizational Conflicts of Interest

a. Definitions

"Contractor" means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

"Contractor and its affiliates" and *"Contractor or its affiliates"* refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An *"Organizational conflict of interest"* exists when the nature of the work to be performed under a proposed Government contract, without some restriction on activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

- b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activity may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. Invoices

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional Services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. Payments

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (Alternate I - OCT 2008) (Deviation I – FEB 2007), applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (Alternate I - OCT 2008) (Deviation I – FEB 2007) applies to labor-hour orders placed under this contract.

13. Resumes

Resumes shall be provided to the Contracting Officer or the ordering activity upon request.

14. Incidental Support Costs

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. Approval of Subcontracts

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. Northrop Grumman Labor Categories and Job Descriptions

Northrop Grumman has structured the GSA Information Technology Schedule labor categories to provide clients with the flexibility to acquire the specific skills, education, and experience levels that are

appropriate for their tasks. Six categories are identified each with multiple levels which reflect increasing education and/or experience. The categories are:

- Management Staff
- Administrative Staff
- Analytical Staff
- Technical Staff
- Professional Staff
- Consultant Staff

Each labor category is presented in terms of a broad description, minimum education and general experience, and functional responsibilities. For labor rates, see the Northrop Grumman labor category rates beginning on page 54. Northrop Grumman product and maintenance offerings begin on page 64.

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an Architectural/Engineering nature and mapping services which are not connected nor incidental to the traditionally accepted Architectural/Engineering Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

NORTHROP GRUMMAN LABOR CATEGORY QUALIFICATIONS

MANAGEMENT STAFF	
DESCRIPTION:	Individuals requiring the training skills and experience of professional, technical or analytical staff plus extensive management/supervisory experience. Must have experience in technical or managerial experience in information resources management. Equivalent experience may be substituted for a degree.
MINIMUM/ GENERAL EXPERIENCE:	Must have a management background with demonstrated knowledge of a technical discipline.
FUNCTIONAL RESPONSIBILITY:	The Management staff typically is responsible for the technical contract management of programs and projects. Majority of contact with various management levels within operating unit, at other operating units and within the customer community concerning programs/projects, operational decisions, and contractual clarifications.

Level	Order #	Minimum Education	Minimum Experience
Level 1	NGC-2300	Bachelor's Degree	1 year
Level 2	NGC-2301	Bachelor's Degree	3 years
Level 3	NGC-2302	Bachelor's Degree	5 years
Level 4	NGC-2303	Bachelor's Degree	9 years
Level 5	NGC-2304	Bachelor's Degree	10 years
Level 6	NGC-2305	Master's Degree	12 years
Level 7	NGC-2306	Master's Degree	13 years
Level 8	NGC-2307	Master's Degree	15 years
Level 9	NGC-2308	Master's Degree	20 years

ADMINISTRATIVE STAFF	
DESCRIPTION:	Individuals requiring experience in general office administration using various software packages for word processing, graphic/artist presentations, publications/documentation and spreadsheets. May support either management or project staff. Equivalent experience may be substituted for a degree.
MINIMUM/ GENERAL EXPERIENCE:	Applies general knowledge of standards, concepts, practices, and techniques related to the administrative function(s) in order to accomplish assignments. Understanding of specific job requirements with requisite skills to perform assigned tasks with minimal supervision.
FUNCTIONAL RESPONSIBILITY:	May perform administrative duties related to word processing; travel; data management; project library; document control; document production; technical aide; data entry and computer support such as computer operations; computer technical support; and computer security.

Level	Order #	Minimum Education	Minimum Experience
Level 1	NGC-2000	High School Diploma	1 year
Level 2	NGC-2001	High School Diploma	2 years
Level 3	NGC-2002	High School Diploma	3 years
Level 4	NGC-2003	Associates Degree	4 years
Level 5	NGC-2004	Bachelor's Degree	5 years
Level 6	NGC-2005	Bachelor's Degree	6 years

ANALYTICAL STAFF	
DESCRIPTION:	Individuals requiring the training, analytical/programmatic skills and experience to operate within a high-tech environment. Experience in system analysis and implementation of system engineering; or electrical design, design assurance, software engineering, program design and implementation or testing of high tech products and systems. Equivalent experience may be substituted for a degree,
MINIMUM/ GENERAL EXPERIENCE:	The Analytical Staff must possess professional training or equivalent experience in one of the following types of disciplines: computer science; computer systems; decision support; computer security; electronic commerce; business process reengineering; business process analyses; information architecture planning and design; engineering; operations research; modeling and simulation; math; physics; quality assurance; systems analysis; business or management.
FUNCTIONAL RESPONSIBILITY:	The Analytical Staff provides specialized knowledge of system requirements and programming specifications. Designs solutions based on customer needs and technical considerations. Analyzes job tasks, organizational structure and user requirements to provide system-wide solutions. Applies analytical expertise to assist in defining, analyzing, validating and documenting complex operating environments, states of technology and current processes.

Level	Order #	Minimum Education	Minimum Experience
Level 1	NGC-2100	Bachelor's Degree	none
Level 2	NGC-2101	Bachelor's Degree	2 years
Level 3	NGC-2102	Bachelor's Degree	3 years
Level 4	NGC-2103	Bachelor's Degree	4 years
Level 5	NGC-2104	Bachelor's Degree	5 years
Level 6	NGC-2105	Bachelor's Degree	6 years
Level 7	NGC-2106	Bachelor's Degree	7 years
Level 8	NGC-2107	Bachelor's Degree	8 years
Level 9	NGC-2108	Bachelor's Degree	9 years
Level 10	NGC-2109	Bachelor's Degree	10 years
Level 11	NGC-2110	Bachelor's Degree	11 years
Level 12	NGC-2111	Bachelor's Degree	12 years
Level 13	NGC-2112	Bachelor's Degree	13 years
Level 14	NGC-2113	Bachelor's Degree	14 years
Level 15	NGC-2114	Bachelor's Degree	15 years

TECHNICAL STAFF	
DESCRIPTION:	Individuals requiring the training, analytical/programmatic skills and experience to operate within a high-tech environment. Experience in information systems development, functional and data requirements analysis, systems analysis and design, programming, program design, computer software, system security, or LANs/WANs. Equivalent experience may be substituted for a degree.
MINIMUM/ GENERAL EXPERIENCE:	The technical staff must possess technical training or equivalent experience in one of the following types of disciplines: computer science; computer systems; decision support; computer security; electronic commerce; business process reengineering; business process analyses; information architecture planning and design; engineering; operations research; modeling and simulation; math; physics; quality assurance; systems analysis; business or management.
FUNCTIONAL RESPONSIBILITY:	The Technical Staff provides specialized knowledge of complex customer processes and requirements. Applies technical expertise to assist in defining, analyzing, validating, and documenting complex operating environments, states of technology and current engineering processes. Conducts complex technical investigations through advanced research techniques, analysis or development phases of engineering projects.

Level	Order #	Minimum Education	Minimum Experience
Level 1	NGC-2500	Associates Degree	3 years
Level 2	NGC-2501	High School Diploma	4 years
Level 3	NGC-2502	Bachelor's Degree	1 year
Level 4	NGC-2503	Bachelor's Degree	3 years
Level 5	NGC-2504	Bachelor's Degree	5 years
Level 6	NGC-2505	Bachelor's Degree	7 years
Level 7	NGC-2506	Bachelor's Degree	9 years
Level 8	NGC-2507	Bachelor's Degree	10 years

PROFESSIONAL STAFF	
DESCRIPTION:	Individuals requiring the training, skills and experience of Technical Staff, plus extensive breadth and depth of knowledge in one or more specific domains and normally operating in a management structure which provides sophisticated planning, scheduling, performance tracking, risk management and day-to-day program administration. Equivalent experience may be substituted for a degree.
MINIMUM/ GENERAL EXPERIENCE:	The Professional Staff is generally experienced in one or more specific domains and may have experience as a subject matter expert in a related military or commercial application. Must process training or equivalent experience in one of the following types of disciplines: computer science; computer systems; decision support; computer security; electronic commerce; business process reengineering; business process analyses; information architecture planning and design; engineering; operations research; modeling and simulation; math; physics; quality assurance; systems analysis; business or management.
FUNCTIONAL RESPONSIBILITY:	The Professional Staff must have been or be able to obtain a security clearance at the level of Secret or higher and/or be able to perform in an environment involving special security requirements, as tasks orders may dictate. Demonstrates a broad knowledge of the technical discipline and applies extensive expertise as a generalist. Applies and or develops advanced technologies, scientific principles, theories and concepts in related technical disciplines or in a specialty.

Level	Order #	Minimum Education	Minimum Experience
Level 1	NGC-2400	Bachelor's Degree	1 year
Level 2	NGC-2401	Bachelor's Degree	3 years
Level 3	NGC-2402	Bachelor's Degree	5 years
Level 4	NGC-2403	Bachelor's Degree	7 years
Level 5	NGC-2404	Bachelor's Degree	9 years
Level 6	NGC-2405	Bachelor's Degree	10 years
Level 7	NGC-2406	Master's Degree	12 years
Level 8	NGC-2407	Master's Degree	13 years
Level 9	NGC-2408	Master's Degree	15 years

CONSULTANT STAFF	
DESCRIPTION:	These subject matter experts in the respective concentrations of engineering, science, and finance apply sound analysis, business practices, and scientific expertise to solve a wide variety of customer problems. These may include conducting reengineering efforts of complex financial processes and systems; applying advanced scientific technologies in systems, experiments and demonstrations; and introducing into systems the application of leading edge technological developments. Equivalent experience may be substituted for a degree.
MINIMUM/ GENERAL EXPERIENCE:	Expert in the one of the following areas: business; business management; financial management; systems management; operations research; computer science; engineering; physics; math; behavioral science or related areas. May have published articles or books in field of expertise and/or made presentations at professional conferences.
FUNCTIONAL RESPONSIBILITY:	Assists in developing programs and implementing creative and innovative solutions to the customer's problems. Researches and analyzes customer requirements. Applies expert knowledge to determine accuracy and reasonableness of data. Documents and summarizes the results and develops and recommends creative and innovative solutions to the customer's problems.

Level	Order #	Minimum Education	Minimum Experience
Level 1	NGC-2200	Bachelor's Degree	6 years
Level 2	NGC-2201	Bachelor's Degree	10 years
Level 3	NGC-2202	Bachelor's Degree	12 years
Level 4	NGC-2203	Master's Degree	13 years
Level 5	NGC-2204	Master's Degree	15 years
Level 6	NGC-2205	Master's Degree	16 years
Level 7	NGC-2206	Master's Degree	18 years
Level 8	NGC-2207	Master's Degree	20 years

**NORTHROP GRUMMAN LABOR CATEGORIES & RATES
(SPECIAL ITEM NUMBER 132-51)**

Order No.	Labor Category	13 Feb 2012-12 Feb 2013		13 Feb 2013-12 Feb 2014		13 Feb 2014 – 12 Feb 2015		13 Feb 2015 – 12 Feb 2016		13 Feb 2016 – 28 April 2017	
		Cont. Site	Govt. Site	Cont. Site	Govt. Site	Cont. Site	Govt. Site	Cont. Site	Govt. Site	Cont. Site	Govt. Site
		Hourly	Hourly	Hourly	Hourly	Hourly	Hourly	Hourly	Hourly	Hourly	Hourly
IT Administrative Staff											
NGC-2000	Administrative Staff Level 1	\$35.36	\$28.30	\$36.42	\$29.15	\$37.51	\$30.02	\$38.45	\$30.77	\$39.32	\$31.46
NGC-2001	Administrative Staff Level 2	\$49.56	\$39.65	\$51.05	\$40.84	\$52.58	\$42.07	\$53.89	\$43.12	\$55.10	\$44.09
NGC-2002	Administrative Staff Level 3	\$50.22	\$40.18	\$51.73	\$41.39	\$53.28	\$42.63	\$54.61	\$43.70	\$55.84	\$44.68
NGC-2003	Administrative Staff Level 4	\$56.05	\$44.84	\$57.73	\$46.19	\$59.46	\$47.58	\$60.95	\$48.77	\$62.32	\$49.87
NGC-2004	Administrative Staff Level 5	\$64.04	\$51.24	\$65.96	\$52.78	\$67.94	\$54.36	\$69.64	\$55.72	\$71.21	\$56.97
NGC-2005	Administrative Staff Level 6	\$72.44	\$57.97	\$74.61	\$59.71	\$76.85	\$61.50	\$78.77	\$63.04	\$80.54	\$64.46
IT Analytical Staff											
NGC-2100	Analytical Staff Level 1	\$33.41	\$26.73	\$34.41	\$27.53	\$35.44	\$28.36	\$36.33	\$29.07	\$37.15	\$29.72
NGC-2101	Analytical Staff Level 2	\$63.72	\$50.99	\$65.63	\$52.52	\$67.60	\$54.10	\$69.29	\$55.45	\$70.85	\$56.70
NGC-2102	Analytical Staff Level 3	\$68.69	\$54.95	\$70.75	\$56.60	\$72.87	\$58.30	\$74.69	\$59.76	\$76.37	\$61.10
NGC-2103	Analytical Staff Level 4	\$78.59	\$62.88	\$80.95	\$64.77	\$83.38	\$66.71	\$85.46	\$68.38	\$87.38	\$69.92
NGC-2104	Analytical Staff Level 5	\$85.07	\$68.05	\$87.62	\$70.09	\$90.25	\$72.19	\$92.51	\$73.99	\$94.59	\$75.65
NGC-2105	Analytical Staff Level 6	\$92.10	\$73.68	\$94.86	\$75.89	\$97.71	\$78.17	\$100.15	\$80.12	\$102.40	\$81.92
NGC-2106	Analytical Staff Level 7	\$101.52	\$81.21	\$104.57	\$83.65	\$107.71	\$86.16	\$110.40	\$88.31	\$112.88	\$90.30
NGC-2107	Analytical Staff Level 8	\$113.95	\$91.16	\$117.37	\$93.89	\$120.89	\$96.71	\$123.91	\$99.13	\$126.70	\$101.36
NGC-2108	Analytical Staff Level 9	\$118.69	\$94.96	\$122.25	\$97.81	\$125.92	\$100.74	\$129.07	\$103.26	\$131.97	\$105.58
NGC-2109	Analytical Staff Level 10	\$129.35	\$103.47	\$133.23	\$106.57	\$137.23	\$109.77	\$140.66	\$112.51	\$143.82	\$115.04
NGC-2110	Analytical Staff Level 11	\$135.14	\$108.12	\$139.19	\$111.36	\$143.37	\$114.70	\$146.95	\$117.57	\$150.26	\$120.22
NGC-2111	Analytical Staff Level 12	\$137.56	\$110.05	\$141.69	\$113.35	\$145.94	\$116.75	\$149.59	\$119.67	\$152.96	\$122.36
NGC-2112	Analytical Staff Level 13	\$158.59	\$126.87	\$163.35	\$130.68	\$168.25	\$134.60	\$172.46	\$137.97	\$176.34	\$141.07
NGC-2113	Analytical Staff Level 14	\$178.36	\$142.69	\$183.71	\$146.97	\$189.22	\$151.38	\$193.95	\$155.16	\$198.31	\$158.65
NGC-2114	Analytical Staff Level 15	\$223.17	\$178.53	\$229.87	\$183.89	\$236.77	\$189.41	\$242.69	\$194.15	\$248.15	\$198.52
IT Consultant Staff											
NGC-2200	Consultant Staff Level 1	\$165.13	\$132.10	\$170.08	\$136.06	\$175.18	\$140.14	\$179.56	\$143.64	\$183.60	\$146.87
NGC-2201	Consultant Staff Level 2	\$206.68	\$165.35	\$212.88	\$170.31	\$219.27	\$175.42	\$224.75	\$179.81	\$229.81	\$183.86
NGC-2202	Consultant Staff Level 3	\$223.17	\$178.53	\$229.87	\$183.89	\$236.77	\$189.41	\$242.69	\$194.15	\$248.15	\$198.52
NGC-2203	Consultant Staff Level 4	\$241.14	\$192.91	\$248.37	\$198.70	\$255.82	\$204.66	\$262.22	\$209.78	\$268.12	\$214.50
NGC-2204	Consultant Staff Level 5	\$292.82	\$234.25	\$301.60	\$241.28	\$310.65	\$248.52	\$318.42	\$254.73	\$325.58	\$260.46
NGC-2205	Consultant Staff Level 6	\$293.74	\$234.99	\$302.55	\$242.04	\$311.63	\$249.30	\$319.42	\$255.53	\$326.61	\$261.28
NGC-2206	Consultant Staff Level 7	\$327.32	\$261.86	\$337.14	\$269.72	\$347.25	\$277.81	\$355.93	\$284.76	\$363.94	\$291.17
NGC-2207	Consultant Staff Level 8	\$402.53	\$322.02	\$414.61	\$331.68	\$427.05	\$341.63	\$437.73	\$350.17	\$447.58	\$358.05
IT Management Staff											
NGC-2300	Management Staff Level 1	\$82.03	\$65.60	\$84.49	\$67.57	\$87.02	\$69.60	\$89.20	\$71.34	\$91.21	\$72.95
NGC-2301	Management Staff Level 2	\$98.56	\$78.84	\$101.52	\$81.21	\$104.57	\$83.65	\$107.18	\$85.74	\$109.59	\$87.67
NGC-2302	Management Staff Level 3	\$120.15	\$96.11	\$123.75	\$98.99	\$127.46	\$101.96	\$130.65	\$104.51	\$133.59	\$106.86
NGC-2303	Management Staff Level 4	\$130.19	\$104.15	\$134.10	\$107.27	\$138.12	\$110.49	\$141.57	\$113.25	\$144.76	\$115.80
NGC-2304	Management Staff Level 5	\$144.00	\$115.21	\$148.32	\$118.67	\$152.77	\$122.23	\$156.59	\$125.29	\$160.11	\$128.11
NGC-2305	Management Staff Level 6	\$173.04	\$138.44	\$178.23	\$142.59	\$183.58	\$146.87	\$188.17	\$150.54	\$192.40	\$153.93
NGC-2306	Management Staff Level 7	\$187.66	\$150.14	\$193.29	\$154.64	\$199.09	\$159.28	\$204.07	\$163.26	\$208.66	\$166.93
NGC-2307	Management Staff Level 8	\$211.70	\$169.37	\$218.05	\$174.45	\$224.59	\$179.68	\$230.20	\$184.17	\$235.38	\$188.31
NGC-2308	Management Staff Level 9	\$228.24	\$182.58	\$235.09	\$188.06	\$242.14	\$193.70	\$248.19	\$198.54	\$253.77	\$203.01

Order No.	Labor Category	13 Feb 2012- 12 Feb 2013		13 Feb 2013- 12 Feb 2014		13 Feb 2014 – 12 Feb 2015		13 Feb 2015 – 12 Feb 2016		13 Feb 2016 – 28 April 2017	
		Cont. Site	Govt. Site	Cont. Site	Govt. Site	Cont. Site	Govt. Site	Cont. Site	Govt. Site	Cont. Site	Govt. Site
		Hourly	Hourly	Hourly	Hourly	Hourly	Hourly	Hourly	Hourly	Hourly	Hourly
IT Professional Staff											
NGC-2400	Professional Staff Level 1	\$78.59	\$62.88	\$80.95	\$64.77	\$83.38	\$66.71	\$85.46	\$68.38	\$87.38	\$69.92
NGC-2401	Professional Staff Level 2	\$89.49	\$71.59	\$92.17	\$73.74	\$94.94	\$75.95	\$97.31	\$77.85	\$99.50	\$79.60
NGC-2402	Professional Staff Level 3	\$100.05	\$80.04	\$103.05	\$82.44	\$106.14	\$84.91	\$108.79	\$87.03	\$111.24	\$88.99
NGC-2403	Professional Staff Level 4	\$108.23	\$86.59	\$111.48	\$89.19	\$114.82	\$91.87	\$117.69	\$94.17	\$120.34	\$96.29
NGC-2404	Professional Staff Level 5	\$121.85	\$97.48	\$125.51	\$100.40	\$129.28	\$103.41	\$132.51	\$106.00	\$135.49	\$108.39
NGC-2405	Professional Staff Level 6	\$147.17	\$117.74	\$151.59	\$121.27	\$156.14	\$124.91	\$160.04	\$128.03	\$163.64	\$130.91
NGC-2406	Professional Staff Level 7	\$168.63	\$134.91	\$173.69	\$138.96	\$178.90	\$143.13	\$183.37	\$146.71	\$187.50	\$150.01
NGC-2407	Professional Staff Level 8	\$198.42	\$158.73	\$204.37	\$163.49	\$210.50	\$168.39	\$215.76	\$172.60	\$220.61	\$176.48
NGC-2408	Professional Staff Level 9	\$233.39	\$186.71	\$240.39	\$192.31	\$247.60	\$198.08	\$253.79	\$203.03	\$259.50	\$207.60
IT Technical Staff											
NGC-2500	Technical Staff Level 1	\$45.27	\$36.22	\$46.63	\$37.31	\$48.03	\$38.43	\$49.23	\$39.39	\$50.34	\$40.28
NGC-2501	Technical Staff Level 2	\$57.67	\$46.15	\$59.40	\$47.53	\$61.18	\$48.96	\$62.71	\$50.18	\$64.12	\$51.31
NGC-2502	Technical Staff Level 3	\$65.66	\$52.53	\$67.63	\$54.11	\$69.66	\$55.73	\$71.40	\$57.12	\$73.01	\$58.41
NGC-2503	Technical Staff Level 4	\$83.04	\$66.43	\$85.53	\$68.42	\$88.10	\$70.47	\$90.30	\$72.23	\$92.33	\$73.86
NGC-2504	Technical Staff Level 5	\$99.57	\$79.66	\$102.56	\$82.05	\$105.64	\$84.51	\$108.28	\$86.62	\$110.72	\$88.57
NGC-2505	Technical Staff Level 6	\$124.90	\$99.93	\$128.65	\$102.93	\$132.51	\$106.02	\$135.82	\$108.67	\$138.88	\$111.12
NGC-2506	Technical Staff Level 7	\$143.55	\$114.83	\$147.86	\$118.27	\$152.30	\$121.82	\$156.11	\$124.87	\$159.62	\$127.68
NGC-2507	Technical Staff Level 8	\$183.40	\$146.73	\$188.90	\$151.13	\$194.57	\$155.66	\$199.43	\$159.55	\$203.92	\$163.14

NORTHROP GRUMMAN PRODUCTS AND MAINTENANCE

Northrop Grumman e.POWER© Products					
SIN	MFG	NGIT Part Number	Product Description	Price	Wrty
132-33	NGIT	NGIT-00163	e.POWER© WorkFlow Activator Web (10 seats) —Includes 1 each of WorkManager, WorkManager Builder, Application Builder, and WorkPlace.	\$45,285.00	30 Days
132-33	NGIT	NGIT-00164	e.POWER© WorkFlow Activator Web (25 seats) —Includes 1 each of WorkManager, WorkManager Builder, Application Builder, and WorkPlace.	\$55,844.00	30 Days
132-33	NGIT	NGIT-00165	e.POWER© WorkFlow Activator Web (50 seats) —Includes 1 each of WorkManager, WorkManager Builder, Application Builder, and WorkPlace.	64,931.00	30 Days
132-33	NGIT	NGIT-00166	e.POWER© WorkFlow Activator Web (100 seats) – Includes 1 each of WorkManager, WorkManager Builder, Application Builder, and WorkPlace.	\$94,498.00	30 Days
132-33	NGIT	NGIT-00167	e.POWER© WorkFlow Activator Web (250 seats) – Includes 1 each of WorkManager, WorkManager Builder, Application Builder, and WorkPlace.	\$139,980.00	30 Days
132-33	NGIT	NGIT-00168	e.POWER© WorkFlow Activator Web (500 seats) – Includes 1 each of WorkManager, WorkManager Builder, Application Builder, and WorkPlace.	\$244,596.00	30 Days
132-33	NGIT	NGIT-00169	e.POWER© WorkFlow Activator Web (1,000 seats) – Includes 1 each of WorkManager, WorkManager Builder, Application Builder, and WorkPlace.	\$419,447.00	30 Days
132-33	NGIT	NGIT-00170	e.POWER© WorkFlow Activator Web (10,000 seats) – Includes 1 each of WorkManager, WorkManager Builder, Application Builder, and WorkPlace.	\$3,438,094.00	30 Days

SIN	MFG	NGIT Part Number	Product Description	Price	Wrty
132-33	NGIT	NGIT-00205	e.POWER® Framework Edition Web (10 seats) – Includes 1 each of Express, WorkManager, Excelerator, WorkManager Builder, Application Builder, and WorkPlace	\$30,225.00	30 Days
132-33	NGIT	NGIT-00206	e.POWER® Framework Edition Web (25 seats) – Includes 1 each of Express, WorkManager, Excelerator, WorkManager Builder, Application Builder, and WorkPlace	\$33,248.00	30 Days
132-33	NGIT	NGIT-00207	e.POWER® Framework Edition Web (50 seats) – Includes 1 each of Express, WorkManager, Excelerator, WorkManager Builder, Application Builder, and WorkPlace	\$36,270.00	30 Days
132-33	NGIT	NGIT-00208	e.POWER® Framework Edition Web (100 seats) – Includes 1 each of Express, WorkManager, Excelerator, WorkManager Builder, Application Builder, and WorkPlace	\$45,338.00	30 Days
132-33	NGIT	NGIT-00209	e.POWER® Framework Edition Web (250 seats) – Includes 1 each of Express, WorkManager, Excelerator, WorkManager Builder, Application Builder, and WorkPlace	\$51,383.00	30 Days
132-33	NGIT	NGIT-00210	e.POWER® Framework Edition Web (500 seats) – Includes 1 each of Express, WorkManager, Excelerator, WorkManager Builder, Application Builder, and WorkPlace	\$90,675.00	30 Days
132-33	NGIT	NGIT-00211	e.POWER® Framework Edition Web (1,000 seats) – Includes 1 each of Express, WorkManager, Excelerator, WorkManager Builder, Application Builder, and WorkPlace	\$157,170	30 Days

Please note for order numbers NGIT-00163 through NGIT-00170 and NGIT-00205 through NGIT-00211 the following applies:

- 1. Software quantity pricing pertains to each individual order**
- 2. Licenses are for named users**
- 3. Users must be licensed as e.POWER® Web user for web server access**
- 4. Users licensed for e.POWER® Web only must upgrade to an e.POWER® Desktop license if they wish to use the Windows client**
- 5. Each software product price includes other software items that may not be required for additional sales, and may be deducted from the price**

Northrop Grumman e.POWER© Maintenance & Support					
SIN	MFG	NGIT Part Number	Product Description	Price	Wrty
132-34	NGIT	NGIT-00240	e.POWER© Maintenance	20% of total license list price	N/A

e.POWER© Maintenance – Additional Information:

1. Minimum of \$10,000 required for each maintenance contract
2. Maintenance contracts are annual commencing 30 days after product shipment or upon completion of the warranty period, whichever is earlier.
3. If Maintenance purchased at a later time, back payment of maintenance fees to the license purchase order date or previous maintenance renewal end date, whichever is more recent, is required.
4. Maintenance includes delivery of new releases and versions to the customer but does not include installation
5. Northrop Grumman provides maintenance only with respect to the two most current releases of software. Earlier releases will be maintained under extended Assistance Maintenance on a case-by-case basis with a fee to be determined. Extended Assistance Maintenance will only consist of 1) known workarounds and 2) general information on migration path information to currently supported releases.

SIN	MFG	NGIT Part Number	Product Description	Price	Wrty
132-34	NGIT	NGIT-00241	e.POWER© Help Desk 25 Annual Incident Hours Packs (see additional Help Desk Information below)	\$3,778.00	N/A
132-34	NGIT	NGIT-00242	e.POWER© Help Desk 50 Annual Incident Hours Packs (see additional Help Desk Information below)	\$6,612.00	N/A

e.POWER© Help Desk – Additional Information:

Help Desk Support will consist of general telephone assistance during normal business hours (8:00 a.m. to 5:00 p.m. CONUS) in the operation of the selected Northrop Grumman product according to the functionality described in the product documentation for that Northrop Grumman product.

A minimum of a 25 hour Annual Incident Hour Pack (NGIT-00240) is mandatory for each annual software maintenance contract unless the customer has a minimum of two individuals who have completed the e.POWER© Installation and System Administration training classes.

Northrop Grumman e.POWER© Labor Categories & Rates

(Special Item Number 132-51)

NGIT Order Number	e.POWER Category	Description	Minimum Education	Minimum Experience	Hourly Rate
NGC-2600	Consultant	Subject matter or industry expert in technical or functional field. Provide consultative services for projects related to area of expertise. Produce/review deliverables.	Master's Degree	8 Years	\$245.58
NGC-2601	Sr. Project Manager	Plan and direct technological improvements and project management implementation. Manage diverse functional, technical and administrative activities.	Bachelor's Degree	8 Years	\$204.02
NGC-2602	Project Manager	Manage one or more projects. Provide business, technical, and personnel management of project activities. Previous project management experience.	Bachelor's Degree	4 Years	\$165.48
NGC-2603	Jr. Project Manager	Manage one or more projects. Provide business, technical, personnel management of project activities. Work under supervision of more senior project manager for large complicated projects.	Bachelor's Degree	1 Year	\$119.39
NGC-2604	Sr. Tech Specialist	Coordinate and manage activities related to specific area of expertise. Perform tasks. Produce/review deliverables. Technical Specialists may include Database specialists, Internet specialists, Network specialists, etc.	Bachelor's Degree	8 Years	\$199.49
NGC-2605	Tech Specialist	Perform tasks in specific area of technical expertise. Analyze, produce and review deliverables in specific area of technical expertise. Technical Specialists may include Database specialists, Internet specialists, Network specialists, etc.	Bachelor's Degree	4 Years	\$139.79
NGC-2606	Jr. Tech Specialist	Perform tasks and produce deliverables in specific area of technical expertise as directed by a more senior member of the tech specialist team. Technical Specialists may include Database specialists, Internet specialists, Network specialists, etc.	Bachelor's Degree	1 Year	\$115.61
NGC-2607	Sr. Tech Manager	Plan and direct technological improvements and technical management of projects. Manage diverse functional, technical and administrative activities.	Bachelor's Degree	8 Years	\$181.35

NGIT Order Number	e.POWER Category	Description	Minimum Education	Minimum Experience	Hourly Rate
NGC-2608	Tech Manager	Responsible for all technical aspects of one or more projects. Work with project manager to coordinate and manage technical design and implementation. Previous technical management experience.	Bachelor's Degree	4 Years	\$144.32
NGC-2609	Jr. Tech Manager	Responsible for all technical aspects of one or more projects. Work with project manager to coordinate and manage technical design and implementation. Work under supervision of more senior technical manager for large complicated projects.	Bachelor's Degree	1 Year	\$123.17
NGC-2610	Sr. Systems Engineer	Analyze systems requirements. Design systems architectures. Interface system requirements including networks, operating systems, legacy systems and high-end technologies to provide system solutions.	Bachelor's Degree	8 Years	\$151.13
NGC-2611	Systems Engineer	Analyze systems requirements. Design systems architectures. Interface system requirements including networks, operating systems, legacy systems and high-end technologies to provide system solutions.	Bachelor's Degree	4 Years	\$ 90.68
NGC-2612	Jr. Systems Engineer	Assist in analysis of systems requirements and design systems architectures. Interface system requirements including networks, operating systems, legacy systems and high-end technologies to provide system solutions. Work under supervision of more senior systems engineer for more complex efforts.	Bachelor's Degree	1 Year	\$52.89
NGC-2613	Sr. Integrator	Plan, design and analyze hardware, software and network components to support software applications and/or customer environments. Coordinate and perform complex installations.	Bachelor's Degree	8 Years	\$137.52
NGC-2614	Integrator	Plan, design and analyze hardware, software and network components to support software applications and/or customer environments. Coordinate and perform complex installations. Work under supervision of more senior integrator for more complex efforts.	Bachelor's Degree	4 Years	\$99.74

NGIT Order Number	e.POWER Category	Description	Minimum Education	Minimum Experience	Hourly Rate
NGC-2615	Jr. Integrator	Plan, design, and analyze hardware, software and network components to support software applications and/or customer environments. Coordinate and perform installations. Work under supervision of more senior integrator for more complex efforts.	Bachelor's Degree	1 Year	\$83.87
NGC-2616	Sr. Specialist	Coordinate and manage activities related to specific area of expertise. Produce/review deliverables. Specialists may include Business Analysts, Quality Assurance Personnel, Technical Writers, Trainers, etc.	Bachelor's Degree	8 Years	\$130.72
NGC-2617	Specialist	Analyze, produce and review deliverables in specific area of expertise. Specialists may include Business Analysts, Quality Assurance Personnel, Technical Writers, Trainers, etc.	Bachelor's Degree	4 Years	\$105.03
NGC-2618	Jr. Specialist	Perform tasks as directed by a more senior member of the specialist team. Specialists may include Business Analysts, Quality Assurance Personnel, Technical Writers, Trainers, etc.	Bachelor's Degree	1 Year	\$72.54
NGC-2619	Sr. Developer	Plan and design complex software development tasks, including coding, configuring, testing, and documenting. Supervise more junior developers.	Bachelor's Degree	8 Years	\$120.90
NGC-2620	Developer	Plan and design software development tasks, including coding, configuring, testing, and documenting. Work under supervision of more senior developer for complex efforts.	Bachelor's Degree	4 Years	\$96.72
NGC-2621	Jr. Developer	Perform software development tasks as assigned. Contribute to testing and documentation as directed.	Bachelor's Degree	1 Year	\$75.56
NGC-2622	Technician	Assist in installation, configuration, and integration of hardware, software and network components as directed.	Bachelor's Degree	None	\$65.74
NGC-2623	Data Analyst	Responsible for collection, analysis and dissemination of functional, technical and administrative data. Work under the supervision of a more senior project or technical manager.	None	None	\$41.56