

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! ®, a menu-driven database system. The INTERNET address of GSA Advantage! ® is: GSAAvantage.gov.

**INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION
TECHNOLOGY EQUIPMENT, SOFTWARE AND SERVICES**

FSC Group 70

FSC Class – 7010

Contract Number – GS-35F-480AA

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract Period – July 31, 2013 through July 30, 2018

Contractor: **Avani Technolgy Solutions**
687 Lee Road, #208, Rochester, NY 14606
585-584-1313
www.avanitechsoltuions.com
SBA Certified 8(a) Firm; Small Business, HUBZone

1. Awarded SINs – 132 51 IT Professional Services
 - 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

132 51 See Appendix A
 - 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of

employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

See Appendix B

2. Maximum Order – 132 51 \$500,000
3. Minimum Order - \$100
4. Geographic Coverage – 48 Contiguous States
5. Point(s) of Production – United States of America
6. Discount from List Prices: Prices shown are NET prices; Basic Discounts have been deducted.
7. Quantity Discount – None
8. Prompt payment terms – None
Credit Card Discount terms – None
Special Discount – Government Education Institutions are offered GSA pricing.
- 9a. Government Purchase cards accepted at or below micro purchase threshold – Yes
- 9b. Government Purchase cards accepted above micro purchase threshold – Yes
10. Foreign Items – None
- 11a. Time of delivery – Negotiated at the task order level
- 11b. Expedited delivery – Negotiated at the task order level
- 11c. Overnight and 2-day delivery - Negotiated at the task order level
- 11d. Urgent Requirements - Negotiated at the task order level
12. F.O.B. point(s) – Destination
- 13a. Ordering address(es) – 687 Lee Road, #208, Rochester, NY 14606
- 13b. Ordering procedures – Fax 585-285-4133
14. Payment address(es) – 687 Lee Road, #208, Rochester, NY 14606
15. Warranty Provision – Standard Commercial Warranty

16. Export Packing Charges – None
17. Terms and conditions of Government purchase card acceptance – Accepted for above, at or below the micro purchase threshold.
18. Terms and conditions of rental, maintenance, and repair – None
19. Terms and conditions of installation – None
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices – None
- 20a. Terms and conditions for any other services – See Appendix C
21. List of service and distribution points – None
22. List of participating Dealers – None
23. Preventative maintenance – None
- 24a. Special attributes such as environmental attributes – None
- 24b. Section 508 – Not Applicable
24. Data Universal Number System (DUNS) number – 802703210
26. Notification regarding registration in System for Award Management (SAM) database - Active

Appendix A 132 51 Pricing

**Avani Technology Solutions, Inc
Labor Rates**

| SIN | Labor Descriptions | GSA Rate |
|--------|---------------------------|-----------|
| 132 51 | Sr Executive Management | \$ 217.63 |
| 132 51 | Executive Management | \$ 195.87 |
| 132 51 | Sr Account Manager | \$ 198.29 |
| 132 51 | Account Manager | \$ 178.46 |
| 132 51 | Project Manager II | \$ 170.24 |
| 132 51 | Project Manager I | \$ 153.21 |
| 132 51 | Systems Architect II | \$ 147.02 |
| 132 51 | Systems Architect I | \$ 124.97 |
| 132 51 | Database Architect II | \$ 133.48 |
| 132 51 | Database Architect I | \$ 120.13 |
| 132 51 | Business Analyst II | \$ 94.79 |
| 132 51 | Business Analyst I | \$ 85.31 |
| 132 51 | Application Developer II | \$ 104.95 |
| 132 51 | Application Developer I | \$ 94.45 |
| 132 51 | Test Lead | \$ 106.40 |
| 132 51 | Software Tester II | \$ 94.79 |
| 132 51 | Software Tester I | \$ 85.12 |
| 132 51 | Software Programmer II | \$ 85.12 |
| 132 51 | Software Programmer I | \$ 75.93 |
| 132 51 | Quality Assurance Manager | \$ 102.05 |
| 132 51 | HelpDesk Support II | \$ 53.20 |
| 132 51 | HelpDesk Support I | \$ 47.40 |
| 132 51 | Technical Writer II | \$ 56.10 |
| 132 51 | Technical Writer I | \$ 47.40 |
| 132 51 | Clerical II | \$ 36.76 |
| 132 51 | Clerical I | \$ 31.92 |

Appendix B

Labor Category Descriptions

Avani Technology Solutions, Inc offers the following Labor Category Descriptions to support the effort contemplated herein.

1. Senior Management Consultants

The candidates with these roles have a broad range of technical, and business knowledge to architect, design and manage IT solutions globally. These individuals are IT advocates to business and provide appropriate solutions to business to increase its productivity. The following labor categories are covered in this job description: Senior Executive Management, Executive Management, Senior Account Manager, and Account Manager. These labor categories require the following minimum experience, educational qualifications, and job duties required to successfully perform the duties.

Educational Qualifications: Minimum Bachelors Degree in Management, Science, or Engineering. For senior roles MBA or MS is required with specific business domain expertise and experience.

Experience: Minimum of 10-15 years of experience in management role with increased responsibilities in managing multiple projects or multiple customers. The higher the role requires more years of experience with specific business domain knowledge.

Job Duties: Manage customer expectations, hire-manage-retain project teams, manage stakeholders, manage triple constraints (cost-quality-time), and deliver results consistently. Must act as a go-getter with a single point contact for all requests, escalations, and contracts. Act as management representative for all negotiations and extend an advisory role to the customer.

2. Technology Architects / Business Functional Consultants

Consultants with these skills plays a key role in architecting a solution that best fits to the business. These are key skills in designing a right solution to the business, consultants with these skills are key in delivering right solutions to the business The following labor categories are covered in this job description: Project Manager II, Project Manager I, Systems Architect II, Systems Architect I, Business

Analyst II, Business Analyst I, Database Architect II, Database Architect I, Quality Assurance Manager.

These labor categories require the following minimum experience, educational qualifications, and job duties required to successfully perform the duties.

Educational Qualifications: Minimum Bachelors Degree in Management, Science, or Engineering. Additional technology certifications may be required for roles of Systems Architect, and Database Architect roles.

Experience: Minimum of 12 years of experience as a technology expert with increased responsibilities in managing multiple projects. The higher the role requires more years of experience with specific business domain and technology expert.

Job Duties: Manage customer expectations, hire-manage-retain project teams, manage stakeholders, manage triple constraints (cost-quality-time), and deliver projects consistently. Must act as a go-getter with a single point contact for all project requests, and escalations.

3. Senior Application / Database Specialists / Programmers / Testers

The candidates with these skills develop IT applications, and design data sources to deploy to any scale of business. The following labor categories are covered in this job description: Application Developer II, Application Developer I, Software Programmer II, Software Programmer I, Software Tester II, Software Tester I, Test Lead. These labor categories require the following minimum experience, educational qualifications, and job duties required to successfully perform the duties.

Educational Qualifications: Minimum Bachelors Degree in Management, Science, or Engineering. Additional technology certifications may be required for roles of Systems Architect, and Database Architect roles.

Experience: Minimum of 8 years of experience as a technology expert in respective technical domain. The higher the role requires more years of experience with specific business domain and technology expert.

Job Duties: Design-Code-Test applications that meet business requirements. Assess the systems architecture, design, and code as per the industry standards. Must have good documentation and communication skills, must be a team player.

4. HelpDesk / Clerical / Support Services

These are low-tech profile jobs that require for transaction work to technical writers and support technicians. The following labor categories are covered in this job description: HelpDesk Support II, HelpDesk Support I, Technical Writer II, Technical Writer I, Clerical II, Clerical I. These labor categories require the following minimum experience, educational qualifications, and job duties required to successfully perform the duties.

Educational Qualifications: Minimum High School Diploma with computer proficiency. Must have a proficiency in Microsoft office, Adobe Reader, Electronic Signature, and other office productivity tools

Experience: Minimum of 5 years of experience in office administration, helpdesk support, and office clerical work with good proficiency in operating various office productivity tools.

Job Duties: Support Level1 help desk support to business users, office workflow activities, office administration, and business management support work.

Appendix C

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)**

******NOTE: All non-professional labor categories must be incidental to, and used solely to support professional services, and cannot be purchased separately.***

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS-- COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS ·COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I ··OCT 2008) (DEVIATION I – FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

9. INDEPENDENT CONTRACTOR

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

- (a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
 - (1) The offeror;
 - (2) Subcontractors; and/or
 - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 132-51 IT Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices, minimum general experience and minimum education.

The following is an example of the manner in which the description of a commercial job title should be presented:

EXAMPLE: Commercial Job Title: System Engineer

Minimum/General Experience: Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices.

Functional Responsibility: Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies.

Minimum Education: Bachelor's Degree in Computer Science