GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address of GSA Advantage!® is: GSAAdvantage.gov.

INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION
TECHNOLOGY EQUIPMENT, SOFTWARE AND SERVICES

Contract Number – GS-35F-480AA
For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.
Contract Period – July 31, 2013 through July 30, 2023
Through Contract MAS MOD A847 dated 7/18/2022

Contractor: Avani Technology Solutions
687 Lee Road, #208, Rochester, NY 14606
585-584-1313
www.avanitechsolutions.com
Small Business

1. Awarded SINs – 54151S Professional Services

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

54151S See Appendix A

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.
2. Maximum Order – 54151S $500,000

3. Minimum Order - $100

4. Geographic Coverage – 48 Contiguous States

5. Point(s) of Production – United States of America

6. Discount from List Prices: Prices shown are NET prices; Basic Discounts have been deducted.

7. Quantity Discount – None

8. Prompt payment terms – None
   Credit Card Discount terms – None
   Special Discount – Government Education Institutions are offered GSA pricing.

9a. Government Purchase cards accepted at or below micro purchase threshold – Yes

9b. Government Purchase cards accepted above micro purchase threshold – Yes

10. Foreign Items – None

11a. Time of delivery – Negotiated at the task order level

11b. Expedited delivery – Negotiated at the task order level

11c. Overnight and 2-day delivery - Negotiated at the task order level

11d. Urgent Requirements - Negotiated at the task order level

12. F.O.B. point(s) – Destination

13a. Ordering address(es) – 687 Lee Road, #208, Rochester, NY 14606

13b. Ordering procedures – Fax 585-285-4133

14. Payment address(es) – 687 Lee Road, #208, Rochester, NY 14606

15. Warranty Provision – Standard Commercial Warranty

16. Export Packing Charges – None
17. Terms and conditions of Government purchase card acceptance – Accepted for above, at or below the micro purchase threshold.

18. Terms and conditions of rental, maintenance, and repair – None

19. Terms and conditions of installation – None

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices – None

20a. Terms and conditions for any other services – See Appendix C

21. List of service and distribution points – None

22. List of participating Dealers – None

23. Preventative maintenance – None

24a. Special attributes such as environmental attributes – None

24b. Section 508 – Not Applicable

24. Unique Entity ID – T1R5KT912VR8

26. Notification regarding registration in System for Award Management (SAM) database – Active
Appendix A 54151S Pricing

**Avani Technology Solutions, Inc**  
**Labor Rates**

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Descriptions</th>
<th>GSA Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>54151S</td>
<td>Sr Executive Management</td>
<td>$217.63</td>
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<tr>
<td>54151S</td>
<td>Executive Management</td>
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<td>Sr Account Manager</td>
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<td>Account Manager</td>
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<td>54151S</td>
<td>Project Manager I</td>
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<td>54151S</td>
<td>Systems Architect II</td>
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<td>54151S</td>
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<td>54151S</td>
<td>Database Architect II</td>
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<td>Business Analyst II</td>
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<td>Business Analyst I</td>
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<td>54151S</td>
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<td>Application Developer I</td>
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<td>Test Lead</td>
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<td>Software Tester II</td>
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<td>54151S</td>
<td>Software Tester I</td>
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<td>Software Programmer I</td>
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<td>Helpdesk Support I</td>
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Appendix B

**Labor Category Descriptions**

Avani Technology Solutions, Inc offers the following Labor Category Descriptions to support the effort contemplated herein.

**1. Senior Management Consultants**

The candidates with these roles have a broad range of technical, and business knowledge to architect, design and manage IT solutions globally. These individuals are IT advocates to business and provide appropriate solutions to business to increase its productivity. The following labor categories are covered in this job description: Senior Executive Management, Executive Management, Senior Account Manager, and Account Manager. These labor categories require the following minimum experience, educational qualifications, and job duties required to successfully perform the duties.

**Educational Qualifications:** Minimum Bachelors Degree in Management, Science, or Engineering. For senior roles MBA or MS is required with specific business domain expertise and experience.

**Experience:** Minimum of 10-15 years of experience in management role with increased responsibilities in managing multiple projects or multiple customers. The higher the role requires more years of experience with specific business domain knowledge.

**Job Duties:** Manage customer expectations, hire-manage-retain project teams, manage stakeholders, manage triple constraints (cost-quality-time), and deliver results consistently. Must act as a go-getter with a single point contact for all requests, escalations, and contracts. Act as management representative for all negotiations and extend an advisory role to the customer.

**2. Technology Architects / Business Functional Consultants**

Consultants with these skills plays a key role in architecting a solution that best fits to the business. These are key skills in designing a right solution to the business, consultants with these skills are key in delivering right solutions to the business. The following labor categories are covered in this job description: Project Manager II, Project Manager I, Systems Architect II, Systems Architect I, Business Analyst II, Business Analyst I, Database Architect II, Database Architect I, Quality Assurance Manager.

These labor categories require the following minimum experience, educational qualifications, and job duties required to successfully perform the duties.
Educational Qualifications: Minimum Bachelors Degree in Management, Science, or Engineering. Additional technology certifications may be required for roles of Systems Architect, and Database Architect roles.

Experience: Minimum of 12 years of experience as a technology expert with increased responsibilities in managing multiple projects. The higher the role requires more years of experience with specific business domain and technology expert.

Job Duties: Manage customer expectations, hire-manage-retain project teams, manage stakeholders, manage triple constraints (cost-quality-time), and deliver projects consistently. Must act as a go-getter with a single point contact for all project requests, and escalations.

3. Senior Application / Database Specialists / Programmers / Testers
The candidates with these skills develop IT applications, and design data sources to deploy to any scale of business. The following labor categories are covered in this job description: Application Developer II, Application Developer I, Software Programmer II, Software Programmer I, Software Tester II, Software Tester I, Test Lead. These labor categories require the following minimum experience, educational qualifications, and job duties required to successfully perform the duties.

Educational Qualifications: Minimum Bachelors Degree in Management, Science, or Engineering. Additional technology certifications may be required for roles of Systems Architect, and Database Architect roles.

Experience: Minimum of 8 years of experience as a technology expert in respective technical domain. The higher the role requires more years of experience with specific business domain and technology expert.

Job Duties: Design-Code-Test applications that meet business requirements. Assess the systems architecture, design, and code as per the industry standards. Must have good documentation and communication skills, must be a team player.

4. HelpDesk / Clerical / Support Services
These are low-tech profile jobs that require for transaction work to technical writers and support technicians. The following labor categories are covered in this job description: HelpDesk Support II, HelpDesk Support I, Technical Writer II, Technical Writer I, Clerical II, Clerical I. These labor categories require the following minimum experience, educational qualifications, and job duties required to successfully perform the duties.
Educational Qualifications: Minimum High School Diploma with computer proficiency. Must have a proficiency in Microsoft office, Abode Reader, Electronic Signature, and other office productivity tools.

Experience: Minimum of 5 years of experience in office administration, helpdesk support, and office clerical work with good proficiency in operating various office productivity tools.

Job Duties: Support Level1 help desk support to business users, office workflow activities, office administration, and business management support work.