



Contract Period  
08/01/12 – 07/31/17

**Pricelist** for  
GS-35F-4824G

**Prepared By:**

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**Prepared for**

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## INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS

### **SPECIAL NOTICE TO AGENCIES: Small Business Participation**

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micro-purchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ On-line shopping service ([www.gsaadvantage.gov](http://www.gsaadvantage.gov)). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page ([www.fss.gsa.gov](http://www.fss.gsa.gov)) contains information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micro purchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

### **1. GEOGRAPHIC SCOPE OF CONTRACT:**

*Domestic delivery* is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

*Overseas delivery* is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

For Special Item Number 132-53 Wireless Services ONLY, if awarded, list the limited geographic coverage area:

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### **2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:**

**Solutions Engineering Corporation**  
**ATT: GSA Sales**  
**5149 Westbard Avenue**  
**Bethesda, MD 20816**

Contractor will accept credit card for payments equal to or less than the micro-purchase for oral or written orders under this contract. The Contractor and the ordering agency may agree to use the credit card for dollar amounts over the micro-purchase threshold (See GSAR 552.232-79 Payment by Credit Card). In addition, bank account information for wire transfer payments will be shown on the invoice. The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

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by: FAX: 202-330-5753  
 by: PHONE: 240-432-3798  
 by: E-MAIL: [mikeljfrazee@soleng.com](mailto:mikeljfrazee@soleng.com)

### 3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

### 4. STATISTICAL DATA FOR ORDERING OFFICE COMPLETION OF STD FORM 279:

Block 9: G. Order/Modification Under Federal Schedule **GS-35F-4824G**  
 Block 16: Data Universal Numbering System (DUNS) Number: **174-34-7849**  
 Block 30: Type of Contractor – **B**

- A. Small Disadvantaged Business
- B. Other Small Business
- C. Large Business
- G. Other Nonprofit Organization
- L. Foreign Contractor

Block 31: Woman-Owned Small Business - **No**

Block 36: Contractor's Taxpayer Identification Number (TIN): **52-1707574**

4a. CAGE Code: **OUBD1**

4b. Contractor has registered with the Central Contractor Registration Database.

### 5. FOB DESTINATION

SEC shall deliver FOB destination in 1 to 30 /days ARO, unless product is constrained. In no case shall the offered delivery time exceed SEC normal commercial practice

### 6. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
132-8, 132-12, 132-32, 132-33,	
132-34, 132-50, 132-51	1-30Days

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. **DISCOUNTS:** Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: Net 30 days from receipt of invoice or date of acceptance, whichever is later

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- b. Quantity - None
- c. Dollar Volume - None
- d. Government Educational Institutions are offered the same discounts as all other Government customers.
- e. Other - None

**8. TRADE AGREEMENTS ACT OF 1979, as amended:**

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

**9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:**

**SEC does not export products or services.**

**10. Small Requirements:** The minimum dollar value of orders to be issued is **\$50.00**.

**11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)**

a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:

- Special Item Number 132-32 - Term Software Licenses
- Special Item Number 132-33 - Perpetual Software Licenses
- Special Item Number 132-34 - Maintenance of Software as a Service
- Special Item Number 132-51 - Information Technology Professional Services
- Special Item Number 132-52 - Electronic Commerce (EC) Services

b. The Maximum Order value for the following Special Item Numbers (SINs) is \$25,000:

- Special Item Number 132-50 - Training Courses

**12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS**

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

**13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS**

**REQUIREMENTS:** ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

**13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):**

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability

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should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

**13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):** Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

#### **14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003)**

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.

- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.
- (k) Overtime: For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

**15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES:** Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4)

## **16. GSA ADVANTAGE!**

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.gsaadvantage.gov>

## **17. PURCHASE OF OPEN MARKET ITEMS**

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));

- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

## **18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS**

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

## **19. OVERSEAS ACTIVITIES**

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

None

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Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

## **20. BLANKET PURCHASE AGREEMENTS (BPAs)**

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

## **21. CONTRACTOR TEAM ARRANGEMENTS**

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

## 22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act apply.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or 132-9.

## 23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

The EIT standard can be found at: [www.Section508.gov/](http://www.Section508.gov/).

## 24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

(a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

(b) The following statement:

This order is placed under written authorization from \_\_\_\_\_ dated \_\_\_\_\_. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

## 25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

(1) For such period as the laws of the State in which this contract is to be performed prescribe; or

(2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

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(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

## **26. SOFTWARE INTEROPERABILITY.**

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

## **27. ADVANCE PAYMENTS**

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY NEW EQUIPMENT(SPECIAL ITEM NUMBER 132-8) and USED OR REFURBISHED EQUIPMENT (SPECIAL ITEM NUMBER 132-9)**

**1. MATERIAL AND WORKMANSHIP**

All equipment furnished hereunder must satisfactorily perform the function for which it is intended.

**2. ORDER**

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders and BPAs, telephone orders are permissible.

**3. TRANSPORTATION OF EQUIPMENT**

FOB DESTINATION. Prices cover equipment delivery to destination, for any location within the geographic scope of this contract.

**4. INSTALLATION AND TECHNICAL SERVICES**

a. **INSTALLATION.** When the equipment provided under this contract is not normally self-installable, the Contractor's technical personnel shall be available to the ordering activity, at the ordering activity's location, to install the equipment and to train ordering activity personnel in the use and maintenance of the equipment. The charges, if any, for such services are listed in the price schedule:

b. **INSTALLATION, DEINSTALLATION, REINSTALLATION.** The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or SIN 132-9.

c. **OPERATING AND MAINTENANCE MANUALS.** The Contractor shall furnish the ordering activity with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.

**5. INSPECTION/ACCEPTANCE**

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any equipment that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming equipment at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

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## **6. WARRANTY**

- a. Unless specified otherwise in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract.
- b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.
- c. **Limitation of Liability.** Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.
- d. If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows: \_\_\_\_

## **7. PURCHASE PRICE FOR ORDERED EQUIPMENT**

The purchase price that the ordering activity will be charged will be the ordering activity purchase price in effect at the time of order placement, or the ordering activity purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

## **8. RESPONSIBILITIES OF THE CONTRACTOR**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.

## **9. TRADE-IN OF INFORMATION TECHNOLOGY EQUIPMENT**

When an ordering activity determines that Information Technology equipment will be replaced, the ordering activity shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding disposition of information technology excess personal property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the policies and procedures on exchange/sale contained in the FPMR (41 CFR part 101-46).

**TERMS AND CONDITIONS APPLICABLE TO MAINTENANCE, REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS FOR GOVERNMENT-OWNED GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, RADIO/TELEPHONE EQUIPMENT, (AFTER EXPIRATION OF GUARANTEE/WARRANTY PROVISIONS AND/OR WHEN REQUIRED SERVICE IS NOT COVERED BY GUARANTEE/WARRANTY PROVISIONS) AND FOR LEASED EQUIPMENT (SPECIAL ITEM NUMBER 132-12)**

**1. SERVICE AREAS**

a. The maintenance and repair service rates listed herein are applicable to any ordering activity location within a 50 mile radius of the Contractor's service points. If any additional charge is to apply because of the greater distance from the Contractor's service locations, the mileage rate or other distance factor shall be stated in paragraphs 8.d and 9.d of this Special Item Number 132-12.

b. When repair services cannot be performed at the ordering activity installation site, the repair services will be performed at the Contractor's plant(s) listed below:

5149 Westbard Avenue, Bethesda, MD 20816-1413

**2. MAINTENANCE ORDER**

a. Agencies may use written orders, EDI orders, credit card orders, or BPAs, for ordering maintenance under this contract. The Contractor shall confirm orders within fifteen (15) calendar days from the date of receipt, except that confirmation of orders shall be considered automatic for renewals for maintenance (Special Item Number 132-12). Automatic acceptance of order renewals for maintenance service shall apply for machines which may have been discontinued from use for temporary periods of time not longer than 120 calendar days. If the order is not confirmed by the Contractor as prescribed by this paragraph, the order shall be considered to be confirmed by the Contractor.

b. The Contractor shall honor orders for maintenance for the duration of the contract period or a lesser period of time, for the equipment shown in the pricelist. Maintenance service shall commence on a mutually agreed upon date, which will be written into the maintenance order. Maintenance orders shall not be made effective before the expiration of any applicable maintenance and parts guarantee/warranty period associated with the purchase of equipment. Orders for maintenance service shall not extend beyond the end of the contract period.

c. Maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice, or shorter notice when agreed to by the Contractor; such notice to become effective thirty (30) calendar days from the date on the notification. However, the ordering activity may extend the original discontinuance date upon written notice to the Contractor, provided that such notice is furnished at least ten (10) calendar days prior to the original discontinuance date.

d. Annual Funding. When annually appropriated funds are cited on a maintenance order, the period of maintenance shall automatically expire on September 30th of the contract period, or at the end of the contract period, whichever occurs first. Renewal of a maintenance order citing the new appropriation shall be required, if maintenance is to continue during any remainder of the contract period.

e. Cross-year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month, fiscal year period, and the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

f. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of maintenance service, if maintenance is to be terminated at that time. Orders for continued maintenance will be required if maintenance is to be continued during the subsequent period.

**3. REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS ORDERS**

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- a. Agencies may use written orders, EDI orders, credit card orders, blanket purchase agreements (BPAs), or small order procedures for ordering repair service and/or repair parts/spare parts under this contract. Orders for repair service shall not extend beyond the end of the contract period.
- b. When repair service is ordered, only one chargeable repairman shall be dispatched to perform repair service, unless the ordering activity agrees, in advance, that additional repair personnel are required to effect repairs.

#### **4. LOSS OR DAMAGE**

When the Contractor removes equipment to his establishment for repairs, the Contractor shall be responsible for any damage or loss, from the time the equipment is removed from the ordering activity installation, until the equipment is returned to such installation.

#### **5. SCOPE**

- a. The Contractor shall provide maintenance for all equipment listed herein, as requested by the ordering activity during the contract term. Repair service and repair parts/spare parts shall apply exclusively to the equipment types/models within the scope of this Information Technology Schedule.
- b. Equipment placed under maintenance service shall be in good operating condition.
  - (1) In order to determine that the equipment is in good operating condition, the equipment shall be subject to inspection by the Contractor, without charge to the ordering activity.
  - (2) Costs of any repairs performed for the purpose of placing the equipment in good operating condition shall be borne by the Contractor, if the equipment was under the Contractor's guarantee/warranty or maintenance responsibility prior to the effective date of the maintenance order.
  - (3) If the equipment was not under the Contractor's responsibility, the costs necessary to place the equipment in proper operating condition are to be borne by the ordering activity, in accordance with the provisions of Special Item Number 132-12 (or outside the scope of this contract).

#### **6. RESPONSIBILITIES OF THE ORDERING ACTIVITY**

- a. Ordering activity personnel shall not perform maintenance or attempt repairs to equipment while such equipment is under the purview of a maintenance order, unless agreed to by the Contractor.
- b. Subject to security regulations, the ordering activity shall permit access to the equipment which is to be maintained or repaired.

#### **7. RESPONSIBILITIES OF THE CONTRACTOR**

For equipment not covered by a maintenance contract or warranty, the Contractor's repair service personnel shall complete repairs as soon as possible after notification by the ordering activity that service is required. Within the service areas, this repair service should normally be done within 4 hours after notification.

#### **8. MAINTENANCE RATE PROVISIONS**

- a. The Contractor shall bear all costs of maintenance, including labor, parts, and such other expenses as are necessary to keep the equipment in good operating condition, provided that the required repairs are not occasioned by fault or negligence of the ordering activity.

##### **b. REGULAR HOURS**

The basic monthly rate for each make and model of equipment shall entitle the ordering activity to maintenance service during a mutually agreed upon nine (9) hour principal period of maintenance, Monday through Friday, exclusive of holidays observed at the ordering activity location.

##### **c. AFTER HOURS**

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Should the ordering activity require that maintenance be performed outside of Regular Hours, charges for such maintenance, if any, will be specified in the pricelist. Periods of less than one hour will be prorated to the nearest quarter hour.

d. TRAVEL AND TRANSPORTATION

If any charge is to apply, over and above the regular maintenance rates, because of the distance between the ordering activity location and the Contractor's service area, the charge will be:

e. QUANTITY DISCOUNTS

Quantity discounts from listed maintenance service rates for multiple equipment owned and/or leased by a ordering activity are not applicable:

**9. REPAIR SERVICE RATE PROVISIONS**

a. CHARGES. Charges for repair service will include the labor charge, computed at the rates set forth price list, for the time during which repairmen are actually engaged in work, and, when applicable, the charge for travel or transportation.

b. MULTIPLE MACHINES. When repairs are ordered by a ordering activity on two or more machines located in one or more buildings within walking distance of each other, the charges will be computed from the time the repairman commences work on the first machine, until the work is completed on the last machine. The time required to go from one machine to another, or from one building to another, will be considered actual work performance, and chargeable to the ordering activity, provided the time consumed in going between machines (or buildings) is reasonable.

c. TRAVEL OR TRANSPORTATION

(1) AT THE CONTRACTOR'S SHOP

(a) When equipment is returned to the Contractor's shop for adjustments or repairs which are not covered by the guarantee/warranty provision, the cost of transportation, packing, etc., from the ordering activity location to the Contractor's plant, and return to the ordering activity location, shall be borne by the ordering activity.

(b) The ordering activity should not return defective equipment to the Contractor for adjustments and repairs or replacement without his prior consultation and instruction.

(2) AT THE ORDERING ACTIVITY LOCATION (Within Established Service Areas)

When equipment is repaired at the ordering activity location, and repair service rates are established for service areas or zones, the listed rates are applicable to any ordering activity location within such service areas or zones. No extra charge, time, or expense will be allowed for travel or transportation of repairmen or machines to or from the ordering activity office; such overhead is included in the repair service rates listed.

(3) AT THE ORDERING ACTIVITY LOCATION (Outside Established Service Areas)

(a) The repair service rates listed for subparagraph (2) above apply, except that a travel charge of 0.00 per mile for repairmen will apply to the round-trip distance between the geographic limits of the applicable service area and the ordering activity location. Such charge will apply as an additional charge, but it will be limited to one round trip for each request that is made by the ordering activity for repair service, regardless of whether repairs are performed at the ordering activity location or at the Contractor's shop.

(b) When the overall travel charge computed at the above mileage rate is unreasonable (considering the time required for travel, actual and necessary transportation costs, and the allowable ordering activity per diem rate for each night the repairman is required to remain overnight at the ordering activity location), the ordering activity shall have the option of reimbursing the Contractor for actual costs, provided that

the actual costs are reasonable and allowable. The Contractor shall furnish the ordering activity with a report of travel performed and related expenses incurred. The report shall include departure and arrival dates, times, and the applicable mode of travel.

d. LABOR RATES

(1) REGULAR HOURS

The Regular Hours repair service rates listed herein shall entitle the ordering activity to repair service during the period 8:00 a.m. to 5:00 p.m., Monday through Friday, exclusive of holidays observed at the ordering activity location. There shall be no additional charge for repair service which was requested during Regular Hours, but performed outside the Regular Hours defined above, at the convenience of the Contractor.

(2) AFTER HOURS

When the ordering activity requires that repair service be performed outside the Regular Hours defined above, except Sundays and Holidays observed at the ordering activity location, the After Hours repair service rates listed herein shall apply. The Regular Hours rates defined above shall apply when repair service is requested during Regular Hours, but performed After Hours at the convenience of the Contractor.

(3) SUNDAYS AND HOLIDAYS

When the ordering activity requires that repair service be performed on Sundays and Holidays observed at the ordering activity location, the Sundays and Holidays repair service rates listed herein shall apply. When repair service is requested to be performed during Regular Hours and/or After Hours, but is performed at the convenience of the Contractor on Sundays or Holidays observed at the ordering activity location, the Regular Hours and/or After Hours repair service rates, as applicable, shall apply.

REPAIR SERVICE RATES

AND		REGULAR	AFTER	SUNDAYS
LOCATION	MINIMUM CHARGE*	HOURS PER HOUR**	HOURS PER HOUR**	HOLIDAYS PER HOUR
CONTRACTOR'S SHOP	59.85	59.85	89.78	119.70
ORDERING ACTIVITY LOCATION (WITHIN ESTABLISHED SERVICE AREAS)	59.85	59.85	89.78	119.70
ORDERING ACTIVITY LOCATION (OUTSIDE ESTABLISHED SERVICE AREAS)	N/A	N/A	N/A	N/A

\*MINIMUM CHARGES INCLUDE ONE (1) FULL HOURS ON THE JOB.

\*\*FRACTIONAL HOURS, AT THE END OF THE JOB, WILL BE PRORATED TO THE NEAREST QUARTER HOUR.

**10. REPAIR PARTS/SPARE PARTS RATE PROVISIONS**

All parts, furnished as spares or as repair parts in connection with the repair of equipment, unless otherwise indicated in this pricelist, shall be new, standard parts manufactured by the equipment manufacturer. All parts shall be furnished at prices indicated in the Contractor's commercial pricelist dated 12/09/09 at a discount of 0 % from such listed prices.

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**11. GUARANTEE/WARRANTY—REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS****a. REPAIR SERVICE**

All repair work will be guaranteed/warranted for a period of 30 days

**b. REPAIR PARTS/SPARE PARTS**

All parts, furnished either as spares or repairs parts will be guaranteed/warranted for a period 30 days

**12. INVOICES AND PAYMENTS****a. Maintenance Service**

(1) Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

(2) Payment for maintenance service of less than one month's duration shall be prorated at 1/30th of the monthly rate for each calendar day.

**b. Repair Service and Repair Parts/Spare Parts**

Invoices for repair service and parts shall be submitted by the Contractor as soon as possible after completion of work. Payment under blanket purchase agreements will be made quarterly or monthly, except where cash payment procedures are used. Invoices shall be submitted separately to each ordering activity office ordering services under the contract. The cost of repair parts shall be shown as a separate item on the invoice, and shall be priced in accordance with paragraph #10, above. PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

**TERMS AND CONDITIONS APPLICABLE TO TERM SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-32), PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33) AND MAINTENANCE AS A SERVICE (SPECIAL ITEM NUMBER 132-34) OF GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE**

**1. INSPECTION/ACCEPTANCE**

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

**2. GUARANTEE/WARRANTY**

- a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.
- b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.
- c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

**3. TECHNICAL SERVICES**

The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number and technical support availability. This will be provided to ordering activity at time of purchase and is dependent upon software being purchased at that time. This support is for the purpose of providing user assistance and guidance in the implementation of the software.

**4. SOFTWARE MAINTENANCE**

- a. Software maintenance as it is defined:

- 1. Software Maintenance as a Product (SIN 132-32 or SIN 132-33)

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge supports that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self diagnostics.

Software maintenance as a product does NOT include the creation, design, implementation, integration, etc. of a software package. These examples are considered software maintenance as a service.

- 2. Software Maintenance as a Service (SIN 132-34)

Software maintenance as a service creates, designs, implements, and/or integrates customized changes to software that solve one or more problems and is not included with the price of the software. Software maintenance as a service includes person-to-person communications regardless of the medium used to communicate: telephone support, on-line technical support, customized support, and/or technical expertise which are charged

commercially. Software maintenance as a service is billed arrears in accordance with 31 U.S.C. 3324.

b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

## **5. PERIODS OF TERM LICENSES (SIN 132-32) AND MAINTENANCE (SIN 132-34)**

a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.

b. Term licenses and/or maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.

c. Annual Funding. When annually appropriated funds are cited on an order for term licenses and/or maintenance, the period of the term licenses and/or maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the term licenses and/or maintenance orders citing the new appropriation shall be required, if the term licenses and/or maintenance is to be continued during any remainder of the contract period.

d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the term licenses and/or maintenance is to be terminated at that time. Orders for the continuation of term licenses and/or maintenance will be required if the term licenses and/or maintenance is to be continued during the subsequent period.

## **6. CONVERSION FROM TERM LICENSE TO PERPETUAL LICENSE**

a. The ordering activity may convert term licenses to perpetual licenses for any or all software at any time following acceptance of software. At the request of the ordering activity the Contractor shall furnish, within ten (10) calendar days, for each software product that is contemplated for conversion, the total amount of conversion credits which have accrued while the software was on a term license and the date of the last update or enhancement.

b. Conversion credits which are provided shall, within the limits specified, continue to accrue from one contract period to the next, provided the software remains on a term license within the ordering activity.

c. The term license for each software product shall be discontinued on the day immediately preceding the effective date of conversion from a term license to a perpetual license.

d. The price the ordering activity shall pay will be the perpetual license price that prevailed at the time such software was initially ordered under a term license, or the perpetual license price prevailing at the time of conversion from a term license to a perpetual license, whichever is the less, minus an amount equal to (to be determined at time of purchase) of all term license payments during the period that the software was under a term license within the ordering activity.

## **7. TERM LICENSE CESSATION**

a. After a software product has been on a continuous term license for a period of (not applicable) months, a fully paid-up, non-exclusive, perpetual license for the software product shall automatically accrue to the ordering activity. The period of continuous term license for automatic accrual of a fully paid-up perpetual license does not have to be achieved during a particular fiscal year; it is a written Contractor commitment which continues to be available for software that is initially ordered under this contract, until a

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fully paid-up perpetual license accrues to the ordering activity. However, should the term license of the software be discontinued before the specified period of the continuous term license has been satisfied, the perpetual license accrual shall be forfeited.

b. The Contractor agrees to provide updates and maintenance service for the software after a perpetual license has accrued, at the prices and terms of Special Item Number I32-34, if the licensee elects to order such services. Title to the software shall remain with the Contractor.

## **8. UTILIZATION LIMITATIONS - (SIN 132-32, SIN 132-33, AND SIN 132-34)**

a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.

b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:

(1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.

(2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.

(3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.

(4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of Disaster Recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

(5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

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**9. SOFTWARE CONVERSIONS - (SIN 132-32 AND SIN 132-33)**

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system , or from one computer system to another. Under a perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version. Under a term license (132-32), conversion credits which accrued while the earlier version was under a term license shall carry forward and remain available as conversion credits which may be applied towards the perpetual license price of the new version.

**10. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY**

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

**11. RIGHT-TO-COPY PRICING**

The Contractor shall insert the discounted pricing for right-to-copy licenses.

## **TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF TRAINING COURSES FOR GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT AND SOFTWARE (SPECIAL ITEM NUMBER 132-50)**

### **1. SCOPE**

- a. The Contractor shall provide training courses normally available to commercial customers, which will permit ordering activity users to make full, efficient use of general purpose commercial IT products. Training is restricted to training courses for those products within the scope of this solicitation.
- b. The Contractor shall provide training at the Contractor's facility and/or at the ordering activity's location, as agreed to by the Contractor and the ordering activity.

### **2. ORDER**

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPAs) shall be the basis for the purchase of training courses in accordance with the terms of this contract. Orders shall include the student's name, course title, course date and time, and contracted dollar amount of the course.

### **3. TIME OF DELIVERY**

The Contractor shall conduct training on the date (time, day, month, and year) agreed to by the Contractor and the ordering activity.

### **4. CANCELLATION AND RESCHEDULING**

- a. The ordering activity will notify the Contractor at least seventy-two (72) hours before the scheduled training date, if a student will be unable to attend. The Contractor will then permit the ordering activity to either cancel the order or reschedule the training at no additional charge. In the event the training class is rescheduled, the ordering activity will modify its original training order to specify the time and date of the rescheduled training class.
- b. In the event the ordering activity fails to cancel or reschedule a training course within the time frame specified in paragraph a, above, the ordering activity will be liable for the contracted dollar amount of the training course. The Contractor agrees to permit the ordering activity to reschedule a student who fails to attend a training class within ninety (90) days from the original course date, at no additional charge.
- c. The ordering activity reserves the right to substitute one student for another up to the first day of class.
- d. In the event the Contractor is unable to conduct training on the date agreed to by the Contractor and the ordering activity, the Contractor must notify the ordering activity at least seventy-two (72) hours before the scheduled training date.

### **5. FOLLOW-UP SUPPORT**

The Contractor agrees to provide each student with unlimited telephone support or online support for a period of one (1) year from the completion of the training course. During this period, the student may contact the Contractor's instructors for refresher assistance and answers to related course curriculum questions.

## 6. PRICE FOR TRAINING

The price that the ordering activity will be charged will be the ordering activity training price in effect at the time of order placement, or the ordering activity price in effect at the time the training course is conducted, whichever is less.

## 7. INVOICES AND PAYMENT

Invoices for training shall be submitted by the Contractor after ordering activity completion of the training course. Charges for training must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

## 8. FORMAT AND CONTENT OF TRAINING

- a. The Contractor shall provide written materials (i.e., manuals, handbooks, texts, etc.) normally provided with course offerings. Such documentation will become the property of the student upon completion of the training class.
- b. **\*\*If applicable\*\*** For hands-on training courses, there must be a one-to-one assignment of IT equipment to students.
- c. The Contractor shall provide each student with a Certificate of Training at the completion of each training course.
- d. The Contractor shall provide the following information for each training course offered:
  - (1) The course title and a brief description of the course content, to include the course format (e.g., lecture, discussion, hands-on training);
  - (2) The length of the course;
  - (3) Mandatory and desirable prerequisites for student enrollment;
  - (4) The minimum and maximum number of students per class;
  - (5) The locations where the course is offered;
  - (6) Class schedules; and
  - (7) Price (per student, per class (if applicable)).
- e. For those courses conducted at the ordering activity's location, instructor travel charges (if applicable), including mileage and daily living expenses (e.g., per diem charges) are governed by Pub. L. 99-234 and FAR Part 31.205-46, and are reimbursable by the ordering activity on orders placed under the Multiple Award Schedule, as applicable, in effect on the date(s) the travel is performed. Contractors cannot use GSA city pair contracts. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- f. For Online Training Courses, a copy of all training material must be available for electronic download by the students.

## 9. "NO CHARGE" TRAINING

The Contractor shall describe any training provided with equipment and/or software provided under this contract, free of charge, in the space provided below.

## **TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)**

### **1. SCOPE**

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

### **2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)**

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

### **3. ORDER**

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

### **4. PERFORMANCE OF SERVICES**

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

## **5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)**

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

## **6. INSPECTION OF SERVICES**

The Inspection of Services–Fixed Price (AUG 1996) (Deviation 1 – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (May 2001) (Deviation 1 – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

## **7. RESPONSIBILITIES OF THE CONTRACTOR**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – Dec 2007) Rights in Data – General, may apply.

## **8. RESPONSIBILITIES OF THE ORDERING ACTIVITY**

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

## **9. INDEPENDENT CONTRACTOR**

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

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## 10. ORGANIZATIONAL CONFLICTS OF INTEREST

### a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

## 11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

## 12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (OCT 2008) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (OCT 2008) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.

(b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—

- (1) The offeror;
- (2) Subcontractors; and/or
- (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

## 13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

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#### 14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

#### 15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

#### 16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

a. The Contractor shall provide a description of each type of IT Service offered under Special Item Numbers 132-51 IT Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

b. Pricing for all IT Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices.

The following is an example of the manner in which the description of a commercial job title should be presented:

**EXAMPLE:** Commercial Job Title: System Engineer

Minimum/General Experience: Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices.

Functional Responsibility: Guides users in formulating requirements, advises alternative approaches, and conducts feasibility studies.

Minimum Education: Bachelor's Degree in Computer Science

## **USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS**

### **PREAMBLE**

Solutions Engineering Corporation provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

### **COMMITMENT**

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact

**Mikel J. Frazee**

**Solutions Engineering**

**5149 Westbard Avenue**

**Bethesda, MD 20816**

**phone: 240-432-3798**

**fax: 202-330-5753**

**email: [mikelfrazee@soleng.com](mailto:mikelfrazee@soleng.com)**



BPA NUMBER \_\_\_\_\_

**(CUSTOMER NAME)  
BLANKET PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number(s) GS-35F4824G Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be \_\_\_\_\_.

(4) This BPA does not obligate any funds.

(5) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

(a) Name of Contractor;

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- (b) Contract Number;
  - (c) BPA Number;
  - (d) Model Number or National Stock Number (NSN);
  - (e) Purchase Order Number;
  - (f) Date of Purchase;
  - (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
  - (h) Date of Shipment.
- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

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### **BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”**

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract GS-35F-4824G.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.

## PROVISIONS OF THE FEDERAL ACQUISITION REGULATION INCORPORATED BY REFERENCE

The following FAR clauses apply to any Prime Contract and/or Subcontract SEC enters into:

- FAR 52.215-20 REQUIREMENTS FOR COST OR PRICING DATA OR INFORMATION OTHER THAN COST OR PRICING DATA (OCT 1997) (When Note 2 applies only the Federal agency Contracting Officer applies.)
- FAR 52.215-21 REQUIREMENTS FOR COST OR PRICING DATA OR INFORMATION OTHER THAN COST OR PRICING DATA - MODIFICATIONS (OCT 1997) (Note 2 applies.)
- FAR 52.219-8 UTILIZATION OF SMALL BUSINESS CONCERNS (MAY 2004)
- FAR 52.222-21 PROHIBITION OF SEGREGATED FACILITIES (FEB 1999)
- FAR 52.222-26 EQUAL OPPORTUNITY (MAR 2007)
- FAR 52.222-50 COMBATING TRAFFICKING IN PERSONS (AUG 2007) (Note 2 applies. In paragraph (e) Note 3 applies.)
- FAR 52.225-13 RESTRICTIONS ON CERTAIN FOREIGN PURCHASES (JUN 2008)
- FAR 52.244-6 SUBCONTRACTS FOR COMMERCIAL ITEMS (DEC 2008)
- FAR 52.247-64 PREFERENCE FOR PRIVATELY OWNED U.S. FLAG COMMERCIAL VESSELS (FEB 2006)

The following FAR clauses apply to any Prime Contract and/or Subcontract SEC enters into if the value of this Contract equals or exceeds \$100,000:

- FAR 52.203-12 LIMITATION ON PAYMENTS TO INFLUENCE CERTAIN FEDERAL TRANSACTIONS (SEP 2007)
- FAR 52.222-35 EQUAL OPPORTUNITY FOR SPECIAL DISABLED VETERANS, VETERANS OF THE VIETNAM ERA, AND OTHER ELIGIBLE VETERANS (SEP 2006)
- FAR 52.222-39 NOTIFICATION OF EMPLOYEE RIGHTS CONCERNING PAYMENT OF UNION DUES OR FEES (DEC 2004)

The following FAR clauses apply to any Prime Contract and/or Subcontract SEC enters into if the value of this Contract equals or exceeds \$5,000,000:

- FAR 52.203-13 CONTRACTOR CODE OF BUSINESS ETHICS AND CONDUCT (DEC 2008) (Applicable if the period of performance is more than 120 days. Disclosures made under this clause shall be made directly to the Government entities identified in the clause.)

The following FAR clauses apply to any Prime Contract and/or Subcontract SEC enters into as indicated:

- FAR 52.204-2 SECURITY REQUIREMENTS (AUG 1996) (Applies if the Work requires access to classified information.)
- FAR 52.204-9 PERSONAL IDENTITY VERIFICATION OF CONTRACTOR PERSONNEL (SEP 2007) (Applicable where the Contractor will have physical access to a federally-controlled facility or access to a Federal information system.)
- FAR 52.222-41 SERVICE CONTRACT ACT OF 1965 (NOV 2007) (Applicable if this Contract is subject to the Service Contract Act. The clause does not apply if this Contract has been

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administratively exempted by the Secretary of Labor or exempted by 41 U.S.C. 356, as interpreted in Subpart C of 29 CFR Part 4.)

- FAR 52.223-11 OZONE-DEPLETING SUBSTANCES (MAY 2001) (Applicable if the Work was manufactured with or contains ozone-depleting substances.)
- FAR 52.225-1 BUY AMERICAN ACT -- SUPPLIES (JUN 2003) (Applicable; if the Work contains other than domestic components. Note 2 applies to the first time "Contracting Officer" is mentioned in paragraph (c).)
- FAR 52.225-5 TRADE AGREEMENTS (NOV 2007) (Applicable if the Work contains other than U.S. made or designated country end products as specified in the clause.)
- FAR 52.227-19 COMMERCIAL COMPUTER SOFTWARE-RESTRICTED RIGHTS (DEC 2007) (Applicable only if existing computer software is to be delivered under this Contract.)
- FAR 52.245-1 GOVERNMENT PROPERTY (JUN 2007) ("Contracting Officer" means " Solutions Engineering Corporation " except in the definition of Property Administrator and in paragraphs (h)(1)(iii) where it is unchanged, and in paragraphs (c) and (h)(4) where it includes Solutions Engineering Corporation. "Government" is unchanged in the phrases "Government property" and "Government furnished property" and where elsewhere used except in paragraph (d)(1) where it means "Solutions Engineering Corporation" and except in paragraphs (d)(2) and (g) where the term includes Solutions Engineering Corporation." The following is added as paragraph (n) "Seller shall provide to Solutions Engineering Corporation immediate notice if the Government or other contractor (i) revokes its assumption of loss under any direct contracts with Seller, or (ii) makes a determination that Seller's property management practices are inadequate, and/or present an undue risk, or that Seller has failed to take corrective action when required.")

## **CERTIFICATIONS AND REPRESENTATIONS**

Solutions Engineering Corporation (SEC) will certify and represent in any written offer, proposal or quote, or company profile submission, which results in award of a contract to SEC the following and shall immediately notify the "agency" or "ordering activity" of any change of status regarding any certification or representation.

FAR 52.203-11 Certification and Disclosure Regarding Payments to Influence Certain Federal Transactions (Applicable to all solicitations and contracts)

(a) Definitions. As used in this provision--

"Lobbying contact" has the meaning provided at 2 U.S.C. 1602(8).

The terms "agency," "influencing or attempting to influence," "officer or employee of an agency," "person," "reasonable compensation," and "regularly employed" are defined in the FAR clause of this solicitation entitled "Limitation on Payments to Influence Certain Federal Transactions" (52.203-12).

(b) Prohibition. The prohibition and exceptions contained in the FAR clause of this solicitation entitled "Limitation on Payments to Influence Certain Federal Transactions" (52.203-12) are hereby incorporated by reference in this provision.

## **STATEMENT REGARDING TERMS AND CONDITIONS OF PURCHASE MADE FROM GSA SCHEDULE GS-35F-4824G.**

When any federal, state, or local government, including prime contractors with government approved purchasing authority buy from Solutions Engineering's GSA Schedule GS-35F-4824G all terms and conditions of Solutions Engineering schedule apply. Solutions Engineering's terms and conditions incorporate all Federal Acquisition Regulations (FARS). Solutions Engineering has accepted all FARS without any change and/or modification. All GSA modifications have been accept, incorporated and are a part of GSA schedule GS-35F-4824G.

## **Attachment A: Approved Items with Pricing**

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**GS-35G-4824G Effective to 07/31/2005**  
**Solutions Engineering Corporation**  
**5149 Westbard Avenue, Bethesda, MD 20816**  
**Contact Mikel Frazee 240-432-3798 or mikeljfrazee@soleng.com**

NAISC	SIN	SEC or MFG Part #	Service Type / Description	GSA Price	Over \$500K on one order.	Credit Card Government
<b>COMPANY: Solutions Engineering</b>						
541512	132-51B	SE-10001	<b>DATABASE DESIGN &amp; ENGINEERING SERVICES:</b> Customized and high quality process engineering, automation and database services. Advanced experience in 1) defining optimal workflow and user interface properties, and 2) fitting data models and implementation architecture, to achieve client needs.	191.44	182.38	173.31
541512	132-51B	SE-10002	<b>DATABASE DEVELOPMENT ENGINEER:</b> Develop database operations software from schema and module functional definition in network or relational model. In-depth knowledge of implementation details to matters such as performance, portability, reliability, security, disaster recovery, and user interface.	141.06	137.19	133.32
541512	132-51B	SE-10003	<b>SOFTWARE DESIGN ENGINEER:</b> Develop, deliver and support applications software. Highly skilled in C/C++, object oriented methods, user workflow models, GUI, database models, long term supportability, Software Engineering, multi-user issues, systems documentation, and optimization techniques.	171.29	163.41	155.54
541511	132-51E	SE-10004	<b>PROGRAMMER III:</b> Program to a specification document. Expertise in C/C++, object oriented methods, user-interface/GUI, solid software engineering principles, database (relational or network), supportable style, high modularity, defensive programming techniques, RAD or EDI, and library use.	110.83	108.74	106.65
541511	132-51E	SE-10004A	<b>PROGRAMMER II:</b> Program to a specification document. Expertise in C/C++, VB, Java, or XML; object oriented methods, user-interface/GUI, solid software engineering principles, database (relational or network), supportable style, high modularity, defensive programming techniques, RAD or EDI, and library use. Minimum of 3 years experience.	84.79	82.39	79.99
541511	132-51E	SE-10004B	<b>PROGRAMMER I:</b> Program to a specification document. Expertise in C/C++, , VB, Java, or XML; object oriented methods, user-interface/GUI, solid software engineering principles, database (relational or network), supportable style, high modularity, defensive programming techniques, RAD or EDI, and library use. Minimum of 1 year experience.	74.81	72.96	71.10
541519	132-51C	SE-10005	<b>SOFTWARE QUALITY ASSURANCE ENGINEER:</b> Build program test and evaluation script for comprehensive software testing. Extensive experience with user-interface evaluation and improvement, feature refinement, bug fix, optimization techniques, and systems documentation et al.	90.68	89.78	88.88

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NAISC	SIN	SEC or MFG Part #	Service Type / Description	Gsa Price	Over \$500K on one order.	Credit Card Government
541519	132-51C	SE-10005A	<b>SOFTWARE QUALITY ASSURANCE TECHNICIAN:</b> Test and evaluates script for comprehensive software. Experience with user-interface evaluation and improvements, feature refinement, identified bug and fixes, uses optimization techniques, and proofs systems documentation et al.	44.89	44.66	44.44
541519	132-51K	SE-10006	<b>NETWORK DESIGN ENGINEER:</b> Evaluate client requirements for medium to large installations; recommend system configurations in LAN, LAN-to-LAN, WAN environments, VPN, Firewalls; determine optimal component mix given client requirements and applications mix.	141.06	137.19	133.32
811212	132-51K	SE-10006A	<b>NETWORK ENGINEER SENIOR:</b> Installs and configures LAN, LAN-to=LAN, WAN environments, and Firewalls configures optimal performance criteria.	141.06	137.19	133.32
811212	132-51K	SE-10007	<b>NETWORK TECHNICIAN, ON-SITE:</b> Quick and correct diagnosis & resolution of all network components (servers, RAID systems, routers, hubs, and desktops). Extensive knowledge of network operations and architectures, peripherals, network device configurations, protocols, and OS support.	119.70	117.62	115.54
811212	132-12K	SE-10008	<b>TECHNICIAN III, ON-SITE REPAIR SERVICE:</b> Quick and correct diagnosis and repair of all Intel or PC type (Desktop and Notebook) computers; and dot matrix, HP LaserJet, and Tektronix Phaser printers.	89.78	89.21	88.65
811212	132-12K	SE-10008A	<b>TECHNICIAN II, ON-SITE REPAIR SERVICE:</b> Quick and correct diagnosis and repair of all Intel or PC type (Desktop and Notebook) computers; and dot matrix, HP LaserJet, and Tektronix Phaser printers.	69.83	68.24	66.66
811212	132-12K	SE-10008B	<b>TECHNICIAN I, ON-SITE REPAIR SERVICE:</b> Quick and correct diagnosis and repair of all Intel or PC type (Desktop and Notebook) computers; and dot matrix, HP LaserJet, and Tektronix Phaser printers.	59.85	58.81	57.77
811212	132-12M	SE-10009	<b>TECHNICIAN, DEPOT REPAIR SERVICE:</b> Quick and correct diagnosis and repair of all Intel or PC type (Desktop and Notebook) computers; and dot matrix, HP LaserJet, and Tektronix Phaser printers.	59.85	58.81	57.77
811212	132-12M	SE-10010	<b>TECHNICIAN, DEPOT INTEGRATION SERVICE:</b> Quick and correct installation and configuration of all PC and microcomputer components. Extensive knowledge of PC operations to the component level, PC architectures, peripherals, network device configurations, and hardware/software interdependencies.	59.85	58.81	57.77
541519	132-51M	SE-10011	<b>PROGRAM MANAGER:</b> Oversees all aspects of contract. Interfaces with CO. Manages internal and external communications and correspondence between Solutions Engineering and client. Provides written updates to CO based on contract requirements.	141.06	137.19	133.32

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NAISC	SIN	SEC or MFG Part #	Service Type / Description	Gsa Price	Over \$500K on one order.	Credit Card Government
541519	132-51M	SE-10012	<b>APPLICATION SPECIALIST:</b> Perform requirements and needs definition/analysis with users, management and information systems. Identify UseCases, Scenarios, Activity Diagrams, Data entities and properties needed in providing a software solution. Document workflow processes and evaluate alternatives that focus on policies and procedures that have the greatest impact on ROI. Communicates findings to Engineering and Program staff. Expertise in communications, UML, and visual modeling.	129.68	129.27	128.87
541519	132-51M	SE-10013	<b>TECHNICAL WRITER :</b> Writes the documentation for the project; includes User Documentation, Configuration Documentation, Environment docs, and some System Documentation. Begins documentation at the time client signs-off on Design Specification. Works closely with Quality Assurance as deliverables are accepted.	74.81	72.96	71.10
541519	132-51M	SE-10014	<b>CLERICAL SUPPORT:</b> Performs variety of coordination and communication functions within the organization including but not limited to: faxing, typing, copying, scheduling meetings, documentation printing, and invoicing.	54.86	54.09	53.33
541512	132-51E	SE-10015	<b>WEB DESIGN II:</b> Works with client to define the function, structure, content, and flow of WEB pages. Recommends current tested technology that facilitates a feature, function and data rich WEB site.	109.73	108.19	106.65
541512	132-51E	SE-10015A	<b>WEB DESIGN I:</b> Works with client to define the function, structure, content, and flow of WEB pages. Recommends current tested technology that facilitates a feature, function and data rich WEB site.	59.85	58.81	57.77
541519	132-51M	SE-10016	<b>DATABASE ADMINISTRATOR:</b> Performs backups and utilities to maintain, protect, expand, and optimize the databases. Focused on uptime, problem avoidance and resolution. Over-sees replication, data ELT for datamarts, monitors event logs, resolves problems. Performs updates.	119.70	117.62	115.54
541519	132-51C	SE-10017	<b>SENIOR SYSTEMS ANALYST:</b> Evaluates software and hardware system configurations, compatibility and needs: builds Use Case, Scenarios, and Activity Diagrams for requirements analysis: reviews workflow models: business processes: conducts interviews with clients.	141.06	137.19	133.32
541519	132-51C	SE-10017A	<b>SYSTEM ANALYSIS:</b> Evaluates software and hardware system configurations, compatibility and needs. Performs data architecture modeling and audits. Defines system interface specifications.	109.73	105.97	102.21
541519	132-51C	SE-10018	<b>DATA SYSTEM ANALYSIS:</b> Determines system requirements associated with Data Flow, Data Modeling and Data Structures	109.73	105.97	102.21

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NAISC	SIN	SEC or MFG Part #	Service Type / Description	Gsa Price	Over \$500K on one order.	Credit Card Government
541519	132-51M	SE-10019	<b>HELP DESK TECHNICIAN III:</b> Provide advanced trouble shooting and problem solving assistance over the phone, fax, email. Provide assistance on non-mainstream problems and more complex applications. Provides research on issues or advanced testing and troubleshooting. Personnel will have advanced certification and more years of experience.	99.75	98.76	97.76
541519	132-51M	SE-10019A	<b>HELP DESK TECHNICIAN II:</b> Provide trouble shooting and problem solving assistance over the phone, fax, email. Provide backup assistance on mainstream and direct support on more advanced problems and baseline applications. Provides support to Level I personnel.	79.80	77.67	75.55
541519	132-51M	SE-10019B	<b>HELP DESK TECHNICIAN I:</b> Provide trouble shooting and problem solving assistance over the phone, fax, email. Provide assistance on mainstream problems and baseline applications.	59.85	58.81	57.77
541519	132-51M	SE-10020	<b>DATA ENTRY TECHNICIAN II:</b> Provide data entry services using complex applications, less redundant work, more complex workflow, on more complex systems. May interface with some data capturing equipment (barcode, magnetic strip readers, RFD equipment), and may employ more advanced data capture equipment (GPS, radiometers, laser, interferometry, map digitization, programmable digital scanners, OCR, ...).	64.84	63.53	62.21
541519	132-51M	SE-10020A	<b>DATA ENTRY TECHNICIAN I:</b> Provide data entry services using baseline applications or highly redundant work, small workflow, on more complex systems. May interface with some data capturing equipment (barcode, magnetic strip readers, RFD equipment, digital scanners).	44.89	44.66	44.44
541519	132-51M	SE-10101	<b>WEB ADMINISTRATOR:</b> Provides all web administrative services : load monitoring and reporting, backup/restore, www and ftp setup and configuration, site architecture documentation; site visit log reporting; performance and bottleneck analysis and reporting.	79.80	76.44	73.08
518210	132-51	SE-10102	<b>MONTHLY WEB HOSTING:</b> Basic service – 20MB of storage; 3K hits/Month; static content only. Annual prepaid. \$1/5MB/Month + \$3/3K hit over base. A SE-10101 (Web Administrator) may be added at any time.	59.85	57.08	54.31
518210	132-51M	SE-10103	<b>MONTHLY WEB DATABASE HOSTING Basic:</b> Web site with Database services (backup/restore/integrity validation/load balancing). MS SQL/MSDE/Oracle/Sybase (licensing may be separate). includes 200MB total disk (data + log + Pages); 10K hits/month; Annual Prepaid is 12* base. Either SE-10101 (Web Administrator) or SE-10016 (Database Administrator) may be added at any time.	365.09	360.79	356.50

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NAISC	SIN	SEC or MFG Part #	Service Type / Description	Gsa Price	Over \$500K on one order.	Credit Card Government
518210	132-51M	SE-10104	<b>MONTHLY WEB DATABASE HOSTING Managed:</b> Basic Database Hosting with additional 10 hours of Web admin per month (monitoring/tuning services/specialized reporting/data imports/exports/archiving/compression). MS SQL/MSDE/Oracle/Sybase (licensing may be separate). includes 200MB total disk (data + log + Pages); 10K hits/month; Annual Prepaid, plus \$10/100MB + \$10/10K hits/month over base. Either SE-10101 (Web Administrator) or SE-10016 (Database Administrator) may be added at any time.	1,047.38	1,030.29	1,013.20
518210	132-51M	SE-10100A	<b>ADDITIONAL STORAGE AREA:</b> \$12/100MB over base storage space.	11.97	11.42	10.86
518210	132-51M	SE-10100B	<b>ADDITIONAL HITS PER MONTH:</b> + \$12/10K hits/month over base.	11.97	11.42	10.86
<b>Requisition Order Inventory Management System</b>						
511210	132-33SC	SE-11000	<b>ROIMS:</b> Site License (Includes 8 hours of training)	24,937.50	24,189.38	23,690.63
511210	132-33SC	SE-11001	<b>Walking Inventory Software Module:</b> (Includes one portable scanning device)	4,488.75	3,950.10	3,815.44
511210	132-33SC	SE-11002	<b>Barcode Scanning Software Solution:</b> (Includes one scanner and cradle for Receiving and Disbursing Inventory)	3,192.00	2,808.96	2,713.20
<b>COMPANY: MOAI TECHNOLOGY</b>						
511210	132-33SC	SE-20003	<b>Software Product: Standard Edition of LiveExchange includes:</b> Discounts shown apply to initial first year only.	140,448.00		
<b>Multi-year discounts are below and based on list price.</b>						
511210	132-33SC	SE-20003A	One- Time License Fee (1) Production INSTANCE NCE Server (1) Presentation server INSTANCE (1) Development INSTANCE NCE Server Fail-Over NCE Server	296,856.00		
<b>Service Product: Standard Edition Annual Support</b>						
541519	132-34	SE-20007	Support	26,882.63		
541519	132-34	SE-20007A	7x24 for Level 1 Errors	9,531.11		
511210	132-33SC	SE-20008	<b>Annual Software Product: Enterprise Edition of CompleteSource includes:</b>	219,450.00		
(1) Production INSTANCE NCE Server (1) Presentation server INSTANCE (1) Development INSTANCE NCE Server Fail-Over NCE Server						
<b>Service Product: Enterprise Annual Support</b>						
541519	132-34	SE-20012	Support and Maintenance	36,658.13		
541519	132-34	SE-20012A	7x24 for Level 1 Errors	14,663.25		

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NAISC	SIN	SEC or MFG Part #	Service Type / Description	Gsa Price	Over \$500K on one order.	Credit Card Government
<b>Service Products: Professional Service Pricing</b>						
<b>Per Hour</b>						
541519	132-51M	SE-20014	Contractor	218.95		
541519	132-51M	SE-20015	Associate	218.95		
541519	132-51M	SE-20016	Consultant	267.83		
541519	132-51M	SE-20017	Manager	316.21		
<b>Training</b>						
	132-50	SE-20018	San Francisco or New York Per day training	977.55		
	132-50	SE-20019	Offsite North America Per day plus class expenses, max 10 participants	4,887.75		
	132-50	SE-20020	Offsite International Per day plus class expenses, max 10 participants	7,331.63		
<b>Service Products: Hosting Data NT/SQL</b>						
<b>NT/SQL</b>						
<b>Setup</b>						
541519	132-51M	SE-20021	Demo/Prototype Auctions	4,887.75		
541519	132-51M	SE-20022	Production Auction Level 1	4,887.75		
541519	132-51M	SE-20023	Production Auction Level 2	7,331.63		
541519	132-51M	SE-20024	Customization Environment	4,887.75		
541519	132-51M	SE-20025	Bandwidth Cap Option (burst control)	1,612.96		
<b>Monthly charge</b>						
541519	132-51M	SE-20026	Demo/Prototype Auctions			
541519	132-51M	SE-20027	Production Auction Level 1	10,068.77		
541519	132-51M	SE-20028	Production Auction Level 2	12,512.64		
541519	132-51M	SE-20029	Customization Environment	5,767.55		
541519	132-51M	SE-20030	Bandwidth Cap Option (burst control)	1,612.96		
<b>Hourly rate</b>						
541519	132-51M	SE-20031	Demo/Prototype Auctions per hour	122.19		
541519	132-51M	SE-20032	Production Auction Level 1 per hour	122.19		
541519	132-51M	SE-20033	Production Auction Level 2 per hour	122.19		
541519	132-51M	SE-20034	Customization Environment per hour	122.19		
541519	132-51M	SE-20035	Bandwidth Cap Option (burst control) per hour	122.19		
<b>CompleteSource Enterprise</b>						
511210	132-33SC	SE-20050	Annual License Fee	245,784.00		
511210	132-33SC	SE-20051	One - Time License Fee	702,240.00		
<b>Service Product: Standard Edition Annual Support</b>						
541519	132-34	SE-20052	Support and Maintenance	46,922.40		
541519	132-34	SE-20053	7x24 for Level 1 Errors	16,618.35		
<b>CompleteSource Quickstart</b>						
541519	132-51M	SE-20054	Monthly Fee	52,668.00		
<b>QuickStart Service Details:</b>						
1-2 weeks for implementation						
(5) Number of events per month						
(40) External logins created per month						
(10) Internal (for customer) logins created per month						
<b>Services Included</b>						
Hosting of site						
User training						
e-sourcing consulting from PS or SE						
Technical support						

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COMPANY: Ab Initio SoftwareCompany			GSA
These items were added after 01/01/04			Price
132-32	PAF1-01R	Application flow generator	480.41
132-32	PAS1-01R	Application tracker screen module	231.66
132-33	PAA1-01	Application analyzer	18,038.98
132-33	PAB1-01	Application environment browser	2,563.43
132-33	PAC1-01	Application database connector	29,432.02
132-33	PAD1-01	Analytics display	3,702.74
132-33	PAE1-01	Application environment connector for class a serve	3,322.97
132-33	PAE2-01	Application environment connector for class b serve	3,322.97
132-33	PAE3-01	Application environment connector for class c serve	1,993.78
132-33	PAF1-01	Application flow generator	7,690.30
132-33	PAS1-01	Application tracker screen module	3,702.74
132-33	PAT1-01	Application database translator for class a servers	1,424.13
132-33	PAT2-01	Application database translator for class b servers	1,424.13
132-33	PAT3-01	Application database translator for class c servers	854.48
132-33	PCAR1-01	Connector a reader	3,683.75
132-33	PCM1-01	Communication subsystem for class a servers	4,272.39
132-33	PCM2-01	Communication subsystem for class b servers	4,272.39
132-33	PCM3-01	Communication subsystem for class c servers	2,136.20
132-33	PDA1-01	Data analytics for class a servers	8,165.01
132-33	PDA2-01	Data analytics for class b servers	8,165.01
132-33	PDA3-01	Data analytics for class c servers	4,082.51
132-33	PDAE1-11	Docs 1 for application environment connector	3.99
132-33	PDAE2-11	Docs 2 for application environment connector	3.32
132-33	PDAT1-11	Docs 1 for application database translator	1.71
132-33	PDAT2-11	Docs 2 for application database translator	1.42
132-33	PDCM1-11	Docs 1 for communication subsystem	5.13
132-33	PDCM2-11	Docs 2 for communication subsystem	3.85
132-33	PDD1-01	Data display	2,563.43
132-33	PDDA1-11	Docs 1 for data analytics	9.80
132-33	PDDA2-11	Docs 2 for data analytics	7.62
132-33	PDDE1-01	Docs 1 for data extractor	3.02
132-33	PDDE2-01	Docs 2 for data extractor	2.52
132-33	PDDP1-11	Docs 1 for data packet translator	5.81
132-33	PDDP2-11	Docs 2 for data packet translator	4.52
132-33	PDE1-01	Data extractor for class a servers	2,515.96
132-33	PDE2-01	Data extractor for class b servers	2,515.96
132-33	PDF1-01	Data Filter	30,381.44
132-33	PDGC1-01	Docs 1 for graph coordinator	1.03
132-33	PDGC2-01	Docs 2 for graph coordinator	0.85
132-33	PDLDL1-01	Docs 1 for legacy data loader	2.68
132-33	PDLDL2-01	Docs 2 for legacy data loader	2.23
132-33	PDMM1-11	Docs 1 for metadata manager	13.33
132-33	PDMM2-11	Docs 2 for metadata manager	10.00
132-33	PDMR1-11	Docs 1 for message receiving agent	4.33
132-33	PDMR2-11	Docs 2 for message receiving agent	3.25
132-33	PDMT1-11	Docs 1 for metadata translator	11.73
132-33	PDMT2-11	Docs 2 for metadata translator	9.12
132-33	PDP1-01	Data packet translator for class a servers	4,842.04
132-33	PDP2-01	Data packet translator for class b servers	4,842.04
132-33	PDP3-01	Data packet translator for class c servers	2,421.02
132-33	PDPM1-01	Docs 1 for plan manager	4.67
132-33	PDPM2-01	Docs 2 for plan manager	3.89
132-33	PDQ1-01	Data quality controller	5,791.46
132-33	PDQT1-11	Docs 1 for queue transport manager	11.28
132-33	PDQT2-11	Docs 2 for queue transport manager	8.77
132-33	PDRV1-11	Docs 1 for record validator	7.29
132-33	PDRV2-11	Docs 2 for record validator	5.67
132-33	PDTP1-11	Docs 1 for transform pattern generator	5.35

132-33	PDTP2-11	Docs 2 for transform pattern generator	4.17
132-33	PEMC1-01	External module coordinator	20,051.75
132-33	PGC1-01	Graph coordinator for class a servers	854.48
132-33	PGC2-01	Graph coordinator for class b servers	854.48
132-33	PGC3-01	Graph coordinator for class c servers	427.24
132-33	PJM1-01	Java module for application exploration	1,234.25
132-33	PLDL1-01	Legacy data loader for class a servers	2,231.14
132-33	PLDL2-01	Legacy data loader for class b servers	2,231.14
132-33	PLDR1-01	Legacy data reader	64,560.57
132-33	PLDS1-01	Partition log generator	52,502.93
132-33	PLDT1-01	Remote database controller	42,439.08
132-33	PMM1-01	Metadata manager for class a servers	11,108.22
132-33	PMM2-01	Metadata manager for class b servers	11,108.22
132-33	PMM3-01	Metadata manager for class c servers	5,554.11
132-33	PMR1-01	Message receiving agent for class a servers	3,607.80
132-33	PMR2-01	Message receiving agent for class b servers	3,607.80
132-33	PMR3-01	Message receiving agent for class c servers	1,803.90
132-33	PMT1-01	Metadata translator for class a servers	9,779.03
132-33	PMT2-01	Metadata translator for class b servers	9,779.03
132-33	PMT3-01	Metadata translator for class c servers	4,889.51
132-33	PNP1-01	Network performance tuner for class a servers	7,595.36
132-33	PNP2-01	Network performance tuner for class b servers	7,595.36
132-33	PPLG1-01	Partition log generator	18,921.94
132-33	PPM1-01	Plan manager for class a servers	3,892.62
132-33	PPM2-01	Plan manager for class b servers	3,892.62
132-33	PPM3-01	Plan manager for class c servers	1,946.31
132-33	PQT1-01	Queue transport manager for class a servers	9,399.26
132-33	PQT2-01	Queue transport manager for class b servers	9,399.26
132-33	PQT3-01	Queue transport manager for class c servers	4,699.63
132-33	PRC1-01	Rules capture screen	6,930.77
132-33	PRDC1-01	Remote database controller	4,813.56
132-33	PRV1-01	Record validator for class a servers	6,076.29
132-33	PRV2-01	Record validator for class b servers	6,076.29
132-33	PRV3-01	Record validator for class c servers	3,038.14
132-33	PSL1-01	Scanner for legacy data for class a servers	134,817.66
132-33	PSL2-01	Scanner for legacy data for class b servers	134,817.66
132-33	PTP1-01	Transform pattern generator for class a servers	4,462.27
132-33	PTP2-01	Transform pattern generator for class b servers	4,462.27
132-33	PTP3-01	Transform pattern generator for class c servers	2,231.14
132-34	PAA1-01M	Application analyzer	3,247.02
132-34	PAB1-01M	Application environment browser	461.42
132-34	PAC1-01M	Application database connector	5,297.76
132-34	PAD1-01M	Analytics display	666.49
132-34	PAE1-01M	Application environment connector for class a serve	598.13
132-34	PAE2-01M	Application environment connector for class b serve	598.13
132-34	PAE3-01M	Application environment connector for class c serve	358.88
132-34	PAF1-01M	Application flow generator	1,384.25
132-34	PAS1-01M	Application tracker screen module	666.49
132-34	PAT1-01M	Application database translator for class a servers	256.34
132-34	PAT2-01M	Application database translator for class b servers	256.34
132-34	PAT3-01M	Application database translator for class c servers	153.81
132-34	PCAR1-01M	Connector A reader	662.70
132-34	PCM1-01M	Communication subsystem for class a servers	769.03
132-34	PCM2-01M	Communication subsystem for class b servers	769.03
132-34	PCM3-01M	Communication subsystem for class c servers	384.52
132-34	PDA1-01M	Data analytics for class a servers	1,469.70
132-34	PDA2-01M	Data analytics for class b servers	1,469.70
132-34	PDA3-01M	Data analytics for class c servers	734.85
132-34	PDAE1-11M	Docs 1 for application environment connector	0.72
132-34	PDAE2-11M	Docs 2 for application environment connector	0.60

132-34	PDAT1-11M	Docs 1 for application database translator	0.30
132-34	PDAT2-11M	Docs 2 for application database translator	0.26
132-34	PDCM1-11M	Docs 1 for communication subsystem	0.92
132-34	PDCM2-11M	Docs 2 for communication subsystem	0.69
132-34	PDD1-01M	Data display	461.42
132-34	PDDA1-11M	Docs 1 for data analytics	1.77
132-34	PDDA2-11M	Docs 2 for data analytics	1.37
132-34	PDDE1-01M	Docs 1 for data extractor	0.54
132-34	PDDE2-01M	Docs 2 for data extractor	0.46
132-34	PDDP1-11M	Docs 1 for data packet translator	1.04
132-34	PDDP2-11M	Docs 2 for data packet translator	0.82
132-34	PDE1-01M	Data extractor for class a servers	452.87
132-34	PDE2-01M	Data extractor for class b servers	452.87
132-34	PDF1-01M	Data Filter	5,468.66
132-34	PDGC1-01M	Docs 1 for graph coordinator	0.18
132-34	PDGC2-01M	Docs 2 for graph coordinator	0.15
132-34	PDLDL1-01M	Docs 1 for legacy data loader	0.48
132-34	PDLDL2-01M	Docs 2 for legacy data loader	0.40
132-34	PDMM1-11M	Docs 1 for metadata manager	2.40
132-34	PDMM2-11M	Docs 2 for metadata manager	1.80
132-34	PDMR1-11M	Docs 1 for message receiving agent	0.78
132-34	PDMR2-11M	Docs 2 for message receiving agent	0.59
132-34	PDMT1-11M	Docs 1 for metadata translator	2.11
132-34	PDMT2-11M	Docs 2 for metadata translator	1.64
132-34	PDP1-01M	Data packet translator for class a servers	871.57
132-34	PDP2-01M	Data packet translator for class b servers	871.57
132-34	PDP3-01M	Data packet translator for class c servers	435.78
132-34	PDPM1-01M	Docs 1 for plan manager	0.84
132-34	PDPM2-01M	Docs 2 for plan manager	0.70
132-34	PDQ1-01M	Data quality controller	1,042.46
132-34	PDQT1-11M	Docs 1 for queue transport manager	2.03
132-34	PDQT2-11M	Docs 2 for queue transport manager	1.58
132-34	PDRV1-11M	Docs 1 for record validator	1.31
132-34	PDRV2-11M	Docs 2 for record validator	1.03
132-34	PDTP1-11M	Docs 1 for transform pattern generator	0.97
132-34	PDTP2-11M	Docs 2 for transform pattern generator	0.75
132-34	PEMC1-01M	External module coordinator	3,609.70
132-34	PGC1-01M	Graph coordinator for class a servers	153.81
132-34	PGC2-01M	Graph coordinator for class b servers	153.81
132-34	PGC3-01M	Graph coordinator for class c servers	76.90
132-34	PJM1-01M	Java module for application exploration	222.16
132-34	PLDL1-01M	Legacy data loader for class a servers	401.60
132-34	PLDL2-01M	Legacy data loader for class b servers	401.60
132-34	PLDR1-01M	Legacy data reader	11,620.90
132-34	PLDS1-01M	Partition log generator	9,450.53
132-34	PLDT1-01M	Remote database controller	7,639.03
132-34	PMM1-01M	Metadata manager for class a servers	1,999.48
132-34	PMM2-01M	Metadata manager for class b servers	1,999.48
132-34	PMM3-01M	Metadata manager for class c servers	999.74
132-34	PMR1-01M	Message receiving agent for class a servers	649.40
132-34	PMR2-01M	Message receiving agent for class b servers	649.40
132-34	PMR3-01M	Message receiving agent for class c servers	324.70
132-34	PMT1-01M	Metadata translator for class a servers	1,760.22
132-34	PMT2-01M	Metadata translator for class b servers	1,760.22
132-34	PMT3-01M	Metadata translator for class c servers	880.11
132-34	PNP1-01M	Network performance tuner for class a servers	1,367.17
132-34	PNP2-01M	Network performance tuner for class a servers	1,367.17
132-34	PPLG1-01M	Partition log generator	3,405.57
132-34	PPM1-01M	Plan manager for class a servers	700.67
132-34	PPM2-01M	Plan manager for class b servers	700.67

132-34	PPM3-01M	Plan manager for class c servers	350.34
132-34	PQT1-01M	Queue transport manager for class a servers	1,691.87
132-34	PQT2-01M	Queue transport manager for class b servers	1,691.87
132-34	PQT3-01M	Queue transport manager for class c servers	845.93
132-34	PRC1-01M	Rules capture screen	1,247.54
132-34	PRDC1-01M	Remote database controller	866.82
132-34	PRV1-01M	Record validator for class a servers	1,093.73
132-34	PRV2-01M	Record validator for class b servers	1,093.73
132-34	PRV3-01M	Record validator for class c servers	546.87
132-34	PSL1-01M	Scanner for legacy data for class a servers	24,267.18
132-34	PSL2-01M	Scanner for legacy data for class a servers	24,267.18
132-34	PTP1-01M	Transform pattern generator for class a servers	803.21
132-34	PTP2-01M	Transform pattern generator for class b servers	803.21
132-34	PTP3-01M	Transform pattern generator for class c servers	401.60
132-50	PT1	Training unit 1	2,848.26
132-50	PT2	Training unit 2	332.30
132-50	PT3	Training and installation block 1	14,241.30
132-33	PDM1-01	Data Mapper	2,155.18
132-33	PDT1-01	Data Test Interface	2,591.92
132-34	PDM1-01M	Data Mapper	388.31
132-34	PDT1-01M	Data Test Interface	466.17
132-32	PAB1-01R1	Application environment browser	32,042.93
132-32	PJM1-01R1	Java module for application exploration	15,428.08
132-33	PKV1-01	Key Validator	3,892.62
132-33	PTA1-01	Target Analyzer	854.48
132-34	PKV1-01M	Key Validator	700.67
132-34	PTA1-01M	Target Analyzer	153.81

Extended Results				
SIN	Manufacturer	Mfr & Dealer Part Number	Description	GSA Price
132-33	Extended Results	PushBI-25	25 Client Software, Server, 1st Year Maintenance	8,541.70
132-33	Extended Results	PushBI-26-50	26-50 Client Software, Server, 1st Year Maintenance	14,455.18
132-33	Extended Results	PushBI-51-100	51-100 Client Software, Server, 1st Year Maintenance	22,077.00
132-33	Extended Results	PushBI-101-250	101-250 Client Software, Server, 1st Year Maintenance	45,993.76
132-33	Extended Results	PushBI-251-500	251-500 Client Software, Server, 1st Year Maintenance	70,961.80
132-33	Extended Results	PushBI-501-1000+	501-1000 + Client Software, Server, 1st Year Maintenance	131,410.74
132-34	Extended Results	PushBI-25M	25 Client Software, Server, Annual Year Maintenance	1,537.51
132-34	Extended Results	PushBI-26-50M	26-50 Client Software, Server, Annual Maintenance	2,601.93
132-34	Extended Results	PushBI-51-100M	51-100 Client Software, Server, Annual Maintenance	3,973.86
132-34	Extended Results	PushBI-101-250M	101-250 Client Software, Server, Annual Maintenance	8,278.88
132-34	Extended Results	PushBI-251-500M	251-500 Client Software, Server, Annual Maintenance	12,773.12
132-34	Extended Results	PushBI-501-1000+M	501-1000 + Client Software, Server, Annual Maintenance	23,653.93
<b>Extended Excel</b>				
132-33	Extended Results	Excel-25	25 Client Software and Maintenance	65.71
132-33	Extended Results	Excel-50	50 Client Software and Maintenance	56.94
132-33	Extended Results	Excel-100	100 Client Software and Maintenance	48.18
132-33	Extended Results	Excel-500	500 Client Software and Maintenance	39.42
132-33	Extended Results	Excel-1000	1000 Client Software and Maintenance	30.66
132-33	Extended Results	Excel-1000+	1000+ Client Software and Maintenance	21.90
<b>Extended Outlook</b>				
132-33	Extended Results	Outlook-25	25 Client Software and Maintenance	30.66
132-33	Extended Results	Outlook-50	50 Client Software and Maintenance	26.28
132-33	Extended Results	Outlook-100	100 Client Software and Maintenance	21.90
132-33	Extended Results	Outlook-500	500 Client Software and Maintenance	17.52
132-33	Extended Results	Outlook-1000	1000 Client Software and Maintenance	13.14
132-33	Extended Results	Outlook-1000+	1000+ Client Software and Maintenance	8.76

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**Attachment B: Summary SEC Data Sheet**

<b>GSA or Open Market</b>	GSA Schedule 70
<b>GSA Schedule Number</b>	GS-35F-4824G
<b>GSA Schedule Expiration Date</b>	07/31/2007
<b>Business Type/Size</b>	Small Business
<b>Delivery Terms</b>	Net 30 Days
<b>Shipping Charges</b>	FOB Destination
<b>Estimated Shipping Date</b>	Not Applicable
<b>Dun &amp; Bradstreet (DUNNS)</b>	174347849
<b>Tax Identification Number (TIN)</b>	521707574
<b>Cage Code</b>	OUBD1
<b>MD Sales &amp; Use Tax License</b>	05985960

ACH Information:

**Payee/Company/Contact Information:**

Solutions Engineering  
 5149 Westbard Avenue  
 Bethesda, MD 20816  
 Attention: Mikel J. Frazee ( [mikeljfrazee@soleng.com](mailto:mikeljfrazee@soleng.com) )  
 Phone 240-432-3798 & Fax (202) 330-5753

**Financial Institution Information**

**Please call Mikel Frazee at 240-432-3798 to obtain information**

Financial Information for Ab Initio related sales

Notice of Assignment will be provided to government contracting officers.

**Please call Mikel Frazee at 240-432-3798 to obtain information**

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Solutions Engineering, MOAI Technologies, Extended Results and Ab Initio Software LLC

## Attachment C: Third-Party Software Contacts

Solutions Engineering provides products and services from the following companies. Contact information for each company is provided to discuss specific warranty, usability, interoperability, 508 compliance, software maintenance and training concerns.

Company	Contact	Phone
Ab Initio Software LLC	Carol Bee	617-828-7509
MOAI Technology	Ramesh Mehta	412-454-5500
Extended Results	Bryan Colyer	425-242-1920 ext 101